

Acquisition Search: Mission-Critical Software

About the Acquirer

- Group of vertical software companies;
- Highly acquisitive;
- Located in Germany.

Acquisition Criteria

- Mission-critical vertical market software;
- Established businesses and market leaders with a turnover in the range of US\$3m-US\$50m;
- Will look smaller (>US\$1m) for companies with a growth rate of 20%;
- Located in the US, Europe and Australia;
- Specific interest in profitable US-based companies with an EBITDA of US\$1m-US\$5m;
- New or legacy technology;
- Strong customer base;
- Owner to remain post-acquisition.

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