Langcliffe

MANUFACTURING BUYERS

ACQUISITIVE IN THE UK & ROI

SEPTEMBER 2020

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Chemicals, Distribution, Industrial General, Packaging, Plastics and Print

SECTORS

To view our most recent buyers targeting UK- and ROI-based opportunities in the Aerospace & Defence, Automobiles & Parts, Chemicals, Distribution, Industrial General, Packaging, Plastics and Print sectors, please click the title link below.

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- AEROSPACE & DEFENCE
- AUTOMOBILES & PARTS
- CHEMICALS
- DISTRIBUTION
- INDUSTRIAL GENERAL
- PACKAGING
- PLASTICS
- PRINT

AEROSPACE & DEFENCE

265511 - MANUFACTURING & ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Group of aerospace and other manufacturing businesses; 	 Soft metal machining and assemblies or surface treatments; Located in Europe;
 Supplying precision engineering solutions and components to the aerospace, defence, automotive and energy sectors. UK-based. 	 Turnover >£5m; Any EBITDA considered.

Location: England

8387 - AIRCRAFT SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Verticals in maintenance, repair and overhaul;
Supplier of aircraft spare parts;History of acquisitions;	 Located in the UK, US or Asia;
Located in the South East.	• Turnover in the range of £12m-£100m.

Location: England

17635 - MONITORING, SURVEYING & INSPECTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Group of services providers to the aviation	 Monitoring, surveying and inspection services to the aviation industry;
sector;	• Located within the UK;
 Training, systems, monitoring, survey and inspections services; 	• EBITDA above £250k.
Located in the South.	

7135 - AEROSPACE ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Engineering group to the aerospace, defence	 Engineering services including castings, fasteners and precision machining;
and marine industries;	Commercial ports;
Operates globally;	• Located in the UK;
Multi-million-pound turnover.	• EBITDA above £1m.

Location: England

256635 - AEROSPACE & DEFENCE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of engineered products;
 Engineering solutions provider; 	Aerospace and defence-focussed multi
Manufactures components and repairs	and single products;
products;	Blue-chip client base;
Sectors include aerospace, defence and	 Located globally;
industrial;	• Turnover in the range of £100k-£20m.
History of acquisitions;	
• Operates across the UK, Europe and the US.	
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Location: England

263510 - INDUSTRIAL SLIDES & ENGINEERED COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer and manufacturer of highly engineered linear movement solutions; 	 Manufacturers of industrial slides and engineered components; Located in Europe;
 Target market is primarily the aerospace and defence industry; 	• Turnover >£5m.
• Headquartered in the US.	

258059 - AVIATION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Distributor, manufacturer and repairer of aviation parts; 	 Manufacturers of aviation components and parts; Located in Europe;
 Customers include airlines, aftermarket service providers and OEMs; Located in the US. 	• Turnover >£5m.

Location: USA

258679 - METALLIC PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Tier II supplier of highly engineered metallic parts, kits and assemblies to the aerospace industry; Headquartered in the US. 	 Tier II suppliers of metallic parts to the aerospace industry; Located in Europe; Turnover >£5m.

Location: USA

262266 - ASSEMBLY TOOLING SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer, manufacturer, and installer of complex assembly tooling systems to the aerospace and defence industry; Solutions include assembly/sub-assembly fixtures, aluminium alloys, steel alloys, plastic resins and composites; Headquartered in the US. 	 Providers of assembly tooling systems to the aerospace and defence industry; Located in Europe and the US; Turnover >£5m.

269473 - VIBRATION & NOISE CONTROL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Advanced materials science company; Focus on ongineered correspond vibration and 	 Aerospace vibration and noise control businesses; Located in Europe;
 Focus on engineered aerospace vibration and noise control application; Products offered across the US. 	• Turnover >£5m.
 Products offered across the US. 	

Location: USA

6326 - AEROSPACE PRECISION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of precision components for the aerospace engine, landing gear and turbine markets; Headquartered in the UK. 	 Manufacturer of aerospace precision components; Located in Europe; Turnover >£5m.

Location: England

262250 - AVIATION & TEST EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer and manufacturer of mission-critical test equipment; 	 Designers and manufacturers of aviation test equipment; Located in Europe;
 For the commercial and military aviation industries; 	• Turnover >£5m.
• Headquartered in the US.	

260014 - AIRCRAFT TYRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturer of aircraft tyres;
Manufacturer of aircraft tyres;	Located in Europe;
• Serves over 300 customers worldwide;	• Turnover >£5m.
• Headquartered in the US.	

Location: USA

255184 - PRECISION ENGINEERING COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of precision engineered components for the commercial aerospace sector; 	 Manufacturers of precision engineering components for the aerospace sector; Located in Europe; Minimum EBITDA £500k.
 Products include pipe assemblies, fasteners, ducts etc; 	
• Located in the UK.	

Location: England

269458 - VALVES & PUMPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Connector, valve and flow control
 Manufacturer of engineered components and technology solutions; 	companies in the aerospace & defence sector;
• For the energy, transportation and industrial	 Located in Europe and Asia;
markets;	• Sales in the range of €30m-€300m;
• Located in the US.	Will consider smaller.

262585 - AVIATION TRAINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Irish PE-owned;	Aviation training providers;
 Flight simulation and training provider; 	Located in Ireland;
 Training is provided to both trainee and experienced pilots; 	• Any turnover or EBITDA considered.
• Based in Ireland.	

Location: Ireland

253618 - AVIATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of services for the aviation
 Provider of interior maintenance, repair and overhaul services to the aviation sector; 	sector;Located in the UK;
• Located in the UK.	• Minimum EBITDA £250k.

Location: England

262242 - OEM AEROSPACE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Distributors of OEM aerospace parts;
 Leading distributor of OEM aerospace parts for the military aftermarket; 	 Located in Europe; Turnover >£5m.
Headquartered in the US.	

Location: USA

265001 - AVIATION CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Aviation service and data providers;
 Aviation consultancy advising lessors, operators, financiers and investors; 	Based in the UK;Minimum EBITDA £500k.
• Located in the UK.	

6797 - ENGINE REPAIR (CLICK REFERENCE TO ENQUIRE)

Гhe Acquirer	Acquisition Criteria
• PE-owned;	• Repair and refurbishment services for
• Repair services of aerospace, military, marine	aerospace and turbine engines;
components;	• Based in the UK;
 Headquartered in the UK but operates worldwide. 	• Minimum EBITDA £500k.

Location: England

12190 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of precision fasteners for the aerospace industry; 	 Precision engineering businesses active in the aerospace sector; Located globally;
 Customer base includes stockists, distributors and OEMs; 	• Minimum EBITDA £2m.
Products supplied internationally.	

AUTOMOBILES & PARTS

269006 - AUTOMOTIVE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; B2B distributor and wholesalers activation automotive market; 	 Automotive part distributors; B2B; Located across Europe;
 Serves wholesalers, branded distribution online dealers and repair centres; 	• •
• Warehouses located across the Bene France.	elux and

Location: Belgium

268773 - **TRAILERS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of trailers;
Manufacturer of trailers;	 Preferably based in the UK;
• Owned by a large Swedish group.	• 18% EBIT margin.

Location: England

267475 - ACCIDENT REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Accident repair centres;
Accident repair centre;	Passenger vehicle focus;
• UK-based.	• UK-based;
	• Turnover in the range of £1m-£10m;
	• EBITDA up to £1.5m.

9134 - REAR-VIEW MIRRORS & LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of rear-view mirrors and lighting to the commercial vehicle industry; European customer base. 	 Manufacturers and distributors of rearview mirrors and lighting; Located in Europe; Turnover up to £5m.

Location: England

251529 - ACCIDENT REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Garages or vehicle repair centres;
Accident repair centre;	Training providers offering related
 Also offers apprenticeship schemes; 	courses;
• Body shops across the Midlands and South.	 Located in Southern England;
	• Minimum EBITDA of £500k.

Location: England

269656 - AUTOMOTIVE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and supplier of automotive parts; 	 Manufacturers and suppliers of automotive parts; Located in Europe;
 Products include exhausts, emissions, brakes, chassis and accessories; 	• Turnover >£5m.
• Supplies to the automotive aftermarket;	
Located in the US.	

268478 - RESIN-BASED AUTOMOTIVE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer of resin parts for automotive interiors and exteriors; 	 Manufacturers of resin-based automotive components and parts; Located globally;
 Also produces chemicals for use in medicines, electronic components, automobiles and for coating materials; 	• EBITDA >£1m.
 Headquarters and offices in Japan with affiliated companies across Asia, Europe and the Americas. 	

Location: Japan

5135 - AUTOMOTIVE OEM PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Distributor of automotive parts;	Distributors of automotive OEM parts;Located in Europe;
 Distributor of automotive parts, PE owners have wide experience of international acquisitions; Based in Wales. 	 Turnover at least £5m; Must be profitable.

Location: Wales

261762 - AUTOMOTIVE PAINT STRIPPING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Developer of paint-stripping solutions for the automotive sector; 	 Manufacturers of automotive speciality paint-stripping; Located globally;
 Owners have wide experience of international acquisitions; 	• Turnover up to £50m.
Based in Germany.	

Location: Germany

259290 - AUTOMOTIVE & ENGINE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Designer of specialist engine performance	 Specialist automotive and engine parts designers;
parts;	• UK-based;
 Focused on eco-friendly and performance engineering parts; 	Any turnover or EBITDA considered.
• UK-based.	

Location: England

7081 - AUTOMOTIVE AFTERCARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of branded automotive refinishing products; 	 Manufacturers of automotive aftercare products; Distributors of refinishing products;
 Body fillers, coatings and aerosols for global automotive aftermarket; Located in the UK. 	Located in the UK;Minimum EBITDA £250k.

Location: England

264433 - AUTOMOTIVE PLASTIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Supplier of plastic components for the automotive industry; 	 Manufacturers of automotive plastic components; Automotive and injection moulding;
 Designs, develops and manufactures passenger vehicle interiors, exteriors and engine parts; 	 Producing interior, exterior or engine parts; Descenger vehicle clients;
Serves leading car manufacturers;Headquartered in France.	 Passenger vehicle clients; Located in Europe; Minimum EBITDA c.€1m.

Location: France

270000 - BRANDED SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Wholesaler of automotive parts; Stock parts from a range of brands and leading OEMs; 	 Distributors of branded automotive spare parts; Auto repair shops; Located in Europe;
 Operates a chain of auto repair shops and some body shops; 	• EBITDA margin above 15%.
 Customers are typically automotive workshops, car dealerships and local wholesalers; 	
Located in Norway.	

Location: Norway

7296 - TURBO-CHARGER COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Manufacturers of turbo-charger
 Manufacturer of precision engineering components; 	components;Manufacturers of complex parts for
 Serves the industrial gas turbines, aerospace, defence and automotive markets; 	turbine blades, vanes and compressor blades;
• Specialises in non-conventional machining for	 Serving the automotive market;
both aero and land-based gas turbines;	 Located in Europe;
• Headquartered in the UK.	• Minimum EBITDA of £1m.

Location: England

251280 - ACCIDENT REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Accident repair centres;
Accident repair centre;	• No interest in commercial vehicle repairs;
Located nationally.	• Located across the UK;
	• Turnover up to £10m.

259198 - AIRBAG COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer and supplier of die-cut and self-adhesive airbag components for the automotive industry; Specialises in covers, wraps and inflator seals as well as safety information/warning labels; Headquartered in the Netherlands with subsidiaries in Romania, China and the US. 	 Manufacturers and suppliers of airbag components; Serving for the automotive industry; Located internationally with a preference for the Netherlands; Turnover above €2m.

Location: Netherlands

258928 - PROJECTION & STEEL METAL WELDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of projection and steel metal welding technology; 	 Manufacturers of projection and steel metal welding technology; Serving the automotive sector;
 Produces equipment systems engineered to apply the minimum possible energy to the parts to be joined; Serves the automotive industry; 	 Located across North America, Europe and Asia; Turnover above €3m.
• Headquartered in the Netherlands with subsidiaries in Europe, the US and Korea.	

Location: Netherlands

269976 - AUTOMOTIVE AFTERCARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Specialist retailer of spare parts for the	 Distributors of automotive aftermarket products;
automotive industry;	Products can also include car accessories
 Products include car parts, equipment, tools, paints and bodyworks; 	such as bed liners;Located in Europe;
Hundreds of stores located across France.	• Turnover >€15m.

Location: France

268745 - AUTOMOTIVE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Manufacturer of products for the automotive	 Manufacturers active in the automotive sector;
sector;	 R&D centres with a focus on the automotive sector;
 Serves automotive OEMs, the aftermarket and the industrial market; 	 Distributors of automotive parts;
 Products include emission control systems, exhaust systems and heat exchangers; 	 Located globally; Minimum EBITDA of €1m.
Headquartered in Belgium.	

Location: Belgium

7938 - VEHICLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• NSE-listed;	Manufacturers of vehicles;
 Designer and manufacturer of vehicle bodies and commercial vehicles; 	 Products range from wagons and lorries to customised luxury speciality vehicles;
 Products include wagons and locomotives in the railway division; 	 Located globally; Turnover in the range of £5m-£30m.
Located in India.	

Location: India

253724 - VEHICLE BODYSHOP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Vehicle repair and bodywork centres;
 Network of vehicle bodyshops; 	• Located in the South;
 Carries out repairs on privately owned and commercial vehicles; 	• Turnover in excess of £2m.
 Bodyshops located across the South of England. 	

265026 - CHARGING TECHNOLOGIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Developers of high-power charging technologies;
 Charging solutions provider for electric buses, trucks and cars; 	 For buses and trucks;
Actively acquisitive;	• Currently no interest in car charging;
Located in the Netherlands.	Located in Europe;
	 Will consider any size for exciting technology.

Location: Netherlands

251326 - CAR BODY REPAIR CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Car body repair centres;
 Vehicle damage repair specialists; 	Located nationwide;
 Offers fleet and commercial vehicle repairs, Kitemark-approved repairs and fast track minor repairs; 	• EBITDA up to £5m.
• Multiple centres across the North of England.	

Location: England

268569 - VEHICLE SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Worldwide distributor of spare parts for buses, coaches and tramways; 	 Distributors of spare parts for motorised vehicles and public/urban transport systems;
Located in France.	Located across Europe;Minimum EBITDA of €2m.

Location: France

251527 - ACCIDENT REPAIR & BODYWORK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Accident repair and bodyworks;
 Accident repair and bodyshop group; 	• UK-based, preferably the South;
• Located in the South.	• Turnover up to £10m.

Location: England

265635 - AUTOMOTIVE BUSINESS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Provider of non-manufacturing services to the automotive sector; Offers import, distribution, retail, rental, aftermarket parts provision and motor-related financial services; Active across South Africa, the UK and Australia. 	 Businesses active in the automotive sector; No interest in manufacturing or engineering services; Located globally; Any size.

Location: South Africa

2134 - REPAIR SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Auto repair company;Operations across the UK.	 Companies contracted to repair large vehicles; Mobile automotive repair fleets; Garages; UK-based; Turnover up to £20m.

260845 - TRIM PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	• Direct competitors, focusing on interior
 Manufacturer of trim and decorative elements for automotive interiors; 	trim parts made of wood veneer, aluminium plate or carbon fibre;
• Products materials include wood, aluminium,	• Preference for luxury parts and products;
carbon, premium synthetics, leather,	• Located in Europe, China or NAFTA;
fibreglass and porcelain;	 Turnover in the range of €20m-€400m;
Located in Germany.	• EBITDA in the range of €1m-€80m.

Location: Germany

269865 - TRUCKS, PARTS & TURBOCHARGERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer A	Acquisition Criteria
Overseas;Automotive distributor and retailer;	 Distributors of trucks, parts and turbochargers;
 Warehouses, distribution points and workshops across Europe; Headquartered in Belgium. 	 Service and repair workshops; Located across Europe; Minimum EBITDA €1m.

Location: Belgium

11198 - TYRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Tyre suppliers;
Automotive aftermarket supplier;	 Located in the Midlands and East Anglia;
 Services include tyres, garage services and wheel alignment; 	• Any size.
• c.20 branches across the Midlands and offers services across the UK.	

268564 - MOTORCYCLE SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Other distributors of B2B motorcycle
 B2B distributor of motorcycle spare parts, accessories, tyres and rider gears; 	spare parts;Located across Europe;
• Located in Belgium, operates across Europe.	• Minimum EBITDA €2m-€3m.

Location: Belgium

269624 - STORAGE & TRANSPORT SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Designer and manufacturer of conveyors and transportation equipment to the automotive industry; 	 Manufacturers of storage and transport systems for the automotive industry; Systems for storage units, garages, warehouses, etc.;
Located in Germany.	 Conveyor systems for industrial plants; Located globally; Minimum EBITDA €1m.

Location: Germany

10261 - MOTOR FACTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Motor factors;
 Distributor of car accessories and parts; 	Offering a range of branded car
• Products include mechanical and electrical	accessories and parts;
parts, as well as interior decorative items;	 Located across the UK;
 Products sold online and through a national network of own stores; 	• Turnover above £1m.
• Products distributed across the UK.	

CHEMICALS

7257 - SYNTHETIC FIBRES (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
UK privately-owned;	• Manufacturers of synthetic fibres;
 Manufacturer of synthetic fibres; 	• Located in the UK and US;
 Processes include yarn preparation, weaving and coating; 	• Turnover in excess of £5m.
• Operates in the UK and Canada.	

Location: England

261071 - COMMERCIAL CHEMICALS & POWDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of commercial cleaning fluids; Products include cleaners, dispensers and laundry, floor care & washroom products; 	 Manufacturers of commercial chemicals and powders; UK-based; EBITDA in the range of £1m-£10m.
 Used by pubs, hotels, laundrettes and industrial sites; 	
• Sold through a network of distributors across the UK, Ireland and Dubai.	

Location: Northern Ireland

269896 - ANTIOXIDANTS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of antioxidants;
• Manufacturer of antioxidants;	Located in Europe;
• Located in Europe.	• Turnover >£5m.

Location: Spain

267465 - CLEANING & LAUNDRY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Manufacturers and distributors of cleaning and/or laundry products;
 Manufacturer of laundry and cleaning products; 	Ideally selling via supermarket retailers;
Home and commercial use;	 UK-based;
 Distributes to high profile retailers across the world; 	• Any turnover and EBITDA considered.
• UK-based.	

Location: England

8639 - CHEMICALS, PLASTICS & PHARMA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	• Chemical, plastics and pharma companies;
 Investment management company; 	• Located in the US or Europe;
More than 20 current investments;	• EBITDA >£3m.
Headquartered in the US;	
Global locations.	

Location: USA

269642 - SPECIALTY CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of specialty chemicals; Includes coatings, adhesives, sealants, elastomers (CASE) products and custom manufactured chemicals; Located in the US. 	 Manufacturers of coatings, adhesives, sealants and elastomers; Located in Europe; Turnover >£5m.



268461 - RESIN-BASED CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Manufacturers of resin-based chemicals;
 Manufacturer of resin-based chemicals; 	Located globally;
 Products are used in inks, coating materials and paper manufacturing, among other applications; 	• EBITDA >£1m.
• Headquartered in the Far East.	

Location: Japan

269562 - COATINGS, ADHESIVES & SEALANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Formulator, manufacturer and marketer of coatings and adhesives; Headquartered in the US; Global operations. 	 Manufacturers of coatings, adhesives and sealants; End markets to include construction and industrial; Located in Europe; Turnover >£5m.

Location: USA

269894 - PHARMACEUTICAL CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; European group of chemicals businesses; Focused on chemical production for the pharmaceutical industry; 	 Producers of chemicals for the pharmaceutical industry; Located across Europe; Turnover >£5m.
Located across Europe.	

Location: Spain

269897 - CHEMICALS & COLOURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of fine chemicals and colourants for the chemicals, plastics and 	 Manufacturers of fine chemicals and colourants for the chemicals, plastics and engineering industries;
engineering industries;	• Located in Europe;
Located in Germany.	• Turnover >£5m.

Location: Germany

268696 - AUTOMOTIVE & CONSTRUCTION PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Distributor, importer and exporter of	 Distributors of automotive parts and components or construction equipment parts;
automotive parts and components, along with construction equipment parts;	Located globally;
Located in Japan.	• EBITDA >£1m.

Location: Japan

268464 - SODA-BASED CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Trading company specialising in inorganic and organic chemical products containing sodium 	 Distributors of inorganic and organic soda- based chemicals; Located worldwide;
 (sodas); Products are used in synthetic resins, fiberglass, packaging materials and electrical components; 	• EBITDA >£1m.
Located in Japan.	

Location: Japan

269640 - LUBRICANT, FUEL, FLUIDS & ADDITIVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Distributor of lubricant, fuel, and diesel	 Distributors of lubricant, fuel, fluids and additives;
exhaust fluid to industrial and commercial businesses;	To automotive and industrial end markets;Located in Europe;
• Located in the US.	• Turnover >£5m.

Location: USA

268466 - SYNTHETIC RESINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Importer, exporter and distributor of synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery; 	 Distributors of synthetic resins, pharmaceuticals and electrical components; Located worldwide;
 Manufacturer of active pharmaceutical ingredients; Located in Japan. 	• EBITDA >£1m.

Location: Japan

17190 - AGROCHEMICALS & PHARMACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	PE-owned;	 Pharmaceuticals and agrochemicals;
•	Manufacturer and distributor of chemicals, agrochemicals and pharmaceutical materials;	 Located in the UK and Europe; Turnover in excess of £5m.
•	Acquisitions both directly as well as with support of PE owner;	
•	Based in the UK.	

256250 - FINE CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	Contract manufacturers of fine chemicals;
Manufacturer of fine chemicals;	Scaling up of laboratory processes to
 Serves the agrochemical, pharmaceutical and speciality sectors; 	 Project delivery, process development,
 Also offers environmental services and laboratory space for rent; 	hazardous chemistry and multi-step synthesis;
Located in Scotland.	Located in Europe;
	• EBITDA margin above 15%.

Location: Scotland

267386 - CHEMICAL BLENDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of ready to use chemical blends; 	 Manufacturers of chemical blending; Located in Europe; Minimum EBITDA €500k.
 The blends are used in polyurethane products; 	
Located in Germany.	

Location: Germany

263193 - CHEMICAL INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	 Manufacturers of chemical ingredients;
 Manufacturer of naturally derived speciality chemicals; 	• Processors and formulators of natural oils for the consumer, food and chemical
 Products used in the personal care, industrial, consumer products and food industries; 	Industries;Located globally;
 Speciality chemicals and ingredients are produced inhouse and also outsourced; 	 Minimum EBITDA of \$1m.
Headquartered in the US;	
Operates globally.	

263425 - SPECIALIST CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Distributor of chemicals; Other services include sample management, storage and blending; Exports to over 75 countries; Market focus includes automotive, precision cleaning, emission reduction, flavours and fragrances; Headquartered in the UK with an international presence. 	 Manufacturers of specialist chemicals; Ingredients for personal care, household industrial & institutional, and pharma; Ideally has a distribution arm; Located in the UK, Europe, Asia and North America; Turnover between £5m-£30m.
Location: England	

12647 - CHEMICALS & LUBRICANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of specialist chemicals; Products include aerosols, lubricants and polish; Presence in over 80 countries. 	 Manufacturers and distributors of chemicals and lubricants; Located in the UK and France; Turnover up to £5m.

Location: England

266831 - **SPECIALITY CHEMICALS & PHARMACEUTICAL INGREDIENTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Distributor of chemicals and pharmaceutical ingredients; Strong history of acquisitions; Located in Switzerland; Operates across Europe. 	 Distributors of specialty chemicals and pharmaceutical ingredients; Animal feed and food ingredients considered; Located in Europe; EBITDA in the range of £1m-£10m; EV up to £30m.

Location: Switzerland

261795 - CHEMICAL DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swedish PE-owned;	• Distributors of chemicals;
 Manufacturer and distributor of speciality chemicals; 	 Products include speciality chemicals, food ingredients/oils, chemicals for
 Serves clients in the life sciences, pharmaceutical, industrial and cosmetics 	pharmaceutical applications and chemicals for use in personal care;
sectors;	Located worldwide;
Headquartered in Belgium;	• Focus on Europe, in particular Italy;
Worldwide operations.	• Any size.

Location: Belgium

268337 - PHARMACEUTICAL CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Pharmaceutical chemicals;
Niche chemicals manufacturer;	 Production and wholesale;
Located in the Netherlands;	Located in Europe;
• Operates in Europe and Asia.	• EBITDA in the range of €2m-€6m.

Location: Netherlands

266255 - PAINT & METAL CLEANING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of chemical products for surface technologies and metalworking; Part of a global group headquartered in Germany; 	 International suppliers of paint and chemicals for cleaning metal; Midlands-based manufacturing plants for blending aqueous materials; Any size.
 Products include coatings, corrosion protection, cleaners and metal treatments; Products supplied across the UK. 	

265307 - SURFACTANTS & SPECIALITY CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Specialty chemical manufacturer and distributor; 	 Manufacturers and distributors of surfactants and speciality chemicals; Located in the UK;
 Markets include industrial, household cleaning, institutional cleaning and personal care; 	 Turnover above £10m if they need to employ management.
Global operations.	

Location: England

4067 - COLOURATION CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of water-based inks; Used in textiles and garments; Operates globally. 	 Manufacturers of colouration chemicals/dyes, glues and printing inks; To the fabric and textile industries; Located in the UK; Exports to Asia and US; Value up to £3m.

Location: England

258996 - PEST CONTROL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of pest control products; 	 Manufacturers and distributors of pest control products; Distributors of pest control chemicals;
 Products include traps, chemicals, grids and glueboards; 	 Targets can include insects, animals and plants;
 Distributed under several brands in bird, insect, weed & rodent control, biocides and washroom hygiene; 	Located globally;EBITDA up to £25m.
 Production facilities and distribution sites located globally. 	

261606 - INTERMEDIATES & APIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Chemical manufacturers;
Chemicals manufacturer;	 Products including intermediates and
 Pharmaceutical, cosmetics and agrochemical industries; 	APIs;Located globally;
Headquartered in France;	 EBITDA above €100k.
Operates globally.	

Location: France

263031 - HIGH PERFORMANCE COATINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer of high-performance coatings	 Manufacturers of high performance coatings;
for a range of industries;Sectors include defence, aerospace,	 Products include paints, varnishes, coatings and finishers;
automotive, railway and heavy industrial;	 Adaptable to a range of environments;
• Operates across the UK and Ireland.	• Located in the UK;
	• EBITDA above £250k.

Location: England

269554 - NUTRACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Nutraceutical manufacturers;
 Manufacturer of solid and liquid nutritional supplements for human and animal use; 	 Offering products for both human and animal use;
 Offers a full solution, from raw material sourcing, development and production, through to certification and packaging; Manufactures and certifies products for use across Europe. 	 Research and development businesses operating in the nutraceutical sector;
	 Businesses operating at any stage of the nutraceutical product life cycle;
	 Located across Europe;
	 Turnover between €5m-€10m.

Location: Belgium

258562 - SPECIALIST CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Designer and manufacturer of speciality chemicals for surface cleaning; 	 Manufacturers of specialist chemicals such as anti-viral which are used on clean component surfaces before they are
 Products are sold via third-party distributors; Located in France. 	finished; Located in Europe; Minimum EBITDA €500k.

Location: France

DISTRIBUTION

254369 - HEATING & PLUMBING CONSUMABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of heating and plumbing consumables; 	 Suppliers of heating and plumbing consumables; UK-based;
 Products include smoke pellets, detectors, alarms, blow torches and other consumables; Headquartered in the North. 	• EBITDA <£1m.

Location: England

268727 - PIPES & BUILDING MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Supplier of water pipes, building materials and agricultural products; 	 Suppliers of pipes, piping materials, building materials and AgriTech products & systems;
 Also provides installation and maintenance services; 	 Located globally; EBITDA >£1m.
Located in Japan.	

Location: Japan

257399 - BUILDING MATERIALS & ELECTRICAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Multi-channel supplier of trade tools and DIY equipment; Nearly 500 branches throughout the UK. 	 Industrial suppliers and distributors of building materials and electrical equipment; UK-based; Turnover in excess of £2m.

262475 - CONSTRUCTION PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Suppliers of construction products;
 Natural and recycled aggregates supplier; 	• Located in the UK and ROI;
 Trades and transports construction aggregates; 	• Turnover up to £30m.
Operates throughout the UK.	

Location: England

10026 - DOORS & ROOFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Doors and roofing distributors;
 Designer and supplier of roof-lights and bi- fold doors; 	 Located in the South East; Minimum EBITDA £250k.
 Products sold via their e-commerce sales channels 	
 Product installations carried out by third parties; 	
Located in the UK.	

Location: England

264589 - DOOR HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Distributors of door hardware;
 Supplier of high specification door and window hardware; 	 Located in the UK; Minimum EBITDA £500k.
 Products include lock cylinders, handles, hinges, letterbox handles and guards; 	
• Located in the UK.	

267945 - INSULATION PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of loft and cavity wall insulation; Works with house builders, contractors and 	 Suppliers to the commercial and house builder markets; Must have an insulation, heating or
social housing;UK-based.	renewable energy angle;UK-based;
	Any turnover or EBITDA considered.

Location: England

253486 - **REFRIGERATION, HEATING, VENTILATION & COOLING PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Distributors of refrigeration, heating, ventilation and cooling products;
 Wholesaler of refrigeration products; 	ventilation and cooling products,
 Distributes products and technologies in the fields of refrigeration and air conditioning; 	 Will consider targets with a small aspect of manufacturing;
Commercial products are installed in	 Power racks and condensing units;
supermarkets, restaurants and retail outlets;	Commercial and domestic ice systems,
 Also offers domestic products; 	including those used for ice rinks;
• Distributes across Europe, Australasia, Asia	Located globally;
and Africa.	 Minimum EBITDA €1m.

Location: Sweden

266411 - CRYOGENIC TANKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Group of companies; Verticals span industrial, engineering and nutrition sectors; Customers in the Middle East and SE Asia; Located in the Far East. 	 Cryogenic ISO tank leasing and industrial gas distribution; Located in Europe; Deal value in the range of US\$5m-US\$15m.

Location: Singapore

4828 - PACKAGING, WORKWEAR, PPE & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Manufacturers and suppliers of packaging;
 Manufacturer of pallets, cases and crates; 	• Distributors of workwear, PPE and tools;
Also distributes workwear, PPE and tools;	• Based in the UK;
Track record of acquisitions.	• Turnover up to £15m.

Location: Scotland

268696 - AUTOMOTIVE & CONSTRUCTION PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Distributor, importer and exporter of automotive parts and components, along with construction equipment parts; 	 Distributors of automotive parts and components or construction equipment parts; Located globally;
Located in Japan.	• EBITDA >£1m.

Location: Japan

269666 - TOOLS & EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Direct-to-jobsite distributor of tools and equipment to contractors; 	 Direct distributors of tools and equipment to contractors; Located in Europe;
 Serving commercial, institutional, industrial, mixed-use and public infrastructure end markets; 	• Turnover >£5m.
• Located in the US.	

262777 - REFLECTIVE MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Irish PE-owned;	Reflective material businesses;
 Distributor of road and traffic signs and reflective equipment; 	Serving the automotive sector;Located in the UK;
• Serves private and non-private organisations;	• EBITDA >£500k.
• UK-based.	

Location: England

250366 - ABRASIVES & CUTTING TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Abrasives and cutting tool suppliers;
Abrasives supplier;	 Located within the UK;
 Supplies to welding and fasteners suppliers; 	• Turnover up to £10m.
Operates across the UK.	

Location: England

265344 - WOOD-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Distributors of wood-based products;
• Supplier of kitchen products;	 Distressed businesses specifically in the kitchen, bedroom and bathroom industries;
• Located in Northern Ireland.	
	• Located in the UK;
	• Turnover up to £15m.

Location: Northern Ireland

262945 - HOME & DIY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Transport and distribution opportunities in the same space;
 Distributor of solid surfaces, power tools and machinery; 	 Home and DIY decorative materials;
 Also offers cladding, button fixing and a training centre; 	 Located across the UK with little interest in Scotland;
 Products distributed to end users through a network of dealers and fabricators; 	 Transport businesses with sales between £5m-£15m;
• Located in the North.	 Decorative materials businesses with a minimum turnover of £500k.

Location: England

270458 - INDUSTRIAL PRODUCTS & MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acc	quirer	Acqui	sition Criteria
•	Overseas; Manufacturer and distributor of industrial machinery and supplies; Serve a global client base, active across a range of sectors; Offer over 150,000 products for use in industrial hydraulics, welding & cutting, cleaning & vacuuming, fluid handling, power transmission, lubricants, adhesives, seals & packaging and many other areas; Manufacture their own products as well as partnering with a network of global manufacturers; Network of global distributors; Headquartered in Spain.	•	Suppliers of industrial products and machinery; Active across the industrial, oil, electric and mining sectors; Will consider targets serving other sectors; Preference for UK, France and Portugal but will also consider Benelux; Deal size up to €5m.

Location: Spain

267671 - HANDLING EQUIPMENT SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier and distributor of spare parts for	 Distributors of spare parts for forklifts,
handling equipment; Also offers new and second-hand equipment,	aerial platforms, agricultural and heavy
rental, servicing and repair.	equipment; Located in Europe; Turnover >€20m.

Location: England

267672 - FASTENERS & FIXINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Designers, distributors and importers of
Distributor of engineered components and	fasteners and fixings;
assemblies;	 Focused on critical components that are welded into machinery;
 Products include castings, fasteners, forgings, bearings and welded constructions; 	 High precision;
 Client sectors include transport, construction, maritime, offshore and manufacturing; 	 Located in DACH, Benelux, the UK or China;
Operates globally.	• Turnover above €5m.

Location: Netherlands

269922 - WATER EFFICIENCY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Distributor of components for water transport systems and pool equipment; Provider of water efficiency solutions in agriculture, swimming pools, geothermal energy markets; 	 Distributors of products and solutions developed for water efficiency and renewable energy; Located in Europe; Minimum EBITDA £250k.
• Located in the Netherlands.	

Location: Netherlands

10794 - FLOORING & HANDRAILS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of mezzanine, industrial
• Manufacturer and installer of mezzanine;	flooring, handrails, etc.;
 Owners have wide experience of international acquisitions; 	• Specifically interested in the Midlands, but will consider UK-wide;
• Located in the UK.	 Complex acquisitions will be considered, e.g. turnarounds, new management needed, and shareholder complexity;
	• Turnover up to £5m.

Location: England

257679 - INDUSTRIAL TOOLS & EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Supplier of industrial tools and equipment; Owners have wide experience of international acquisitions; Operates nationwide. 	 Suppliers of industrial tools and equipment; Products include cutting tools, gloves, lubricants, PPE, hand tools, abrasives, fasteners and fluid power; UK-based; Turnover >£5m.

Location: England

256139 - FUEL PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Irish privately-owned;	Providers of fuels and related products;
 Provider of fuels and fuel additives; 	Located in the UK;
 Offers engine oils, semi-synthetic oils, mineral oils and home heating oils. 	• Turnover above £2m.

Location: Ireland

269847 - PASSIVE NETWORK EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Supplier of passive network equipment	• Suppliers of passive network equipment solutions;
solutions for utility networks;	• Used in the utilities industry;
Located in Belgium.	Located in Europe;
	• Minimum EBITDA €250k.

Location: Belgium

INDUSTRIAL GENERAL

The Acquirer	Acquisition Criteria
 AIM-listed; Industrials group; Provides packaging machinery and automation solutions; Operations in North America, Europe and Asia; Funds available for acquisition and ongoing support & investment; Strong management team who are 	 Acquisition Criteria Manufacturers and suppliers of packaging machinery; Enabling technologies in the Industry 4.0 arena, supporting FMCG manufacturers to improve the efficiency of their equipment; Focused on healthcare and food & beverage sectors; Located in the UK, continental Europe and the US; Turnover >£5m.
 experienced in acquisitions; Flexible approach with well-developed acquisition processes. 	

9269 - PACKAGING MACHINERY (CLICK REFERENCE TO ENQUIRE)

Location: England

165632 - **SPECIALIST ENGINEERING & INJECTION MOULDING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Sector agnostic;
• Family company;	• No interest in logistics or transport;
 Activities span a range of industrial sectors; 	• Located in the UK;
 Acquisitive with a track record of acquisitions. 	• Turnover up to £20m;
	• Must have strong and stable profit history;
	 Key management must be willing to stay, or 2nd tier able to step up;
	 Current sector of interest includes manufacturers of wooden crates, cases and slats.

263827 - **PRECISION ENGINEERING** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Global precision engineering and technology group; 	 US- and European-based industrial automation/system integrators, with a preference for packaging, inspection, catering and FMCG;
 Core competencies include precision manufacturing, material processing, systems design and system integration; 	 US-, European- and Asian-based semicon tools and equipment;
• Operations in Asia, Europe and the US.	 US-, European- and Asian-based industrial equipment OEM companies;
	 US- and Dutch-based contract manufacturers of metal components and assemblies for semicon equipment industries;
	 US- and European-based machine vision companies, both software integrators and inspection systems;
	 US-, European- and Asian-based industrial software integration;
	 Technology advantage or market leadership;
	 Will consider all types of deal e.g. distressed, turnaround, etc.;
	 Turnover in the range of €10m-€50m;
	 Turnover up to €100m for industrial equipment OEM companies.

Location: Singapore

11003 - METAL FINISHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Metal finishing businesses;
 Metal finishing specialist; 	• Located in the UK;
 Sectors include aerospace & defence, medical and automotive; 	• Turnover in excess of £2m.
Located in the Midlands.	

256360 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Precision engineering businesses;
 Precision engineering specialist; 	Focused on tools;
Based in the North East.	Also interested in SaaS;
	• Located in Yorkshire and the North East;
	• Turnover in excess of £1m.

Location: England

5690 - STORAGE, SHELVING & FILING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer and installer of storage	 Manufacturers of storage, shelving or filing products;
solutions;	• With or without management;
 Customer industries include retail, education, healthcare and warehousing; 	Ideally located in the UK or Europe;Turnover in excess of £3m.
• Headquartered in the UK.	

Location: England

262885 - BULK STORAGE VESSELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of bulk storage vessels; For the food, chemical and pharmaceutical industries; UK-based. 	 Designers and manufacturers of bulk storage vessels; For the food, chemical and pharmaceutical industries; UK-based; Turnover up to £5m.

3768 - ENGINEERING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Engineering companies;
Engineering group;	Focus on metal processing machine
• Manufactures and distributes machine tools	tools/spares and industrial lasers;
and precision engineered components;	Based in the UK;
• Based in the North.	• EV up to £15m.

Location: England

265182 - INDUSTRIAL/ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Holding company; Subsidiaries in the industrial and engineering manufacturing markets; Actively acquisitive with the aim of building a diversified conglomerate. 	 Manufacturers in the industrial and engineering sectors; Must have own products/services; Particularly interested in niche products, and moving their current products into

Location: England

269992 - PRECISION STAINLESS STEEL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers and suppliers of precision
 Manufacturer and supplier of high quality stainless steel; 	stainless steel components for niche applications;
 Manufactures steel stencil foils which are supplied to the electronics industry; 	 Suppliers to the surface mount technology industry;
Located in the UK.	Located in the UK;
	• Minimum EBITDA £250k.

252457 - SMALL MACHINED COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of small precision turned parts. Sectors supplied include aerospace, oil and gas, telecoms, sub-sea and surgical; Located in the UK. 	 Manufacturers of small machined components; Components supplied to defence, aerospace, oil & gas sectors; Located in the UK; Minimum EBITDA £250k.

Location: England

15082 - COOLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer and supplier cooling system components; 	 Manufacturers and suppliers of cooling equipment to the refrigeration industry; Located in Europe;
 Products include hidden cold-wall, no-frost, and chest freezer evaporators; and static, dynamic, and speciality condensers; 	 Any turnover and EBITDA considered.
Global operations;	
Based in Italy.	

Location: Italy

259743 - SPECIALIST CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Supplier of specialist containers; Operates a fleet; DNV standard compliant; 	 Suppliers of specialist container equipment; UK-based; Any turnover and EBITDA considered.
 Supplies the mining, aid, defence, renewable energy and oil & gas industries; UK-based. 	

261890 - STEEL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Steel stockholders and suppliers;
 Steel stockholder and supplier; 	 Distressed opportunities and special situations unable and special
 Products include merchant bars, channels, 	situations welcomed;
plates, sheets, tubes, grating, rebar, stainless	 UK-based;
and aluminium;	• Minimum EBITDA £200k.
 Can be supplied shot blasted, painted or galvanised and cut to size on site; 	
Client industries include construction,	
fabrication, oil & gas, security and general manufacturing;	
• UK-based.	
Location: Scotland	

253594 - METAL PRESSING & STAMPING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of precision metal pressings and stampings; 	 Pressing and stamping precision engineering businesses; Located in Europe;
 Sectors of activity include automotive, medical, electrical and construction; UK-based. 	• EBITDA >£500k.

Location: England

256502 - TOUGHENED GLASS (CLICK REFERENCE TO ENQUIRE)

The A	The Acquirer		Acquisition Criteria	
•	PE-owned;	•	Specialist glass processors;	
•	Designer and manufacturer of specialist glass products;	•	UK-based; Distressed opportunities welcomed;	
•	Products include toughened and privacy glass;	•	Any turnover and EBITDA considered.	
•	UK-based.			

254134 - CONTAMINATION CONTROL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 PE-owned; Manufacturer of contamination control mats & flooring and non-stick healthcare aids; 	 Manufacturers of clean room and contamination control equipment; Located in Europe; 	
 Products include grip tape, mats, floor coverings & surface coverings; 	• EBITDA >£500k.	
• UK-based with operations in Europe, US and Asia.		

Location: England

4321 - EXPLOSION PROTECTION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 PE-owned; Specialist manufacturer of explosion protection equipment; 	 Manufacturers of specifically explosion protection equipment; UK-based; 	
 Products include explosion protected materials, handling equipment, engines, switches, transmitters and valves; UK-based. 	 Turnover >£1m. 	

Location: England

261891 - STEEL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Ac	The Acquirer		Acquisition Criteria	
•	PE-owned; Steel stockholder and supplier;	•	Steel stockholders and processors; Distressed assets welcomed;	
•	Products include structural steel section, sheet, plate, mesh, flooring, stainless, aluminium and tubing;	•	UK-based; Minimum EBITDA of £200k.	
•	Services include shot blasting, painting, shearing, folding, de-coiling and plasma/laser cutting;			
•	UK-based.			

14729 - METAL ASSEMBLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acquisition Criteria	
•	PE-owned; Provider of specialised tubular and section	Manufacturers of metal assemblies;Both low and high-tech;	
•	manipulations to be used in complex components & welded assemblies; Products are made both robotically and manually using in house tool making facilities;	 UK-based; Turnover up to £5m. 	
•	Clients include Aston Martin, JCB, Jaguar and Crenlo;		
•	UK-based.		

Location: England

250522 - **HEAT TREATMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acquisition Criteria	
•	PE-owned;	Businesses in the heat treatment industry;	
•	Provider of maintenance servicing for heat treatment industry equipment;	 UK-based; Turnover >£1m. 	
•	Equipment covered includes vacuum furnaces, melting & casting furnaces, electron beam welders, pumps, plasma sintering and autoclaves;	n	
•	Sectors covered include aerospace, automotive, medical, engineering and heat treatment.		

Location: England

268442 - **TEST, CONTROL & INSPECTION EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;Manufacturer of control and inspection	 Manufacturers of test, control and inspection equipment;
equipment;	Located globally;
Operates across East Asia.	• EBITDA >£1m.

Location: Japan

252644 - FLOW CONTROL & VALVE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
US PE-owned;Manufacturer of flow control products for	 Manufacturers of flow control and valve products; 	
delivery, transportation and storage of LPG, LNG & industrial gases;	 Located in Europe; Turnover >£5m. 	
• Located in the US.		

Location: USA

268451 - INDUSTRIAL PUMPS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria	
 Japanese-listed; Manufacturer of industrial pumps and other related precision equipment; 	 Manufacturers of industrial pumps; Located worldwide; ERITE A > C1m 	
 Products include canned motor pumps, submerged motor pumps and metering systems; 	 EBITDA >£1m. 	
History of overseas acquisitions.		

Location: Japan

268427 - INDUSTRIAL MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 Japanese-listed; Diversified industrial trading group specialising predominantly in industrial products/machinery; 	 Distributors of industrial machinery; Located globally; EBITDA >£1m. 	
Large international network;Headquartered in Japan.		

Location: Japan

258056 - CRYOGENIC VALVES & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 US PE-owned; Manufacturer of cryogenic gas equipment; End markets include, but not limited to, food packaging, pharmaceuticals and industrial gas; 	 Manufacturers of cryogenic valves and accessories; Located in Europe; Turnover >£5m. 	
Active across the US.		

Location: USA

7227 - PRECISION ENGINEERING COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 UK privately-owned; Precision engineering and machining company; Materials include plastic, composite, aluminium, steel and nickel; Sectors include aerospace, automotive, formula 1 and industrial; Owned by an industrial holdings group; Owners have strong track record of acquisitions. 	 Precision engineering components; For the oil & gas and aerospace industries; UK-based; Turnover in excess of £2m. 	

Location: England

11006 - SURFACE & SUB-SEA DRILLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Heat treatment and related activities for
• Manufacturer of surface and sub-sea drilling	sub-sea oil & gas sector;
equipment;	 UK-based;
Track record of acquisitions;	• Turnover in excess of £5m.
• Located in the UK.	

14659 - FLUID TRANSMISSION PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of performance fluid solutions;	 Manufacturers of fluid transmission products;
 End markets include automotive, motorsport and defence; 	 For the automotive and motorsport markets;
 Owners have wide experience of international acquisitions; 	 Located in Europe, specifically Germany, Spain and Italy;
Based in the UK.	• Turnover up to £50m.

Location: England

6865 - PRECISION COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of companies; Invests in companies relating to manufacturing and assembly of precision components; Uses their own funds; Long-term investments. 	 Manufacturers and assemblers of precision components; High degree of export; UK-based; Turnover c.£5m.

Location: England

417 - ELECTRONICS & AMMUNITION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of specialist electronics and	 Manufacturers of electronics and ammunition;
ammunition;	• Specific focus on PCBs, cables and
Owners have wide experience of	harnesses;
international acquisitions;	 UK-based;
Located in the UK.	• Turnover up to £5m.

265017 - FERROUS OR NON-FERROUS CASTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Specialist ferrous or non-ferrous castings;
Cast iron foundry;	Based in Europe;
 National and international customers; 	• Turnover in the range of £3m-£10m.
 Owners have wide experience of international acquisitions; 	
Based in the South-West.	

Location: England

9137 - STEEL DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Steel distribution businesses;
Steel supplier and processor;	• UK-based;
 Customer sectors include maritime, construction and offshore; 	• EBITDA c.£1m.
Operates nationally.	

Location: England

10796 - PRECISION ENGINEERING & CASTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Precision engineering and castings
 Manufacturer of automotive turbo charger components; 	businesses;Aerospace or automotive industries;
 Owners have wide experience of international acquisitions; 	• Complex acquisitions considered, e.g. turnaround, new management needed,
• UK-based.	and shareholder complexity;
	• Located in the UK;
	• Turnover >£5m.

11007 - CUTTING & GRINDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Cutting and grinding companies;
• Cutting and grinding specialist;	• Lift and shift to strengthen existing
• Customers across all industries;	business;
• Based in the North.	• UK-based;
	• Turnover up to £5m.

Location: England

262146 - SCRAP METAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Oil and gas or other scrap metal specialists;
Scrap metal re-processor;Owners have wide experience of	Located worldwide;
international acquisitions;	• EBITDA in excess of £500k;
• Operations in Europe and the US.	 For tubulars, focus on Europe with EBITDA >£10m.

Location: England

266951 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Precision engineering generalists;
 Precision machining services provider; 	No interest in sector specific precision
• Customers in the oil & gas, aerospace &	engineering;
defence, rail and food sectors;	 Ideally not oil and gas;
 Owners have wide experience of international acquisitions; 	Will consider complex acquisitions (turnaround, new management needed,
• Located in the UK.	shareholder complexity etc.);
	Located in the UK;
	• Turnover c.£8m-£10m.

262392 - NICHE MACHINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Niche machining businesses;
Specialist precision manufacturer;	UK-based;
 Offers subcontracted CNC precision machining and sheet metal engineering services; 	 Will not consider turnaround or distressed; Turnover in excess of £5m;
 Industries of expertise include aerospace and automotive; 	
 The company brings in experienced operating partners to take the business forward; 	
• Located in the UK.	
Location: England	

254581 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Precision engineering businesses;
 Precision engineering company; 	• Located in the UK;
 Manufacturer and supplier of alloys; 	• Turnover in the range of £3m-£10m.
 End markets include aerospace, motorsport and nuclear energy; 	
 Owners have wide experience of international acquisitions; 	
• UK-based.	

Location: England

252645 - APPLIANCES, MACHINERY & FIXTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• US PE-owned;	• Manufacturers of kitchen appliances, food	
 Supplier of specialty hardware components and plumbing products to the foodservice 	& beverage machinery and plumbing fixtures;	
equipment industry;	Located in Europe;	
• Located in the US.	• Turnover >£5m.	

17411 - CUTTING TOOLS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UK privately-owned;Precision engineering company;	 Manufacturers of cutting tools and accessories; 	
 Manufactures cutting tools and accessories; Located in the Midlands. 	 Particularly interested in accessories and after-market consumables; Located in Europe with no interest in France; Turnover c.£2m. 	

Location: England

5140 - RUBBER & THERMOPLASTIC MOULDINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of specialist thermoset and thermoplastic seals; 	 Manufacturers of rubber or thermoplastic mouldings; Most likely compression mouldings;
 Owners have wide experience of international acquisitions; Based in the South of England. 	 Located in the UK; Turnover in excess of £5m; Will consider complex acquisitions (turnaround, new management needed, shareholder complexity etc.).

Location: England

266941 - SAFETY-CRITICAL SUB-SEA PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 PE-owned; Designer and manufacturer of safety critical subsea umbilicals and cables for a wide range of end applications; 	 Manufacturers of safety-critical sub-sea products; Keen to broaden their product portfolio; Located in Europe; 	
 Owners have wide experience of international acquisitions; Located in the UK. 	 EBIT in the range of £500k-£5m. 	

7861 - MACHINE TOOLS, CUTTING TOOLS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer of machine tools and	 Manufacturers of machine tools, cutting tools or accessories;
 associated products for multiple industries; Strong track record of acquisitions in several countries; 	 Particularly accessories and after-market consumables (spares or tooling);
	• Distressed opportunities are of interest;
Operates worldwide.	• Located in the UK and Europe, but ideally a spares business in the UK;
	• Turnover up to £3m;
	• Larger businesses will be considered.

Location: England

7931 - ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Light specialist engineering businesses;
 Acquires and develops industrial businesses; Track record of SME acquisitions. 	 B2B and B2C manufacturing support services;
	 Technical product or sub assembly manufacturing as OEM or contract manufacturer;
	 Design/engineering/prototyping including rapid prototyping;
	 UK-based, especially Midlands, North West and South;
	• Turnover in the range of £3.5m-£50m.

262264 - TOOL & DIE MANUFACTURING, STAMPING AND MACHINING SERVICES

(CL	СК	REFERENCE	то	ENQUIRE)	

The Acquirer	Acquisition Criteria	
 US PE-owned; Provider of tool & die manufacturing, stamping and machining services; 	 Tool & die manufacturers, stamping and machining services; Located in Europe and the US; 	
 Serves the automotive, construction, appliance and transportation industries; 	• Turnover >£5m.	
Headquartered in the US.		

Location: USA

262271 - MANUAL STRAPPING TOOLS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
US PE-owned;Manufacturer of manual strapping tools and	 Manufacturers of manual strapping tools and accessories; 	
 Products include steel strapping tools, cord/lashing strapping tools, polyester strapping tools and polypropylene strapping tools; 	 Located in Europe and the US; Turnover >£5m. 	
Headquartered in the US.		

Location: USA

256493 - TRANSFORMER SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 US PE-owned; Provider of transformer services including logistics/movement, outage maintenance, oil filtration/dry-out, protection and control, engineering, procurement and construction; Headquartered in the US. 	 Providers of transformer services; Located in Europe and the US; Turnover >£5m. 	

258242 - LABORATORY TEST EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• US PE-owned;	Designers and manufacturers of	
 Designer and manufacturer of laboratory test equipment used for disease testing and food quality control; 	 laboratory test equipment; Located in Europe; Turnover >£5m. 	
• Located in the US.		

Location: USA

258943 - BOILER ROOM COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 US PE-owned; Complete boiler room solutions provider; Products include boilers, burners, controls, 	 Manufacturers of equipment, components and accessories for use in boiler room systems; Located globally; 	
components and accessories;Located in the US.	Turnover £5m+.	

Location: USA

269564 - MATERIAL HANDLING & POWER DISTRIBUTION PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of materials handling and power distribution parts and equipment for coal, oil and gas, mining, and utilities applications; Headquartered in the USA with global operations. 	 Manufacturers of materials handling and power distribution parts and separation technology businesses; Located in Europe; Turnover >£5m.

268429 - ENVIRONMENTAL TESTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 Japanese-listed; Environmental testing devices and equipment manufacturer; 	 Environmental testing devices and equipment manufacturers; Located globally; 	
 Products include environmental test chambers and measurement/evaluation systems. 	• EBITDA >£1m.	

Location: Japan

252679 - SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquis	sition Criteria
•	US PE-owned; One element of the group is a provider of providing safety products including cable and ground protection, wheel chocks and vehicle motion control;	•	Providers of safety products including cable and ground protection, wheel chocks and vehicle motion control, handling, storage and spillage solutions; Located in Europe;
•	The second element is a leading manufacturer of industrial safety products for handling, storage, and spill containment of flammable and hazardous liquids; Located in the US.	٠	Turnover >£5m.

Location: USA

268901 - FLOW CONTROL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of flow control products;
 Manufacturer of flow control products; 	• Products used in propane, NH3, and other
• Products are used in the transportation,	compressed or liquefied gas markets;
storage and consumption of liquid petroleum and ammonia;	 Manufacturers of flow control products used in similar end markets;
• Products distributed under a number of	Located globally;
different brands.	• Turnover >£5m.

269253 - ANCILLARY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of external cargo handling equipment; For civil and military helicopters. 	 Providers of ancillary products for helicopters e.g. firefighting equipment; Niche hook/load businesses also considered; Located in Europe; Turnover <£5m.

Location: USA

269641 - CUTTING TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Servicer and manufacturer of saw blades and other cutting tools used on wood, metals, and composites across building materials and general industrial end-markets; Located in the US. 	 Manufacturers of cutting tools, including carbide and diamond cutting tools; Located in Europe; Turnover >£5m.

Location: USA

258938 - THERMAL MANAGEMENT COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of thermal management systems and controls for heavy industry and mass transportation; 	 Manufacturers of thermal management components, systems, and controls; Used in transportation, industrial and other end markets;
 Products include engine heating, idle management, fuel warmers and ventilation systems; 	Located globally;Turnover >£5m.
• Located in the US.	

269379 - STAINLESS STEEL FITTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Distributor of stainless adaptors, fluid power	 Manufacturers or distributors of stainless steel fittings;
fittings, instrumentation fittings, and valves;	• Located in Europe;
 End markets include marine, industrial, chemical, and oil and gas. 	• Turnover >£5m.

Location: USA

262944 - SITE DEVELOPMENT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer and manufacturer of proprietary site development solutions for the infrastructure, transportation, and construction markets; Located in the US. 	 Manufacturers of site development solutions such as retaining walls, slope retention, asphalt reinforcement etc.; Located in Europe; Turnover >£5m.

Location: USA

258946 - HVAC TOOLS & PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of tools and equipment for servicing commercial HVAC and automotive 	 Manufacturers of professional grade repair tools and parts for the HVAC/AC industry;
AC systems;	 Located globally;
 Headquartered in the US with global operations. 	• Turnover >£5m.

269645 - NON-FERROUS SCRAP METAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• US PE-owned;	 Non-ferrous scrap metal processors; 	
 Non-ferrous scrap metal processor of brass, copper, nickel alloy, and stainless steel that sells to foundries, refiners and mills; 	 Located in Europe; Turnover >£5m. 	
• Located in the US.		

Location: USA

269597 - HARSH INDUSTRIAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Producer of ruggedized wires, cables and interconnect assemblies for harsh industrial applications; 	 Manufacturers of equipment and accessories for harsh industrial applications; Located in Europe;
 Headquartered in the US with global operations. 	• Turnover >£5m.

Location: USA

268634 - MANUFACTURING & ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Provider of outsourced manufacturing and engineering along with outsourced services; 	 Providers of outsourced manufacturing and engineering services; Located globally;
 Composed of a large group of companies/subsidiaries located across a range of geographies; 	• EBITDA >£1m.
Operates across East Asia.	

Location: Japan

268698 - PIPING MATERIALS, INDUSTRIAL RESINS & WATER TREATMENT

DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer of piping materials, industrial resins and water treatment devices; Products include pipes, valves and joints. 	 Manufacturers of piping materials, industrial resins and water treatment devices; Located globally; EBITDA >£1m.

Location: Japan

269921 - CENTRIFUGALLY CAST PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Manufacturer of centrifugally cast products;	 Manufacturers of centrifugally cast products;
 For the mechanical and industrial engineering industries; 	 Used in aerospace and petrochemicals markets;
• Located in the UK.	Located in Europe;Minimum EBITDA £250k.

Location: England

269852 - FASTENERS & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Supplier of fastening and fixing technology and POS solutions for commercial customers; 	 Manufacturers and distributors of fasteners and tools; Customer sectors include industrial and
 C-parts management for customers in the industrial industry; 	 Commercial markets; Located in Europe;
Located in Germany.	• Minimum EBITDA £500k.

Location: Germany

269936 - MACHINERY COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturer of customised bespoke
 Designer, manufacturer and system integrator for gas and fluid transportation; 	components for new and existing machinery;
 Manufactures custom-made metal hoses and artery systems; 	 Build-to-print (providing applications and systems specific to individual specifications);
 Provides cleaning and validating services for their products; 	Located in Europe;
• Located in the Netherlands and France.	• Minimum EBITDA £500k.

Location: Netherlands

269924 - GEOSYNTHETIC TEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Manufacturers and suppliers of
 Manufacturer and supplier of woven and nonwoven geotextiles and technical textiles 	geosynthetics textiles to the construction sector;
used in civil engineering projects;	Located in Europe;
• Located in Belgium.	Minimum EBITDA £250k.

Location: Belgium

269888 - RADIO FREQUENCY DISTRIBUTION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of radio frequency distribution equipment; To the satellite communications industry; Located in UK. 	 Manufacturers of radio frequency distribution equipment; Used in the oil & gas, satellite operator and marine sectors; Located in Europe; Minimum EBITDA £250k.

268235 - FORENSIC EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Manufacturers of forensic equipment;
Manufacturer of forensic equipment;	Located globally;
 Products range across fingerprint evidence, light sources, document examination and trace evidence; 	• Minimum EBITDA of £3m.
 Distributes products globally; 	
• Located in the UK, Germany and the US.	

Location: England

7298 - ON-SITE MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned; Designer and manufactures of an eiter	 Producer and processor of equipment, intervention and pipeline components;
 Designer and manufacturer of on-site portable cutting machines; 	• On-site machining non-destructive testing,
 Provides machining solutions, inspection, heat exchangers and welding solutions; 	wellhead equipment etc.;Located in Europe;
• Located in the UK.	• Minimum EBITDA £500k.

Location: Scotland

269880 - AUTOMATION SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swiss PE-owned; Manufacturer, designer and distributor of industrial automation solutions in the robotics and automation sector; 	 Manufacturer and distributor of industrial automation solutions; Maintenance and testing of automated systems;
 Provides testing and maintenance of automated systems; Supplier of EPC plants; Located in Italy. 	 Located in Europe and US; Minimum EBITDA €250k.

Location: Italy

269883 - ENGINEERED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swiss PE-owned; Manufacturer of rotationally symmetrical parts and high technology solutions; Located in Germany. 	 Manufacturers of high technology and highly engineered products; In the drive, control and medical technology industries; Located in Europe; Minimum EBITDA €250k.

Location: Germany

270921 - PRECISION ENGINEERED COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of photochemical machining; Produces precision metal component solutions for industries worldwide; Located in the UK. 	 Manufacturers and suppliers of precision engineered components; Used in the mechanical and industrial engineering industries; Located in Europe; Minimum EBITDA £250k.

Location: England

260797 - INDUSTRIAL AUTOMATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned; Designer and manufacturer of outemated	 Designer and manufacturer of complex industrial automation systems;
 Designer and manufacturer of automated engineering and packaging systems; 	Bespoke robotic systems;
 Specialising in robotics, the business covers the design and build process end-to-end; 	Located in the UK;
 Services include assembly, fabrication, mechanical design and precision engineering; 	 Minimum EBITDA £1m.
• Based in the North.	

268836 - HIGH PRECISION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Manufacturers of high precision equipment;
 Providers of forging and machining of metal; 	
Customers include OEMs;	• Located in Europe and the US;
Located in Italy.	 Minimum EBITDA €1m.

Location: Italy

252079 - POWDER COATING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of powder coatings;	Manufacturers of powder coatings;Specialist in-house fabrication;
 Products provided include cladding, rainwater goods and protective taping; Operates across the UK. 	Located in the UK;Minimum EBITDA £250k.

Location: England

256433 - ACOUSTIC & THERMAL EFFICIENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 The Acquirer AIM-listed; Manufacturer of acoustic and thermal products; Primarily in the automotive sector, but branching out; Operates across Europe. 	 Acquisition Criteria Acoustic and thermal efficiency capabilities; Non-automotive markets with acoustic or thermal needs; Complimentary technologies would be of interest; Will consider distressed opportunities that would enhance strategic position; Located in the UK or Europe; Turnover up to €30m; Good profitability;
	• EV up to £10m.

6426 - SPRINGS, RINGS, FASTENINGS & SEALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of a wide range of springs, rings, fastenings and seals; Distribution centres across Europe and other continents; UK-based. 	 Manufacturers of springs, rings, fastenings and seals; Supplying international businesses across multiple industries; UK-based.

Location: England

264840 - SPECIALITY & SMART VALVES (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
 Swedish PE-owned; Manufacturer and supplier of water and waste water valves; 	 Manufacturers of specialty valves and smart valves; Located globally;
 Also offers on-site services, repairs, maintenance, analysis and training; Located in Germany. 	• Turnover in excess of €10m.

Location: Germany

269850 - WORKING FROM HEIGHT EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	 Manufacturers of safety solutions equipment (working from height);
 Manufacturer and supplier of metal frameworks and safety platforms; 	Safety equipment rental and maintenance
 Provides technical support and training to the construction industry; 	provider;Located in Europe;
Located in France.	 Minimum EBITDA €250k.

Location: France

269858 - ENERGY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Providers of energy services;
• Provider of maintenance and repair services for industrial steam boilers and other mechanical engineering installations;	 Maintenance, repair and inspection of hot mechanical industrial installations; Located in Europe;
Located in the Netherlands.	• Minimum EBITDA €250k.

Location: Netherlands

263835 - FASTENERS & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Supplier of fixings and fastenings; Customers in the infrastructure and construction markets; Located in the UK. 	 Manufacturers and distributors of fasteners and tools; Customer sectors include construction and civil engineering; Located in the UK; EBITDA in the range of £250k-£2m.

Location: England

262207 - METAL CASTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Manufacturers of metal castings;
 Manufacturer of metal components; 	• Supplying products to OEMs active across
• Serves the automotive, industrial and	a range of sectors;
transportation trades;	Located in Europe;
 Products include machined metals, cast metals and formed metals; 	• Any size.
• Headquartered in the US.	

262150 - UNDERPERFORMING/NON-CORE MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US private investment group; Main focus is industrials; Global portfolio. 	 Underperforming or non-core manufacturing businesses; Particularly interested in industrial and aerospace; Located globally; Turnover above £20m.

Location: USA

5710 - METAL MANUFACTURER & TRADER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Manufacturers and traders of metals;
Manufacturer of aluminium alloys;	Products ideally include master alloys,
Also trades non-ferrous metal;	casting alloys, grain refiners, deoxidants, scrap metal and speciality metals;
 Products include master alloys, casting alloys, grain refiners, deoxidants, scrap metal and 	
speciality metals;	• Turnover above £2m.
• Based in the South West.	

Location: England

10521 - STEEL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Steel stockholders;
Steel stockholder;	 Serving a variety of industries;
• Serves the construction, oil & gas, transport	• Located in the North East;
and aerospace industries;	• Turnover above £3m.
 Services include cutting, drilling, shot blasting, punching & shearing, and laser cutting; 	
Has own distribution fleet with over 20 sites across the UK.	

265105 - METAL FABRICATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Portfolio of companies who provide engineering support services; 	 Metal fabricators; Capacity to produce industrial stairs, handrails and gantries;
 Works predominantly in the construction sector; 	 Distressed niche businesses in the engineering and construction sectors;
Can act very quickly.	• Located in the North;
	 Some flexibility if on a well-connected road network;
	• Turnover in the range of £1m-£20m.

Location: England

251242 - GLASS MERCHANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Glass merchant and processor;	 Glass designers, manufacturers, suppliers and installers;
 Treatments include processing, laminating, toughening and heat; 	Interested in distressed;UK-based;
• Operates from four sites across the UK.	• Turnover up to £10m.

Location: England

259869 - FLUID SEALING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of fluid sealing solutions;
 Group of companies involved in the manufacture of seals; Operates in Europe and the US. 	 End markets include renewable energy, aerospace, semiconductor, pharma, industrials and food processing;
• Operates in Europe and the OS.	• Located in Europe and the US;
	• Turnover up to €100m.

Location: Italy

135 - SPECIALISED CASTINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Manufacturer of specialised castings and safety/security products; 	 Casting companies; Willing to look at distressed opportunities; Located in the UK; Turnover up to £50m.
Export to Europe, America and Asia;Based in the Midlands.	

Location: England

267165 - MOLDS & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of molds; Serves the automotive, heavy trucks and consumer goods industries; Located in Canada. 	 Manufacturers of molds and tools using metal injection molding, carbon fibre and composite materials;
	 Technological capabilities to include 3D printing and engineering services;
	 Serving the automotive, consumer, medical, general industrial and aerospace industries;
	Located in Europe and Asia;
	• Any size;
	 Smaller targets (<\$10m EBITDA) must add new capabilities/technologies/industries/geographies;
	 Would look at North American opportunities with an EBITDA above \$10m.

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Location: Canada

260284 - GEARBOXES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and supplier of gearboxes;	 Manufacturers and suppliers of gearbox products;
 Customers are from the aerospace, defence, medical, industrial and automotive sectors; 	With a gear, motor or actuator bias;Based in UK, Europe and US;
Located in the South.	• Turnover above \$25m.

264062 - CUTTING TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Manufacturers of cutting tools;
 Machine tools manufacturing group; 	 Products/services should include milling,
• Sectors include aerospace, automotive, oil &	turning and grinding;
gas, railways and energy;	Blue chip clients would be advantageous;
• Products include circular saws, laser cutting	Located in Europe;
and punching, internal grinding and surface grinding;	• Turnover above £3m.
Headquartered in Spain.	

Location: Spain

268213 - INDUSTRIAL BUSINESSES (CLICK REFERENCE TO ENQUIRE)

Fhe Acquirer	Acquisition Criteria
• Overseas;	Industrial and service sector businesses;
Industrial holding company;	 Businesses in the following sectors are of particular interest:
 Specialisations in automobile distribution, vehicle glass repair and stationery; 	• Automation (robotics e.g.
 Seeking new platform companies to pursue a buy-and-build strategy; 	warehouse automation and logistics),
 Headquartered in Belgium. 	 Machine tools (B2B);
	 Also interested in purchasing a new platform for a new cluster (buy and build)
	 Public to private transaction would be possible;
	 Looking to retain and incentivise management;
	Headquartered in Europe;
	High margins and good growth prospects
	 Equity investment of around €400m;
	• If larger, can bring in a partner or retain some existing shareholders.

Location: Belgium

266174 - PRECISION CASTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Precision casting businesses;
 Manufacturer and supplier of castings; 	Capabilities in one or more areas of
 Customer sectors include defence, medical, energy and automotive; 	technology, such as investment casting, sand casting, gravity die casting, or pressure die casting;
 Operates from two locations in the UK. 	 End markets are defence, aerospace, general engineering, oil and gas, speciality automotive, process industries, power generation, and medical;
	 Export content desirable, with exposure to US, European and Asian markets and/or opportunities to grow in these markets;
	 Management team in place;
	• Located in the UK, US and Europe;
	 Must have sales >£3m-£4m pa;
	 Smaller businesses of potential interest as bolt-ons to existing operations;
	• EBITDA preferably at least 5-10% of sales;
	• Track record of cash generation.

Location: England

7076 - FLUID POWER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Supplier of fluid power products; Customers are independent distributors and resellers; 	 Fluid power products i.e. hydraulics or pneumatics; Based in the UK; Turnover up to £50m.
Operations throughout the UK and Ireland.	

253891 - ELECTRIC DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and distributor of garage and	 Manufacturers of electric/automatic doors;
industrial doors;	• Located in the UK;
Nationwide operations.	• Turnover up to £10m.

Location: England

8038 - METAL STOCKHOLDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Metal stockholders;
 Multi-metal stockholder and distributor; 	• Focus on stainless steel or aluminium;
 Materials include stainless steel, aluminium, cast iron and copper; 	 No interest in fabrication; UK-based but will consider Europe;
• Located in Northern Ireland.	Turnover above £1m.

Location: Northern Ireland

253806 - FIRE SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and distributor of high quality fire products; Products include extinguishers, ancillaries, servicing tools and datasheets; Services include CO2 refilling, extinguisher collection & disposal, cash for cans schemes and personalised extinguishers; Manufacturing facilities in the UK and Far East; 	 Manufacturers and distributors of fire safety products; Providers of fire product services; Located in the UK or Asia; Minimum EBITDA of £500k.
• Products distributed across the UK.	

256 - SCIENTIFIC INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Manufacturers of scientific instruments;
• Designer of scientific instruments;	• Must own the IP on their products;
 Current activities in fire testing, ultra-high vacuum, fibreoptic testing, electron microscopy and noble gas purification; 	 Ideally exporting at least 80%; Based in Europe; EBIT margin >20%;
 Operates across the UK and is an international player in certain markets. 	 Self-standing entities must have EBIT of £500k, bolt-ons have no limit.

Location: England

254251 - METAL FABRICATOR & PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and supplier of precision sheet metal products; 	 Metal fabricators and precision engineering services; Located in the UK;
 Serves clients ranging from blue chip companies to sole traders; 	• Turnover up to £20m.
• Operates in the UK and Europe.	

Location: England

17380 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Precision engineering companies;
• Supplier of metal products;	 Products such as specialist wire;
 Metals include stainless steels, carbon steels, nickel, brass, copper, aluminium and titanium; 	 Interested in distressed opportunities; Focus on UK but would look at continental Europe;
 Customers in the aerospace, petrochemical and automotive industries. 	• Turnover up to £10m.

262612 - ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Engineering firm;	Engineering services;Serving clients across a range of sectors;
 Offers a wide range of engineering services including medical, energy, industrial, filtration, water and HVAC; 	 Located globally; Minimum EBITDA US\$1m.
• Services offered across the US.	

Location: USA

268784 - MARINE SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer and manufacturer of marine safety equipment; 	 Manufacturers and suppliers of marine safety products; Located in the UK;
 Products include ladders, life jackets and rescue boats; 	• Minimum EBITDA £250k.
• Products supplied across the UK.	

Location: England

267734 - INDUSTRIAL, CONSTRUCTION & INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Industrial conglomerate; Acquires and develops small and medium-sized businesses; Located in Sweden. 	 Businesses operating across industrial, construction and infrastructure sectors; Located in Northern Europe; Couple of smaller acquisitions with a turnover up to £10m; One larger acquisition with a turnover up to £50m.

Location: Sweden

250861 - SCIENTIFIC INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of scientific instruments;
 Manufacturer and distributor of laboratory and industrial products; 	Located globally;Turnover up to £10m.
Products are sold worldwide;	
• Located in Europe and Asia.	

Location: Israel

10208 - HYDRAULIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer of cylinders, pumps, motors	 Manufacturers/repairers of hydraulic products;
and associated components;Based in East Anglia.	Key products include cylinders, pumps and motors;
	 No interest in companies who primarily buy and sell;
	Based in/relocatable to East Anglia;
	• Turnover in the range of £1m-£2.5m.

Location: England

13019 - ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Engineering companies;
Group of engineering companies;	• Focus includes injection moulding,
 Services include precision engineering, fabrication, toolmaking and moulds; 	fabrication, welding, CNC machining and electronics manufacturing;
 Industries served include aerospace, defence, oil & gas, and medical; 	Located in the UK;Turnover up to £15m.
• Based in the North-West.	

266969 - SUBMERSIBLE PUMPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Pump manufacturer;	 Submersible pump manufacturers or aftermarket/services;
 Primarily serves the water, oil & gas, energy and industrial markets; 	 Primarily for the oil & gas and water markets;
Operations across Europe, Asia and America;	 Located in Germany, continental Europe and the UK;
Headquartered in Germany.	• Other regions with a strong customer base in their area are of interest;
	• Turnover up to £50m.

Location: Germany

261398 - PRECISION ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Precision engineering company; Specialises in CNC machining; Main client focus in the motorsport industry Activities across the UK. 	 Precision engineering companies; Looking to diversify into the aerospace market; Located in the South; Turnover in the range of £2m-£10m; EBITDA up to £1.5m.

Location: England

16433 - AUTOMATIC DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer, supplier and installer of	 Manufacturers of automatic doors, entrance solutions or related industries;
automatic door systems;	 No interest in industrial doors;
• Operations across the UK.	• Located in the UK;
	• Turnover >£3m.

266351 - GLASS MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Glass manufacturing;
Manufacturer of glass and solar panel	No interest in installation;
products;	Primarily distressed businesses;
Operates globally.	• Based in the UK and Europe;
	• Turnover up to £10m.

Location: England

12722 - SCIENTIFIC & TECHNICAL INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Designer and manufacturer of scientific and technology products; 	 Manufacturers of scientific and technical instruments; Selling globally;
 Four divisions offering equipment for life scientists and microbiologists; 	 Any science- and technology-based companies;
• Located in the UK;	• Located in the US and Europe;
Offers products worldwide.	 Profitable and cash generative;
	• Strong track record and local management team.

Location: England

13020 - ENGINEERING & INDUSTRIAL MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Sub-contract engineering company; Services include 3D laser cutting, angle & tube cutting, steel folding, sheet metal 	 Engineering and industrial manufacturing businesses; Located in the UK and Ireland; Turnover up to £10m.
 fabrication and finishing; Services offered across the UK and Ireland. 	

Location: Northern Ireland

3683 - METAL STOCKHOLDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Metal stockholders;
 Metals and plastics stockholder; 	• Based in the UK;
 Metals include aluminium, brass, bronze, copper and steel; 	• Turnover up to £50m.
• Operations across the UK.	

Location: England

8506 - DUCTWORK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of ductwork and related products; 	 Manufacturers, suppliers and installers of ductwork; Based in the South;
Based in the South East.	Based in the South,Turnover up to £5m.

Location: England

9768 - COMPOSITE FLOORING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer, producer and installer of profile metal decking, shear studs and concreting; 	 Manufacturers and installers of composite flooring; Located across the UK;
 Manufactures and installs their own products; 	• Minimum EBITDA of £250k.
• Contracted on major commercial projects across the UK.	

257843 - MEASUREMENT & INSTRUMENTATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Group of companies comprised of four business segments; Offers advanced test and inspection instrumentation, systems, flow meters & control products, measurement instrumentation and automated flow assembly & tests systems; Headquartered in the US; Operates globally. 	 Measurement and instrumentation businesses; HVAC, water & waste water and general industrial space; Located globally; EBITDA above US\$1m.

Location: USA

9754 - BULK HANDLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and installer of bulk material handling equipment; 	 Designers, manufacturers and installers of bulk handling equipment; UK and Ireland-based;
 Products include loaders, unloaders and conveyors; 	• Turnover up to £15m.
• Products offered across the UK and Ireland.	

Location: Northern Ireland

4928 - STEEL FABRICATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Steel fabricators;
 Manufacturer of pipe and tubing solutions; 	No interest in lasers;
Clients include major blue-chip companies;	• UK-based;
Based in the Midlands.	• Workshop at least 40,000 sq. ft.;
	• Turnover above £5m.

11248 - INDUSTRIAL AUTOMATION & CONTROL SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer and manufacturer of automation solutions; 	 Designers and installers of industrial automation and control systems; Based in the UK;
 Products include sensors, valves, pneumatic equipment, cables, connectors and motors; 	• Turnover up to £5m.
 Also retails pneumatic and fluid power components online; 	
• Products offered across the UK.	

Location: England

254421 - INSTRUMENTATION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Holding company; Subsidiaries within calibration, steel casting and thermoplastics; Serves the medical, pharmaceutical and industrial equipment space; Products and services offered across the UK. 	 Distributors of instrumentation, process control, calibration, flow meters and electrical testing equipment; Based in the UK; Turnover in the range of £1m-£10m.

Location: England

5527 - SAWING & CUTTING TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Famous brand for backsaw blades and other 	 Manufacturers or brands of sawing and cutting technologies;
tools;	• Producers and suppliers of a large variety
• Products include blades, saws, chisels and	of cutting tools;
drills;	 Located globally;
 Manufactured in India and France; 	• Turnover in the range of £5m-£15m.
Distributed globally.	

Location: India

269464 - VARIOUS SECTOR MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

Acquirer	Acquisition Criteria
Overseas; Material technology and recycling group; Primary operations include the development	 Manufacturers of rechargeable battery materials, stationary control catalysts and high conductivity materials; Companies that recycle end-of-life
of clean technologies and the recycling of non-standard materials; • Headquartered in Belgium; • Global operations.	 rechargeable batteries and catalysts; Manufacturers of emission control catalysts, tyre compounds and speciality composite materials for automotive assemblies; Manufacturers of compounds that removes the second seco
	 impurities from petroleum; Manufacturers of powders for stone and concrete cutting tools, ceramic colouring and fast drying paints;
	 Manufacturers of catalysts for steel mills glass production, carbon black manufacturing and paper mills;
	 Manufacturers of optical lenses for night vision and thermal imaging, catalysts for TFT and organic LED displays;
	 Manufacturers of rechargeable battery materials for portable electronics, thin film coatings for semi-conductors and electroplating solutions for technical and decorative applications;
	 Manufacturers of chemicals used in surface treatments, precious metal chemicals, high potency active pharmaceutical ingredients and control catalysts for chemical plants;
	 Businesses recycling industrial catalysts and precious and speciality metals;
	Located globally;Minimum turnover €10m.

Location: Belgium

257703 - STEEL MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Steel stockholder;	 Manufacturers and suppliers of steel; Located in the North West and Yorkshire;
 Products include coils, sheets and plates; Products are processed and packaged in- house; 	 Turnover up to £20m.
• Operates own fleet of specialised vehicles for distributing products across the UK.	

Location: England

269361 - WASTEWATER TREATMENT INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
 Overseas; Water technology company; Services include treatment of wastewater and its by-products; Headquartered in Belgium; 	 Water technology companies; Designers and manufacturers of wastewater treatment infrastructure; Located globally; Turnover in the range of £2m-£5m.
Operates globally.	

Location: Belgium

266093 - ADHESIVE TAPE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	Industrial and medical adhesive tape
• Producer of water-based adhesive tapes;	providers;
• Single-sided and double-sided;	 Strong distribution capabilities in Europe, North America or Asia;
 Tailored to customer requirements; 	 Located globally with a focus on North
• Supplies a domestic and overseas client base.	America;
	 Turnover in the range of €10m-€50m;
	• EBITDA between €2m-€10m.

Location: Switzerland

266059 - BRASS, COPPER & ALUMINIUM ALLOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Specialist in hot forging and machining of brass, copper and aluminium alloys; 	 Hot forging and machining of brass, copper and aluminium alloys; Located in Europe;
 Client sectors include automotive and heating & cooling; 	• EBIT up to €50m.
Based in the Netherlands.	

Location: Netherlands

260467 - DRILLING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Developer and provider of drilling equipment and services; 	 Drilling equipment and services providers; Located globally; Turnover in excess of €2m.
Serves the horizontal drilling markets;Proprietary radar technology;	
 Global contracts; Headquartered in the Netherlands with additional offices in the UK, USA and Canada. 	

Location: Netherlands

262470 - REFRIGERATION BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Producer of refrigeration cabinets;	 Designers, manufacturers, distributors or service providers operating in the refrigeration sector;
 Designs, manufactures, sells, delivers and installs; 	• UK-based;
 Offers leading brands to a wide range of blue- chip clients; 	• Turnover in the range of £2.5m-£200m.
Operates across the UK.	

270153 - AFTERSALES & SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer of auxiliary equipment for offset printing; 	 Providers of after sales services and spare part provision; Serving the offset printing market;
 Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications; 	Located across Europe;Turnover up to €250m.
• Global customer base of over 3,000 printing lines;	
• Facilities in the Netherlands and the US.	

261195 - ALUMINIUM & STEEL PROCESSING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Aluminium or steel processing businesses;
 Industrial metals business; 	Located in Europe;
 Produces extrusion dies for aluminium manufacturing and develops hardening technologies; 	 Minimum EBITDA €1m.
Headquartered in Germany.	

Location: Germany

263379 - LASER & PHOTONICS EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Supplier of laser and photonics equipment;	 Suppliers of laser and photonics equipment;
 Serves the scientific, education, aerospace, telecoms, energy and manufacturing sectors; 	Serving a range of sectors;Located in Europe;
Headquartered in Germany.	• Turnover above €3m.

Location: Germany

269482 - INDUSTRIAL HOLDING COMPANY (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
Overseas;Industrial holding company;	 Majority stakes in new platforms/add-ons for existing portfolio companies in the following areas:
Experience in a wide range of industries;Located in Belgium.	 Point of sale cooling cabinets for drinks and food products,
	• Business event centres,
	 Analytical software for asset- based lending companies,
	 Designers of kitchen products,
	 Developers, renters and manage of warehouses & distribution centres,
	 Omni-channel supply chain solutions for suppliers and retailers,
	 Importers of high-quality food products (particularly Italian),
	 Coin producers for over 60 centr banks,
	 Staffing companies specialising in the food production industry;
	Located in Europe;
	 EBITDA above €3m.

Location: Belgium

252333 - SPILL & POLLUTION CONTROL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of spill and pollution control
 Designer and manufacturer oil and chemical 	solutions;
pollution control systems;	 Located across the UK;
 UK-based with and extensive global sales network. 	• Turnover above £1m.

262575 - STEEL SERVICE CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	• Steel service centres;
Steel processor;	Located in Western Europe;
 Specialises galvanised, hot, cold and stainless steel products; 	 Profits in excess of €1m.
 Steel can be finished black, stained, rolled, polished, coated, ferritic and annealed; 	
Located in Germany.	

Location: Germany

269149 - STEEL ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Steel engineering service providers;
 Steel engineering business; 	Manufacturers of steel lifting structures,
 Offering services related to steel structures; 	container handling systems, offshore & dredging equipment and automotive
• Services include welding, cutting, machining,	components;
assembly and quality control;	Located across Europe;
 Specialises in processing high strength, fine- grained structural steel; 	• Minimum EBITDA €1m.
 Also manufactures steel structures for a range of sectors; 	
Headquartered in Poland.	

Location: Poland

261059 - PUMP MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of water pumps and pressure products; Water-boosting solutions provider; Located in the UK. 	 Manufacturers of pumps; Water processing businesses; Located in the UK; EBITDA between £0.2m-£5m.

263336 - UHV PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer and distributor of Ultra High	 Manufacturers of UHV products, parts and components;
Vacuum (UHV) components and products;Products include chambers, gaskets and	 Products developed for use in scientific research;
flanges;	Located across Europe;
Global distribution network.	• Minimum EBITDA £500k.

Location: England

268903 - METERING & SMART SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• KLSE-listed;	 Metering and smart solutions;
 Manufacturer and supplier of water meters and waterworks fittings; 	 Manufacturers of water or flow control and measurement instruments;
Located in Malaysia.	Rail industry or infrastructure assets;
	 Utilities or facilities management service providers;
	 Digital or new technology related to the energy and renewable resources;
	• Located globally, with a focus on Europe;
	• EBITDA in the range of RM5m-RM10m.

Location: Malaysia

269055 - HVAC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of HVAC products;
HVAC products manufacturer;	Located in Europe;
 Products include water heaters, radiators, boilers, tanks, air conditioners and ventilation systems; 	 EBITDA above €1m.
Located in France.	

Location: France

4053 - FIRE & GAS DETECTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; Manufacturer of a variety of products to protect people and infrastructure; Products include fire & gas detectors and security sensors; Operations across North & South America, Europe and Asia. 	 Technical fire & gas detection systems and elevator systems; No interest in start-ups and must have at least 3 years historic growth; Located in the US, Canada, Western Europe, SE Asia and Australia; Turnover in the range of \$10m-\$300m;
	 Sweet spot is \$30m-\$70m.

Location: USA

4411 - CAPITAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
The A • •	UK-listed; Multi-disciplined engineering and industrial manufacturing group; Provides capital equipment and after market services; Active across a range of sectors including aerospace & defence, automotive, energy, infrastructure, mining, minerals & metals and	 Providers of capital equipment with a leading market position or in a strong niche; Activities across a range of sectors; Up to three principle locations per €200m of revenue; Under-performing;
•	ackaging; Over 80 subsidiaries worldwide.	 Non-core division of larger corporate structure; 100% shareholding available;
		 Located across Western Europe and Northern Africa; Turnover in the range of €200m-€1bn.

12225 - SECTOR WIDE ENGINEERING (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 Overseas; HVAC products manufacturer; Products include water heaters, radiators, boilers, tanks, air conditioners and ventilation 	 Engineering businesses active across a range of sectors; Located across Europe; Minimum EBITDA £1m.
systems;Located in France.	

Location: France

PACKAGING

264741 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Plastic packaging and associated services businesses;
 Provider of polythene sacks, liners, sheets and tubes; 	 Located in Europe;
 Uses include food contact, animal feeds, horticulture, medical devices and textiles; 	• EBITDA >£1m.
Supplies across Europe;	
• UK-based.	

Location: England

252060 - CORRUGATED PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Packaging businesses, in particular
 Cardboard packaging business; 	corrugated packaging specialists;
• Services offered include litho, screen & flexo	• Flexible regarding management exit plans;
printing, gluing services and die cutting;	• UK-based;
• UK-based.	 Turnover in the range of £3m-£7m;
	• EBITDA of £250k-£650k.

Location: England

262237 - THERMOFORMED PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of thermoformed packaging; Products range from single material clamshell 	 Manufacturers of thermoformed packaging for the food and beverage industry; Located in Europe;
 to multi-layer-material modified atmosphere containers; Located in the US. 	• Turnover >£5m.

Location: USA

5137 - SPECIALISED PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• PE-owned;	Manufacturers of specialised packaging;	
 Specialised (metabolised or laminated) packaging; 	 Located across Europe; Turnover in excess of £5m; 	
Broad market presence;	Must be profitable.	
 PE owners have wide experience of international acquisitions; 		
Located in the UK.		

Location: England

269472 - PET CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of custom and stock PET containers; Primarily used in the packaging of food and beverage products. 	 Manufacturers of PET containers for the food and beverage end markets; Particularly with a focus on injection moulding; Located in Europe; Turnover >£10m.

Location: USA

264394 - FLEXIBLE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Flexible packaging manufacturers;
 Manufacturer of flexible packaging and high barrier forming web films; 	For the food industry;Located in Europe;
 For the North American protein, cheese and specialty food end markets. 	 Turnover >£5m.

Location: USA

268731 - FOOD & BEVERAGE CONTAINERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
Overseas;Manufacturer of food & beverage containers	 Manufacturers of food & beverage containers; 	
and related machinery;	 Includes cans and plastic bottles; 	
Located in Japan.	 Manufacturers of machinery for filling food and beverage containers; 	
	Located globally;	
	• EBITDA >£1m.	

Location: Japan

7535 - PACKAGING & POS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	isition Criteria
•	UK privately-owned;	•	Manufacturers of packaging;
•	Manufacturer of packaging and point of sale equipment;	•	Located in the North of England; Turnover up to £10m.
•	History of acquisitions;		
•	Located across the UK.		

Location: England

252923 - FLEXIBLE PACKAGING & LABELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of sustainable packaging; Includes self-adhesive labels, flexible packaging and reprographics; Six manufacturing sites across the UK. 	 Manufacturers of flexible packaging or labels; Located in the UK; Turnover in the range of £1m-£10m.

254224 - PACKAGING SUPPLY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Packaging suppliers;
Packaging supplier;	Similar product portfolio;
 Products include labels, tape, packaging machinery, shrink sleeves and printed film; 	Located in the UK;Any size.
• Located in the North.	

Location: England

4828 - PACKAGING, WORKWEAR, PPE & TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Manufacturers and suppliers of packaging;
 Manufacturer of pallets, cases and crates; 	• Distributors of workwear, PPE and tools;
Also distributes workwear, PPE and tools;	• Based in the UK;
• Track record of acquisitions.	• Turnover up to £15m.

Location: Scotland

261961 - FLEXIBLE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	 Manufacturers of flexible packaging;
 Advanced packaging manufacturer; 	• Design, conception, project management,
 Specialises in food & beverage, pharmaceuticals, medical, personal care and 	processes and prototyping services also of interest;
household care;	Located in the UK and Asia;
 Combines flexographic printing with lamination, laser and intelligent technologies; 	• Minimum EBITDA £2m.
 Inhouse reprographics also offered; 	
• Offices in the UK and Asia.	

255412 - HIGH-END GLASS PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of high-end glass
 Manufacturer of premium glass bottles and 	packaging;
containers;	Particular focus on the spirits industry;
 Serves the food and beverage industry; 	• Will also consider products for soft drinks;
 Clients include international brands; 	 Innovative manufacturing technology;
 Manufacturing facilities in the UK. 	Located in Europe;
	• Minimum EBITDA of £2m.

Location: England

266242 - PAPER PRODUCTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Paper production;
 Manufacturer of packaging and machinery; 	Paper chemical productions;
 Products include packaging, speciality chemicals, paper machinery and paper; 	Specialty chemical production;Located in the UK;
Based in India;	• Turnover above £20m.
Operates globally.	

Location: India

267356 - TEXTILE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Textile packaging companies;
 Designer and manufacturer of industrial packaging systems; 	 End-user strictly automotive; Based in Europe and the US;
• To the automotive industry;	 EBITDA up to €6m.
 Products are made of fabric and reusable plastic; 	
Main supplier to a number of large European car manufacturers.	

Location: Belgium

261119 - PROTECTIVE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 The Acquirer Dutch PE-owned; Manufacturer of PE foam, air bubble film and extruded polystyrene packaging and building products; Products include contact sound insulation, pipe insulation, bubble wrap and various foams; Products are used across the sectors of automotive, electronics, health care, food, 	 Acquisition Criteria Manufacturers of protective packaging products; Based in Europe; Turnover in excess of £2m.
 and construction; Production facilities in Belgium, France, Poland, Slovakia, Hungary, Ukraine and Romania. 	

Location: Belgium

253537 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Plastic packaging companies;
Packaging producer;	• Producers of PET bottles, preforms, caps
• Products include PET bottles;	and closures;
Located in Austria.	 Located globally;
	• Turnover >€20m.

Location: Austria

7535 - PACKAGING TRADING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Packaging traders;
 Importer, manufacturer and distributor of packaging solutions; 	 Companies buying and selling packaging products;
 Products include bubble wrap, plastic strapping tools, corrugated products and food packaging. 	UK-based with a focus on the Midlands;Turnover up to £3m.

261146 - PHARMA & FOOD PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Manufacturer and distributor of high-end industrial plastic packaging; 	 Top end packaging in pharma and food sectors; Located across Europe and the US;
 Serves clients in the pharmaceutical, speciality chemical and food sectors; 	 Minimum EBITDA €1m.
Headquartered in the Netherlands and active across six countries.	

Location: Netherlands

253602 - OIL & GAS PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer, fabricator and stockist of products for the oil & gas and petrochemical industries; 	 Manufacturers, fabricators, stockists and suppliers of oil & gas and petrochemical products; Located worldwide;
• Operations in UK, Europe, Singapore, Australia, South Africa and the Americas.	• Turnover up to £25m.

PLASTICS

The Acquirer	Acquisition Criteria
 SGX-listed; Manufacturer of precision plastic components; 	 Plastics companies with precision moulding capabilities; No interest in extrusion moulding;
 Capabilities include mould fabrication, injection moulding and mould designs; 	 No current interest in the automotive sector;
 Four key business areas are automotive, consumer/IT/environment, medical and tools; 	Based in Europe;Turnover in excess of £25m.
• Operations across Asia, Europe and America.	

263022 - PRECISION MOULDING (CLICK REFERENCE TO ENQUIRE)

Location: Singapore

269162 - PLASTIC PIPING & CABLING (CLICK REFERENCE TO ENQUIRE)

The Acquirer		Acquis	sition Criteria
• Overs	eas;	•	Plastic product manufacturers;
syster • Syster water	facturer and distributor of plastic piping ns; ms range from those for conveying ; chemicals and gases to conduits ng power and data cabling;	•	Focus on piping and cabling products; Located in Europe; EBITDA up to €400m.
• Produ	icts used in buildings, infrastructure, trial and agricultural projects;		
• Manu	factured in Belgium;		
• Distrik	outed globally.		

Location: Belgium

5162 - INJECTION MOULDING & PLASTIC EXTRUSION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Manufacturer and supplier of plastic
 Manufacturer and supplier of plastic products; 	products;Product areas include recycling, food
 Products include media packaging, waste & 	packaging and trade moulding;
recycling products, rainwater collection systems, trade moulding and housewares;	 Specialising in injection moulding and plastics extrusion;
• Based in the North.	• Located in the UK;
	• Turnover in excess of £2m.

Location: England

263870 - EXTRUDED PLASTIC SHEET (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and marketer of highly- engineered extruded plastic sheet and accessories; To the engraving, signage and awards markets. 	 Manufacturers and distributors of extruded plastic sheet; Located in Europe; Turnover >£5m.

Location: USA

7032 - HIGH-PRECISION PLASTIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Designer and manufacturer of complex	 Manufacturers of high-precision plastic components;
thermoplastic injected-moulded components;	Toolmakers;Can serve a variety of sectors, preferably
 Target markets include the automotive and medical industries; 	automotive;Based in the Midlands or relocatable;
Highly automated business.	 Turnover up to £10m.

14944 - PLASTIC & RUBBER EXTRUSION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Plastic and rubber extrusion companies;
 Manufacturer and supplier of plastics and rubber extrusions; 	 Polymer-related manufacturing;
	Online or catalogue businesses;
 Customers within the construction and automotive markets; 	• UK-based;
• Services offered across the UK.	Relocatable businesses;
	• Turnover up to £5m.

Location: England

260337 - INJECTION MOULDING TECHNICAL PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Designer and manufacturer of plastic and metal technical components; 	 Manufacturers of technical components; Suppliers of technical parts for use in injection moulding;
 Covers the entire production chain end-to- end including creation of moulds, injection and automated assembly; Headquartered in France; 	 No interest in automotive sector; Based in the UK or Southern Europe; Turnover in the range of €5m-€15m.
Operates across Europe.	

Location: France

254103 - MANUAL HANDLING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Material handling solutions and products provider; For the plastics and packaging industry; Products include plastic pallets, pallet collars, shelving, lockers and trolleys. 	 Manual handling businesses; Selling to end users; UK-based; Potential to relocate the business; Turnover between £500k-£5m.

269205 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of plastic packaging products;	 Manufacturers of plastic packaging products;
 Customer markets include food & drink, beauty and pharmaceuticals; 	• Products include bottles for the food and drink industry;
Operates across Europe.	Located in Europe;Minimum EBITDA of £500k.

Location: England

14638 - DISPOSABLE POLYTHENE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of disposable polythene products; Products include bin liners, disposable gloves, aprons and latex; Located in the North West. 	 Distributors of disposable polythene products; Located in the North West; Turnover up to £1m.

Location: England

13580 - PLASTIC TOOLS & COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Manufacturers of tools and components;
 Manufacturer of tool mouldings and plastic components; 	Products for the medical sector;No interest in automotive;
 Markets include the medical and technical industries; 	 UK-based;
 Owners have wide experience of international acquisitions; 	• Turnover in the range of £5m-£10m.
• Based in the South-East.	

257245 - WEBBING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Manufacturers of webbing;
 Specialist webbing manufacturer; 	• UK-based;
 Materials used include nylon, polypropylene, polyester and cotton; 	• Turnover >£1m.
• UK-based.	

Location: England

262282 - PLASTIC ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Plastics engineering company; Designs and manufactures extrusion lines into various industries and applications; 	 Plastic engineering companies with a focus on extrusion; Located in Europe and the US; Turnover >f5m.
 Specialising in polymer film and other extruded products with high mechanical and chemical properties; Headquartered in Canada. 	

Location: Canada

7545 - PLASTIC MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK group of investors;	Any type of plastic manufacturers;
 Main focus is the plastic moulding market; 	 Interested in distressed opportunities;
 Track record of acquisitions in rotational plastic moulding; 	 Do not require management to stay in place long-term;
• Based in the North-West.	• Located in the UK and Ireland;
	• Turnover of £500k-£20m;
	 Enterprise value in the range of £100k- £3m.

PRINT

264421 - PRINTED MEDIA SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Supplier of printed media solutions for digital printing; 	 Suppliers of coatings to substrates for digital printing; Providers of printed media solutions;
 Products supplied include papers for photo and art printing, laser printing, thermal papers etc; 	Located in Europe;Minimum EBITDA £250k.
Located in Switzerland.	

Location: Switzerland

267785 - PRINT SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Provider of print solutions;
 Provider of managed print solutions; 	• Located in the UK;
• Located in the UK.	• Minimum EBITDA £250k.

Location: England

267688 - LUXURY FASHION PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and supplier of hangtags and labels; Located in Italy. 	 Manufacturers of packaging for the luxury fashion industry; Garment labels, tags and packaging suppliers; Located globally; Minimum EBITDA €500k.

Location: Italy

268843 - PACKAGING SERVICES (CLICK REFERENCE TO ENQUIRE)

e Acquirer	Acquisition Criteria
• PE-owned;	• Provider of packaging services;
 Provider of packaging service for beverages; 	• Located in the UK;
• Located in the UK.	• Minimum EBITDA £500k.

Location: England

260248 - PLASTIC PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Developer of packaging technology specialising in plastic manufacturing; Products include kegs, containers, jars and coolers; 	 Manufacturers of plastic packaging; New markets e.g. food and beverages; Located in Europe; Minimum EBITDA £500k.
 Products are distributed internationally via third-party distributors; Located in the UK. 	

Location: England

9684 - PLASTIC STORAGE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of storage, handling and distribution equipment; Product range includes roll pallets, plastic containers, bins and stackable containers; Products used in general warehousing and stock management. 	 Manufacturers of plastic storage equipment; Products for warehouses and stock management; UK-based; Turnover up to £5m.

259539 - DIGITAL PRINT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Print businesses;
Group of printing companies;	Specifically digital print;
 Services include publication & advertising, digital design, web development signage and office stationery; 	Interested in distressed sales;Located in the UK;
History of acquisitions;	• Turnover in the range of £1m-£10m.
• Operates throughout the UK and Ireland.	

Location: England

6701 - LABEL PRINTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Label printing companies;
 Manufacturer and seller of labels; 	• Located in the UK;
 Markets include food & drink, pharmaceuticals and pet care; 	• Turnover in the range of £1m-£5m.
• Active across the UK.	

Location: England

9351 - PRINTING, PACKAGING & GREETING CARDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Print and packaging company; Offers print and design services in greetings cards and packaging; Services offered globally. 	 Smaller packaging, printing and greetings cards businesses; Possibility of integrating purchasing and transport where appropriate; Located in Europe and Asia; Turnover up to £10m.

260559 - PRINTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Printing companies;
Printing services;	• Based in the UK;
 Services include digital print, direct mail and print management; 	• Turnover in the range of £10m-£30m.
 Digital press & print finishing equipment, high-speed laser and inkjet presses; 	
 Comprehensive print buying service; 	
Located in the South.	

Location: England

267560 - DIGITAL PRINT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Digital print companies;
 Digital print and fulfilment services; 	Mainly serving re-sellers;
 Exclusively for re-sellers with no B2C engagement; 	 German and UK opportunities with an EBITDA between €2m-€10m;
Based in the Netherlands.	 Benelux-based opportunities with an EBITDA above €500k.

Location: Netherlands

260846 - ONLINE PRINTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	National and international online printing;
Online printing business;	Online front-end and online marketing
• Produces 2.1bn products each year;	capabilities;
• Products include flyers & leaflets, postcards,	Local production;
folders, brochures, posters, letterheads,	Located in Europe;
business cards and catalogues;	 Turnover in the range of €10m-€50m;
Two production sites in Germany.	• EBITDA of €2m-€10m.

Location: Germany

263822 - PRINT-RELATED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Office supply dealers;
 Provider of stationery and print-related services; 	 Located in the UK; Turnover in the range of £7m-£25m.
 Also supplies office furniture, cleaning products and hardware; 	
 High-end client base including central government and international banks; 	
• Operates throughout the UK.	

Location: England

264373 - PRINT MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Suppliers of digital print solutions and printing technologies from well-known global manufacturers; 	 Businesses offering digital print solutions, ranging from machine installation to post- purchase servicing; UK-based;
 Provides end-to-end solutions including installing machines and servicing them; UK-based. 	• EBITDA in the range of £1.5m-£4m.

Location: England

267773 - LABELLING ARTWORK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Labelling management service provider; Develops print ready artwork for packaging and labelling in medical devices, cosmetics and chemicals industries; Located in the UK. 	 Developers and providers of cloud-based systems for labelling; Labelling artwork providers; Located in the UK; Minimum EBITDA £500k.

267316 - SELF-ADHESIVE LABELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Producers of self-adhesive labels;
 Manufacturer of self-adhesive labels; 	 Printing on to a variety of materials;
 Serving clients in a range of end-markets; 	Located across Europe;
 In-house digital and flexo printing press facilities and internal pre-press department located in Belgium. 	 Targets in Belgium to have a turnover above €2m;
	 Targets in the Netherlands, Germany, France and the UK to have a turnover above €5m and an EBITDA above €1m.

Location: Belgium

250457 - ARTWORK DESIGN AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Artwork design agencies;
 Producer of prints and artwork; 	Specialising in conceiving and producing
• Sells products online and at their showroom;	images on various printed supports for interior design purposes;
Operates worldwide.	For the hospitality market;
	 Well-established customer base preferable;
	• UK-based;
	• Turnover in the range of £1.5m-£6m.

Location: France