

Acquisition Search: Insurance Brokers/Books of Business

About the Acquirer

- Private equity-owned;
- Tech-enabled distributor of niche personal and commercial insurance products (e.g. SME liability, niche leisure, non-standard property, etc.);
- Distributes insurance via B2C, B2B and B2B2C channels;
- Based in the UK.

Acquisition Criteria

- Insurance intermediaries with niche products or niche distribution channels;
- B2B or B2C;
- Books of non-core personal and SME commercial insurance;
- Geographical focus on UK;
- Revenues in excess of £1m;
- Books with GWP > £500k.

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