Langcliffe
International

ICT BUYERS

ACQUISITIVE IN THE UK & ROI

SEPTEMBER 2020

Sectors Featured Include: Cloud, Cyber Security, Data Centre, Hardware, Hosting, Managed Services, Mobile Apps, Print & Document Management, Software and Telecoms

SECTORS

To view our buyers targeting UK- and ROI-based opportunities in the Cloud, Cyber Security, Data Centre, Hardware, Hosting, Managed Services, Mobile Apps, Print & Document Management, Software and Telecoms sectors, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- CLOUD
- CYBER SECURITY
- DATA CENTRE
- HARDWARE
- HOSTING
- MANAGED SERVICES
- MOBILE APPS
- PRINT & DOCUMENT MANAGEMENT
- SOFTWARE
- TELECOMS

CLOUD

17000 - CLOUD SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria

• UK privately-owned;
• IT services provider;
• History of acquisitions;
• Cash reserves available.
	• Cloud services:
	    o Backup,
	    o Disaster recovery,
	    o Infrastructure,
	    o Hosting;
	• UK-based;
	• No interest in the North East;
	• Turnover up to £7m.

Location: England

255188 - CYBER SECURITY, MANAGED IT & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Managed services provider; • Services include cloud and security; • Track record of acquisitions.	• Providers of cyber security, managed IT and cloud services; • Preferably located in the South; • Will consider distressed opportunities; • Turnover up to £3m.

Location: England

264853 - TECH & EDUCATION IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Reseller of IT and cloud services, software and devices such as computer monitors and interactive touch screens to education and business markets; • Located in the UK.	• Suppliers of IT services in the technology and education sectors; • Located in Europe; • Minimum EBITDA £250k.

Location: England

9007 - MANAGED SERVICES & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Provider of IT services and solutions; - Clients in the SME, corporate and public sector; - Grown organically and via acquisitions.	- IT resellers, managed service providers and cloud solution providers; - Based in the South - preferably within the M25 radius, ideally Central London; - Turnover in the range of £1m-£10m; - Substantial recurring turnover, ideally >40-50% of total; - Profitable.

Location: England

267494 - CYBER SECURITY, CLOUD & ANALYTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - IT solutions provider; - Services include cloud & network infrastructure, security, disaster recovery and business intelligence; - Also offers services in software development and business support; - UK-based.	- Cyber security, cloud infrastructure, data analytics and other IT solutions businesses; - UK-based; - Any turnover and EBITDA considered.

Location: England

267803 - SUPPORT SERVICES, SOFTWARE & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - IT managed service provider; - Services include 24/7 IT infrastructure, cloud and helpdesk; - Located in the UK.	- Providers of IT support services, business software and cloud solutions; - Located in the UK; - Minimum EBITDA £250k.

Location: England

261855 - HEALTHCARE TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Healthcare technology developer and distributor; - Allows patients to book appointments and access medical advice via the doctor's surgery website; - Located in the UK.	- Healthcare technology developers; - Cloud software to provide efficiency to workforce; - Located in Europe; - Minimum EBITDA £250k.

Location: England

250264 - COMMUNICATION & CLOUD COMPUTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Provider of cloud communications solutions for small and mid-sized businesses; - Communication technologies include hosted VoIP, cloud-based contact centres, inbound call management; - Located in the UK.	- Providers of communication/cloud computing solutions; - Services to include cloud security, cloud video conferencing, collaboration/ workplace messaging; - Microsoft gold partner/Oe65 and Azzure; - Located in the UK; - Average revenue per customer £5k-£50k per annum; - Minimum EBITDA £250k (£500k post synergy).

Location: England

269979 - CLOUD INFRASTRUCTURE PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK PE-owned; - Cloud hosting platform provider for webhosting and storage used by developers; - Data centre area over 2000 meters squared; - Located in Germany.	- Cloud infrastructure platform providers; - Providers of renting webspace and servers; - Located in Europe; - Minimum EBITDA £250k.

Location: Germany

269106 - CLOUD SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • B2B provider of cloud-hosted solutions, managed services and IT consulting services; • Customer sectors include corporate, education, legal, finance and retail; • Located in the UK.	• B2B providers of managed IT services; • Providers of cloud services; • Located in Europe; • Minimum EBITDA £250k.

Location: England

267773 - CLOUD LABELLING SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Labelling management service provider; • Develops print ready artwork for packaging and labelling in medical devices, cosmetics and chemicals industries; • Located in the UK.	• Developers and providers of cloud-based systems for labelling; • Labelling artwork providers; • Located in the UK; • Minimum EBITDA £500k.

Location: England

262488 - SOCIAL CARE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• German PE-owned; • Group of social care software companies; • One company provides a cloud-based electronic patient file software; • The other company is a specialised social software provider; • Processes include documentation, quality & risk management and billing; • Located across Western Europe.	• Software developers with a focus on social care; • Offers cloud-based services; • Located in Western Europe with preference for DACH; • Turnover in the range of €2m-€20m; • EBITDA of €0.5m-€3m.

Location: Germany

257942 - SOFTWARE CONSULTANCY & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Software consultancy and analytics services provider; - Provides digital transformation, digital strategy planning and cloud computing; - Operates in the UK.	- IT consultancies focused on cloud and digital transformation; - IT implementation focused on Microsoft Dynamics; - Located in Europe; - EBITDA margin of >10%.

Location: Scotland

4954 - DIVERSIFIED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - IT managed services; - Services include digital workplace (communication), cloud & platforms (hosting), network & connectivity, security and managed services; - Operates across the UK.	- IT managed services; - Services including unified communications, hosting, data protection, public cloud, security and network & connectivity; - Located in the UK and Germany; - Minimum EBITDA £500k.

Location: England

12512 - DATA, VOICE, CLOUD, CYBER SECURITY & MOBILE COMMUNICATION
(CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
- PE-owned; - Provider of unified communications and network infrastructures; - Solutions include broadband, ethernet & EFM and IP Transit; - Located in the UK.	- Providers of data, voice, cloud, cyber security and mobile communication solutions; - UK-based with a preference for the Midlands; - Minimum EBITDA £250k.

Location: England

268935 - CYBER SECURITY, PRINT & IT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of cyber security, print and IT solutions; • Services include cloud, print strategy and communication; • Located in the UK.	• Providers of cyber security, print and IT services; • Services provided to public and private sectors; • UK-based; • Minimum EBITDA £250k.

Location: England

256746 - VIDEO INDUSTRY CLOUD SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Video ad delivery from advertising agencies; • Located in the UK.	• Cloud software to connect the online video industry; • Located in the UK; • Minimum EBITDA £500k.

Location: England

266813 - CLOUD & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Managed IT services provider; • Based in UK.	• Providers of IT services (cloud solutions, IT security); • Located in the UK; • EBITDA in the range of £500k-£3m.

Location: England

CYBER SECURITY

266618 - CYBER SECURITY CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- AIM-listed; - SaaS provider for the cyber security sector; - Services include consulting, forensics and data privacy; - Operates across the UK.	- Cyber security consultancies; - Must have technical skills; - Located in the UK; - Turnover in excess of £500k.

Location: England

4618 - TELECOMS, DEVICES/MOBILES & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Telecoms and IT end-to-end solutions provider; - Track record of acquisitions; - Operates nationally.	- Telecoms, devices/mobiles, cyber security and IT companies; - Industry focus preferred; - Located in the UK; - Turnover in the range of £1m-£3m; - EBITDA of £100k-£500k.

Location: England

261559 - INTERNET SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Internet security business; - Services include firewall services, filtering technologies, proxy blocking and bandwidth limiting; - Principal sector of activity is education; - UK-based.	- Internet security businesses; - Particularly focused on internet security and software in the educational space; - UK-based; - Turnover up to £10m.

Location: England

255188 - CYBER SECURITY, MANAGED IT & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Managed services provider; • Services include cloud and security; • Track record of acquisitions.	• Providers of cyber security, managed IT and cloud services; • Preferably located in the South; • Will consider distressed opportunities; • Turnover up to £3m.

Location: England

5593 - PROFESSIONAL SERVICES, CONSULTING & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Integrated managed data services provider; • Industries include retail, manufacturing and financial services; • Located in the UK.	• Professional services, consulting and cyber security; • UK-based; • Turnover >£5m.

Location: England

268336 - CYBER SECURITY & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of software development and technical consultancy services; • Delivers services to a core set of industries, including aerospace & defence, finance and telecoms; • Services offered globally.	• Cyber security consultants; • Software developers; • Simulation, modelling and virtual reality services; • Serving the aerospace & defence, government and other private sectors; • Computer game developers; • Certification providers; • Located in the UK; • Turnover up to £10m.

Location: England

12968 - NETWORK, COMMUNICATIONS & SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Provider of technology and digital services; - Client sectors include the government, health and education; - Track record of acquisitions.	- Providers of network, communications and security services; - Innovative VARs; - European operators with a UK presence; - Turnover up to £15m.

Location: England

261627 - CYBER SECURITY & DIGITAL INTELLIGENCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Provider of digital risk management platform; - Provides tailored threat intelligence of organisations; - Digital risk and brand exposure, among numerous other associated services; - UK-based.	- Cyber security and digital intelligence businesses; - Located in the UK, Europe or the US; - Any EBITDA or turnover considered.

Location: England

267494 - CYBER SECURITY, CLOUD & ANALYTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - IT solutions provider; - Services include cloud & network infrastructure, security, disaster recovery and business intelligence; - Also offers services in software development and business support; - UK-based.	- Cyber security, cloud infrastructure, data analytics and other IT solutions businesses; - UK-based; - Any turnover and EBITDA considered.

Location: England

268710 - CYBER SECURITY & INFORMATION SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Group of companies; • Engaged in cyber security consulting, information & business security consulting and marketing consulting; • Located in Japan.	• Cyber security and information security businesses; • Located worldwide; • EBITDA >£1m.

Location: Japan

262185 - DIGITAL FORENSICS, DATA ANALYTICS & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of IT consultancy services; • Services include cyber security and data analytics; • Sectors include law enforcement & the government, the legal profession and the private sector; • Located in the UK.	• Providers of digital forensics, data analytics and cyber security services; • Located in the UK; • Minimum EBITDA £250k.

Location: England

262235 - SECURITY SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT consultancy; • Services offered include cloud computing, cost optimisation, data and security; • Operates across the UK.	• IT consulting and security software provider; • Located in the UK; • Turnover above £1m.

Location: England

269471 - LOSS PREVENTION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of asset-based, integrated loss prevention solutions; • Serves global blue-chip retail customers.	• Developers of digital loss prevention solutions; • Located in Europe; • Turnover >£5m.

Location: USA

254085 - MANAGED SERVICES & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of mid-market managed IT services; • Clients are both in the public and private sectors; • Services include infrastructure management, cyber security, cloud services, IT consultancy; • Located in the UK.	• Providers of IT managed services with 50%+ recurring revenues; • Cyber security businesses; • Located in the UK; • EBITDA between £0.5m-£5m.

Location: England

263395 OFFENSIVE & DEFENSIVE CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Cyber security provider; • Provides ultra-secure hosting/managed services/IT security consultancy; • Risk assessment services to SMEs; • Located in the UK.	• Offensive cyber security providers (penetration testing, investigation of intrusions) making £100k-£500k EBITDA with >10 employees; • Defensive cyber security providers (secure operating centres, security information and event management systems) making up to £2m EBITDA; • Cyber security consultancy making up to £1m EBITDA; • Located in the UK; • Minimum EBITDA £100k.

Location: England

4954 - DIVERSIFIED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT managed services; • Services include digital workplace (communication), cloud & platforms (hosting), network & connectivity, security and managed services; • Operates across the UK.	• IT managed services; • Services including unified communications, hosting, data protection, public cloud, security and network & connectivity; • Located in the UK and Germany; • Minimum EBITDA £500k.

Location: England

8638 - THREAT SOFTWARE & MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Internet security service provider; • Provides auditing and network assessments, risk assessment and GAP analysis, compliance and leading standards review; • Part of a wider, global group; • Services offered across the UK.	• IT managed service providers; • Software to detect IT threats, protect customers, respond to security breaches and assess risk; • Located in the UK; • Minimum EBITDA £500k.

Location: England

265959 - DIGITAL MARKETING SOFTWARE & AI TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • AI technology business; • Develops software to aid business development and innovation; • Technology provides market analysis to help identify business growth opportunities.	• AI technology businesses; • Digital marketing software companies; • Businesses with IPR in AI technology; • UK-based; • Turnover up to £10m.

Location: England

268935 - CYBER SECURITY, PRINT & IT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of cyber security, print and IT solutions; • Services include cloud, print strategy and communication; • Located in the UK.	• Providers of cyber security, print and IT services; • Services provided to public and private sectors; • UK-based; • Minimum EBITDA £250k.

Location: England

12512 - DATA, VOICE, CLOUD, CYBER SECURITY & MOBILE COMMUNICATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of unified communications and network infrastructures; • Solutions include broadband, ethernet & EFM and IP Transit; • Located in the UK.	• Providers of data, voice, cloud, cyber security and mobile communication solutions; • UK-based with a preference for the Midlands; • Minimum EBITDA £250k.

Location: England

16525 - CYBER MANAGED SERVICES & MICROSOFT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT services provider; • Services include protective system monitoring, telecommunications, cyber security; • Operates across the UK.	• IT managed services (cyber security providers); • Microsoft software providers; • Located in the UK; • Minimum EBITDA £500k.

Location: England

255402 - MANAGED CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Cyber security service provider; • Services include IT risk, protective monitoring, intrusion detection and risk forecasting; • Offices in the UK, US, UAE, China and Spain.	• Providers of managed cyber security services; • Areas of interest include testing, monitoring services, consultancy and training; • Located in the UK; • Turnover in the range of £1m-£20m.

Location: England

266808 - DIGITAL TRANSFORMATION & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Digital technology transformation service provider; • Offers a range of technology-related consultancy services and solutions; • Clients include start-ups, fast growing businesses and established corporate organisations; • Solutions include CRM, ERP, HR management, telecoms, cyber security and Office 365 services; • Active across the UK.	• Providers of digital transformation services; • Infrastructure and network services; • Cyber security businesses; • IT consultancy firms; • Located across the UK; • Minimum EBITDA £250k.

Location: England

266813 - CLOUD & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Managed IT services provider; • Based in UK.	• Providers of IT services (cloud solutions, IT security); • Located in the UK; • EBITDA in the range of £500k-£3m.

Location: England

DATA CENTRE

251353 - DATA PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- Irish privately-owned; - Data platform; - Industry award winner; - Track record of acquisitions; - Operates globally.	- Business intelligence; - Accounts payable automation; - Located worldwide; - Turnover >£500k.

Location: Ireland

260765 - COMMUNICATIONS, DATA & SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Connectivity and communications provider; - Track record of acquisitions; - Funding in place.	- Communications, data and IT support services; - Niche and strong performers; - Located in the UK; - Will consider distressed IT resellers and telecoms resellers; - Turnover up to £5m; - EBIT above £500k.

Location: England

266530 - DATA CAPTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- US PE-owned; - Provider of products and services involved in the digital capture of data; - Data related to assets, people and transactions; - Located in the US.	- Providers of products or services for data capture relating to people, assets or transactions; - Located in the UK or North America; - Can serve SMEs or blue-chip customers; - EBITDA >£1m.

Location: USA

12512 - DATA, VOICE, CLOUD, CYBER SECURITY & MOBILE COMMUNICATION
(CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of unified communications and network infrastructures; • Solutions include broadband, ethernet & EFM and IP Transit; • Located in the UK.	• Providers of data, voice, cloud, cyber security and mobile communication solutions; • UK-based with a preference for the Midlands; • Minimum EBITDA £250k.

Location: England

257454 - DATA ANALYTICS & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Data analytics provider; • Serves insurance, natural resources, financial services, government and risk management sectors; • Located in the South; • Operates globally.	• Data analytics providers; • Software development; • Located globally; • Turnover in the range of £1m-£10m.

Location: England

259568 - SAAS & DATA MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• AIM-listed; • Software developer; • Provides an advanced automation platform; • Platform extracts, aggregates, improves and organises data and documents for analysis business processes; • Offices in the UK and US.	• SaaS software providers; • Involved in data management, reporting and analytics; • Located in Europe, the UK and US; • Turnover in the range of £1m-£7m.

Location: England

261994 - DATA & ANALYTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Dutch PE-owned; • Data and analytics services provider; • Services include data management, data integration, big data analytics, data visualisation, database management and data warehousing; • Located in Europe and the UK.	• Data and analytics businesses; • Located in Europe and the UK; • Turnover up to €200m.

Location: Netherlands

HARDWARE

262808 - SPECIALIST ICT PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Investor specialising in acquiring owner-managed private businesses; - Partners with industry experts to help businesses reduce costs and improve efficiency; - Active across the UK.	- Manufacturers of specialist ICT products; - UK-based; - Turnover in the range of £500k-£10m.

Location: England

264853 - TECH & EDUCATION IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Reseller of IT and cloud services, software and devices such as computer monitors and interactive touch screens to education and business markets; - Located in the UK.	- Suppliers of IT services in the technology and education sectors; - Located in Europe; - Minimum EBITDA £250k.

Location: England

255432 - HARDWARE & IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Provider of IT services to the retail, hospitality and leisure industries; - Provides in-store technology and specialist support; - Located in the UK.	- Provider of IT services for banking, medical, public sector, petrol, convenience and groceries; - Services to include hardware procurement, maintenance, cabling and installation; - Located in the UK; - Minimum EBITDA £250k.

Location: Wales

270070 - HARDWARE DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Swedish PE-owned; • Circular IT specialist; • Service offering includes long- and short-term rental, IT services, leasing, warehouse sales, IT repurchases and approved selection; • Serving both private and public clients; • Headquartered in the Netherlands; • Active across Europe.	• Distributors of IT hardware; • Circular IT service providers; • Refurbishers of IT hardware; • Located across Europe; • Any size.

Location: Netherlands

269160 - ELECTRONIC PAYMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of secure electronic payments solutions; • Distributes electronic payment hardware and software components; • Located in the UK.	• Secure electronic payments solutions providers; • Customer sectors include retail, hospitality and transport; • Located in the UK; • Minimum EBITDA £250k.

Location: England

253428 - IT EQUIPMENT LEASING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • IT equipment leaser; • Supplies trade shows, large exhibitions and live events with audio, visual and IT equipment, interactive software and temporary network infrastructure; • Operates across Europe, the Middle East and Asia.	• Leasers of IT equipment; • Interested in audio and visual for large events; • Based in the UK or Europe; • Any size.

Location: England

267556 - WATER TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Holding company; • Focused on smart city solutions including water conservation, revenue protection and water leakage technologies; • Offers software and hardware for the use of water management; • Located in South Africa.	• IT solutions for the water space and water technology businesses; • Consultancy businesses in the water space; • Software and hardware opportunities; • Businesses specialising in the efficient use of natural resources; • Strong management team in place; • Located in the UK; • Any size.

Location: South Africa

254316 - MANAGED PRINT & PRINT HARDWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Office solutions provider; • Provides telephone systems, managed print services and document management; • History of acquisitions.	• Managed print and mail management businesses; • Suppliers of printers and copiers, providers of photocopying services and maintenance and repair companies; • Located within the UK; • Turnover above £500k.

Location: England

HOSTING

259354 - MANAGED SERVICES & HOSTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of IT managed services, hosted solutions and consulting services; • Services offered to small- and medium-sized businesses; • Operates nationwide.	• IT managed services, hosted solutions and consulting services providers; • Businesses in the bespoke software ERP, CRM and business analytics marketplaces; • Located in the UK; • Turnover in the range of £500k-£2m.

Location: England

4014 - BPO OPERATOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • BPO specialist; • Clients include banks, insurance and telecoms companies; • Located in the UK.	• BPO operators; • BPO add-ons e.g. payment services; • UK-based; • Turnover in excess of £2m.

Location: England

271038 - B2B AUDIO VISUAL SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • B2B managed service provider for audio visual solutions; • Services include display systems, broadcasting, digital signage, lighting system, unified communications; • Located in China.	• Providers of B2B audio visual solutions; • Businesses which provide corporates with video conferencing screens, room booking systems, collaboration technologies; • Located globally; • Minimum EBITDA £500k.

Location: China

252512 - SAP CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • SAP software consultancy; • Services include hosting solutions, SAP maintenance and licences; • Located in the UK.	• Providers of SAP support, implementation and consulting services; • Located in Europe; • Minimum EBITDA £250k.

Location: England

4954 - DIVERSIFIED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT managed services; • Services include digital workplace (communication), cloud & platforms (hosting), network & connectivity, security and managed services; • Operates across the UK.	• IT managed services; • Services including unified communications, hosting, data protection, public cloud, security and network & connectivity; • Located in the UK and Germany; • Minimum EBITDA £500k.

Location: England

MANAGED SERVICES

261868 - MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• AIM-listed; • Managed services provider; • Includes cloud hosting, managed services and security solutions; • Track record of acquisitions.	• Managed services providers; • All IT-related distressed opportunities will be considered; • Located in the UK and Ireland; • Any size.

Location: England

263587 - CONTRACT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Independent IT and communications technology company; • Predominantly works with multi-site operators; • Aims to improve client productivity, performance and data security; • Client base consists of well-known names in retail, recruitment and hospitality.	• Contract managed service providers; • Data centres and cloud hosting; • Networks including WAN connectivity; • Existing or potential for MRR accounts; • UK-based; • Preferred turnover in the range of £1m-£2m; • Ability to raise significant funds for the right deal.

Location: England

255188 - CYBER SECURITY, MANAGED IT & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Managed services provider; • Services include cloud and security; • Track record of acquisitions.	• Providers of cyber security, managed IT and cloud services; • Preferably located in the South; • Will consider distressed opportunities; • Turnover up to £3m.

Location: England

268098 - DOMAIN NAME REGISTRATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of registry services, distribution and strategic consultancy; • Track record of acquisitions and actively seeking new opportunities to expand; • Based in London; • Operates globally.	• Complimentary businesses providing platform for growth; • Particular interest in domain name registration services; • Located globally, preferably in emerging markets; • Focus on bolt-on-sized transactions; • Turnover up to £30m.

Location: England

12975 - TELECOMS & MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Business communications provider; • Solutions include IT and managed services; • History of acquisitions.	• Telecoms and managed services providers; • Services include, but not limited to cloud, remote connectivity and vehicle tracking; • Located in the UK and Europe; • Turnover up to £10m.

Location: England

14520 - MANAGED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• AIM-listed; • Managed IT services provider; • Services include SaaS, networks, managed desktops, certification-as-a-service and consultancy; • Clients in the legal, recruitment, financial and media sectors.	• Managed IT services and consultancies; • Also interested in niche tech or data offerings; • Blue-chip client-base; • Located globally; • Turnover above £1m.

Location: England

259354 - MANAGED SERVICES & HOSTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of IT managed services, hosted solutions and consulting services; • Services offered to small- and medium-sized businesses; • Operates nationwide.	• IT managed services, hosted solutions and consulting services providers; • Businesses in the bespoke software ERP, CRM and business analytics marketplaces; • Located in the UK; • Turnover in the range of £500k-£2m.

Location: England

9007 - MANAGED SERVICES & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of IT services and solutions; • Clients in the SME, corporate and public sector; • Grown organically and via acquisitions.	• IT resellers, managed service providers and cloud solution providers; • Based in the South - preferably within the M25 radius, ideally Central London; • Turnover in the range of £1m-£10m; • Substantial recurring turnover, ideally >40-50% of total; • Profitable.

Location: England

14733 - IT SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • IT support provider; • Services include managed IT services, cyber security, software development and cloud services; • Services offered across the UK.	• IT support services providers; • Located in the Midlands; • Turnover up to £5m.

Location: England

265102 - IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Joint venture; • Actively acquisitive; • Funding available.	• IT services providers; • Focused on small and medium sized businesses; • Located in the UK; • Turnover sweet spot in the range of £5m-£20m.

Location: England

15991 - PRINT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Managed print provider; • Track record of acquisitions; • Funding readily available.	• Print-related opportunities; • Includes cloud and security; • UK-based; • Turnover in the range of £1m-£10m.

Location: England

16267 - IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria

• UK privately-owned;
 	
• IT-focused conglomerate;
 	
• Track record of acquiring growing businesses;
 	
• Operations throughout Europe.
	• IT services in any or all of the following technologies:
	   o ServiceNow,
	   o BMC,
	   o Sailpoint,
	   o AppDynamics,
	   o Atlassian;
	
	• Interested in distressed;
	
	• Located globally;
	
	• Turnover sweet spot up to £20m;
	
	• Larger turnovers will be considered.

Location: England

267456 - CLOUD-BASED LMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of cloud-based eLearning management system (LMS); • Sectors include retail, finance, construction and recruitment; • UK-based.	• Other LMS and IT businesses; • UK-based; • EBITDA >£0.5m, preferably £1m-£4m.

Location: Scotland

263286 - MANAGED SERVICES & BROADBAND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of IT managed services, broadband solutions, cloud services, data centres and colocation; • Sectors of activity include financial services, media & events, professional services, property and IT & technology; • Located in the UK.	• IT managed services and broadband providers; • Located in London or the South East; • Minimum turnover £250k.

Location: England

262467 - MANAGED SERVICES & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Managed IT service provider; • Clients in the professional services sector; • Located in the UK.	• Managed service providers (IT managed services/support/cloud); • Focus on legal and financial services clients; • Located in the UK; • Turnover up to £10m.

Location: England

4014 - BPO OPERATOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • BPO specialist; • Clients include banks, insurance and telecoms companies; • Located in the UK.	• BPO operators; • BPO add-ons e.g. payment services; • UK-based; • Turnover in excess of £2m.

Location: England

9951 - MOBILE, FIXED LINE & IT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • IT support and mobile services provider; • Other services include outsourcing and audit services; • Operates across the UK.	• Businesses in the mobile, fixed line and IT sectors; • UK-based; • Turnover in the range of £1m-£5m.

Location: England

254085 - MANAGED SERVICES & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of mid-market managed IT services; • Clients are both in the public and private sectors; • Services include infrastructure management, cyber security, cloud services, IT consultancy; • Located in the UK.	• Providers of IT managed services with 50%+ recurring revenues; • Cyber security businesses; • Located in the UK; • EBITDA between £0.5m-£5m.

Location: England

260754 - IT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of enterprise IT solutions across a variety of platforms and industries, including healthcare and eCommerce; • Located in India.	• IT solutions businesses; • UK-based; • Turnover >£1m.

Location: India

259382 - PROFESSIONAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provides support services relating to portfolio valuation, risk management and regulatory compliance; • Focus on data management, cleansing and scrubbing; • Located in the Netherlands.	• Providers of professional services to banks and asset managers; • Located in Europe; • Minimum EBITDA £500k.

Location: Netherlands

255432 - HARDWARE & IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of IT services to the retail, hospitality and leisure industries; • Provides in-store technology and specialist support; • Located in the UK.	• Provider of IT services for banking, medical, public sector, petrol, convenience and groceries; • Services to include hardware procurement, maintenance, cabling and installation; • Located in the UK; • Minimum EBITDA £250k.

Location: Wales

252512 - IT SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT support and services for the oil and gas sector; • Offers consultancy, project management and outsourced IT services; • Located in the UK.	• IT support services for the oil and gas sector; • Outsourced systems provider; • Voice and data services, procurement, IT infrastructure, managed services; • Operating across the UK; • Minimum EBITDA £500k.

Location: England

268933 - PHARMA IT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of IT services; • Services include IT and data analysis solutions for pharmaceutical companies; • Operates worldwide.	• Providers of IT and other professional services to pharmaceutical companies; • Services include medical data analysis; • Located globally; • Minimum EBITDA £250k.

Location: England

267556 - WATER TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Holding company; • Focused on smart city solutions including water conservation, revenue protection and water leakage technologies; • Offers software and hardware for the use of water management; • Located in South Africa.	• IT solutions for the water space and water technology businesses; • Consultancy businesses in the water space; • Software and hardware opportunities; • Businesses specialising in the efficient use of natural resources; • Strong management team in place; • Located in the UK; • Any size.

Location: South Africa

267803 - SUPPORT SERVICES, SOFTWARE & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - IT managed service provider; - Services include 24/7 IT infrastructure, cloud and helpdesk; - Located in the UK.	- Providers of IT support services, business software and cloud solutions; - Located in the UK; - Minimum EBITDA £250k.

Location: England

8638 - THREAT SOFTWARE & MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Internet security service provider; - Provides auditing and network assessments, risk assessment and GAP analysis, compliance and leading standards review; - Part of a wider, global group; - Services offered across the UK.	- IT managed service providers; - Software to detect IT threats, protect customers, respond to security breaches and assess risk; - Located in the UK; - Minimum EBITDA £500k.

Location: England

259398 - MANAGED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Provider of managed internet services; - Services include fibre leased lines, cyber security, hardware support and hosted IT; - Located in the UK.	- Providers of managed IT services; - Services provided to SMEs; - Located in the UK; - Minimum EBITDA £500k.

Location: England

14920 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of scalable IT managed services; • Offers public, private and hybrid cloud solutions; • Serves businesses across a range of sectors; • Active across the UK.	• IT managed service providers; • UK-based; • Turnover up to £10m.

Location: England

257724 – IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of end-to-end IT managed services; • Services include hosting/cloud services, disaster recovery and connectivity; • Located in the UK.	• Providers of IT managed services; • Digital transformation, IT security services; • Located in the North of England; • Minimum EBITDA £200k.

Location: England

266369 - IT MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT management services provider; • Ensures IT systems are running smoothly, minimising downtime and maintaining PCs, services, networks; • Located in the UK.	• Providers of IT management; • Maintaining networks, services, connectivity, installation; • Providing connectivity to student accommodations; • Located in the UK; • Minimum EBITDA £500k.

Location: England

16525 - CYBER MANAGED SERVICES & MICROSOFT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT services provider; • Services include protective system monitoring, telecommunications, cyber security; • Operates across the UK.	• IT managed services (cyber security providers); • Microsoft software providers; • Located in the UK; • Minimum EBITDA £500k.

Location: England

270965 - SYSTEM INTEGRATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • System integration provider of hardware and software technological solutions for private and public companies; • Located in Italy.	• System integration providers to the ICT industry; • Located in Europe; • Minimum EBITDA €250k.

Location: Italy

266512 - IT SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of IT support services; • Serves small and medium sized businesses; • Offers helpdesk, cloud, maintenance, monitoring, security and connectivity services; • Services offered across the UK.	• IT support service providers; • Serving business clients; • UK-based; • Minimum EBITDA £250k.

Location: England

4954 - DIVERSIFIED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT managed services; • Services include digital workplace (communication), cloud & platforms (hosting), network & connectivity, security and managed services; • Operates across the UK.	• IT managed services; • Services including unified communications, hosting, data protection, public cloud, security and network & connectivity; • Located in the UK and Germany; • Minimum EBITDA £500k.

Location: England

263148 - EDUCATIONAL ASSESSMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of educational assessments in the UK and Europe; • Headquartered in the UK.	• Educational assessment providers; • Located in Europe; • Turnover >£5m.

Location: England

262283 - EDUCATION IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • IT services for the education sector; • Services include ICT support, MIS support and training; • Operates across 500 schools, local authorities and multi academy trusts; • Located in the South.	• IT service providers in the education space; • Located within the UK; • Turnover up to £5m; • EBITDA up to £750k.

Location: England

264149 - MANAGED SERVICES RESELLER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT managed services provider; • Integrates multiple mobile networks and technologies through one provider; • Located in the UK.	• End to end resellers of managed services (roaming connections); • Number of networks and technologies in a single package; • Located in Europe; • Minimum EBITDA £500k.

Location: England

267508 - VIDEO PRODUCTION & MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Video production provider; • Project management services for video producers including freelance, marketing and production; • Located in the UK.	• Video production providers; • Media project management; • Located in the UK; • Minimum EBITDA £250k.

Location: England

255402 - MANAGED CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Cyber security service provider; • Services include IT risk, protective monitoring, intrusion detection and risk forecasting; • Offices in the UK, US, UAE, China and Spain.	• Providers of managed cyber security services; • Areas of interest include testing, monitoring services, consultancy and training; • Located in the UK; • Turnover in the range of £1m-£20m.

Location: England

5098 - TICKETING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Web-based ticketing solutions provider; • Web-based B2B sales channels for the travel industry; • Located in the UK.	• Ticketing solutions provider; • New technology for B2B online sales channels; • Located in Europe; • Minimum EBITDA £500k.

Location: England

269160 - ELECTRONIC PAYMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of secure electronic payments solutions; • Distributes electronic payment hardware and software components; • Located in the UK.	• Secure electronic payments solutions providers; • Customer sectors include retail, hospitality and transport; • Located in the UK; • Minimum EBITDA £250k.

Location: England

5383 - TECHNOLOGY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of real-time data streaming and messaging services to corporate and consumer sectors; • Located in the UK.	• Technology solution providers that solve real-world, business challenges; • Located in the UK and US; • Minimum EBITDA £250k.

Location: England

6099 - APPLICATION MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of educational assessments; • Operates in Europe; • Headquartered in the UK.	• Educational assessment providers; • Located in Europe; • Turnover >£5m.

Location: England

MOBILE APPS

268437 - MOBILE DEVICE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Japanese-listed; • Software developer; • For use in mobile devices.	• Developers of software for use in mobile devices; • Located globally; • EBITDA >£1m.

Location: Japan

268440 - WEBSITE OPERATOR & APP DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Website operator and software/app developer; • Focus on interpersonal relations (romantic, social, professional, etc.); • Located in Japan.	• Website operators and app developers; • Located globally; • EBITDA >£1m.

Location: Japan

268638 - E-READERS & COMIC BOOKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Software developer; • Specialises in comic books and manga apps; • Located in Japan.	• Software developers specialising in e-readers/comic book app development; • Located globally; • EBITDA >£1m.

Location: Japan

PRINT & DOCUMENT MANAGEMENT

269646 - RECORD MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of records management solutions; • Serves local governments; • Located in the US.	• Providers of record management solutions; • Located in Europe; • Turnover >£5m.

Location: England

265820 - PRINT MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of secure print and document management solutions; • Operates across the UK.	• Providers of print management solutions; • Located in Europe; • Minimum EBITDA £500k.

Location: England

268935 - CYBER SECURITY, PRINT & IT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of cyber security, print and IT solutions; • Services include cloud, print strategy and communication; • Located in the UK.	• Providers of cyber security, print and IT services; • Services provided to public and private sectors; • UK-based; • Minimum EBITDA £250k.

Location: England

254316 - MANAGED PRINT & PRINT HARDWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Office solutions provider; - Provides telephone systems, managed print services and document management; - History of acquisitions.	- Managed print and mail management businesses; - Suppliers of printers and copiers, providers of photocopying services and maintenance and repair companies; - Located within the UK; - Turnover above £500k.

Location: England

10419 - IT, PRINT & DOCUMENT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Part of a wider listed group; - Provider of managed print and document services; - Serves a corporate client base; - Services offered across the UK.	- IT, print and document managed services; - Consultancy businesses in the same space; - Located across the UK; - Turnover above £7m; - Minimum EBITDA £1m.

Location: England

251515 - MANAGED PRINT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Supplier of printers, photocopiers and document management solutions; - Other products include digital office solutions and phone systems; - Headquartered in London.	- Managed print service providers; - Located in the UK; - Minimum EBITDA £500k.

Location: England

260621 - HIGH-END DOCUMENT MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of document management and information governance services; • Headquartered in the US.	• High-end document management services; • Located in Europe; • EBITDA >£5m.

Location: USA

SOFTWARE

4761 - SOFTWARE DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Software developer; • Industries include retail, manufacturing and logistics; • History of acquisitions.	• Innovative software developers; • Located worldwide; • Turnover >£2m.

Location: England

250222 - VERTICAL MARKET SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Group of vertical market technology companies; • Track record of acquisitions; • Funding available; • Headquartered in Canada.	• Vertical market software developers; • Across various industries; • 50% recurring revenue; • Located globally; • Turnover >£5m for new vertical; • Will consider smaller turnover for existing verticals.

Location: Canada

256746 - VIDEO INDUSTRY CLOUD SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Video ad delivery from advertising agencies; • Located in the UK.	• Cloud software to connect the online video industry; • Located in the UK; • Minimum EBITDA £500k.

Location: England

268336 - CYBER SECURITY & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Provider of software development and technical consultancy services; - Delivers services to a core set of industries, including aerospace & defence, finance and telecoms; - Services offered globally.	- Cyber security consultants; - Software developers; - Simulation, modelling and virtual reality services; - Serving the aerospace & defence, government and other private sectors; - Computer game developers; - Certification providers; - Located in the UK; - Turnover up to £10m.

Location: England

268206 - ASSET MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- Overseas; - Asset management services provider; - Operates in the US and UK; - History of acquisitions.	- Asset management-related software; - Located in the UK and US; 20% recurring revenue; - Turnover >£1m; - Will consider smaller.

Location: USA

16524 - SOFTWARE & TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- UK privately-owned; - Investment firm; - Focused on technology; - Actively acquisitive.	- Software, technology and intelligent automation; - Niche focus preferred; - High recurring %; - UK-based; - Any size considered.

Location: England

250122 - VIDEO GAME DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Video game developer; • Partners with top tier publishers and developed a number of high profile titles; • Located in the UK.	• Video game development; • Gaming software; • Located internationally; • Minimum EBITDA £500k.

Location: England

264853 - TECH & EDUCATION IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Reseller of IT and cloud services, software and devices such as computer monitors and interactive touch screens to education and business markets; • Located in the UK.	• Suppliers of IT services in the technology and education sectors; • Located in Europe; • Minimum EBITDA £250k.

Location: England

266332 - VERTICAL MARKET SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Vertical market software developer; • Strong presence in the healthcare and local government sectors; • Offers software products in the automotive, real estate, legal and accounting sectors; • Located in the Netherlands.	• Developers of vertical market software; • Focus on adding value to vertical markets by building industry-leading software solutions; • Based in Europe; • Minimum turnover of €2m.

Location: Netherlands

262701 - HEALTHCARE SAAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Medical management solutions provider; • Services include pharmacy support and supply of medication; • Located in the UK.	• Healthcare SaaS services; • Pharmaceutical warehousing and distribution infrastructure; • Located in the UK; • Minimum EBITDA £250k.

Location: England

264894 - SMART TICKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Ticketing technology company; • Provides smart electronic ticketing technology across the bus sector; • Supplies clients such as FirstBus and Arriva along with 70% of regional operators; • UK-based.	• Businesses in the smart ticketing sector or applicable software/technology space; • UK-based; • Turnover >£1m.

Location: England

268139 - SAAS MANAGEMENT SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • SaaS solutions provider; • Clients include NHS trusts, governments and pharmaceutical companies; • UK-based.	• SaaS-based ethics management, research management, clinical trial management systems and grants management; • UK-based; • EBITDA of £1m-£2.5m.

Location: England

270886 - TRANSPORT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Providers of specialist integrated software for transport organisations to manage cost savings and increase efficiencies; • Located in the UK.	• Software and consulting businesses for the public transport industry; • Located in the UK; • Minimum EBITDA £250k.

Location: England

258365 - ADVERTISING PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Self-serve online advertising platform operating a range of licensing options; • Headquartered in the UK; • Operates in Europe and the US.	• Advertising platform businesses; • Located in the UK and Europe; • Turnover >£500k.

Location: England

270207 - RECRUITMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of recruitment software programmes; • Programmes are specialised for Future Talent recruitment (apprentices, school leavers, interns); • Located in the UK.	• Developers of recruitment software; • Software which provides candidate assessments, psychometric testing, employer branding solutions and candidate attraction; • Located in the UK; • EBITDA between £250k-£2m.

Location: England

257467 - ONLINE STREAMING SERVICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Runs an online theatre streaming service for a monthly subscription; • Also provides theatre-based education tools to school and clubs; • UK-based.	• Online streaming services, drama technologies or education tools; • UK-based; • Turnover up to £5m.

Location: England

266445 - PAYMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of software and services covering membership, payments and subscriptions; • Located in the US and the UK.	• Software businesses in the payments space; • Focus on opportunities with capacity for payment gateway integration; • Located globally; • EBITDA >£1m.

Location: USA

269561 - IDENTITY VERIFICATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of an identity verification platform, including document authentication, facial recognition, and data capture solutions; • Headquartered in the US.	• Developers of identity verification software; • Located in Europe; • Turnover >£5m.

Location: USA

268434 - BUSINESS PROCESS AUTOMATION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- Japanese-listed; - Software developer whose principal product allows for the automation of business operations; - Operations across the Far East.	- Software developers specialising in business process automation; - Located globally; - EBITDA >£1m.

Location: Japan

271033 - INSURANCE & RISK MANAGEMENT PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Online provider of credit insurance management for bankers and lenders; - Located in the UK.	- Providers and online platforms for insurance and risk management; - Located in the UK; - Minimum EBITDA £250k.

Location: England

269501 - ENTERPRISE NETWORKS & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- US PE-owned; - Network test and measurement business; - Located in the US.	- Carve outs of products or service businesses involved in enterprise networks or IT; - High margin software or services elements; - Located in the US or Europe; - Turnover >£5m.

Location: USA

255191 - PATIENT ONLINE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Online services for general medical consultations and prescriptions; • Providing video links direct and prescriptions issued to a pharmacy of the registered user's choice; • Located in the UK.	• Online services to patients; • Healthcare software; • Located in Europe; • Minimum EBITDA £250k.

Location: England

269648 - CUSTOMER ENGAGEMENT & DATA MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of AI-driven customer engagement, digital self-service, and first-party consumer data management software; • Headquartered in the US.	• Providers of customer engagement and data management software; • Located in Europe; • Turnover >£5m.

Location: USA

268638 - E-READERS & COMIC BOOKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Software developer; • Specialises in comic books and manga apps; • Located in Japan.	• Software developers specialising in e-readers/comic book app development; • Located globally; • EBITDA >£1m.

Location: Japan

269596 - MOBILE TELECOM SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Leading provider of mobile telecom roaming and analytics software; • Headquartered in the US with global operations.	• Developers of mobile telecom roaming and analytics software; • Located in Europe; • Turnover >£5m.

Location: USA

268439 - IT & COMMUNICATIONS SYSTEMS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Japanese-listed; • IT services provider; • Develops software for IT and communications systems; • Based in the Far East.	• Software developers for IT and communications systems; • Located globally; • EBITDA >£1m.

Location: Japan

8052 - DATA MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Gas, water and electric metering specialist for domestic and industrial installations; • Serves meter asset managers, utilities, connection companies, installer, networks and infrastructure companies; • Located in the UK.	• Data management software to reduce costs for businesses; • Located in Europe; • Minimum EBITDA £500k.

Location: England

261431 - ELEARNING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of a variety of on-premise and cloud-based eLearning software solutions; • Headquartered in the US.	• Providers of eLearning software; • Located in Europe; • Turnover >£5m.

Location: USA

266531 - MEDICAL IMAGING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of medical imaging software; • Located in the UK.	• Medical imaging software developers; • Located in Europe and the US; • Minimum EBITDA £500k.

Location: England

265484 - EDUCATION & RECRUITMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of HR and recruitment software; • Clients in sectors of retail, government, education and care; • Located in the UK.	• Developers of education & recruitment software products; • Located in the UK; • Turnover above £500k.

Location: England

265881 - BUSINESS DEVELOPMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of credit scoring technology; • Located in North and South America.	• Business development software creators; • Communication cloud-based systems; • Located globally; • Turnover >£1m.

Location: Colombia

267803 - SUPPORT SERVICES, SOFTWARE & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - IT managed service provider; - Services include 24/7 IT infrastructure, cloud and helpdesk; - Located in the UK.	- Providers of IT support services, business software and cloud solutions; - Located in the UK; - Minimum EBITDA £250k.

Location: England

269944 - DIGITAL PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- French PE-owned; - SaaS platform provider of integrated software solutions for the insurance industry; - Provides e-Trade support for insurers and brokers; - Located in the UK.	- Digital platforms providing solutions for the insurance industry; - Serves travel insurance and assistance markets in the technology sector; - Located in the US and Europe; - Minimum EBITDA €250k.

Location: England

269235 - SOFTWARE DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Developer of software and enterprise solutions to sectors including financial services, retail and automotive; - Services include IoT, data analytics, software solutions and automation; - Operates across Europe.	- Software developers; - Providing data analysis and digital strategy services; - Located in Europe; - Minimum EBITDA of £250k.

Location: England

266096 - DIGITAL PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK PE-owned; • Manufacturer and distributor of SaaS software and digital solutions; • Software to digitalise the manufacturing process for automotive retail sector; • Located in France.	• Developers of digital platform creator to connect manufactures and distributors; • Located in Europe; • Minimum EBITDA £1m.

Location: France

255435 – HUMAN CAPITAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of human capital management (HCM) software; • Works with blue chip corporates to provide HR management software; • UK-based.	• Developer of human capital software; • Based in the UK; • Revenue in excess of £1m.

Location: England

10423 – EDUCATION/ACCOUNTING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provides software services and solutions to the UK accountancy market; • Services include payroll management, education management, business accounting; • Located in the UK.	• Developers and providers of software to the education (schools, nurseries, higher education) and accounting market; • Located in the UK; • Minimum EBITDA £200k.

Location: England

269664 - HEALTHCARE ADVISORY, CONSULTING & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Comprehensive advisory consulting and software analytics service provider to the healthcare industry; • Located in the US.	• Advisory, consulting and software analysis providers to the healthcare industry; • Located in Europe; • Turnover >£5m.

Location: USA

7267 - FLEET MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Commercial vehicle telematics software distributor; • Vehicle tracking and management software; • Located in the UK.	• Fleet management software providers; • Located in Europe; • Minimum EBITDA £500k.

Location: England

270938 - TAX SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Cloud-based provider of tax compliance solutions; • Services include tax calculation and e-invoicing; • Located in the US.	• Providers of tax software; • Used in technology and telecommunications sectors; • Located in the US and Europe; • Minimum EBITDA $250k.

Location: USA

9419 - RETAIL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Point of sale and marketing software provider; • Based in Home Counties with operations across the UK and Europe.	• Supplier of retail software; • Located in the UK; • Minimum EBITDA £250k.

Location: England

261585 - TEMPORARY WORKSPACE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK PE-owned; • Online software solutions developer for the temporary work market; • Owns a cloud-based SaaS solution which facilitates candidate screening, pay statements, contracts and invoices; • Based in France.	• Software developers and providers operating in the temporary workspace; • Located across Europe; • Revenues up to €20m.

Location: France

265768 – SPORT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of a software platform for easy to access and user-friendly tools for operational, management and consumers; • Online platform; • UK-based.	• Developers of sports-related software platforms; • Based in Europe; • Turnover up to £10m.

Location: England

267910 - TAX COMPLIANCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer and distributor of corporation tax compliance software; • Operates across the UK.	• Developers and distributors of tax compliance and accountancy software; • Located in the UK; • Minimum EBITDA £250k.

Location: England

262235 - SECURITY SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT consultancy; • Services offered include cloud computing, cost optimisation, data and security; • Operates across the UK.	• IT consulting and security software provider; • Located in the UK; • Turnover above £1m.

Location: England

266264 - EDUCATION SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Data provider; • Combines data from 1300 universities around the world; • Operates subscription service to global clients; • Headquartered in the UK.	• Data-based education systems providers and developers; • Data which ranks universities; • Located in the UK; • Turnover up to £30m.

Location: England

263815 - MICROSOFT SOFTWARE RESELLER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Microsoft software reseller; • Implements and provides support services to mid-sized UK corporates; • Located in the UK.	• Microsoft software resellers; • Providing cloud technology; • Located in the UK; • Minimum EBITDA £1m.

Location: England

269232 - VEHICLE TELEMATICS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer and supplier of telematics technology to commercial vehicle fleets; • Located in the UK, US and Australia.	• Vehicle telematics software developers and suppliers; • Fleet management software; • Located in Europe and the US; • Minimum EBITDA of £500k.

Location: England

269241 - SAFEGUARDING TRAVEL & TRACKING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Coach services provider; • Provides safeguarding technology to schools; • Located in the UK.	• Safeguarding travel software/apps developers; • Tracking software developers and suppliers; • Located in the UK; • Minimum EBITDA of £500k.

Location: England

253438 - TRAVEL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer and provider of global travel technology; • Managing packaged holiday operators, including reservation and yield management; • Located in the UK.	• Developers of software for the travel sector; • E-commerce platform for the leisure travel industry; • Located in Europe and Asia; • Minimum EBITDA £250k.

Location: England

253094 - WORKER TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer and supplier of enterprise application software to manage workflow; • Software is used via workers mobile phones; • Located in the UK.	• Developers and suppliers of worker technology to provide safety alerts, status updates etc, to workers; • Rostering system software; • Located in the UK; • Minimum EBITDA £250k.

Location: Northern Ireland

255259 - CONSTRUCTION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of construction, contracting and housebuilding software; • Allows management of financial performance of contracts, allows subcontractor management and inventory to be recorded; • Located in the UK.	• Developers of construction focused software; • Located in the UK; • Turnover up to £10m.

Location: England

12784 - HAULAGE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of software for haulage and logistics market; • Software allows road transport operators to manage workflow and data more effectively; • Located in the UK.	• Developers of software which supports the haulage industry; • Online freight exchange marketplaces to find and exchange courier work; • Located in the UK; • Maximum EBITDA £5m.

Location: England

251607 – PROPERTY SERVICES TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of facilities management and property services; • Uses its own inhouse software; • Located in the UK.	• Providers of property services, FM service integration and full end-to-end management; • Developers of technology to support property services; • Located in the UK; Minimum EBITDA £250k.

Location: England

266955 – EDUCATION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer and provider of educational and corporate software; • Helps students and employees with reading, writing and numeracy difficulties; • Located in the UK.	• Developers and providers of education software; • Assistive technology for individuals with learning difficulties; • Located in Europe; • Minimum EBITDA £250k.

Location: Northern Ireland

268106 - RETAIL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of cloud-based software for retailers; • Private label brand products; • Product performance, incident management and brand initiatives; • Located in the UK.	• Providers of software solutions to the retail industry; • Located across the UK; • EBITDA above £250k.

Location: England

268938 - ENTERPRISE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Supplier of enterprise software; • Products include business and accounting software; • Operates globally.	• Suppliers/installers of enterprise software; • Services include project management, implementation and support; • Located globally; • Minimum EBITDA £250k.

Location: England

270025 - FINTECH SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Investment advice provider and FinTech software; • Used by corporates, wealth managers and charities; • Located in the UK.	• Providers of investment advice, research and technology; • Located in Europe; • Minimum EBITDA £250k.

Location: England

270722 - SAAS PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Cloud-based service providers that automate processes associated with third-party risk management; • Products include tools to ensure the optimal performance of key business processes; • Located in the US.	• Developers of SaaS platform that provides risk and service delivery management solutions; • Located in the US and Europe; • Minimum EBITDA $250k.

Location: USA

269222 – PUPIL TRACKING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of pupil tracking software; • Services include performance tracking and analytics; • Located in the UK.	• Developers of pupil tracking software; • Products/services to monitor student progress; • Located in the UK; • Minimum EBITDA of £250k.

Location: England

270719 – TRADING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Providers of trading software and brokerage services to active traders; • Products include tools to analyse the markets and simulate trades; • Located in the US.	• Software services that support new and advanced traders; • Located in the US and Europe; • Minimum EBITDA $250k.

Location: USA

262629 - PRICING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Developer and reseller of a SaaS platform which provides pricing data for non-traded food ingredients; - Sells to customers on a subscription basis; - Located in the UK.	- Procurement strategy provider to the food, health & beauty and hospitality sectors; - Software developer which analyses pricing data; - Located in Europe; - Minimum EBITDA £500k.

Location: England

269220 – EDUCATION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Provider of support services and software to the education sector; - Services include performance tracking, online training, payroll and HR; - Located in the UK.	- Providers of support services and software to the education sector; - Services include school helplines, education advisers and financial management; - Located in the UK; - Minimum EBITDA of £250k.

Location: England

267756 - SAFEGUARDING & MONITORING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- PE-owned; - Developer of software to monitor child protection (pastoral and welfare); - Software sold to schools; - Located in the UK.	- Developers of safeguarding and monitoring software; - Software to record behavioural issues, special education needs, domestic issues etc.; - Located in the UK; - Minimum EBITDA £250k.

Location: England

264872 - HOME SERVICE PRICE COMPARISON *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of multi-channel price comparison in home services (energy, broadband, TV and telephone); • Compares all UK suppliers; • Located in the UK.	• Home service comparison providers; • Energy broker; • Located in the UK; • Minimum EBITDA £250k.

Location: England

269902 - HUMAN RESOURCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • SaaS software provider for human resources (HR) management and payroll solutions; • Provides training and recruitment services; • Located in the UK.	• Human resource software providers; • Provides HR teams the function to streamline processes and reduce costs; • Located in Europe; • Minimum EBITDA £250k.

Location: England

262890 - DIGITAL MARKETING ADVERTISING NETWORKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of advertising technology platforms; • Manages content recommendation and discovery; • Delivers in-content and native advertising to digital audiences; • UK-based.	• Developers of advertising networks or general digital marketing solutions businesses; • Located in the UK; • Minimum EBITDA £100k.

Location: England

269247 - RECRUITMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Developer of online recruitment platform for the security industry; • Located in the UK.	• Software developers for the recruitment markets; • Employee management software; • Located in the UK; • Minimum EBITDA of £200k.

Location: England

16525 - CYBER MANAGED SERVICES & MICROSOFT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT services provider; • Services include protective system monitoring, telecommunications, cyber security; • Operates across the UK.	• IT managed services (cyber security providers); • Microsoft software providers; • Located in the UK; • Minimum EBITDA £500k.

Location: England

261376 - SAP DIGITAL PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK PE-owned; • Platform provider of SAP system management and application performance monitoring software; • Used by corporate customers; • Located in Switzerland.	• Developers of digital platform that provides SAP automation operations; • Located in Europe and the US; • Minimum EBITDA £250k.

Location: Switzerland

269950 - PROPERTY MANAGEMENT PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• French PE-owned; • Enterprise software service provider; • Provides IPMS and patent analytics software solutions for law firms; • Provides IP and business services; • Located in the US.	• Providers of digital platforms for innovation and intellectual property management solutions; • Data analytics and tech-enabled services for law firms; • Located in the US and Europe; • Minimum EBITDA €250k.

Location: USA

257942 - SOFTWARE CONSULTANCY & CLOUD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Software consultancy and analytics services provider; • Provides digital transformation, digital strategy planning and cloud computing; • Operates in the UK.	• IT consultancies focused on cloud and digital transformation; • IT implementation focused on Microsoft Dynamics; • Located in Europe; • EBITDA margin of >10%.

Location: Scotland

252512 - SAP CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • SAP software consultancy; • Services include hosting solutions, SAP maintenance and licences; • Located in the UK.	• Providers of SAP support, implementation and consulting services; • Located in Europe; • Minimum EBITDA £250k.

Location: England

267508 - VIDEO PRODUCTION & MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Video production provider; • Project management services for video producers including freelance, marketing and production; • Located in the UK.	• Video production providers; • Media project management; • Located in the UK; • Minimum EBITDA £250k.

Location: England

266053 - CONSTRUCTION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of software solutions; • Serves the construction industry; • History of acquisitions.	• Software for the construction industry; • Must own their own software; • Similar customer base, or a new customer base but good technology; • Based in the UK, US and Western Europe; • Turnover above £1m; • Will look smaller if good technology.

Location: England

269160 - ELECTRONIC PAYMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of secure electronic payments solutions; • Distributes electronic payment hardware and software components; • Located in the UK.	• Secure electronic payments solutions providers; • Customer sectors include retail, hospitality and transport; • Located in the UK; • Minimum EBITDA £250k.

Location: England

257128 - FLEET MANAGEMENT & TELEMATICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Fleet management and telematics provider; • Operates across Europe, North America and Asia.	• Fleet payment processing providers; • Customers include energy companies, retail networks and SMEs; • Located in Europe; • Minimum EBITDA £500k.

Location: England

267170 - SOFTWARE GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Tech-led investment consortium; • Aims to consolidate small software companies under one parent company; • Actively acquisitive.	• Software companies; • Must own their software; • Located in the South and South East; • Turnover in the range of £1m-£20m; • Ongoing secured revenue streams; • Max 20% revenue from the largest client; • EBITDA in the range of £250k-£1m.

Location: England

256535 - INSURANCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• European PE-owned; • Provider of software solutions for insurance companies; • Flagship product is a modular solution allowing the complex automation of insurance businesses; • Offices across Europe.	• Pure-play software providers; • Software developed for the insurance industry; • Software solutions for a range of insurance providers; • Located across Europe; • Minimum EBITDA €500k.

Location: England

266886 - SOFTWARE & SOFTWARE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Software development company; • Services include app, software & IoT design and development; • Operates across the UK.	• Software or software services businesses; • Software development, digital marketing and software consultancies; • Keen to retain key staff and product offering; • Limited assets/no property; • Located in Hampshire, Surrey, Berkshire and West Sussex; • No interest in Central London; • Turnover up to £10m.

Location: England

267693 - VERTICAL MARKET SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Group of vertical software companies; • Highly acquisitive; • Operates across the US, Canada, Europe and Australia.	• Mission-critical vertical market software; • Established businesses and market leaders with a turnover in the range of US$3m-US$50m; • Will look smaller (>US$1m) for companies with a growth rate of 20%; • Located in the US, Europe and Australia; • Specific interest in profitable US-based companies with an EBITDA of US$1m-US$5m; • New or legacy technology; • Strong customer base; • Owner to remain post-acquisition; • Will consider distressed.

Location: Canada

264166 - SOCIAL WORK SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- German PE-owned; - Developer of a core business systems software for the youth care market; - Software integrates administration, documentation, control and billing; - Located in Germany.	- Software developers with a focus on the social work market; - Located in Europe, particularly DACH; - Turnover in the range of €2m-€20m; - EBITDA in the range of €0.5m-€3m.

Location: Germany

265403 – INFOR M3 *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- German PE-owned; - Implementer of business software, including provision of analysis, consulting, training and long-term support; - Focused on providing enterprise resource planning (ERP) systems in the DACH region.	- Companies should focus on services surrounding the Infor M3 product; - Located in Western Europe with a strong preference for DACH; - Profits in excess of €1m.

Location: Austria

258918 – BANKING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
- Dutch PE-owned; - Developer and provider of multichannel self-service banking software; - Offers ATM software and ATM switch solutions, internet banking software and mobile banking software; - Clientele are over 100 banks across the world; - Based in Ireland with offices in Australia, UAE, India, South Africa, Singapore and Egypt.	- Developers and providers of multichannel self-service banking software; - Located globally; - Minimum EBITDA €500k.

Location: Ireland

265959 - DIGITAL MARKETING SOFTWARE & AI TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • AI technology business; • Develops software to aid business development and innovation; • Technology provides market analysis to help identify business growth opportunities.	• AI technology businesses; • Digital marketing software companies; • Businesses with IPR in AI technology; • UK-based; • Turnover up to £10m.

Location: England

259679 - HEALTH & FITNESS TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Health and fitness technology developers and distributor; • Range of fitness platforms and solutions; • Located in the UK.	• Health and fitness technology developers; • Digital solutions for the health, fitness and wellness sector; • Located in the UK; • Minimum EBITDA £250k.

Location: England

270957 - LIMS, ERP & BUSINESS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• German PE-owned; • Group of ERP, LIMS and CRM software providers; • Serving mid-market customers active in process industries such as pharmaceuticals and food; • Offers a range of other implementation projects and software-related services; • Group members in the DACH and Nordic regions.	• Providers of LIMS, ERP and business software for process industries; • Located in Europe; • Potential for international expansion; • EBITDA between €250k-€45m.

Location: Germany

263230 - RISK, SECURITY & COMPLIANCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Global leader in Business Continuity Management (BCM) software; • Serves clients in the UK and internationally; • Services include Business Impact Analysis (BIA), crisis management, disaster recovery and compliance.	• Software sales, specialising in risk, security and compliance; • Located across the UK and Europe; • Turnover up to £2.5m.

Location: England

259044 - GOVERNANCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Dutch PE-owned; • Business transformation software and consulting services provider; • Offers a range of enterprise governance software solutions to a range of industry sectors; • Offers implementation and training services; • Headquartered in France with offices located globally.	• Business transformation consultancies; • Software providers focused on governance software; • Active across a range of industry sectors; • Located globally; • Turnover above €2m.

Location: France

266962 - SOFTWARE DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Dutch PE-owned; • Software developer; • Active in facilities management, maintenance management, IT services, infrastructure and fleet management; • Offices in the UK and Europe.	• Software developers; • Active in a range of industries; • Located globally with a focus on Europe; • Minimum EBITDA €500k.

Location: England

262488 - SOCIAL CARE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• German PE-owned; • Group of social care software companies; • One company provides a cloud-based electronic patient file software; • The other company is a specialised social software provider; • Processes include documentation, quality & risk management and billing; • Located across Western Europe.	• Software developers with a focus on social care; • Offers cloud-based services; • Located in Western Europe with preference for DACH; • Turnover in the range of €2m-€20m; • EBITDA of €0.5m-€3m.

Location: Germany

257454 - DATA ANALYTICS & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Data analytics provider; • Serves insurance, natural resources, financial services, government and risk management sectors; • Located in the South; • Operates globally.	• Data analytics providers; • Software development; • Located globally; • Turnover in the range of £1m-£10m.

Location: England

261855 - HEALTHCARE TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Healthcare technology developer and distributor; • Allows patients to book appointments and access medical advice via the doctor's surgery website; • Located in the UK.	• Healthcare technology developers; • Cloud software to provide efficiency to workforce; • Located in Europe; • Minimum EBITDA £250k.

Location: England

259568 - SAAS & DATA MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• AIM-listed; • Software developer; • Provides an advanced automation platform; • Platform extracts, aggregates, improves and organises data and documents for analysis business processes; • Offices in the UK and US.	• SaaS software providers; • Involved in data management, reporting and analytics; • Located in Europe, the UK and US; • Turnover in the range of £1m-£7m.

Location: England

267556 - WATER TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Holding company; • Focused on smart city solutions including water conservation, revenue protection and water leakage technologies; • Offers software and hardware for the use of water management; • Located in South Africa.	• IT solutions for the water space and water technology businesses; • Consultancy businesses in the water space; • Software and hardware opportunities; • Businesses specialising in the efficient use of natural resources; • Strong management team in place; • Located in the UK; • Any size.

Location: South Africa

250014 - COMPLIANCE RISK SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of compliance risk management and certification services; • Worker protection; • Located in the UK.	• Developers of compliance risk software; • Safety software; • Located in Europe and the US; • Minimum EBITDA £250k.

Location: England

8638 - THREAT SOFTWARE & MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Internet security service provider; • Provides auditing and network assessments, risk assessment and GAP analysis, compliance and leading standards review; • Part of a wider, global group; • Services offered across the UK.	• IT managed service providers; • Software to detect IT threats, protect customers, respond to security breaches and assess risk; • Located in the UK; • Minimum EBITDA £500k.

Location: England

4355 - LIFE SCIENCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Software product and service provider; • Serves the life sciences and health sectors; • Based in the UK and US.	• Life science software and service providers; • Located globally; • Minimum revenue £2m.

Location: England

259381 - MISSION CRITICAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Software and services provider specialising in enterprise software; • Actively acquisitive; • Located in the South.	• IT firms; • Mission critical software solutions that address specific needs of a niche market; • Any sector within enterprise software; • Located in the UK; • Existing customer base and proven profitability; • Revenue in the range of £500k-£3m; • Recurring revenue should be greater than 60%; • EBITDA up to £750k.

Location: England

266091 - ECM SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• German PE-owned; • Provider of document management software; • Products for many public sector uses; • Located in Germany.	• Providers of ECM software for the private market; • Broader business software for the public sector e.g. ECM, ERP, finance software & security software); • IT service providers/system integrators with focus on public sector; • Located in Europe with a preference for DACH; • Revenue between €5m-€50m+; • EBITDA between €0.5m-€10m+.

Location: Germany

270534 – MANAGED IT SUPPORT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of managed IT, communications and cyber security services; • UK-based.	• Providers of managed IT support software; • Services for small to medium enterprise companies; • UK-based; • Minimum EBITDA £250k.

Location: England

268917 – COMPLIANCE & HR SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of HR and dental compliance services; • Products include tools to manage workflow and stay in line with CQC regulations; • UK-based.	• Providers of compliance and HR software; • Services for dental practices to manage workflow; • UK-based; • Minimum EBITDA £250k.

Location: England

256500 - SOFTWARE DEVELOPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Irish PE-owned; • Software producer which allows all-in-one operations management for restaurants and retail stores; • Allows managers to plan employee schedules, manage employee records and track sales; • Located in Ireland.	• Developers of software; • Particularly aimed towards business operations; • Located in the UK and Ireland; • Turnover up to £15m.

Location: Ireland

269981 - SAAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Media company; • Services include magazine publishing, online education platforms and professional training; • Target industries include education, publishing and entertainment; • Global operations. • Headquartered in Germany.	• Online platforms with paid digital subscription or SaaS companies; • Early start-ups excluded, a business model must be proven and generating profit; • B2B preferred but B2C possible; • Goal is to acquire a significant majority; • Located globally; • Revenue between €1m-€20m; • EBITDA margin >10%.

Location: Germany

250014 - COMPLIANCE RISK SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of compliance risk management and certification services; • Worker protection; • Located in the UK.	• Developers of compliance risk software; • Safety software; • Located in Europe and the US; • Minimum EBITDA £250k.

Location: Wales

TELECOMS

6290 - TELECOMS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Telecoms services provider; • Services include telecoms operations, engineering, consulting and business process services; • Actively acquisitive; • Located in India; • Global operations.	• Telecoms services providers; • ISV product suppliers; and IT, OSS/BSS, NOC support and RIM support services; • Services companies for broadcasting, including content management and rights management; • SDN/NFV companies; • IoT devices, services and analytics providers; telecoms focused big data analytics companies; • Salesforce developers with some portion of service to telecoms customers; • Non-voice transactional BPO companies; • Located in the UK, Europe and the US; • Turnover in excess of £7m.

 Location: India

260765 - COMMUNICATIONS, DATA & SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Connectivity and communications provider; • Track record of acquisitions; • Funding in place.	• Communications, data and IT support services; • Niche and strong performers; • Located in the UK; • Will consider distressed IT resellers and telecoms resellers; • Turnover up to £5m; • EBIT above £500k.

 Location: England

12975 - TELECOMS & MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Business communications provider; • Solutions include IT and managed services; • History of acquisitions.	• Telecoms and managed services providers; • Services include, but not limited to cloud, remote connectivity and vehicle tracking; • Located in the UK and Europe; • Turnover up to £10m.

Location: England

4618 - TELECOMS, DEVICES/MOBILES & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Telecoms and IT end-to-end solutions provider; • Track record of acquisitions; • Operates nationally.	• Telecoms, devices/mobiles, cyber security and IT companies; • Industry focus preferred; • Located in the UK; • Turnover in the range of £1m-£3m; • EBITDA of £100k-£500k.

Location: England

262901 - ALTERNATIVE TELECOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of UCaaS cloud-based telephony services; • Services include integrated and outsourced communication tools including voice, audio & video conferencing, email and voicemail; • Headquartered in the UK.	• Alternative telecommunication businesses; • Existing cloud-based telephony businesses; • Located in the UK and Europe; • Any EBITDA and turnover considered.

Location: England

12968 - NETWORK, COMMUNICATIONS & SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of technology and digital services; • Client sectors include the government, health and education; • Track record of acquisitions.	• Providers of network, communications and security services; • Innovative VARs; • European operators with a UK presence; • Turnover up to £15m.

Location: England

3059 - COMMUNICATION PRODUCTS & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Communications provider; • Offers voice & data products, solutions and services to resale partners & end users; • Operates across the UK.	• Providers of communication products and services; • Located in the UK; • Turnover in excess of £1m.

Location: England

256049 - NETWORK MAINTENANCE & MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Designer, installer and maintenance of telecom networks; • Provides solutions to the fixed and mobile carrier and enterprise market sectors; • Serves networks service providers, carriers, network equipment vendors, public sector organisations and premium enterprise partners; • Located in the UK.	• Providers of network maintenance and management; • B2B managed services; • Located in Germany, the Netherlands, the UK and France; • Minimum EBITDA £500k.

Location: Wales

260763 - NETWORK LOGISTICS CONTRACTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Mobile telecoms network logistics contractor; • Focused on maintenance and upgrading core telecoms infrastructure; • UK-based.	• Network logistics contractors; • Covering services such as installation, health and safety or specialist lifting; • UK-based; • Any turnover or EBITDA considered.

Location: England

252601 – COMMUNICATION INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of bespoke solutions to the telecoms industry; • Specialises in 2G, 3G, 4G, WIFI and WIMAX technologies; • UK-based.	• Communication infrastructure service businesses; • Distressed businesses welcomed; • UK-based; • Any turnover and EBITDA considered.

Location: England

263271 – NETWORK INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT network infrastructure provider; • Offers design, installation and maintenance; • Blue chip client base of public and private companies; • UK-based.	• Intelligent building solution businesses; • Operating in energy management, cabling, asset tracking, datacentres and smart lighting; • UK-based; • Turnover >£1m.

Location: Scotland

9951 - MOBILE, FIXED LINE & IT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • IT support and mobile services provider; • Other services include outsourcing and audit services; • Operates across the UK.	• Businesses in the mobile, fixed line and IT sectors; • UK-based; • Turnover in the range of £1m-£5m.

Location: England

266899 - TELECOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Business and technology services company; • Offering a range of products and services in the telecommunications sector; • UK-based.	• Telecommunication businesses; • UK-based; • Turnover up to £10m.

Location: England

250264 - COMMUNICATION & CLOUD COMPUTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of cloud communications solutions for small and mid-sized businesses; • Communication technologies include hosted VoIP, cloud-based contact centres and inbound call management; • Located in the UK.	• Providers of communication/cloud computing solutions; • Services to include cloud security, cloud video conferencing, collaboration/ workplace messaging; • Microsoft gold partner/Oe65 and Azzure; • Located in the UK; • Average revenue per customer £5k-£50k per annum; • Minimum EBITDA £250k (£500k post synergy).

Location: England

256759 - COMMUNICATION PRODUCTS & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of telephony, internet and cloud solutions to SMEs; • Microsoft gold partner and reseller of Microsoft products; • UK-based.	• Communications services and products providers; • Focused on VoIP, broadband, cloud services and domain hosting; • UK-based; • Any turnover and EBITDA considered.

Location: England

260415 - BUSINESS COMMUNICATION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of business communication solutions; • Operates across Europe and the US; • Located in Ireland.	• Business communication solution providers; • Focused on VoIP, Broadband as well as other communication solutions; • Located in the UK and Ireland; • EBITDA >£500k.

Location: Ireland

268636 - MOBILE & FIXED LINE TELEPHONY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • IT/telecoms business; • Also provides digital payment processing services; • Located in Japan; • Operates across the Far East.	• Businesses involved in IT/telecoms; • Specialising in consumer & corporate mobile and fixed line telephony; • Located globally; • EBITDA >£1m.

Location: Japan

262914 - M2M WIRELESS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Provider and installer of M2M wireless solutions; • Products include modems, antennas and accessories.	• Businesses involved with M2M wireless solutions; • Located in Europe; • Turnover >£5m.

Location: USA

269501 - ENTERPRISE NETWORKS & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• US PE-owned; • Network test and measurement business; • Located in the US.	• Carve outs of products or service businesses involved in enterprise networks or IT; • High margin software or services elements; • Located in the US or Europe; • Turnover >£5m.

Location: USA

266342 – UNIFIED COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Business communication provider; • Services include business integration, global connectivity, intelligent SIP and network operation centre; • Located in the UK.	• Unified communications providers; • Single communication solution combining audio, video and mobile solutions; • Flexible multi-vendor solution in a single service; • Located in the UK; • Minimum EBITDA £250k.

Location: England

7267 - AUTOMOBILE TELEMATICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Commercial vehicle telematics software distributor; • Vehicle tracking and management software; • Located in the UK.	• Distributors of automobile telematics; • Located in Europe; • Minimum EBITDA £500k.

Location: England

260306 - UNIFIED COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Multi-platform contact centre; • Provides managed services, unified communications, voice biometrics and network services; • Located in the UK.	• Unified communications provider; • Call centre serving 500-5000 clients; • Located in the UK; • Minimum EBITDA £500k.

Location: England

269638 - SMART COMPUTING & TELECOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of IT and telecommunications support services; • Services include cloud services, Office 365 support, hosting, IT continuity, security and back-up & disaster recovery; • Offices across the South of England.	• Providers of smart computing solutions and advanced hosting telecommunications systems; • Located in the UK; • EBITDA above £1m.

Location: England

260989 - CONNECTIVITY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Data connectivity provider for remote environments; • Platform which providers machine to machine and Internet of Things connectivity; • Located in the UK.	• Telecommunications, machine to machine connectivity and telemetry service providers; • Connectivity solutions providers; • Located in Europe and the US; • Minimum EBITDA £500k.

Location: England

69 - INNOVATIVE COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• AIM-listed; • Managed services and telecoms provider; • Operates in the UK; • Track record of acquisitions.	• Innovative communications providers; • Located in the UK and Europe; • Will consider distressed; • Turnover in the range of £4m-£10m.

Location: England

263286 - MANAGED SERVICES & BROADBAND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of IT managed services, broadband solutions, cloud services, data centres and colocation; • Sectors of activity include financial services, media & events, professional services, property and IT & technology; • Located in the UK.	• IT managed services and broadband providers; • Located in London or the South East; • Minimum turnover £250k.

Location: England

268924 - B2B COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • B2B communications and internet service provider; • Cloud, voice and data security services; • Located in the UK.	• B2B communications and internet service providers; • Telecom and connectivity services; • UK-based; • Minimum EBITDA £250k.

Location: Scotland

266191 - CONNECTIVITY & INTERNET INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK PE-owned; • Data connectivity provider; • Connectivity for IOT, cloud and mobile services; • Operates across Europe and the Middle East.	• Connectivity and internet infrastructure provider; • Located in Europe; • Minimum EBITDA £500k.

Location: England

12385 - MOBILE TELECOMS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of network support services to the wireless telecoms sector; • End-to-end solutions – planning, design, deployment, upgrade and maintenance of mobile network masts • Located in the UK.	• Providers of mobile telecoms professional services; • Full project and programme management; • Covering all aspects of network infrastructure; • Located in the UK; • Minimum EBITDA £250k.

Location: England

264428 - TELECOM INFRASTRUCTURE NETWORKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK PE-owned; • Designer and installer of telecom towers for mobile network operators; • Supplies fibre-optic broadband networks; • Located in France.	• Maintenance providers of telecom infrastructure networks for mobile telecommunications operators, equipment manufacturers; • Located globally; • Minimum EBITDA £500k.

Location: France

255587 - INFRASTRUCTURE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of telecommunications infrastructure services; • Located in the UK.	• Providers of infrastructure services to the telecoms, utilities and highways industries; • Located in the UK; • Minimum EBITDA £250k.

Location: England

259082 - COMMUNICATION NETWORKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Dutch PE-owned; • Developer of Open Transport Network (OTN) solutions; • Permits applications to be sent over a practically unlimited distance; • Serves the rail, mining, utilities, oil & gas, motorway and airport sectors; • Based in Belgium with offices located globally.	• Flexible communication network providers; • Located globally; • Minimum EBITDA €1m.

Location: Netherlands

269106 - B2B MANAGED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • B2B provider of cloud-hosted solutions, managed services and IT consulting services; • Customer sectors include corporate, education, legal, finance and retail; • Located in the UK.	• B2B providers of managed IT services; • Providers of cloud services; • Located in Europe; • Minimum EBITDA £250k.

Location: England

255959 - CONTACT CENTRE TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Contact centre technology provider; • Provides telecommunication solutions and managed services; • Workforce management, call recording, quality monitoring, systems support; • Operates across the UK.	• Contact centre technology providers; • Digital customer service: virtual assistants and voice automation; • Located in Europe; • Minimum EBITDA £500k.

Location: England

16948 - IT INFRASTRUCTURE & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of managed IT services and data centres; • Services include cyber security, connectivity, cloud services, collaboration; • Located in the UK.	• Providers of end-to-end IT infrastructure and services; • Unified communications providers; • Located in the UK; • Minimum EBITDA £250k.

Location: England

12512 - DATA, VOICE, CLOUD, CYBER SECURITY & MOBILE COMMUNICATION
(CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of unified communications and network infrastructures; • Solutions include broadband, ethernet & EFM and IP Transit; • Located in the UK.	• Providers of data, voice, cloud, cyber security and mobile communication solutions; • UK-based with a preference for the Midlands; • Minimum EBITDA £250k.

Location: England

4954 - DIVERSIFIED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • IT managed services; • Services include digital workplace (communication), cloud & platforms (hosting), network & connectivity, security and managed services; • Operates across the UK.	• IT managed services; • Services including unified communications, hosting, data protection, public cloud, security and network & connectivity; • Located in the UK and Germany; • Minimum EBITDA £500k.

Location: England

269095 - B2B COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Dutch PE-owned; • B2B unified communications business; • Services include mobile, collaboration and cloud-hosted solutions; • Located in the Netherlands.	• B2B unified communications businesses; • Providers of collaborative technology; • Located in Europe; • Minimum EBITDA €500k.

Location: Netherlands

257128 - FLEET MANAGEMENT & TELEMATICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Fleet management and telematics provider; • Operates across Europe, North America and Asia.	• Fleet payment processing providers; • Customers include energy companies, retail networks and SMEs; • Located in Europe; • Minimum EBITDA £500k.

Location: England

258655 - TELECOMS INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Telecoms provider; • Services include network installation and maintenance; • Located in the Midlands.	• Telecoms infrastructure businesses; • Could be interested in businesses with Ofcom Power Code approval; • Located in the UK; • EBITDA above £1m.

Location: England

266808 – DIGITAL TRANSFORMATION & CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• UK privately-owned; • Digital technology transformation service provider; • Offers a range of technology-related consultancy services and solutions; • Clients include start-ups, fast growing businesses and established corporate organisations; • Solutions include CRM, ERP, HR management, telecoms, cyber security and Office 365 services; • Active across the UK.	• Providers of digital transformation services; • Infrastructure and network services; • Cyber security businesses; • IT consultancy firms; • Located across the UK; • Minimum EBITDA £250k.

Location: England

12705 - MOBILE/FIXED LINE RESELLERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• PE-owned; • Provider of business telecommunications; • Services provided include mobile unified communications and connectivity solutions; • Located in the UK.	• B2B resellers of mobile and fixed lined/unified communications; • Hosted connectivity businesses; • Located in the UK; • Minimum EBITDA £250k.

Location: England

268459 - ENERGY, ENVIRONMENTAL & IT INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
• Overseas; • Infrastructure provider in the energy, environmental and IT sectors; • Provides electrical power supply, IT/telecoms and HVAC facilities; • Located in Japan.	• Providers of electrical power supply, IT/telecoms and HVAC facilities; • Located globally; • EBITDA >£1m.

Location: Japan