



Langcliffe International

AGRICULTURE, CONSTRUCTION &
ELECTRONIC BUYERS
ACQUISITIVE IN BENELUX

SEPTEMBER 2020

Sectors Featured Include: Agriculture, Building Products,
Construction and Electronic

SECTORS

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AGRICULTURE

254242 - SEEDS, PESTICIDES & CROP PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of crop protection, seeds and animal care products;• Services farmers across the UK;• History of acquisitions.	<ul style="list-style-type: none">• Distributors of seed, pesticide and crop protection;• Located across Europe;• Turnover up to £100m.

Location: England

269928 - ANAEROBIC DIGESTION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer and retailer of biogas installations;• Products designed for cattle farms, pig farms and water purification stations;• Production sites across Europe;• Distribution partners allow a global product offering.	<ul style="list-style-type: none">• Manufacturers of anaerobic digestion equipment;• Distributors of farming and biogas equipment;• Located globally;• Sales of €10m-€250m.

Location: Belgium

263292 - HORTICULTURAL PRODUCTS & GREENHOUSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of high-performance aluminium roof and sidewall systems;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Manufacturers of aluminium horticultural product parts;• Greenhouse designers and manufacturers;• Located in Europe;• Minimum EBITDA €1m.

Location: Netherlands

264047 - CROP, ANIMAL & PUBLIC HEALTH CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of crop care, animal health and public health agricultural products;• Products include vitamins, animal feed, pesticides and fertilisers;• History of acquisitions;• Located in Singapore;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers, formulators and proprietary license owners in livestock, crops and related businesses;• Distributors, importers and wholesalers of crop care, animal health and public health products;• Located globally;<ul style="list-style-type: none">○ Excluding South America and Eastern Europe;• Turnover in the range of £3m-£50m.

Location: Singapore

10389 - CROP PRODUCTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• International group;• Three business segments are agriculture, engineering and food service;• Track record of acquisitions.	<ul style="list-style-type: none">• Agriculture, especially crop production;• Particularly tea, avocados, macadamia nuts and other nuts;• Also interested in European vertical integration i.e. marketing, consumer, branding etc.;• Must be substantial;• Located globally;• Any size.

Location: England

258927 - CROP PROTECTION AGENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Biological crop protection agent R&D company;• Develops insecticides, pesticides and fungicides;• Products used in the agricultural sector to control pests and diseases on crops and harvested products;• Based in Belgium.	<ul style="list-style-type: none">• Biological crop protection agent R&D companies;• Developers of insecticides, pesticides and fungicides to be used in the agricultural sector;• Located in Belgium;• EBITDA above €1m.

Location: Belgium

269926 - TROPICAL AGRICULTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian investment firm;• Five divisions active across Marine Engineering & Contracting, Private Banking, Real Estate & Senior Care, Energy & Resourcing and Growth Capital;• Currently active in over 150 countries;• Headquartered in Belgium.	<ul style="list-style-type: none">• Tropical agriculture businesses;• Family owned businesses requiring growth capital;• Headquartered in Western Europe;• Investment between €10m-€250m.

Location: Belgium

BUILDING PRODUCTS

264152 - SOLID SURFACES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of kitchen work surfaces;• Part of a well-financed investment group.	<ul style="list-style-type: none">• Solid surface businesses;• Manufacturing and distribution will be considered;• Materials include granite, marble, quartz and corian;• Located in the UK, US and Europe;• Turnover above £2m.

Location: England

268905 - GATE, FENCE & RAILING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of products for gate, fence and railing professionals;• Materials used include steel, stainless steel, aluminium and nylon;• Based in the US.	<ul style="list-style-type: none">• Manufacturers of products for gate, fence and railing professionals;• Located globally;• Turnover >£5m.

Location: USA

10431 - BATHROOM PRODUCTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and manufacturer of bathroom products;• Products include showers baths, mirrors and taps;• Part of a well-financed investment group.	<ul style="list-style-type: none">• Manufacturers of bathroom products and accessories;• Located in the UK, US and Europe;• Target turnover in the range of £5m-£200m.

Location: England

258189 - BATHROOM FIXTURES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of bathroom fixtures;• Products include baths, showers, sinks, toilets and cupboards;• Supplies online and to high-street retailers, as well as trade showrooms;• Over 300 employees.	<ul style="list-style-type: none">• Manufacturers and distributors of bathroom fixtures;• UK-based;• Also keen to expand into Europe and the US;• Turnover above £2.5m.

Location: England

6893 - CONSTRUCTION RETAILERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Builder's merchant;• Actively acquisitive with multiple previous acquisitions;• Operations across Europe.	<ul style="list-style-type: none">• Retailers to the construction sector;• Located in the UK, Ireland, the Netherlands and Belgium;• Turnover above £10m.

Location: Ireland

267574 - TILES & GRIDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of ceiling tiles and grids for commercial buildings;• Sold across 11 countries;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and installers of metal ceiling tiles, mineral fibre tiles and grids;• Products used in schools, hospital, offices;• Ceiling design specialist and wool material producers;• Located in Europe;• Minimum EBITDA £250k.

Location: England

17766 - CONSTRUCTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Manufacturer of building and construction products;• Specialises in clay pipes, plastic drainage, ducting and concrete products;• Products manufactured in the UK and exported globally.	<ul style="list-style-type: none">• Manufacturers of construction-orientated products:<ul style="list-style-type: none">○ Heavy clay brick and roof tiles,○ Garden pot manufacturers,○ Concrete businesses but not supply or fitting services;• Plastic extrusion, injection moulding, rotational moulding and vacuum forming;• No interest in contracting;• PVC or polyolefin recycling;• Located in Europe;• Minimum EBITDA €500k.

Location: England

270276 - PU INSULATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• ENX-listed;• Producer of polyurethane producer;• Core portfolio is organised into four business units – flexible foams, insulation, bedding and automotive;• Has joint ventures in certain business lines to expand product offering;• Market products under well-known brands and product ranges;• Operates from over 50 plants located globally;• Looking to expand certain business lines through inorganic growth;• c.€250m available for investments.	<ul style="list-style-type: none">• High performance PU insulation solutions;<ul style="list-style-type: none">○ Designed for thermal and acoustic applications in the construction market;• Manufacturers of technical foams;<ul style="list-style-type: none">○ Designed for applications such as sealing and silencing;○ Manufactured for use in cars, industrial equipment, domestic cleaning equipment, filters and packaging;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

250196 - ALUMINIUM WINDOW PROFILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourg PE-owned;• Designer and manufacturer of aluminium profile systems;• Products designed for use in the residential and renovation sector;• Products include doors, windows, roof systems, conservatories, etc;• Products sold to a network of partner fabricators and installers;• Manufacturing sites across Europe.	<ul style="list-style-type: none">• Manufacturers of aluminium profiles for windows;• Vertically integrated and not simple extrusion companies;• No interest in high rise or project development;• Located in Europe with a focus on Germany;• Minimum EBITDA €1m.

Location: Belgium

262338 - AGGREGATES & CONCRETE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Buy and build company;• Invests in and operates construction material assets;• UK-based.	<ul style="list-style-type: none">• Producers of aggregates, concrete, precast concrete and other related materials;• Quarries of interest where there are nearby operations;• Located in the UK, Benelux, DACH and France;• EBITDA above £1m.

Location: England

268573 - DOORS, FLOORING & KITCHEN FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer and distributor of interior doors, flooring and kitchen furniture;• Headquartered in Belgium.	<ul style="list-style-type: none">• Manufacturers and distributors of doors. flooring & kitchen furniture;• Located in Europe;• Minimum EBITDA €2m.

Location: Belgium

269460 - CONSTRUCTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Supplier of a broad range of high-quality heavy construction products;• Located in Belgium.	<ul style="list-style-type: none">• Distributors of construction products;• Builders' merchants;• Located in Benelux;• EBITDA in excess of €1m.

Location: Belgium

252808 - WINDOWS, DOORS, BLINDS & FACADES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of windows, doors, blinds and facades;• Operations in the UK, Scandinavia, DACH, CEE and Southern Europe.	<ul style="list-style-type: none">• Window manufacturers in new geographical markets (e.g. Benelux);• Window, door, blind and facade manufacturers in established markets (the UK, Scandinavia, DACH, CEE and Southern Europe);• Turnover >€20m.

Location: Austria

CONSTRUCTION

16914 - LUXURY GARDEN BUILDINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and supplier of bespoke greenhouses and glasshouses;• Products vary in size and can be glass-to-ground, brick-base or lean-to;• Distinctive, high-end brand;• UK-based.	<ul style="list-style-type: none">• Manufacturers of luxury or bespoke garden buildings;• Based in the UK, Europe or the US;• Turnover up to £10m;• EBITDA >£800k.

Location: England

268640 - DETACHED HOUSES & APARTMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Construction company;• Focuses on detached houses and apartment complexes;• Multi-billion-dollar turnover;• Operates across the Far East.	<ul style="list-style-type: none">• Construction of detached houses and apartment complexes;• Located globally;• EBITDA >£1m.

Location: Japan

268457 - CONSTRUCTION & ENGINEERING CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Construction and engineering consultancy;• Specialises in infrastructure and urban development;• Operates across the Far East.	<ul style="list-style-type: none">• Construction and engineering consultancies;• Located globally;• EBITDA >£1m.

Location: Japan

268470 - ENGINEERING CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Engineering consultancy;• Specialises in natural disaster prevention, water and waste water management and the urban environment;• Operates across East Asia.	<ul style="list-style-type: none">• Engineering consultancies specialising in natural disaster prevention and water & waste water management;• Located globally;• EBITDA >£1m.

Location: Japan

268999 - INDUSTRIAL CONTRACTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Industrial contractors;• Operating in three core areas - dredging, infrastructure, contracting and real estate;• Headquartered in Belgium;• Operates internationally.	<ul style="list-style-type: none">• Industrial contractors;• Services offered in marine, renewable energy, soil decontamination, construction, multi-technics, rail, utilities and real estate development;• Located in Europe;• EBITDA above €1m.

Location: Belgium

267272 - ENGINEERING & CONSTRUCTION CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of management, engineering and development consulting services;• Services include commissioning, construction management, procurement, management consultancy, project implementation and process control;• Serves the mining metallurgical, energy and infrastructure sectors.	<ul style="list-style-type: none">• Engineering and construction consulting services;• Operating in a range of sectors;• Located globally;• Minimum EBITDA £1m.

Location: Canada

268455 - ENVIRONMENTAL CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Environmental consultancy;• Services include risk management and infrastructure services.	<ul style="list-style-type: none">• Environmental consultancies;• Located globally;• EBITDA >£1m.

Location: Japan

268431 - ENGINEERING EQUIPMENT RENTAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Engineering equipment rental services provider;• Operates across the Far East.	<ul style="list-style-type: none">• Providers of engineering equipment rental services;• Located globally;• EBITDA >£1m.

Location: Japan

268148 - MODULAR CONSTRUCTION UNITS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Construction group;• Project sectors include property development, infrastructure and marine;• Actively acquisitive;• Headquartered in Belgium.	<ul style="list-style-type: none">• Designers and manufacturers of modular construction units;• Micro and macro tunnelling businesses;• Infrastructure renovators and refurbishers;• Cabling businesses active in infrastructure and buildings;• Mechanical, electrical and plumbing service providers;• Green field construction projects;• Water treatment and waste recycling;• Located in France, Benelux and the UK;• Sales from €5m-€100m+.

Location: Belgium

259557 - ENGINEERING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• International engineering group;• Services include (but not limited to) engineering, architecture, urban planning and consulting;• Markets include road, civil, urban development, water and environment.	<ul style="list-style-type: none">• Engineering services;• Located globally;• Any size.

Location: France

15070 - MULTI-DISCIPLINARY CONSULTING ENGINEERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Multi-disciplinary consulting engineers;• Also offers complementary services in building consultancy, project management and planning services;• Services include structural engineering, building consultancy, civil engineering and building services;• Headquartered in the UK with services in the Middle East and Australia.	<ul style="list-style-type: none">• Multi-disciplinary consulting engineers;• Offering consultancy, project management and planning services;• Located globally;• Minimum EBITDA £500k.

Location: England

267480 - GYPSUM & PLASTERBOARD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of manufacturing building materials;• Headquartered in Belgium;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of gypsum and plasterboard;• For the construction industry;• Located worldwide;• Turnover above €25m.

Location: Belgium

269116 - INTERIOR DESIGNERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK limited liability partnership;• Office interior designer;• Services include office design, space planning, workspace study, 3D modelling, project management, construction and office refurbishment.	<ul style="list-style-type: none">• Interior designers;• Main contractors;• Project management firms;• Focusing on office and corporate spaces;• Located in Europe;• Minimum EBITDA £1m.

Location: England

268417 - HVAC & CLIMATE CONTROL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• HVAC and climate control products and solutions provider;• Designs and manufactures equipment for heating, cooling, drying and ventilation;• Headquartered in Denmark;• Global operations.	<ul style="list-style-type: none">• Portable and installed products for heating, cooling, drying, humidification, air cleaning and ventilation;• Activities relating to the design, manufacture and/or sales, installation and service;• Located worldwide;• EBITDA >£800k.

Location: Denmark

265180 - FACADES, CLADDING, ROOFS & LIGHTNING PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Specialist in façades, cladding, roofs and lightning protection;• Services clients from various end markets;• Located in the Netherlands and Germany.	<ul style="list-style-type: none">• Façades, cladding, roofs and lightning protection specialists;• Located in DACH and Benelux;• Profits in excess of €1m.

Location: Netherlands

262383 - PREFABRICATED HOUSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of prefabricated houses;• Programmes include self-build and more luxurious projects with a focus on sustainability;• Headquartered in Germany.	<ul style="list-style-type: none">• Manufacturers of prefabricated houses;• All aspects of the production chain from design and manufacture to sale and building;• Located in Europe;• Minimum EBITDA of €1m.

Location: Germany

267723 - SCAFFOLDING & INDUSTRIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Industrial services provider;• Services include scaffolding, insulation, protective coating and industrial cleaning.	<ul style="list-style-type: none">• Scaffolding and industrial services;• Located in the UK and Europe;• Turnover in the range of £1m-£50m.

Location: England

ELECTRONIC

268906 - SAFETY & MISSION-CRITICAL SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of wireless control solutions for safety and mission critical applications;• Sectors of activity include industrial, transportation, safety systems and mining;• Located in the US;• Global operations.	<ul style="list-style-type: none">• Manufacturers of wireless controls, emergency stop solutions, fleet & asset management software, decision support software, lone worker protection products, yard automation and connectivity products;• Located globally;• Turnover >£5m.

Location: USA

261432 - MODULAR INFORMATION SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer and producer of modular information systems used by police departments, fire departments and EMS customers;• Located in the US.	<ul style="list-style-type: none">• Developers of modular information systems for public service providers;• Located in Europe;• Turnover >£5m.

Location: USA

268895 - CONDITION/LOCATION MONITOR OR INDICATOR PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Internet of Things solution provider;• Manufactures monitoring solutions for products in transit or storage;• Headquartered in the US;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of condition/location monitor or indicator products;• Located globally;• Turnover >£5m.

Location: USA

269347 - HERMETIC PACKAGES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of advanced hermetic packages and components.	<ul style="list-style-type: none">• Manufacturers of hermetic packages for the defence, aerospace and industrial sectors;• Located in Europe;• Turnover >£5m.

Location: USA

268896 - MACHINE CONTROLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of engine controls, wire harnesses, engine accessories and wireless telemetry;• Sectors of activity include irrigation, forestry, construction, mining, water transfer pumping and sewage bypass pumping;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers of machine control, sensors, telemetry and remote operation products;• Located globally;• Turnover >£5m.

Location: USA

264171 - Z-WAVE WIRELESS TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Distributor of home automation systems with z-wave wireless technology;• Will only sell to re-sellers and only distributes devices with a valid z-wave certification;• Located in Germany;• Distributes across Europe and the Middle East.	<ul style="list-style-type: none">• Z-wave wireless technology providers;• Distributors of home automation systems and z-wave wireless technology;• Located in Europe;• Turnover in the range of €2m-€20m;• EBITDA of €500k-€3m.

Location: Germany

257110 - ELECTRONIC TIME-CRITICAL SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of industrial electronic applications to marine vessels, emergency vehicles and public safety communication systems;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of electronic systems for time critical applications;• Located in Europe;• Turnover >£5m.

Location: USA

268839 - INDUSTRIAL SECURITY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of security gates and barriers;• Located in the Netherlands.	<ul style="list-style-type: none">• Suppliers of industrial security products;• Located in Europe;• Minimum EBITDA £1m.

Location: Netherlands

261284 - LED LIGHTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of energy efficient LED lighting;• Products include interior lighting, exterior lighting, industrial, lamps and tubes.	<ul style="list-style-type: none">• LED lighting businesses;• Located in Europe;• Turnover >£1m.

Location: England

263990 - BACKUP POWER SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of backup power solutions;• For the cable, traffic and rail end markets.	<ul style="list-style-type: none">• Manufacturers of backup power solutions;• For a variety of end markets;• Located in Europe;• Turnover >£5m.

Location: USA

268468 - ROBOTIC EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of hi-tech electrical equipment and robotic equipment;• Products include AC motor drives and industrial robots;• Located in Japan.	<ul style="list-style-type: none">• Manufacturers of robotic equipment;• Located worldwide;• EBITDA >£1m.

Location: Japan

268449 - ELECTRICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Developer and manufacturer of electrical components;• Products include a variety of switches, fuses, sensors, solenoids and motors.	<ul style="list-style-type: none">• Manufacturers of electrical components;• Located worldwide;• EBITDA >£1m.

Location: Japan

270146 - ELECTRICAL & LIGHTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of lighting and electrical products;• Supplies the DIY-retail channel;• Offers a wide range of branded products;• Also offers logistics, merchandising and marketing services;• Distributes to dealers across the Benelux and France.	<ul style="list-style-type: none">• Distributors of consumer home electrical and lighting products;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

268902 - LIGHTING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of energy-efficient lighting fixtures and retrofit solutions;• For industrial, commercial, and outdoor applications;• Based in the US.	<ul style="list-style-type: none">• Manufacturers of lighting products;• Located globally;• Turnover >£5m.

Location: USA

269553 - PAYMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of payment kiosks and payment automation;• Manufactures, installs and services a range of modular, unattended payment systems;• Offered to major brands and covers major payment providers across Europe.	<ul style="list-style-type: none">• Payment, barcoding and parking payment solutions;• Technologies developed for unattended payments;• Located across Europe;• EBITDA up to €5m.

Location: Belgium

6601 - LIGHTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Manufacturer and supplier of lighting systems;• Operates in Europe, Asia and Australia;• History of acquisitions.	<ul style="list-style-type: none">• Manufacturers and suppliers of lighting products;• No interest in lighting components;• Stable management team looking to stay with the business for a few years after any transaction;• Located worldwide;• Minimum turnover of £5m;• Must be profitable.

Location: England

267109 - FIBRE & DATA CABLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Wholesaler and supplier of wires, cords and cables;• Operates in telecoms and telematics;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Wholesalers of fibre and data cables;• End users in the infrastructure, utility and industry sectors;• Based in Europe with a focus on Germany and Benelux;• Turnover c.€15m.

Location: Netherlands

270713 - ELECTRONIC & TECHNICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Distributor of electronic and technical components;• Wholesaler of electronic products worldwide;• Located in the Netherlands and the UK.	<ul style="list-style-type: none">• Distributors of electronics, consumer electronics and technical components;• Electronics distributors to niche markets;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

268858 - SMART HOME PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of home automation products;• Products include home control, switches, sockets, detectors, lighting & wireless controls;• Sells products to installers and distributors;• Products are manufactured in Belgium and sold globally.	<ul style="list-style-type: none">• Smart home product manufacturers;• Located in Benelux;• Turnover above €10m.

Location: Belgium

264492 - SAFETY TECHNOLOGY & PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of safety technology for use in hazardous environments;• Primarily serves the oil & gas, energy, mining chemicals and pharmaceuticals sectors;• Located in Germany.	<ul style="list-style-type: none">• Providers of safety technology and products;• For extreme environments;• Located in Europe;• Minimum EBITDA £1m.

Location: Germany

257842 - RFID/NFC TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer of contactless RFID and NFC access control systems;• Serves the leisure and commercial industries;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of RFID/NFC technology;• Communications technology manufacturer;• Payment technology solutions provider;• Located in Europe;• Minimum EBITDA £1m.

Location: Germany

269840 - HARSH ENVIRONMENT ELECTRICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of electrical components and equipment to be used in harsh environments;• Located in the UK, Europe and US.	<ul style="list-style-type: none">• Manufacturers of electrical components and equipment used to withstand harsh environments;• Products used in the industrial, oil & gas, automotive sectors;• Located in the UK, Europe and US;• Minimum EBITDA £250k.

Location: England

270961 - INDUSTRIAL TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of portable handsets for data cable and network testing;• Products for engineers to improve productivity;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of industrial technology for engineers;• Located globally;• Minimum EBITDA £250k.

Location: England

268630 - SENSORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of sensors for industrial and security-related applications;• European and US subsidiaries.	<ul style="list-style-type: none">• Manufacturers of sensors;• Located globally;• EBITDA >£1m.

Location: Japan

269012 - MARKETING & MEDIA ELECTRONICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of marketing and media products and solutions;• Products range across audio, visual, lighting, healthcare, IT hardware and software;• Offers complimentary services including 3D visualisation, entertainment solutions, education tools and television;• Products and services distributed through distributors, wholesalers, resellers and integrators;• Offices and facilities located globally;• Headquartered in Belgium.	<ul style="list-style-type: none">• Marketing and media product manufacturers and distributors;• Providers of media services;• Products and services focused around digital media;• Hardware and software;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

6987 - LIGHTING & LIGHTING CONTROLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and wholesaler of lighting;• Both domestic and commercial;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of lighting and lighting controls;• Located in the UK and Europe;• Turnover in the range of £1m-£50m;• EBITDA of any size.

Location: England

260453 - NETWORK INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Designer and B2B distributor of broadcast network infrastructure;• Three core product areas are modular AV processing, monitoring & control systems and compliance recording;• Global distribution network;• Offices located worldwide.	<ul style="list-style-type: none">• Designers and distributors of network infrastructure;• Located globally;• Minimum EBITDA of €2m.

Location: Netherlands

252727 - SWITCHBOARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of bespoke MV and LV switchboards;• Site installations, maintenance and repairs of HV, MV and LV switchgear;• History of acquisitions;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers of switchboards;• Support services in the switchboard space;• Located globally;• Turnover in the range of £5m-£10m;• EBITDA of £500k-£750k.

Location: England

268704 - AC/DC CABLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• NASDAQ-listed;• Manufacturer of AC/DC cables;• Also offers a range of monitoring, maintenance and repair services;• Worldwide operations.	<ul style="list-style-type: none">• Manufacturers of energy and related cables along with associated accessories;• Located worldwide;• EBITDA >£1m.

Location: Denmark

16593 - HOME SECURITY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Wholesale supplier of non-food consumer goods;• Products developed in house and are distributed through retail channels;• Customers include DIY chains, supermarkets, department stores and major online retailers;• Products are focused around smart homes and can be controlled from apps;• Products distributed across Europe.	<ul style="list-style-type: none">• Wholesale suppliers of home security products;• Products including lighting, alarms, cameras, installation equipment and audio-visual equipment;• Distributed through major retail channels;• Located across Europe;• Minimum EBITDA €1m.

Location: Netherlands

262675 - MOBILE PHONES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of mobile phones;• Services include manufacturing, re-manufacturing and parts reclamation;• Acquisition history within the sector.	<ul style="list-style-type: none">• New/refurbished mobile phone manufacturers and sellers;• Located internationally;• Any size.

Location: England

257394 - ELECTRICAL WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retailer and supplier of electrical products;• Appliances, fire, security, safety, and heating;• 400 branches throughout Europe.	<ul style="list-style-type: none">• Distributors and wholesalers of electrical products;• Located in Europe;• Turnover above £1m.

Location: England

268701 - ELECTRICAL POWER, TELECOMS & FIBRE-OPTIC CABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• EPA-listed;• Manufacturer of cables;• Areas of specialisation include offshore wind farms & subsea connections, and telecoms networks;• Headquartered in France;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers of electrical power, telecoms and fibre-optic cables;• Located worldwide;• EBITDA >£1m.

Location: France

268466 - ELECTRICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Importer, exporter and distributor of synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery;• Manufacturer of active pharmaceutical ingredients;• Located in Japan.	<ul style="list-style-type: none">• Distributors of synthetic resins, pharmaceuticals and electrical components;• Located worldwide;• EBITDA >£1m.

Location: Japan

256949 - PRINTED CIRCUIT BOARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of PCBs;• Large product portfolio;• Products used in the automotive, medical, aerospace & defence and industrial industries.	<ul style="list-style-type: none">• Electronics manufacturers;• Particular interest in PCB designers/producers;• Located in Europe;• Sweet spot is Germany;• Turnover >£20m.

Location: England

263610 - FTTH TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Technology group;• Offers fibre communication solutions and services;• Headquartered in Sweden.	<ul style="list-style-type: none">• Providers of FTTH technology;• Focus on production and assembly;• Interested in the different components required for FTTH communication including pipes/ducts, preconnected cables;• Not interested in installation;• Located globally;• EBITDA >£2m.

Location: Sweden

264151 - LED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Designer and supplier of residential, commercial and exterior lights;• Products used for residential and commercial buildings;• Located in the UK.	<ul style="list-style-type: none">• Designer and supplier of LED products;• Customers include residences, hotels, universities, shops etc;• Located in Europe;• Minimum EBITDA £250k.

Location: England

250089 - OUTDOOR LIGHTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of outdoor lighting;• Strong track record of acquisitions;• Headquartered in Belgium;• Worldwide operations.	<ul style="list-style-type: none">• Manufacturers of outdoor lighting;• Located worldwide;• Turnover in excess of £20m.

Location: Belgium

3804 - WIRING HARNESS, BOX-BUILDS & INTERCONNECTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of harness assemblies;• Track record of acquisitions;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of wiring harness, box-builds and interconnects;• Located in Europe;• Turnover in excess of £5m but will consider smaller;• Also sheet metal/fabrication businesses in the North of England as a bolt-on.

Location: England

16429 - MONITORING & SURVEILLANCE SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Provider of mobile camera-based surveillance systems;• Offers a full range of specialist engineering services in the defence sector;• Client focus on the rail sector;• Products and services offered in the UK, but brand has spread to over 20 countries.	<ul style="list-style-type: none">• Monitoring and surveillance systems;• Transport and defence businesses integrating with the train builders and train management operating system;• Road/highway monitoring and surveillance systems;• Located across Europe;• EBITDA >£1m.

Location: England

269639 - ELECTRICAL PROCESS MATERIALS & ASSEMBLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Fabricator, converter, and distributor of electrical process materials, wire, cable, and assemblies;• Located in the US.	<ul style="list-style-type: none">• Manufacturers and distributors of electrical process materials and assemblies;• Located in Europe;• Turnover >£5m.

Location: USA