



Langcliffe International

NEWLY ENGAGED BUYERS
WITH SUB £1M EBITDA CRITERIA

DECEMBER 2019

Sectors Featured Include: Financial General, Healthcare
Providers, ICT, Legal, Retail/Consumer and Support Services

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- [FINANCIAL GENERAL](#)
- [HEALTHCARE PROVIDERS](#)
- [ICT](#)
- [LEGAL](#)
- [RETAIL/CONSUMER](#)
- [SUPPORT SERVICES](#)

FINANCIAL GENERAL

252510 - PROFESSIONAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Professional services firm;• Services include tax solutions, corporate finance, family office, offshore services, wealth management and other specialist services;• Services offered across the UK and the Middle East.	<ul style="list-style-type: none">• Financial services providers;• UK-based;• Deal size up to £6m.

Location: UK

HEALTHCARE PROVIDERS

13599 - ELDERLY CARE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Healthcare home operator;• Includes 23 elderly residential homes;• Offer homecare services from 10 domiciliary care branches and two-day centres;• Homes are located across the South.	<ul style="list-style-type: none">• Elderly nursing and residential care homes;• Learning difficulty care providers at entry level;• Homecare service providers;• Homes must have a minimum of 25 beds;• Must have buy and build/expansion opportunities e.g. have land, turnaround situations, freehold property;• South of England (below East Anglia) but outside of the M25;• Minimum EBITDA of £500k.

Location: UK

ICT

262283 - IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• IT services for the education sector;• Services include ICT support, MIS support and training;• Operates across 500 schools, local authorities and multi academy trusts.	<ul style="list-style-type: none">• IT services;• Located within the UK;• Turnover up to £5m;• EBITDA up to £750k.

Location: UK

266512 - IT SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of IT support services;• Serves small and medium sized businesses;• Offers helpdesk, cloud, maintenance, monitoring, security and connectivity services;• Services offered across the UK.	<ul style="list-style-type: none">• IT support service providers;• Serving business clients;• UK-based;• Minimum EBITDA £250k.

Location: UK

259568 - SOFTWARE DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Software developer;• Provides an advanced automation platform;• Platform extracts, aggregates, improves and organises data and documents for analysis business processes;• Offices in the UK and US.	<ul style="list-style-type: none">• Software developers;• Focussed on business development, process management software and analytics;• Located in Europe, the UK and US;• Minimum turnover of £1m.

Location: UK

12975 - TELECOMS & MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Unified comms and IT managed services provider;• History of significant acquisitions;• UK-based.	<ul style="list-style-type: none">• Telecoms and managed services providers;• Services include but not limited to cloud, remote connectivity and vehicle tracking;• Located in the UK and Europe;• Turnover up to £10m.

Location: UK

LEGAL

261249 - ESTATE MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of estate management legal services;• Manages all aspects of estate administration;• Located in the UK.	<ul style="list-style-type: none">• Legal firms managing estates and estate services;• Located in the UK;• Turnover up to £5m.

Location: UK

RETAIL/CONSUMER

7072 - WINE GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of companies involved in distributing, bottling and retailing wine;• Operates across the UK.	<ul style="list-style-type: none">• Online retailers of wines and related products;• Located across the UK and Europe;• Turnover up to £10m.

Location: UK

256107 - LUXURY CONFECTIONERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Luxury confectionery business;• Supplies independent retailers and visitor attractions;• Sales and warehousing facilities across Europe and the Middle East.	<ul style="list-style-type: none">• Confectionery suppliers;• Clients include high-end retailers;• Located across Europe;• Turnover above £1m.

Location: Europe & Middle East

SUPPORT SERVICES

3130 - PRODUCT SOURCING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Product sourcing and design service provider;• Identifies top selling products and provides solutions to retailers;• Activities across 15 product areas with product lines displayed in showrooms;• Showrooms in the UK and Asia.	<ul style="list-style-type: none">• Businesses with their own proprietorial brands;• Located in the UK or Asia;• Minimum EBITDA £250k.

Location: UK & Asia

257700 - RELOCATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of small relocation services;• Specialises in international relocations;• Services include shipping, insurance and domestic & international removals;• UK branches offer a storage service;• Operates internationally.	<ul style="list-style-type: none">• Relocation service providers;• Operating domestically and cross-border;• Located in Europe;• Maximum turnover c.£10m.

Location: UK