



## NEWLY ENGAGED BUYERS UPDATE

APRIL 2019

**Sectors Featured Include:** Agriculture, Building Products, Construction, Construction Support Services, Distribution, Financial General, Food & Beverages, Healthcare Providers, Health/Pharma, ICT, Industrial General, Legal, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport, Travel and Generalist Investors

## SECTORS

To view our most recent buyers in the following sectors, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email [mark.eardley@langcliffeinternational.com](mailto:mark.eardley@langcliffeinternational.com)

- [AGRICULTURE](#)
- [BUILDING PRODUCTS](#)
- [CONSTRUCTION](#)
- [CONSTRUCTION SUPPORT SERVICES](#)
- [DISTRIBUTION](#)
- [FINANCIAL GENERAL](#)
- [FOOD & BEVERAGES](#)
- [HEALTHCARE PROVIDERS](#)
- [HEALTH/PHARMA](#)
- [ICT](#)
- [INDUSTRIAL GENERAL](#)
- [LEGAL](#)
- [MARKETING COMMUNICATIONS](#)
- [PLASTICS & PACKAGING](#)
- [RECRUITMENT](#)
- [RETAIL/CONSUMER](#)
- [SOFT FM](#)
- [SUPPORT SERVICES](#)
- [TRANSPORT](#)
- [TRAVEL](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

## AGRICULTURE

### 263073 – HORTICULTURE AGGREGATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Group of companies within the horticulture sector;</li><li>• Produces more than 300m plants per year;</li><li>• Supplies to companies such as B&amp;Q, Homebase and Wyevale;</li><li>• UK-based.</li></ul>	<ul style="list-style-type: none"><li>• Commercial horticulture services providers;</li><li>• Producer of plants, flowers and trees for retailers;</li><li>• Located in the UK or Portugal;</li><li>• Turnover &gt; £2m.</li></ul>

**Location: UK & Portugal**

## BUILDING PRODUCTS

### 265745 – WOODEN FLOORING MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Manufacturer of wooden flooring;</li><li>• Customer base includes architects, designers, contractors, commercial businesses and the public;</li><li>• Products are sold in high-end retail outlets;</li><li>• Based in the North West.</li></ul>	<ul style="list-style-type: none"><li>• Distributors and manufacturers of hardwood flooring;</li><li>• Based in the UK;</li><li>• Turnover in the range of £1m-£10m (ideally £2m-£7m);</li><li>• EBITDA of £500k-£1.5m.</li></ul>

**Location: North West, UK**

## CONSTRUCTION

### 262961 – BUILDING CONTRACTORS [\(CLICK REFERENCE TO ENQUIRE\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Building contractors working within the commercial, industrial, storage, distribution and retail sectors;</li><li>• Delivers complex new build schemes;</li><li>• Services offered across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Building contractors specialising in the public sector, ideally for the education industry or government;</li><li>• Based in the Midlands;</li><li>• Turnover above £25m.</li></ul>

**Location: UK**

### 16955 – CONSTRUCTION SERVICES [\(CLICK REFERENCE TO ENQUIRE\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Construction property services;</li><li>• Key business areas include planned maintenance, new builds and external improvement works;</li><li>• Based in South-East England.</li></ul>	<ul style="list-style-type: none"><li>• Bathroom installations;</li><li>• Products include wet rooms, showers and baths;</li><li>• Based in the Midlands and South of England;</li><li>• Turnover up to £5m;</li><li>• EBITDA up to £5m.</li></ul>

**Location: UK**

### 262338 – CONSTRUCTION MATERIALS [\(CLICK REFERENCE TO ENQUIRE\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Buy-and-build construction materials company;</li><li>• Looking to grow via acquisition;</li><li>• Turnover in excess of £25m;</li><li>• UK-based.</li></ul>	<ul style="list-style-type: none"><li>• Producers of aggregates, concrete, precast concrete and other related materials;</li><li>• Quarries of interest where there are nearby operations;</li><li>• Located in Benelux, DACH and France;</li><li>• EBITDA &gt; £1m.</li></ul>

**Location: UK**

## CONSTRUCTION SUPPORT SERVICES

**265850 – SCAFFOLDING & LADDER RETAIL & HIRE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• A scaffolding and ladder retailer and provider working in retail, industrial, construction and domestic markets;</li><li>• Scaffolding, ladders and industrial ladders available for hire or purchase;</li><li>• Offers e-commerce services worldwide;</li><li>• UK-based.</li></ul>	<ul style="list-style-type: none"><li>• Scaffolding and ladder hire and retail companies;</li><li>• Based in the UK and Europe;</li><li>• Turnover up to £10m.</li></ul>

**Location: Wales**

## DISTRIBUTION

### 14638 – DISPOSABLE POLYTHENE PRODUCTS SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Supplies disposable polythene products;</li><li>• Products include bin liners, disposable gloves, aprons and latex;</li><li>• Based in the North West.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of disposable polythene products;</li><li>• Based in North West England;</li><li>• Turnover up to £1m.</li></ul>

**Location: North West, UK**

### 265344 – KITCHEN PRODUCTS SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Supplier of kitchen products;</li><li>• Products include doors, door accessories, worktops, laminates, cooker hoods and lighting;</li><li>• Located in Northern Ireland.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of wood-based products;</li><li>• Turnover up to £15m;</li><li>• Particularly interested in Northern Ireland.</li></ul>

**Location: Northern Ireland**

## FINANCIAL GENERAL

### 265576 – MOTOR INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• A motor insurance business aimed at the non-stand motor insurance market;</li><li>• Provides insurance for private car, taxi, van, courier, fleet, motor trade, household;</li><li>• UK-based.</li></ul>	<ul style="list-style-type: none"><li>• Specialist motor insurance;</li><li>• Based in the UK;</li><li>• Turnover up to £10m.</li></ul>

**Location: UK**

### 265656 – FINANCIAL SERVICES BUSINESS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK financial services business with 3 arms (one is an IFA);</li><li>• Has £1bn of Funds Under Management and has acquired 30 businesses to date;</li><li>• Based in Leeds.</li></ul>	<ul style="list-style-type: none"><li>• Financial services businesses and IFAs;</li><li>• Based in the UK;</li><li>• Over £20m of Assets Under Management.</li></ul>

**Location: UK**

### 18956 – IFA CONSOLIDATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private IFA consolidator and financial services group;</li><li>• Services include advisory services, investment management and tax management;</li><li>• Consists of 14 financial advisory firms and one discretionary fund management firm;</li><li>• Offers services across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Financial advisory businesses;</li><li>• UK-based;</li><li>• Minimum turnover £500k.</li></ul>

**Location: UK**



## FOOD & BEVERAGES

### 252316 – SAUSAGE PRODUCER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Produces and delivers sausages;</li><li>• Operates throughout the UK and Europe;</li><li>• Supplies their products to hotels, foodservice companies and butchers;</li><li>• Based in Yorkshire.</li></ul>	<ul style="list-style-type: none"><li>• Interested in producers of premium quality sausages;</li><li>• Based in Northern England;</li><li>• Turnover up to £7m.</li></ul>

**Location: Yorkshire, UK**

### 14287 – BURGER & SAUSAGE PRODUCER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Produces and packages burgers and sausages;</li><li>• Supplies wholesalers, fish and chip shops, restaurants and gastropubs;</li><li>• Based in Southern England.</li></ul>	<ul style="list-style-type: none"><li>• Producers of sausages and burgers;</li><li>• Based in the UK;</li><li>• Turnover up to £10m.</li></ul>

**Location: Southern England, UK**

### 264519 – HALAL MEAT DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Distributes halal process meat;</li><li>• Supplies retailers, super and hypermarkets;</li><li>• Based in France.</li></ul>	<ul style="list-style-type: none"><li>• Halal meat manufacturers and distributors;</li><li>• Based in Europe;</li><li>• Turnover up to £10m.</li></ul>

**Location: France**

**264523 – FRUIT & VEG PROVIDER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Provides added value vegetables, fruits and carbohydrates;</li><li>• Supplies food manufacturers and food services;</li><li>• UK-based.</li></ul>	<ul style="list-style-type: none"><li>• Interested in ready-to-eat food;</li><li>• Based in Europe;</li><li>• EBITDA of £3m+.</li></ul>

**Location: UK**

**3524 – SOFT FRUIT GROWER & SUPPLIER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Grower and supplier of soft fruits;</li><li>• Customers include the UK's leading supermarkets and food suppliers;</li><li>• Previous acquisition within the sector.</li></ul>	<ul style="list-style-type: none"><li>• Growers, suppliers and manufacturers of fruit and veg-related products;</li><li>• Located in Norfolk, Suffolk and Cambridgeshire;</li><li>• Would explore anywhere in the UK if the fit was right or business could be relocated;</li><li>• Turnover up to £40m.</li></ul>

**Location: UK**

**260614 – FOOD & DRINK DISTRIBUTOR** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Distributor of food and drink products;</li><li>• Products include many well-known brands;</li><li>• Supply their products to retailers.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of food and drinks;</li><li>• Turnover up to £40m;</li><li>• Located in the UK.</li></ul>

**Location: UK**

**263979 – VENDING PRODUCTS PROVIDER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Provider of vending products and services;</li><li>• Products include coffee machines, snack food and cold drinks vending machines, and zip taps;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Suppliers of vending products and services;</li><li>• Based from the Midlands to Southern England;</li><li>• No interest in Devon or Cornwall;</li><li>• Turnover up to £6m.</li></ul>

**Location: UK**

**257796 – ALCOHOLIC DRINK WHOLESALER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private wholesaler of alcoholic drinks;</li><li>• Operate from a 14,000 sq. ft warehouse;</li><li>• Distribute across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Drinks wholesalers and distributors;</li><li>• UK-based;</li><li>• Turnover &lt; £15m.</li></ul>

**Location: UK**

## HEALTHCARE PROVIDERS

### 263095 – PHARMACEUTICALS SUBSIDIARY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• A UK subsidiary of a large Italian pharmaceuticals company;</li><li>• Sell branded pharmaceutical products to the NHS;</li><li>• Specialists in primary care, secondary care and rare diseases;</li><li>• Operate across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Pharmaceutical distributors in dominant international markets;</li><li>• Based in the UK and Europe;</li><li>• EBITDA up to £5m.</li></ul>

**Location: UK**

### 265792 – GROUP OF CARE HOMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• A UK-based care home provider;</li><li>• Operates in England and Wales.</li></ul>	<ul style="list-style-type: none"><li>• Care homes except children’s residential;</li><li>• Located in the Midlands and North of England;</li><li>• EBITDA up to £3m.</li></ul>

**Location: London, UK**

### 251880 – UK CARE PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK-based care provider;</li><li>• Care homes with over 700 residents;</li><li>• Residential and nursing solutions;</li><li>• Homes located across the South Coast, East Anglia, Bedfordshire and Cheshire.</li></ul>	<ul style="list-style-type: none"><li>• Single or multi-site care home businesses;</li><li>• Focus on learning disabilities and dementia;</li><li>• UK-based;</li><li>• EBITDA up to £3m.</li></ul>

**Location: UK**

## 266249 – COSMETIC TREATMENT CLINICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• High-end invasive and non-invasive cosmetic treatment clinics;</li><li>• 12 clinics nationwide;</li><li>• Specialises in hair transplants, plastic surgery and liposuction.</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Single or multi-site cosmetic clinics;</li><li>• Focus on non-surgical treatments;</li><li>• UK-based;</li><li>• EBITDA of £1m+.</li></ul>

**Location: UK**

## 265682 – HEALTHCARE SERVICES PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private domiciliary care, live-in care and recruitment agency;</li><li>• Provide services and staff to nursing and residential homes, hospitals &amp; private clients, homecare and live-in care to private and industrial clients;</li><li>• Contracts mainly held with UK authorities.</li></ul>	<ul style="list-style-type: none"><li>• Small domiciliary care businesses;</li><li>• Businesses with contacts with local authorities or councils;</li><li>• Based in the Midlands;</li><li>• EBITDA up to £1m.</li></ul>

**Location: UK**

## HEALTH/PHARMA

### 265801 – FERTILITY TESTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Supplier and Manufacturer of fertility and infertility monitoring kits;</li><li>• Design, Manufacture and sell these kits, only online;</li><li>• Midlands-based with transport links throughout the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Fertility and infertility businesses;</li><li>• Based in Europe;</li><li>• Turnover up to £10m.</li></ul>

**Location: Midlands, UK**

### 258203 – PHARMACEUTICALS MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Part of an international pharmaceutical company;</li><li>• Manufactures pharmaceuticals;</li><li>• Products include antibiotics, probiotics, supplements and IV solutions;</li><li>• Based in Southern England.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of pharmaceuticals;</li><li>• Capsules, tablets or liquid pharmaceuticals of interest;</li><li>• Based internationally;</li><li>• Turnover up to £75m.</li></ul>

**Location: UK**

### 13889 – IMAGING SYSTEMS MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Design, supply and install imaging systems;</li><li>• Imaging systems are supplied to vets and animal welfare companies;</li><li>• Based in UK and US.</li></ul>	<ul style="list-style-type: none"><li>• Designer and manufacturer of animal welfare products;</li><li>• Based internationally;</li><li>• Turnover up to £10m.</li></ul>

**Location: UK & US**

## ICT

### 265768 – SPORTS SOFTWARE PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• ICT-based business providing software;</li><li>• Provide a software platform for easy to access and user-friendly tools for operational, management and consumers to use;</li><li>• Online platform.</li></ul>	<ul style="list-style-type: none"><li>• Software platforms;</li><li>• Primarily sports related;</li><li>• Based in Europe;</li><li>• Turnover up to £10m.</li></ul>

**Location: London, UK**

### 262235 – IT CONSULTANCY PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• IT-based business providing consultancy to businesses;</li><li>• Services offered include cloud computing, cost optimisation, data and security;</li><li>• Based in the UK.</li></ul>	<ul style="list-style-type: none"><li>• IT consulting and security software;</li><li>• Based in Europe;</li><li>• EBITDA in the range of £1m-£10m.</li></ul>

**Location: London, UK**

## INDUSTRIAL GENERAL

**4828 – PACKAGING MANUFACTURER & PPE SUPPLIER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Primarily a manufacturer of packaging;</li><li>• Products include pallets, cases and crates;</li><li>• Other products include workwear, PPE and tools;</li><li>• Operations across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and suppliers of packaging;</li><li>• Manufacturers of workwear, PPE and tools;</li><li>• Based in the UK;</li><li>• Turnover up to £15m.</li></ul>

**Location: UK**

**266242 – PACKAGING & MACHINERY MANUFACTURER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private company that manufacture packaging and machinery;</li><li>• Products include packaging, specialty chemicals, paper machinery and paper;</li><li>• Based in India and operate globally.</li></ul>	<ul style="list-style-type: none"><li>• Potential synergies or other sectors;</li><li>• Prefer turnaround projects;</li><li>• UK-based;</li><li>• Revenue above £10m.</li></ul>

**Location: India**



## LEGAL

### 265873 – LEGALTECH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private company operating in the legal sector;</li><li>• LegalTech provider of litigation funding, insurance and legal representation;</li><li>• Services include analysis &amp; reporting, digital, media &amp; marketing, and system development of LegalTech software;</li><li>• Offer services across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Legal companies focusing on/using technology;</li><li>• UK-based;</li><li>• EBITDA &lt; £1m.</li></ul>

**Location: UK**

## MARKETING COMMUNICATIONS

### 260888 – GLOBAL MARKETING NETWORK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• A public listed company;</li> <li>• Marketing business which provides services such as social media, content creation, app development and TV production;</li> <li>• The business operates globally with offices across Europe and Australasia.</li> </ul>	<ul style="list-style-type: none"> <li>• Marketing agencies who work with blue-chip clients;</li> <li>• Based in the UK;</li> <li>• Turnover up to £5m.</li> </ul>

**Location: UK**

### 259912 – EVENTS MANAGEMENT AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Leading events management agency;</li> <li>• Work on events production and management projects;</li> <li>• Services include conference and event management, venue searching and incentive travel;</li> <li>• The business operates across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Marketing and events agencies;</li> <li>• Based in the UK;</li> <li>• Turnover up to £5m.</li> </ul>

**Location: UK**

### 9162 – BRAND & DIGITAL AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• London-based brand and digital agency;</li> <li>• Offer brand optimisation, organisational engagement and build and design services;</li> <li>• Technology is at the core of their service offering;</li> <li>• Services offered across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Agencies involved in social media and data analytics;</li> <li>• Greater London area;</li> <li>• Turnover up to £10m.</li> </ul>

**Location: London, UK**

## PLASTICS & PACKAGING

### 252923 – GROUP OF PACKAGING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Group of packaging companies;</li><li>• Manufacture sustainable packaging, including self-adhesive labels, flexible packaging, reprographics, etc.;</li><li>• Have six manufacturing sites across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Flexible packaging or label manufacturers;</li><li>• UK-based;</li><li>• Turnover in the range of £1-10m.</li></ul>

**Location: UK**

## RECRUITMENT

### 259112 – EDUCATION RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Recruitment firm specialising in the education sector;</li><li>• Providing supply teachers, teaching assistants, support staff and cover supervisors;</li><li>• Provide services and recruit for schools across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Education recruitment consultancies;</li><li>• Based in the UK;</li><li>• Turnover up to £5m.</li></ul>

**Location: UK**

### 253697 – SEARCH & SELECTION AND RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK-based search &amp; selection and recruitment firm;</li><li>• Offer services to the financial and FinTech sector;</li><li>• Services offered across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Recruitment firms with a focus on financial technology;</li><li>• UK-based firms;</li><li>• EBITDA up to £1.5m.</li></ul>

**Location: South East, UK**

### 251258 – RECRUITMENT AGENCY & BUSINESS CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Group of professional, multi-sector recruitment agencies and business consultancies;</li><li>• Combines recruitment, talent &amp; business development, technological solutions and consultancy;</li><li>• Recruitment across a range of sectors;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Recruitment firms or business consultancies;</li><li>• Recruitment businesses operating across a range of sectors, although not healthcare;</li><li>• UK-based;</li><li>• Turnover &lt; £20m.</li></ul>

**Location: Northern England, UK**

## RETAIL/CONSUMER

### 12329 – RETAILER & E-TAILER OF FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Retails hardwood furniture;</li><li>• Sells products online and through showrooms nationwide;</li><li>• Based across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Furniture retailers;</li><li>• Based in the UK and US;</li><li>• Turnover up to £50m.</li></ul>

**Location: UK**

### 265023 – CASH & CARRY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Privately owned cash and carry company;</li><li>• Offering food, drink and tobacco products;</li><li>• Based in the North-West.</li></ul>	<ul style="list-style-type: none"><li>• Retailers and wholesalers of food and drink;</li><li>• Specifically on-trade and off-trade alcohol distributors and/or foodservice wholesalers;</li><li>• Based in mainland Britain;</li><li>• Turnover in a range of £5m-£200m.</li></ul>

**Location: UK**

### 6941 – OUTDOOR PRODUCTS RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Retails outdoor products;</li><li>• Men's and women's products for hiking, travelling, skiing, camping and cycling;</li><li>• Based in the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Outdoor products retailers;</li><li>• 100% own brand companies are of interest;</li><li>• Located in the UK and Europe;</li><li>• Turnover up to £40m.</li></ul>

**Location: UK and Europe**

**257489 – HOME & GARDEN FURNITURE RETAILER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Retails home and garden products online;</li> <li>• Products include bedding, sofas, tables, chairs and decorations;</li> <li>• Based in France.</li> </ul>	<ul style="list-style-type: none"> <li>• Online or mail-order home retailers;</li> <li>• Products made by local suppliers;</li> <li>• Based internationally;</li> <li>• Turnover above £15m.</li> </ul>

**Location: France****265593 – WOMENSWEAR BRANDS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Owned by a publicly listed retail group;</li> <li>• Owns multiple luxury womenswear brands;</li> <li>• Based in Southern England.</li> </ul>	<ul style="list-style-type: none"> <li>• Female fashion brands;</li> <li>• Based in the UK;</li> <li>• Turnover above £5m.</li> </ul>

**Location: Southern England, UK****265320 – EXPERIENCED INDIVIDUAL IN RETAIL** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Ex owner of an outdoor products retailer;</li> <li>• Experience in the outdoor clothing, footwear and bicycle sector;</li> <li>• Liquid funds up to £2m.</li> </ul>	<ul style="list-style-type: none"> <li>• Retailers and e-tailers in any sector;</li> <li>• Particularly the furniture sector;</li> <li>• Based in the UK;</li> <li>• Turnover in the range of £5m-£20m;</li> <li>• Enterprise value of £5m-£10m.</li> </ul>

**Location: UK****9946 – MANUFACTURER & WHOLESALER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Manufacturer and wholesaler of toys, arts and stationery products;</li> <li>• Customers include major retailers;</li> <li>• UK-based.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of gifts and stationery;</li> <li>• Based in the UK;</li> <li>• Turnover up to £5m.</li> </ul>

**Location: UK**

**254313 – GARDEN PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• Supplier of garden pots and accessories;</li><li>• Sell to garden centres and nurseries;</li><li>• Operate across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of horticultural and landscaping products;</li><li>• Based in the UK;</li><li>• Turnover up to £7m.</li></ul>

**Location: UK**

## SOFT FM

### 254280 – WASHROOM SOLUTIONS PROVIDER [\(CLICK REFERENCE TO ENQUIRE\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• National consumable and washroom services provider;</li><li>• Provide rented washroom services from feminine hygiene to entrance matting;</li><li>• Distribution of janitorial consumables and bespoke laundry services;</li><li>• The business provides its services across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Wholesaler or distributors of hygiene and janitorial supplies;</li><li>• Looking to acquire across the UK;</li><li>• Turnover of £5m-£10m.</li></ul>

**Location: UK**

### 263814 – SPRINKLER SYSTEMS [\(CLICK REFERENCE TO ENQUIRE\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• National provider of automatic sprinkler and fire protection systems;</li><li>• Specialises in the design, supply and installation of fire protection systems for the retail, warehousing and education sectors;</li><li>• The business provides its services across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Fire protection businesses;</li><li>• Looking to acquire across the UK;</li><li>• Turnover of £5m-£10m.</li></ul>

**Location: UK**

### 257506 – BIOMETRIC SECURITY PROVIDER [\(CLICK REFERENCE TO ENQUIRE\)](#)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• A biometric security systems specialist;</li><li>• Products include biometric access control, wireless fire alarms, online induction, delivery management, CCTV, time lapse, document management and manned guarding;</li><li>• The business provides its services across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Other security providers with a focus on biometrics;</li><li>• Looking to acquire across the UK;</li><li>• Turnover up to c.£3m.</li></ul>

**Location: UK**



### 265597 – SECURITY SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Security solutions provider;</li><li>• Services include manned guarding, dog handling, retail security, alarm response and keyholding;</li><li>• Services provided across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manned guarding, keyholding and alarm response businesses;</li><li>• Located in Glasgow, the Midlands and London;</li><li>• EBITDA up to £1.5m.</li></ul>

**Location: Midlands, UK**

### 12807 – TECHNOLOGY LED SECURITY SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private security company;</li><li>• Offering technology-led security solutions to several key markets;</li><li>• Focused on asset protection, people, property and plant;</li><li>• Operate across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Guarding infrastructure i.e. large offices, financial businesses, front of house officers, high net worth personnel protection;</li><li>• UK-based;</li><li>• Turnover &lt; £5m.</li></ul>

**Location: UK**

### 11129 – INDEPENDENT SECURITY PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Independently owned security provider;</li><li>• Delivers domestics, commercial and retails loss prevention solutions;</li><li>• Solutions include electronic security, intelligence services, fire alarms, guarding, key holding, etc.;</li><li>• Services offered across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Businesses offering security solutions focused around loss prevention;</li><li>• UK-based;</li><li>• Turnover &gt; £4m.</li></ul>

**Location: UK**

## SUPPORT SERVICES

### 265132 – CHILDREN'S NURSERY GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• A group of award-winning children's nurseries;</li><li>• Operate a small group of children's nurseries specialising in learning and development for babies, toddlers and young children;</li><li>• Based in the North of England.</li></ul>	<ul style="list-style-type: none"><li>• Children's nurseries;</li><li>• Based in the North of England, ideally the North West;</li><li>• Turnover up to £5m.</li></ul>

**Location: North of England, UK**

### 265434 – METER INSTALLATION COMPANY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Gas meter and meter installation business;</li><li>• The business delivers complete industrial &amp; commercial gas metering and data collection solutions;</li><li>• The company provide its services across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Utilities installer specialising in gas installations;</li><li>• Based in the UK;</li><li>• EBITDA up to £1m.</li></ul>

**Location: UK**

### 10950 – COMPANY FORMATIONS BUSINESS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Group of companies within the support services sector;</li><li>• Services include company formations, restorations, international formations and compliance and conveyancing searches;</li><li>• Operating across the UK and internationally.</li></ul>	<ul style="list-style-type: none"><li>• Businesses which specialise in legal and public notices, legal cost recovery and cost budgeting services;</li><li>• Based across the UK, specifically South of England;</li><li>• EBITDA up to £2m.</li></ul>

**Location: UK**

### 265555 – BUSINESS UTILITIES COMPARER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Business utility quote provider;</li><li>• Quotes include business gas, electricity, water, telecoms, merchant services;</li><li>• Operating across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Interested in insurance brokers and utilities comparison providers;</li><li>• Based in the UK;</li><li>• Turnover up to £10m.</li></ul>

**Location: UK**

### 10427 – SPECIALIST CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK consultancy firm;</li><li>• Specialists in health and safety, fire safety, food safety management systems and compliance software;</li><li>• Based in Manchester.</li></ul>	<ul style="list-style-type: none"><li>• Consultancy firms, ideally offering training services;</li><li>• Based in the North of England with national coverage;</li><li>• Turnover up to £1m.</li></ul>

**Location: UK**

### 259472 – COMMERCIAL ASSET RENTAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• European group of companies;</li><li>• Specialising in asset rental;</li><li>• Services offered to a range of industries;</li><li>• Currently operate throughout the UK and Europe.</li></ul>	<ul style="list-style-type: none"><li>• Assets rental companies with a majority market share;</li><li>• Must operate B2B;</li><li>• UK-based;</li><li>• Turnover up to £20m.</li></ul>

**Location: UK and Europe**

### 265667 – SKIP HIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Senior executive in waste industry;</li><li>• Experience within waste, disposal and recycling;</li><li>• Backing from defined funds.</li></ul>	<ul style="list-style-type: none"><li>• Skip hire businesses;</li><li>• Based in Greater London;</li><li>• Turnover in the range of £1m-£6m.</li></ul>

**Location: UK**

**250203 – RENEWABLE ENERGY BUSINESS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>UK heating and renewable energy business;</li> <li>Significant presence in the renewable energy sector;</li> <li>Operate across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>Providers of remote monitoring, metering, testing and data services;</li> <li>Based in the UK;</li> <li>EBITDA around £2m.</li> </ul>

**Location: UK****255914 – SHREDDING COMPANY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>UK shredding company;</li> <li>Offer mobile and off-site shredding and destruction services;</li> <li>Services offered nationwide.</li> </ul>	<ul style="list-style-type: none"> <li>Document shredding companies;</li> <li>Located in the Midlands or South of England;</li> <li>EBITDA in the range of £500k-£3m.</li> </ul>

**Location: South of England, UK****8618 – LANDSCAPING & EXTERNAL SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>UK landscaping and external solutions provider serving the commercial sector;</li> <li>Services offered across a wide range of sectors;</li> <li>Operate across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>External solutions and landscaping services providers;</li> <li>Based in the UK;</li> <li>EBITDA over £1m.</li> </ul>

**Location: UK****266110 – PROFESSIONAL SERVICES AGGREGATE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>Aggregate of professional services businesses;</li> <li>Focus on workforce solutions for B2B organisations;</li> <li>Operate across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>Recruitment agencies;</li> <li>UK-based;</li> <li>EBITDA up to £1m.</li> </ul>

**Location: Midlands, UK**

**253611 – SURVEYOR & CONSULTANT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>Partner-owned firm of UK Chartered Surveyors, property consultants and asset advisors;</li> <li>Offer surveying and property consultancy services across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>Surveying firms and property consultants;</li> <li>Little/no residential clients;</li> <li>UK-based;</li> <li>Turnover up to £10m.</li> </ul>

**Location: UK****265619 – GLOBAL SCHOOL AGGREGATE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>International schools' operator;</li> <li>Over 20 campuses located across Asia;</li> <li>Schools for children in kindergarten/nursery through to Year 12.</li> </ul>	<ul style="list-style-type: none"> <li>All-through schools (kindergarten/nursery through to Year 12);</li> <li>Preferably day schools with limited boarding;</li> <li>Will also consider groups of primary schools;</li> <li>Based in South-East Asia, the Middle East, Europe and the Americas;</li> <li>Turnover of at least £5m;</li> <li>Enterprise value up to £100m.</li> </ul>

**Location: Asia****264670 – PRIVATE DAY NURSERY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>Private day nursery for children aged 0 to 5 years of age;</li> <li>Three suites focused on different age ranges;</li> <li>Based in Leeds.</li> </ul>	<ul style="list-style-type: none"> <li>Day nurseries;</li> <li>Located in the Leeds area;</li> <li>EBITDA &lt; £1m.</li> </ul>

**Location: UK**

## 259500 – CAR PARKING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private company offering car parking solutions;</li><li>• Services include self-ticketing, enforcement, permit systems and payment solutions;</li><li>• Offer services across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Businesses offering car parking solutions and services;</li><li>• UK-based;</li><li>• Turnover &gt; £1m.</li></ul>

**Location: UK**

## 253611 – CHARTERED SURVEYOR & PROPERTY CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• National firm of UK Chartered Surveyors;</li><li>• Also offers property consultancy and business asset advisory services;</li><li>• Services offered across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Surveying firms and property consultants;</li><li>• Little/no residential clients;</li><li>• UK-based;</li><li>• Turnover up to £10m.</li></ul>

**Location: UK**

## TRANSPORT

### 9382 – LOGISTICS SERVICES PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• International logistics services provider;</li><li>• Offer logistics services to the retail, wholesale, oil, energy and other sectors;</li><li>• Located in the UK, South Africa and Asia.</li></ul>	<ul style="list-style-type: none"><li>• Logistics services providers with a focus on technology;</li><li>• Global;</li><li>• EBITDA up to £2m.</li></ul>

**Location: Global**

### 8069 – FOOD & DRINK LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private company offering specialist logistic solutions to the food &amp; drink industry;</li><li>• Core services are the provision of warehousing and transportation for chilled and ambient food &amp; drink products;</li><li>• Operates across the UK and Ireland.</li></ul>	<ul style="list-style-type: none"><li>• Food and drink logistics providers;</li><li>• Based in the UK or Ireland;</li><li>• Minimum EBITDA of £500k.</li></ul>

**Location: UK & Ireland**

## TRAVEL

### 252075 – BUS OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>Privately-owned bus operator;</li><li>Offers public transport;</li><li>Located in Scotland.</li></ul>	<ul style="list-style-type: none"><li>Bus operators;</li><li>Turnover up to £10m;</li><li>Based in Europe.</li></ul>

**Location: Scotland**

### 11319 – COACH OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>Coach operator;</li><li>Services include corporate travel, private coach hire and school coach hire;</li><li>Operates in the UK and Europe;</li><li>Previous acquisitions within the sector;</li><li>Located in Northern England.</li></ul>	<ul style="list-style-type: none"><li>Bus and coach operators;</li><li>Turnover up to £7m;</li><li>Based in the UK.</li></ul>

**Location: Northern England, UK**



## GENERALIST

### 7031 – UK GROUP OF COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Unquoted listed company;</li><li>• The group operate as a holding company across various sectors including auctioneering, property and insurance;</li><li>• Operate across the North of England.</li></ul>	<ul style="list-style-type: none"><li>• Businesses specialising in insurance, printing, finance and auctions;</li><li>• North of the UK;</li><li>• EBITDA up to £1m.</li></ul>

**Location: North, UK**

### 251462 – EUROPEAN PRIVATE EQUITY FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• European-based private equity firm;</li><li>• Want a majority share in investments;</li><li>• Operates across Europe but based in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Interested in food and beverage, consumer and manufacturing sectors;</li><li>• Based in Europe;</li><li>• Enterprise value of £10m-£40m.</li></ul>

**Location: UK**

### 11274 – UK PRIVATE EQUITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private equity firm;</li><li>• Provides funding for development capital and supports management buy-outs;</li><li>• UK-based.</li></ul>	<ul style="list-style-type: none"><li>• Interested in technology and manufacturing companies with headquarters within the UK;</li><li>• Based in Europe;</li><li>• Enterprise value in the range of £10m-£50m.</li></ul>

**Location: UK**

### 266256 – PRIVATE INVESTMENT COMPANY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Private investment company;</li><li>• Based in the US;</li><li>• Liquid funds up to \$100m.</li></ul>	<ul style="list-style-type: none"><li>• Medium-sized businesses and Real Estate;</li><li>• Most sectors considered;</li><li>• Distressed opportunities;</li><li>• Turnover in the range of €50m-€500m;</li><li>• Based in Europe and North America.</li></ul>

**Location: US**

### 265814 – FAMILY OFFICE REPRESENTATIVE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Acting on behalf of a Family Office;</li><li>• Located in London.</li></ul>	<ul style="list-style-type: none"><li>• Any sector;</li><li>• No interest in distressed;</li><li>• £3-£10m turnover;</li><li>• Profitable at EBITDA level;</li><li>• Majority stakes only;</li><li>• Up to £15m EV.</li></ul>

**Location: London, UK**

### 250267 – LOW RISK PRIVATE EQUITY HOUSE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Low risk investor seeking asset security;</li><li>• Have different funds – EIS, VCT, IHT;</li><li>• Invest across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Businesses with freehold property;</li><li>• UK-based;</li><li>• Investment size of £1m-10m+.</li></ul>

**Location: UK**