



# Langcliffe International

PHARMACEUTICAL BUYERS

MARCH 2020

## SECTORS

To view our pharmaceutical buyers, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email [mark.eardley@langcliffeinternational.com](mailto:mark.eardley@langcliffeinternational.com)

- DISTRIBUTION
- FULL SUPPLY CHAIN
- MANUFACTURING
- RESEARCH/CROs
- RETAIL
  
- INVESTORS

## DISTRIBUTION

### 266831 *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Distributor of chemicals and pharmaceutical ingredients;</li><li>• Strong history of acquisitions;</li><li>• Located in Switzerland;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of specialty chemicals and pharmaceutical ingredients;</li><li>• Animal feed and food ingredients considered;</li><li>• Located in Europe;</li><li>• EBITDA in the range of £1m-£10m;</li><li>• EV up to £30m.</li></ul>

**Location: Switzerland**

### 268466 *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Importer, exporter and distributor of synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery;</li><li>• Manufacturer of active pharmaceutical ingredients;</li><li>• Located in Japan.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of synthetic resins, pharmaceuticals and electrical components;</li><li>• Located worldwide;</li><li>• EBITDA &gt;£1m.</li></ul>

**Location: Japan**

### 264650 *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• PE-owned;</li><li>• Pharmaceutical sales in-licensing and marketing of branded generic prescription medicines;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Ethical prescription medicines supplier;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: UK**

**262701** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• PE-owned;</li> <li>• Medical management solutions;</li> <li>• Pharmacy support and supply of medication;</li> <li>• Located in the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Healthcare SaaS services;</li> <li>• Pharmaceutical warehousing and distribution infrastructure;</li> <li>• Located in the UK;</li> <li>• Minimum EBITDA £250k.</li> </ul>

**Location: UK****263095** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Subsidiary of a large Italian pharmaceuticals company;</li> <li>• Sells branded pharmaceutical products to the NHS;</li> <li>• Specialises in primary care, secondary care and rare diseases;</li> <li>• Operates nationwide.</li> </ul>	<ul style="list-style-type: none"> <li>• Pharmaceutical distributors in dominant international markets;</li> <li>• Based in the UK and Europe;</li> <li>• EBITDA up to £5m.</li> </ul>

**Location: UK****250471** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Pharmaceutical distributor;</li> <li>• Supplies independent pharmacies and major groups;</li> <li>• Distributes across the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Distributors of healthcare and cosmetics supplies;</li> <li>• Includes pharmaceuticals and fragrances;</li> <li>• UK-based;</li> <li>• Revenue above £5m.</li> </ul>

**Location: UK**

**268874** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• AIM-listed;</li><li>• Supplier of pharmaceutical products;</li><li>• Develops connectivity between manufacturers and healthcare stakeholders;</li><li>• Located in Dublin.</li></ul>	<ul style="list-style-type: none"><li>• Medtech/pharmaceutical service providers;</li><li>• Marketing, distribution, importation of pharmaceuticals or medical devices;</li><li>• Located in Europe;</li><li>• EBITDA in the range of £1m-£5m.</li></ul>

**Location: Ireland**

**269864** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Distributes the products of pharmaceutical companies;</li><li>• Provides training and quality control services;</li><li>• Located in Germany.</li></ul>	<ul style="list-style-type: none"><li>• Distributes the products of pharmaceutical companies;</li><li>• Services for compounding pharmacies and outpatient care;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Germany**

**261795** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swedish PE-owned;</li><li>• Manufacturer and distributor of speciality chemicals;</li><li>• Serves clients in the life sciences, pharmaceutical, industrial and cosmetics sectors;</li><li>• Headquartered in Belgium;</li><li>• Worldwide operations.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of chemicals;</li><li>• Products include speciality chemicals, food ingredients/oils, chemicals for pharmaceutical applications and chemicals for use in personal care;</li><li>• Located worldwide;</li><li>• Focus on Europe, in particular Italy;</li><li>• Any size.</li></ul>

**Location: Belgium**

## FULL SUPPLY CHAIN

### 269504 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Pharmacy chain and central compounding facility;</li><li>• 40 pharmacies across the Netherlands;</li><li>• Offers 24-hour prescription services and consultations;</li><li>• Compounding facility prepares prescriptions for hospitals, pharmacies and general practitioners;</li><li>• Stocks Z-index pharmaceuticals.</li></ul>	<ul style="list-style-type: none"><li>• Chains and single pharmacies;</li><li>• Pharmaceutical distributors;</li><li>• Third party pharmaceutical compounding;</li><li>• Providers of raw materials and equipment for inhouse compounding;</li><li>• Located globally, with a focus on Europe;</li><li>• EBIT up to €50m.</li></ul>

**Location: Netherlands**

### 268337 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Niche chemicals manufacturer;</li><li>• Located in the Netherlands;</li><li>• Operates in Europe and Asia.</li></ul>	<ul style="list-style-type: none"><li>• Pharmaceutical chemicals;</li><li>• Production and wholesale;</li><li>• Located in Europe;</li><li>• EBITDA in the range of €2m-€6m.</li></ul>

**Location: Netherlands**

### 253144 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Chain of pharmacies;</li><li>• Located in Scotland.</li></ul>	<ul style="list-style-type: none"><li>• Pharmacies;</li><li>• Located in Scotland and the North of England;</li><li>• Turnover up to £10m.</li></ul>

**Location: UK**

**268433** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Japanese-listed;</li><li>• Group of pharmaceutical and healthcare businesses;</li><li>• Manufactures, distributes and wholesales pharmaceuticals and pharmaceutical ingredients;</li><li>• Operates in the Far East.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers, distributors and wholesalers of pharmaceuticals and pharmaceutical ingredients;</li><li>• Located globally;</li><li>• EBITDA &gt;£1m.</li></ul>

**Location: Japan**

**267049** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Pharmaceutical services provider;</li><li>• Clients include hospitals and pharmacies;</li><li>• Located in Belgium;</li><li>• Global client base.</li></ul>	<ul style="list-style-type: none"><li>• Providers of a range of support, design, production, supply and distribution services;</li><li>• Providers of raw materials and equipment for inhouse compounding of medication;</li><li>• Third party pharmaceutical compounding;</li><li>• Serving the pharmaceutical sector;</li><li>• Located globally;</li><li>• Turnover up to €25m.</li></ul>

**Location: Belgium**

**258203** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of pharmaceuticals;</li><li>• Products include antibiotics, probiotics, supplements and IV solutions;</li><li>• Part of an international pharmaceutical company.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of pharmaceuticals;</li><li>• Capsules, tablets or liquid pharmaceuticals of interest;</li><li>• Located internationally;</li><li>• Turnover up to £75m.</li></ul>

**Location: UK**

**267680** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Pharmaceutical contract manufacturing and services group;</li> <li>• Contract manufacturing of small and medium volume parental solutions;</li> <li>• Packaging, storage and cold chain management;</li> <li>• Located in Turkey.</li> </ul>	<ul style="list-style-type: none"> <li>• Pharmaceutical formulations in injectable forms;</li> <li>• Pharmaceutical ancillary services and logistics;</li> <li>• Located in Europe;</li> <li>• Minimum EBITDA £1m.</li> </ul>

**Location: Turkey****17190** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• PE-owned;</li> <li>• Manufacturer and distributor of chemicals, agrochemicals and pharmaceutical materials;</li> <li>• Acquisitions both directly as well as with support of PE owner;</li> <li>• Based in the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Pharmaceuticals and agrochemicals;</li> <li>• Located in the UK and Europe;</li> <li>• Turnover in excess of £5m.</li> </ul>

**Location: UK****263970** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Dutch PE firm;</li> <li>• Healthcare investor;</li> <li>• Manages two business lines;</li> <li>• One lower-mid market buyout fund;</li> <li>• One venture and growth capital fund;</li> <li>• Portfolio companies located across Europe and the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Healthcare businesses including suppliers of medical products;</li> <li>• MedTech, therapeutics and digital health;</li> <li>• Headquartered in Europe but can have an international presence;</li> <li>• EBITDA &gt;€2m.</li> </ul>

**Location: Netherlands**



**267382** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Belgian PE-owned;</li> <li>• Developer, manufacturer and distributor of medicines;</li> <li>• Distributed throughout Europe and China;</li> <li>• Headquartered in the Netherlands.</li> </ul>	<ul style="list-style-type: none"> <li>• Developers, marketers, distributors and retailers of medicines;</li> <li>• Focus on assets with &gt;€10m sales potential;</li> <li>• Keen to expand outside Benelux.</li> </ul>

**Location: Netherlands****16598** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• PE-owned;</li> <li>• Manufacturer and wholesaler of health &amp; beauty products;</li> <li>• Products include OTC medicines, first aid, hair dye and oral care;</li> <li>• Located in the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers and wholesalers of health &amp; beauty products;</li> <li>• B2B;</li> <li>• UK-based;</li> <li>• Any size.</li> </ul>

**Location: UK****257120** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Healthcare solutions provider;</li> <li>• Develops products and service solutions.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of medical products;</li> <li>• UK-based;</li> <li>• EBITDA &lt;£1m.</li> </ul>

**Location: UK**

## MANUFACTURING

### 268462 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Japanese-listed;</li><li>• Pharmaceuticals manufacturer;</li><li>• Products include general pharmaceuticals &amp; medicines, cosmetics and food ingredients.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of branded and unbranded pharmaceuticals and cosmetics;</li><li>• Located globally;</li><li>• EBITDA &gt;£1m.</li></ul>

**Location: Japan**

### 268622 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Manufacturer of OTC pharmaceuticals and therapeutic products;</li><li>• Products include body warmers, cooling gels and air fresheners;</li><li>• Located in Japan;</li><li>• Operates across South-East Asia and the US.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of OTC pharmaceuticals and therapeutic products;</li><li>• Located globally;</li><li>• EBITDA &gt;£1m.</li></ul>

**Location: Japan**

### 268403 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Manufacturer of pharmaceuticals and medicines;</li><li>• Serves therapeutic areas including cardiology, gastroenterology, neurology and psychiatry;</li><li>• Located in Belgium.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of generic pharmaceuticals;</li><li>• Located in Europe;</li><li>• EBITDA &gt;£1m.</li></ul>

**Location: Belgium**

**268618** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Overseas;</li> <li>• Pharmaceuticals manufacturer;</li> <li>• Multi-billion-dollar turnover;</li> <li>• Located in Japan.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of pharmaceuticals;</li> <li>• Located globally;</li> <li>• EBITDA &gt;£1m.</li> </ul>

**Location: Japan****260878** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Healthcare platform;</li> <li>• Buy-and-build strategy;</li> <li>• Has a history of acquisitions within the sector.</li> </ul>	<ul style="list-style-type: none"> <li>• Buy-and-build opportunities in the healthcare sector;</li> <li>• Prescriptions, pharmaceuticals, medical devices, nutraceuticals, and personal care;</li> <li>• UK-based;</li> <li>• Turnover up to £5m.</li> </ul>

**Location: UK****261606** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Overseas;</li> <li>• Manufacturer of Current Good Manufacturing Practices (cGMP) intermediates and active pharmaceutical ingredients (API);</li> <li>• Customers include pharmaceutical, cosmetics and agrochemical companies;</li> <li>• Headquartered in France;</li> <li>• Operates globally.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of intermediates and APIs;</li> <li>• Located globally;</li> <li>• Any size.</li> </ul>

**Location: France**

**255386** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• PE-owned;</li><li>• Developer and manufacturer of pharmaceutical branded &amp; generic products;</li><li>• Established in 35 countries, including the US;</li><li>• Headquartered in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Pharmaceutical companies;</li><li>• Manufacturers of branded and generic medicines;</li><li>• Located in Europe and the US;</li><li>• EBITDA in the range of £1m-£15m.</li></ul>

**Location: UK**

**1577** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• PE-owned;</li><li>• Specialist pharmaceutical group;</li><li>• Owns or licenses the rights to a large number of healthcare and consumer products;</li><li>• Products are sold in more than 100 countries;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Prescription branded and OTC medicine;</li><li>• Medicinal brands;</li><li>• Located internationally;</li><li>• Minimum EBITDA £1m.</li></ul>

**Location: UK**

**14794** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of pharmaceuticals;</li><li>• Customers include supermarkets, pharmacies and health food wholesalers.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of pharmaceutical products;</li><li>• Includes medical devices and GSL medicines;</li><li>• Located in the UK;</li><li>• Turnover up to £10m.</li></ul>

**Location: UK**

**269655** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Marketer of iconic over-the-counter personal health brands in the skin care, feminine hygiene and gastrointestinal care categories.</li> </ul>	<ul style="list-style-type: none"> <li>• Over-the-counter health and pharmaceutical brands;</li> <li>• Located in Europe;</li> <li>• Turnover &gt;£5m.</li> </ul>

**Location: US****263869** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• German PE-owned;</li> <li>• Manufacturer of pharmaceutical products;</li> <li>• Products are both branded and generic;</li> <li>• Located in the US.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of pharmaceuticals;</li> <li>• Located globally;</li> <li>• Any size.</li> </ul>

**Location: US****258947** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• US PE-owned;</li> <li>• Manufacturer of laboratory tools and production equipment;</li> <li>• Used in development and manufacturing of life sciences and pharmaceutical products.</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturers of scientific equipment, biological drug manufacturing solutions and precision labware;</li> <li>• Businesses serving the pharmaceutical, biotechnology, scientific, university, healthcare and industrial sectors;</li> <li>• Located globally;</li> <li>• Turnover £5m+.</li> </ul>

**Location: US**

**263425** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Distributor of chemicals;</li><li>• Other services include sample management, storage and blending;</li><li>• Exports to over 75 countries;</li><li>• Market focus includes automotive, precision cleaning, emission reduction, flavours and fragrances.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of specialist chemicals;</li><li>• Focus on ingredients for personal care, household industrial &amp; institutional, and pharma;</li><li>• Ideally has a distribution arm;</li><li>• Located in the UK, Europe, Asia and North America;</li><li>• Revenue between £5m-£30m.</li></ul>

**Location: UK**

**267895** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• PE-owned;</li><li>• Manufactures and sources branded and generic medicines;</li><li>• Private and own label;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• New product development;</li><li>• Expansion into other selected branded generic markets;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £1m.</li></ul>

**Location: UK**

## RESEARCH/CROS

### 264003 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Drug development, manufacturing, logistics and bioanalytical services;</li><li>• Located in Belgium;</li><li>• Global client base.</li></ul>	<ul style="list-style-type: none"><li>• Drug development businesses;</li><li>• Based in Europe;</li><li>• Turnover in excess of €3m.</li></ul>

**Location: Belgium**

### 258916 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Dutch PE-owned;</li><li>• Carve-out from an international therapeutics company;</li><li>• Undertakes R&amp;D specialising in inhalation therapies for severe respiratory diseases;</li><li>• Focus on clinical development, registration and commercialisation of drug-aerosol therapeutics;</li><li>• Based in Germany.</li></ul>	<ul style="list-style-type: none"><li>• Therapeutic companies;</li><li>• Undertaking R&amp;D specialising in inhalation therapies for severe respiratory diseases;</li><li>• Based in Europe and the US;</li><li>• Minimum EBITDA €1m.</li></ul>

**Location: Germany**

## RETAIL

### 16442 (CLICK REFERENCE TO ENQUIRE)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of pharmacies;</li><li>• Services include collection, delivery, and private consultation;</li><li>• Located across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Pharmacies;</li><li>• Located across the UK;</li><li>• Turnover up to £10m.</li></ul>

**Location: UK**

### 256486 (CLICK REFERENCE TO ENQUIRE)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Retail pharmacy chain;</li><li>• Operations across the North and Midlands.</li></ul>	<ul style="list-style-type: none"><li>• Pharmacies;</li><li>• Located in the North West and Midlands;</li><li>• EBITDA &lt;£1m.</li></ul>

**Location: UK**



## INVESTORS

### 8639 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Investment management company;</li><li>• More than 20 current investments;</li><li>• Headquartered in the US;</li><li>• Global locations.</li></ul>	<ul style="list-style-type: none"><li>• Chemical, plastics and pharma companies;</li><li>• Located in the US or Europe.</li></ul>

**Location: US**

### 253957 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Independent investment company;</li><li>• Specialise in corporate turnaround;</li><li>• Maximum of €5m acquisition price;</li><li>• Located in Italy.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturing businesses with a focus on chemical, pharmaceutical, design and food &amp; beverage;</li><li>• Preference for distressed businesses;</li><li>• Based in Italy;</li><li>• Revenue up to €30m.</li></ul>

**Location: Italy**

### 15871 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK limited liability partnership;</li><li>• Investment firm;</li><li>• Focus on healthcare.</li></ul>	<ul style="list-style-type: none"><li>• Medical products and pharmaceuticals;</li><li>• Includes devices &amp; equipment, OTC medicines, pharmaceutical services, CROs and diagnostic technologies;</li><li>• Located in Europe;</li><li>• Initial investment up to £5m.</li></ul>

**Location: UK**

**262847** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Investment firm;</li><li>• Extensive investment and operations experience;</li><li>• Network of HNM and some institutional money.</li></ul>	<ul style="list-style-type: none"><li>• Business services, industrial, healthcare services, IT and telecoms technology, HVAC, and FM including waste services and renewables;</li><li>• Stable, asset-light B2B companies operating in a fragmented market;</li><li>• Seeking full exit/retirement;</li><li>• Located in the UK;</li><li>• Revenue &lt;£20m;</li><li>• EDITDA &gt;£500k.</li></ul>

**Location: UK**

**261025** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK investment fund;</li><li>• £20m fund size;</li><li>• Focus on long-term investments.</li></ul>	<ul style="list-style-type: none"><li>• Healthcare businesses;</li><li>• Located in the UK;</li><li>• Investment size &lt;£2m.</li></ul>

**Location: UK**

**252817** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE firm;</li><li>• Specialises in the healthcare sector;</li><li>• Works alongside management teams to expand the product and service range.</li></ul>	<ul style="list-style-type: none"><li>• Healthcare sector opportunities;</li><li>• Diagnostics, pharmaceutical research, homecare, orthopaedics, animal health, occupational health, care delivery services, cardio-vascular devices and food safety;</li><li>• Ideally based in Europe but will also consider global;</li><li>• Minimum EBITDA £1m.</li></ul>

**Location: France**

**267305** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Sub-division of a Belgian PE firm;</li><li>• Focus on health, personal and aged care sectors.</li></ul>	<ul style="list-style-type: none"><li>• Health, personal and aged care;</li><li>• Located in Europe;</li><li>• Platforms with a minimum EBITDA of €3m.</li></ul>

**Location: Belgium**

**260261** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Overseas;</li><li>• Venture capital fund;</li><li>• Focus on the technology and medical sectors;</li><li>• Located in France.</li></ul>	<ul style="list-style-type: none"><li>• Pharmaceuticals, drug development, diagnostics and medical devices;</li><li>• Located in Europe;</li><li>• Minority investments only;</li><li>• Any size.</li></ul>

**Location: France**