



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

OCTOBER 2019

Sectors Featured Include: Automobiles & Parts, Chemicals, Construction, Financial General, Food & Beverages, Health/Pharma, Industrial/Manufacturing, Legal, Marketing Communications, Plastics/Packaging, Print, Transport/Distribution and Generalist Investors

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AUTOMOBILES & PARTS](#)
- [CHEMICALS](#)
- [CONSTRUCTION](#)
- [FINANCIAL GENERAL](#)
- [FOOD & BEVERAGES](#)
- [HEALTH/PHARMA](#)
- [INDUSTRIAL/MANUFACTURING](#)
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- [MARKETING COMMUNICATIONS](#)
- [PLASTICS/PACKAGING](#)
- [PRINT](#)
- [TRANSPORT/DISTRIBUTION](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AUTOMOBILES & PARTS

251529 - ACCIDENT REPAIR CENTRE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private accident repair centre;• Body shops across the Midlands and South UK;• Own academy offering apprenticeship schemes.	<ul style="list-style-type: none">• Garages or vehicle repair centres;• Training providers offering related courses;• Located in Southern England;• Minimum EBITDA £500k.

Location: UK

CHEMICALS

266255 - CHEMICAL PRODUCT SUPPLIER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private supplier of chemical products;• Products include coatings, corrosion protection, cleaners and metal treatments;• Headquartered in the South-East.	<ul style="list-style-type: none">• Businesses in the paint shop, pre-treatment, cleaning and forming spaces;• UK-based;• Turnover up to £10m;• Also interested in purchasing a manufacturing plant for blending aqueous materials in the Midlands.

Location: UK

CONSTRUCTION

267000 - CHARTERED SURVEYOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private chartered surveyors' practice;• Services include rights of light advice and building surveying;• Clients in both commercial and residential sectors;• Based in the UK.	<ul style="list-style-type: none">• Specialist consultants in noise, or surveyors in noise, acoustics, environmental, etc.;• Based in the Midlands or South;• Minimum EBITDA £500k.

Location: UK

267723 - INDUSTRIAL & ACCESS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private industrial services provider;• Services include scaffolding, insulation, protective coating and industrial cleaning;• Located in the UK.	<ul style="list-style-type: none">• Scaffolding and industrial services;• Located in the UK and Europe;• Turnover in the range of £1m-£50m.

Location: UK

FINANCIAL GENERAL

267833 - INSURANCE WHOLESALER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private holding company active in the insurance sector;• Wholesaler of motor, life, home, pet, sport and travel insurance;• Serve personal and commercial clients;• Based in the UK.	<ul style="list-style-type: none">• Sellers of insurance;• Personal or commercial clients;• UK-based;• Minimum EBITDA £250k.

Location: UK

2223 - WEALTH MANAGEMENT FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Public financial consultancy;• Offers pension and wealth management services to controlling directors, professionals, owner managed businesses and small-medium PLCs;• Services offered across the UK.	<ul style="list-style-type: none">• Pension and wealth management providers;• UK-based;• Minimum EBITDA £250k.

Location: UK

253943 - SPECIALIST INSURANCE BROKING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private insurance broking group;• Offer automotive and vehicle insurance;• Services offered across the UK and Ireland.	<ul style="list-style-type: none">• Specialist brokers of all niches;• Located in the UK or Ireland;• Minimum EBITDA £250k.

Location: UK & Ireland

267831 - GENERAL INSURANCE PROVIDER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private general insurance provider offering a range of products from leading insurers;• Also provides specialist schemes;• Offers all aspects of haulage and logistics insurance;• Offices across the UK.	<ul style="list-style-type: none">• Insurance providers serving clients in all sectors;• UK-based;• Maximum turnover £5m.

Location: UK

FOOD & BEVERAGES

267942 - PRESTIGIOUS SMOKEHOUSE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Smoked salmon provider;• Located in the Netherlands.	<ul style="list-style-type: none">• Premium fish businesses;• Located in Europe;• EBITDA above £500k.

Location: Netherlands

HEALTH/PHARMA

267962 - SPECIALIST MEDICAL DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of specialist medical devices;• Used in joint reconstruction, sport medicine, surgical products and infection control;• Located in the UK.	<ul style="list-style-type: none">• Opportunistically acquisitive;• Specialist medical device manufacturers;• Located in the UK and Germany;• EBITDA above £500k.

Location: UK

INDUSTRIAL/MANUFACTURING

266351 - GLASS & SOLAR SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private UK company;• Manufacturer of glass and solar panel products;• Global operations.	<ul style="list-style-type: none">• Glass manufacturing;• No interest in installation;• Distressed businesses of interest;• Based in the UK and Europe;• Turnover up to £10m.

Location: UK

LEGAL

267786 - B2B PROPERTY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of property and re-mortgage conveyancing services;• Located in the UK.	<ul style="list-style-type: none">• Legal services to the residential market;• UK-based;• EBITDA above £500k.

Location: UK

MARKETING COMMUNICATIONS

265480 - CREATIVE TECHNOLOGY GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• IT service management company;• Group offers several technology-led services;• Operations across the UK and Scandinavia;• Actively acquisitive.	<ul style="list-style-type: none">• SaaS delivery and managed services businesses;• Also interested in cloud service businesses and digital agencies;• Turnover in the range of £3m-£30m with 20% EBIT;• Would like the owners to stay on and grow the business.

Location: UK & Scandinavia

PLASTICS/PACKAGING

267773 - PACKAGING & PRODUCT LABELLING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Labelling management;• Print ready artwork;• Located in the UK.	<ul style="list-style-type: none">• Cloud-based systems for labelling;• Labelling artwork providers;• UK-based;• EBITDA above £500k.

Location: UK

PRINT

267785 - MANAGED PRINT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Management print solutions provider;• Located in the UK.	<ul style="list-style-type: none">• Print solutions provider;• Buy and build;• EBITDA above £250k;• UK-based.

Location: UK

TRANSPORT/DISTRIBUTION

15128 - TRANSPORT & LOGISTICS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private transport services business;• Offering warehousing, distribution, supply chain solutions and logistics consultancy services;• Services offered across the UK.	<ul style="list-style-type: none">• Transport services providers;• UK-based;• Minimum EBITDA £250k.

Location: UK

GENERALIST

267592 - ADVISORY & ACCOUNTANCY FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Private advisory and accountancy firm;• Offers advisory & corporate finance services, advisory services and capital raising;• Serves a range of sectors;• UK-based.	<ul style="list-style-type: none">• Businesses offering a range of accountancy and advisory services;• Located across the UK;• Minimum EBITDA £500k.

Location: UK