



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

FEBRUARY 2020

Sectors Featured Include: Chemicals, Construction, Financial General, Food & Beverages, Healthcare Providers, Health/Pharma, ICT, Industrial/Manufacturing, Legal, Leisure, Marketing Communications, Plastics/Packaging, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution and Generalist Investors

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- CHEMICALS
- CONSTRUCTION
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTHCARE PROVIDERS
- HEALTH/PHARMA
- ICT
- INDUSTRIAL/MANUFACTURING
- LEGAL
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

CHEMICALS

263031 - HIGH PERFORMANCE COATINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of high-performance coatings for a range of industries;• Partnered with businesses across a range of sectors including defence, aerospace, automotive, railway and heavy industrial;• Offer pre-treatments through to finishers for a wide range of substrates;• Manufacturing sites across the UK and Ireland.	<ul style="list-style-type: none">• Manufacturers of high-performance coatings;• Products including paints, varnishes, coatings and finishers;• Adaptable to a range of environments;• UK-based;• Minimum EBITDA of £250k.

Location: UK

CONSTRUCTION

17766 - BUILDING & CONSTRUCTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Manufacturer of building and construction products;• Specialises in clay pipes, plastic drainage, ducting and concrete products;• Products manufactured in the UK and exported globally.	<ul style="list-style-type: none">• Manufacturers of construction-orientated products;<ul style="list-style-type: none">○ Heavy clay brick and roof tiles,○ Garden pot manufacturers,○ Concrete businesses but not supply or fitting services;• Plastic extrusion, injection moulding, rotational moulding and vacuum forming;• No interest in contracting;• PVC or polyolefin recycling;• Located in Europe;• Minimum EBITDA of €500k.

Location: UK

254340 - INTEGRATED ENGINEERING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of integrated engineering solutions;• Serves a range of industries including oil and gas, steel, petrochemical, power and construction projects;• Service offering encompasses a wide range of disciplines including EPC(M) consultancy;• Services offered across the UK.	<ul style="list-style-type: none">• Providers of engineering services;• Focused on the construction, building and infrastructure industries;• UK-based;• Turnover up to £10m.

Location: UK

268939 - ROOFING & DECKING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and supplier of roofing and decking products;• Products include tiles, fittings and battens;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and suppliers of roofing and decking products;• UK-based;• Minimum EBITDA of £500k.

Location: UK

268926 - CONSTRUCTION & CIVIL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Construction company;• Civil engineering services including highway construction;• Located in the UK.	<ul style="list-style-type: none">• Construction and civil engineering companies;• Building services;• UK-based;• Minimum EBITDA of £500k.

Location: UK

FINANCIAL GENERAL

266860 - FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Financial services company looking after HNWs;• Operating across Europe and areas of South America.	<ul style="list-style-type: none">• Fund administration and trusts businesses;• UK-based;• Income in the range of £1m-£10m;• Generating a net bottom line profit ratio of at least 20% or can reach 20%+ in a reasonably short length of time;• Annuity of at least 30%, ideally more.

Location: UK

268779 - SPECIALIST FINANCIAL AGENCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Specialist financial agency in the consumer debt recovery market;• Offers debt advice and debt management services.	<ul style="list-style-type: none">• Financial companies;• Focused on debt service provision;• Based in the UK;• Minimum EBITDA of £250k.

Location: UK

262472 - GROUP OF FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Group of financial service providers;• Provides on-platform only discretionary fund management, regulatory compliance & business consulting services and whole market mortgage provision;• Services offered to directly authorised financial advisors across the UK.	<ul style="list-style-type: none">• Financial service providers;• Offering a range of services across mortgages, pensions, investments and compliance;• IFA support services;• UK-based;• Minimum EBITDA of £250k.

Location: UK

268755 - MANAGEMENT & CONSULTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of management and consulting services of investment funds;• Located in Ireland.	<ul style="list-style-type: none">• Fund consultancies;• UK-based;• Minimum EBITDA of £500k.

Location: Ireland

FOOD & BEVERAGES

14234 - FOOD WHOLESALER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Regional wholesaler of frozen, chilled and ambient foods;• Supplies fresh meat and fish from an inhouse butcher and fishmonger;• Also offers a range of non-food products including food storage, food service and hygiene products;• Regional depots allowing a national service.	<ul style="list-style-type: none">• Wholesalers of food and non-food products;• Food service providers;• Catering butchers;• UK-based;• Turnover in the range of £1m-£10m.

Location: UK

HEALTHCARE PROVIDERS

268841 - HEALTH & FITNESS ASSESSMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Health and fitness assessment company;• Located in the UK.	<ul style="list-style-type: none">• Health and fitness clinics;• UK-based;• Minimum EBITDA of £500k.

Location: UK

17072 - SPECIAL NEEDS SCHOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Independent operator of special needs schools;• Caters for 5 to 19-year olds with learning disabilities;• Also operates transition homes and adult residential homes for school leavers;• Delivers community-based support packages for independent living;• Located in the Midlands and the South.	<ul style="list-style-type: none">• Care and education providers for children and young adults with learning disabilities;• Located across the UK;• Turnover in the range of £1m-£10m+.

Location: UK

HEALTH/PHARMA

268998 - MEDICAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of medical equipment;• Products include orthopaedic equipment and wheelchairs;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers and distributors of medical equipment;• Products include rehabilitation and orthopaedic equipment;• Located in Europe;• Minimum EBITDA of £500k.

Location: Poland

268951 - DENTISTRY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of dentistry services;• Services include dental treatments;• Located in the UK.	<ul style="list-style-type: none">• Providers of dentistry services;• UK-based;• Minimum EBITDA of £250k.

Location: UK

269093 - PROSTHETIC & ORTHOTIC DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of prosthetics, orthotic devices and specialist seating;• Products include prosthetics and accessories;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of prosthetics, orthotic devices and specialist seating;• Providers of structured rehabilitation services;• Located in Europe;• Minimum EBITDA of £500k.

Location: UK

268933 - PHARMACEUTICAL IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of IT services;• Services include IT and data analysis solutions for pharmaceutical companies;• Operates worldwide.	<ul style="list-style-type: none">• Providers of IT and other professional services to pharmaceutical companies;• Services include medical data analysis;• Located globally;• Minimum EBITDA of £250k.

Location: UK

ICT

269235 - SOFTWARE & ENTERPRISE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of software and enterprise solutions to sectors including financial services, retail and automotive;• Services include IoT, data analytics, software solutions and automation;• Operates across Europe.	<ul style="list-style-type: none">• Software developers;• Providing data analysis and digital strategy services;• Located in Europe;• Minimum EBITDA of £250k.

Location: UK

266618 - CYBER SECURITY SAAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• SaaS provider for the cyber security sector;• Services include consulting, forensics and data privacy;• Operates across the UK.	<ul style="list-style-type: none">• Cybersecurity consultancies;• Must have technical skills;• Located in the UK;• Turnover in excess of £500k.

Location: UK

268913 - CYBER SECURITY CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Cyber security consultancy;• Software provider of identity and access management systems;• Located in the UK.	<ul style="list-style-type: none">• Cyber security providers;• Allows businesses to protect their identity;• IT managed services;• Located in Europe;• Minimum EBITDA of £250k.

Location: UK

269106 - B2B SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• B2B provider of cloud-hosted solutions, managed services and IT consulting services;• Customer sectors include corporate, education, legal, finance and retail;• Located in the UK.	<ul style="list-style-type: none">• B2B providers of managed IT services;• Providers of cloud services;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

268935 - CYBER SECURITY & PRINT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of cyber security, print and IT solutions;• Services include cloud, print strategy and communication;• Located in the UK.	<ul style="list-style-type: none">• Providers of cyber security, print and IT services;• Services provided to public and private sectors;• UK-based;• Minimum EBITDA of £250k.

Location: UK

269160 - ELECTRONIC PAYMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of secure electronic payments solutions;• Distributes electronic payment hardware and software components;• Located in the UK.	<ul style="list-style-type: none">• Secure electronic payments solutions providers;• Customer sectors include retail, hospitality and transport;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

268924 - B2B COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• B2B communications and internet service provider;• Cloud, voice and data security services;• Located in the UK.	<ul style="list-style-type: none">• B2B communications and internet service providers;• Telecommunication and connectivity services;• UK-based;• Minimum EBITDA of £250k.

Location: Scotland

269095 - UNIFIED COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• B2B unified communications business;• Services include mobile, collaboration and cloud-hosted solutions;• Located in the Netherlands.	<ul style="list-style-type: none">• B2B unified communications businesses;• Providers of collaborative technology;• Located in Europe;• Minimum EBITDA of €500k.

Location: Netherlands

263587 - IT & COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Independent IT and communications technology company;• Predominantly works with multi-site operators;• Aims to improve client productivity, performance and data security;• Client base consists of well-known names in retail, recruitment and hospitality.	<ul style="list-style-type: none">• Contract managed service providers;• Data centres and cloud hosting;• Networks including WAN connectivity;• Existing or potential for MRR accounts;• UK-based;• Preferred turnover in the range of £1m-£2m, but can raise significant funds for the right deal.

Location: UK

269232 - TELEMATICS TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer and supplier of telematics technology to commercial vehicle fleets;• Located in the UK, US and Australia.	<ul style="list-style-type: none">• Vehicle telematics software developers and suppliers;• Fleet management software;• Located in Europe and the US;• Minimum EBITDA of £500k.

Location: UK

269241 - SAFEGAURDING TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Coach services provider;• Provides safeguarding technology to schools;• Located in the UK.	<ul style="list-style-type: none">• Safeguarding travel software/apps;• Tracking software developers and suppliers;• Located in the UK;• Minimum EBITDA of £500k.

Location: UK

269247 - RECRUITMENT PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Online recruitment platform for the security industry;• Located in the UK.	<ul style="list-style-type: none">• Software developers for the recruitment markets;• Employee management software;• Located in the UK;• Minimum EBITDA of £200k.

Location: UK

269220 - EDUCATION SUPPORT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of support services and software to the education sector;• Services include performance tracking, online training, payroll and HR;• Located in the UK.	<ul style="list-style-type: none">• Providers of support services and software to the education sector;• Services include school helplines, education advisers and financial management;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

269222 - PUPIL TRACKING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of pupil tracking software;• Services include performance tracking and analytics;• Located in the UK.	<ul style="list-style-type: none">• Developers of pupil tracking software;• Products/services to monitor student progress;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

268938 - ENTERPRISE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of enterprise software;• Products include business and accounting software;• Operates globally.	<ul style="list-style-type: none">• Suppliers/installers of enterprise software;• Services include project management, implementation and support;• Located globally;• Minimum EBITDA of £250k.

Location: UK

INDUSTRIAL/MANUFACTURING

253806 - FIRE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of high-quality fire products;• Products include extinguishers, ancillaries, servicing tools and datasheets;• Services include CO2 refilling, extinguisher collection & disposal, cash for cans schemes and personalised extinguishers;• Manufacturing facilities in the UK and Far East;• Products distributed across the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of fire safety products;• Providers of fire product services;• Located in the UK or Asia;• Minimum EBITDA of £500k.

Location: UK

268784 - MARINE SAFETY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and manufacturer of marine safety equipment;• Products include ladders, pilot ladders, rafts, life jackets, rescue boats, etc;• Part of a global marine safety equipment manufacturer and supplier;• Products supplied across the UK.	<ul style="list-style-type: none">• Marine safety product manufacturers and suppliers;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

9768 - PROFILE METAL DECKING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer, producer and installer of profile metal decking, shear studs and concreting;• Manufactures and installs their own products;• Contracted on major commercial projects.	<ul style="list-style-type: none">• Manufacturers and installers of composite flooring;• Located across the UK;• Minimum EBITDA of £250k.

Location: UK

LEGAL

5799 - ATTORNEY GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Patent and trademark attorney group;• Provides licencing, translation and paralegal services;• Operates across Europe and the US.	<ul style="list-style-type: none">• Patent and trademark attorneys;• Providers of attorney and support services;• Located in Europe and the US;• Minimum EBITDA of £500k.

Location: UK

LEISURE

262758 - SPECIALIST INVESTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK specialist investor;• Active in the leisure and hospitality market.	<ul style="list-style-type: none">• Bars and restaurants;• Event spaces;• Other businesses operating in the leisure and hospitality sector;• UK-based;• Investments between £1m-£10m.

Location: UK

6370 - GLOBAL TOURISM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Tourism group;• Active in incentive schemes and congresses, event management, outdoor management training, safaris, sport and activities group, spas, hotels and transportation;• Located globally.	<ul style="list-style-type: none">• Event management businesses;• Tour and package holiday providers;• Spas and hotels;• Tourist travel;• Travel agencies;• Located globally;• Minimum EBITDA of £250k.

Location: Czech Republic

MARKETING COMMUNICATIONS

268915 - DIGITAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• International digital marketing business;• Services include analytics, paid search and search engine optimisation;• Headquartered in London;• Operates internationally.	<ul style="list-style-type: none">• Digital marketing companies;• Services to include paid search, programmatic and analytics services;• Located globally;• Minimum EBITDA of £250k.

Location: UK

269127 - MARKETING COMMUNICATIONS CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Business communications consultancy;• Areas of expertise include capital markets, content development, brand positioning, research and analysis;• Operates globally.	<ul style="list-style-type: none">• Business communication consultancies;• Customer sectors include healthcare, hospitality, public sector, technology and travel;• Located globally;• Minimum EBITDA of £500k.

Location: UK

PLASTICS & PACKAGING

268843 - DRINKS PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Packaging service for beverages;• Located in the UK.	<ul style="list-style-type: none">• Packaging services;• Located in the UK;• Minimum EBITDA of £500k.

Location: UK

269205 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of plastic packaging products;• Customer markets include food & drink, beauty and pharmaceuticals;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of plastic packaging products;• Products include bottles for the food and drink industry;• Located in Europe;• Minimum EBITDA of £500k.

Location: UK

RECRUITMENT

258582 - BLUE COLLAR RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Recruitment firm specialising in the provision of blue-collar candidates;• Sources temporary, contract and permanent candidates;• Part of a wider, international group;• Active across the UK.	<ul style="list-style-type: none">• Recruitment firms;• Specialising in corporate and commercial, construction, driving, food & beverages, industrial, warehousing, waste and recycling;• UK-based;• Minimum EBITDA of £250k.

Location: UK

RETAIL/CONSUMER

266513 - OUTDOOR FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Outdoor furniture retailer;• Products include garden furniture, fire pit tables and accessories;• Located in the UK.	<ul style="list-style-type: none">• Outdoor furniture retailers;• Products include rattan furniture;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

SOFT FM

266472 - FIRE & SECURITY CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Fire and security consultancy firm;• Advises architects and designers on potential fire hazards;• Offers solutions on how to identify identified issues;• Also offers security and cybersecurity solutions;• Serves a UK-wide client base.	<ul style="list-style-type: none">• Specialist consulting firms;• Focused on risk and resilience;• Fire, security, flood, access or vertical transportation;• UK-based;• EBITDA up to £1m.

Location: UK

SUPPORT SERVICES

269238 - CORPORATE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of corporate services;• Services include accounting, corporate, management, treasury and tax;• Operates across Europe and the US.	<ul style="list-style-type: none">• Providers of outsourced corporate services;• Located in Europe and the US;• Minimum EBITDA of €500k.

Location: Luxembourg

268154 - COMMERCIAL & INDUSTRIAL REFRIGERATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Commercial and industrial refrigeration business;• Provision of design and installation services;• Strong retail client base;• Headquartered in Northern Ireland;• Active across the UK.	<ul style="list-style-type: none">• Chilled water systems;• Light industrial or heavy commercial refrigeration businesses;• Ideally established for more than 10 years;• Current workforce to be engineer focused;• Located in the Home Counties with a preference for North Kent;• Turnover in the range of £2m-£5m.

Location: UK

269097 - DRIVING SCHOOL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Driving school and driver training provider;• Located in the UK.	<ul style="list-style-type: none">• Providers of driving courses and training;• E-learning courses;• Located in the UK;• Minimum EBITDA of £500k.

Location: UK

267532 - MULTIDISCIPLINARY SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Multi-disciplinary support service provider;• Operates in the water and wastewater industries;• Offers CCTV, drainage, clean water and wastewater services.	<ul style="list-style-type: none">• Providers of a range of water and wastewater services and products;• Topographical asset surveys;• UK-based;• Turnover in the range of £750k-£2m;• 20%-30% EBITDA margin.

Location: UK

268909 - B2B EVENTS MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• B2B events management provider;• Events focused on the environmental and healthcare sectors;• Located in the UK.	<ul style="list-style-type: none">• B2B events management provider;• Environmental sector events;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

268930 - E-LEARNING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• E-learning company;• Connects students with tutors;• UK-based.	<ul style="list-style-type: none">• E-learning companies;• Providers of online and face-to-face tuition;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

268341 - MANAGEMENT CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Management consultancy;• Services focused on cost challenges, technologies and supply chains;• Headquartered in the UK.	<ul style="list-style-type: none">• Management consultancies;• Aim to help improve the cost base of businesses;• Located in Europe and the US;• Minimum EBITDA of £500k.

Location: UK

TRANSPORT/DISTRIBUTION

256880 - COURIER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of express and same-day delivery services;• Operates through several brands to offer same-day, next-day and international parcel delivery services;• Also offers chauffeurs, contact drivers and van hire.	<ul style="list-style-type: none">• Domestic and international parcel couriers;• Located in the UK;• Minimum EBITDA of £250k.

Location: UK

GENERALIST

262184 - SMALL PRIVATE EQUITY FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-firm;• Funds on a deal-by-deal basis;• Open to MBIs.	<ul style="list-style-type: none">• Technology investments;• UK-based;• Equity requirement between £1m-£10m.

Location: UK