




Langcliffe International

CURRENTLY ACQUISITIVE
BUYERS IN EUROPE

JUNE 2020

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, ICT, Industrial/Manufacturing, Plastics & Packaging, Print and Support Services



SECTORS

To view our buyers targeting opportunities in Europe despite the current situation, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

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AEROSPACE & DEFENCE

12190 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision fasteners for the aerospace industry;• Customer base includes stockists, distributors and OEMs;• Products supplied internationally.	<ul style="list-style-type: none">• Precision engineering businesses active in the aerospace sector;• Located internationally;• Minimum EBITDA £2m.

Location: UK

AGRICULTURE

264047 - CROP, ANIMAL & PUBLIC HEALTH CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of crop care, animal health and public health agricultural products;• Products include vitamins, animal feed, pesticides and fertilisers;• History of acquisitions;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers, formulators and proprietary license owners in livestock, crops and related businesses;• Distributors, importers and wholesalers of crop care, animal health and public health products;• Located globally;<ul style="list-style-type: none">○ Excluding South America and Eastern Europe;• Turnover in the range of £3m-£50m.

Location: Singapore

AUTOMOBILES & PARTS

269865 - AUTOMOTIVE SALES, LEASING & RENTAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Automotive distributor and retailer;• Warehouses, distribution points and workshops across Europe;• Headquartered in Belgium.	<ul style="list-style-type: none">• Distributors of trucks, parts and turbochargers;• Service and repair workshops;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

264433 - PLASTIC AUTOMOTIVE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• European PE-owned;• Supplier of plastic components for the automotive industry;• Designs, develops and manufactures passenger vehicle interiors, exteriors and engine parts;• Serves leading car manufacturers;• Operates across Europe, Asia and the Americas.	<ul style="list-style-type: none">• Automotive plastic component manufacturers;• Automotive and injection moulding;• Producing interior, exterior or engine parts;• Passenger vehicle clients;• Located in Europe;• Minimum EBITDA c.€1m.

Location: France

BUILDING PRODUCTS

262338 - QUARRIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Buy and build company;• Invests in and operates construction material assets;• UK-based.	<ul style="list-style-type: none">• Quarrying businesses;• Good reserve position;• Will consider smaller opportunities;• Located in Benelux and Northern Germany;• Turnover preferably >£10m.

Location: UK

CHEMICALS

263425 - SPECIALIST CHEMICALS MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of chemicals;• Other services include sample management, storage and blending;• Market focus includes automotive, precision cleaning, emission reduction, flavours and fragrances.	<ul style="list-style-type: none">• Manufacturers of specialist chemicals;• Ingredients for personal care, household industrial & institutional, and pharma;• Ideally has a distribution arm;• Located in the UK, US, Europe and Asia;• Turnover between £5m-£30m.

Location: UK

266831 - DISTRIBUTOR OF SPECIALTY CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of chemicals and pharmaceutical ingredients;• Strong history of acquisitions;• Located in Switzerland;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of specialty chemicals and pharmaceutical ingredients;• Animal feed and food ingredients;• Located in Europe;• EBITDA in the range of £1m-£10m;• EV up to £30m.

Location: Switzerland

261795 - CHEMICAL DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of speciality chemicals;• Serves clients in the life sciences, pharmaceutical, industrial and cosmetics sectors;• Headquartered in Belgium.	<ul style="list-style-type: none">• Distributors of chemicals;• Products include speciality chemicals, food ingredients/oils, chemicals for pharmaceutical applications and chemicals for use in personal care;• Focus on Europe, in particular Italy;• Any size.

Location: Belgium

CONSTRUCTION

259557 - ENGINEERING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• International engineering group;• Services include engineering, architecture, urban planning and consulting;• Their markets include road, civil, urban development, water and environment;• Headquartered in France.	<ul style="list-style-type: none">• Engineering services;• Located globally;• Any size.

Location: France

268417 - HVAC PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• HVAC and climate control products and solutions provider;• Designs and manufactures equipment for heating, cooling, drying and ventilation;• Headquartered in Denmark;• Global operations.	<ul style="list-style-type: none">• Portable and installed products for heating, cooling, drying, humidification, air cleaning and ventilation;• Activities relating to the design, manufacture and/or sales, installation and service;• Located worldwide;• EBITDA >£800k.

Location: Denmark

269858 - ENERGY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Maintenance and repair services of industrial steam boilers and other mechanical engineering installations;• Located in the Netherlands.	<ul style="list-style-type: none">• Energy service providers;• Maintenance, repair and inspection of hot mechanical industrial installations;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

270100 - PASSIVE FIRE PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Fire protection and air integrity sealing contractor;• Services include passive & structural fire protection, air integrity & acoustic sealing, firestopping, intumescent coatings, fire rated ductwork systems and cavity barriers;• Operates across the UK and Western Europe.	<ul style="list-style-type: none">• Contractors specialising in passive fire protection products and systems;• Providers of air integrity services; Services to include design, installation, maintenance and consulting;• Serving a range of customers including commercial, public, industrial, hospitality, education, healthcare and facilities management;• Located across Europe;• Minimum EBITDA £500k.

Location: UK

259732 - SURVEYING, TESTING & MEASUREMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Chartered surveying company;• Offers a range of measurement services to public and private sectors;• Experience in major re-development programmes, prestigious property portfolios, national heritage measurement projects, existing and new-build shopping centres and mixed-use assets and developments;• Projects across the UK and Europe.	<ul style="list-style-type: none">• Surveying, testing and measurement businesses;• Serving public and/or private clients;• Located across Europe;• Minimum EBITDA £500k.

Location: UK

ELECTRONIC

268839 - SECURITY PRODUCT DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of security gates and barriers;• Located in the Netherlands.	<ul style="list-style-type: none">• Suppliers of industrial security products;• Located in Europe;• Minimum EBITDA £1m.

Location: Netherlands

269840 - MANUFACTURER OF ELECTRICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of electrical components and equipment to be used in harsh environments;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturer of electrical components and equipment used to withstand harsh environments;• Products used in the industrial, oil & gas, automotive sectors;• Located in the UK, Europe and US;• Minimum EBITDA £250k.

Location: UK

260049 - PERSONAL PROTECTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Lone worker protection provider;• Products provided include personal alarms, mobile applications and key-fob personal safety devices;• Located in the UK.	<ul style="list-style-type: none">• Electronic security and personal safety products;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

FINANCIAL GENERAL

265926 - CORPORATE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Corporate services provider;• Services provided include trust services, fund services, accounting & tax, eGaming & eCommerce;• Located in the Isle of Man.	<ul style="list-style-type: none">• Corporate and trust services;• Financial consultancies;• Located in Europe;• Minimum EBITDA £500k.

Location: Isle of Man

ICT

267781 - INTEGRATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of software implementation services;• Offers support to businesses during digital transformation periods;• Partnered with Microsoft and PTC;• Two companies, one specialising in ERP systems and one specialising in Microsoft Dynamics 365;• Clients in the services, trade & logistics, distribution and maintenance industries;• Strong presence in Belgium, France and the Netherlands.	<ul style="list-style-type: none">• Integration service providers;• Specialising in Microsoft Dynamics and PTC;• Located in Western Europe;• Minimum EBITDA €1m.

Location: Belgium

9357 - SAAS & BUSINESS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Media group specialising in consumer, business and travel publishing;• Backed by high net worth individuals;• £50m cash available for acquisitions;• Active acquirer with 25 acquisitions in the last 10+ years.	<ul style="list-style-type: none">• Specific focus on SaaS and business software;• Located globally;• History of generating profits for 3+ years;• No over-reliance on single/small group of customers;• Will purchase businesses which are suffering from slow growth, no growth or gentle decline;• EBITDA in the range of £500k-£10m;• Will consider lower EBITDAs for an asset purchase.

Location: UK

268311 - IT HARDWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Distributor of new and refurbished IT hardware to clients in the private and public sectors along with IT resellers;• Operates in the Netherlands.	<ul style="list-style-type: none">• Distributors or retailers of IT hardware (new, end-of-life, refurbished);• Based in Europe;• Any size.

Location: Netherlands

255539 - CYBER SECURITY CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• European PE-owned;• Network and security integrator for service providers and network operators;• Headquartered in the Netherlands;• Operates across Europe.	<ul style="list-style-type: none">• Cyber security consultancies;• Managed service providers focused on cyber security;• Recurring subscriptions or licenses;• Located in the DACH region and the UK;• EBITDA above €500k.

Location: Netherlands

15204 - SOFTWARE & TELECOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Growth management firm;• Investing primarily in the technology and telecoms sector;• Looking to build a buy and build platform in the sector;• Backs MBOs;• Takes a majority stake with the potential to reduce to a minority stake over time;• Personal funds with an investor partner for larger deals;• Headquartered in the UK.	<ul style="list-style-type: none">• Software-based businesses;• Telecoms businesses;• Located in the UK or Netherlands;• Looking to acquire a number of smaller businesses to build a platform;• Like distressed;• Can move funds quickly;• Minimum £1m recurring revenue.

Location: UK

266332 - VERTICAL MARKET SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Vertical market software developer;• Strong presence in the healthcare and local government sectors;• Offers software products in the automotive, real estate, legal and accounting sectors;• Located in the Netherlands.	<ul style="list-style-type: none">• Developers of vertical market software;• Focus on adding value to vertical markets by building industry-leading software solutions;• Based in Europe;• Minimum turnover of €2m.

Location: Netherlands

266962 - SOFTWARE DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Software developer;• Active in facilities management, maintenance management, IT services, infrastructure and fleet management;• Offices in the UK and Europe.	<ul style="list-style-type: none">• Software developers;• Active in a range of industries;• Located globally with a focus on Europe;• Minimum EBITDA €500k.

Location: UK

10268 - TECHNOLOGY PRODUCTS & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of consumer and enterprise technology products & services to retailers and resellers;• Worldwide operations.	<ul style="list-style-type: none">• Distributors of technology products and services;• To traditional and catalogue retailers, e-tailers and IT resellers;• Must have strong supplier and customer relationships;• Bolt-ons to existing operations in Europe;• Turnover in the range of £5m-£200m.

Location: UK

261994 - DATA & ANALYTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Data and analytics services provider;• Services include data management, data integration, big data analytics, data visualisation, database management and data warehousing;• Operates across Europe.	<ul style="list-style-type: none">• Data and analytics businesses;• Located in Europe;• Turnover up to €200m.

Location: Netherlands

269235 - SOFTWARE & ENTERPRISE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of software and enterprise solutions to sectors including financial services, retail and automotive;• Services include IoT, data analytics, software solutions and automation;• Operates across Europe.	<ul style="list-style-type: none">• Software developers;• Providing data analysis and digital strategy services;• Located in Europe;• Minimum EBITDA of £250k.

Location: UK

261585 - TEMPORARY WORK SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Online software solutions for the temporary work market;• Owns a cloud-based SaaS solution which facilitates candidate screening, pay statements, contracts and invoices;• Based in France.	<ul style="list-style-type: none">• Software developers and providers operating in the temporary workspace;• Located across Europe;• Revenues up to £20m.

Location: France

255959 - CONTACT CENTRE TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Contact centre technology specialist;• Provides telecommunication solutions and managed services;• Workforce management, call recording, quality monitoring, systems support;• Operates across the UK.	<ul style="list-style-type: none">• Contact centre technology;• Digital customer service including virtual assistants and voice automation;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

267693 - MISSION-CRITICAL VERTICAL MARKET SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Group of vertical software companies;• Highly acquisitive;• Operates across the US, Canada, Europe and Australia.	<ul style="list-style-type: none">• Mission-critical vertical market software;• New or legacy technology;• Strong customer base;• Owner to remain post-acquisition;• Will consider distressed;• Located in the US, Europe and Australia;• Established businesses and market leaders with a turnover in the range of US\$3m-US\$50m;• Will look smaller (>US\$1m) for companies with a growth rate of 20%;• Specific interest in profitable US-based companies with an EBITDA of US\$1m-US\$5m.

Location: US

269232 - VEHICLE TELEMATICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer and supplier of telematics technology to commercial vehicle fleets;• Located in the UK, US and Australia.	<ul style="list-style-type: none">• Vehicle telematics software developers and suppliers;• Fleet management software;• Located in Europe and the US;• Minimum EBITDA £500k.

Location: UK

266955 - EDUCATION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Educational and corporate software;• Helps students and employees with reading, writing and numeracy difficulties;• Located in the UK.	<ul style="list-style-type: none">• Education software;• Assistive technology for individuals with learning difficulties;• Located in Europe;• Minimum EBITDA £250k.

Location: UK

268938 - ENTERPRISE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of enterprise software;• Products include business and accounting software;• Operates globally.	<ul style="list-style-type: none">• Suppliers/installers of enterprise software;• Services include project management, implementation and support;• Located globally;• Minimum EBITDA £250k.

Location: UK

7267 - AUTOMOBILE TELEMATICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Commercial vehicle telematics software distributor;• Vehicle tracking and management software;• Located in the UK.	<ul style="list-style-type: none">• Automobile telematics;• Fleet management software provider;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

4954 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• IT managed services;• Digital workplace (communication), cloud & platforms (hosting), network & connectivity, security, managed services;• Operates across the UK.	<ul style="list-style-type: none">• IT managed services;• Unified comms, hosting, data protection, public cloud, security, network & connectivity etc.;• Located in the UK and Germany;• Minimum EBITDA £1m.

Location: UK

INDUSTRIAL/MANUFACTURING

263827 - INDUSTRIAL TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Global precision engineering and technology group;• Core competencies include precision manufacturing, material processing, systems design and system integration;• Operations in Asia, Europe and the US.	<ul style="list-style-type: none">• Industrial automation/system integrators, with a preference for packaging, inspection, catering and FMCG;• Semicon tools and equipment;• Industrial equipment OEM companies;• Machine vision companies, both software integrators and inspection systems;• Industrial software integration;• Located in Europe;• Technology advantage or market leadership;• Will consider all types of deal e.g. distressed, turnaround, etc.;• Turnover in the range of €10m-€50m;<ul style="list-style-type: none">○ Up to €100m for industrial equipment OEM companies.

Location: Singapore

266969 - PUMP MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Pump manufacturer;• Primarily serves the water, oil & gas, energy and industrial markets;• Operations across Europe, Asia and America;• Headquartered in Germany;• Actively acquisitive.	<ul style="list-style-type: none">• Submersible pump manufacturers or after market/services;• Primarily for the oil & gas and water markets;• Located in Germany, continental Europe and the UK;• Other regions with a strong customer base in their area are of interest;• Turnover up to £50m.

Location: Germany

269553 - PAYMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of payment kiosks and payment automation;• Manufactures, installs and services a range of modular, unattended payment systems;• Offered to major brands and covers major payment providers across Europe.	<ul style="list-style-type: none">• Payment, barcoding and parking payment solutions;• Technologies developed for unattended payments;• Located across Europe;• EBITDA up to €5m.

Location: Belgium

270153 - OFFSET PRINTING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of auxiliary equipment for offset printing;• Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications;• Global customer base of over 3,000 printing lines;• Facilities in the Netherlands and the US.	<ul style="list-style-type: none">• Providers of after sales services and spare part provision;• Serving the offset printing market;• Located across Europe;• Turnover up to €250m.

Location: Netherlands

261195 - ALUMINIUM & STEEL PROCESSING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Industrial metals business;• Produces extrusion dies for aluminium manufacturing and develops hardening technologies;• Headquartered in Germany.	<ul style="list-style-type: none">• Aluminium or steel processing businesses;• Located in Europe;• Minimum EBITDA €1m.

Location: Germany

269149 - STEEL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Steel engineering business;• Offers services related to steel structures;• Services include welding, cutting, machining, assembly and quality control;• Specialises in processing high strength, fine-grained structural steel;• Also manufactures steel structures for a range of sectors;• Headquartered in Poland.	<ul style="list-style-type: none">• Steel engineering service providers;• Manufacturers of steel lifting structures, container handling systems, offshore & dredging equipment and automotive components;• Located across Europe;• Minimum EBITDA €1m.

Location: Poland

263336 - MANUFACTURER OF UHV PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of Ultra High Vacuum (UHV) research and analysis equipment;• Products include UHV chambers, components and devices used in scientific research;• Also distributes their products;• Manufactured in Sweden.	<ul style="list-style-type: none">• Manufacturer of UHV products, parts and components;• Products developed for use in scientific research;• Located across Europe;• Minimum EBITDA €500k.

Location: Sweden

269924 - GEOSYNTHETICS TEXTILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and supplier of woven and nonwoven geotextiles and technical textiles used in civil engineering projects;• Located in Belgium.	<ul style="list-style-type: none">• Manufacturers and suppliers of geosynthetics textiles to the construction sector;• Located in Europe;• Minimum EBITDA £250k.

Location: Belgium

269852 - FASTENERS & TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of fastening and fixing technology and POS solutions for commercial customers;• C-parts management for customers in the industrial industry;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers and distributors of fasteners and tools;• Customer sectors include industrial and commercial markets;• Located in Europe;• Minimum EBITDA £500k.

Location: Germany

7861 - MACHINE & CUTTING TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of machine tools and associated products for multiple industries;• Strong track record of acquisitions in several countries;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers of machine tools, cutting tools or accessories;• Particularly accessories and after-market consumables (spares or tooling);• Distressed opportunities are of interest;• Located in the UK and Europe, but ideally a spares business in the UK;• Turnover up to £3m;• Larger businesses will be considered.

Location: UK

269921 - CENTRIFUGALLY CAST PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of centrifugally cast products;• For the mechanical and industrial engineering industries;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of centrifugally cast products;• Used in the aerospace and petrochemicals markets;• Located in Europe;• Minimum EBITDA £250k.

Location: UK

264152 - SOLID SURFACES (*CLICK REFERENCE TO ENQUIRE*)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of kitchen work surfaces;• Part of a well-financed industrial investment group.	<ul style="list-style-type: none">• Solid surface businesses;• Manufacturing and distribution will be considered;• Materials include granite, marble, quartz and corian;• Located in the UK, US and Europe;• Turnover above £2m.

Location: UK

PLASTICS & PACKAGING

268168 - PACKAGING & DISPLAYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of bespoke packaging;• Includes displays and fixture solutions;• Track record of acquisitions;• Located in China.	<ul style="list-style-type: none">• Manufacturers and distributors of packaging and displays;• Located worldwide;• Any size.

Location: China

267688 - FASHION PACKAGING MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and supplier of hangtags and labels;• Located in Italy.	<ul style="list-style-type: none">• Packaging manufacturers for the luxury fashion industry;• Garment labels, tags and packaging suppliers;• Located globally;• Minimum EBITDA £500k.

Location: Italy

260248 - PLASTIC PACKAGING MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Packaging technology specialising in plastic manufacturing;• Products include kegs, containers, jars and coolers;• International distribution network via third-party distributors;• Located in the UK.	<ul style="list-style-type: none">• Plastic packaging manufacturers;• New markets e.g. food and beverages;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

264741 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of polythene sacks, liners, sheets and tubes;• Uses include food contact, animal feeds, horticulture, medical devices and textiles;• Supplies across Europe;• UK-based.	<ul style="list-style-type: none">• Plastic packaging and associated services businesses;• Located in the UK or Europe;• EBITDA >£1m.

Location: UK

263022 - PLASTIC PRECISION MOULDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• SGX-listed;• Manufacturer of precision plastic components;• Capabilities include mould fabrication, injection moulding and mould designs;• Four key business areas are automotive, consumer/IT/environment, medical and tools;• Operations across Asia, Europe and America.	<ul style="list-style-type: none">• Plastics companies with precision moulding capabilities;• No interest in extrusion moulding;• Based in Europe;• Turnover >£25m.

Location: Singapore

PRINT

265820 - PRINT MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Secure print and document management solutions;• Operates across the UK.	<ul style="list-style-type: none">• Print management solutions;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

SUPPORT SERVICES

264798 - RECYCLING & RE-COMMERCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Recycling company;• Offers recycling and re-commerce solutions for mobile phones and other handheld electronic devices;• Services offered globally.	<ul style="list-style-type: none">• Recycling and re-commerce businesses;• Businesses in the electronics sector;• Located globally;• Minimum turnover of £7m.

Location: UK

259193 - BUSINESS SUPPORT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Certification services in international environmental testing, inspection and consultancy;• Health and safety services in relation to water safety, asbestos and other hazardous materials;• Located in the UK.	<ul style="list-style-type: none">• End-to-end service regarding certified risk and commercial audits, monitoring programmes, remedial recommendations and project management;• Training and education to help businesses stay compliant with health and safety laws;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

4661 - SALES, MARKETING & SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Group of companies;• Involved in sales, marketing and support services;• Based in Northern Ireland.	<ul style="list-style-type: none">• Businesses involved in sales, marketing and support services;• Larger acquisitions would be considered;• Located in the UK, ROI and wider Europe;• Turnover in the range of €20m-€50m.

Location: UK

265619 - ALL-THROUGH SCHOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• International schools' operator;• Over 20 campuses located across Asia;• Well-funded and actively acquisitive.	<ul style="list-style-type: none">• All-through schools (kindergarten/nursery through to Year 12);• If not, then age 3-16;• Preferably day schools with limited boarding;• Will also consider groups of primary schools;• Based in South-East Asia, the Middle East, Europe and the Americas;• Turnover of at least £5m;• Enterprise value up to £100m.

Location: Singapore

267337 - NURSERY GROUPS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Childcare and nursery group;• Provides daily care for over 60,000 children between the ages of six weeks to 12 years;• 650 locations across the Netherlands.	<ul style="list-style-type: none">• Nursery groups;• Minimum of 10 nurseries in the group;• Located across Europe with a focus on the UK and Germany;• Minimum EBITDA c.€3m.

Location: Netherlands