Langcliffe

AGRICULTURE, CONSTRUCTION & ELECTRONIC BUYERS

ACQUISITIVE WORLDWIDE

SEPTEMBER 2020

Sectors Featured Include: Agriculture, Building Products, Construction and Electronic

SECTORS

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- AGRICULTURE
- BUILDING PRODUCTS
- CONSTRUCTION
- ELECTRONIC

AGRICULTURE

264047 - CROP, ANIMAL & PUBLIC HEALTH CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer and distributor of crop care, animal health and public health agricultural 	 Manufacturers, formulators and proprietary license owners in livestock, crops and related businesses;
 products; Products include vitamins, animal feed, pesticides and fertilisers; 	 Distributors, importers and wholesalers of crop care, animal health and public health products;
History of acquisitions;Located in Singapore;	 Located globally; Excluding South America and Eastern Europe;
Operates worldwide.	• Turnover in the range of £3m-£50m.

Location: Singapore

270299 - AGRICULTURAL ADVISORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Farm management and agricultural advisory	 Agricultural advisors and farm management providers;
services provider;	Forestry businesses;
Operates internationally.	• Located in the UK;
	• Minimum EBITDA £200k.

Location: England

254242 - SEEDS, PESTICIDES & CROP PROTECTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned; Supplier of error protection, cools and enimal	 Distributors of seed, pesticide and crop protection;
 Supplier of crop protection, seeds and animal care products; 	Located across Europe;
• Services farmers across the UK;	• Turnover up to £100m.
History of acquisitions.	

250879 - AGRICULTURAL ENGINEERING & EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Agricultural engineering and equipment manufacturer; 	 Agricultural engineering and equipment manufacturers; Located in the UK;
 Agricultural and gas handling systems for offshore and industrial applications; 	• Turnover >£1m.
Located in Scotland.	

Location: Scotland

263073 - COMMERCIAL HORTICULTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of companies within the horticulture sector; Produces more than 300m plants per year; Supplies to companies such as B&Q, Homebase and Wyevale. 	 Commercial horticulture services providers with a strong reputation; Production of plants, flowers and trees for retailers; UK-based; Turnover >£2m.

Location: England

269928 - ANAEROBIC DIGESTION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Manufacturers of anaerobic digestion
 Manufacturer and retailer of biogas 	equipment;
installations;	 Distributors of farming and biogas equipment;
Products designed for cattle farms, pig farms	
and water purification stations;	 Located globally;
 Production sites across Europe; 	 Sales of €10m-€250m.
 Distribution partners allow a global product offering. 	

Location: Belgium

263292 - HORTICULTURAL PRODUCTS & GREENHOUSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Designer and manufacturer of high-	 Manufacturers of aluminium horticultural product parts;
performance aluminium roof and sidewall	Greenhouse designers and manufacturers;
systems;	Located in Europe;
Headquartered in the Netherlands.	• Minimum EBITDA €1m.

Location: Netherlands

258927 - CROP PROTECTION AGENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Biological crop protection agent R&D	 Biological crop protection agent R&D companies;
company;	• Developers of insecticides, pesticides and
 Develops insecticides, pesticides and fungicides; 	fungicides to be used in the agricultural sector;
• Products used in the agricultural sector to	Located in Belgium;
control pests and diseases on crops and harvested products;	 EBITDA above €1m.
Based in Belgium.	

Location: Belgium

269926 - TROPICAL AGRICULTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian investment firm; Five divisions active across Marine Engineering & Contracting, Private Banking, Real Estate & Senior Care, Energy & Resourcing and Growth Capital; Currently active in over 150 countries; Headquartered in Belgium. 	 Tropical agriculture businesses; Family owned businesses requiring growth capital; Headquartered in Western Europe; Investment between €10m-€250m.

Location: Belgium

10389 - CROP PRODUCTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	• Agriculture, especially crop production;
International group;Three business segments are agriculture,	 Particularly tea, avocados, macadamia nuts and other nuts;
 Three business segments are agriculture, engineering and food service; Track record of acquisitions. 	 Also interested in European vertical integration i.e. marketing, consumer, branding etc.;
	Must be substantial;
	Located globally;
	• Any size.

Location: England

3075 - LIVESTOCK NUTRITION/MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;Supplier of agricultural and engineering	 Specialist livestock nutrition/ manufacturing;
products and services;	 Must have some kind of USP, niche or intellectual property;
 Operations throughout the UK, Europe, the Middle East and North America; 	 UK-based;
• Track record of acquisitions in the sector.	May consider Europe;
	• Turnover up to £25m.

BUILDING PRODUCTS

264152 - SOLID SURFACES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Solid surface businesses;
• Manufacturer of kitchen work surfaces;	Manufacturing and distribution will be
• Part of a well-financed investment group.	considered;
	• Materials include granite, marble, quartz and corian;
	• Located in the UK, US and Europe;
	• Turnover above £2m.

Location: England

262798 - TIMBER MERCHANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Timber merchants;
Timber merchant;	• UK-based;
 Customers include joiners, builders and contractors; 	• EBITDA above £1m.
Operates across Scotland.	

Location: Scotland

261896 - COMMERCIAL DOORS (CLICK REFERENCE TO ENQUIRE)

 PE-owned; Manufacturer and installer of commercial steel doors & shutters; Covers the process end to end from design Covers the process end to end from design Covers the process end to end from design 	
 Covers the process end to end from design sales. and installation to servicing and repairs; Products include steel hinged doors and varieties of roller shutter doors; UK-based. 	

4288 - TIMBER MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Timber merchants;
Timber merchant;	UK-based;
 Products include hardwoods, softwoods, flooring, cladding and doors; 	• EBITDA above £1m.
• Operates across the UK.	

Location: England

267459 - MICA PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	PE-owned;	•	Manufacturers of mica products;
٠	Producer of mica roll and laminate products;	•	UK-based;
•	Includes furness safety systems, mica sheets, mica tubes, and high temperature insulation;	•	Any turnover and EBITDA considered.
•	Working across various industries including; aerospace, automotive, foundry and steel, tooling and military;		
•	UK-based.		

Location: England

264399 - TIMBER HOME PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and retailer of timber sheds, workshops, summerhouses/lodges, log cabins 	 Manufacturers of timber-based similar products for the home; Products could include pool houses and
and pet houses;	stables;
• Sells products online via its website;	• Must have a retail platform;
Manufacturing sites in the UK.	• Located in the UK;
	• Turnover up to £5m.

268905 - GATE, FENCE & RAILING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of products for gate, fence and railing professionals; 	 Manufacturers of products for gate, fence and railing professionals; Located globally;
 Materials used include steel, stainless steel, aluminium and nylon; 	• Turnover >£5m.
Based in the US.	

Location: USA

268519 - BUILDING, PLUMBING & ELECTRICAL MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Each of the three divisions:
 Building, plumbing and electrical merchant; 	 Building,
• Located in the South-East.	 Plumbing,
	 Electrical;
	• Located in the UK;
	Less interested in Wales;
	 Electrical and plumbing located in the South East;
	• Any size.

Location: England

10431 - BATHROOM PRODUCTS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer and manufacturer of bathroom products; 	 Manufacturers of bathroom products and accessories; Located in the UK, US and Europe;
 Products include showers baths, mirrors and taps; 	 Target turnover in the range of £5m- £200m.
• Part of a well-financed investment group.	

256158 - BUILDERS' MERCHANT & HOME INTERIOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of timber and building materials; Products range from bricks and mortar to heating, kitchens and bathrooms; Located in the UK. 	 Builders' merchants and suppliers of home interior; Located in Worcester; EBITDA above £1m.

Location: England

12984 - BUILDERS' MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Builders' merchants;
Builders' merchant;	• Located in the UK;
 Current range includes bricks, doors, windows and roof materials; 	 Preference for Yorkshire, the North West and Cumbria;
 Operations across the North-West and Wales. 	 Interested in South Wales if multiple sites are already operating;
	• Any size.

Location: Wales

13216 - PVCU PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; Designer and manufacturer of precision PVCU window, door, conservatory and roofline products; Operates a nationwide network of more than 135 branches; Products supplied directly to fabricators and installers across the UK. 	Products that can be vertically integrated;Range extensions that complement their

15275 - PLUMBERS' MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Plumbers' merchants;
Plumbers' merchant;	• Located in the South;
 Supplies heating, plumbing and water treatment products; 	• Turnover up to £5m.
Operates across the South.	

Location: England

256483 - BUILDERS' & TIMBER MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Builders' and timber merchants;
Builders' merchant;	• Located in Northern Ireland and ROI;
Supplies building materials and timber;	• Turnover up to £40m.
 Products required to build or renovate home and gardens; 	S
History of acquisitions.	

Location: Northern Ireland

8221 - TIMBER MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Timber merchants;
 Importer and distributor of timber and panel products; 	 Located across the UK; Turnover above £1m.
 Products include plywood, laminate and softwood; 	
History of acquisitions;	
Operates throughout the UK.	

Location: Wales

13114 - BUILDERS' MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Builders' merchants;
Builders' merchant;	• Located in the UK;
 Products include bricks, cement, chemicals and insulation; 	• Turnover up to £15m.
History of acquisitions;	
Located in Wales.	

Location: Wales

261084 - PRE-CAST STAIRCASES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	• Manufacturers of pre-cast staircases;
 Manufacturer of precast concrete building products; 	 Located in the UK; Turnover in the range of £10m-£20m.
Actively acquisitive;	
Located in France.	

Location: France

258189 - BATHROOM FIXTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers and distributors of
Manufacturer and distributor of bathroom	bathroom fixtures;
fixtures;	 UK-based;
 Products include baths, showers, sinks, toilet and cupboards; 	 Also keen to expand into Europe and the US;
 Supplies online and to high-street retailers, a well as trade showrooms; 	 Turnover above £2.5m.
Over 300 employees.	

6893 - CONSTRUCTION RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	Retailers to the construction sector;
Builder's merchant;	• Located in the UK, Ireland, the
 Actively acquisitive with multiple previous acquisitions; 	Netherlands and Belgium;Turnover above £10m.
Operations across Europe.	

Location: Ireland

17766 - CONSTRUCTION PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Manufacturer of building and construction	 Manufacturers of construction-orientated products:
products;	\circ Heavy clay brick and roof tiles,
• Specialises in clay pipes, plastic drainage,	 Garden pot manufacturers,
 ducting and concrete products; Products manufactured in the UK and exported globally. 	 Concrete businesses but not supply or fitting services;
	 Plastic extrusion, injection moulding, rotational moulding and vacuum forming;
	 No interest in contracting;
	 PVC or polyolefin recycling;
	Located in Europe;
	 Minimum EBITDA €500k.

Location: England

268939 - ROOFING & DECKING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and supplier of roofing and decking products; 	 Manufacturers and suppliers of roofing and decking products; UK-based;
Products include tiles, fittings and battens;Located in the UK.	• Minimum EBITDA £500k.

265745 - HARDWOOD FLOORING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers and distributors of
 Manufacturer of wooden flooring; 	hardwood flooring;
• Customer base includes architects, designers,	Based in the UK;
contractors, commercial businesses and the public;	 Turnover in the range of £1m-£10m (ideally £2m-£7m);
• Products are sold in high-end retail outlets.	• EBITDA of £500k-£1.5m.

Location: England

250196 - ALUMINIUM WINDOW PROFILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Luxembourg PE-owned;Designer and manufacturer of aluminium	 Manufacturers of aluminium profiles for windows;
profile systems;	Vertically integrated and not simple
 Products designed for use in the residential and renovation sector; 	extrusion companies;No interest in high rise or project
 Products include doors, windows, roof systems, conservatories, etc; 	development;Located in Europe with a focus on
 Products sold to a network of partner fabricators and installers; 	Germany; • Minimum EBITDA €1m.
Manufacturing sites across Europe.	

Location: Belgium

13180 - BUILDERS' MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Builders' merchants;
• Supplier of building products;	• Based in the UK;
 Products include tools, building materials, sealants and workwear; 	• Any size.
Operates nationally.	

262338 - AGGREGATES & CONCRETE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Buy and build company;	• Producers of aggregates, concrete, precast concrete and other related materials;
 Invests in and operates construction material assets; 	 Quarries of interest where there are nearby operations;
• UK-based.	 Located in the UK, Benelux, DACH and France;
	• EBITDA above £1m.

Location: England

16438 - BUILDERS' & PLUMBERS' MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UK privately-owned;	Builders' and plumbers' merchants;	
• Builders merchant and homeware retailer;	• Based in the South of England;	
 Products include building materials, timber, insulation and PPE; 	 Would look at the Midlands for a general builders' merchant; 	
Located in London.	• Turnover up to £10m.	

Location: England

267574 - TILES & GRIDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
German PE-owned;Manufacturer of ceiling tiles and grids for	 Manufacturers and installers of metal ceiling tiles, mineral fibre tiles and grids; 	
commercial buildings;	• Products used in schools, hospital, offices;	
• Sold across 11 countries;	Ceiling design specialist and wool material	
• Located in the UK.	producers;	
	Located in Europe;	
	• Minimum EBITDA £250k.	

270276 - PU INSULATION (CLICK REFERENCE TO ENQUIRE)

ne A	cquirer	Acqu	sition Cr	iteria
•	ENX-listed;	•	High p	erformance PU insulation solutions,
•	Producer of polyurethane producer; Core portfolio is organised into four business units – flexible foams, insulation, bedding and automotive; Has joint ventures in certain business lines to	•	o Manuf o	Designed for thermal and acousti applications in the construction market; acturers of technical foams; Designed for applications such as
•	expand product offering; Market products under well-known brands and product ranges;		0	sealing and silencing; Manufactured for use in cars, industrial equipment, domestic cleaning equipment, filters and
•	Operates from over 50 plants located globally; Looking to expand certain business lines through inorganic growth; c.€250m available for investments.	packaging; • Located globally; • Minimum EBITDA €1m.	d globally;	

Location: Belgium

261477 - BUILDERS' & TIMBER MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Builders' and timber merchants;
 Timber and builders' merchant; Offering a range of products, from building materials to heating solutions, garden products and hand tools; Network of branches across the UK. 	 Products including bricks & timber, kitchen & bathroom products, heating solutions, garden & landscape products, doors & windows, flooring & tiles and DIY tools;
• Network of branches across the ok.	 B2B; Customers including construction businesses, house builders, property developers and public sector organisations; Located across the UK; Preference for Northern England; Interested in distressed; Any size.

256008 - WINDOWS & DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
PE-owned;Manufacturer of uPVC windows, doors,	• Manufacturers and suppliers of windows and doors;	
 Manufacturer of dPVC windows, doors, conservatories and decking; 	• Based in the UK;	
Located in the UK.	• Minimum EBITDA £250k.	

Location: England

10719 - TIMBER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UK privately-owned;Manufacturer and supplier of parts for	 Manufacturers and distributors of specialist timber products; 	
staircases, decking and flooring;	• Located in the UK;	
• Supplies to both retail and trade markets.	• Turnover up to £40m.	

Location: Wales

268573 - DOORS, FLOORING & KITCHEN FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
Belgian PE-owned;	• Manufacturers and distributors of doors.	
 Manufacturer and distributor of interior doors, flooring and kitchen furniture; 	flooring & kitchen furniture;Located in Europe;	
Headquartered in Belgium.	• Minimum EBITDA €2m.	

Location: Belgium

269460 - CONSTRUCTION PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• German PE-owned;	• Distributors of construction products;	
 Supplier of a broad range of high-quality heavy construction products; 	Builders' merchants;Located in Benelux;	
• Located in Belgium.	 EBITDA in excess of €1m. 	

Location: Belgium

252810 - **DOORS, WINDOWS, CONSERVATORIES & FRAMES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
PE-owned;Manufacturer of PVCu windows and doors,	 Manufacturers of doors, windows, conservatories and frames; 	
composite and glass solutions;	• Located in the UK;	
 Serves specifiers, fabricators and installers across the UK; 	• Distressed, stressed and turnarounds will be considered;	
Vertically integrated.	Asset focus.	

Location: Wales

252808 - WINDOWS, DOORS, BLINDS & FACADES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of windows, doors, blinds and facades; Operations in the UK, Scandinavia, DACH, CEE and Southern Europe. 	 Window manufacturers in new geographical markets (e.g. Benelux);
	• Window, door, blind and facade
	manufacturers in established markets (the UK, Scandinavia, DACH, CEE and Southern Europe);
	• Turnover >€20m.

Location: Austria

5802 - ROOF REFURBISHMENT PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria		
 PE-owned; Manufacturer of roof refurbishment products; Based in the UK. 	 Manufacturers of roof refurbishment products; Products in the roofing/waterproofing sector; UK-based; Turnover in excess of £2m. 		

254192 - ALUMINIUM FABRICATOR & POWDER COATER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 PE-owned; Building products manufacturer with a focus on aluminium extrusions and finishing; 	 Aluminium fabricators and/or powder coaters; High levels of repeat custom; 	
 Products include partitioning, storage walls, movable walls and doors; UK-based. 	 UK-based; Turnover in the range of £500k-£5m. 	

Location: England

7815 - BUILDING PRODUCT BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Owner of multiple brands in the building products sector; 	 Building product brands; UK-based; Turnover in excess of £2m.
 Designer and manufacturer of valves, pumps and water tanks; 	• Turnover in excess of 12m.
Track record of acquisitions.	

Location: England

9133 - TIMBER-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and supplier of timber-based products; 	 Manufacturers and suppliers of timber- based products; Located in the UK;
 Specialising in storage boxes, display units and pallets; 	• Turnover up to £10m.
• Based in the UK.	

CONSTRUCTION

260426 - WASHROOMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers and installers of
• Designer, manufacturer and installer of	washrooms;
washrooms;	 Other similar interior fit-out businesses;
Customers include offices, schools and leisure	• UK-based;
centres;	• Any turnover and EBITDA considered.
Products range from toilet cubicles to locker	
facilities;	
• UK-based.	

Location: England

266640 - ENERGY INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

• Leader in low carbon energy intrastructure;	The Acquirer	Acquisition Criteria
 Areas of focus are energy management, utilities, renewables and M&E UK-based. UK-based. 	 Leader in low carbon energy infrastructure; Areas of focus are energy management, utilities, renewables and M&E 	engineering and infrastructure businesses;UK-based;

Location: England

16914 - LUXURY GARDEN BUILDINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer and supplier of bespoke	 Manufacturers of luxury or bespoke garden buildings;
greenhouses and glasshouses;	 Based in the UK, Europe or the US;
• Products vary in size and can be glass-to-	• Turnover up to £10m;
ground, brick-base or lean-to;	• EBITDA >£800k.
 Distinctive, high-end brand; 	
• UK-based.	

260175 - RENEWABLE HEATING (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	PE-owned; Supplier of underfloor heating and integrated renewable systems; Products include underfloor heating, heat pumps, solar panels and thermostats;	Renewable heating businesses;
•	UK-based.	

Location: England

254849 - PVCU WINDOWS & DOORS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of PVCU and aluminium windows & doors; 	 PVCU door and window manufacturers Turnover >£1m; UK-based.
 Products include composite and bi-fold doors, conservatories and insulated glas units; 	is
• UK-based.	

Location: England

255953 - EXCAVATION & DEMOLITION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Excavations and demolition business; Services include bulk earthworks, demolition, aggregate recycling, soil stabilisation and site clearance/reclamation; 	 Excavation, demolition and site clearance businesses; Also interested in niche recycling businesses; UK-based;
• UK-based.	Any EBITDA and turnover considered.

264173 - ENGINEERS, ROOFING, PLUMBING & HEATING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of small project plumbing and heating services; 	 Mechanical engineers, roofing, plumbing and heating contractors or any associated services;
 Focused on domestic residences and new build sector; 	Retirement sales considered;UK-based;
• UK-based.	• Turnover in the range of £3m-£10m.

Location: England

266458 - DOOR MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of doors and specialist joinery	 Bespoke door manufacturers or high- quality joiners;
products;	• UK-based;
 Offers full door-set solutions and certified fire doors; 	 Profitability not essential but strong order-book is a requirement;
 Sectors include education, commercial buildings, accommodation and healthcare; 	• Turnover in the range of £500k-£5m.
• UK-based.	

Location: Wales

6547 - INDUSTRIAL INSTALLATIONS (CLICK REFERENCE TO ENQUIRE)

 Provider of maintenance, repair and installation for refrigeration and air conditioning systems; Within the retail, hospitality and commercial industrial installations; Located in the UK; Minimum EBITDA £250k. 	The Acquirer	Acquisition Criteria
 Located in the UK. 	 Provider of maintenance, repair and installation for refrigeration and air conditioning systems; Within the retail, hospitality and commercial sectors; 	 Industrial installations; Located in the UK;

268640 - DETACHED HOUSES & APARTMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Construction company; Focuses on detached houses and apartment complexes; 	 Construction of detached houses and apartment complexes; Located globally; EBITDA >£1m.
Multi-billion-dollar turnover;Operates across the Far East.	

Location: Japan

264193 - KITCHENS & OFFICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier and installer of branded kitchens and office furniture to commercial and residential customers; Furniture products include desks, chairs, sofas and shelves. 	 Manufacturers and sellers of mid- to highend (£20k-50k+) kitchens to commercial and residential customers; Can manufacture their own kitchens or sell/distribute for other manufacturers; Manufacturers and sellers of high-end furniture with a speciality in executive offices, soft furniture and statement tables; Potentially interested in new brands with short lifespans that need capital or resource scale; No need for showroom or retail presence; Located in the UK; Turnover in the range of £500k-£2m, however will consider smaller; 15%-20% EBITDA margins; Little to no debt funding.

121 - STREET FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Designer, manufacturer and installer of street	 Manufacturers and distributors of street furniture;
furniture, cycle storage products, shelters and cloakroom furniture;Based in the Midlands.	 Products include bollards, post and railing, guard railing, cycle shelters, cycle lockers, cycle stands, seating, litter bins, planters, tree protection, signage and architectural metal work;
	 UK-based; Turnover >£1m.

Location: England

268457 - CONSTRUCTION & ENGINEERING CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Construction and engineering consultancy; Specialises in infrastructure and urban development; Operates across the Far East. 	 Construction and engineering consultancies; Located globally; EBITDA >£1m.

Location: Japan

268470 - ENGINEERING CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;Engineering consultancy;	 Engineering consultancies specialising in natural disaster prevention and water &
 Specialises in natural disaster prevention, water and waste water management and the urban environment; 	 waste water management; Located globally; EBITDA >£1m.
Operates across East Asia.	

Location: Japan

268999 - INDUSTRIAL CONTRACTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Industrial contractors;
Industrial contractors;	Services offered in marine, renewable
 Operating in three core areas - dredging, infrastructure, contracting and real estate; 	energy, soil decontamination, construction, multi-technics, rail, utilities and real estate development;
Headquartered in Belgium;	Located in Europe;
Operates internationally.	 EBITDA above €1m.

Location: Belgium

259617 - PROPERTY DEVELOPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Sites that have been or are used as
Property development company;	retail/commercial activities, public houses, small industrial estates, car
 Specialises in the development of one to two- bedroom retirement apartments across the UK; 	trading/garages, petrol stations, nursing homes/care, domestic houses, residential housing schemes or hotels;
Located in the South.	 With or without planning consent;
	 Ideally 1 acre (+/- 0.5 acres);
	 Located close to urban areas in the UK;
	• Turnover in the range of £1m-£5m.

Location: England

268455 - ENVIRONMENTAL CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	Environmental consultancies;
Environmental consultancy;	Located globally;
 Services include risk management and infrastructure services. 	• EBITDA >£1m.

Location: Japan

251759 - PROPERTY & DESIGN CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Design and property consultancy; Projects include architectural design, landscape design, and quantity surveying; 	 Specifically interested in an architectural practice located in East Anglia with a turnover >£1m; Property and design consultancies;
 Offers projects for a variety of sectors. 	 Located in London, East Anglia or Cambridge-Oxford corridor; No interest in Ireland; Turnover in the range of £2m-£10m.

Location: England

252286 - GAS, ELECTRICAL & BUILDING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Gas maintenance and installation,
• Gas, electrical and building services provider;	electrical service and building services companies;
 Services include gas maintenance and installation, electrical services and building 	• Located in the South East;
services.	• EBITDA >£10m.

Location: England

9957 - INFRASTRUCTURE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Providers of infrastructure services;
Infrastructure services provider;	• Traffic management and civil engineering
• Services include highways maintenance, civil	of particular interest;
engineering, water & drainage management and surfacing.	 Not interested in building or surfacing contractors;
	• Based in the UK;
	• Turnover >£5m.

268431 - ENGINEERING EQUIPMENT RENTAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	 Providers of engineering equipment rental services;
 Engineering equipment rental services provider; 	 Located globally;
• Operates across the Far East.	• EBITDA >£1m.

Location: Japan

268148 - MODULAR CONSTRUCTION UNITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Construction group; Project sectors include property development, infrastructure and marine; Actively acquisitive; Headquartered in Belgium. 	 Designers and manufacturers of modular construction units; Micro and macro tunnelling businesses; Infrastructure renovators and refurbishers; Cabling businesses active in infrastructure and buildings; Mechanical, electrical and plumbing service providers; Green field construction projects; Water treatment and waste recycling; Located in France, Benelux and the UK; Sales from €5m-€100m+.

Location: Belgium

3967 - CIVIL & M&E ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Civil engineering and infrastructure company; Provides design, construction and maintenance services to the water, transport, energy and built environment sectors. 	• Small, niche bolt-ons;

259022 - BUILT ENVIRONMENT CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Civil and structural engineering consultancy; Provides design solutions to sectors including oil and gas, water, and transport; Operates in the UK, Ireland and Middle East. 	 Engineering consultancies; Specifically focused on the built environment;

Location: Northern Ireland

16955 - BATHROOM INSTALLATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Construction property services; Key business areas include planned maintenance, new builds and external improvement works. 	 Bathroom installations; Products include wet rooms, showers and baths; Based in the Central, Eastern, Southern and Western England;
•	• Turnover up to £10m.

Location: England

259676 - CONSTRUCTION SECTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Businesses in construction, engineering, transport, scrap word, recycling and
 Holding company with activities in construction and civil engineering; 	transport, scrap yard, recycling and haulage;
• Currently has a refurbishment contractor and interior fit-out businesses in the portfolio;	UK-based;Turnover above £5m;
 Experience in business turnaround, dispute resolution and fraud investigation; 	• Will consider smaller if distressed.
• Multi-site operations throughout the UK.	

259557 - ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Engineering services;
 International engineering group; 	Located globally;
 Services include (but not limited to) engineering, architecture, urban planning and consulting; 	• Any size.
 Markets include road, civil, urban development, water and environment. 	

Location: France

15070 - MULTI-DISCIPLINARY CONSULTING ENGINEERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Multi-disciplinary consulting engineers; Also offers complementary services in building consultancy, project management and planning services; 	 Multi-disciplinary consulting engineers; Offering consultancy, project management and planning services; Located globally; Minimum EBITDA £500k.
 Services include structural engineering, building consultancy, civil engineering and building services; 	
• Headquartered in the UK with services in the Middle East and Australia.	

Location: England

267480 - GYPSUM & PLASTERBOARD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Manufacturer of manufacturing building	 Manufacturers of gypsum and plasterboard;
materials;	• For the construction industry;
Headquartered in Belgium;	Located worldwide;
Operates globally.	• Turnover above €25m.

Location: Belgium

259041 - PRECAST CONCRETE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and supplier of precast concrete solutions; 	 Manufacturers of precast concrete solutions; Located in the UK and ROI;
 Solutions include drainage and water management, rail power and infrastructure, and bespoke precast; 	• Turnover up to £70m.
• Supplies the UK construction industry.	

Location: Northern Ireland

269116 - INTERIOR DESIGNERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK limited liability partnership;	Interior designers;
Office interior designer;	Main contractors;
• Services include office design, space	 Project management firms;
planning, workspace study, 3D modelling, project management, construction and office	 Focusing on office and corporate spaces;
refurbishment.	Located in Europe;
	• Minimum EBITDA £1m.

Location: England

11246 - MULTI-DISCIPLINARY CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Engineering consultancies;
 Multi-disciplinary engineering design consultancy; 	• Structural, M&E (particularly fire, acoustics and BIM) and infrastructure/civil
 Services include structural and civil engineering, M&E, transportation and 	design engineering disciplines are of particular interest;
infrastructure.	 No interest in contaminated land consultancies;
	 No interest in surveying or installations;
	 Operating within the logistics, distribution, nuclear, aviation, energy, residential and commercial sectors;

The Acquirer	Acquisition Criteria
	No interest in the rail sector;
	 Located in London, Midlands or Northern England;
	Overseas businesses are not of interest;
	• Keen for vendors to remain for 4-5 years;
	• Turnover in the range of £2m-£10m.

Location: England

259680 - ARCHITECTURE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Architecture firms;
Group of architects;	• Based in the UK and Middle East;
 Work on large or small, complex or simple designs; 	• Turnover in the range of £1m-£10m.
 Sectors include railways, hotels, retail, sports and leisure, healthcare, transportation, infrastructure and residential. 	

Location: England

254340 - ENGINEERING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of integrated engineering solutions; Serves a range of industries including oil and gas, steel, petrochemical, power and construction projects; Services offered nationwide. 	 Providers of engineering services; Focused on the construction, building and infrastructure industries; UK-based; Turnover up to £10m.

267272 - **ENGINEERING & CONSTRUCTION CONSULTANCY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Provider of management, engineering and development consulting services; 	 Engineering and construction consulting services; Operating in a range of sectors;
 Services include commissioning, construction management, procurement, management consultancy, project implementation and process control; 	Located globally;Minimum EBITDA £1m.
 Serves the mining metallurgical, energy and infrastructure sectors. 	

Location: Canada

268942 - MULTI-DISPLINARY CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Multidisciplinary consultancies;
 Multi-disciplinary consultancy; 	• Focus on sustainability;
 Services include M&E, transport planning and 	• UK-based;
BIM;	• EBITDA up to £1m.
Operates worldwide.	

Location: England

6669 - MACHINERY INSTALLATION & REMOVAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Group of engineering companies;	Machinery installation and removals;Located in the UK;
 Services include machinery installation, mechanical engineering and engineering consultancy; 	• Turnover up to £10m.
Nationwide operations.	

267603 - CONSTRUCTION INVESTMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Asset heavy construction-related
 Investment group; 	businesses;
 Specialising in business support services and construction; 	 Building services and waste management companies;
• Currently invested in scaffolding businesses.	 Also interested in business services to support growth, such as digital marketing;
	• Based in the UK;
	Minimum EBITDA c.£1m.

Location: England

267000 - CHARTERED SURVEYOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Chartered surveyors practice; Services include rights of light advice and building surveying; Clients in both commercial and residential sectors. 	 Specialist consultants in noise, or surveyors in noise, acoustics, environmental, etc.; Based in the Midlands or South; Minimum EBITDA £500k.

Location: England

265281 - BUILDING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Companies within the building,
• Provider of business-critical building services;	construction, environmental, energy and engineering sectors;
 Services include heating, air conditioning, refrigeration, mechanical and electrical 	• Located in England;
engineering, and energy systems;	• Turnover up to £25m;
Operates nationwide.	• EBITDA up to £2.5m.

254946 - HARD FM SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK-listed; Provider of business-critical building services; Services include heating, air conditioning, refrigeration, mechanical and electrical engineering, and energy systems; Operates across the UK. 	 Hard FM (building and construction, environmental, energy and engineering); Based in England; Turnover up to £25m; EBITDA up to £2.5m.

Location: England

256432 - MULTI-DISCIPLINARY CONSTRUCTION CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of consultancy services to the construction sector; Services include quantity surveying, project management, building inspections and CDM advisory services; Multiple locations across the UK. 	 Multi-disciplinary construction consultancies; Focus on quantity surveying and project management; Based in the UK and Ireland; Turnover up to £10m.

Location: England

268417 - HVAC & CLIMATE CONTROL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; HVAC and climate control products and colutions provider; 	 Portable and installed products for heating, cooling, drying, humidification, air cleaning and ventilation;
 solutions provider; Designs and manufactures equipment for heating, cooling, drying and ventilation; 	 Activities relating to the design, manufacture and/or sales, installation and service;
Headquartered in Denmark;Global operations.	 Located worldwide; EBITDA >£800k.

Location: Denmark

262961 - PUBLIC SECTOR CONTRACTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Main contractors;
Construction company;	• Specialising in public sector works;
 Project sectors include retail, motor retails, industrial and storage. 	• Based in the Midlands;
	• Turnover above £25m.

Location: England

266080 - HVAC & ELECTRONICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Full-range supplier of technical building	 Installation and service of HVAC or electronics;
services;	 Located in Germany, near to Hamburg, Berlin, Leipzig, Frankfurt or Munich;
Focusing on specialist solutions;Located in Germany.	 Turnover in the range of €5m-€30m;
,	• EBITDA in the range of €250k-€5m.

Location: Germany

358 - M&E MAINTENANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 M&E maintenance, testing and compliance businesses;
 Technical FM business; 	
 Offers a range of services to commercial property and housing; 	 Providers of building and technical FM services;
 Services fall in to one of five sectors - planned maintenance, reactive maintenance, energy 	 Little focus on construction fit-out contracts;
management, housing services and projects;	Preference for planned and reactive M&E
Mainly M&E maintenance, compliance	maintenance projects;
testing, building fabric maintenance and	• Located in the UK;
minor works;	 Minimum EBITDA £500k.
• Services offered across the UK.	

255553 - HEAVY LIFTING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Crane rental and engineering projects provider; 	 Engineered solutions for heavy lifting; Specifically for the wind market (windmills);
 Customers in the oil & gas, energy and petrochemical sectors; 	Located in the UK;Turnover in excess of £5m.
Global presence;Headquartered in Belgium.	

Location: Belgium

265180 - FACADES, CLADDING, ROOFS & LIGHTNING PROTECTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Specialist in façades, cladding, roofs and lightning protection; 	 Façades, cladding, roofs and lightning protection specialists; Located in DACH and Benelux;
Services clients from various end markets;Located in the Netherlands and Germany.	 Profits in excess of €1m.

Location: Netherlands

10507 - HVAC (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	HVAC businesses;
 Specialist in AC and ventilation systems; 	Commercial or high end residential clients;
 Services include installation, service and repair; 	Little reliance on retail;
 Partners include Mitsubishi; 	 Significant services arm (up to 20% of revenue);
• UK-based.	Located in the South and Midlands;
	• Looking to acquire 100% of the business.
262169 - RENTAL POWERED ACCESS MACHINES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of rental powered access
 Installer and provider of rental mast climbing work platforms; 	machines and other traditional scaffolding alternatives;
• Operates a fleet of over 600 powered access machines;	 Installers and certifiers of powered access machines;
• Offers machines across the UK.	• UK-based;
	• Minimum EBITDA c.£1m.

Location: England

266596 - BUILDING REPAIR SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Building repair specialist; Services include concrete repair, corrosion protection and industrial painting work. 	 Technical building repair services; Projects can include garages, multi-story car parks, high-rise buildings and similar; Located in German-speaking Europe; Profits >€1m.

Location: Germany

258037 - ROOFING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Suppliers of roofing solutions to the housebuilding sector; Along with traditional services the company offers leadwork, roofline and renewables services; Operates across the UK. 	 Roofing solutions provider; Solutions for pitched roofing; Located in the UK; Minimum EBITDA £500k.

266444 - **INFRASTRUCTURE REPAIR & MAINTENANCE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 The Acquirer European PE-owned; Provider of essential infrastructure services; Services offered fall into the utilities, transport, telecoms and data capture sectors; Installation, design, maintenance and repair services; Engineering services; Committed credit facility to fund acquisitions; 	 Infrastructure repair and maintenance services; Majority of turnover under long-term framework agreements as opposed to projects; Will consider project work if there is very clear 'essential nature' of services; Majority of turnover with end-clients and
 Quick to move funds, sign and close acquisitions; Active across the UK and Ireland. 	 Located in the UK and Ireland; Some international activity is okay; Management team is willing to stay with the business or there is a clear succession plan in place if shareholders are exiting; Good growth potential and clear growth strategy; EBITDA in the range of £1m-£25m.

Location: England

255941 - INTERIOR SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Providers of interior solutions;
Interior solutions provider;	• Within the public and private sectors;
 Offers design, management, delivery and installation; 	Located in the North;Turnover up to £20m.
 Markets include leisure, healthcare and education; 	
• Based in the North.	

317 - BUILDING & SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Building and support services provider;	 Bolt-ons to compliment existing building/support services;
 Services include fire protection, plant hire, roofing and refurbishment; 	Based in the UK;Turnover up to £20m.
Based in the North.	

Location: England

268926 - CONSTRUCTION & CIVIL ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of civil engineering services including highway construction; Services include civil engineering, drainage design, driveways, fencing and groundwork; Located in the UK. 	 Providers of construction and civil engineering focusing on the maintenance and repair of the highway and utility infrastructure; Building services; UK-based; Minimum EBITDA £250k.

Location: England

262383 - PREFABRICATED HOUSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Manufacturers of prefabricated houses;
Manufacturer of prefabricated houses;	• All aspects of the production chain from
 Programmes include self-build and more luxurious projects with a focus on 	design and manufacture to sale and building;
sustainability;	Located in Europe;
Headquartered in Germany.	• Minimum EBITDA of €1m.

Location: Germany

263567 - M&E CONTRACTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE owned;	M&E contractors;
 Mechanical and electrical contractor for infrastructure projects; 	 Specialising in rail, highways, tunnels, power sectors;
 Provides off site construction, design and control, installation and maintenance of projects; 	 Telecom service providers (CCTV for highways, rail line telecoms etc); Located in Southern England;
• Located in the UK.	 Minimum EBITDA £250k.

Location: England

265877 - CONSTRUCTION TESTING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of construction material and geotechnical testing services; Own fleet of site vehicles which are used to conduct the tests and inspections; Located in the UK. 	 Providers of on-site testing and laboratory services to the construction, civil engineering sectors; Located in the UK; Minimum EBITDA £250k.

Location: England

255504 - ENERGY-EFFICIENT WINDOWS & DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Designer and manufacturer of windows and doors solutions; Specialist in designing, manufacturing and installing energy-efficient and environmentally friendly products; Located in the UK. 	 Manufacturers of energy-efficient windows and doors in new-build housing; Focusing on social housing strategy in England; Minimum EBITDA £250k.

Location: Scotland

262504 - DRAINS & DUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Part of a wider AIM-listed group; Providers of cleaning and decontamination services; 	 Drain and duct monitoring, cleaning, repair and management businesses; B2B; Clients across a range of sectors;
 Focused on ventilation systems, ductwork and kitchen extraction units; 	 Regulatory compliance businesses active in the same space;
 Also offers asbestos removal services and building refurbishment; Active across the UK and UAE. 	Located across the UK;Any size.

Location: Germany

355 - SPECIALIST CONSTRUCTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Specialist construction services;
 Construction services provider; Areas of activity include engineering and buildings. 	 Targeting the energy, environmental and infrastructure sectors;
	• Based in the UK;
	• Turnover above £2m.

Location: England

263131 - ROAD-RAIL PLANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Operators of road-rail plants ;
 Provider of sub-contracted services to the rail sites; 	 Sub-contracting services for the rail industry;
 On-track plant hire and POS service specialists; 	 Located in the UK; Minimum EBITDA £250k.
• Operates across the UK.	

267723 - SCAFFOLDING & INDUSTRIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Scaffolding and industrial services;
 Industrial services provider; 	• Located in the UK and Europe;
 Services include scaffolding, insulation, protective coating and industrial cleaning. 	• Turnover in the range of £1m-£50m.

Location: England

9743 - HOLIDAY HOMES & COTTAGES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of park homes, lodges and	 Manufacturers of holiday homes and lodges;
leisure homes;	• Located in the UK;
• Located in the UK.	• Minimum EBITDA £250k.

Location: England

268844 - **INSULATION INSTALLER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Installers of insulation for national house
 Insulation installer; 	builders;
• Located in the UK.	Located in the UK;
	Minimum EBITDA £250k.

Location: England

261613 - SCAFFOLDING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of scaffolding services (façade
 Provider of scaffolding services for large scale construction sites; 	scaffolding, weather shelters, steel structures);
Located in Germany.	 Located in Germany;
,	 Minimum EBITDA €250k.

Location: Germany

258811 - M&E BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Providers of specialist built-environment support services; 	 Mechanical and electrical businesses with a niche/specialist offering; Client-base including large companies;
 Mechanical and electrical engineering services, as well as the design and installation of fire and safety products; UK-based. 	UK-based;Revenue above £15m.

ELECTRONIC

268906 - SAFETY & MISSION-CRITICAL SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of wireless control solutions for safety and mission critical applications; 	 Manufacturers of wireless controls, emergency stop solutions, fleet & asset management software, decision support software, lone worker protection
 Sectors of activity include industrial, transportation, safety systems and mining; 	products, yard automation and connectivity products;
• Located in the US;	Located globally;
Global operations.	• Turnover >£5m.

Location: USA

261432 - MODULAR INFORMATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Developer and producer of modular information systems used by police departments, fire departments and EMS customers; 	 Developers of modular information systems for public service providers; Located in Europe; Turnover >£5m.
• Located in the US.	

Location: USA

268895 - CONDITION/LOCATION MONITOR OR INDICATOR PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Internet of Things solution provider;	 Manufacturers of condition/location monitor or indicator products;
 Manufactures monitoring solutions for products in transit or storage; 	Located globally;Turnover >£5m.
Headquartered in the US;	
Operates globally.	

Location: USA

269347 - HERMETIC PACKAGES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of advanced hermetic packages and components. 	 Manufacturers of hermetic packages for the defence, aerospace and industrial sectors; Located in Europe; Turnover >£5m.

Location: USA

268896 - MACHINE CONTROLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of engine controls, wire harnesses, engine accessories and wireless telemetry; 	 Manufacturers of machine control, sensors, telemetry and remote operation products;
 Sectors of activity include irrigation, forestry, construction, mining, water transfer pumping and sewage bypass pumping; 	Located globally;Turnover >£5m.
Headquartered in the US.	

Location: USA

261290 - ELECTRONICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Electronics manufacturers;
 Manufacturer of PCBs, cable assembly and full system integration; 	• Particularly interested in manufacturers in regulated markets such as medical
 Provides services to a number of industries including medical devices and secure 	devices, high end communications and aerospace;
telecoms;	Would also consider specialist design
• UK-based.	companies;
	 UK-based;
	• EBITDA from £200k-£2m.

Location: Northern Ireland

257110 - ELECTRONIC TIME-CRITICAL SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of industrial electronic applications to marine vessels, emergency vehicles and public safety communication systems; Located in the US. 	 Manufacturers of electronic systems for time critical applications; Located in Europe; Turnover >£5m.

Location: USA

270980 - ELECTRICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of electronic components for high-end technology manufacturers in sectors such as oil & gas; 	 Manufacturers and distributors of electrical components; Providers of outsourced services; Located in the UK;
 Provides supply-chain management solutions; Located in the UK. 	 Minimum EBITDA £250k.

Location: England

268468 - ROBOTIC EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of hi-tech electrical equipment and robotic equipment; 	Manufacturers of robotic equipment;Located worldwide;
 Products include AC motor drives and industrial robots; 	• EBITDA >£1m.
• Located in Japan.	

Location: Japan

263990 - BACKUP POWER SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Manufacturers of backup power solutions;
 Manufacturer of backup power solutions; 	• For a variety of end markets;
• For the cable, traffic and rail end markets.	Located in Europe;
	• Turnover >£5m.

Location: USA

264171 - Z-WAVE WIRELESS TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Z-wave wireless technology providers;
 Distributor of home automation systems with z-wave wireless technology; 	 Distributors of home automation systems and z-wave wireless technology;
 Will only sell to re-sellers and only distributes devices with a valid z-wave certification; 	 Located in Europe; Turnover in the range of €2m-€20m;
Located in Germany;	 EBITDA of €500k-€3m.
 Distributes across Europe and the Middle East. 	

Location: Germany

269999 - SECURITY & FIRE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of security and fire solutions in the data, security and telecoms market; 	 Distributors of security and fire solutions in the data, security and telecoms market; Located in the UK;
 Supplies security equipment such as CCTV, intruder alarms, access control and fire safety products; 	 Turnover above £5m.
Located in Ireland.	

Location: Ireland

268449 - ELECTRICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	Manufacturers of electrical components;
 Developer and manufacturer of electrical components; 	 Located worldwide; EBITDA >£1m.
 Products include a variety of switches, fuses, sensors, solenoids and motors. 	

Location: Japan

250510 - **MECHANICAL, ELECTRONIC & SOFTWARE ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Industrial engineering design business; Operating across multiple sectors including electronic, mechanical and software engineering; 	 Mechanical, electronic or software engineering businesses; UK-based; Any EBITDA and turnover considered.
• UK-based.	

Location: England

268902 - LIGHTING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of energy-efficient lighting fixtures and retrofit solutions; 	 Manufacturers of lighting products; Located globally; Turnover >f5m.
 For industrial, commercial, and outdoor applications; 	
• Based in the US.	

Location: USA

10829 - LIGHTING & ELECTRICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of electrical components; Components are sold to lighting manufacturers and electrical wholesalers/distributors; UK-based. 	 Specialist distributors of lighting and electrical components; Selling products to OEMs; UK-based; Turnover up to £10m.

Location: England

261284 - LED LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	LED lighting businesses;
 Manufacturer of energy efficient LED lighting; 	Located in Europe;
 Products include interior lighting, exterior lighting, industrial, lamps and tubes; UK-based. 	 Turnover >£1m.

Location: England

269553 - PAYMENT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Payment, barcoding and parking payment solutions;
 Manufacturer of payment kiosks and payment automation; 	Technologies developed for unattended
 Manufactures, installs and services a range of modular, unattended payment systems; 	payments;Located across Europe;
 Offered to major brands and covers major payment providers across Europe. 	• EBITDA up to €5m.

Location: Belgium

7729 - BACKUP GENERATORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Generator businesses focused on
 Provider of backup generators; 	installation, hire and servicing;
• Service offering includes generator	• UK-based;
installation, hire and servicing;	Any EBITDA and turnover considered.
• UK-based.	

Location: Scotland

261288 - DOMESTIC APPLIANCE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and distributor of domestic appliance parts; Access to millions of parts for leading brands including Hotpoint, Bosch, Dyson; History of acquisitions. 	 Distributors of domestic appliance parts; Domestic appliance repair considered; Located in the UK; Turnover in the range of £2m-£20m.

Location: England

270146 - ELECTRICAL & LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Distributor of lighting and electrical products; Supplies the DIY-retail channel; Offers a wide range of branded products; Also offers logistics, merchandising and marketing services; Distributes to dealers across the Benelux and France. 	 Located globally; Minimum EBITDA €1m.

Location: Belgium

257396 - ELECTRICAL WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Electrical wholesalers and distributors;
Electrical wholesaler;	 Supplying electricians and builders;
• 30 branches and online presence;	• Located within the UK;
 Stocks major brands and patented own brand equipment; 	• Turnover in the range of £1m-£20m.
• Distributes across the UK.	

Location: England

255749 - CABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Distributor of cables;	 Distributors of cables and related products;
 Imports and distributes copper cables, computer cables, power cables and telecom cables 	UK-based;Turnover up to £5m.
Distribution centres across Southern England with UK operations.	

Location: England

267109 - FIBRE & DATA CABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Wholesalers of fibre and data cables;
 Wholesaler and supplier of wires, cords and cables; 	• End users in the infrastructure, utility and industry sectors;
 Operates in telecoms and telematics; Headquartered in the Netherlands.	 Based in Europe with a focus on Germany and Benelux; Turnover c.€15m.

Location: Netherlands

9963 - RETAIL & WHOLESALE OPERATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	B2B retail and wholesale operations;
 Stock management and supply; 	 Including PPE, workwear, office products,
 Varied product groups including workwear, office equipment and stock management 	packaging, welding products and electrica parts;
services;	 Interested in distressed;
• Located in the North East.	Located in the North;
	• Turnover up to £2m.

Location: England

270713 - ELECTRONIC & TECHNICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Distributor of electronic and technical	 Distributors of electronics, consumer electronics and technical components;
 Distributor of electronic and technical components; 	• Electronics distributors to niche markets;
Wholesaler of electronic products worldwide;	Located in Europe;
• Located in the Netherlands and the UK.	• Minimum EBITDA £250k.

Location: Netherlands

264492 - SAFETY TECHNOLOGY & PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Provider of safety technology for use in hazardous environments; 	 Providers of safety technology and products; For extreme environments;
 Primarily serves the oil & gas, energy, mining chemicals and pharmaceuticals sectors; Located in Germany. 	 Located in Europe; Minimum EBITDA £1m.

Location: Germany

268839 - INDUSTRIAL SECURITY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Suppliers of industrial security products;
• Supplier of security gates and barriers;	Located in Europe;
• Located in the Netherlands.	• Minimum EBITDA £1m.

Location: Netherlands

257842 - **RFID/NFC TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	 Manufacturers of RFID/NFC technology;
 Manufacturer of contactless RFID and NFC access control systems; 	 Communications technology manufacturer;
• Serves the leisure and commercial industries;	 Payment technology solutions provider;
Located in Germany.	Located in Europe;
	• Minimum EBITDA £1m.

Location: Germany

6601 - LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Manufacturer and supplier of lighting	 Manufacturers and suppliers of lighting products;
systems;	 No interest in lighting components;
Operates in Europe, Asia and Australia;	Stable management team looking to stay
History of acquisitions.	with the business for a few years after any transaction;
	Located worldwide;
	• Minimum turnover of £5m;
	Must be profitable.

270961 - INDUSTRIAL TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of portable handsets for data cable and network testing; 	 Manufacturers of industrial technology for engineers; Located globally;
 Products for engineers to improve productivity; 	• Minimum EBITDA £250k.
• Located in the UK.	

Location: England

268630 - SENSORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	Manufacturers of sensors;
 Manufacturer of sensors for industrial and security-related applications; 	 Located globally; EBITDA >£1m.
• European and US subsidiaries.	

Location: Japan

269840 - HARSH ENVIRONMENT ELECTRICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of electrical components and equipment to be used in harsh environments; Located in the UK, Europe and US. 	 Manufacturers of electrical components and equipment used to withstand harsh environments; Products used in the industrial, oil & gas, automotive sectors; Located in the UK, Europe and US; Minimum EBITDA £250k.

6987 - LIGHTING & LIGHTING CONTROLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and wholesaler of lighting; Both domestic and commercial; Operates globally. 	 Manufacturers of lighting and lighting controls; Located in the UK and Europe; Turnover in the range of £1m-£50m; EBITDA of any size.

Location: England

267674 - PCBS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Manufacturers of printed circuit boards,
Contract electronics manufacturer;	flexible circuits and other electronic equipment;
 Offers full design, bare board manufacturing, tooling and assembly services; 	• Located across the UK;
 Products offered to a wide range of industries. 	• Turnover up to £15m.

Location: England

268858 - SMART HOME PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Smart home product manufacturers;
Manufacturer of home automation products;	Located in Benelux;
 Products include home control, switches, sockets, detectors, lighting & wireless controls; 	 Turnover above €10m.
Sells products to installers and distributors;	
 Products are manufactured in Belgium and sold globally. 	

Location: Belgium

410 - ELECTRONIC TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Electronic technology companies;
 Power supply subsystems provider; 	Products include door access control,
 Products include cables, transformers, coils, power supply units and battery chargers; 	security products, green energy and water metering services;
• Located in the North East.	 Microwave subsystems/components, power supplies and electronic controls of interest;
	• Located in the UK;
	• Turnover above £2m.

Location: England

4389 - ELECTRONIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of electronic products; Products include power leads, cable, wiring harnesses and control panels; Customers in the defence and renewable sectors; Located in the Midlands. 	 Manufacturers/distributors in the aerospace, defence, energy, rail, specialist industrial, security and marine sectors; Wiring and harnessing, panel boxes and wiring, RF communications/technology, niche electrical/electronic products, portable power sources, battery technologies; No interest in mainstream automotive, commercial electrical or PCB subcontracting; Located within the UK; Turnover in the range of £1m-£3m; Profit before tax in excess of £200k after director salaries.

268704 - **AC/DC CABLES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 NASDAQ-listed; Manufacturer of AC/DC cables; Also offers a range of monitoring, maintenance and repair services; 	 Manufacturers of energy and related cables along with associated accessories; Located worldwide; EBITDA >£1m.
Worldwide operations.	

Location: Denmark

252727 - SWITCHBOARDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Manufacturers of switchboards;
Manufacturer of bespoke MV and LV write bearder	• Support services in the switchboard space;
switchboards;	• Located within the UK and internationally;
 Site installations, maintenance and repairs of HV, MV and LV switchgear; 	• Turnover in the range of £5m-£10m;
History of acquisitions;	• EBITDA of £500k-£750k.
• Operates across the UK.	

Location: England

5245 - SECURITY & FIRE ELECTRONICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Distributor of security products and services; Products and services include CCTV solutions, access control, fire detection and intruder alarms. 	 Supply chain to the CCTV, intruder, access control, tagging and fire markets; Photography and camera companies, or
	CCTV monitoring companies also considered;
	 Located within the UK;
	Export markets considered if relocatable;
	• Turnover up to £5m.

3949 - ELECTRONIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Distributors of electronic products;
 IT product and components distributor; 	• Distressed and retirement sales of
• Products include computers, CCTV and	interest;
hardware;	• Located within the UK;
• Located in the North of England.	• Turnover up to £10m.

Location: England

257394 - ELECTRICAL WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Retailer and supplier of electrical products;	 Distributors and wholesalers of electrical products;
 Appliances, fire, security, safety, and heating; 400 branches throughout Europe. 	Located in Europe;Turnover above £1m.

Location: England

269012 - MARKETING & MEDIA ELECTRONICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of marketing products and solutions; Products range across aud healthcare, IT hardware ar Offers complimentary serv visualisation, entertainmen education tools and televis Products and services distributors, wholesalers, r integrators; Offices and facilities locate Headquartered in Belgium 	 Marketing and media product manufacturers and distributors; Providers of media services; Products and services focused around digital media; Hardware and software; Located globally; Minimum EBITDA €1m.

Location: Belgium

262675 - MOBILE PHONES (CLICK REFERENCE TO ENQUIRE)

e Acquirer
 UK privately-owned; Manufacturer and supplier of mobile phones; Services include manufacturing, remanufacturing and parts reclamation; Acquisition history within the sector.

Location: England

268701 - **ELECTRICAL POWER, TELECOMS & FIBRE-OPTIC CABLES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 EPA-listed; Manufacturer of cables; Areas of specialisation include offshore wind farms & subsea connections, and telecoms networks; 	 Manufacturers of electrical power, telecoms and fibre-optic cables; Located worldwide; EBITDA >£1m.
Headquartered in France;Operates worldwide.	

Location: France

269807 - **ELECTRONIC COMPONENTS & ASSEMBLIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German privately-owned;Electronic components manufacturer;	 Manufacturers of electronic components and assemblies;
Products include inductors and coils;	Manufacturers and suppliers of medical electronics;
Global operations.	• Located in the UK;
	Will look at distressed deals;
	• Turnover in the range of \$5m-\$10m.

Location: Germany

260453 - NETWORK INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Designer and B2B distributor of broadcast network infrastructure; 	 Designers and distributors of network infrastructure; Located globally;
 Three core product areas are modular AV processing, monitoring & control systems and compliance recording; 	 Minimum EBITDA of €2m.
Global distribution network;	
Offices located worldwide.	

Location: Netherlands

256949 - PRINTED CIRCUIT BOARDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Electronics manufacturers;
Manufacturer of PCBs;	Particular interest in PCB
Large product portfolio;	designers/producers;
• Products used in the automotive, medical,	Located in Europe;
aerospace & defence and industrial	Sweet spot is Germany;
industries.	• Turnover >£20m.

Location: England

268466 - ELECTRICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Importer, exporter and distributor of synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery; 	 Distributors of synthetic resins, pharmaceuticals and electrical components; Located worldwide; EBITDA >£1m.
 Manufacturer of active pharmaceutical ingredients; 	
Located in Japan.	

Location: Japan

263610 - FTTH TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Providers of FTTH technology;
 Technology group; 	• Focus on production and assembly;
 Offers fibre communication solutions and services; 	 Interested in the different components required for FTTH communication including pipes/ducts, preconnected
Headquartered in Sweden.	cables;
	Not interested in installation;
	Located globally;
	• EBITDA >£2m.

Location: Sweden

264151 - LED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Designer and supplier of LED products;
 Designer and supplier of residential, commercial and exterior lights; 	 Customers include residences, hotels, universities, shops etc;
 Products used for residential and commercial buildings; 	 Located in Europe; Minimum EBITDA £250k.
Located in the UK.	

Location: England

254547 - COMPLEX PCBS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of complex electronic products; 	 Manufacturers of complex printed circuit boards; Located in the UK;
 Assembles and tests high-end printed circuit boards; 	• Minimum EBITDA £250k.
• Located in the UK.	

Location: Scotland

16593 - HOME SECURITY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Wholesale supplier of non-food consumer goods; Products developed in house and are distributed through retail channels; Customers include DIY chains, supermarkets, department stores and major online retailers; Products are focused around smart homes and can be controlled from apps; Products distributed across Europe. 	 Wholesale suppliers of home security products; Products including lighting, alarms, cameras, installation equipment and audio-visual equipment; Distributed through major retail channels;
Location: Netherlands	

250089 - OUTDOOR LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of outdoor lighting;
 Manufacturer of outdoor lighting; 	Located worldwide;
 Strong track record of acquisitions; 	• Turnover in excess of £20m.
Headquartered in Belgium;	
Worldwide operations.	

Location: Belgium

267119 - RADIO FREQUENCY & MICROWAVE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of radio frequency and microwave products; Owned by an industrial holdings group; 	 Suppliers of radio frequency and microwave products; Includes cable assemblies and relevant electronics in this specialism; UK-based;
Owners have strong track record of acquisitions.	• Turnover <£5m.

9135 - LIGHTING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of lighting products;
Manufacturer of lighting products;	• UK-based;
 Products include outdoor lighting, lamps, bulbs and LEDs; 	• Turnover up to £10m.
• Based in Yorkshire.	

Location: England

5501 - BATTERY PACKS & BATTERY MANAGEMENT SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Manufacturers and distributors of battery
• Manufacturer and distributor of electronic	packs and battery management systems;
products;	• UK-based;
• Products include batteries, electronic	• Turnover in the range of £5m-£10m;
components and ruggedised computers;	• Sweet spot up to £7m.
 Key market sectors include industrial, oil & gas, medical and space; 	
• Strong track record of acquisitions.	

Location: England

267120 - PCB & BOX BUILD ASSEMBLY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• PCB and box build assembly;
 Manufacturer of box build and PCB assemblies; 	 Including cable assembly and relevant electronics;
 Focus on aerospace, oil & gas, and medical sectors; 	 Based in the UK; Turnover in the range of £3m-£10m.
 Owned by an industrial holdings group; 	
 Owners have strong track record of acquisitions. 	

3804 - WIRING HARNESS, BOX-BUILDS & INTERCONNECTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of harness assemblies; Track record of acquisitions; Operates across Europe. 	 Manufacturers of wiring harness, boxbuilds and interconnects; Located in Europe; Turnover in excess of £5m but will consider smaller; Also sheet metal/fabrication businesses in the North of England as a bolt-on.

Location: England

7716 - PCBS & CONTROL SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of PCBs or control systems;
• Manufacturer of electronics and ECUs;	No interest in mechanical;
 Key markets include military, aerospace, automotive and hybrid/electrical vehicles; 	Needs to be high-end markets;UK-based;
• Track record of acquisitions.	 Turnover up to £5m.

Location: England

417 - ELECTRONICS & AMMUNITION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of specialist electronics and	 Manufacturers of electronics and ammunition;
ammunition;	• Specific focus on PCBs, cables and
 Owners have wide experience of international acquisitions; 	 harnesses; UK-based;
• Located in the UK.	• Turnover up to £5m.

269639 - ELECTRICAL PROCESS MATERIALS & ASSEMBLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Manufacturers and distributors of electrical process materials and
 Fabricator, converter, and distributor of electrical process materials, wire, cable, and 	assemblies;
assemblies;	Located in Europe;
• Located in the US.	• Turnover >£5m.

Location: USA

15840 - POWER SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of secure power service and	 Manufacturers of emergency power supplies; Battery based chargers;
 Manufacturer of secure power service and solutions; 	• Located in the UK;
 Products include UPS, AC & DC battery base charger systems and diesel generators; 	• Minimum EBITDA £250k.
• UK-based.	

Location: England

15889 - FIRE & SECURITY SYSTEMS (CLICK REFERENCE TO ENQUIRE)

10104 - SECURITY & FIRE SAFETY SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer and installer of electronic systems; Provides audio visual, fire and security products; 	 Designers and installers of security and fire safety systems; Interested in distressed businesses; Located in the UK;
 Primary products include CCTV systems, security lighting, access control, fire alarms and gate automation. 	• Turnover up to £5m.

Location: England

16429 - MONITORING & SURVEILLANCE SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	 Monitoring and surveillance systems;
 Provider of mobile camera-based surveillance systems; 	integrating with the train builders and
 Offers a full range of specialist engineering services in the defence sector; 	train management operating system;Road/highway monitoring and
• Client focus on the rail sector;	surveillance systems;
• Products and services offered in the UK, but brand has spread to over 20 countries.	 Located across Europe; EBITDA >£1m.

Location: England

13478 - ELECTRONIC DESIGNERS & SERVICE PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Outsourced designer of electronics manufacturing; 	 Designers and service providers of electronics to OEMs; Located in the UK;
 Provides design, supply chain management, prototyping and product lifecycle support; 	• Minimum EBITDA £250k.
• Located in the UK.	

258145 - ENERGY METERING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Suppliers of energy metering products;
• Supplier of smart meter infrastructures;	• Located in the UK;
 Supplied to energy companies for commercial and domestic use; 	• Minimum EBITDA £250k.
• Located in the UK.	