

MANUFACTURING BUYERS

ACQUISITIVE WORLDWIDE

SEPTEMBER 2020

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Chemicals, Distribution, Industrial General, Packaging, Plastics and Print

SECTORS

To view our most recent buyers targeting opportunities in the Aerospace & Defence, Automobiles & Parts, Chemicals, Distribution, Industrial General, Packaging, Plastics and Print sectors, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AUTOMOBILES & PARTS
- CHEMICALS
- DISTRIBUTION
- INDUSTRIAL GENERAL
- PACKAGING
- PLASTICS
- PRINT

AEROSPACE & DEFENCE

263827 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Global precision engineering and technology group; Core competencies include precision manufacturing, material processing, systems design and system integration; Operations in Asia, Europe and the US. 	 Contract manufacturers of metal aerospace components and assemblies; OEM products in actuators and valves for the aerospace industry; Complementary customer base or product leadership; Will consider all types of deal e.g.
Operations in Asia, Europe and the US.	 Will consider all types of deal e.g. distressed, turnaround, etc.; Located in the US; Turnover in the range of US\$10m-US\$30m.

Location: Singapore

8387 - AIRCRAFT SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Verticals in maintenance, repair and
 Supplier of aircraft spare parts; 	overhaul;
History of acquisitions;	Located in the UK, US or Asia;
Located in the South East.	Turnover in the range of £12m-£100m.

Location: England

7135 - AEROSPACE ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Engineering group to the aerospace, defence	 Engineering services including castings, fasteners and precision machining;
and marine industries;	Commercial ports;
 Operates globally; 	Located in the UK;
Multi-million-pound turnover.	EBITDA above £1m.

265511 - MANUFACTURING & ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Group of aerospace and other manufacturing businesses;	 Soft metal machining and assemblies or surface treatments; Located in Europe;
 Supplying precision engineering solutions and components to the aerospace, defence, automotive and energy sectors. UK-based. 	Turnover >£5m;Any EBITDA considered.

Location: England

256635 - AEROSPACE & DEFENCE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of engineered products;
 Engineering solutions provider; 	Aerospace and defence-focussed multi
Manufactures components and repairs	and single products;
products;	Blue-chip client base;
 Sectors include aerospace, defence and 	Located globally;
industrial;	 Turnover in the range of £100k-£20m.
 History of acquisitions; 	
• Operates across the UK, Europe and the US.	

Location: England

17635 - MONITORING, SURVEYING & INSPECTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Group of services providers to the aviation sector; Training, systems, monitoring, survey and inspections services; Located in the South. 	 Monitoring, surveying and inspection services to the aviation industry; Located within the UK; EBITDA above £250k.

262266 - ASSEMBLY TOOLING SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer, manufacturer, and installer of complex assembly tooling systems to the aerospace and defence industry; Solutions include assembly/sub-assembly fixtures, aluminium alloys, steel alloys, plastic resins and composites; Headquartered in the US. 	 Providers of assembly tooling systems to the aerospace and defence industry; Located in Europe and the US; Turnover >£5m.

Location: USA

258059 - AVIATION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor, manufacturer and repairer of aviation parts; 	 Manufacturers of aviation components and parts; Located in Europe;
 Customers include airlines, aftermarket service providers and OEMs; Located in the US. 	• Turnover >£5m.

Location: USA

262250 - AVIATION & TEST EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Designer and manufacturer of mission-critical	
test equipment;	 Located in Europe;
 For the commercial and military aviation industries; 	• Turnover >£5m.
Headquartered in the US.	

Location: USA

6326 - AEROSPACE PRECISION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	Manufacturer of aerospace precision
 Manufacturer of precision components for 	components;
the aerospace engine, landing gear and	 Located in Europe;
turbine markets;	• Turnover >£5m.
Headquartered in the UK.	

Location: England

253618 - AVIATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of services for the aviation
 Provider of interior maintenance, repair and 	sector;
overhaul services to the aviation sector;	 Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

260014 - AIRCRAFT TYRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturer of aircraft tyres;
 Manufacturer of aircraft tyres; 	Located in Europe;
 Serves over 300 customers worldwide; 	• Turnover >£5m.
Headquartered in the US.	

Location: USA

262242 - OEM AEROSPACE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Distributors of OEM aerospace parts;
 Leading distributor of OEM aerospace parts for the military aftermarket; 	Located in Europe;Turnover >£5m.
Headquartered in the US.	

Location: USA

263510 - INDUSTRIAL SLIDES & ENGINEERED COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Designer and manufacturer of highly	 Manufacturers of industrial slides and engineered components;
engineered linear movement solutions;	 Located in Europe;
 Target market is primarily the aerospace and defence industry; 	• Turnover >£5m.
Headquartered in the US.	

Location: USA

12190 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of precision fasteners for the aerospace industry;	 Precision engineering businesses active in the aerospace sector; Located internationally;
 Customer base includes stockists, distributors and OEMs; 	Minimum EBITDA £2m.
Products supplied internationally.	

Location: England

255184 - PRECISION ENGINEERING COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of precision engineered components for the commercial aerospace sector; Products include pipe assemblies, fasteners, 	 Manufacturers of precision engineering components for the aerospace sector; Located in Europe; Minimum EBITDA £500k.
ducts etc;Located in the UK.	

269458 - VALVES & PUMPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Connector, valve and flow control companies in the aerospace & defence
 Manufacturer of engineered components and technology solutions; 	sector;
For the energy, transportation and industrial	 Located in Europe and Asia;
markets;	 Sales in the range of €30m-€300m;
• Located in the US.	Will consider smaller.

Location: USA

262585 - AVIATION TRAINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish PE-owned; 	Aviation training providers;
 Flight simulation and training provider; 	Located in Ireland;
 Training is provided to both trainee and experienced pilots; 	Any turnover or EBITDA considered.
Based in Ireland.	

Location: Ireland

269473 - VIBRATION & NOISE CONTROL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Advanced materials science company; Focus on engineered aerospace vibration and noise control application; Products offered across the US. 	 Aerospace vibration and noise control businesses; Located in Europe; Turnover >£5m.

Location: USA

6797 - ENGINE REPAIR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Repair and refurbishment services for
 Repair services of aerospace, military, marine 	aerospace and turbine engines;
components;	Based in the UK;
 Headquartered in the UK but operates worldwide. 	Minimum EBITDA £500k.

Location: England

258679 - METALLIC PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Tier II supplier of highly engineered metallic parts, kits and assemblies to the aerospace 	 Tier II suppliers of metallic parts to the aerospace industry; Located in Europe;
industry;	Turnover >£5m.
Headquartered in the US.	

Location: USA

265001 - AVIATION CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Aviation service and data providers;
 Aviation consultancy advising lessors, operators, financiers and investors; 	Based in the UK;Minimum EBITDA £500k.
Located in the UK.	

AUTOMOBILES & PARTS

269006 - AUTOMOTIVE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Automotive part distributors;
 B2B distributor and wholesalers active in the automotive market; 	B2B;Located across Europe;
 Serves wholesalers, branded distributors, online dealers and repair centres; 	Minimum EBITDA €500k.
Warehouses located across the Benelux and France.	

Location: Belgium

268773 - TRAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of trailers;
 Manufacturer of trailers; 	 Preferably based in the UK;
 Owned by a large Swedish group. 	• 18% EBIT margin.

Location: England

268478 - **RESIN-BASED AUTOMOTIVE COMPONENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;Manufacturer of resin parts for automotive interiors and exteriors;	 Manufacturers of resin-based automotive components and parts; Located globally;
 Also produces chemicals for use in medicines, electronic components, automobiles and for coating materials; 	• EBITDA >£1m.
 Headquarters and offices in Japan with affiliated companies across Asia, Europe and the Americas. 	

Location: Japan

267475 - ACCIDENT REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Accident repair centres;
 Accident repair centre; 	Passenger vehicle focus;
• UK-based.	UK-based;
	 Turnover in the range of £1m-£10m;
	EBITDA up to £1.5m.

Location: England

9134 - REAR-VIEW MIRRORS & LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of rear-view mirrors and lighting to the commercial vehicle industry; 	 Manufacturers and distributors of rearview mirrors and lighting; Located in Europe; Turnover up to £5m.
European customer base.	

Location: England

264433 - AUTOMOTIVE PLASTIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Supplier of plastic components for the automotive industry; 	 Manufacturers of automotive plastic components; Automotive and injection moulding;
 Designs, develops and manufactures passenger vehicle interiors, exteriors and engine parts; 	 Producing interior, exterior or engine parts; Passenger vehicle clients;
Serves leading car manufacturers;Headquartered in France.	Located in Europe;Minimum EBITDA c.€1m.

Location: France

269656 - AUTOMOTIVE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Manufacturer and supplier of automotive parts;	 Manufacturers and suppliers of automotive parts; Located in Europe;
 Products include exhausts, emissions, brakes, chassis and accessories; 	• Turnover >£5m.
Supplies to the automotive aftermarket;Located in the US.	

Location: USA

251529 - ACCIDENT REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Garages or vehicle repair centres;
Accident repair centre;Also offers apprenticeship schemes;	 Training providers offering related courses;
 Body shops across the Midlands and South. 	Located in Southern England;Minimum EBITDA of £500k.

Location: England

261762 - AUTOMOTIVE PAINT STRIPPING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Developer of paint-stripping solutions for the	 Manufacturers of automotive speciality paint-stripping;
automotive sector;	 Located worldwide;
 Owners have wide experience of international acquisitions; 	Turnover up to £50m.
Based in Germany.	

Location: Germany

5135 - AUTOMOTIVE OEM PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Distributors of automotive OEM parts;
 Distributor of automotive parts; 	Located in Europe;
 PE owners have wide experience of international acquisitions; 	Turnover at least £5m;Must be profitable.
Based in Wales.	

Location: Wales

270000 - BRANDED SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Swedish PE-owned;Wholesaler of automotive parts;Stock parts from a range of brands and	 Distributors of branded automotive spare parts; Auto repair shops;
leading OEMs;	Located in Europe;
 Operates a chain of auto repair shops and some body shops; 	EBITDA margin above 15%.
 Customers are typically automotive workshops, car dealerships and local wholesalers; 	
Located in Norway.	

Location: Norway

259290 - AUTOMOTIVE & ENGINE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Designer of specialist engine performance parts;	 Specialist automotive and engine parts designers; UK-based;
 Focused on eco-friendly and performance engineering parts; UK-based. 	Any turnover or EBITDA considered.

7081 - AUTOMOTIVE AFTERCARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer and distributor of branded	 Manufacturers of automotive aftercare products;
automotive refinishing products;	Distributors of refinishing products;
 Body fillers, coatings and aerosols for global automotive aftermarket; 	Located in the UK;Minimum EBITDA £250k.
• Located in the UK.	

Location: England

7296 - TURBO-CHARGER COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of turbo-charger
Manufacturer of precision engineering	components;
components;	 Manufacturers of complex parts for
 Serves the industrial gas turbines, aerospace, defence and automotive markets; 	turbine blades, vanes and compressor blades;
 Specialises in non-conventional machining for 	 Serving the automotive market;
both aero and land-based gas turbines;	Located in Europe;
Headquartered in the UK.	Minimum EBITDA of £1m.

Location: England

259198 - AIRBAG COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer and supplier of die-cut and self-adhesive airbag components for the automotive industry; Specialises in covers, wraps and inflator seals as well as safety information/warning labels; Headquartered in the Netherlands with subsidiaries in Romania, China and the US. 	 Manufacturers and suppliers of airbag components; Serving for the automotive industry; Located internationally with a preference for the Netherlands; Turnover above €2m.

Location: Netherlands

258928 - PROJECTION & STEEL METAL WELDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of projection and steel metal welding technology; 	 Manufacturers of projection and steel metal welding technology; Serving the automotive sector;
 Produces equipment systems engineered to apply the minimum possible energy to the parts to be joined; 	 Located across North America, Europe and Asia; Turnover above €3m.
 Serves the automotive industry; 	
 Headquartered in the Netherlands with subsidiaries in Europe, the US and Korea. 	

Location: Netherlands

269976 - AUTOMOTIVE AFTERCARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Specialist retailer of spare parts for the	 Distributors of automotive aftermarket products;
automotive industry;	Products can also include car accessories
 Products include car parts, equipment, tools, 	such as bed liners;
paints and bodyworks;	Located in Europe;
Hundreds of stores located across France.	Turnover >€15m.

Location: France

268745 - AUTOMOTIVE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers active in the automotive
 Manufacturer of products for the automotive sector; 	sector;R&D centres with a focus on the
 Serves automotive OEMs, the aftermarket and the industrial market; 	automotive sector;Distributors of automotive parts;
 Products include emission control systems, exhaust systems and heat exchangers; 	Located globally;Minimum EBITDA of €1m.
Headquartered in Belgium.	

Location: Belgium

7938 - VEHICLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• NSE-listed;	Manufacturers of vehicles;
 Designer and manufacturer of vehicle bodies and commercial vehicles; 	 Products range from wagons and lorries to customised luxury speciality vehicles;
 Products include wagons and locomotives in the railway division; 	Located globally;Turnover in the range of £5m-£30m.
Located in India.	

Location: India

253724 - VEHICLE BODYSHOP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Vehicle repair and bodywork centres;
 Network of vehicle bodyshops; 	Located in the South;
 Carries out repairs on privately owned and commercial vehicles; 	Turnover in excess of £2m.
 Bodyshops located across the South of England. 	

Location: England

265026 - CHARGING TECHNOLOGIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Developers of high-power charging
 Charging solutions provider for electric buses, 	technologies;
trucks and cars;	For buses and trucks;
 Actively acquisitive; 	 Currently no interest in car charging;
 Located in the Netherlands. 	Located in Europe;
	 Will consider any size for exciting technology.

Location: Netherlands

251280 - ACCIDENT REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Accident repair centres;
 Accident repair centre; 	No interest in commercial vehicle repairs;
 Located nationally. 	Located across the UK;
	Turnover up to £10m.

Location: England

251326 - CAR BODY REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Car body repair centres;
 Vehicle damage repair specialists; 	 Located nationwide;
 Offers fleet and commercial vehicle repairs, Kitemark-approved repairs and fast track minor repairs; 	● EBITDA up to £5m.
Multiple centres across the North of England.	

Location: England

265635 - AUTOMOTIVE BUSINESS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Businesses active in the automotive sector;
 Provider of non-manufacturing services to the automotive sector; 	No interest in manufacturing or anginogring convices:
 Offers import, distribution, retail, rental, aftermarket parts provision and motor- related financial services; 	engineering services;Located globally;Any size.
 Active across South Africa, the UK and Australia. 	,

Location: South Africa

2134 - REPAIR SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Auto repair company;	 Companies contracted to repair large vehicles;
 Operations across the UK. 	Mobile automotive repair fleets;
	Garages;
	UK-based;
	• Turnover up to £20m.

Location: England

260845 - TRIM PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Direct competitors, focusing on interior
 Manufacturer of trim and decorative elements for automotive interiors; 	trim parts made of wood veneer, aluminium plate or carbon fibre;
 Products materials include wood, aluminium, 	Preference for luxury parts and products;
carbon, premium synthetics, leather,	 Located in Europe, China or NAFTA;
fibreglass and porcelain;	 Turnover in the range of €20m-€400m;
Located in Germany.	• EBITDA in the range of €1m-€80m.

Location: Germany

11198 - TYRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Tyre suppliers;
 Automotive aftermarket supplier; 	 Located in the Midlands and East Anglia;
 Services include tyres, garage services and wheel alignment; 	Any size.
 c.20 branches across the Midlands and offers services across the UK. 	

269865 - TRUCKS, PARTS & TURBOCHARGERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Automotive distributor and retailer;	 Distributors of trucks, parts and turbochargers;
 Warehouses, distribution points and workshops across Europe; 	Service and repair workshops;Located across Europe;
 Headquartered in Belgium. 	Minimum EBITDA €1m.

Location: Belgium

10261 - MOTOR FACTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Motor factors;
 Distributor of car accessories and parts; 	Offering a range of branded car
Products include mechanical and electrical	accessories and parts;
parts, as well as interior decorative items;	Located across the UK;
 Products sold online and through a national network of own stores; 	Turnover above £1m.
Products distributed across the UK.	
Froducts distributed across the OK.	

Location: England

269624 - STORAGE & TRANSPORT SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Designer and manufacturer of conveyors and transportation equipment to the automotive industry; 	 Manufacturers of storage and transport systems for the automotive industry; Systems for storage units, garages, warehouses, etc.;
Located in Germany.	 Conveyor systems for industrial plants; Located globally; Minimum EBITDA €1m.

Location: Germany

268564 - MOTORCYCLE SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Other distributors of B2B motorcycle
 B2B distributor of motorcycle spare parts, accessories, tyres and rider gears; 	spare parts;Located across Europe;
• Located in Belgium, operates across Europe.	 Minimum EBITDA €2m-€3m.

Location: Belgium

268569 - VEHICLE SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Worldwide distributor of spare parts for buses, coaches and tramways; 	 Distributors of spare parts for motorised vehicles and public/urban transport systems;
Located in France.	Located across Europe;Minimum EBITDA of €2m.

Location: France

251527 - ACCIDENT REPAIR & BODYWORK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Accident repair and bodyworks;
 Accident repair and bodyshop group; 	 UK-based, preferably the South;
Located in the South.	Turnover up to £10m.

CHEMICALS

7257 - SYNTHETIC FIBRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of synthetic fibres;
 Manufacturer of synthetic fibres; 	 Located in the UK and US;
 Processes include yarn preparation, weaving and coating; 	Turnover in excess of £5m.
Operates in the UK and Canada.	

Location: England

261071 - COMMERCIAL CHEMICALS & POWDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of commercial cleaning fluids; Products include cleaners, dispensers and laundry, floor care & washroom products; 	 Manufacturers of commercial chemicals and powders; UK-based; EBITDA in the range of £1m-£10m.
 Used by pubs, hotels, laundrettes and industrial sites; 	
 Sold through a network of distributors across the UK, Ireland and Dubai. 	

Location: Northern Ireland

269640 - LUBRICANT, FUEL, FLUIDS & ADDITIVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Distributor of lubricant, fuel, and diesel	 Distributors of lubricant, fuel, fluids and additives;
exhaust fluid to industrial and commercial	To automotive and industrial end markets;
businesses;	Located in Europe;
 Located in the US. 	• Turnover >£5m.

Location: USA

267465 - CLEANING & LAUNDRY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of laundry and cleaning	 Manufacturers and distributors of cleaning and/or laundry products;
products;	 Ideally selling via supermarket retailers;
 Home and commercial use; 	UK-based;
 Distributes to high profile retailers across the world; 	Any turnover and EBITDA considered.
• UK-based.	

Location: England

8639 - CHEMICALS, PLASTICS & PHARMA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Chemical, plastics and pharma companies;
 Investment management company; 	 Located in the US or Europe;
More than 20 current investments;	• EBITDA >£3m.
Headquartered in the US;	
Global locations.	

Location: USA

269642 - SPECIALTY CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	 Manufacturers of coatings, adhesives, sealants and elastomers;
Manufacturer of specialty chemicals;Includes coatings, adhesives, sealants,	Located in Europe;
elastomers (CASE) products and custom manufactured chemicals;	• Turnover >£5m.
 Located in the US. 	

Location: USA

268461 - RESIN-BASED CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Manufacturers of resin-based chemicals;
 Manufacturer of resin-based chemicals; 	 Located worldwide;
 Products are used in inks, coating materials and paper manufacturing, among other applications; 	• EBITDA >£1m.
Headquartered in the Far East.	

Location: Japan

269562 - COATINGS, ADHESIVES & SEALANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Formulator, manufacturer and marketer of coatings and adhesives;	 Manufacturers of coatings, adhesives and sealants; End markets to include construction and
 Headquartered in the US; 	industrial;
Global operations.	Located in Europe;
	• Turnover >£5m.

Location: USA

256250 - FINE CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 Swedish PE-owned; 	Contract manufacturers of fine chemicals;	
 Manufacturer of fine chemicals; 	Scaling up of laboratory processes to	
 Serves the agrochemical, pharmaceutical and speciality sectors; 	 Project delivery, process development, 	
 Also offers environmental services and laboratory space for rent; 	hazardous chemistry and multi-step synthesis;	
Located in Scotland.	Located in Europe;	
	EBITDA margin above 15%.	

Location: Scotland

269897 - CHEMICALS & COLOURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of fine chemicals and
 Manufacturer of fine chemicals and colourants for the chemicals, plastics and 	colourants for the chemicals, plastics and engineering industries;
engineering industries;	Located in Europe;
Located in Germany.	• Turnover >£5m.

Location: Germany

268464 - SODA-BASED CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Trading company specialising in inorganic and organic chemical products containing sodium (sodas); Products are used in synthetic resins, fiberglass, packaging materials and electrical components; Located in Japan. 	Distributors of inorganic and organic soda- based chemicals;

Location: Japan

268466 - SYNTHETIC RESINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Importer, exporter and distributor of	 Distributors of synthetic resins, pharmaceuticals and electrical components;
synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery;	Located worldwide;EBITDA >£1m.
 Manufacturer of active pharmaceutical ingredients; 	
• Located in Japan.	

Location: Japan

17190 - AGROCHEMICALS & PHARMACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The Acc	quirer	Acqui	sition Criteria
• 1	PE-owned;	•	Pharmaceuticals and agrochemicals;
• ,	Manufacturer and distributor of chemicals, agrochemicals and pharmaceutical materials; Acquisitions both directly as well as with support of PE owner;	•	Located in the UK and Europe; Turnover in excess of £5m.
• 1	Based in the UK.		

Location: England

269894 - PHARMACEUTICAL CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; European group of chemicals businesses; Focused on chemical production for the pharmaceutical industry; 	 Producers of chemicals for the pharmaceutical industry; Located across Europe; Turnover >£5m.
 Located across Europe. 	

Location: Spain

263193 - CHEMICAL INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

 UK PE-owned; Manufacturer of naturally derived speciality chemicals; Products used in the personal care, industrial, consumer products and food industries; Speciality chemicals and ingredients are produced inhouse and also outsourced; Manufacturers of chemical ingredients; Processors and formulators of natural oils for the consumer, food and chemical industries; Located globally; Minimum EBITDA of \$1m. 	The Acquirer	Acquisition Criteria
 Headquartered in the US; Operates globally. 	 UK PE-owned; Manufacturer of naturally derived speciality chemicals; Products used in the personal care, industrial consumer products and food industries; Speciality chemicals and ingredients are produced inhouse and also outsourced; Headquartered in the US; 	 Manufacturers of chemical ingredients; Processors and formulators of natural oils for the consumer, food and chemical industries; Located globally;

Location: USA

267386 - CHEMICAL BLENDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	 Manufacturers of chemical blending;
 Manufacturer of ready to use chemical blends; 	 Located in Europe; Minimum EBITDA €500k.
 The blends are used in polyurethane products. 	

Location: Germany

263425 - SPECIALIST CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UK privately-owned;	Manufacturers of specialist chemicals;	
 Distributor of chemicals; 	Ingredients for personal care, household	
 Other services include sample management, storage and blending; 	industrial & institutional, and pharma;	
	 Ideally has a distribution arm; 	
 Exports to over 75 countries; 	Located in the UK, Europe, Asia and North	
 Market focus includes automotive, precision cleaning, emission reduction, flavours and fragrances; 	America;	
	Turnover between £5m-£30m.	
 Headquartered in the UK with an international presence. 		

Location: England

266831 - SPECIALITY CHEMICALS & PHARMACEUTICAL INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Distributors of specialty chemicals and
 Distributor of chemicals and pharmaceutical ingredients; 	pharmaceutical ingredients;Animal feed and food ingredients
 Strong history of acquisitions; 	considered;
 Located in Switzerland; 	Located in Europe;
Operates across Europe.	EBITDA in the range of £1m-£10m;
	EV up to £30m.

Location: Switzerland

261795 - CHEMICAL DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; 	Distributors of chemicals;
 Manufacturer and distributor of speciality chemicals; 	 Products include speciality chemicals, food ingredients/oils, chemicals for
 Serves clients in the life sciences, pharmaceutical, industrial and cosmetics 	pharmaceutical applications and chemicals for use in personal care;
sectors;	Located worldwide;
 Headquartered in Belgium; 	 Focus on Europe, in particular Italy;
Worldwide operations.	Any size.

Location: Belgium

258959 - ECO-FRIENDLY CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer and distributor of eco-friendly flame-retardant chemicals; 	 Manufacturers and distributors of eco- friendly chemicals; Located in the Benelux and DACH regions;
 Products offered to many markets within the industrial sector; 	 Minimum turnover €3m.
 Products used in the processing and manufacture of wood, paper, plastics, resins, textiles and sealants; 	
 Also manufactures fire extinguishing powders and water additives; 	
 Production facilities in Belgium and Germany. 	

Location: Belgium

268337 - PHARMACEUTICAL CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Pharmaceutical chemicals;
 Niche chemicals manufacturer; 	 Production and wholesale;
 Located in the Netherlands; 	Located in Europe;
Operates in Europe and Asia.	• EBITDA in the range of €2m-€6m.

Location: Netherlands

266255 - PAINT & METAL CLEANING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of chemical products for surface technologies and metalworking; Part of a global group headquartered in Germany; 	 International suppliers of paint and chemicals for cleaning metal; Midlands-based manufacturing plants for blending aqueous materials; Any size.
 Products include coatings, corrosion protection, cleaners and metal treatments; Products supplied across the UK. 	

Location: England

265307 - SURFACTANTS & SPECIALITY CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Specialty chemical manufacturer and distributor; 	 Manufacturers and distributors of surfactants and speciality chemicals; Located in the UK;
 Markets include industrial, household cleaning, institutional cleaning and personal care; 	 Turnover above £10m if they need to employ management.
Global operations.	

Location: England

4067 - COLOURATION CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Manufacturers of colouration chemicals/dyes, glues and printing inks;
Manufacturer of water-based inks;Used in textiles and garments;	 To the fabric and textile industries;
 Operates globally. 	Located in the UK;Exports to Asia and US;
	Value up to £3m.

12647 - CHEMICALS & LUBRICANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of specialist chemicals;	 Manufacturers and distributors of chemicals and lubricants;
 Products include aerosols, lubricants and polish; 	Located in the UK and France;Turnover up to £5m.
 Presence in over 80 countries. 	

Location: England

258996 - PEST CONTROL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer and distributor of pest control products;	 Manufacturers and distributors of pest control products; Distributors of pest control chemicals;
 Products include traps, chemicals, grids and glueboards; 	 Targets can include insects, animals and plants;
 Distributed under several brands in bird, insect, weed & rodent control, biocides and washroom hygiene; 	Located globally;EBITDA up to £25m.
 Production facilities and distribution sites located globally. 	

Location: England

261606 - INTERMEDIATES & APIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Chemical manufacturers;
 Chemicals manufacturer; 	Products including intermediates and
 Pharmaceutical, cosmetics and agrochemical industries; 	APIs; • Located globally;
 Headquartered in France; 	 EBITDA above €100k.
 Operates globally. 	

Location: France

263031 - HIGH PERFORMANCE COATINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Manufacturers of high performance
 Manufacturer of high-performance coatings for a range of industries; 	coatings;Products include paints, varnishes,
 Sectors include defence, aerospace, automotive, railway and heavy industrial; 	coatings and finishers;Adaptable to a range of environments;
Operates across the UK and Ireland.	Located in the UK;
	EBITDA above £250k.

Location: England

269554 - NUTRACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Nutraceutical manufacturers;
 Manufacturer of solid and liquid nutritional supplements for human and animal use; 	 Offering products for both human and animal use;
 Offers a full solution, from raw material sourcing, development and production, 	 Research and development businesses operating in the nutraceutical sector;
through to certification and packaging;	Businesses operating at any stage of the
 Manufactures and certifies products for use 	nutraceutical product life cycle;
across Europe.	 Located across Europe;
	 Turnover between €5m-€10m.

Location: Belgium

269896 - ANTIOXIDANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of antioxidants;
 Manufacturer of antioxidants; 	Located in Europe;
Located in Europe.	• Turnover >£5m.

Location: Spain

258562 - SPECIALIST CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Designer and manufacturer of speciality chemicals for surface cleaning; Products are sold via third-party distributors; Located in France. 	 Manufacturers of specialist chemicals such as anti-viral which are used on clean component surfaces before they are finished;

Location: France

DISTRIBUTION

254369 - HEATING & PLUMBING CONSUMABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Supplier of heating and plumbing consumables;	Suppliers of heating and plumbing consumables;UK-based;
 Products include smoke pellets, detectors, alarms, blow torches and other consumables; 	• EBITDA <£1m.
 Headquartered in the North. 	

Location: England

268727 - PIPES & BUILDING MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Supplier of water pipes, building materials and agricultural products;	 Suppliers of pipes, piping materials, building materials and AgriTech products & systems;
 Also provides installation and maintenance services; 	Located globally;EBITDA >£1m.
• Located in Japan.	

Location: Japan

257399 - BUILDING MATERIALS & ELECTRICAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Multi-channel supplier of trade tools and DIY equipment;	equipment;
Nearly 500 branches throughout the UK.	UK-based;Turnover in excess of £2m.

262475 - CONSTRUCTION PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Suppliers of construction products;
 Natural and recycled aggregates supplier; 	 Located in the UK and ROI;
 Trades and transports construction aggregates; 	Turnover up to £30m.
Operates throughout the UK.	

Location: England

10026 - DOORS & ROOFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Doors and roofing distributors;
 Designer and supplier of roof-lights and bi- fold doors; 	 Located in the South East; Minimum EBITDA £250k.
 Products sold via their e-commerce sales channels 	Minimum EBITDA £250k.
 Product installations carried out by third parties; 	
Located in the UK.	

Location: England

264589 - DOOR HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Distributors of door hardware;
 Supplier of high specification door and window hardware; 	Located in the UK;Minimum EBITDA £500k.
 Products include lock cylinders, handles, hinges, letterbox handles and guards; 	
Located in the UK.	

269418 - HOISTS & WORK PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Distributors of hoists and work platforms;
 Specialist in the rental and sale of work platforms and hoists; 	 Active in Benelux; Minimum EBITDA €1m.
 Exclusive distributor for a blue-chip European brand; 	
Distributes across Belgium and Luxembourg.	

Location: Belgium

267945 - INSULATION PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Suppliers to the commercial and house
 Provider of loft and cavity wall insulation; 	builder markets;
 Works with house builders, contractors and social housing; 	 Must have an insulation, heating or renewable energy angle;
UK-based.	UK-based;
	Any turnover or EBITDA considered.

Location: England

253486 - REFRIGERATION, HEATING, VENTILATION & COOLING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Distributors of refrigeration, heating, ventilation and cooling products;
 Wholesaler of refrigeration products; Distributes products and technologies in the fields of refrigeration and air conditioning; 	 Will consider targets with a small aspect of manufacturing;
 Commercial products are installed in supermarkets, restaurants and retail outlets; 	 Power racks and condensing units; Commercial and domestic ice systems, including those used for ice rinks;
 Also offers domestic products; Distributes across Europe, Australasia, Asia and Africa. 	Located globally;Minimum EBITDA €1m.

Location: Sweden

266411 - CRYOGENIC TANKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Group of companies;	 Cryogenic ISO tank leasing and industrial gas distribution;
 Verticals span industrial, engineering and nutrition sectors; 	Located in Europe;Deal value in the range of US\$5m-
• Customers in the Middle East and SE Asia;	US\$15m.
Located in the Far East.	

Location: Singapore

269666 - TOOLS & EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Direct-to-jobsite distributor of tools and equipment to contractors; 	 Direct distributors of tools and equipment to contractors; Located in Europe;
 Serving commercial, institutional, industrial, mixed-use and public infrastructure end markets; 	• Turnover >£5m.
Located in the US.	

Location: USA

268696 - AUTOMOTIVE & CONSTRUCTION PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Distributor, importer and exporter of automotive parts and components, along 	 Distributors of automotive parts and components or construction equipment parts;
with construction equipment parts;	 Located globally;
Located in Japan.	EBITDA >£1m.

Location: Japan

4828 - PACKAGING, WORKWEAR, PPE & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers and suppliers of packaging;
 Manufacturer of pallets, cases and crates; 	 Distributors of workwear, PPE and tools;
 Also distributes workwear, PPE and tools; 	Based in the UK;
 Track record of acquisitions. 	Turnover up to £15m.

Location: Scotland

262777 - REFLECTIVE MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish PE-owned; 	Reflective material businesses;
Distributor of road and traffic signs and	Serving the automotive sector;
reflective equipment;	 Located in the UK;
 Serves private and non-private organisations. 	• EBITDA >£500k.

Location: England

250366 - ABRASIVES & CUTTING TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Abrasives and cutting tool suppliers;
 Abrasives supplier; 	 Located within the UK;
 Supplies to welding and fasteners suppliers; 	Turnover up to £10m.
 Operates across the UK. 	

Location: England

267354 - HVAC & PLUMBING GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Wholesaler of HVAC and plumbing goods; Operates from 36 branches across the Netherlands. 	 Wholesalers and distributors in the air- conditioning space;
	 Located in Benelux and DACH; EBITDA up to €10m.
Netherlands.	CENTER up to CIOIII.

Location: Netherlands

265344 - WOOD-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Distributors of wood-based products;
Supplier of kitchen products;Located in Northern Ireland.	 Distressed businesses specifically in the kitchen, bedroom and bathroom industries;
	Located in the UK;
	Turnover up to £15m.

Location: Northern Ireland

268099 - CONSTRUCTION/INDUSTRIAL DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Austrian privately-owned;	Distribution sectors with the exception of
 Distribution group; 	fashion, consumer and technology;
 Focus on the industrial and construction sectors; 	 Strong businesses and management teams;
Comprising of six companies across DACH	 Growth and turnaround cases;
and Lichtenstein;	Targets in the DACH region;
 c.€200m in combined revenue. 	EBIT in the range of €1m-€10m.

Location: Austria

262945 - HOME & DIY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Distributor of solid surfaces, power tools and machinery;	 Transport and distribution opportunities in the same space; Home and DIY decorative materials;
 Also offers cladding, button fixing and a training centre; 	 Located across the UK with little interest in Scotland;
 Products distributed to end users through a network of dealers and fabricators; 	 Transport businesses with sales between £5m-£15m;
Located in the North.	Decorative materials businesses with a minimum turnover of £500k.

270458 - INDUSTRIAL PRODUCTS & MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer and distributor of industrial machinery and supplies; Serve a global client base, active across a range of sectors; Offer over 150,000 products for use in industrial hydraulics, welding & cutting, cleaning & vacuuming, fluid handling, power transmission, lubricants, adhesives, seals & packaging and many other areas; Manufacture their own products as well as partnering with a network of global manufacturers; 	 Suppliers of industrial products and machinery; Active across the industrial, oil, electric and mining sectors; Will consider targets serving other sectors; Preference for UK, France and Portugal but will also consider Benelux; Deal size up to €5m.
 Network of global distributors. 	

Location: Spain

256139 - FUEL PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; 	Providers of fuels and related products;
 Provider of fuels and fuel additives; 	Located in the UK;
 Offers engine oils, semi-synthetic oils, mineral oils and home heating oils. 	Turnover above £2m.

Location: Ireland

269847 - PASSIVE NETWORK EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Supplier of passive network equipment	 Suppliers of passive network equipment solutions;
solutions for utility networks;	Used in the utilities industry;
 Located in Belgium. 	 Located in Europe;
	Minimum EBITDA €250k.

Location: Belgium

267672 - FASTENERS & FIXINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Designers, distributors and importers of feature are and fining are
 Distributor of engineered components and assemblies; 	fasteners and fixings;Focused on critical components that are
 Products include castings, fasteners, forgings, bearings and welded constructions; 	welded into machinery;High precision;
 Client sectors include transport, construction, maritime, offshore and manufacturing; 	 Located in DACH, Benelux, the UK or China;
Operates globally.	• Turnover above €5m.

Location: Netherlands

269922 - WATER EFFICIENCY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Distributor of components for water transport systems and pool equipment; Provider of water efficiency solutions in agriculture, swimming pools, geothermal energy markets; Located in the Netherlands. 	 Distributors of products and solutions developed for water efficiency and renewable energy; Located in Europe; Minimum EBITDA £250k.
Located in the Netherlands.	

Location: Netherlands

10794 - FLOORING & HANDRAILS (CLICK REFERENCE TO ENQUIRE)

257679 - INDUSTRIAL TOOLS & EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Suppliers of industrial tools and equipment;
 Supplier of industrial tools and equipment; Owners have wide experience of international acquisitions; 	 Products include cutting tools, gloves, lubricants, PPE, hand tools, abrasives,
Operates nationwide.	fasteners and fluid power; UK-based; Turnover >£5m.

Location: England

267671 - HANDLING EQUIPMENT SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier and distributor of spare parts for handling equipment; Also offers new and second-hand equipment, rental, servicing and repair. 	 Distributors of spare parts for forklifts, aerial platforms, agricultural and heavy equipment; Located in Europe; Turnover >€20m.
Terital, Servicing and Tepair.	Turnover >ezoni.

INDUSTRIAL GENERAL

5690 - STORAGE, SHELVING & FILING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer and installer of storage	 Manufacturers of storage, shelving or filing products;
solutions;	 Ideally located in the UK or Europe;
 Customer industries include retail, education, healthcare and warehousing; 	With or without management;Turnover in excess of £3m.
Headquartered in the UK.	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

Location: England

265182 - INDUSTRIAL/ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Holding company;	 Manufacturers in the industrial and engineering sectors;
 Subsidiaries in the industrial and engineering manufacturing markets; 	Must have own products/services;Particularly interested in niche products,
 Actively acquisitive with the aim of building a diversified conglomerate. 	and moving their current products into wider markets;
Ç	 Located in the North and Midlands;
	Turnover up to £5m;
	EBITDA up to £500k.

Location: England

11003 - METAL FINISHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Metal finishing businesses;
 Metal finishing specialist; 	Located in the UK;
 Sectors include aerospace & defence, medical and automotive; 	Turnover in excess of £2m.
• Located in the Midlands.	

263827 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Global precision engineering and technology group; Core competencies include precision manufacturing, material processing, systems 	catering and FMCG; • LIS- Furnnean- and Asian-based semicon
design and system integration;Operations in Asia, Europe and the US.	 US-, European- and Asian-based industrial equipment OEM companies;
	 US- and Dutch-based contract manufacturers of metal components and assemblies for semicon equipment industries;
	 US- and European-based machine vision companies, both software integrators and inspection systems;
	 US-, European- and Asian-based industrial software integration;
	 Technology advantage or market leadership;
	 Will consider all types of deal e.g. distressed, turnaround, etc.;
	• Turnover in the range of €10m-€50m;
	 Turnover up to €100m for industrial equipment OEM companies.

Location: Singapore

256360 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Precision engineering businesses;
 Precision engineering specialist; 	Focused on tools;
Based in the North East.	 Also interested in SaaS;
	 Turnover in excess of £1m;
	Located in Yorkshire and the North East.

9269 - PACKAGING MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Industrials group;	 Manufacturers and suppliers of packaging machinery;
 Provides packaging machinery and automation solutions; 	 Enabling technologies in the Industry 4.0 arena, supporting FMCG manufacturers to improve the efficiency of their equipment;
 Operations in North America, Europe and Asia; 	 Focused on healthcare and food & beverage sectors;
 Funds available for acquisition and ongoing support & investment; 	 Located in the UK, Continental Europe and the US;
 Strong management team who are experienced in acquisitions; 	• Turnover >£5m.
 Flexible approach with well-developed acquisition processes. 	

Location: England

261890 - STEEL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Steel stockholders and suppliers;
 Steel stockholder and supplier; 	 Distressed opportunities and special situations welcomed;
 Products include merchant bars, channels, plates, sheets, tubes, grating, rebar, stainless and aluminium; 	UK-based; Minimum EBITDA £200k.
 Can be supplied shot blasted, painted or galvanised and cut to size on site; 	
 Client industries include construction, fabrication, oil & gas, security and general manufacturing; 	
• UK-based.	

Location: Scotland

165632 - SPECIALIST ENGINEERING & INJECTION MOULDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Sector agnostic;
 Family company; 	 No interest in logistics or transport;
 Activities span a range of industrial sectors; 	Current sector of interest includes
 Acquisitive with a track record of acquisitions. 	manufacturers of wooden crates, cases and slats;
•	Located in the UK;
	 Must have strong and stable profit history;
	 Key management must be willing to stay, or 2nd tier able to step up;
	Turnover up to £20m.

Location: England

3768 - ENGINEERING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Engineering companies;
 Engineering group; 	Focus on metal processing machine
 Manufactures and distributes machine tools 	tools/spares and industrial lasers;
and precision engineered components;	Based in the UK;
Based in the North.	EV up to £15m.

Location: England

262885 - BULK STORAGE VESSELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Designers and manufacturers of bulk
 Manufacturer of bulk storage vessels; 	storage vessels;
 For the food, chemical and pharmaceutical industries; 	 For the food, chemical and pharmaceutical industries;
UK-based.	UK-based;
	Turnover up to £5m.

269992 - PRECISION STAINLESS STEEL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and supplier of high quality stainless steel; 	 Manufacturers and suppliers of precision stainless steel components for niche applications;
 Manufactures steel stencil foils which are supplied to the electronics industry; 	 Suppliers to the surface mount technology industry;
Located in the UK.	Located in the UK;Minimum EBITDA £250k.

Location: England

252457 - SMALL MACHINED COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of small precision turned parts; Sectors supplied include aerospace, oil and gas, telecoms, sub-sea and surgical; Located in the UK. 	 Manufacturers of small machined components; Components supplied to defence, aerospace, oil & gas sectors; Located in the UK; Minimum EBITDA £250k.

Location: England

15082 - COOLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Manufacturer and supplier cooling system components;	 Manufacturers and suppliers of cooling equipment to the refrigeration industry; Located in Europe;
 Products include hidden cold-wall, no-frost, and chest freezer evaporators; and static, dynamic, and speciality condensers; 	Any turnover and EBITDA considered.
 Global operations; 	
Based in Italy.	

Location: Italy

259743 - SPECIALIST CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Supplier of specialist containers; Operates a fleet; DNV standard compliant; Supplies the mining, aid, defence, renewable energy and oil & gas industries; UK-based. 	 Suppliers of specialist container equipment; UK-based; Any turnover and EBITDA considered.

Location: England

253594 - METAL PRESSING & STAMPING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of precision metal pressings and stampings;	 Pressing and stamping precision engineering businesses; Located in Europe;
 Sectors of activity include automotive, medical, electrical and construction; UK-based. 	• EBITDA >£500k.

Location: England

254134 - CONTAMINATION CONTROL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of contamination control mats & flooring and non-stick healthcare aids; 	 Manufacturers of clean room and contamination control equipment; Located in Europe;
 Products include grip tape, mats, floor coverings & surface coverings; 	• EBITDA >£500k.
 UK-based with operations in Europe, US and Asia. 	

256502 - TOUGHENED GLASS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Specialist glass processors;
 Designer and manufacturer of specialist glass products; 	UK-based;Distressed opportunities welcomed;
 Products include toughened and privacy glass; 	Any turnover and EBITDA considered.
• UK-based.	

Location: England

4321 - EXPLOSION PROTECTION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Specialist manufacturer of explosion protection equipment;	 Manufacturers of specifically explosion protection equipment; UK-based;
 Products include explosion protected materials, handling equipment, engines, switches, transmitters and valves; UK-based. 	• Turnover >£1m.

Location: England

261891 - STEEL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Steel stockholders and processors;
 Steel stockholder and supplier; 	 Distressed assets welcomed;
 Products include structural steel section, 	UK-based;
sheet, plate, mesh, flooring, stainless, aluminium and tubing;	Minimum EBITDA of £200k.
 Services include shot blasting, painting, shearing, folding, de-coiling and plasma/laser cutting; 	
• UK-based.	

14729 - METAL ASSEMBLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Manufacturers of metal assemblies;
 Provider of specialised tubular and section manipulations to be used in complex components & welded assemblies; 	Both low and high-tech;UK-based;
 Products are made both robotically and manually using in house tool making facilities 	Turnover up to £5m.
 Clients include Aston Martin, JCB, Jaguar and Crenlo; 	
UK-based.	

Location: England

268451 - **INDUSTRIAL PUMPS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;Manufacturer of industrial pumps and other	Manufacturers of industrial pumps;Located worldwide;
related precision equipment;	EBITDA >£1m.
 Products include canned motor pumps, submerged motor pumps and metering systems; 	
History of overseas acquisitions.	

Location: Japan

268427 - INDUSTRIAL MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Distributors of industrial machinery;
 Diversified industrial trading group 	 Located globally;
specialising predominantly in industrial products/machinery;	• EBITDA >£1m.
 Large international network; 	
Headquartered in Japan.	

Location: Japan

250522 - HEAT TREATMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Businesses in the heat treatment industry;
 Provider of maintenance servicing for heat treatment industry equipment; 	UK-based;
 Equipment covered includes vacuum furnaces, melting & casting furnaces, electro beam welders, pumps, plasma sintering and autoclaves; 	• Turnover >£1m.
 Sectors covered include aerospace, automotive, medical, engineering and heat treatment; 	
• UK-based.	

Location: England

258056 - CRYOGENIC VALVES & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of cryogenic gas equipment; End markets include, but not limited to, food packaging, pharmaceuticals and industrial gas; 	 Manufacturers of cryogenic valves and accessories; Located in Europe; Turnover >£5m.
Active across the US.	

Location: USA

11006 - SURFACE & SUB-SEA DRILLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Heat treatment and related activities for sub-sec oil 8 gas sector:
 Manufacturer of surface and sub-sea drilling equipment; 	sub-sea oil & gas sector;UK-based;
 Track record of acquisitions; 	 Turnover in excess of £5m.
 Located in the UK. 	

7227 - PRECISION ENGINEERING COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Precision engineering components;
 Precision engineering and machining company; 	For the oil & gas and aerospace industries;UK-based;
 Materials include plastic, composite, aluminium, steel and nickel; 	Turnover in excess of £2m.
 Sectors include aerospace, automotive, formula 1 and industrial; 	
 Owned by an industrial holdings group; 	
 Owners have strong track record of acquisitions. 	

Location: England

6865 - PRECISION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Manufacturers and assemblers of precision components;
 Group of companies; Invests in companies relating to	High degree of export;
manufacturing and assembly of precision components;	UK-based;Turnover c.£5m.
 Uses their own funds; 	
 Long-term investments. 	

Location: England

417 - ELECTRONICS & AMMUNITION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Manufacturers of electronics and
Manufacturer of specialist electronics and	ammunition;
ammunition;	 Specific focus on PCBs, cables and
Owners have wide experience of	harnesses;
international acquisitions;	UK-based;
Located in the UK.	Turnover up to £5m.

14659 - FLUID TRANSMISSION PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Manufacturers of fluid transmission products;
 Manufacturer of performance fluid solutions; 	products,
 End markets include automotive, motorsport and defence; 	 For the automotive and motorsport markets;
 Owners have wide experience of international acquisitions; 	 Located in Europe, specifically Germany, Spain and Italy;
Based in the UK.	Turnover up to £50m.

Location: England

265017 - FERROUS OR NON-FERROUS CASTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Specialist ferrous or non-ferrous castings;
 Cast iron foundry; 	Based in Europe;
 National and international customers; 	 Turnover in the range of £3m-£10m.
 Owners have wide experience of international acquisitions; 	
Based in the South-West.	

Location: England

17411 - CUTTING TOOLS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Precision engineering company; Manufactures cutting tools and accessories; Located in the Midlands. 	 Manufacturers of cutting tools and accessories; Particularly interested in accessories and after-market consumables; Located in Europe with no interest in France;
	• Turnover c.£2m.

9137 - STEEL DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Steel distribution businesses;
 Steel supplier and processor; 	UK-based;
 Customer sectors include maritime, construction and offshore; 	EBITDA c.£1m.
Operates nationally.	

Location: England

10796 - PRECISION ENGINEERING & CASTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of automotive turbo charger	 Precision engineering and castings businesses;
components;	 Aerospace or automotive industries;
 Owners have wide experience of international acquisitions; UK-based. 	 Complex acquisitions considered, e.g. turnaround, new management needed, and shareholder complexity;
on suscui	Located in the UK;
	• Turnover >£5m.

Location: England

262146 - SCRAP METAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Oil and gas or other scrap metal
 Scrap metal re-processor; 	specialists;
Owners have wide experience of	Located worldwide;
international acquisitions;	EBITDA in excess of £500k;
Operations in Europe and the US.	 For tubulars, focus on Europe with EBITDA >£10m.

11007 - CUTTING & GRINDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Cutting and grinding companies;
 Cutting and grinding specialist; 	Lift and shift to strengthen existing
 Customers across all industries; 	business;
Based in the North.	UK-based;
	Turnover up to £5m.

Location: England

266951 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Precision engineering generalists;
Precision machining services provider;	 No interest in sector specific precision engineering;
 Customers in the oil & gas, aerospace & defence, rail and food sectors; 	Ideally not oil and gas;
 Owners have wide experience of international acquisitions; 	Will consider complex acquisitions (turnaround, new management needed,
Located in the UK.	shareholder complexity etc.);
	Located in the UK;
	Turnover c.£8m-£10m.

Location: England

262392 - NICHE MACHINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Specialist precision manufacturer;	Niche machining businesses;UK-based;
 Offers subcontracted CNC precision machining and sheet metal engineering services; Industries of expertise include aerospace and automotive; 	 Will not consider turnaround or distressed; Turnover in excess of £5m; EBITDA/sales ratio usually below 15%.
 The company brings in experienced operating partners to take the business forward. 	

254581 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Precision engineering businesses;
 Precision engineering company; 	Located in the UK;
 Manufacturer and supplier of alloys; 	 Turnover in the range of £3m-£10m.
 End markets include aerospace, motorsport and nuclear energy; 	
 Owners have wide experience of international acquisitions; 	
UK-based.	

Location: England

5140 - RUBBER & THERMOPLASTIC MOULDINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of specialist thermoset and thermoplastic seals; 	 Manufacturers of rubber or thermoplastic mouldings; Most likely compression mouldings;
 Owners have wide experience of international acquisitions; Based in the South of England. 	 Located in the UK; Turnover in excess of £5m; Will consider complex acquisitions (turnaround, new management needed, shareholder complexity etc.).

Location: England

266941 - SAFETY-CRITICAL SUB-SEA PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Designer and manufacturer of safety critical	 Manufacturers of safety-critical sub-sea products;
subsea umbilicals and cables for a wide range of end applications;	Keen to broaden their product portfolio;Located in Europe;
 Owners have wide experience of international acquisitions; 	EBIT in the range of £500k-£5m.
Located in the UK.	

7861 - MACHINE TOOLS, CUTTING TOOLS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of machine tools and associated products for multiple industries; 	 Manufacturers of machine tools, cutting tools or accessories; Particularly accessories and after-market
 Strong track record of acquisitions in several countries; 	consumables (spares or tooling);Distressed opportunities are of interest;
Operates worldwide.	 Located in the UK and Europe, but ideally a spares business in the UK;
	Turnover up to £3m;Larger businesses will be considered.

Location: England

262264 - TOOL & DIE MANUFACTURING, STAMPING AND MACHINING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of tool & die manufacturing,	Tool & die manufacturers, stamping and machining services;
stamping and machining services;	 Located in Europe and the US;
 Serves the automotive, construction, appliance and transportation industries; 	• Turnover >£5m.
Headquartered in the US.	

Location: USA

256493 - TRANSFORMER SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of transformer services;
 Provider of transformer services including logistics/movement, outage maintenance, oil filtration/dry-out, protection and control, engineering, procurement and construction; 	Located in Europe and the US;Turnover >£5m.
Headquartered in the US.	

262271 - MANUAL STRAPPING TOOLS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of manual strapping tools and accessories; 	 Manufacturers of manual strapping tools and accessories; Located in Europe and the US;
 Products include steel strapping tools, cord/lashing strapping tools, polyester strapping tools and polypropylene strapping tools; Headquartered in the US. 	• Turnover >£5m.

Location: USA

7931 - ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Light specialist engineering businesses;
 Industrial holdings group; Acquires and develops industrial businesses; Track record of SME acquisitions. 	 B2B and B2C manufacturing support services;
	 Technical product or sub assembly manufacturing as OEM or contract manufacturer;
	 Design/engineering/prototyping including rapid prototyping;
	 UK-based, especially Midlands, North West and South;
	• Turnover in the range of £3.5m-£50m.

Location: England

255307 - FASTENING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	Manufacturers of fastening solutions;
 Provider of system critical engineering fastening solutions; 	Located in the US;Turnover >£5m.
• Located in the US.	

258242 - LABORATORY TEST EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Designers and manufacturers of laboratory test equipment;
 Designer and manufacturer of laboratory test equipment used for disease testing and food quality control; 	 Located in Europe; Turnover >£5m.
• Located in the US.	Turnover >15m.

Location: USA

268429 - ENVIRONMENTAL TESTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;Environmental testing devices and equipment manufacturer;	 Environmental testing devices and equipment manufacturers; Located globally;
 Products include environmental test chambers and measurement/evaluation systems. 	• EBITDA >£1m.

Location: Japan

252679 - SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; One element of the group is a provider of providing safety products including cable and ground protection, wheel chocks and vehicle motion control; 	 Providers of safety products including cable and ground protection, wheel chocks and vehicle motion control, handling, storage and spillage solutions; Located in Europe;
 The second element is a leading manufacturer of industrial safety products for handling, storage, and spill containment of flammable and hazardous liquids; Located in the US. 	• Turnover >£5m.

258943 - BOILER ROOM COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Complete boiler room solutions provider; Products include boilers, burners, controls, components and accessories; Located in the US. 	 Manufacturers of equipment, components and accessories for use in boiler room systems; Located globally; Turnover £5m+.
Located in the O3.	

Location: USA

252645 - APPLIANCES, MACHINERY & FIXTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of kitchen appliances, food Noverage machinery and plumbing
 Supplier of specialty hardware components and plumbing products to the foodservice 	& beverage machinery and plumbing fixtures;
equipment industry;	Located in Europe;
• Located in the US.	• Turnover >£5m.

Location: USA

268901 - FLOW CONTROL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of flow control products;
 Manufacturer of flow control products; 	Products used in propane, NH3, and other
 Products are used in the transportation, 	compressed or liquefied gas markets;
storage and consumption of liquid petroleum and ammonia;	 Manufacturers of flow control products used in similar end markets;
 Products distributed under a number of 	Located globally;
different brands.	• Turnover >£5m.

269564 - MATERIAL HANDLING & POWER DISTRIBUTION PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of materials handling and power distribution parts and equipment for coal, oil and gas, mining, and utilities applications; Headquartered in the USA with global operations. 	 Manufacturers of materials handling and power distribution parts and separation technology businesses; Located in Europe; Turnover >£5m.

Location: USA

252644 - FLOW CONTROL & VALVE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of flow control products for delivery, transportation and storage of LPG, 	 Manufacturers of flow control and valve products; Located in Europe;
LNG & industrial gases; • Located in the US.	• Turnover >£5m.

Location: USA

258938 - THERMAL MANAGEMENT COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of thermal management systems and controls for heavy industry and mass transportation; 	 Manufacturers of thermal management components, systems, and controls; Used in transportation, industrial and other end markets;
 Products include engine heating, idle management, fuel warmers and ventilation systems; Located in the US. 	Located globally;Turnover >£5m.

268442 - TEST, CONTROL & INSPECTION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;	 Manufacturers of test, control and inspection equipment;
 Manufacturer of control and inspection equipment; 	Located globally;
 Operates across East Asia. 	• EBITDA >£1m.

Location: Japan

269253 - ANCILLARY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of external cargo handling equipment; For civil and military helicopters. 	 Providers of ancillary products for helicopters e.g. firefighting equipment; Niche hook/load businesses also considered;
	Located in Europe;Turnover <£5m.

Location: USA

269641 - CUTTING TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Servicer and manufacturer of saw blades and other cutting tools used on wood, metals, and composites across building materials and general industrial end-markets; Located in the US. 	 Manufacturers of cutting tools, including carbide and diamond cutting tools; Located in Europe; Turnover >£5m.

268634 - MANUFACTURING & ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Provider of outsourced manufacturing and engineering along with outsourced services; 	 Providers of outsourced manufacturing and engineering services; Located globally;
 Composed of a large group of companies/subsidiaries located across a range of geographies; 	• EBITDA >£1m.
Operates across East Asia.	

Location: Japan

262944 - SITE DEVELOPMENT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer and manufacturer of proprietary site development solutions for the infrastructure, transportation, and construction markets; Located in the US. 	 Manufacturers of site development solutions such as retaining walls, slope retention, asphalt reinforcement etc.; Located in Europe; Turnover >£5m.

Location: USA

258946 - HVAC TOOLS & PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Manufacturers of professional grade repair tools and parts for the HVAC/AC
 Manufacturer of tools and equipment for servicing commercial HVAC and automotive 	industry;
AC systems;	Located globally;
 Headquartered in the US with global operations. 	• Turnover >£5m.

269645 - NON-FERROUS SCRAP METAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Non-ferrous scrap metal processors;
 Non-ferrous scrap metal processor of brass, copper, nickel alloy, and stainless steel that sells to foundries, refiners and mills; 	Located in Europe;Turnover >£5m.
• Located in the US.	

Location: USA

269852 - FASTENERS & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Supplier of fastening and fixing technology	 Manufacturers and distributors of fasteners and tools;
 and POS solutions for commercial customers; C-parts management for customers in the 	 Customer sectors include industrial and commercial markets;
industrial industry;	Located in Europe;
Located in Germany.	Minimum EBITDA £500k.

Location: Germany

269936 - MACHINERY COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Manufacturer of customised bespoke
 Designer, manufacturer and system integrator for gas and fluid transportation; 	components for new and existing machinery;
 Manufactures custom-made metal hoses and artery systems; 	 Build-to-print (providing applications and systems specific to individual specifications);
 Provides cleaning and validating services for their products; 	Located in Europe;
Located in the Netherlands and France.	Minimum EBITDA £500k.

Location: Netherlands

269921 - CENTRIFUGALLY CAST PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Manufacturers of centrifugally cast
 Manufacturer of centrifugally cast products; 	products;
 For the mechanical and industrial engineering industries; 	 Used in aerospace and petrochemicals markets;
Located in the UK.	Located in Europe;
	Minimum EBITDA £250k.

Location: England

269597 - HARSH INDUSTRIAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Producer of ruggedized wires, cables and interconnect assemblies for harsh industrial applications; 	 Manufacturers of equipment and accessories for harsh industrial applications; Located in Europe;
 Headquartered in the US with global operations. 	• Turnover >£5m.

Location: USA

268235 - FORENSIC EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of forensic equipment;
 Manufacturer of forensic equipment; 	Located globally;
 Products range across fingerprint evidence, light sources, document examination and trace evidence; 	Minimum EBITDA of £3m.
 Distributes products globally; 	
Located in the UK, Germany and the US.	

269379 - STAINLESS STEEL FITTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	Manufacturers or distributors of stainless
 Distributor of stainless adaptors, fluid power 	steel fittings;
fittings, instrumentation fittings, and valves;	Located in Europe;
 End markets include marine, industrial, chemical, and oil and gas. 	• Turnover >£5m.

Location: USA

268698 - PIPING MATERIALS, INDUSTRIAL RESINS & WATER TREATMENT DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer of piping materials, industrial resins and water treatment devices; Products include pipes, valves and joints. 	 Manufacturers of piping materials, industrial resins and water treatment devices; Located globally; EBITDA >£1m.

Location: Japan

269880 - AUTOMATION SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swiss PE-owned; Manufacturer, designer and distributor of industrial automation solutions in the robotics and automation sector; 	 Manufacturer and distributor of industrial automation solutions; Maintenance and testing of automated systems;
 Provides testing and maintenance of automated systems; Supplier of EPC plants; 	 Located in Europe and the US; Minimum EBITDA €250k.
Located in Italy.	

Location: Italy

269924 - GEOSYNTHETIC TEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Manufacturers and suppliers of
 Manufacturer and supplier of woven and nonwoven geotextiles and technical textiles 	geosynthetics textiles to the construction sector;
used in civil engineering projects;	 Located in Europe;
Located in Belgium.	Minimum EBITDA £250k.

Location: Belgium

269888 - RADIO FREQUENCY DISTRIBUTION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of radio frequency distribution equipment; To the satellite communications industry; Located in UK. 	 Manufacturers of radio frequency distribution equipment; Used in the oil & gas, satellite operator and marine sectors; Located in Europe; Minimum EBITDA £250k.

Location: England

260797 - INDUSTRIAL AUTOMATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Designer and manufacturer of automated engineering and packaging systems; 	 Designer and manufacturer of complex industrial automation systems; Bespoke robotic systems;
 Specialising in robotics, the business covers the design and build process end-to-end; 	Located in the UK;Minimum EBITDA £1m.
 Services include assembly, fabrication, mechanical design and precision engineering; 	
Based in the North.	

7298 - ON-SITE MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Producer and processor of equipment,
 Designer and manufacturer of on-site 	intervention and pipeline components;
portable cutting machines;	On-site machining non-destructive testing,
 Provides machining solutions, inspection, 	wellhead equipment etc.;
heat exchangers and welding solutions;	 Located in Europe;
Located in the UK.	Minimum EBITDA £500k.

Location: Scotland

269883 - ENGINEERED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swiss PE-owned; Manufacturer of rotationally symmetrical parts and high technology solutions; Located in Germany. 	 Manufacturers of high technology and highly engineered products; In the drive, control and medical technology industries; Located in Europe; Minimum EBITDA €250k.

Location: Germany

270921 - PRECISION ENGINEERED COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of photochemical machining;	 Manufacturers and suppliers of precision engineered components;
 Produces precision metal component solutions for industries worldwide; 	 Used in the mechanical and industrial engineering industries;
Located in the UK.	Located in Europe;Minimum EBITDA £250k.

269850 - WORKING FROM HEIGHT EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; 	Manufacturers of safety solutions
Manufacturer and supplier of metal	equipment (working from height);
frameworks and safety platforms;	Safety equipment rental and maintenance
 Provides technical support and training to the 	provider;
construction industry;	 Located in Europe;
Located in France.	Minimum EBITDA €250k.

Location: France

6426 - SPRINGS, RINGS, FASTENINGS & SEALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of a wide range of springs, rings, fastenings and seals; Distribution centres across Europe and other continents; UK-based. 	 Manufacturers of springs, rings, fastenings and seals; Supplying international businesses across multiple industries; UK-based.

Location: England

264840 - SPECIALITY & SMART VALVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Swedish PE-owned;Manufacturer and supplier of water and	 Manufacturers of specialty valves and smart valves;
waste water valves;	 Located globally;
 Also offers on-site services, repairs, maintenance, analysis and training; 	 Turnover in excess of €10m.
Located in Germany.	

Location: Germany

262207 - METAL CASTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Manufacturers of metal castings;
 Manufacturer of metal components; 	Supplying products to OEMs active across
 Serves the automotive, industrial and 	a range of sectors;
transportation trades;	 Located in Europe;
 Products include machined metals, cast metals and formed metals; 	Any size.
Headquartered in the US.	

Location: USA

252079 - POWDER COATING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of powder coatings;
 Manufacturer of powder coatings; 	Specialist in-house fabrication;
 Products provided include cladding, rainwater goods and protective taping; 	Located in the UK;Minimum EBITDA £250k.
 Operates across the UK. 	

Location: England

269858 - ENERGY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	 Providers of energy services;
 Provider of maintenance and repair services for industrial steam boilers and other mechanical engineering installations; 	 Maintenance, repair and inspection of hot mechanical industrial installations; Located in Europe;
Located in the Netherlands.	Minimum EBITDA €250k.

Location: Netherlands

263835 - FASTENERS & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Supplier of fixings and fastenings; Customers in the infrastructure and construction markets; Located in the UK. 	 Manufacturers and distributors of fasteners and tools; Customer sectors include construction and civil engineering; Located in the UK; EBITDA in the range of £250k-£2m.

Location: England

262150 - **UNDERPERFORMING/NON-CORE MANUFACTURING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US private investment group;Main focus is industrials;Global portfolio.	 Underperforming or non-core manufacturing businesses; Particularly interested in industrial and aerospace;
	Located globally;
	Turnover above £20m.

Location: USA

5710 - METAL MANUFACTURER & TRADER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers and traders of metals;
 Manufacturer of aluminium alloys; 	Products ideally include master alloys,
 Also trades non-ferrous metal; 	casting alloys, grain refiners, deoxidants, scrap metal and speciality metals;
 Products include master alloys, casting alloys, grain refiners, deoxidants, scrap metal and speciality metals; 	 Located in the UK; Turnover above £2m.
Based in the South West.	Turnover above 12111.

268836 - HIGH PRECISION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of high precision
 Providers of forging and machining of metal; 	equipment;
Customers include OEMs;	Located in Europe and the US;
Located in Italy.	Minimum EBITDA €1m.

Location: Italy

256433 - ACOUSTIC & THERMAL EFFICIENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Acoustic and thermal efficiency
 Manufacturer of acoustic and thermal products; 	capabilities;Non-automotive markets with acoustic or
Primarily in the automotive sector, but	thermal needs;
branching out;	Complimentary technologies would be of
 Operates across Europe. 	interest;
	 Will consider distressed opportunities that would enhance strategic position;
	 Located in the UK or Europe;
	 Turnover up to €30m;
	 Good profitability;
	• EV up to £10m.

Location: England

251242 - GLASS MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Glass merchant and processor;	 Glass designers, manufacturers, suppliers and installers;
 Treatments include processing, laminating, toughening and heat; 	Interested in distressed;UK-based;
• Operates from four sites across the UK.	Turnover up to £10m.

10521 - STEEL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Steel stockholders;
 Steel stockholder; 	 Serving a variety of industries;
 Serves the construction, oil & gas, transport and aerospace industries; 	Located in the North East;Turnover above £3m.
 Services include cutting, drilling, shot blasting, punching & shearing, and laser cutting; 	
 Has own distribution fleet with over 20 sites across the UK. 	

Location: England

265105 - METAL FABRICATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Metal fabricators;
 Portfolio of companies who provide engineering support services; 	 Capacity to produce industrial stairs, handrails and gantries;
 Works predominantly in the construction sector; 	 Distressed niche businesses in the engineering and construction sectors;
 Can act very quickly. 	Located in the North;
	 Some flexibility if on a well-connected road network;
	Turnover in the range of £1m-£20m.

Location: England

135 - SPECIALISED CASTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Casting companies;
 Manufacturer of specialised castings and safety/security products; 	Willing to look at distressed opportunitieLocated in the UK;
 Export to Europe, America and Asia; 	Turnover up to £50m.
Based in the Midlands.	

259869 - FLUID SEALING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Manufacturers of fluid sealing solutions;
 Group of companies involved in the manufacture of seals; Operates in Europe and the US. 	 End markets include renewable energy, aerospace, semiconductor, pharma, industrials and food processing;
operates in Europe and the op-	 Located in Europe and the US;
	• Turnover up to €100m.

Location: Italy

264062 - CUTTING TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Manufacturers of cutting tools;
 Machine tools manufacturing group; 	 Products/services should include milling,
 Sectors include aerospace, automotive, oil & 	turning and grinding;
gas, railways and energy;	Blue chip clients would be advantageous;
 Products include circular saws, laser cutting 	 Located in Europe;
and punching, internal grinding and surface grinding;	Turnover above £3m.
Headquartered in Spain.	

Location: Spain

260284 - GEARBOXES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and supplier of gearboxes;	 Manufacturers and suppliers of gearbox products;
 Customers are from the aerospace, defence, medical, industrial and automotive sectors; 	 With a gear, motor or actuator bias; Based in the UK, Europe and the US;
Located in the South.	Turnover above \$25m.

267165 - MOLDS & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Manufacturer of molds;	 Manufacturers of molds and tools using metal injection molding, carbon fibre and composite materials;
 Serves the automotive, heavy trucks and consumer goods industries; 	 Technological capabilities to include 3D printing and engineering services;
Located in Canada.	 Serving the automotive, consumer, medical, general industrial and aerospace industries;
	Located in Europe and Asia;
	Any size;
	 Smaller targets (<\$10m EBITDA) must add new capabilities/technologies/industries/geographies;
	 Would look at North American opportunities with an EBITDA above \$10m.

Location: Canada

7076 - FLUID POWER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Supplier of fluid power products; Customers are independent distributors and resellers; 	 Fluid power products i.e. hydraulics or pneumatics; Based in the UK; Turnover up to £50m.
Operations throughout the UK and Ireland.	

Location: England

253891 - ELECTRIC DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and distributor of garage and	 Manufacturers of electric/automatic doors;
industrial doors;	Located in the UK;
Nationwide operations.	Turnover up to £10m.

268213 - INDUSTRIAL BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Industrial and service sector businesses;
 Industrial holding company; 	 Businesses in the following sectors are of particular interest:
 Specialisations in automobile distribution, vehicle glass repair and stationery; 	 Automation (robotics e.g. warehouse automation and
 Seeking new platform companies to pursue a buy-and-build strategy; 	logistics),
Headquartered in Belgium.	Machine tools (B2B);
1,	 Also interested in purchasing a new platform for a new cluster (buy and build);
	 Public to private transaction would be possible;
	 Looking to retain and incentivise management;
	Headquartered in Europe;
	High margins and good growth prospects;
	 Equity investment of around €400m;
	 If larger, can bring in a partner or retain some existing shareholders.

Location: Belgium

253806 - FIRE SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and distributor of high quality fire products; Products include extinguishers, ancillaries, servicing tools and datasheets; Services include CO2 refilling, extinguisher collection & disposal, cash for cans schemes and personalised extinguishers; Manufacturing facilities in the UK and Far East; 	 Manufacturers and distributors of fire safety products; Providers of fire product services; Located in the UK or Asia; Minimum EBITDA of £500k.
Products distributed across the UK.	

266174 - PRECISION CASTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Precision casting businesses;
 Manufacturer and supplier of castings; 	Capabilities in one or more areas of
 Customer sectors include defence, medical, energy and automotive; 	technology, such as investment casting, sand casting, gravity die casting, or pressure die casting;
Operates from two locations in the UK.	 End markets are defence, aerospace, general engineering, oil and gas, speciality automotive, process industries, power generation, and medical;
	 Export content desirable, with exposure to US, European and Asian markets and/or opportunities to grow in these markets;
	Management team in place;
	 Located in the UK, US and Europe;
	 Must have sales >£3m-£4m pa;
	 Smaller businesses of potential interest as bolt-ons to existing operations;
	EBITDA preferably at least 5-10% of sales;
	Track record of cash generation.

Location: England

256 - SCIENTIFIC INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	 Manufacturers of scientific instruments;
 Designer of scientific instruments; 	Must own the IP on their products;
Current activities in fire testing, ultra-high	 Ideally exporting at least 80%;
vacuum, fibreoptic testing, electron microscopy and noble gas purification;	Based in Europe;
Operates across the UK and is an	• EBIT margin >20%;
international player in certain markets.	 Self-standing entities must have EBIT of £500k, bolt-ons have no limit.

8038 - METAL STOCKHOLDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Metal stockholders;
 Multi-metal stockholder and distributor; 	 Focus on stainless steel or aluminium;
 Materials include stainless steel, aluminium, cast iron and copper; 	No interest in fabrication;UK-based but will consider Europe;
Located in Northern Ireland.	Turnover above £1m.

Location: Northern Ireland

254251 - **METAL FABRICATOR & PRECISION ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and supplier of precision sheet metal products;	 Metal fabricators and precision engineering services; Located in the UK;
 Serves clients ranging from blue chip companies to sole traders; 	Turnover up to £20m.
Operates in the UK and Europe.	

Location: England

17380 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Precision engineering companies;
 Supplier of metal products; 	 Products such as specialist wire;
 Metals include stainless steels, carbon steels, nickel, brass, copper, aluminium and titanium; 	 Interested in distressed opportunities; Focus on UK but would look at continental Europe;
 Customers in the aerospace, petrochemical and automotive industries. 	Turnover up to £10m.

262612 - ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Engineering firm;	Engineering services;Serving clients across a range of sectors;
 Offers a wide range of engineering services including medical, energy, industrial, filtration, water and HVAC; 	 Located globally; Minimum EBITDA US\$1m.
Services offered across the US.	

Location: USA

268784 - MARINE SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Designer and manufacturer of marine safety	 Manufacturers and suppliers of marine safety products;
equipment;	Located in the UK;
 Products include ladders, life jackets and rescue boats; 	Minimum EBITDA £250k.
Products supplied across the UK.	

Location: England

267734 - INDUSTRIAL, CONSTRUCTION & INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Industrial conglomerate;	Businesses operating across industrial, construction and infrastructure sectors;
 Acquires and develops small and medium- sized businesses; 	 Located in Northern Europe; Couple of smaller acquisitions with a turnover up to £10m;
Located in Sweden.	 One larger acquisition with a turnover up to £50m.

Location: Sweden

250861 - SCIENTIFIC INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of scientific instruments;
 Manufacturer and distributor of laboratory and industrial products; 	Located globally;Turnover up to £10m.
 Products are sold worldwide; 	
Located in Europe and Asia.	

Location: Israel

10208 - HYDRAULIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of cylinders, pumps, motors and associated components; Based in East Anglia. 	 Manufacturers/repairers of hydraulic products; Key products include cylinders, pumps and motors; No interest in companies who primarily buy and sell; Based in/relocatable to East Anglia; Turnover in the range of £1m-£2.5m.

Location: England

13019 - ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Engineering companies;
 Group of engineering companies; 	 Focus includes injection moulding,
 Services include precision engineering, fabrication, toolmaking and moulds; 	fabrication, welding, CNC machining and electronics manufacturing;
 Industries served include aerospace, defence, oil & gas, and medical; 	Located in the UK;Turnover up to £15m.
Based in the North-West.	

266969 - SUBMERSIBLE PUMPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Pump manufacturer;	 Submersible pump manufacturers or aftermarket/services;
 Primarily serves the water, oil & gas, energy and industrial markets; 	 Primarily for the oil & gas and water markets;
Operations across Europe, Asia and America;	 Located in Germany, continental Europe and the UK;
 Headquartered in Germany. 	Other regions with a strong customer base in their area are of interest;
	Turnover up to £50m.

Location: Germany

261398 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Precision engineering companies;
 Precision engineering company; 	Looking to diversify into the aerospace
 Specialises in CNC machining; 	market;
Main client focus in the motorsport industry	 Located in the South;
Activities across the UK.	 Turnover in the range of £2m-£10m;
	• EBITDA up to £1.5m.

Location: England

13020 - ENGINEERING & INDUSTRIAL MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Sub-contract engineering company; Services include 3D laser cutting, angle & tube cutting, steel folding, sheet metal fabrication and finishing; 	 Engineering and industrial manufacturing businesses; Located in the UK and Ireland; Turnover up to £10m.
• Services offered across the UK and Ireland.	

Location: Northern Ireland

16433 - AUTOMATIC DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer, supplier and installer of	 Manufacturers of automatic doors, entrance solutions or related industries;
automatic door systems;	No interest in industrial doors;
 Operations across the UK. 	Located in the UK;
	• Turnover >£3m.

Location: England

266351 - GLASS MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Glass manufacturing;
Manufacturer of glass and solar panel	No interest in installation;
products;	 Primarily distressed businesses;
 Operates globally. 	Based in the UK and Europe;
	Turnover up to £10m.

Location: England

12722 - SCIENTIFIC & TECHNICAL INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Designer and manufacturer of scientific and	 Manufacturers of scientific and technical instruments;
technology products;	 Selling globally;
 Four divisions offering equipment for life scientists and microbiologists; 	 Any science- and technology-based companies;
 Located in the UK; 	 Located in the US and Europe;
 Offers products worldwide. 	 Profitable and cash generative;
	Strong track record and local management team.

3683 - METAL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Metal stockholders;
 Metals and plastics stockholder; 	Turnover up to £50m;
 Metals include aluminium, brass, bronze, copper and steel; 	Based in the UK.
 Operations across the UK. 	

Location: England

257843 - MEASUREMENT & INSTRUMENTATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Group of companies comprised of four business segments;	 Measurement and instrumentation businesses; HVAC, water & waste water and general
 Offers advanced test and inspection instrumentation, systems, flow meters & control products, measurement instrumentation and automated flow assembly & tests systems; 	industrial space;Located globally;EBITDA above US\$1m.
 Headquartered in the US; 	
 Operates globally. 	

Location: USA

9768 - COMPOSITE FLOORING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer, producer and installer of profile metal decking, shear studs and concreting; 	 Manufacturers and installers of composite flooring; Located across the UK;
 Manufactures and installs their own products; 	Minimum EBITDA of £250k.
 Contracted on major commercial projects across the UK. 	

8506 - DUCTWORK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Manufacturers, suppliers and installers of ductwork;
 Manufacturer of ductwork and related products; 	Based in the South;
Based in the South East.	Turnover up to £5m.

Location: England

9754 - BULK HANDLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and installer of bulk material handling equipment; 	 Designers, manufacturers and installers of bulk handling equipment; UK and Ireland-based;
 Products include loaders, unloaders and conveyors; 	Turnover up to £15m.
• Products offered across the UK and Ireland.	

Location: Northern Ireland

11248 - INDUSTRIAL AUTOMATION & CONTROL SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Designer and manufacturer of automation solutions;	 Designers and installers of industrial automation and control systems; Based in the UK;
 Products include sensors, valves, pneumatic equipment, cables, connectors and motors; 	Turnover up to £5m.
 Also retails pneumatic and fluid power components online; 	
Products offered across the UK.	

254421 - INSTRUMENTATION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Distributors of instrumentation, process
 Holding company; 	control, calibration, flow meters and electrical testing equipment;
 Subsidiaries within calibration, steel casting and thermoplastics; 	Based in the UK;
 Serves the medical, pharmaceutical and industrial equipment space; 	Turnover in the range of £1m-£10m.
Products and services offered across the UK.	

Location: England

4928 - STEEL FABRICATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Steel fabricators;
 Manufacturer of pipe and tubing solutions; 	No interest in lasers;
 Clients include major blue-chip companies; 	UK-based;
Based in the Midlands.	Workshop at least 40,000 sq. ft.;
	Turnover above £5m.

Location: England

5527 - SAWING & CUTTING TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Manufacturers or brands of sawing and
 Famous brand for hacksaw blades and other tools; 	cutting technologies;Producers and suppliers of a large variety
 Products include blades, saws, chisels and 	of cutting tools;
drills;	 Located globally;
 Manufactured in India and France; 	 Turnover in the range of £5m-£15m.
Distributed globally.	

Location: India

269464 - VARIOUS SECTOR MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer

- Overseas;
- Material technology and recycling group;
- Primary operations include the development of clean technologies and the recycling of non-standard materials;
- Headquartered in Belgium;
- Global operations.

Acquisition Criteria

- Manufacturers of rechargeable battery materials, stationary control catalysts and high conductivity materials;
- Companies that recycle end-of-life rechargeable batteries and catalysts;
- Manufacturers of emission control catalysts, tyre compounds and speciality composite materials for automotive assemblies;
- Manufacturers of compounds that remove impurities from petroleum;
- Manufacturers of powders for stone and concrete cutting tools, ceramic colouring and fast drying paints;
- Manufacturers of catalysts for steel mills, glass production, carbon black manufacturing and paper mills;
- Manufacturers of optical lenses for night vision and thermal imaging, catalysts for TFT and organic LED displays;
- Manufacturers of rechargeable battery materials for portable electronics, thin film coatings for semi-conductors and electroplating solutions for technical and decorative applications;
- Manufacturers of chemicals used in surface treatments, precious metal chemicals, high potency active pharmaceutical ingredients and control catalysts for chemical plants;
- Businesses recycling industrial catalysts and precious and speciality metals;
- Located globally;
- Minimum turnover €10m.

Location: Belgium

257703 - STEEL MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Manufacturers and suppliers of steel;
 Steel stockholder; 	 Located in the North West and Yorkshire;
 Products include coils, sheets and plates; Products are processed and packaged inhouse; 	Turnover up to £20m.
 Operates own fleet of specialised vehicles for distributing products across the UK. 	

Location: England

269361 - WASTEWATER TREATMENT INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Water technology companies;
 Water technology company; 	Designers and manufacturers of
Services include treatment of wastewater	wastewater treatment infrastructure;
and its by-products;	Located globally;
 Headquartered in Belgium; 	 Turnover in the range of £2m-£5m.
 Operates globally. 	

Location: Belgium

266093 - ADHESIVE TAPE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Industrial and medical adhesive tape
 Producer of water-based adhesive tapes; 	providers;
 Single-sided and double-sided; 	 Strong distribution capabilities in Europe, North America or Asia;
 Tailored to customer requirements; 	Located globally with a focus on North
 Supplies a domestic and overseas client base. 	
	 Turnover in the range of €10m-€50m;
	• EBITDA between €2m-€10m.

Location: Switzerland

266059 - BRASS, COPPER & ALUMINIUM ALLOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned; Specialist in hot forging and machining of	 Hot forging and machining of brass, copper and aluminium alloys;
 Specialist in hot forging and machining of brass, copper and aluminium alloys; 	Located in Europe;
 Client sectors include automotive and heating & cooling; 	• EBIT up to €50m.
Based in the Netherlands.	

Location: Netherlands

260467 - DRILLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Drilling equipment and services providers;
 Developer and provider of drilling equipment 	 Located globally;
and services;	 Turnover in excess of €2m.
 Serves the horizontal drilling markets; 	
 Proprietary radar technology; 	
 Global contracts; 	
 Headquartered in the Netherlands with additional offices in the UK, USA and Canada. 	

Location: Netherlands

262470 - REFRIGERATION BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Designers, manufacturers, distributors or
 Producer of refrigeration cabinets; 	service providers operating in the refrigeration sector;
 Designs, manufactures, sells, delivers and installs; 	• UK-based;
 Offers leading brands to a wide range of blue- chip clients; 	Turnover in the range of £2.5m-£200m.
Operates across the UK.	

269482 - INDUSTRIAL HOLDING COMPANY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Industrial holding company;	 Majority stakes in new platforms/add-ons for existing portfolio companies in the following areas:
Experience in a wide range of industries;Located in Belgium.	 Point of sale cooling cabinets for drinks and food products,
	 Business event centres,
	 Analytical software for asset- based lending companies,
	 Designers of kitchen products,
	 Developers, renters and managers of warehouses & distribution centres,
	 Omni-channel supply chain solutions for suppliers and retailers,
	 Importers of high-quality food products (particularly Italian),
	 Coin producers for over 60 central banks,
	 Staffing companies specialising in the food production industry;
	Located in Europe;
	• EBITDA above €3m.

Location: Belgium

261195 - ALUMINIUM & STEEL PROCESSING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Aluminium or steel processing businesses;
 Industrial metals business; 	Located in Europe;
 Produces extrusion dies for aluminium manufacturing and develops hardening technologies; 	Minimum EBITDA €1m.
Headquartered in Germany.	

Location: Germany

270153 - AFTERSALES & SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of auxiliary equipment for offset printing; 	 Providers of after sales services and spare part provision; Serving the offset printing market;
 Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications; 	Located across Europe;Turnover up to €250m.
 Global customer base of over 3,000 printing lines; 	
• Facilities in the Netherlands and the US.	

Location: Netherlands

263379 - LASER & PHOTONICS EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Suppliers of laser and photonics aguinment:
 Supplier of laser and photonics equipment; 	equipment;
 Serves the scientific, education, aerospace, 	 Serving a range of sectors;
telecoms, energy and manufacturing sectors;	 Located in Europe;
Headquartered in Germany.	 Turnover above €3m.

Location: Germany

262575 - STEEL SERVICE CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Steel service centres;
 Steel processor; 	Located in Western Europe;
 Specialises galvanised, hot, cold and stainless steel products; 	 Profits in excess of €1m.
 Steel can be finished black, stained, rolled, polished, coated, ferritic and annealed; 	
Located in Germany.	

Location: Germany

264043 - MACHINE VISION SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Developers and vendors of machine vision
Developer and vendor of machine vision	solutions;
solutions;	 Serving the food & pharmaceutical
Offers solutions to the food & pharmaceutical	packaging and distribution industries;
packaging and distribution industries;	 Based in the Netherlands;
• Located in the Netherlands.	Minimum EBITDA €1m.

Location: Netherlands

269149 - STEEL ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Steel engineering service providers;
 Steel engineering business; 	 Manufacturers of steel lifting structures,
Offering services related to steel structures;	container handling systems, offshore & dredging equipment and automotive
 Services include welding, cutting, machining, 	components;
assembly and quality control;	 Located across Europe;
 Specialises in processing high strength, fine- grained structural steel; 	Minimum EBITDA €1m.
 Also manufactures steel structures for a range of sectors; 	
Headquartered in Poland.	

Location: Poland

263336 - UHV PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Manufacturers of UHV products, parts and
 Manufacturer and distributor of Ultra High Vacuum (UHV) components and products; 	components;Products developed for use in scientific
 Products include chambers, gaskets and flanges; 	research; • Located across Europe;
Global distribution network.	Minimum EBITDA £500k.

252333 - SPILL & POLLUTION CONTROL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of spill and pollution control
 Designer and manufacturer oil and chemical 	solutions;
pollution control systems;	 Located across the UK;
 UK-based with and extensive global sales network. 	Turnover above £1m.

Location: England

268903 - METERING & SMART SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
KLSE-listed;	 Metering and smart solutions;
 Manufacturer and supplier of water meters and waterworks fittings; 	 Manufacturers of water or flow control and measurement instruments;
Located in Malaysia.	Rail industry or infrastructure assets;
	 Utilities or facilities management service providers;
	 Digital or new technology related to the energy and renewable resources;
	 Located globally, with a focus on Europe;
	EBITDA in the range of RM5m-RM10m.

Location: Malaysia

4053 - FIRE & GAS DETECTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	Technical fire & gas detection systems and
 Manufacturer of a variety of products to 	elevator systems;
protect people and infrastructure;	 No interest in start-ups and must have at
 Products include fire & gas detectors and 	least 3 years historic growth;
security sensors;	 Located in the US, Canada, Western
 Operations across North & South America, 	Europe, SE Asia and Australia;
Europe and Asia.	 Turnover in the range of \$10m-\$300m;
	• Sweet spot is \$30m-\$70m.

Location: USA

261059 - PUMP MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Manufacturers of pumps;
 Manufacturer of water pumps and pressure products; 	Water processing businesses;Located in the UK;
Water-boosting solutions provider;Located in the UK.	• EBITDA between £0.2m-£5m.

Location: England

269055 - HVAC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of HVAC products;
 HVAC products manufacturer; 	 Located in Europe;
 Products include water heaters, radiators, boilers, tanks, air conditioners and ventilation systems. 	 EBITDA above €1m.

Location: France

4411 - CAPITAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Providers of capital equipment with a
 Multi-disciplined engineering and industrial manufacturing group; 	leading market position or in a strong niche;
 Provides capital equipment and after market 	 Activities across a range of sectors;
services;	 Up to three principle locations per €200m
 Active across a range of sectors including 	of revenue;
aerospace & defence, automotive, energy,	Under-performing;
infrastructure, mining, minerals & metals and packaging;	 Non-core division of larger corporate structure;
 Over 80 subsidiaries worldwide. 	• 100% shareholding available;
	 Located across Western Europe and Northern Africa;
	Turnover in the range of €200m-€1bn.

12225 - SECTOR WIDE ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;HVAC products manufacturer;	 Engineering businesses active across a range of sectors;
 Products include water heaters, radiators, boilers, tanks, air conditioners and ventilation systems; 	Located across Europe;Minimum EBITDA £1m.
Located in France.	

Location: France

253602 - OIL & GAS PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer, fabricator and stockist of products for the oil & gas and petrochemical 	 Manufacturers, fabricators, stockists and suppliers of oil & gas and petrochemical products;
industries;	 Located worldwide;
 Operations in UK, Europe, Singapore, Australia, South Africa and the Americas. 	Turnover up to £25m.

PACKAGING

264741 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of polythene sacks, liners, sheets and tubes; 	 Plastic packaging and associated services businesses; Located in Europe;
 Uses include food contact, animal feeds, horticulture, medical devices and textiles; 	• EBITDA >£1m.
Supplies across Europe.	

Location: England

252060 - CORRUGATED PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Packaging businesses, in particular
 Cardboard packaging business; 	corrugated packaging specialists;
Services offered include litho, screen & flexo	Flexible regarding management exit plans;
printing, gluing services and die cutting;	UK-based;
• UK-based.	 Turnover in the range of £3m-£7m;
	EBITDA of £250k-£650k.

Location: England

5137 - SPECIALISED PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Manufacturers of specialised packaging;
 Specialised (metabolised or laminated) packaging; 	Located across Europe;Turnover in excess of £5m;
 Broad market presence; 	 Must be profitable.
 PE owners have wide experience of international acquisitions; 	iviust be promable.
Located in the UK.	

262237 - THERMOFORMED PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	Manufacturers of thermoformed
 Manufacturer of thermoformed packaging; 	packaging for the food and beverage industry;
 Products range from single material clamshell to multi-layer-material modified atmosphere 	Located in Europe;Turnover >f5m.
containers;	Turnover >E5iii.
Located in the US.	

Location: USA

269472 - PET CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of custom and stock PET 	Manufacturers of PET containers for the food and beverage end markets; Destinglarly with a focus on injection.
containers;Primarily used in the packaging of food and	 Particularly with a focus on injection moulding;
beverage products.	Located in Europe;
	• Turnover >£10m.

Location: USA

261961 - FLEXIBLE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of flexible packaging;
 Advanced packaging manufacturer; 	Design, conception, project management,
 Specialises in food & beverage, pharmaceuticals, medical, personal care and 	processes and prototyping services also of interest;
household care;	 Located in the UK and Asia;
 Combines flexographic printing with lamination, laser and intelligent technologies; 	Minimum EBITDA £2m.
 Inhouse reprographics also offered; 	
Offices in the UK and Asia.	

268731 - FOOD & BEVERAGE CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Manufacturer of food & beverage containers	 Manufacturers of food & beverage containers;
and related machinery;	 Includes cans and plastic bottles;
Located in Japan.	 Manufacturers of machinery for filling food and beverage containers;
	 Located globally;
	• EBITDA >£1m.

Location: Japan

264394 - FLEXIBLE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Flexible packaging manufacturers;
 Manufacturer of flexible packaging and high barrier forming web films; 	For the food industry;Located in Europe;
 For the North American protein, cheese and specialty food end markets. 	• Turnover >£5m.

Location: USA

255412 - HIGH-END GLASS PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Manufacturers of high-end glass
Manufacturer of premium glass bottles and	packaging;
containers;	 Particular focus on the spirits industry;
 Serves the food and beverage industry; 	 Will also consider products for soft drinks;
 Clients include international brands; 	 Innovative manufacturing technology;
 Manufacturing facilities in the UK. 	 Located in Europe;
	Minimum EBITDA of £2m.

7535 - PACKAGING & POS (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acqui	sition Criteria
UK privately-owned	;	•	Manufacturers of packaging;
 Manufacturer of pa equipment; 	ckaging and point of sale	•	Located in the North of England; Turnover up to £10m.
History of acquisition	ons;		
• Located across the	UK.		

Location: England

261119 - PROTECTIVE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of PE foam, air bubble film and extruded polystyrene packaging and building products; Products include contact sound insulation, pipe insulation, bubble wrap and various foams; Products are used across the sectors of automotive, electronics, health care, food, 	 Manufacturers of protective packaging products; Based in Europe; Turnover in excess of £2m.
 Production facilities in Belgium, France, Poland, Slovakia, Hungary, Ukraine and Romania. 	

Location: Belgium

252923 - FLEXIBLE PACKAGING & LABELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of sustainable packaging; Includes self-adhesive labels, flexible packaging and reprographics; Six manufacturing sites across the UK. 	 Manufacturers of flexible packaging or labels; Located in the UK; Turnover in the range of £1m-£10m.
Jix mandractaring sites across the ok.	

254224 - PACKAGING SUPPLY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Packaging suppliers;
 Packaging supplier; 	Similar product portfolio;
 Products include labels, tape, packaging machinery, shrink sleeves and printed film; 	Located in the UK;Any size.
• Located in the North.	,

Location: England

266242 - PAPER PRODUCTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Paper production;
 Manufacturer of packaging and machinery; 	Paper chemical productions;
 Products include packaging, speciality chemicals, paper machinery and paper; 	Specialty chemical production;Located in the UK;
Based in India;	Turnover above £20m.
 Operates globally. 	

Location: India

267356 - TEXTILE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Designer and manufacturer of industrial packaging systems; To the automotive industry; Products are made of fabric and reusable plastic; 	 Textile packaging companies; End-user strictly automotive; Based in Europe and the US; EBITDA up to €6m.
 Main supplier to a number of large European car manufacturers. 	

Location: Belgium

267688 - LUXURY FASHION PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and supplier of hangtags and labels; Located in Italy. 	 Manufacturers of packaging for the luxury fashion industry;
	 Garment labels, tags and packaging suppliers;
	 Located globally;
	Minimum EBITDA €500k.

Location: Italy

253537 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Plastic packaging companies;
 Packaging producer; 	Producers of PET bottles, preforms, caps
 Products include PET bottles; 	and closures;
Located in Austria.	Located globally;
	• Turnover >€20m.

Location: Austria

261146 - PHARMA & FOOD PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Manufacturer and distributor of high-end	 Top end packaging in pharma and food sectors;
industrial plastic packaging;	Located across Europe and the US;
 Serves clients in the pharmaceutical, speciality chemical and food sectors; 	Minimum EBITDA €1m.
 Headquartered in the Netherlands and active across six countries. 	

Location: Netherlands

4828 - PACKAGING, WORKWEAR, PPE & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers and suppliers of packaging;
 Manufacturer of pallets, cases and crates; 	 Distributors of workwear, PPE and tools;
 Also distributes workwear, PPE and tools; 	Based in the UK;
 Track record of acquisitions. 	Turnover up to £15m.

Location: Scotland

7535 - PACKAGING TRADING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Packaging traders;
 Importer, manufacturer and distributor of packaging solutions; 	 Companies buying and selling packaging products;
 Products include bubble wrap, plastic strapping tools, corrugated products and food packaging. 	UK-based with a focus on the Midlands;Turnover up to £3m.

PLASTICS

263870 - EXTRUDED PLASTIC SHEET (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and marketer of highly-engineered extruded plastic sheet and accessories; To the engraving, signage and awards markets. 	 Manufacturers and distributors of extruded plastic sheet; Located in Europe; Turnover >£5m.

Location: USA

7032 - HIGH-PRECISION PLASTIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Designer and manufacturer of complex	 Manufacturers of high-precision plastic components;
thermoplastic injected-moulded components;	Toolmakers;Can serve a variety of sectors, preferably
 Target markets include the automotive and medical industries; 	automotive;Based in the Midlands or relocatable;
Highly automated business.	Turnover up to £10m.

Location: England

14944 - PLASTIC & RUBBER EXTRUSION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Plastic and rubber extrusion companies;
 Manufacturer and supplier of plastics and rubber extrusions; 	 Polymer-related manufacturing;
	Online or catalogue businesses;
 Customers within the construction and automotive markets; 	• UK-based;
 Services offered across the UK. 	Relocatable businesses;
	Turnover up to £5m.

5162 - INJECTION MOULDING & PLASTIC EXTRUSION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	Manufacturer and supplier of plastic
 Manufacturer and supplier of plastic 	products;
products;	Product areas include recycling, food
 Products include media packaging, waste & recycling products, rainwater collection systems, trade moulding and housewares; 	packaging and trade moulding;
	 Specialising in injection moulding and plastics extrusion;
Based in the North.	Located in the UK;
	Turnover in excess of £2m.

Location: England

263022 - PRECISION MOULDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
SGX-listed;Manufacturer of precision plastic components;	 Plastics companies with precision moulding capabilities; No interest in extrusion moulding;
 Capabilities include mould fabrication, injection moulding and mould designs; 	 No current interest in the automotive sector;
 Four key business areas are automotive, consumer/IT/environment, medical and tools; 	Based in Europe;Turnover in excess of £25m.
Operations across Asia, Europe and America.	

Location: Singapore

15856 - MOULDING & PAINTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Plastics manufacturers;
 Plastics injection moulding; 	 Moulding and painting;
 Located in Sweden; 	 Serving the automotive industry;
 Operates globally. 	 Located in Germany and Central Europe;
	• Turnover between €25m-€100m.

269162 - PLASTIC PIPING & CABLING (CLICK REFERENCE TO ENQUIRE)

The A	The Acquirer		Acquisition Criteria	
•	Overseas;	•	Plastic product manufacturers;	
•	Manufacturer and distributor of plastic piping systems;	•	Focus on piping and cabling products; Located in Europe;	
•	Systems range from those for conveying water, chemicals and gases to conduits carrying power and data cabling;	•	EBITDA up to €400m.	
•	Products used in buildings, infrastructure, industrial and agricultural projects;			
•	Manufactured in Belgium;			
•	Distributed globally.			

Location: Belgium

260337 - INJECTION MOULDING TECHNICAL PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Manufacturers of technical components;
 Designer and manufacturer of plastic and metal technical components; 	 Suppliers of technical parts for use in injection moulding;
 Covers the entire production chain end-to- end including creation of moulds, injection and automated assembly; 	No interest in automotive sector;Based in the UK or Southern Europe;
Headquartered in France;	 Turnover in the range of €5m-€15m.
 Operates across Europe. 	

Location: France

257245 - WEBBING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• PE-owned;	Manufacturers of webbing;	
 Specialist webbing manufacturer; 	• UK-based;	
 Materials used include nylon, polypropylene, polyester and cotton; 	• Turnover >£1m.	
UK-based.		

254103 - MANUAL HANDLING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UK privately-owned;	Manual handling businesses;	
 Material handling solutions and products provider; 	Selling to end users;UK-based;	
 For the plastics and packaging industry; Products include plastic pallets, pallet collars, shelving, lockers and trolleys. 	Potential to relocate the business;	

Location: England

260839 - INJECTION MOULDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Manufacturer of complex plastic parts and	 Automotive suppliers focusing on injection moulding;
components;	 Automotive and consumer-goods OEMs;
 Products used in packaging, technical parts, household appliances and automotive 	 Diversification into complex plastic applications;
applications;	 Injection moulding focusing on packaging;
Located in Switzerland.	Located in China or Eastern Europe;
	 Profit margin in excess of 10%;
	 Turnover in the range of €10m-€100m;
	 EBITDA in the range of €2m-€20m.

Location: Switzerland

14638 - DISPOSABLE POLYTHENE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of disposable polythene products; Products include bin liners, disposable gloves aprons and latex; Located in the North West. 	 Distributors of disposable polythene products; Located in the North West; Turnover up to £1m.

269205 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of plastic packaging products; Customer markets include food & drink, beauty and pharmaceuticals; Operates across Europe. 	 Manufacturers of plastic packaging products; Products include bottles for the food and drink industry; Located in Europe; Minimum EBITDA of £500k.

Location: England

11787 - PLASTIC CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Designer, developer, manufacturer and seller of plastic injection-moulded products; Clients mainly in the pharmaceutical sector; Products include plastic containers for transporting healthcare products, measuring cups and pillbox pill dispensers; Based in France. 	 Manufacturers of plastic containers; Supplying the pharmaceutical sector; Located in Southern Europe; Minimum EBITDA €1m.

Location: France

13580 - PLASTIC TOOLS & COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of tools and components;
Manufacturer of tool mouldings and plastic	 Products for the medical sector;
components;	 No interest in automotive;
 Markets include the medical and technical industries; 	• UK-based;
 Owners have wide experience of international acquisitions; 	Turnover in the range of £5m-£10m.
Based in the South-East.	

262282 - PLASTIC ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Plastics engineering company; Designs and manufactures extrusion lines into various industries and applications; 	 Plastic engineering companies with a focus on extrusion; Located in Europe and the US; Turnover >£5m.
 Specialising in polymer film and other extruded products with high mechanical and chemical properties; Headquartered in Canada. 	

Location: Canada

7545 - PLASTIC MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK group of investors; 	Any type of plastic manufacturers;
 Main focus is the plastic moulding market; 	 Interested in distressed opportunities;
 Track record of acquisitions in rotational plastic moulding; 	 Do not require management to stay in place long-term;
 Based in the North-West. 	 Located in the UK and Ireland;
	 Turnover of £500k-£20m;
	 Enterprise value in the range of £100k- £3m.

PRINT

264421 - PRINTED MEDIA SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Supplier of printed media solutions for digital	 Suppliers of coatings to substrates for digital printing;
printing;	 Providers of printed media solutions;
 Products supplied include papers for photo and art printing, laser printing, thermal papers etc; 	Located in Europe;Minimum EBITDA £250k.
Located in Switzerland.	

Location: Switzerland

267785 - PRINT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Provider of print solutions;
 Provider of managed print solutions; 	Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

260248 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Developer of packaging technology specialising in plastic manufacturing; Products include kegs, containers, jars and coolers; 	 Manufacturers of plastic packaging; New markets e.g. food and beverages; Located in Europe; Minimum EBITDA £500k.
 Products are distributed internationally via third-party distributors; 	
Located in the UK.	

9684 - PLASTIC STORAGE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer of storage, handling and	 Manufacturers of plastic storage equipment;
distribution equipment;	Products for warehouses and stock management:
 Product range includes roll pallets, plastic containers, bins and stackable containers; 	management;UK-based;
 Products used in general warehousing and stock management. 	Turnover up to £5m.

Location: England

259539 - DIGITAL PRINT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Print businesses;
 Group of printing companies; 	Specifically digital print;
 Services include publication & advertising, digital design, web development signage and office stationery; 	 Interested in distressed sales; Located in the UK; Turnover in the range of £1m-£10m.
 History of acquisitions; 	Turnover in the range of Elin-Eloin.
Operates throughout the UK and Ireland.	

Location: England

263822 - PRINT-RELATED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Office supply dealers;
 Provider of stationery and print-related 	 Located in the UK;
services;	 Turnover in the range of £7m-£25m.
 Also supplies office furniture, cleaning products and hardware; 	
 High-end client base including central government and international banks; 	
Operates throughout the UK.	

260846 - ONLINE PRINTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	National and international online printing;
 Online printing business; 	Online front-end and online marketing
 Produces 2.1bn products each year; 	capabilities;
 Products include flyers & leaflets, postcards, 	Local production;
folders, brochures, posters, letterheads,	Located in Europe;
business cards and catalogues;	 Turnover in the range of €10m-€50m;
 Two production sites in Germany. 	• EBITDA of €2m-€10m.

Location: Germany

9351 - PRINTING, PACKAGING & GREETING CARDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Print and packaging company;	 Smaller packaging, printing and greetings cards businesses;
 Offers print and design services in greetings cards and packaging; 	 Possibility of integrating purchasing and transport where appropriate;
Services offered globally.	Located in Europe and Asia;Turnover up to £10m.

Location: England

260559 - PRINTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Printing companies;
 Printing services; 	Based in the UK;
 Services include digital print, direct mail and print management; 	Turnover in the range of £10m-£30m.
 Digital press & print finishing equipment, high-speed laser and inkjet presses; 	
 Comprehensive print buying service; 	
• Located in the South.	

267560 - DIGITAL PRINT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Digital print companies;
 Digital print and fulfilment services; 	 Mainly serving re-sellers;
 Exclusively for re-sellers with no B2C engagement; 	 German and UK opportunities with an EBITDA between €2m-€10m;
Based in the Netherlands.	 Benelux-based opportunities with an EBITDA above €500k.

Location: Netherlands

267316 - SELF-ADHESIVE LABELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Producers of self-adhesive labels;
 Manufacturer of self-adhesive labels; 	 Printing on to a variety of materials;
 Serving clients in a range of end-markets; 	 Located across Europe;
 In-house digital and flexo printing press facilities and internal pre-press department located in Belgium. 	 Targets in Belgium to have a turnover above €2m;
	 Targets in the Netherlands, Germany, France and the UK to have a turnover above €5m and an EBITDA above €1m.

Location: Belgium

264373 - PRINT MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Suppliers of digital print solutions and printing technologies from well-known global manufacturers; 	 Businesses offering digital print solutions, ranging from machine installation to post- purchase servicing; UK-based;
 Provides end-to-end solutions including installing machines and servicing them; UK-based. 	EBITDA in the range of £1.5m-£4m.

6701 - LABEL PRINTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Label printing companies;
 Manufacturer and seller of labels; 	Located in the UK;
 Markets include food & drink, pharmaceuticals and pet care; 	Turnover in the range of £1m-£5m.
Active across the UK.	

Location: England

267773 - LABELLING ARTWORK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Labelling management service provider; Develops print ready artwork for packaging and labelling in medical devices, cosmetics and chemicals industries; Located in the UK. 	 Developers and providers of cloud-based systems for labelling; Labelling artwork providers; Located in the UK; Minimum EBITDA £500k.

Location: England

250457 - ARTWORK DESIGN AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Artwork design agencies;
 Producer of prints and artwork; 	Specialising in conceiving and producing
• Sells products online and at their showroom;	images on various printed supports for interior design purposes;
Operates worldwide.	For the hospitality market;
	 Well-established customer base preferable;
	UK-based;
	Turnover in the range of £1.5m-£6m.

Location: France

268843 - PACKAGING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Provider of packaging services;
 Provider of packaging service for beverages; 	Located in the UK;
Located in the UK.	Minimum EBITDA £500k.