



Langcliffe International

CURRENTLY ACQUISITIVE

BUYERS IN THE UK

JUNE 2020

Sectors Featured Include: Aerospace & Defence, Agriculture, Automobiles & Parts, Building Products, Chemicals, Electronic, Financial General, Industrial/Manufacturing, Plastics & Packaging, Print, Real Estate, Recruitment and Transport/Distribution

SECTORS

To view our buyers targeting opportunities in the UK despite the current situation, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AGRICULTURE](#)
- [AUTOMOBILES & PARTS](#)
- [BUILDING PRODUCTS](#)
- [CHEMICALS](#)
- [ELECTRONIC](#)
- [FINANCIAL GENERAL](#)
- [INDUSTRIAL/MANUFACTURING](#)
- [PLASTICS & PACKAGING](#)
- [PRINT](#)
- [REAL ESTATE](#)
- [RECRUITMENT](#)
- [TRANSPORT/DISTRIBUTION](#)

AEROSPACE & DEFENCE

12190 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision fasteners for the aerospace industry;• Customer base includes stockists, distributors and OEMs;• Products supplied internationally.	<ul style="list-style-type: none">• Precision engineering businesses active in the aerospace sector;• Located internationally;• Minimum EBITDA £2m.

Location: UK

AGRICULTURE

264047 - CROP, ANIMAL & PUBLIC HEALTH CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of crop care, animal health and public health agricultural products;• Products include vitamins, animal feed, pesticides and fertilisers;• History of acquisitions;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers, formulators and proprietary license owners in livestock, crops and related businesses;• Distributors, importers and wholesalers of crop care, animal health and public health products;• Located globally;<ul style="list-style-type: none">○ Excluding South America and Eastern Europe;• Turnover in the range of £3m-£50m.

Location: Singapore

AUTOMOBILES & PARTS

269865 - AUTOMOTIVE SALES, LEASING & RENTAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Automotive distributor and retailer;• Warehouses, distribution points and workshops across Europe;• Headquartered in Belgium.	<ul style="list-style-type: none">• Distributors of trucks, parts and turbochargers;• Service and repair workshops;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

264433 - PLASTIC AUTOMOTIVE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• European PE-owned;• Supplier of plastic components for the automotive industry;• Designs, develops and manufactures passenger vehicle interiors, exteriors and engine parts;• Serves leading car manufacturers;• Operates across Europe, Asia and the Americas.	<ul style="list-style-type: none">• Automotive plastic component manufacturers;• Automotive and injection moulding;• Producing interior, exterior or engine parts;• Passenger vehicle clients;• Located in Europe;• Minimum EBITDA c.€1m.

Location: France

BUILDING PRODUCTS

256008 - WINDOWS & DOORS MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of uPVC windows, doors, conservatories and decking;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and suppliers of windows & doors;• Based in the UK;• Minimum EBITDA £250k.

Location: UK

10026 - DISTRIBUTOR OF DOORS & ROOFING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Designer and supplier of roof-lights and bi-fold doors;• Products sold via their e-commerce sales channels;• Product installations carried out by third parties;• Located in the UK.	<ul style="list-style-type: none">• Doors and roofing distributors;• Located in the South East;• Minimum EBITDA £250k.

Location: UK

254849 - MANUFACTURER OF WINDOWS & DOORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of uPVC and aluminium windows & doors;• Products include composite and bi-fold doors, conservatories and insulated glass units;• UK-based.	<ul style="list-style-type: none">• uPVC door and window manufacturers;• Turnover >£1m;• UK-based.

Location: UK

CHEMICALS

263425 - SPECIALIST CHEMICALS MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of chemicals;• Other services include sample management, storage and blending;• Market focus includes automotive, precision cleaning, emission reduction, flavours and fragrances.	<ul style="list-style-type: none">• Manufacturers of specialist chemicals;• Ingredients for personal care, household industrial & institutional and pharma products;• Ideally has a distribution arm;• Located in the UK, US, Europe and Asia;• Turnover between £5m-£30m.

Location: UK

266831 - DISTRIBUTOR OF SPECIALTY CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of chemicals and pharmaceutical ingredients;• Strong history of acquisitions;• Located in Switzerland;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of specialty chemicals and pharmaceutical ingredients;• Animal feed and food ingredients;• Located in Europe;• EBITDA in the range of £1m-£10m;• EV up to £30m.

Location: Switzerland

261795 - CHEMICAL DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of speciality chemicals;• Serves clients in the life sciences, pharmaceutical, industrial and cosmetics sectors;• Headquartered in Belgium.	<ul style="list-style-type: none">• Distributors of chemicals;• Products include speciality chemicals, food ingredients/oils, chemicals for pharmaceutical applications and chemicals for use in personal care;• Focus on Europe, in particular Italy;• Any size.

Location: Belgium

ELECTRONIC

269807 - ELECTRONIC COMPONENTS MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German privately-owned;• Electronic components manufacturer;• Products include inductors and coils;• Global operations.	<ul style="list-style-type: none">• Manufacturers of electronic components and assemblies;• Manufacturers and suppliers of medical electronics;• Located in the UK;• Will look at distressed deals;• Turnover in the range of \$5m-\$10m.

Location: Germany

268839 - SECURITY PRODUCT DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of security gates and barriers;• Located in the Netherlands.	<ul style="list-style-type: none">• Suppliers of industrial security products;• Located in Europe;• Minimum EBITDA £1m.

Location: Netherlands

269840 - MANUFACTURER OF ELECTRICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of electrical components and equipment to be used in harsh environments;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturer of electrical components and equipment used to withstand harsh environments;• Products used in the industrial, oil & gas and automotive sectors;• Located in the UK, Europe and US;• Minimum EBITDA £250k.

Location: UK

260049 - PERSONAL PROTECTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Lone worker protection provider;• Products provided include personal alarms, mobile applications and key-fob personal safety devices;• Located in the UK.	<ul style="list-style-type: none">• Electronic security and personal safety products;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

FINANCIAL GENERAL

264229 - SME INSURANCE BROKER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Commercial SME insurance broker;• Expertise in niche verticals such as property and construction;• Located in the UK.	<ul style="list-style-type: none">• SME insurance brokers (chains or independents);• Located in the UK;• Minimum EBITDA £500k.

Location: UK

268755 - FUND CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of management and consulting services of investment funds;• Located in Ireland.	<ul style="list-style-type: none">• Fund consultancies;• UK-based;• Minimum EBITDA £500k.

Location: Ireland

260137 - WEALTH MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Wealth management group;• Offers financial planning services to individuals and SMEs in relation to asset management, pension schemes, trust funds and tax;• UK-based.	<ul style="list-style-type: none">• Wealth management opportunities;• Turnover >£500k;• UK-based.

Location: UK

265926 - CORPORATE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Corporate services provider;• Services provided include trust services, fund services, accounting & tax, eGaming and eCommerce;• Located in the Isle of Man.	<ul style="list-style-type: none">• Corporate and trust services;• Financial consultancies;• Located in Europe;• Minimum EBITDA £500k.

Location: Isle of Man

255639 - CAR LEASING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of leased cars to businesses to incentivise employees;• Services include salary sacrifice car schemes, contract hire, daily rental;• Located in the UK.	<ul style="list-style-type: none">• Providers of contract hire and salary sacrifice car leases;• Located in the UK;• Minimum EBITDA £250k.

Location: UK

INDUSTRIAL/MANUFACTURING

263827 - INDUSTRIAL TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Global precision engineering and technology group;• Core competencies include precision manufacturing, material processing, systems design and system integration;• Operations in Asia, Europe and the US.	<ul style="list-style-type: none">• Industrial automation/system integrators, with a preference for packaging, inspection, catering and FMCG;• Semicon tools and equipment;• Industrial equipment OEM companies;• Machine vision companies, both software integrators and inspection systems;• Industrial software integration;• Located in Europe;• Turnover in the range of €10m-€50m;<ul style="list-style-type: none">○ Up to €100m for industrial equipment OEM companies;• Technology advantage or market leadership;• Will consider all types of deal e.g. distressed, turnaround, etc.

Location: Singapore

269553 - PAYMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of payment kiosks and payment automation;• Manufactures, installs and services a range of modular, unattended payment systems;• Offered to major brands and covers major payment providers across Europe.	<ul style="list-style-type: none">• Payment, barcoding and parking payment solutions;• Technologies developed for unattended payments;• Located across Europe;• EBITDA up to €5m.

Location: Belgium

265105 - METAL FABRICATOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Portfolio of companies who provide engineering support services;• Works predominantly in the construction sector;• Can act very quickly.	<ul style="list-style-type: none">• Metal fabricators;• Capacity to produce industrial stairs, handrails and gantries;• Turnover in the range of £1m-£20m;• Located in the North;• Some flexibility if on a well-connected road network;• Distressed niche businesses in the engineering and construction sectors.

Location: UK

261195 - ALUMINIUM & STEEL PROCESSING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Industrial metals business;• Produces extrusion dies for aluminium manufacturing and develops hardening technologies;• Headquartered in Germany.	<ul style="list-style-type: none">• Aluminium or steel processing businesses;• Located in Europe;• Minimum EBITDA €1m.

Location: Germany

7076 - FLUID POWER PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Supplier of fluid power products;• Customers are independent distributors and resellers;• Operations throughout the UK and Ireland.	<ul style="list-style-type: none">• Fluid power products i.e. hydraulics or pneumatics;• Turnover up to £50m;• Based in the UK.

Location: UK

1835 - INDUSTRIAL MANUFACTURING & DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Investment firm; • Focus on manufacturing and distribution; • Strong track record of acquisitions; • Acquire businesses for the long-term, operating them as autonomous businesses and usually using existing management. 	<ul style="list-style-type: none"> • Companies involved in industrial manufacturing and distribution; • Oil and gas businesses: <ul style="list-style-type: none"> ○ UK-based except in the north of Scotland; • Preferably operating within a niche market; • UK-based; • EBIT c.£2m-£3.5m; • Strong NAV; • No/little debt; • Positive cash flow.

Location: UK

165632 - INDUSTRIAL SECTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Family company; • Activities span a range of industrial sectors; • Acquisitive with a track record of acquisitions. 	<ul style="list-style-type: none"> • Sector agnostic; • No interest in logistics or transport; • Located in the UK; • Turnover up to £20m; • Must have strong and stable profit history; • Key management must be willing to stay, or 2nd tier able to step up; • Current sector of interest includes manufacturers of wooden crates, cases and slats.

Location: UK

270153 - OFFSET PRINTING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of auxiliary equipment for offset printing;• Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications;• Global customer base of over 3,000 printing lines;• Facilities in the Netherlands and the US.	<ul style="list-style-type: none">• Providers of after sales services and spare part provision;• Serving the offset printing market;• Located across Europe;• Turnover up to €250m.

Location: Netherlands

264152 - SOLID SURFACES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of kitchen work surfaces;• Part of a well-financed industrial investment group.	<ul style="list-style-type: none">• Solid surface businesses;• Manufacturing and distribution will be considered;• Materials include granite, marble, quartz and corian;• Located in the UK, US and Europe;• Turnover above £3m.

Location: UK

13019 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of engineering companies;• Services include precision engineering, fabrication, toolmaking and moulds;• Industries served include aerospace, defence, oil & gas and medical.	<ul style="list-style-type: none">• Engineering companies;• Focus includes injection moulding, fabrication, welding, CNC machining and electronics manufacturing;• Located in the UK;• Turnover up to £15m.

Location: UK

266969 - PUMP MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Pump manufacturer;• Primarily serves the water, oil & gas, energy and industrial markets;• Operations across Europe, Asia and America;• Headquartered in Germany;• Actively acquisitive.	<ul style="list-style-type: none">• Submersible pump manufacturers or after market/services;• Primarily for the oil & gas and water markets;• Located in Germany, continental Europe and the UK;• Other regions with a strong customer base in their area are of interest;• Turnover up to £50m.

Location: Germany

269149 - STEEL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Steel engineering business;• Offers services related to steel structures;• Services include welding, cutting, machining, assembly and quality control;• Specialises in processing high strength, fine-grained structural steel;• Also manufactures steel structures for a range of sectors;• Headquartered in Poland.	<ul style="list-style-type: none">• Steel engineering service providers;• Manufacturers of steel lifting structures, container handling systems, offshore & dredging equipment and automotive components;• Located across Europe;• Minimum EBITDA €1m.

Location: Poland

252457 - MACHINED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of small precision turned parts;• Sectors supplied include aerospace, oil and gas, telecoms, sub-sea and surgical;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of small machined components;• Components supplied to defence, aerospace, oil & gas sectors;• Located in the UK;• Minimum EBITDA £250k.

Location: UK

7861 - MACHINE & CUTTING TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of machine tools and associated products for multiple industries;• Strong track record of acquisitions in several countries;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers of machine tools, cutting tools or accessories;• Particularly accessories and after-market consumables (spares or tooling);• Distressed opportunities are of interest;• Located in the UK and Europe, but ideally a spares business in the UK;• Turnover up to £3m;• Larger businesses will be considered.

Location: UK

261896 - COMMERCIAL DOORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and installer of commercial steel doors & shutters;• Covers the process end to end from design and installation to servicing and repairs;• Products include steel hinged doors and varieties of roller shutter doors;• UK-based.	<ul style="list-style-type: none">• Commercial door businesses;• Any size, including distressed or asset sales;• UK-based.

Location: UK

263336 - MANUFACTURER OF UHV PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of Ultra High Vacuum (UHV) research and analysis equipment;• Products include UHV chambers, components and devices used in scientific research;• Also distributes their products;• Manufactured in Sweden.	<ul style="list-style-type: none">• Manufacturer of UHV products, parts and components;• Products developed for use in scientific research;• Located across Europe;• Minimum EBITDA €500k.

Location: Sweden

269924 - GEOSYNTHETICS TEXTILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and supplier of woven and nonwoven geotextiles and technical textiles used in civil engineering projects;• Located in Belgium.	<ul style="list-style-type: none">• Manufacturers and suppliers of geosynthetics textiles to the construction sector;• Located in Europe;• Minimum EBITDA £250k.

Location: Belgium

269852 - FASTENERS & TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of fastening and fixing technology and POS solutions for commercial customers;• C-parts management for customers in the industrial industry;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers and distributors of fasteners and tools;• Customer sectors include industrial and commercial markets;• Located in Europe;• Minimum EBITDA £500k.

Location: Germany

269921 - CENTRIFUGALLY CAST PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of centrifugally cast products;• For the mechanical and industrial engineering industries;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of centrifugally cast products;• Used in the aerospace and petrochemicals markets;• Located in Europe;• Minimum EBITDA £250k.

Location: UK

4321 - EXPLOSIVE PROTECTION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of explosion protection equipment;• Products include explosion protected materials, handling equipment, engines, switches, transmitters and valves;• UK-based.	<ul style="list-style-type: none">• Manufacturers of specifically explosion protection equipment;• UK-based;• Turnover >£1m.

Location: UK

250522 - HEAT TREATMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of maintenance servicing for heat treatment industry equipment;• Equipment covered includes vacuum furnaces, melting & casting furnaces, electron beam welders, pumps, plasma sintering and autoclaves;• Sectors covered include aerospace, automotive, medical, engineering and heat treatment;• UK-based.	<ul style="list-style-type: none">• Businesses in the heat treatment industry;• Turnover >£1m;• UK-based.

Location: UK

PLASTICS & PACKAGING

268168 - PACKAGING & DISPLAYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of bespoke packaging;• Includes displays and fixture solutions;• Track record of acquisitions;• Located in China.	<ul style="list-style-type: none">• Manufacturers and distributors of packaging and displays;• Located worldwide;• Any size.

Location: China

267688 - FASHION PACKAGING MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and supplier of hangtags and labels;• Located in Italy.	<ul style="list-style-type: none">• Packaging manufacturers for the luxury fashion industry;• Garment labels, tags and packaging suppliers;• Located globally;• Minimum EBITDA £500k.

Location: Italy

264741 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of polythene sacks, liners, sheets and tubes;• Uses include food contact, animal feeds, horticulture, medical devices and textiles;• Supplies across Europe;• UK-based.	<ul style="list-style-type: none">• Plastic packaging and associated services businesses;• EBITDA >£1m;• Located in the UK or Europe.

Location: UK

252060 - CORRUGATED PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Cardboard packaging business;• Services offered include litho, screen and flexo printing, gluring services and die cutting;• UK-based.	<ul style="list-style-type: none">• Packaging businesses, in particular corrugated packaging specialists;• Turnover in the range of £3m-£7m;• EBITDA of £250k-£650k;• Flexible regarding management exit plans;• UK-based.

Location: UK

260248 - PLASTIC PACKAGING MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Packaging technology specialising in plastic manufacturing;• Products include kegs, containers, jars and coolers;• International distribution network via third-party distributors;• Located in the UK.	<ul style="list-style-type: none">• Plastic packaging manufacturers;• New markets e.g. food and beverages;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

263022 - PLASTIC PRECISION MOULDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• SGX-listed;• Manufacturer of precision plastic components;• Capabilities include mould fabrication, injection moulding and mould designs;• Four key business areas are automotive, consumer/IT/environment, medical and tools;• Operations across Asia, Europe and America.	<ul style="list-style-type: none">• Plastics companies with precision moulding capabilities;• No interest in extrusion moulding;• Based in Europe;• Turnover in excess of £25m.

Location: Singapore

PRINT

6701 - LABEL PRINTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and seller of labels;• Markets include food and drink, pharmaceuticals and pet care;• Track record of acquisitions.	<ul style="list-style-type: none">• Label printing companies;• Located in the UK;• Turnover in the range of £1m-£5m.

Location: UK

265820 - PRINT MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Secure print and document management solutions;• Operates across the UK.	<ul style="list-style-type: none">• Print management solutions;• Located in Europe;• Minimum EBITDA £500k.

Location: UK

REAL ESTATE

262680 - SURVEYING CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Property consultancy;• Expertise in residential and commercial property;• Services include asset management, corporate, project & building consultancy, residential sales & lettings and telecoms;• International presence.	<ul style="list-style-type: none">• Surveying consultancies;• Operating in the commercial property sector;• UK-based;• Minimum EBITDA £500k.

Location: UK

260414 - PROPERTY MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Residential property management service provider;• Services are provided to leaseholders;• Located in the UK.	<ul style="list-style-type: none">• Residential property management services provider;• Rent collection;• Based in the UK;• EBITDA in the range of £800k-£3m.

Location: UK

12785 - ESTATE AGENCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Independent residential letting agency;• Approximately 10,000 properties under management;• Located in the UK.	<ul style="list-style-type: none">• Estate agencies (single or chains) with a focus on residential lettings;• Located in the UK (preferably in the North East or adjacent geography to Yorkshire);• Minimum EBITDA £250k.

Location: UK

RECRUITMENT

7287 - HEALTHCARE RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Recruitment company with 12 core trading divisions in the healthcare sector;• 85% of revenue is from long term contracted supply to the NHS, local authorities, prisons and the private sector;• Operates from multiple locations across England.	<ul style="list-style-type: none">• Healthcare recruitment companies;• Providers of HR services active in the healthcare sector;• Located across the UK;• Up to £10m available funds.

Location: UK

TRANSPORT/DISTRIBUTION

270083 - GIFTS DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Online flower distributor;• Also operates business lines offering chocolates, scented candles and gift hampers;• Delivers across Europe and the US;• Headquartered in France.	<ul style="list-style-type: none">• B2B and B2C distributors of specialised gifts;• Located across Europe;• Turnover between €5m-€20m.

Location: France

4288 - TIMBER MERCHANT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Timber merchant;• Products include hardwoods, softwoods, flooring, cladding and doors;• Operates across the UK.	<ul style="list-style-type: none">• Timber merchants;• UK-based;• £1m+ EBITDA.

Location: UK

267672 - FASTENERS & FIXINGS DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Distributor of engineered components and assemblies;• Products include castings, fasteners, forgings, bearings and welded constructions;• Client sectors include transport, construction, maritime, offshore and manufacturing;• Operates globally.	<ul style="list-style-type: none">• Designers, distributors and importers of fasteners and fixings;• Focused on critical components that are welded into machinery;• Located in DACH, Benelux, the UK or China;• Turnover above €5m.

Location: Netherlands

268519 - BUILDING, PLUMBING & ELECTRICAL MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Building, plumbing and electrical merchant;• Located in the South-East.	<ul style="list-style-type: none">• Each of the three divisions:<ul style="list-style-type: none">○ Building,○ Plumbing,○ Electrical;• Located in the UK;• Electrical and plumbing located in the South East;• Any size.

Location: UK

269847 - NETWORK EQUIPMENT DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of passive network equipment solutions for utility networks;• Located in Europe.	<ul style="list-style-type: none">• Suppliers of passive network equipment solutions;• Used in utilities industries;• Located in Europe;• Minimum EBITDA £250k.

Location: Belgium

269922 - WATER SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Distributor of components for water transport systems and pool equipment;• Provider of water efficiency solutions in agriculture, swimming pools, geothermal energy markets;• Located in the Netherlands.	<ul style="list-style-type: none">• Distributors of products and solutions developed for water efficiency and renewable energy;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

269854 - VENDING MACHINE DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Distributor of vending machines for coffee, soft drinks and snacks;• Located in the Netherlands.	<ul style="list-style-type: none">• Distributors of vending machines for coffee, soft drinks and snacks;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

261890 - STEEL STOCKHOLDER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Steel stockholder and supplier;• Products include merchant bars, channels, plates, sheets, tubes, grating, rebar, stainless and aluminium;• Can be supplied shot blasted, painted or galvanised and cut to size on site;• Client industries include construction, fabrication, oil & gas, security and general manufacturing;• UK-based.	<ul style="list-style-type: none">• Steel stockholders and suppliers;• Distressed opportunities and special situations welcomed;• UK-based;• Minimum EBITDA £200k.

Location: UK

7049 - CORPORATE UNIFORM SUPPLIER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Corporate apparel business;• Supplier of uniforms to the transport, hospitality, finance, and emergency services sectors;• Located in the UK.	<ul style="list-style-type: none">• Suppliers of corporate uniforms;• Customer sectors include aviation, transport, travel and logistics;• Located in the UK;• Minimum EBITDA £500k.

Location: UK

270154 - PROCUREMENT, SOURCING & DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of support services to retailers and distributors;• Sources, develops and distributes non-food concepts for supermarkets, discount stores, DIY stores and warehouses;• Serves well-known retailers and distributors including Asda, Amazon, Aldi, Lidl, Spar, Jumbo;• Trade and distribution facilities in the Netherlands, Belgium, Germany and the UK, with clients located across Europe.	<ul style="list-style-type: none">• Procurement, sourcing and distribution businesses;• Focused on non-food pet products, personal care and cleaning;• Preference for branded products but will consider private label;• Located across Europe;• Turnover up to €250m.

Location: Netherlands

8288 - LOGISTICS, HAULAGE & TRANSPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Logistics group operating in the haulage and warehouse sector;• UK-based.	<ul style="list-style-type: none">• Logistics, haulage and transport businesses;• Any EBITDA or turnover considered;• Located in the UK.

Location: UK