



SELECTION OF SINGAPOREAN BUYERS
ACQUISITIVE IN THE UK
JUNE 2019

Sectors Featured Include: Aerospace & Defence, Agriculture, Food & Beverages, ICT, Plastics & Packaging, Recruitment, Retail/Consumer, Support Services and Transport/Distribution.

SECTORS

To view our selection of Singaporean buyers who will acquire in the UK please click the sector links below.

If you believe that you have an opportunity that meets the criteria of one of our Singaporean buyers, please click the title link within a sector to send our Managing Director, Mark Eardley, an email (mark.eardley@langcliffeinternational.com).

- [AEROSPACE & DEFENCE](#)
- [AGRICULTURE](#)
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AEROSPACE & DEFENCE

263827 - DESIGNER & MANUFACTURER OF MOTION CONTROL COMPONENTS

(CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• A global precision engineering and technology group;• Core competencies are in precision manufacturing, material processing, systems design and system integration;• Operations in Asia, Europe and the USA.	<ul style="list-style-type: none">• Aerospace, medical equipment, consumer electronics and automotive industries;• Located in Europe, Asia, North or South America;• Turnover at least €10m.

Location: Singapore

AGRICULTURE

264047 - MANUFACTURER AND DISTRIBUTOR OF CROP CARE AND ANIMAL CARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Manufacturer and distributor of crop care and animal care products;• Ownership of over 100 trademarks;• Present in over 70 countries;• Specialises in nutrition, protection, fertilisers, vitamins and injectables.	<ul style="list-style-type: none">• Manufacturers, distributors, formulators and wholesalers, and proprietary license owners in livestock and crop nutrition;• Located in Europe;• Turnover in the range of £3m–£50m.

Location: Singapore

FOOD & BEVERAGES

264459 - CONSUMER PACKAGED GOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Global food and beverage manufacturer;• Manufactures and distributes consumer packaged food products;• The company serves the retail and food service industries;• Primary operations are in Africa.	<ul style="list-style-type: none">• Consumer packaged goods;• Ideally a growing or established mid-size brand;• Products include packaged foods, beverages, alcohol, personal care and home care;• Located in Africa, Middle East, Asia, Latin America, Western Europe and Eastern Europe;• Ticket size of \$1m-\$100m.

Location: Singapore

ICT

265588 - MULTI-NATIONAL TECH STUDIO *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Software consultancy;• Services include app & web development, and consultation services;• Operations across South-East Asia.	<ul style="list-style-type: none">• Visual, media, and software agencies;• At least 3 years of operations;• UK-based, potentially interested in Germany and Slovenia;• Turnover in the range of \$500k-\$1.5m.

Location: Singapore

PLASTICS & PACKAGING

263022 - MANUFACTURER OF PRECISION PLASTIC COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Manufacturer of precision plastic components;• Turnkey plastic solutions with capabilities ranging from product and mould designs, mould fabrication, injection moulding, complementary finishings, through to the precision assembly of complete products;• Based in Singapore with manufacturing facilities across the globe.	<ul style="list-style-type: none">• Plastics companies with precision moulding capabilities;• Based in Europe;• Revenue in excess of £25m.

Location: Singapore

264501 - PRECISION TOOLING AND PLASTIC MOULDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Listed on the Singapore Stock exchange;• Core competencies are in precision tooling and plastic moulding;• In-house capabilities and business alliances in metal-stamping, PCBA, surface decoration, bonding and joining technologies;• Industries include mobile device, lifestyle, computing and peripherals, and industrial.	<ul style="list-style-type: none">• Healthcare, automotive and aerospace sectors;• Based across Europe, North/South America, Asia and Australasia;• Turnover in the range of £110m-£170m (S\$200m-S\$300m).

Location: Singapore

RECRUITMENT

263439 - RECRUITMENT AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Listed on the Singapore Stock Exchange;• Recruitment agency offering temporary and permanent positions across Asia;• Owns 11 brands;• Offices across 10 Asian cities.	<ul style="list-style-type: none">• Similar recruitment agencies;• Outside of Asia;• Revenue in excess of £10m;• EBITDA in excess of £5m;• Core team prepared to stay invested for a minimum of 3 years.

Location: Singapore

RETAIL/CONSUMER

266586 - HEALTH, FITNESS & BEAUTY ETAILERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Asian retailer and distributor in the health, fitness, wellness and beauty sector;• Products include sports nutrition, health supplements, apparel, personal care, ready-to-eat and ready-to-drink products;• B2B and B2C operations;• Actively acquisitive with plans for IPO.	<ul style="list-style-type: none">• Online retailers of health, fitness, wellness and beauty products;• Brand representation of interest, but brands acquisition is not;• Located in South-East Asia and the UK;• Will consider other countries for the right opportunity;• Turnover in the range of US\$5m-US\$10m;• Keen for management to remain post-acquisition.

Location: Singapore

SUPPORT SERVICES

265619 - INTERNATIONAL SCHOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• International schools' operator;• Based in Singapore;• Over 20 campuses located across Asia;• Well-funded and actively acquisitive.	<ul style="list-style-type: none">• All-through schools (kindergarten/nursery through to Year 12);• Preferably day schools with limited boarding;• Will also consider groups of primary schools;• Based in South-East Asia, the Middle East, Europe and the Americas;• Turnover of at least £5m;• Enterprise value up to £100m.

Location: Singapore

263481 - INTERNATIONAL EDUCATION PROVIDER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Listed company;• Learning and skills development business;• Schools based in the UK and Asia;• Delivers a wide range of courses including ACCA, Business & Management, English, IT & Technology.	<ul style="list-style-type: none">• Learning and training providers;• Based in Europe and Asia;• Turnover up to £20m;• Willing to look at businesses that may be struggling with cash flow.

Location: Singapore

TRANSPORT/DISTRIBUTION

266411 - CRYOGENIC ISO TANK LEASING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private company;• Supplies cryogenic and hydrocarbon bulk liquids;• Products include refrigerants, cryogenic industrial gases, aluminium cylinders and metallurgical products.	<ul style="list-style-type: none">• Cryogenic ISO tank leasing and industrial gas distribution;• Also interested in the e-commerce of nutritional products;• Based in Europe;• Deal value in the range of US\$5m-US\$15m.

Location: Singapore