

## Acquisition Search: Health, Fitness & Beauty Etailers

## **About the Acquirer**

- Asian distributor and retailer in the health, fitness, wellness and beauty sector;
- Products include sports nutrition, health supplements, apparel, personal care, ready-toeat and ready-to-drink products;
- B2B and B2C operations;
- Actively acquisitive with plans for IPO.

## **Acquisition Criteria**

- Online retailers of health, fitness, wellness and beauty products;
- Brand representation of interest, but brands acquisition is not;
- Located in South-East Asia;
- Will consider other countries for the right opportunity;
- Turnover in the range of US\$5m-US\$10m;
- Keen for management to remain post-acquisition.

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