

# Acquisition Search: Dental Manufacturing & Distribution

## About the Acquirer

- Leading Swedish conglomerate with interests in the dental sector;
- Significant operations in dental distribution and manufacturing in Scandinavia, Italy and Germany;
- Corporate culture that believes in local expertise and minimises corporate overhead;
- Track record of pan European transactions;
- Cash buyer with significant funds (£300m for 2019) available for acquisitions.

## Acquisition Criteria

- Dental manufacturing or distribution businesses;
- Family companies would be ideal, as they are keen to retain management, current location and develop the business further;
- EBITDA in the range of £1m-£20m;
- Willing to look globally.

Enquiries should be directed to Tony Jones at Langcliffe International via email [tony.jones@langcliffeinternational.com](mailto:tony.jones@langcliffeinternational.com) or telephone +44 7968 939390.

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