

## Acquisition Search: Wine Merchants

### About the Acquirer

- Private equity owned;
- UK-based importer and distributor of premium wine with focus on “direct to consumer” and “fine wine”;
- Strong brand name achieving consistent organic growth;
- Multi-channel expertise;
- Experience taking on companies and flexible with vendors in completing deals and finding the most appropriate structure for both sides.

### Acquisition Criteria

- Independent wine merchants with significant mix of direct wine business;
- Interest in fine wine business ideally with customer reserves under management;
- Partial sales considered;
- Located preferably in Southern England/East Anglia/London or major towns/cities across UK;
- Turnover between £0.5m-£3m.

Enquiries should be directed to Mark Eardley at Langcliffe International via email [mark.eardley@langcliffeinternational.com](mailto:mark.eardley@langcliffeinternational.com) or telephone 07887 677417.