



Langcliffe International

NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

JULY 2020

Sectors Featured Include: Agriculture, Automobiles & Parts,
Building Products, Chemicals, Electronic, Industrial/
Manufacturing, Plastics, Recruitment and Transport/Distribution

SECTORS

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- AGRICULTURE
- AUTOMOBILES & PARTS
- BUILDING PRODUCTS
- CHEMICALS
- ELECTRONIC
- INDUSTRIAL/MANUFACTURING
- PLASTICS
- RECRUITMENT
- TRANSPORT/DISTRIBUTION

AGRICULTURE

269928 - BIOGAS INSTALLATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer and retailer of biogas installations;• Products designed for cattle farms, pig farms and water purification stations;• Production sites across Europe;• Distribution partners allow a global product offering.	<ul style="list-style-type: none">• Manufacturers of anaerobic digestion equipment;• Distributors of farming and biogas equipment;• Located globally;• Sales of €10m-€250m.

Location: Belgium

AUTOMOBILES & PARTS

269976 - SPARE PART RETAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Specialist retailer of spare parts for the automotive industry;• Products include car parts, equipment, tools, paints and bodyworks;• Hundreds of stores located across France.	<ul style="list-style-type: none">• Distributors of automotive aftermarket products;• Products can also include car accessories such as bed liners;• B2C;• Located in Europe;• Revenue >€15m.

Location: France

268997 - AUTOMOTIVE TECHNOLOGY GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Automotive technology group;• Develops and manufactures body exteriors & structures, power & vision products, seating systems and complete vehicles;• Also offers engineering services in the sector;• Headquartered in Canada.	<ul style="list-style-type: none">• Manufacturers and providers of engineering services in the automotive sector;• Products and services focused around lighting, LED technology, adhesive & hybrid material technologies and video & camera technology;• Located in Europe;• Turnover between C\$5m-C\$150m.

Location: Canada

266802 - TOW BARS & WIRING KITS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Norwegian PE-owned;• Distributor of tow bars and wiring kits;• Aftermarket installer of tow bar systems;• Based in Germany.	<ul style="list-style-type: none">• Manufacturers and distributors of tow bars and wiring kits;• Located in Europe;• Turnover up to €50m.

Location: Germany

268774 - FINISHED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Producer and supplier of finished metal components;• Serves the automotive, taps and fittings sectors;• Active across Italy.	<ul style="list-style-type: none">• Manufacturers of parts and components for the automotive sector;• Also interested in companies offering CAD/CAM co-design services to OEM/tier 1/tier 2 suppliers;• Located in Europe;• Turnover in the range of €5m-€15m.

Location: Italy

269865 - AUTOMOTIVE DISTRIBUTOR & RETAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Automotive distributor and retailer;• Organised into four business units - trucks, parts, turbo and lease;• Services include distribution of trucks, trailers, vans & spare parts, sale of turbochargers and leasing of commercial vehicles;• Warehouses, distribution points and workshops across Europe.	<ul style="list-style-type: none">• Leasers and renters of light commercial vehicles, including trucks, trailers and vans;• Distributors of turbochargers, spare parts for light commercial vehicles and mechanical components;• Garages and workshops focusing on the repair and maintenance of light commercial vehicles;• Located across Europe;• Investments up to €250m.

Location: Belgium

BUILDING PRODUCTS

268573 - INTERIOR DOORS, FLOORING & FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer and distributor of interior doors, flooring and kitchen furniture;• Operates across Belgium.	<ul style="list-style-type: none">• Manufacturers and distributors of doors, flooring and kitchen furniture;• Located across Europe;• Minimum EBITDA €2m.

Location: Belgium

267480 - BUILDING MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of building materials;• Headquartered in Belgium;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of gypsum and plasterboard;• For the construction industry;• Located worldwide;• Turnover above €25m.

Location: Belgium

270321 - INSULATION & SEALING TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of insulation and sealing technologies;• Products include a range of products for economic protection, security, energy, aesthetic and sustainable solutions for modern business shells;• Also has activities in roof and façade design and manufacture;• Manufacturing facilities across Europe.	<ul style="list-style-type: none">• Manufacturers of insulation and sealing products;• Designers and manufacturers of interior and garden roof and façade systems;• Located across Europe;• Minimum EBITDA €1m.

Location: Switzerland

261084 - CONCRETE BUILDING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of precast concrete building products;• Actively acquisitive;• Located in France.	<ul style="list-style-type: none">• Manufacturers of precast staircases;• Located in the UK;• Turnover between €10m-€20m.

Location: France

270276 - POLYURETHANE PRODUCER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• ENX-listed;• Producer of polyurethane;• Core portfolio organised into four business units - flexible foams, insulation, bedding and automotive;• Has joint ventures in certain business lines to expand product offering;• Market products under well-known brands and product ranges;• Operates from over 50 plants located globally;• Looking to expand certain business lines through inorganic growth;• Has c€250m for investments.	<ul style="list-style-type: none">• High performance PU insulation solutions;• Designed for thermal and acoustic applications in the construction market;• Manufacturers of technical foams;• Designed for applications such as sealing and silencing;• Manufactured for use in cars, industrial equipment, domestic cleaning equipment, filters and packaging;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

CHEMICALS

268337 - NICHE CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Niche chemicals manufacturer;• Located in the Netherlands;• Operates across Europe and Asia.	<ul style="list-style-type: none">• Production and wholesale of pharmaceutical chemicals;• Located in Europe;• EBITDA in the range of €2m-€6m.

Location: Netherlands

256250 - CHEMICAL MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer of fine chemicals;• Serves the agrochemical, pharmaceutical and speciality sectors;• Also offers environmental services and laboratory space for rent;• Located in Scotland.	<ul style="list-style-type: none">• Contract manufacturers of fine chemicals;• Scaling up of laboratory processes to commercial manufacture;• Project delivery, process development, hazardous chemistry and multi-step synthesis;• Located in Europe;• EBITDA margin above 15%.

Location: UK

269554 - NUTRITIONAL SUPPLEMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of solid and liquid nutritional supplements for human and animal use;• Offers a full solution, from raw material sourcing, development and production, through to certification and packaging;• Manufactures and certifies products for use across Europe.	<ul style="list-style-type: none">• Nutraceutical manufacturers;• Research and development businesses operating in the nutraceutical sector;• Businesses operating at any stage of the nutraceutical product life cycle;• Located across Europe;• Turnover between €5m-€10m.

Location: Belgium

ELECTRONIC

269807 - ELECTRONIC & ELECTRICAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Electronic and electrical equipment manufacturer;• Supplies inductors and coils to businesses;• Headquartered in Germany.	<ul style="list-style-type: none">• Electronic components and assemblies manufacturers;• Medical electronics manufacturers and suppliers;• Located in the UK;• Will look at distressed deals;• Turnover in the range of £5m-£10m.

Location: Germany

269012 - MARKETING & MEDIA PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of marketing and media products and solutions;• Products range across audio, visual, lighting, healthcare, IT hardware and software;• Offers complimentary services including 3D visualisation, entertainment solutions, education tools and television;• Products and services distributed through distributors, wholesalers, resellers and integrators;• Offices and facilities located globally;• Distributors located across the UK, DACH and Benelux regions.	<ul style="list-style-type: none">• Marketing and media product manufacturers and distributors;• Providers of media services;• Products and services focused around digital media;• Hardware and software;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

268858 - HOME AUTOMATION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of home automation products;• Products include home control, switches, sockets, detectors, lighting & wireless controls;• Sells products to installers and distributors;• Products are manufactured in Belgium and sold globally.	<ul style="list-style-type: none">• Smart home product manufacturers;• Located in Benelux;• Turnover above €10m.

Location: Belgium

268704 - AC/DC CABLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• NASDAQ-listed;• Manufacturer of AC/DC cables;• Also offers a range of monitoring, maintenance and repair services;• Worldwide operations.	<ul style="list-style-type: none">• Manufacturers of energy and related cables along with associated accessories;• Located worldwide;• EBITDA above €1m.

Location: Denmark

268701 - CABLE MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• EPA-listed;• Manufacturer of cables;• Areas of specialisation include offshore wind farms & subsea connections and telecoms networks;• Headquartered in France;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers of cables;• Located worldwide;• EBITDA above €1m.

Location: France

260453 - BROADCAST NETWORK INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Designer and B2B distributor of broadcast network infrastructure;• Three core product areas are modular AV processing, monitoring & control systems and compliance recording;• Global distribution network;• Offices located worldwide.	<ul style="list-style-type: none">• Designers and distributors of network infrastructure;• Located globally;• Minimum EBITDA of €2m.

Location: Netherlands

INDUSTRIAL/MANUFACTURING

269624 - CONVEYORS & TRANSPORTATION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Designer and manufacturer of conveyors and transportation equipment to the automotive industry;• Products include conveyor systems, transfer systems, storage systems and automated order picking and packaging systems;• Global locations.	<ul style="list-style-type: none">• Manufacturers of storage and transport systems for the automotive industry;• Systems for storage units, garages, warehouses, etc.;• Located globally;• Minimum EBITDA €1m.

Location: Germany

269149 - STEEL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Steel engineering business;• Offers services relating to steel structures;• Services include welding, cutting, machining, assembly and quality control;• Specialises in processing high strength, fine-grained structural steel;• Also manufactures steel structures for a range of sectors;• Production sites in Poland;• Distributes across Europe.	<ul style="list-style-type: none">• Steel engineering service providers;• Manufacturers of steel lifting structures, container handling systems, offshore & dredging equipment and automotive components;• Located across Europe;• Minimum EBITDA €1m.

Location: Poland

268739 - END-TO-END FF&E *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UAE privately-owned;• Provider of end-to-end furniture, fixtures & equipment and operating supplies & equipment solutions;• Serves the hospitality sector.	<ul style="list-style-type: none">• Uniform suppliers, PPE and fabric & embroidery companies;• Serving the healthcare or education sectors, as well as workwear and corporate wear;• Located in Europe;• Turnover in excess of AED20m;• Maximum equity cheque AED15m.

Location: United Arab Emirates

269482 - INDUSTRIAL HOLDING COMPANY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Industrial holding company;• Experience in a wide range of industries;• Located in Belgium.	<ul style="list-style-type: none">• Majority stakes;• Point of sale cooling cabinets for drinks and food products;• Business event centres;• Analytical software for asset-based lending companies;• Designers of kitchen products;• Developers, renters and manages of warehouses & distribution centres;• Omni-channel supply chain solutions for suppliers and retailers;• Importers of high-quality food products (particularly Italian);• Coin producers for central banks;• Staffing companies specialising in the food production industry;• Located in Europe;• EBITDA above €3m.

Location: Belgium

269458 - ENGINEERED COMPONENTS & TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Overseas; • Manufacturer of engineered components and technology solutions; • For the energy, transportation and industrial markets; • Located in the US. 	<ul style="list-style-type: none"> • Valve and pump producers in the pharma and bio-pharma space; • Connector, valve and flow control companies in the aerospace & defence sector; • Located in Europe and Asia; • Sales in the range of €30m-€300m; • Will consider smaller.

Location: USA

268736 - THERMAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US privately-owned; • Producer of thermal products; • Products include electric immersion heaters, inline products and temperature & liquid level controls; • For a variety of end industries. 	<ul style="list-style-type: none"> • Heating technology or ovens; • Profitable companies; • Located in Europe; • Revenue in the range of \$5m-\$15m; • Equity cheque up to \$5m.

Location: USA

5527 - BLADES & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Overseas; • Famous brand for hacksaw blades and other tools; • Products include blades, saws, chisels and drills; • Manufactured in India and France; • Distributed globally. 	<ul style="list-style-type: none"> • Manufacturers or brands of sawing and cutting technologies; • Producers and suppliers of a large variety of cutting tools; • Located globally; • Turnover in the range of £5m-£15m.

Location: India

269464 - MATERIAL TECHNOLOGY & RECYCLING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Material technology and recycling group;• Primary operations include the development of clean technologies and the recycling of non-standard materials;• Headquartered in Belgium;• Global operations.	<ul style="list-style-type: none">• Manufacturers of rechargeable battery materials, stationary control catalysts and high conductivity materials;• Manufacturers of emission control catalysts, tyre compounds, and speciality composite materials for automotive assemblies;• Manufacturers of compounds that remove impurities from petroleum. Also recycle end-of-life rechargeable batteries and catalysts;• Manufacturers of powders for stone and concrete cutting tools, ceramic colouring and fast drying paints;• Manufacturers of catalysts for steel mills, glass production, carbon black manufacturing and paper mills;• Manufacturers of optical lenses for night vision and thermal imaging, catalysts for TFT and organic LED displays;• Manufacturers of rechargeable battery materials for portable electronics, thin film coatings for semi-conductors and electroplating solutions for technical and decorative applications;• Manufacturers of chemicals used in surface treatments, precious metal chemicals, high potency active pharmaceutical ingredients and control catalysts for chemical plants;• Businesses recycling industrial catalysts and precious and speciality metals;• Located globally;• Minimum turnover €10m.

Location: Belgium

267165 - MOULD MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of moulds;• Serves the automotive, heavy trucks and consumer goods industries;• Located in Canada.	<ul style="list-style-type: none">• Manufacturers of moulds and tools using metal injection moulding, carbon fibre and composite materials;• Technological capabilities to include 3D printing and engineering services;• Serving the automotive, consumer, medical, general industrial and aerospace industries;• Any size;• Located in Europe and Asia;• Smaller targets (below C\$10m EBITDA) must add new capabilities/technologies/industries/geographies;• Would look at North American opportunities with an EBITDA above US\$10m.

Location: Canada

269162 - PLASTIC PIPING SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of plastic piping systems;• Systems range from those for conveying water, chemicals and gases to conduits carrying power and data cabling;• Products used in buildings, infrastructure, industrial and agricultural projects;• Manufactured in Belgium;• Distributed globally.	<ul style="list-style-type: none">• Plastic product manufacturers;• Focus on piping and cabling products;• Located in Europe;• EBITDA up to €400m.

Location: Belgium

270598 - HYDRAULICS GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• International group of recognised hydraulic businesses;• Operates through four divisions - pumps, fittings, valves and machining;• Offers manufacturing and distribution services;• Global supplier and customer base;• Headquartered in France.	<ul style="list-style-type: none">• Designers, manufacturers and distributors of hydraulics and hydraulic components;• Pumps, fittings, valves and machining products;• Located globally;• Minimum EBITDA €1m.

Location: France

270153 - OFFSET PRINTING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of auxiliary equipment for offset printing;• Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications;• Global customer base of over 3,000 printing lines;• Facilities in the Netherlands and the US.	<ul style="list-style-type: none">• Providers of after sales services and spare part provision;• Serving the offset printing market;• Located across Europe;• Turnover up to €250m.

Location: Netherlands

135 - SPECIALIST CASTINGS & SAFETY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Manufacturer of specialised castings and safety/security products;• Exports to Europe, America and Asia.	<ul style="list-style-type: none">• Casting companies;• Willing to look at distressed opportunities;• Located in the UK;• Turnover up to £50m.

Location: UK

258201 - ELECTRO-MECHANICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Developer and manufacturer of electro-mechanical components for cars and medical devices;• Products are used in sunroofs for vehicles and in medical devices;• Products sold under customer and own brands;• Use third-party distributors;• Manufactured globally.	<ul style="list-style-type: none">• Developers and manufacturers of a range of hybrid components;• Products include cases, chassis, joints, levers, pistons, brakes, etc.;• Developed for use in automotive products and medical devices;• Located globally;• Minimum EBITDA €1m.

Location: Germany

270110 - GLASS AMPOULES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Austrian PE-owned;• Manufacturer of glass ampoules;• Manufactures a range of ampoules for a variety of applications;• Located in Austria.	<ul style="list-style-type: none">• Casting companies;• Willing to look at distressed opportunities;• Located in the UK;• Turnover up to £50m.

Location: Austria

270001 - MOTORS & GENERATORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer of motors, generators and electrical components for hybrid solutions and drive systems;• Offers testing, repair and maintenance services;• Sales partners worldwide.	<ul style="list-style-type: none">• Manufacturers of motors and generators;• Motor and generator engineers;• Providers of spare parts for motors, generators and drive systems;• Located globally;• EBITDA margin above 15%.

Location: Germany

270158 - ANALOG & DIGITAL IMAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Developer, producer and distributor of an extensive range of analog & digital imaging systems and IT solutions;• Separate divisions for offset printing solutions, digital print & chemicals, radiology and healthcare IT;• Production plants across Europe, the US and UK.	<ul style="list-style-type: none">• Manufacturers and distributors of imaging systems and IT solutions;• Systems can be analog or digital;• Products and solutions developed for offset printing, inks, radiology and healthcare IT;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

269553 - PAYMENT AUTOMATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of payment kiosks and payment automation;• Manufactures, installs and services a range of modular, unattended payment systems;• Offered to major brands and cover major payment providers across Europe.	<ul style="list-style-type: none">• Payment solutions;• Barcoding systems;• Parking payment systems;• Technologies developed for unattended payments;• Located across Europe;• EBITDA up to €5m.

Location: Belgium

265105 - ENGINEERING SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Portfolio of companies who provide engineering support services;• Work predominantly in the construction sector;• Can act very quickly.	<ul style="list-style-type: none">• Metal fabricators;• Capacity to produce industrial stairs, handrails and gantries;• Located in the North;• Some flexibility if on a well-connected road network;• Turnover in the range of £1m-£20m.

Location: UK

PLASTICS

253537 - BOTTLE PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Packaging producer;• Products include PET bottles.	<ul style="list-style-type: none">• Plastic packaging companies;• Producers of PET bottles, caps and closures;• Turnover above €20m.

Location: Austria

RECRUITMENT

269601 - RECRUITMENT FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of recruitment services;• Places candidates across food, tourism, hospitality, consumer, industrial, retail and automation sectors;• Offers orientation and training courses to candidates;• Active across Italy.	<ul style="list-style-type: none">• Recruitment firms;• Active across a range of sectors;• Located in Europe;• Minimum EBITDA €1m.

Location: Italy

251250 - RECRUITMENT & OUTSOURCING GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Recruitment and outsourcing group;• Primarily serves the infrastructure and transport sectors;• Has invested in branches in health & pharma, energy, property and aviation;• Candidates placed across the UK.	<ul style="list-style-type: none">• Recruitment firms;• Provision of permanent, contract and temporary staff at all levels of the infrastructure industry;• Providers of staff, labourers and support services to contractors and subcontractors;• Located across the UK;• Minimum turnover £2m.

Location: UK

270113 - WORKFORCE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Austrian PE-owned;• Provider of temporary and permanent workforce solutions;• Also offer payroll services and assistance in the design and distribution of job adverts;• Candidates placed across Austria.	<ul style="list-style-type: none">• Recruitment firms;• Provision of permanent and temporary workforce solutions;• Providers of payroll, personnel allocation, insertion and interim management services;• Placing candidates across Europe;• Turnover up to €50m.

Location: Austria

TRANSPORT/DISTRIBUTION

268564 - B2B AUTO SPARE PART DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• B2B distributor of motorcycle spare parts, accessories, tyres and rider gears;• Located in Belgium;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of B2B motorcycle spare parts;• Located across Europe;• Minimum EBITDA €2m.

Location: France

268569 - BUS SPARE PARTS DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Worldwide distributor of spare parts for buses, coaches and tramways;• Located in France.	<ul style="list-style-type: none">• Distributors of spare parts for motorised vehicles and public/urban transport systems;• Located across Europe;• Minimum EBITDA €2m.

Location: France

269456 - ROOF & FAÇADE DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer and distributor of roof and façade materials;• Offers zinc-based products;• Manufacturing sites across France, Germany, Slovenia and Switzerland;• Global sales network.	<ul style="list-style-type: none">• Manufacturers and distributors of building products;• Focus on roofing and façade products and systems;• Located globally;• Minimum EBITDA €3m.

Location: Belgium

268570 - WINDOW & WALL DECORATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Distributor of window films, blinds and wall decorations;• Headquartered in Luxembourg;• Products distributed across Europe.	<ul style="list-style-type: none">• Distributors of window films, blinds and wall decorations;• Located across Europe;• Minimum EBITDA €2m.

Location: Luxembourg

267671 - HANDLING EQUIPMENT SPARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier and distributor of spare parts for handling equipment;• Also offers new and second-hand equipment, rental, service and repair;• Active globally.	<ul style="list-style-type: none">• Distributors of spare parts for forklifts, aerial platforms, agricultural and heavy equipment;• Located in Europe;• Turnover above €20m.

Location: UK

268213 - INDUSTRIAL HOLDING COMPANY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Industrial holding company;• Specialises in automobile distribution, vehicle glass repair and stationery;• Seeking new platform companies to pursue a buy and build strategy;• Headquartered in Belgium.	<ul style="list-style-type: none">• Industrial and service sector businesses;• Particular interest in automation, robotics and machine tools;• Headquartered in Europe;• High margins and good growth prospects;• Equity investment of around €400m;• Can bring in a partner or retain some existing shareholders;• Public to private transaction would be possible.

Location: Belgium

269852 - FASTENING & FIXING TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of fastening and fixing technology and POS solutions for commercial customers;• C-parts management for customers in the industrial industry;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers and distributors of fasteners and tools;• Customer sectors include industrial and commercial markets;• Located in Europe;• Turnover up to €500m.

Location: Germany

268593 - KITCHEN & BATHROOM EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of kitchen & bathroom equipment alongside household heating and water-related products;• Operates from an extensive network of retail outlets;• Located in Belgium.	<ul style="list-style-type: none">• Distributors of kitchen & bathroom equipment, household heating and water-related products;• Located in Europe;• EBITDA above €1m.

Location: Belgium

269258 - MARITIME TRANSPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of maritime transport services;• Services in dry cargo, product tankers, containership, ship management and related services;• Headquartered in Italy.	<ul style="list-style-type: none">• Provider of oil and chemical tanker services;• Includes transportation, ship management and crew provision;• Operations in bunkering;• Located globally;• Minimum EBITDA €1m.

Location: Italy

270083 - FLOWER & GIFT DISTRIBUTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Online flower distributor;• Also operates business lines offering chocolates, scented candles and gift hampers;• Delivers across Europe and the US;• Headquartered in France.	<ul style="list-style-type: none">• Distributors of specialised gifts;• B2B and B2C;• Located across Europe;• Turnover between €5m-€20m.

Location: France

261499 - FOOD & NON-FOOD CONCEPTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Marketing, sales and distribution company;• Represents international brands active in food, non-food, confectionary and beverages industries;• Has networks across all distribution channels;• Services include market research, purchasing, logistics, warehousing, distribution and sales;• Distribution channels across Europe.	<ul style="list-style-type: none">• Professional service providers;• Offering marketing, sales and distribution services to brands;• Distributors of branded products;• Located across Europe;• EBITDA margin above 15%.

Location: Denmark

269999 - FIRE & SECURITY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Distributor of security and fire solutions in the data, security and telecoms market;• Supplies security equipment such as CCTV, intruder alarms, access control and fire safety products;• Located in Ireland.	<ul style="list-style-type: none">• Distributors of security and fire solutions in the data, security and telecoms market;• Located in the UK;• Turnover above £5m.

Location: Ireland

270146 - LIGHTING & ELECTRICAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of lighting and electrical products;• Supplies the DIY-retail channel;• Offers a wide range of branded products;• Also offers logistics, merchandising and marketing services;• Distributes to dealers across the Benelux and France.	<ul style="list-style-type: none">• Distributors of consumer home electrical and lighting products;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

270000 - AUTOMOTIVE AFTERMARKET *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Automotive aftermarket wholesaler;• Stock parts from a range of brands and leading OEMs;• Operates a chain of auto repair shops and some body shops;• Customers are typically automotive workshops, car dealerships and local wholesalers.	<ul style="list-style-type: none">• Distributors of branded automotive spare parts;• Auto repair shops;• Located in Europe;• EBITDA margin above 15%.

Location: Norway

268874 - PHARMACEUTICAL PRODUCT SUPPLIER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Supplier of pharmaceutical products;• Develops connectivity between manufacturers and healthcare stakeholders;• Located in Dublin.	<ul style="list-style-type: none">• MedTech/pharmaceutical service providers;• Marketing, distribution, importation of pharmaceuticals or medical devices;• Located in Europe;• EBITDA in the range of £1m-£5m.

Location: UK

270070 - CIRCULAR IT SPECIALIST *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Circular IT specialist;• Service offering includes long and short-term rental, IT services, leasing, warehouse sales, IT repurchases and approved selection;• Serves both private and public clients;• Headquartered in the Netherlands;• Active across Europe.	<ul style="list-style-type: none">• Distributors and refurbishers of IT hardware;• Circular IT service providers;• Located across Europe;• Any size.

Location: Netherlands

16593 - ELECTRONIC SECURITY WHOLESALER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Wholesale supplier of non-food consumer products;• Products are sold under the company's own brand;• Products are focused around electronic security for homes;• Clients include larger supermarkets, DIY chains, department stores and online retailers such as Amazon;• Active across Europe.	<ul style="list-style-type: none">• Wholesalers of electronic home security and safety products;• Smart home product suppliers;• Marketing through physical and online retail channels;• Located across Europe with a preference for the Benelux, Germany and the UK;• Minimum EBITDA €1m.

Location: Netherlands