



Langcliffe International

NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

FEBRUARY 2020

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Healthcare Providers, Health/Pharma, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Retail/Consumer, Support Services, Transport/Distribution, Travel and Generalist Investors

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AGRICULTURE](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

7296 - PRECISION ENGINEERING COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision engineering components;• Serves the industrial gas turbines, aerospace, defence and automotive markets;• Specialises in non-conventional machining for both aero and land-based gas turbines;• Headquartered in the UK.	<ul style="list-style-type: none">• Manufacturers of turbo-charger components;• Manufacturers of complex parts for turbine blades, vanes and compressor blades;• Serving the automotive market;• Located in Europe;• Minimum EBITDA of £1m.

Location: UK

AGRICULTURE

263292 - GREENHOUSE PRODUCER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• European PE-owned;• Designer and manufacturer of high-performance aluminium roof and sidewall systems;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Manufacturers of aluminium horticultural product parts;• Greenhouse designers and manufacturers;• Located in Europe;• Minimum EBITDA of €1m.

Location: Netherlands

AUTOMOBILES & PARTS

265635 - NON-MANUFACTURING AUTOMOTIVE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of non-manufacturing services to the automotive sector;• Offers import, distribution, retail, rental, aftermarket parts provision and motor related financial services;• Active across South Africa, the UK and Australia.	<ul style="list-style-type: none">• Businesses active in the automotive sector;• No interest in manufacturing or engineering services;• Located globally;• Any size.

Location: South Africa

264433 – AUTOMOTIVE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• European PE-owned;• Supplier of plastic components for the automotive industry;• Designs, develops and manufactures passenger vehicle interiors, exteriors and engine parts;• Serves leading car manufacturers;• Operates across Europe, Asia and the Americas.	<ul style="list-style-type: none">• Automotive plastic component manufacturers;• Producing interior, exterior or engine parts;• Passenger vehicle clients;• Located in Europe;• Minimum EBITDA c.€1m.

Location: France

268745 - AUTOMOTIVE PRODUCT MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of products for the automotive sector;• Serves automotive OEMs, aftermarket and industrial market;• Products include emission control systems, exhaust systems and heat exchangers;• Headquartered in Belgium.	<ul style="list-style-type: none">• Manufacturers active in the automotive sector;• R&D centres with a focus on the automotive sector;• Distributors of automotive parts;• Located globally;• Minimum EBITDA of €1m.

Location: Belgium

BUILDING PRODUCTS

250196 - ALUMINIUM ARCHITECTURAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of aluminium architectural products;• Products for windows, doors, roofs and conservatories;• Operates across Europe, Asia and South Africa.	<ul style="list-style-type: none">• Aluminium architectural products manufacturer;• No interest in other materials;• Located anywhere;• Any size.

Location: Belgium

CHEMICALS

261795 - SPECIALITY CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of speciality chemicals;• Serves clients in the life sciences, pharmaceutical, industrial and cosmetics sectors;• Headquartered in Belgium;• Worldwide operations.	<ul style="list-style-type: none">• Distributors of chemicals;• Products include speciality chemicals, food ingredients/oils, chemicals for pharmaceutical applications and chemicals for use in personal care;• Located worldwide;• Focus on Europe, in particular Italy;• Any size.

Location: Belgium

263193 - NATURALLY DERIVED CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Naturally derived speciality chemicals provider;• Products used in the personal care, industrial, consumer products and food industries;• Speciality chemicals and ingredients are produced inhouse and also outsourced;• Operates globally.	<ul style="list-style-type: none">• Chemical ingredient providers;• Processors and formulators of natural oils for the consumer, food and chemical industries;• Located globally;• Minimum EBITDA of \$1m.

Location: US

CONSTRUCTION

262169 - MAST CLIMBING WORK PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Specialists in the specification, rental and installation of mast climbing work platforms;• Operates a fleet of over 600 powered access machines;• Offers machines across the UK.	<ul style="list-style-type: none">• Rental of powered access machines and other traditional scaffolding alternatives;• Installers and certifiers of powered access machines;• UK-based;• Minimum EBITDA c.£1m.

Location: UK

262383 - PREFABRICATED HOUSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of prefabricated houses;• Programmes include self-build and more luxurious projects with a focus on sustainability;• Headquartered in Germany.	<ul style="list-style-type: none">• House manufacturers;• All aspects of the production chain from design and manufacture to sale and building;• Located in Europe;• Minimum EBITDA of €1m.

Location: Germany

254340 - INTEGRATED ENGINEERING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of integrated engineering solutions;• Serves a range of industries including oil and gas, steel, petrochemical, power and construction projects;• Services offered nationwide.	<ul style="list-style-type: none">• Providers of engineering services;• Focused on the construction, building and infrastructure industries;• UK-based;• Turnover up to £10m.

Location: UK

268942 - MULTIDISCIPLINARY CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Multidisciplinary consultancy;• Services include M&E, transport planning and BIM;• Operates worldwide.	<ul style="list-style-type: none">• Multidisciplinary consultancies;• Focus on sustainability;• Located globally;• Any size.

Location: UK

260200 - HOLIDAY HOMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of holiday homes;• B2B and B2C;• UK-based inhouse manufacturing facilities;• Distributes internationally.	<ul style="list-style-type: none">• Manufacturers of caravans, lodges and holiday homes;• Located in the UK;• Distributors and wholesalers of caravans, lodges and holiday homes;• Located across Europe;• B2B or B2C;• Minimum EBITDA c.£1m.

Location: UK

268417 - HVAC & CLIMATE CONTROL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• HVAC and climate control products and solutions provider;• Designs and manufactures equipment for heating, cooling, drying and ventilation;• Headquartered in Denmark;• Global operations.	<ul style="list-style-type: none">• Portable and installed products for heating, cooling, drying, humidification, air cleaning and ventilation;• Activities relating to the design, manufacture and/or sales, installation and service;• Located worldwide;• EBITDA >£800k.

Location: Denmark

ELECTRONIC

250089 - OUTDOOR LIGHTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of outdoor lighting;• Strong track record of acquisitions;• Headquartered in Belgium;• Worldwide operations.	<ul style="list-style-type: none">• Manufacturers of outdoor lighting;• Located worldwide;• Turnover in excess of £20m.

Location: Belgium

268839 - SECURITY GATES & BARRIERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of security gates and barriers;• Located in the Netherlands.	<ul style="list-style-type: none">• Suppliers of industrial security products;• Located in Europe;• Minimum EBITDA of £1m.

Location: Netherlands

FINANCIAL GENERAL

266860 - FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Financial services company looking after HNWs;• Operating across Europe and areas of South America.	<ul style="list-style-type: none">• Fund administration and trusts businesses;• UK-based;• Income in the range of £1m-£10m;• Generating a net bottom line profit ratio of at least 20% or can reach 20%+ in a reasonably short length of time;• Annuity of at least 30%, ideally more.

Location: UK

15937 - INTERNATIONAL PAYMENT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of international payment services;• Offers a secure platform to send money abroad;• Worldwide operations.	<ul style="list-style-type: none">• Money transfer businesses operating cross-border;• Physical and digital channels;• Located globally with a focus on the US, Europe and Africa;• Minimum EBITDA c.£1m.

Location: UK

FOOD & BEVERAGES

267863 - DAIRY FARM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Dairy company;• Part of a larger cooperative of dairy farmers;• Products sold under numerous brands;• Products manufactured in the UK and distributed globally.	<ul style="list-style-type: none">• Dairy farms;• Manufacturers of dairy products and dairy brands;• Located in the UK;• Minimum EBITDA of £1m.

Location: Northern Ireland

HEALTHCARE PROVIDERS

17072 - SPECIAL NEEDS SCHOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Independent operator of special needs schools;• Caters for 5 to 19-year olds with learning disabilities;• Also operates transition homes and adult residential homes for school leavers;• Delivers community-based support packages for independent living;• Located in the Midlands and the South.	<ul style="list-style-type: none">• Care and education providers for children and young adults with learning disabilities;• Located across the UK;• Turnover in the range of £1m-£10m+.

Location: UK

HEALTH/PHARMA

264003 - DRUG DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Drug development, manufacturing, logistics and bioanalytical services;• Located in the Benelux;• Global client base.	<ul style="list-style-type: none">• Drug development businesses;• Based in Europe;• Revenues in excess of €3m.

Location: Belgium

267049 - COMPOUNDING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Pharmaceutical compounding services provider;• Clients include hospitals, pharmacies, clinics and patients;• Global client base.	<ul style="list-style-type: none">• Providers of a range of support, design, production, supply and distribution services;• Third party pharmaceutical compounding;• Serving the pharmaceutical sector;• Providers of raw materials and equipment for inhouse compounding of medication;• Supplying pharmacies, hospitals and clinics;• Located globally;• Turnover up to €25m.

Location: Belgium

ICT

267693 - VERTICLE SOFTWARE GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian privately-owned;• Group of vertical software companies;• Highly acquisitive;• Operates across the US, Europe and Australia.	<ul style="list-style-type: none">• Vertical market software;• Established businesses;• New or legacy technology;• Strong customer base;• Owner to remain post-acquisition;• Located in Canada, the US, Europe or Australia;• Turnover in the range of US\$3m-US\$50m.

Location: Canada

INDUSTRIAL/MANUFACTURING

268836 - FORGING & MACHINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Forging and machining of metal;• Customers include OEMs;• Located in Italy.	<ul style="list-style-type: none">• High precision equipment manufacturers;• Located in Europe and the US;• Minimum EBITDA of £1m.

Location: Italy

LEISURE

262758 - SPECIALIST INVESTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK specialist investor;• Active in the leisure and hospitality market.	<ul style="list-style-type: none">• Bars and restaurants;• Event spaces;• Other businesses operating in the leisure and hospitality sector;• UK-based;• Investments between £1m-£10m.

Location: UK

6370 - GLOBAL TOURISM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Tourism group;• Active in incentive schemes and congresses, event management, outdoor management training, safaris, sport and activities group, spas, hotels and transportation;• Operates globally.	<ul style="list-style-type: none">• Event management businesses;• Tour and package holiday providers;• Spas and hotels;• Tourist travel;• Travel agencies;• Located globally;• Minimum EBITDA of £250k.

Location: Czech Republic

MARKETING COMMUNICATIONS

269103 - TELEVISION PRODUCTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Independent television production business;• Specialises in natural history documentaries;• Operates across Europe and the US.	<ul style="list-style-type: none">• Television production companies specialising in natural history programmes;• Located globally;• Minimum EBITDA of £500k.

Location: UK

PLASTICS & PACKAGING

255412 - PREMIUM GLASS BOTTLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of premium glass bottles and containers;• Serves the food and beverage industry;• Clients include international brands;• Manufacturing facilities in the UK.	<ul style="list-style-type: none">• Manufacturers of high-end glass packaging;• Particular focus on the spirits industry;• Will also consider products for soft drinks;• Innovative manufacturing technology;• Located in Europe;• Minimum EBITDA of £2m.

Location: UK

RETAIL/CONSUMER

265318 - PRIVATE LABEL CANDLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of branded and private label candles;• Sold through physical stores and online;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of candles;• Located in Europe;• Turnover >€1m.

Location: Germany

268984 - BATHROOM FITTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Multi-national bathroom, sanitary ware and plumbing fixture company;• Designs, manufactures and develops innovative bathroom solutions;• Located globally.	<ul style="list-style-type: none">• Bathroom products trader;• Provides bespoke, quality bathroom products to a specific market;• Located globally;• Turnover up to £25m;• Minimum EBITDA of £1m.

Location: Belgium

265140 - SPECTACLE FRAMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and wholesaler of metal and plastic spectacle frames and ready-to-wear sunglasses;• Distributes through their own branches and selected partners;• Manufactured in Germany;• Distributed globally.	<ul style="list-style-type: none">• Manufacturers of sunglasses and spectacle frames;• Manufacturers of optical magnifying solutions;• Designers and distributors of eyewear;• Located globally;• Minimum EBITDA c.€1m.

Location: Germany

258534 - SPORTS EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and retailer of sports equipment;• Specialises in the provision of protective wear for motorcycling, mountain biking, winter sports and equestrian activities;• Have production, R&D, design and quality control facilities;• International delivery services;• Headquartered in Italy.	<ul style="list-style-type: none">• Manufacturers and retailers of outdoor clothing and activewear;• Also interested in accessories;• Focus on the motorcycle market;• Located globally;• Minimum EBITDA of €1m.

Location: Italy

SUPPORT SERVICES

269238 - CORPORATE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of corporate services;• Services include accounting, corporate, management, treasury and tax;• Operates across Europe and the US.	<ul style="list-style-type: none">• Providers of outsourced corporate services;• Located in Europe and the US;• Minimum EBITDA of €500k.

Location: Luxembourg

268163 - RENTAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of companies operating across a range of industries;• Active in commercial and industrial refrigeration, air conditioning, fruit ripening, renewable energy and energy efficient technology;• Also provides rental services offering a range of temperature-controlled products, commercial equipment and food storage solutions;• Operates across the UK and Ireland.	<ul style="list-style-type: none">• Design, installation, service and maintenance providers;• Active across the HVAC, food storage & transport and renewable energy sectors;• Refrigeration product rental businesses;• Chilled water systems;• Engineer-focused workforce;• Industrial and commercial refrigeration businesses;• UK-based with a preference for the Home Counties;• Turnover in the range of £1m-£10m.

Location: Northern Ireland

16038 - OUTSOURCED WHITE-COLLAR SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Outsourced white-collar services provider;• Services include HR, payroll and financial services;• Serves public and private clients;• Operates across the UK.	<ul style="list-style-type: none">• White-collar transaction service businesses;• Private sector service portfolio;• IT support services relevant to the sector;• UK-based;• Overseas operations;• EV up to £30m.

Location: UK

TRANSPORT/DISTRIBUTION

268814 - TRANSPORT & LOGISTICS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Transport and logistics solutions provider;• Serves a range of sectors;• Active across Europe;• Headquartered in Belgium.	<ul style="list-style-type: none">• International transport and logistics operations;• Located across Europe;• Minimum EBITDA of €1m.

Location: Belgium

255339 - POST & PARCEL DELIVERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Post and parcel delivery provider;• Operates worldwide through a network of wholly-owned subsidiaries and partner companies.	<ul style="list-style-type: none">• Post and parcel delivery service providers;• Serving consumers, businesses and communities across the UK;• European couriers;• Minimum EBITDA of £1m.

Location: UK

TRAVEL

269234 - LUXURY TOURIST COMPLEX *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Luxury tourist complex;• Over 200 residential apartments, a five-star hotel and a spa;• Located in Italy.	<ul style="list-style-type: none">• Luxury tourist complexes;• Located globally;• Minimum EBITDA of €1m.

Location: Italy

268722 - TRIPS & TOURS PROVIDER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of trips and tours;• Trips and tours depart from the Netherlands and go to Scandinavia and Northern Europe.	<ul style="list-style-type: none">• Tour operators;• Travel businesses;• Focused on Scandinavia and Northern Europe;• Located in Europe;• Minimum EBITDA of €1m.

Location: Netherlands

GENERALIST

258735 - FRENCH PRIVATE EQUITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas PE firm;• Currently investing out of their sixth fund;• Makes majority investments;• Invests in entrepreneurial management teams;• Offices in France, Luxembourg and the UK.	<ul style="list-style-type: none">• B2B businesses with differentiated products or services;• Strong pricing power from intangible assets;• High operating margins;• Headquartered in Europe with an international presence or sales;• EV in the range of €200m-€1bn+.

Location: France

269163 - INVESTMENT VEHICLE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK small investment vehicle;• Managed by three individuals with investment and operational experience;• Backed by other HMWI and investment companies.	<ul style="list-style-type: none">• Niche distribution and manufacturing businesses;• Preferably a retirement sale;• UK-based;• EBITDA in the range of £1m-£5m.

Location: UK

266395 - FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK family office;• Funded by a combination of HNW, family office and institutional funds;• Look to hold for the long-term.	<ul style="list-style-type: none">• Sector agnostic;• Second tier management in place;• UK-based;• Turnover >£5m;• EBITDA >£1m.

Location: UK

261854 - PRIVATE EQUITY STYLE INVESTMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK investment firm;• Makes PE style investments;• Not restricted by fund lifecycles and fundraising;• Majority and minority investments;• Headquartered in the UK;• Offices located globally.	<ul style="list-style-type: none">• Sector agnostic;• Particularly interested in healthcare, FinTech and business services;• Based in Europe;• Equity cheque in the range of £5m-£20m.

Location: UK

266673 - SWISS PRIVATE EQUITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE firm;• Targets a small number of transactions per year;• Can provide flexible transaction structuring including MBOs, MBIs, carve-outs and development capital injections.	<ul style="list-style-type: none">• Minority or majority equity investments;• Highly motivated management team;• Headquartered in the UK, Germany, Switzerland and Austria;• Turnover in the range of £10m-£100m;• EBITDA in the range of £2m-£8m.

Location: Switzerland

262184 - SMALL PRIVATE EQUITY FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-firm;• Funds on a deal-by-deal basis;• Open to MBIs.	<ul style="list-style-type: none">• Technology investments;• UK-based;• Equity requirement between £1m-£10m.

Location: UK

10220 - MID-MARKET PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-firm;• Makes mid-market investments;• Headquartered in the UK;• European presence.	<ul style="list-style-type: none">• Sectors include healthcare, industrial services & electronics, ICT telecoms & TMT, specialised engineering & distribution, B2B media & vertical market application software, sonsumer product designers & manufacturers, and renewable energy;• Located in Northern Europe;• Turnover above £7m.

Location: UK

268910 - SPECIALIAST SITUATION INVESTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE firm;• Special situations investor;• Investment fund of £50m;• Located in the UK.	<ul style="list-style-type: none">• Sector agnostic;• Special situations (carve outs, turnarounds);• Headquartered in the UK;• Turnover >£20m.

Location: UK

256006 - LOWER-MID MARKET PRIVATE EQUITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-firm;• Provides senior and subordinated debt and growth capital;• Serves the private lower-mid market;• Located in the UK.	<ul style="list-style-type: none">• Sector agnostic;• No interest in start-ups;• Located in the UK and Europe;• Turnover in the range of £15m-£100m;• EBITDA in the range of £3m-£5m;• EV in the range of £20m-£100m.

Location: UK