

Acquisition Search: Dental Manufacturing & Distribution

About the Acquirer

- Northern European holding company;
- Significant operations in dental distribution and manufacturing in Scandinavia, Italy and Germany;
- Corporate culture that believes in local expertise and minimises corporate overhead;
- Track record of pan-European transactions;
- Cash buyer with significant funds (£300m annually) available for acquisitions.

Acquisition Criteria

- Dental manufacturing or distribution businesses;
- Family companies would be ideal, as they are keen to retain management, current location and develop the business further;
- EBITDA in the range of £3m-£20m;
- EBIT margin > 18%;
- Willing to look globally.

Enquiries should be directed to Tony Jones at Langcliffe International via email tony.jones@langcliffeinternational.com or telephone +44 7968 939390.