



Langcliffe International

CURRENTLY ACQUISITIVE
BUYERS IN EUROPE

JUNE 2020

Sectors Featured Include: Food & Beverages, Health/Pharma,
Leisure, Marketing Communications, Retail/Consumer, Tobacco
and Transport/Distribution

SECTORS

To view our buyers targeting opportunities in Europe despite the current situation, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- FOOD & BEVERAGES
- HEALTH/PHARMA
- LEISURE
- MARKETING COMMUNICATIONS
- RETAIL/CONSUMER
- TOBACCO
- TRANSPORT/DISTRIBUTION

FOOD & BEVERAGES

267021 - VEGETABLE OILS & FATS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of oils and fats;• Headquartered in Sweden;• Operates across Europe and the US.	<ul style="list-style-type: none">• Manufacturers of vegetable oils and fats;• Including emulsifiers and lecithin;• Industries include chocolate & confectionery, infant nutrition, health nutrition, plant-based foods, bakery, dairy fat alternatives, foodservice and personal care;• Located globally;• Particularly interested in Southern and Eastern Europe;• EV in excess of \$10m;• Also interested in smaller suppliers of ingredients/sauces/marinades to the foodservice sector.

Location: Sweden

258119 - FROZEN FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Producer of frozen finger food and snack products;• Product portfolio based on cheese, fish, vegetables and baked goods;• Ingredients sourced globally;• Clients are European food businesses marketing products in the retail outlets and the food service sector;• Products supplied across Europe;• Production plants in Germany.	<ul style="list-style-type: none">• Food manufacturing businesses;• No interest in wholesale;• Located across Europe;• Minimum EBITDA €1m.

Location: Germany

268882 - CRAFT BEER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Independent brewery;• Produces natural and sustainable beer to be sold to the consumer market;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of beer;• Specialises in craft beers;• Located globally;• Turnover up to £2m.

Location: UK

261095 - INSTANT FOOD SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of private label and branded instant food solutions;• Products include drink toppings, sweeteners, dietary products, sports nutrition and supplements;• Supplied in sachets, tins, plastic tubs and refill bags;• Sells B2B to retailers and brand owners;• Headquartered in the Netherlands with a UK office.	<ul style="list-style-type: none">• Instant food solutions providers;• Products in the hot drink and sport supplement sectors;• Located in Europe;• Minimum EBITDA €1m.

Location: Netherlands

265502 - PET FOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of private label dry dog and cat food, biscuits and snacks;• Also offers services for packaging, storage and dispatch;• Serves a global client base.	<ul style="list-style-type: none">• Private label pet food manufacturers;• Located globally with a preference for Europe;• Minimum EBITDA €1m.

Location: Belgium

252359 - HEALTH FOODS & SUPPLEMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK-listed;• Health foods supplier;• Located in the South;• Operates globally.	<ul style="list-style-type: none">• Health foods and supplement providers;• Located in Europe, Australasia and the US;• EBITDA above £500k.

Location: UK

268855 - HEALTHY SOFT DRINKS & SNACKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Distributor of own-branded food and drink alternatives;• Products include fermented beverages, plant-based alternatives and confectionery;• Also distributes other brands in the same space;• Active across the UK, New Zealand and Australia.	<ul style="list-style-type: none">• Businesses operating in soft drinks and snacks;• Healthy, packaged foods;• Own brand;• Located in the UK or Europe;• Turnover in the range of €1m-€10m.

Location: Australia

269554 - NUTRACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of solid and liquid nutritional supplements for human and animal use;• Offers a full solution, from raw material sourcing, development and production, through to certification and packaging;• Manufactures and certifies products for use across Europe.	<ul style="list-style-type: none">• Nutraceutical manufacturers;• Offering products for both human and animal use;• Research and development businesses operating in the nutraceutical sector;• Businesses operating at any stage of the nutraceutical product life cycle;• Located across Europe;• Turnover between €5m-€10m.

Location: Belgium

264423 - PREMIUM ALCOHOL DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Premium alcohol distributor;• Products include spirits, rum and whisky;• Located in France.	<ul style="list-style-type: none">• Distributors of premium alcohol;• Located in Europe;• Minimum EBITDA £1m.

Location: France

2681 - DISTRIBUTOR OF WINE & SPIRITS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Wine and spirit importer and distributor;• Luxury branded products;• Operates across the UK.	<ul style="list-style-type: none">• Branded wine and spirit distribution;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

260204 - COFFEE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of coffee capsules;• Located in the Netherlands.	<ul style="list-style-type: none">• Manufacturers of premium single-serve coffee products;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

264519 - HALAL MEAT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Distributor of halal processed meat;• Supplies retailers, super and hypermarkets;• Based in France.	<ul style="list-style-type: none">• Halal meat manufacturers and distributors;• Based in Europe;• Turnover up to £10m.

Location: France

264523 - READY-TO-EAT FOOD DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Value added vegetables, fruits and carbohydrates supplier;• Supplies food manufacturers and food services;• Located in the UK.	<ul style="list-style-type: none">• Suppliers of ready-to-eat food;• Based in Europe;• Minimum EBITDA £1m.

Location: UK

269942 - PREMIUM WINE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Producer and distributor of still or sparkling wines and premium brandy;• Located in Moldova.	<ul style="list-style-type: none">• Premium wine producers and distributors;• Located in CEE;• Minimum EBITDA £250k.

Location: Moldova

252057 - PLANT-BASED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Health food industry;• Brand of super-foods, offering ten products to the health-conscious customer;• Located in the UK.	<ul style="list-style-type: none">• Plant based products;• Vegan snacks/ingredients;• Located in Europe;• Minimum EBITDA £250k.

Location: UK

HEALTH/PHARMA

268180 - CATHETERS & DRUG DELIVERY DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of medical devices;• Developed a drug delivery catheter used in renal denervation;• In the process of initiating two clinical trials in the US and Europe;• Headquartered in the US with facilities in the Netherlands.	<ul style="list-style-type: none">• Developers of catheters and drug delivery devices;• Located in the US and Europe;• Minimum EBITDA €500k.

Location: USA

267382 - MEDICINE MANUFACTURERS, DISTRIBUTORS & RETAILERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Developer, manufacturer and distributor of medicines;• Distributes throughout Europe and China;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Developers, marketers, distributors and retailers of medicines;• Focus on assets with >€10m sales potential;• Keen to expand outside Benelux.

Location: Netherlands

267094 - RADIOLOGY CLINICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Pan-European operator of diagnostic imaging and nuclear medicine centres;• Growing through a buy and build strategy;• Outpatient centres located across France, Germany and Switzerland.	<ul style="list-style-type: none">• Radiology clinics;• Located in the DACH region or France;• Turnover above €2m.

Location: France

269267 - PRESCRIPTIONS & OTC PHARMACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Pharmaceutical company;• Focuses on the sale and marketing of prescription drugs and OTC pharmaceuticals & healthcare products;• Products sold in pharmacies and retail outlets;• Products are available in over 60 countries across Europe via partnerships with other businesses.	<ul style="list-style-type: none">• Marketing and retail businesses active in the health and pharma space;• Selling and marketing branded prescription and OTC pharmaceutical products;• Located across Europe;• Minimum EBITDA €1m.

Location: Sweden

269864 - PHARMACEUTICALS DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Distributor of pharmaceutical products;• Provides training and quality control services;• Located in Germany.	<ul style="list-style-type: none">• Distributors of pharmaceutical products;• Services for compounding pharmacies and outpatient care;• Located in Europe;• Minimum EBITDA £250k.

Location: Germany

255232 - RADIOLOGY TECHNOLOGY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of diagnostic imaging services, particularly MRI;• Offers a range of managed services and IT services to radiologists;• Works in both the NHS and private sector;• Located in the UK.	<ul style="list-style-type: none">• Technology services to radiologists;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

267086 - DRUG DISCOVERY CROS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Drug discovery CROs;• Clients include large European pharma and biotech companies;• Offers tailor-made synthetic solutions for the design and synthesis of small molecules;• Headquartered in the Netherlands with services offered across Europe.	<ul style="list-style-type: none">• Drug discovery CROs;• Located in Benelux and CEE;• Minimum EBITDA of €2m.

Location: Netherlands

267049 - PHARMACEUTICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Pharmaceutical services provider;• Clients include hospitals and pharmacies;• Located in Belgium;• Global client base.	<ul style="list-style-type: none">• Providers of a range of support, design, production, supply and distribution services;• Providers of raw materials and equipment for inhouse compounding of medication;• Third party pharmaceutical compounding;• Serving the pharmaceutical sector;• Located globally;• Turnover up to €25m.

Location: Belgium

252050 - MEDICAL REPORTING & TESTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Remote radiology reporting;• MC, CT and X-ray, out of hours reporting;• Operates across the UK.	<ul style="list-style-type: none">• Medical reporting/testing;• Medical imaging technologies;• Located across Europe;• Minimum EBITDA £500k.

Location: UK

270088 - DRUG & CLINICAL DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian privately-owned;• Pharmaceutical company;• Offers R&D, development, production and commercialisation services;• Three main therapeutic areas are respiratory, neonatology, special care;• R&D and production sites across Europe and the Americas;• Partner with other synergistic businesses globally.	<ul style="list-style-type: none">• Drug and clinical development businesses;• Pharmacovigilance businesses;• Project and R&D portfolio management;• Commercial stage projects;• IP, technology and digital platforms and products;• Academic institutions;• Located globally with a focus on Europe and the Americas;• Minimum EBITDA €1m.

Location: Italy

268998 - MEDICAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of medical equipment;• Products include orthopaedic equipment and wheelchairs;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers and distributors of medical equipment;• Products include rehabilitation and orthopaedic equipment;• Located in Europe;• Minimum EBITDA £500k.

Location: Poland

266531 - MEDICAL IMAGING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of medical imaging software;• Located in the UK.	<ul style="list-style-type: none">• Medical imaging software;• Located in Europe and the US,• Minimum EBITDA £500k.

Location: UK

267962 - SPECIALIST MEDICAL DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of specialist medical devices;• Medical devices joint reconstruction, sport medicine, surgical products and infection control;• Located in the UK.	<ul style="list-style-type: none">• Specialist medical device manufacturers;• Located in the UK or Germany;• EBITDA above £500k.

Location: UK

255588 - DISPOSABLE SURGICAL INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of infection control systems to healthcare companies;• Products contain and dispose of infectious waste (single-use systems);• Located in the US and UK.	<ul style="list-style-type: none">• Manufacturers of disposable/single-use surgical instruments;• Products to limit the spread of healthcare associated infections;• Located in Europe;• Minimum EBITDA £500k.

Location: USA

10269 - HEALTH-RELATED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of healthcare products;• Owned by a listed company;• Parent account has strong track record of acquisitions.	<ul style="list-style-type: none">• Manufacturers of health-related products;• Keen to expand product portfolio and manufacturing facilities;• No/low proportion of supermarket private label sales;• Located in UK, ROI and continental Europe;• Turnover above £2m.

Location: UK

165 - HEALTHCARE CONSUMABLES & INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• International group of businesses supplying specialised technical products and services;• Product sectors include life sciences, seals and controls;• Based in the UK;• Multi-million-pound turnover.	<ul style="list-style-type: none">• Distributors of healthcare consumables, instrumentation and related services;• Located in the UK, continental Europe and the US;• Small (<£10m), medium (£10m-£40m) and large (>£40m) bolt-ons considered.

Location: UK

LEISURE

268780 - LIVE EVENTS ORGANISER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Provider of live entertainment;• Events include music festivals, music concerts and stand-up performances;• Active across Scandinavia.	<ul style="list-style-type: none">• Organisers and promoters of live events;• Agents for local talent;• Active across all areas of entertainment;• Festivals or festival providers;• No interest in marketing, media or exhibitions;• Located in Scandinavia, the UK or wider Europe;• Minimum EBITDA €2m.

Location: Norway

270177 - HEALTH & BEAUTY CLINICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Chain of health & beauty stores and clinics;• Operates across Norway.	<ul style="list-style-type: none">• Health & beauty clinics and retailers;• Located in Europe;• EBITDA >€250k.

Location: Norway

MARKETING COMMUNICATIONS

269927 - MEDIA BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Multimedia group;• Operates through a number of media and advertising brands;• Active in Belgium, the Netherlands, the UK and Ireland.	<ul style="list-style-type: none">• Brands active across different forms of media;• Advertising and marketing brands;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

269981 - MEDIA PUBLISHING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Media company;• Services include magazine publishing, online education platforms and professional training;• Target industries include education, publishing and entertainment;• Global operations.	<ul style="list-style-type: none">• Media publishing companies;• B2B and B2C publications;• Preference for subscription-based business models and well developed digital offerings;• Located globally;• Revenue between €5m-€50m;• EBITDA margin >10%.

Location: Germany

268915 - DIGITAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• International digital marketing business;• Services include analytics, paid search and search engine optimisation;• Operates internationally.	<ul style="list-style-type: none">• Digital marketing companies;• Services to include paid search, programmatic and analytics services;• Located globally;• Minimum EBITDA £250k.

Location: UK

262771 - MARKETING & COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• International marketing and communications group;• Three business arms focused around technology driven marketing, secure identification & traceability solutions and digital print production & support services;• Present in 15 countries with a global sales reach.	<ul style="list-style-type: none">• Marketing communications:<ul style="list-style-type: none">○ e-Commerce and tech,○ Data analytics,○ Consulting, and○ System development;• Other services include identification technologies, graphic design, scanning solutions, print and payment technology;• Located globally, with a focus on Europe;• Any size;• E-commerce and e-logistics with a deal size of €10m-€100m.

Location: UK

265488 - DIGITAL CONSULTANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Consultant for digital marketing and strategies;• Services range from lead nurturing, SEO, SEA and social media to remarketing and marketing automation;• Headquartered in Belgium.	<ul style="list-style-type: none">• Digital consultants focused on brand, creative and CRM strategy;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

RETAIL/CONSUMER

269872 - CLOTHING FASTENERS MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Manufacturer of high-end buttons and zippers for the fashion detail industry;• Located in Switzerland.	<ul style="list-style-type: none">• Manufacturer of clothing fasteners for the fashion detail industry;• Located in Europe;• Minimum EBITDA £250k.

Location: Switzerland

265318 - MANUFACTURER OF CANDLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of branded and private label candles;• Sold through physical stores and online;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of candles;• Located in Europe;• Turnover >€1m.

Location: Germany

269849 - HEALTHCARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Omnichannel consumer healthcare company;• Offers a portfolio of self-care branded and OTC products, following a multichannel approach;• Channels include retail, direct e-commerce, marketplaces, social media, mail order, home parties and teleshopping;• Distributes internationally.	<ul style="list-style-type: none">• Retailers and distributors of healthcare and self-care products;• Active D2C;• Emerging distribution channels;• Digital branding and digital consumer channels;• Located across Europe;• Turnover up to €100m.

Location: Belgium

268447 - COSMETICS & HEALTH FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Branded cosmetics and health foods manufacturer;• Primary focus is skincare products;• Operates predominantly in East Asia.	<ul style="list-style-type: none">• Manufacturers of branded cosmetics and health foods;• Located worldwide;• EBITDA >£1m.

Location: Japan

269504 - PHARMACIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Pharmacy chain and central compounding facility;• 40 pharmacies across the Netherlands;• Offers 24-hour prescription services and consultations;• Compounding facility prepares prescriptions for hospitals, pharmacies and general practitioners;• Stocks Z-index pharmaceuticals.	<ul style="list-style-type: none">• Chains and single pharmacies;• Pharmaceutical distributors;• Third party pharmaceutical compounding;• Providers of raw materials and equipment for inhouse compounding;• Located globally, with a focus on Europe;• EBIT up to €50m.

Location: Netherlands

270079 - CULTURAL & TOURISM STORES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Distributor of cultural and tourism products;• Distributes products across a network of global stores;• Offers branding, store design and merchandising services;• Stores across Europe.	<ul style="list-style-type: none">• Stores linked with cultural and tourist attractions and buildings;• Located across Europe;• Investments between €1m-€10m.

Location: France

251655 - DISTRESSED RETAIL BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK limited liability partnership;• Investor of stressed and distressed retailers;• Invests in businesses based in Western Europe.	<ul style="list-style-type: none">• Distressed businesses operating in the retail sector;• Located in Europe;• Turnover >£15m.

Location: UK

TOBACCO

270206 - E-LIQUIDS & E-HARDWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of e-liquid to the vaping sector;• Own label and white label e-liquids;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of e-liquids or e-hardware;• Located in the Europe;• EBITDA between £0.5m-£5m.

Location: UK

TRANSPORT/DISTRIBUTION

270083 - GIFTS DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Online flower distributor;• Also operates business lines offering chocolates, scented candles and gift hampers;• Delivers across Europe and the US;• Headquartered in France.	<ul style="list-style-type: none">• B2B and B2C distributors of specialised gifts;• Located across Europe;• Turnover between €5m-€20m.

Location: France

267672 - FASTENERS & FIXINGS DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Distributor of engineered components and assemblies;• Products include castings, fasteners, forgings, bearings and welded constructions;• Client sectors include transport, construction, maritime, offshore and manufacturing;• Operates globally.	<ul style="list-style-type: none">• Designers, distributors and importers of fasteners and fixings;• Focused on critical components that are welded into machinery;• Located in DACH, Benelux, the UK or China;• Turnover above €5m.

Location: Netherlands

269847 - NETWORK EQUIPMENT DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of passive network equipment solutions for utility networks;• Located in Europe.	<ul style="list-style-type: none">• Suppliers of passive network equipment solutions;• Used in utilities industries;• Located in Europe;• Minimum EBITDA £250k.

Location: Belgium

269854 - VENDING MACHINE DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Distributor of vending machines for coffee, soft drinks and snacks;• Located in the Netherlands.	<ul style="list-style-type: none">• Distributors of vending machines for coffee, soft drinks and snacks;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

270154 - PROCUREMENT, SOURCING & DISTRIBUTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of support services to retailers and distributors;• Sources, develops and distributes non-food concepts for supermarkets, discount stores, DIY stores and warehouses;• Serves well-known retailers and distributors including Asda, Amazon, Aldi, Lidl, Spar, Jumbo;• Trade and distribution facilities in the Netherlands, Belgium, Germany and the UK, with clients located across Europe.	<ul style="list-style-type: none">• Procurement, sourcing and distribution businesses;• Focused on non-food pet products, personal care and cleaning;• Preference for branded products but will consider private label;• Located across Europe;• Turnover up to €250m.

Location: Netherlands

269922 - WATER SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Distributor of components for water transport systems and pool equipment;• Provider of water efficiency solutions in agriculture, swimming pools, geothermal energy markets;• Located in the Netherlands.	<ul style="list-style-type: none">• Distributors of products and solutions developed for water efficiency and renewable energy;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands