Langcliffe

CONSUMER BUYERS

ACQUISITIVE WORLDWIDE

OCTOBER 2020

Sectors Featured Include: Consumer, Food & Beverages, Leisure, Retail and Tobacco

SECTORS

To view our buyers targeting opportunities in the Consumer, Food & Beverages, Leisure, Retail and Tobacco sectors, please click the title link below.

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- CONSUMER
- FOOD & BEVERAGES
- LEISURE
- RETAIL
- TOBACCO

CONSUMER

253054 - NURSERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Horticulturist;	Nurseries and plant & flower distributors;Located within Europe;
 Grows, processes, packages, markets, and distributes cut flowers; 	Global operations;Any size.
 Also provides prepared fresh vegetables; 	
• Supplies major UK retailers;	
• Produces in Europe and exports globally.	

Location: England

262896 - DYES, TEXTILES & WEAVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Textile weaver and dye business;	 Traditional dye manufacturers and associated businesses;
 Uses traditional weaving techniques and dyes; 	Textiles and weaving businesses;General heritage textile businesses;
 Manufactures several collections a year and exports globally; UK-based. 	 UK-based; Turnover >£1m.

Location: England

262697 - HOME TEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Supplier of home textiles specializing in table linens, kitchen textiles, rugs, and innovative solution-based home products; Headquartered in the US. 	 Suppliers of home textiles and other home based products; Located in Europe and the US; Turnover >£5m.

Location: USA

261778 - NUTRITIONAL, WELLBEING & BEAUTY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Supplier of over the counter pharmaceutical and health products; Products are sent directly to consumers via a 	 Distributors of nutritional, wellbeing and beauty products; Online retailers selling pharmaceuticals and health products;
subscription process;	Located across Europe;
 Products cover digestion, nutrition, supplements, vitamins, beauty and wellbeing; 	• EBITDA up to €50m.
Operates through an ecommerce site;	
• Products manufactured in Norway.	

253621 - SOFA MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of furniture;
Manufacturer of furniture;	 Focus on sofa manufacturing;
 Supplies to national, independent and online retailers; 	New design technologies;Located in the UK;
• Located in the UK.	 Minimum EBITDA £250k.

Location: England

266083 - MEDICAL STANDARD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Leading provider of therapeutic cosmetics and health products; 	 Natural cosmetics and personal care products with medical standards; Brands and cosmetic/OTC businesses;
 Activities include the production and development of new products; Located in Germany. 	 Located globally; Turnover in the range of €3m-€100m; EBITDA in the range of €500k-€15m.

Location: Germany

4906 - LEATHER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	• Leather producers;
Manufacturer of leather goods;	• Clients include retailers based in the UK
• Products include leather gloves, bags and	and overseas;
accessories;	• Based in the UK and internationally;
• Operations in the UK, China and Africa.	• Turnover up to £20m.

Location: England

268462 - PHARMACEUTICALS & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;Pharmaceuticals manufacturer;	Manufacturers of branded and unbranded pharmaceuticals and cosmetics;
 Products include general pharmaceuticals & medicines, cosmetics and food ingredients; 	 Located globally; EBITDA >£1m.
Offices located across Japan.	

Location: Japan

264629 - PERSONAL CARE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Established buy-and-build platform of personal care brands across Europe; Predominantly focused on hair and skin care products; Located in the UK. 	 Single brands, portfolios of brands or non- core brands from larger groups with a focus on personal care; Preference for a problem solving angle; Consumer products which are distributed via traditional retail channels or online; Manufacturing should ideally be outsourced; Located in Europe; Turnover in the range of €500k-€30m for individual brands, much larger if part of a portfolio.

250471 - HEALTHCARE & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Pharmaceutical distributor; Supplies independent pharmacies and major groups; Distributes across the UK. 	 Distributors of healthcare and cosmetics supplies; Includes pharmaceuticals and fragrances; UK-based; Revenue above £5m.

Location: England

10268 - TECH PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Provider of consumer and enterprise	 Distributors of technology products and services;
technology products & services to retailers and resellers;	 To traditional and catalogue retailers, e- tailers and IT resellers;
Worldwide operations.	 Must have strong supplier and customer relationships;
	Bolt-ons to existing operations in Europe;
	• Turnover in the range of £5m-£200m.

Location: England

16598 - HEALTH & BEAUTY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and wholesaler of health & beauty products; 	 Manufacturers and wholesalers of health & beauty products; UK-based;
 Products include OTC medicines, first aid, hair dye and oral care; 	
Located in the UK.	

4230 - BUSINESS SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Wholesaler and distributor of business supplies; 	 Wholesalers and distributors of business supplies; Located in the UK;
 Products include stationery, electronic office supplies, facilities management products and technology products. 	• Minimum EBITDA £250k.

Location: England

268623 - **PERSONAL HYGIENE PRODUCTS & COSMETICS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer and distributor of branded personal hygiene products, grooming products and cosmetics; 	 Manufacturers and distributors of personal hygiene products and cosmetics; Located globally; EBITDA >£1m.
 Products include skin care and hair care products; 	
• Operates across the Far East.	

Location: Japan

270261 - BRANDS, DISTRIBUTORS & RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK investment vehicle; Belonging to a HNWI with experience in the consumer and beauty space; Current offerings in retail and distribution; Willing to undertake acquisitions into trading vehicles or investments. 	 Brands, distributors and retailers; Active in the cosmetic and beauty space; Located across the UK; Minimum EBITDA £250k.

254815 - CONSUMER HEALTH BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Consumer health brands;
Healthcare group;	• Liquid, cream and gel formulations;
 Develops and manufactures products for the elderly; 	 Located globally; Turnover between £1m-£10m.
• Located in the South East.	

Location: England

268621 - HOUSEHOLD & PERSONAL CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer of household and personal care products; 	 Manufacturers of household and personal care products; Located globally;
 Products include insecticides, air fresheners, mouthwash and bubble bath; 	• EBITDA >£1m.
 Headquartered in the Far East, exports globally. 	

Location: Japan

123 - PET PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Manufacturers of pet products;
 Manufacturer and wholesaler of pet products; 	• Targeting dogs, cats, aquariums, birds and small animals;
 Distributes their branded products to merchants, pet shops and pet super stores; 	Also interested in a group of pet stores;Located in the UK and Europe;
• Based in the North.	 Turnover up to £10m.

10579 - FLOOR COVERING DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	• Distributors of floor coverings;
• Distributor of floor coverings;	Customers include retailers and
• Products include carpet, tiles and laminate;	contractors;
Operates across Europe.	Located in Europe;
	• Turnover above £2m.

Location: England

268469 - BRANDED CLOTHES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	Manufacturers, distributors and retailers
Holding company;	of branded clothes;
Group includes branded clothes	Located worldwide;
manufacturers, distributors and retailers.	• EBITDA >£1m.

Location: Japan

268462 - PHARMACEUTICALS & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;	 Manufacturers of branded and unbranded pharmaceuticals and cosmetics;
Pharmaceuticals manufacturer;Products include general pharmaceuticals &	 Located globally;
medicines, cosmetics and food ingredients.	• EBITDA >£1m.

Location: Japan

268443 - HOUSEHOLD & OFFICE ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer of office supplies and stationery; 	 Manufacturers of household accessories, furniture, office furniture and stationery; Located globally;
Based in the Far East.	 EBITDA in excess of £1m.

Location: Japan

8559 - HEALTH & BEAUTY BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Marketer and distributor of a collection of health and beauty brands; 	 Retailers and distributors of health and beauty brands; Located in the UK;
 Products include hair colouring and shaving products; 	• Turnover up to £10m.
Based in the North West.	

Location: England

268625 - HAIR CARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer and distributor of salon and hair care products; 	 Manufacturers and distributors of salon and hair care products; Located globally;
 Products include hair dye, shampoo, straightening and permanent wave chemicals; 	• EBITDA >£1m.
Headquartered in the Far East with operations worldwide.	

Location: Japan

269764 - SHOOTING SPORTS PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer, manufacturer, and marketer of shooting sports products; Located in the US. 	 Designers, manufacturers and marketers of shooting sports products and related category consumables and accessories; Particularly interested in archery consumables and add-ons;
	 Located in Europe; Turnover >£5m.

Location: USA

262181 - PET CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Brands for pet care;
Producer and distributor of animal hygiene	 No interest in pet food;
and care products and accessories;	 Pet hygiene and medicines;
 Products cover dogs, cats, rodents, birds and fish; 	 Products sold through retail channels;
 Based in France and operates a factory in Tunisia; 	 Located across Europe with a focus on the Benelux, Spain and Germany;
 Distributes from locations in France and Sweden. 	• Turnover between €5m-€50m.

Location: France

269653 - GAMES & TOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Designer, manufacturer and marketer of games and toys; 	 Designers and manufacturers of games & toys; Located in Europe;
Target audience is children and families;Located in the US.	• Turnover >£5m.

Location: USA

270083 - SPECIALISED GIFTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French PE-owned;Online flower distributor;	 B2B and B2C distributors of specialised gifts;
 Also operates business lines offering chocolates, scented candles and gift hampers; 	 Located across Europe; Turnover between €5m-€20m.
• Delivers across Europe and the US;	
Headquartered in France.	

Location: France

268447 - COSMETICS & HEALTH FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Branded cosmetics and health foods 	 Manufacturers of branded cosmetics and health foods;
manufacturer;	Located worldwide;
• Primary focus is skincare products;	• EBITDA >£1m.
• Operates predominantly in East Asia.	

Location: Japan

14692 - HOMEWARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Homeware-related products;
• Designer and manufacturer	of homeware • Located in Europe and the US;
products;	• Sales from \$40m.
 Products include kitchenwar picture frames, tableware and 	
• Owns of multiple brands;	
 Sold through retailers, super own-brand websites; 	markets and
History of acquisitions;	
• Located in the US.	

Location: USA

265204 - DANCEWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of dancewear;
Manufacturer of dancewear;	Located in Europe;
 Includes dance recital costumes, competition costumes and footwear; 	• Turnover >£5m.
• Located in the US.	

Location: USA

268548 - COSMETICS & FRAGRANCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer of branded cosmetics, fragrances and other personal care products; Operations across the Far East. 	 Manufacturers of branded cosmetics, fragrances and other personal care products; Located globally;
	• EBITDA >£1m.

Location: Japan

269760 - FOODSERVICE CONSUMABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer and marketer of portable food warming fuel and creative table lighting solutions; For the foodservice industry; Located in the US. 	 Manufacturers of portable food warming fuel and creative table lighting solutions for the foodservice industry; Also interested in foodservice businesses and non-food equipment e.g. disposables & fire ambience products; Located in the US; Turnover >£5m.

Location: USA

267536 - OFFICE, PRINT & STATIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Office and stationery supplier;	 Office, print and stationery distributors; Suppliers of PPE and workwear;
 Products include office & stationery supplies, office furniture and print & IT solutions; 	
 Serves a range of clients across public and private sectors; 	
Operates nationally.	

268620 - PERSONAL HYGIENE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 Overseas; Manufacturer of personal hygiene products; Products include toothpaste, detergent, soap and hair & skin care; Located in Japan. 	 Manufacturers of personal hygiene products; Located globally; EBITDA >£1m.

Location: Japan

268570 - WINDOW FILMS, BLINDS & WALL DECORATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; Distributor of window films, blinds and wall decorations; 	 Distributors of window films, blinds and wall decorations; Located across Europe;
 Headquartered in Luxembourg; Products distributed across Europe. 	• Minimum EBITDA €2m.

Location: Luxembourg

14707 - BRANDED CLOTHING & HOSIERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Textiles business;	 Particularly interested in online hosiery retailers in the UK;
 Products include underwear, nightwear, swimwear, formalwear, casualwear, coats/jackets and babywear; Operations in the Europe and Asia. 	 Branded clothing businesses with a retail arm; Will also consider plants which are focused on non-UK business, and have fully diversified operations from textile
	 mills to brands; Located in Europe; Turnover >£5m.

3090 - PET & AQUATIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
UK privately-owned;	• Distributors of pet and aquatic products;	
• Distributor of pet and aquatic products;	• Located in the UK;	
• Serves the UK retail sector;	• Turnover in the range of £2m-£6m.	
 Products include foodstuffs and accessories for dogs, cats, small mammals, reptiles, birds, fish and ponds; 		
History of acquisitions.		

Location: England

268904 - INTERIOR DESIGN BRAND (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria	
٠	US PE-owned;	٠	Independent interior design brands;
•	Global brand in the wallcoverings, fabrics and upholstered furniture markets;	•	Focus on wall coverings, fabric, furniture and similar products;
٠	Located in the US and UK.	•	Located globally;
		•	Turnover >£5m.

Location: USA

262991 - SCHOOL UNIFORM & SPORTSWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Multi-brand importer and wholesaler of school uniforms, leisurewear, workwear and 	 Designers and manufacturers of school uniform and sportswear; Trader customer base;
sportswear;Design to delivery;	May consider distressed;
 Markets directly to trade customers; 	Located in the UK;Any size.
• Operates across three site locations.	,

269594 - PPE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Global supplier of hand protection products and other consumable personal protective equipment (PPE); Headquartered in the US with global operations. 	 Manufacturers or suppliers of PPE equipment; Located in Europe; Turnover >£5m.

Location: USA

262539 - UNIFORM SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Uniform suppliers;
 Wholesaler of school uniform products; 	Customers in the education, corporate
• Connections with London-based schools and	and team/society sectors;
nurseries;	UK-based, ideally in the South;
• Located in the South.	• Turnover in the range of £250k-£3m.

Location: England

9105 - ABOVE-THE-NECK SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer and manufacturer of safety products; 	 Manufacturers, service providers or product concepts of above-the-neck safety products;
 Range includes head, eye, face, hearing and respiratory protection products; 	 Specifically looking for head, eyes, ears, face and respiratory safety products or service concepts;
Serves over 80 countries;Substantial cash reserve.	 Any location is of interest; Turnover in the range of £1m-£20m;
	• Enterprise value in the range of £1m-£3m.

9420 - B2B WHOLESALE SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Wholesaler of office supplies; Supplies resellers with an extensive product range; Located in the UK. 	 B2B wholesalers of office supplies, IT supplies, PPE, waste management and catering products; Located in the UK and Ireland; Minimum EBITDA £1m.

Location: England

254691 - OFFICE FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• PE-owned;	Manufacturers of office furniture;	
 Manufacturer and distributor of products to the office furniture market; 	 UK-based; Turnover <£3m. 	
 Products include power modules, monitor arms, CPU holders and cable management products; 		
• UK-based.		

Location: England

268627 - **COSMETICS, HEALTH FOODS & DENTAL PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Looking to expand into cosmetics and
 Diversified conglomerate; 	health foods;
 Main activities are the development, manufacture and sale of oral care products, 	 Manufacturers of dental and oral care products;
including toothpastes, toothbrushes &	 Located globally;
mouthwash;	• EBITDA above £1m.
 Headquartered in Switzerland; 	
• Operations across the Far East.	

Location: Switzerland

252062 - COSMETICS & BEAUTY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned; Manufacturer of colour cosmotics and boouturer	 Manufacturers of cosmetics and beauty products;
 Manufacturer of colour cosmetics and beauty products; 	• Supplying to well-known cosmetic houses;
 Supplies to some of the most well-known cosmetic houses in Europe; 	• Located in Europe;
 UK-based. 	 Any EBITDA and turnover considered.

Location: England

271074 - PERSONALISED COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 PE-owned; Brand of luxury, homemade, vegan and environmentally friendly soap; 	 Designers and manufacturers of personal cosmetic products; Located in Europe; 	
 Products include hand soap, shampoo & conditioner, candles and skin care; 	• Minimum EBITDA £250k.	
• Located in the UK.		

Location: Ireland

260929 - TECHNICAL WORKWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Designer and manufacturer of technical work wear for the industrial sector; Products include overalls, boiler suits, PPE, safety equipment, catering clothing and lab coats; UK-based. 	 Manufacturers and brands of technical workwear; Additional services such as alterations, embroidery and heat seals; UK-based; Turnover above £2m.

268137 - SPORTS FABRICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Fabric wholesaler;	 Manufacturers and distributors of sports fabrics;
Offers bespoke designs;	 Focus on the gymnastics, dance and swimwear sectors;
• Located in the UK.	• Located in the UK;
	• EBITDA >£200k.

Location: England

271076 - BATHROOM PRODUCTS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of premium shower enclosures; 	 Manufacturers and distributors of bathroom products and accessories; Located in Europe;
 Products include showering enclosures, shower trays and bath screens; 	• Minimum EBITDA £250k.
• Located in the UK.	

Location: Ireland

264276 - TEXTILE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of fabrics, blinds, wallpapers, flooring and furniture; 	 Manufacturers and retailers of textile products; Located in the UK and Europe;
 Global network of dealers for its fabrics and blinds; 	• Revenue up to £50m.
Located in Germany;	
 Operations in North America, Europe, South Africa, Asia and Australasia; 	
• Sells into more than 80 countries.	

Location: Germany

256741 - TROPHIES & AWARDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Supplier of trophies and awards;	 Trophies and awards suppliers and engravers;
 Associated services include engraving and bespoke trophies; 	UK-based;Turnover >£500k.
 Clients include schools and corporate entities; 	
• UK-based.	

Location: England

267482 - GEOTEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Global producers of geotextiles;
 Group of companies involved in textiles and chemicals; Headquartered in Belgium. 	 Producers of protective clothing; Located in DACH and CEE; Any size.

Location: Belgium

258534 - OUTDOOR CLOTHING & ACTIVEWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer and retailer of sports equipment; 	 Manufacturers and retailers of outdoor clothing and activewear; Also interested in accessories;
 Specialises in the provision of protective we for motorcycling, mountain biking, winter sports and equestrian activities; 	Focus on the motorcycle market;Located globally;
 Has production, R&D, design and quality control facilities; 	 Minimum EBITDA of €1m.
 International delivery services; 	
Headquartered in Italy.	

Location: Italy

253644 - FURNITURE & FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of upholstery; Products include chairs, sofas and beds. 	 Manufacturers of furniture and furnishings; Located in the UK; Turnover up to £20m.

Location: England

261172 - PERSONAL CARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Manufacturers in the personal care sector;
• Manufacturer of hair and beauty products;	Located in Europe;
• Operates from one manufacturing plant and distribution centre.	• EBITDA >£100k.

Location: Scotland

12023 - OUTERWEAR, LEISUREWEAR & SPORTSWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Outerwear, leisure and sportswear
Outdoor clothing brand;	clothing;
• Products include coats, base layers, footwear	• Located within the UK;
and rucksacks.	• Any size.

Location: England

11366 - SAILING & MOTOR YACHTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	• Yachts manufacturers and distributors;
 Manufacturer of sailing and motor yachts; 	Located in Europe;
Located in Germany.	• Minimum EBITDA £500k.

Location: Germany

258198 - FIREPLACES & STOVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned; Designer, manufacturer and retailer of luxury	 Brands within the fireplaces and stoves market;
 Designer, manufacturer and retailer of luxury fireplaces and stoves; 	• Located globally;
• Showrooms and manufacturing facilities in the UK, US, Portugal and China.	• Turnover up to £10m.

Location: England

268049 - PERSONAL COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Personal cosmetic products;
Manufacturer of personal products;	• Including skincare, oral care,
 Product range includes toothpaste, shampoo & conditioner, hair dye, face cream and soap; 	baby/kid/men's cosmetics, and detergents;
• Located in South East Europe.	 Own production facilities or brands without production facilities;
	• Primarily located in the UK;
	 Will consider Germany, Western Europe and Romania;
	• Deal value up to €5m.

Location: Bulgaria

254891 - HEALTH & BEAUTY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Irish privately-owned;	Health and beauty businesses;
 Health and beauty organisation; 	Located worldwide;
 Markets and distributes products via several brands; 	• Turnover in the range of \$500k-\$10m.
 Markets products across Europe, the Americas, the Middle East and Asia. 	

Location: Ireland

260690 - OUTDOOR CONSUMER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Branded outdoor consumer products;
• Outdoor equipment retailer and e-tailer;	Outdoor brands;
 Products include tents, outdoor clothing and cycling equipment; Sells across Europe via their online channel. 	UK-based;Turnover up to £10m.

Location: England

250169 - LINGERIE, UNDERWEAR & SWIMWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer and manufacturer of ladies' apparel; Products include lingerie, underwear and 	 Manufacturers of lingerie, underwear and swimwear; Located in England;
swimwear;	Turnover up to £5m;
• Supplies their products to various retailers across the UK.	EBITDA less than £1m.

Location: England

7377 - NON-PERISHABLE CONSUMER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US investment vehicle; Main interests are consumer, technology and real extension 	
real estate;Based in the US.	Products for sports, lifestyle and toys;Located anywhere;
	• Turnover in the range of \$10m-\$75m;
	EBIT in the range of \$2m-\$8m;Gross margin of 40%+.

Location: USA

266083 - COSMETICS & PERSONAL CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Leading provider of therapeutic cosmetics	 Natural cosmetics and personal care products with medical standards;
and health products;	 Brands and cosmetic/OTC businesses;
• Activities include the production and	Located globally;
development of new products;	 Turnover in the range of €3m-€100m
Located in Germany.	• EBITDA in the range of €500k-€15m.

Location: Germany

12221 - JANITORIAL PRODUCTS & INDUSTRIAL CONSUMABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of workplace products and consumables; 	 Suppliers of janitorial products and industrial consumables; Located across the UK;
 Products include protective equipment, cleaning materials, workwear clothes and first aid supplies; 	• Turnover up to £5m.
Branches located across the UK.	

Location: England

254313 - HORTICULTURAL & LANDSCAPING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of garden pots and accessories; Customers include garden centres and nurseries. 	 Manufacturers and distributors of horticultural and landscaping products; Distressed suppliers to the garden centre market; Based in the UK; Turnover up to £20m.

9946 - GIFTS & STATIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of gifts and stationery;
 Manufacturer and wholesaler of toys, arts and stationery products; 	Based in the UK;Turnover up to £10m.
Customers include major retailers;	
• Previous acquisitions within the sector.	

Location: England

423 - SPORT, LEISURE, GARDEN & KITCHEN PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Manufacturer and distributor of sports and	 Sports, leisure, garden and kitchen appliances markets;
 Ieisure equipment; Focus on bicycles; 	 Direct to consumer and online businesses both of interest;
 Located in the Midlands. 	No interest in branded products;Located in the UK;
	• Turnover up to £10m.

Location: England

267566 - FASHION BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	• Brands or a share of a fashion brand;
 Leading fashion retail group; 	 Not looking to be fully engaged in
• Retails food & beverage, home appliances,	operational management;
beauty products and fashion items;	Located in Europe;
 Owns and manages over 100 stores; 	• Initial investment potential of €5m-€10m.
• Active across the Caucasus and Central Asia.	

Location: Azerbaijan

3136 - PET PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and distributor of pet	 Manufacturers, distributors and retailers of pet products;
products;	Products include pet accessories;
 Customers include pet retailers and wholesalers. 	Located globally;Turnover c.£10m.

Location: England

268984 - BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Bathroom products trader;
 Multi-national bathroom, sanitary ware and plumbing fixture company; 	 Providers of bespoke, quality bathroom products to a specific market;
 Designs, manufactures and develops innovative bathroom solutions; 	 Located globally; Turnover up to £25m;
Headquartered in Belgium.	Minimum EBITDA £1m.

Location: Belgium

269536 - COSMETIC & FRAGRANCE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Cosmetic and fragrance brands;
 Producer of fragrances and cosmetics; 	Distributors and manufacturers of
 Manufactures products under its own brand, as well as numerous other brands for which it has purchased the license; 	 cosmetics and fragrances; Located in Europe; Minimum turnover €10m.
Controls the entire product life cycle;	
Operates across Europe;	
Headquartered in France.	

Location: France

268593 - KITCHEN & BATHROOM EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Distributors of kitchen & bathroom
 Distributor of kitchen & bathroom equipment alongside household heating- and water- 	equipment, household heating and water- related products;
related products;	Located in Europe;
 Operates from an extensive network of retail outlets; 	• EBITDA >£1m.
Located in Belgium.	

Location: Belgium

16906 - COSMETICS, FOOD SUPPLEMENTS & SEXUAL HEALTH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of sexual health products; Based in the North. 	 Manufacturers of food/herbal supplements, cosmetics, and sexual health products; UK-based; Turnover up to £5m.

Location: England

270344 - NON-BRANDED LIFESTYLE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers, dealers and retailers of
 Italian kitchen lifestyle brand; 	non-branded lifestyle products;
 Manufactures a range of designer kitchen products from ovens, cookers and fridges to 	 Interested in expanding their outdoor product range;
toasters, coffee machines and kettles;	 Located across Europe;
 Products sold globally; 	 Minimum EBITDA €1m.
 Part of a wider, Belgian industrial holding group. 	

Location: Belgium

15088 - UPHOLSTERY & FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Retailer of carpets, rugs, wall and floor coverings; Retail stores located across the UK. 	 Retail stores selling upholstery and furniture; Preference for stores to be located in retail parks; Stores in England, Scotland and Wales; Turnover above £5m.

Location: England

258920 - WALLPAPER (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	isition Criteria
•	Dutch PE-owned;	٠	Manufacturers of wallpaper products;
•	Manufacturer of high-end vinyl wallpaper;	•	Located across Europe, UK and Russia;
•	Products are sold under own brand names as well as under private labels;	•	Revenue above €2m.
•	Distributes and sells through a global network of third-party re-sellers and retailers;		
•	Headquartered in Belgium with production sites across Europe.		

Location: Belgium

270537 - GARDEN FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Distributors of garden furniture;
• Supplier of garden furniture to retail outlets;	Producers of innovative outdoor furniture
 Products are umbrellas and garden furniture covers; 	targeted at the medium-high end customer segment;
• Headquartered in the Netherlands.	 Located in Europe;
	• EBITDA >€1m.

Location: Netherlands

259005 - LINGERIE DESIGNER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Designer and manufacturer of own-brand and private label lingerie; 	 Designers and manufacturers of lingerie; Located in Southern Europe; Minimum turnover €7m.
 85% of the underwear made is under one of the company's own brands; 	
 Designs and manufactures collections for international brands; 	
Headquartered in France.	

Location: France

14073 - CONSUMER BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE firm;	• Leading and emerging consumer brands;
Consumer specialists;	Located across Europe;
 Takes a minority or majority stake; 	Growth potential, not necessarily
• Located in the UK.	breakeven;
	• Invests between £5m-£15m+.

Location: England

258942 - BABY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Baby product manufacturers;
 Manufacturer of branded high-end pushchairs and baby accessories; 	 Products sold to through third party retailers;
 Products are sold through third-party retailers in 25 countries, mostly in Europe, the UK and Australia; 	Located in Europe;Minimum turnover €2m.
 Also sold online via their own website; 	
Based in the Netherlands.	

Location: Netherlands

264843 - HORTICULTURE LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Mail order flower company;	 Logistics businesses focusing on horticulture;
 Supplies gift flowers and delivers them through letterboxes; 	Nurseries or florists;UK-based;
 Ships flowers across the UK, France and Germany. 	• Turnover between £2.5m-£50m.

Location: England

262828 - COSMETIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Manufacturers of cosmetics;
 Manufacturer of cosmetics; 	 Located in Southern England;
 Used in runway fashion and high street retail; 	• EBITDA in the range of £1.5m-£3m.
• Based in the UK with a presence in the US.	

Location: England

267509 - ENTERTAINMENT GAMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Suppliers of entertainment games;
Tabletop games supplier;	• UK-based;
 Selling in store across multiple stockiest as well as on their own website; 	• Minimum EBITDA £250k.
 Offers support services to smaller companies including consultancy and distribution; 	
• UK-based.	

271478 - BABY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer and retailer of baby products; Branded products; Located in France. 	 Manufacturers and retailers of baby products; Located in Europe; Minimum EBITDA €250k.

Location: France

255140 - PROFESSIONAL KITCHEN EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Manufacturer of stainless steel equipment	 Manufacturers of professional kitchen equipment and food retail counters;
for the catering sector;	Located in Europe;
Located in France.	• Minimum EBITDA £250k.

Location: France

259031 - FLOORING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Flooring products distributors;
 B2C supplier and distributor of commercial carpet and flooring products; 	 Located in the UK; Minimum EBITDA £250k.
• Located in the UK.	

Location: England

258621 - VETERINARY CLINICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Independent/chain of veterinary clinics;
Veterinary clinic;	Veterinary treatment solutions;
• 160 practices across the UK.	• Located in the UK;
	• Minimum EBITDA £500k.

258563 - WOMEN'S CLOTHING DESIGNER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Designers of women's clothing;
 Designer and retailer of own-branded women's clothing; 	 Located in Europe; Minimum EBITDA £500k.
 Manufactured and distributed by third parties; 	
Located in Denmark.	

Location: Denmark

260304 - DIY, HOME & GARDEN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;DIY retail chain;	 Distributors of DIY, home and garden products; Online retailers of DIY products;
 Offers branded products for home and garden fitting, repairs and maintenance; 	 Located in the Nordics;
Over 40 physical stores and an online shop;Stores located across Denmark.	• EBITDA margin above 15%.

Location: Denmark

265689 - CONTAMINATION CONTROL SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Distributor of cleaning supplies to the life sciences industry; 	 Value-added distributors of contamination control supplies; Suppliers of cleaning supplies to the
 Products include disinfectants, wipes, disposable garments; 	healthcare sector;Located in Europe;
Located in the Netherlands.	• Minimum EBITDA €250k.

Location: Netherlands

271008 - AUTOMOTIVE TECHNOLOGIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned; Manufacturer of portable electronics and	 Manufacturers of automotive technologies (dash cams, DVD players);
 Manufacturer of portable electronics and entertainment systems for transport; 	 Technology with 4G/5G functionality;
 Products include dash cams, headphones and portable DVD players; 	 Providers of automotive insurance products and services;
• Located in the UK.	 Located in Europe and the US;
	• Minimum EBITDA £250k.

Location: England

250243 - BRANDED CHILDREN'S PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Children's homeware products manufacturer and distributor; Owns UK product licensing rights for a comprehensive range of brands; Located in the UK. 	 Branded children's products manufacturers and distributors; Licensed product provider (toys, homeware, bedding etc.); Located in the UK; Minimum EBITDA £500k.

Location: England

269970 - SHOES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of handmade, premium men's footwear; Products include loafers, Chelsea boots and celebrity collaborations; 	 Manufacturers and suppliers of shoes; Located in Europe; Minimum EBITDA £250k.
• Located in the UK.	

269907 - CORPORATE CLOTHING UNIFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Suppliers of corporate clothing uniforms;
 Supplier of designer men's apparel; 	• Located in the US and Europe;
• B2B and B2C;	Minimum EBITDA \$250k.
 Products include business wear and formal wear; 	
Located in the US.	

Location: USA

269986 - LUGGAGE, BAGS & TRAVEL ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of a luxury,	 Manufacturers and distributors of
handcrafted luggage and bags brand; Products include luggage, handbags, purses,	luggage, bags and other travel
briefcases and travel accessories; Located in the UK.	accessories; Located in Europe; Minimum EBITDA £250k.

Location: England

264455 - BRANDED GARDEN CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of branded garden care products; Supplies the UK, France, Belgium, the Netherlands, Germany, Austria, Poland and Australia; 	 Suppliers of branded garden care products; Located in the UK; Minimum EBITDA £250k.
Located in the UK.	

262393 - MEDICAL WORKWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Designer, manufacturer and supplier of medical workwear; Products are sold via online and offline (catalogues) channels; Located in Germany. 	 Designers, manufacturers and suppliers of medical workwear (or adjacent sectors); Products to include lab coats, shoes and accessories; Located in Europe; Minimum EBITDA €250k.

Location: Germany

263710 - GIFTING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Designer, developer and wholesaler of gifting products; 	 Designers and suppliers of gifting products; Products should be supplied wholesale;
 Products include licensed and own brand products; 	 Located in the UK; Profits in excess of £1m.
• Offices in the UK, US and Hong Kong.	

Location: England

265318 - CANDLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of candles;
 Manufacturer of branded and private label candles; 	 Located in Europe; Turnover >€1m.
 Sold through physical stores and online; 	
Located in Germany.	

Location: Germany

15197 - CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of women's, men's and children's clothing; 	 Manufacturers, retailers and suppliers of clothing;
	Will consider distressed;
• Operates across Asia and Europe.	Located globally;
	• Any size.

Location: England

7049 - CORPORATE UNIFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Suppliers of corporate uniforms;
 Supplier of uniforms to the transport, hospitality, finance, and emergency services 	 Customer sectors include aviation, transport, travel and logistics;
sectors;	• Located in the UK;
Located in the UK.	• Minimum EBITDA £250k.

FOOD & BEVERAGES

252448 - GLUTEN FREE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Gluten free bakery products and brands;
• Provider of gluten free food;	Located across continental Europe;
 Products include bread, rolls, cakes, pastry and pies; 	 Minimum turnover €20m.
• Products are sold across continental Europe.	

Location: Scotland

252359 - HEALTHY FOOD & SUPPLEMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK-listed; Manufacturer and distributor of organic healthcare products; Products include healthy snacks, meal replacement shakes, weight control tablets, protein shakes & bars, shots, cereals, etc; Distributes through healthcare retail chains, online and through wholesalers; Operates globally. 	 Healthy food and supplement providers; IP from established brands; Located in Europe, Australasia and the US; EBITDA above £500k.

Location: England

268040 - FOOD & BEVERAGE DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Wholesale food distributor; Products include prepared food, cold food, confectionery and alcoholic beverages; 	 Food and beverage distributors; Located worldwide (particularly outside of Japan); EBITDA >£1m.
Located in Japan;	
Actively acquisitive.	

Location: Japan

251928 - WINE E-TAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• E-tailers of wine;
• E-tailer of wine and champagne;	• Located in the UK;
• Based in the South.	• Turnover up to £10m.

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Location: England

264459 - CONSUMER PACKAGED GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Consumer packaged goods;
• FMCG/food and beverage manufacturer;	 Ideally a growing or established mid-size
 Strong track record of building household brands; Manufactures and distributes consumer packaged products to retail consumers; Presence across Africa, Asia and Europe. 	 brand; Products include packaged foods, beverages, alcohol, personal care and home care; Located in Africa, Middle East, Asia, Latin America, Western Europe and Eastern Europe;
	 Actively seeking deals in Spain and India; Ticket size of \$1m-\$100m; Also interested in global plant-based milk manufacturers with a turnover <\$50m.

Location: Singapore

7996 - FROZEN READY MEALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers and suppliers of frozen
 Manufacturer and supplier of fresh & frozen meals and snacks; 	ready meals and savoury products;Based in the UK;
·	
 Customers markets include retail and foodservice. 	• Turnover above £3m.

4026 - HEALTH FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Investment group; Particularly interested in manufacturing, engineering and distribution. 	 Manufacturers and retailers of health-related foods; Products to include healthy snacks, cereal bars, supplements, probiotics and protein bars;
	• Located in the UK;
	• Target turnover in the range of £5m- £200m.

Location: England

15861 - DAIRY-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Manufacturers and distributors dairy- based products;
Dairy cooperative;	
 Products include butter, cheese, milk, crepes, dry ingredients, nutritional products and 	 Particular interest in cheese and dry ingredients;
dietary supplements;	Located in Europe;
Located in France;	• Turnover in excess of €5m.
• Operates throughout Europe.	

Location: France

259270 - CRISPS & SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Vending companies;
 Manufacturer of crisps and related snacks; 	Manufacturers of crisps and snacks;
• Owns a number of brands.	• Located in the UK;
	• Any size.

268253 - FISH PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	• Producers of fish and fish-based products;
• Fisheries business;	Located worldwide;
 Carries out fishing operations and manages fish farms worldwide. 	• EBITDA >£1m.

Location: Japan

258055 - PREMIUM PET FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Manufacturers of premium pet food;
 Manufacturer of premium pet food serving international markets; 	 Located in Europe; Turnover >£5m.
• Located in the US.	

Location: USA

258049 - FREEZE-DRIED FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Manufacturers of freeze-dried fruits,
 Manufacturer of high-quality freeze-dried fruits, vegetables, and proteins; 	vegetables, and proteins;Located in Europe;
Located in the US.	• Turnover >£5m.

Location: USA

269650 - FOOD BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Home living, mid-range food brands;
 Leading provider of branded, specialty food products; 	 Located in Europe; Turnover >£5m.
• Located in the US.	

Location: USA

265425 - CONDIMENT MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of private label condiments including custom formulation, nutritional labelling and custom packaging; 	 Manufacturers of sauces, marinades, dips and similar products; Preference given to those serving the foodservice industry;
 Products include sauces, marinades, dips, salad dressings and drink concentrate; Serves the retail and food service industries; 	 Located in Europe or North America; Profits in excess of €5m.
Serves the retail and rood service industries;Located in Canada.	

Location: Canada

268196 - PROCESSED FOOD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Wholesaler and trader of food products; Supplies processed and unprocessed seafood along with other food products; 	 Manufacturers of processed food products; Products of interest include: Meat e.g. salami and jerky,
• B2B;	 Dairy e.g. cheese,
• Based in Japan.	Frozen vegetables,Health foods;
	 Located internationally; Deal value up to US\$10m.

Location: Japan

269679 - FOOD, SNACK & REFRESHMENT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of food, snack and refreshment
 Provider of customised fresh food, snacks, and refreshment services to businesses; 	services to commercial entities;Located in Europe;
Located in the US.	• Turnover >£5m.

Location: USA

271044 - ALCOHOLIC DRINKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Manufacturer and supplier of a specific	 Manufacturers and suppliers of alcoholic drinks;
premium spirit;	Located in Europe;
Located in Austria.	• Minimum EBITDA £250k.

Location: Austria

267507 - **HEALTHY SNACKS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Manufacturers of healthy snacks;
 Manufacturer of organic, healthy snacks; 	• UK-based;
• Products include tortilla chips and crackers;	• Any turnover and EBITDA considered.
• UK-based.	

Location: England

10924 - FRESH PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Fresh produce suppliers;
 Supplier of fresh vegetables and potatoes; 	• Located in the UK;
• Located in the East of England.	• Turnover above £20m.

Location: England

263306 - CRAFT BREWERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Small craft breweries;
Craft brewery;	Strong, unique brands desirable;
 Produces a range of seasonal beers; 	• UK-based;
Distinctive brand;	• Turnover >£1m.
• UK-based.	

267021 - VEGETABLE OILS & FATS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Manufacturers of vegetable oils and fats;
 Manufacturer of oils and fats; 	 Including emulsifiers and lecithin;
Headquartered in Sweden;Operates across Europe and the US.	 Industries include chocolate & confectionery, infant nutrition, health nutrition, plant-based foods, bakery, dairy fat alternatives, foodservice and personal care;
	 Also interested in smaller suppliers of ingredients/sauces/marinades to the foodservice sector;
	Located globally;
	 Particularly interested in Southern and Eastern Europe;
	• EV in excess of \$10m.

Location: Sweden

16774 - BREWERIES & PUBS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Breweries and pubs;
Regional brewery;	Located in the UK;
Operates hundreds of pubs;	• Turnover up to £50m.
• Located in the South.	

Location: England

13229 - BUTCHER & FISHMONGER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Butchers and fishmongers;
Traditional butchers;	• Suppliers to the restaurant trade;
Located in the South.	 Located in London and the Home Counties;
	• Turnover up to £10m.

265884 - WHOLESALE BAKERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Larger scale wholesale bakeries;
 Independent bakery; 	• UK-based;
 Manufactures and retails own branded products and white labels products for other distributors and wholesalers; 	 Turnover >£1m.
• UK-based.	

Location: England

258377 - BREWERIES & PUBS/BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Breweries and pubs/bars;
Brewery and pub;	Located within the UK;
 Manufactures casks, bottles, premium kegs and heritage kegs; 	• Turnover up to £50m.
 Own label and products from external breweries and supplies; 	
Manages over 20 pubs;	
History of acquisitions.	

Location: England

263979 - VENDING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of vending products and services; 	 Suppliers of vending products and services; Based from the Midlands to Southern
 Products include coffee machines, snack food and cold drinks vending machines, and zip taps; 	England;No interest in Devon or Cornwall;
Located in the East of England;Operates across the UK.	• Turnover up to £6m.

10277 - FOOD DISTRIBUTION & RETAIL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Food wholesaler;	 Distributors and retailers of food products;
 Customers include hotels, restaurants, hospitals and schools; 	Based in the West Country or Wales;Turnover up to £50m.
Located in Wales.	

Location: Wales

252903 - COFFEE BRAND OR ROASTER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Hot beverage franchise;	 Coffee brand or roaster that outsources their roasting;
 Coffee products served within petrol stations, hotels, shops and cafes; 	Located globally;EBITDA c.£1m.
 Also produces retail bags of whole beans and pre-ground coffee; 	
Located in UAE;	
Operates worldwide.	

Location: United Arab Emirates

267863 - DAIRY FARM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Dairy company; Part of a larger cooperative of dairy farmers; Products sold under numerous brands; Products manufactured in the UK and distributed globally. 	 Dairy farms; Manufacturers of dairy products and dairy brands; Located in the UK; Minimum EBITDA of £1m.

Location: Northern Ireland

4963 - FOOD WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Food wholesalers;
Foodservice wholesaler;	• Located in the UK;
• Supplies to the catering sector;	• Turnover up to £20m.
Product categories include frozen, ambient, chilled and non-food.	

Location: England

15852 - WINE WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Wine importer and seller;	 Wine wholesalers with quality on-trade business;
 Sells to independent wine shops, trade, wholesalers and retailers; 	Champagne expertise;Located in the UK;
• Operates across the UK.	• Turnover up to £10m.

Location: England

267478 - FROZEN BAKERY GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of frozen bakery products;
 Agro-food industrial group; Manufacturer and supplier of raw materials to the baking industry; Also produces dough and flour. 	 Products include sweet and savoury filled croissants, plain croissants, Danish pastries, pain au chocolat and other sweet & savoury baked pastries; Located in Europe excluding France; Will consider frozen bread if it is a minority aspect of the business; Turnover sweet spot in the range of €15m- €20m; Will consider larger.

Location: Belgium

252419 - FUNCTIONAL FOOD & INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Importer and distributor of functional food, nutritional & sports ingredients and vitamin & mineral premixes; Track record of acquisitions. 	 Distributors of functional food and ingredients; Located in the UK; Turnover above £1m.

Location: England

15995 - FOOD SERVICE WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Food service wholesalers;
• Food service provider;	Must have an independent customer
 Sources and distributes chilled and fresh foods; 	base;Located across Northern England and
 Customers are a range of independent caterers; 	Wales;Any size.
Operates across the North.	

Location: England

17191 - FRESH PRODUCE SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Fresh produce suppliers;
• Fresh produce supplier;	Retail, food service and wholesale supply
 Products include fruit, salad and vegetables; 	chain;
• Services supermarkets, retailers and caterers;	Based in mainland UK;
History of acquisitions;	• Turnover above £10m.
Located in the South of England.	

14971 - FRUIT & VEG SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Fruit and veg suppliers;
• Supplier of fresh produce;	 Located in London;
 Serves hotels and restaurants; 	• Turnover up to c.£10m.
• Located in the South East;	
Operates globally.	

Location: England

14306 - WHOLESALER OF FOOD, PACKAGING & CLEANING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Wholesalers of frozen, chilled & ambient food, packaging, cleaning products and
 Wholesaler of food and packaging; Customers in the catering and retail sectors; 	restaurant requisites;Preferably with a distribution and
Depots throughout the UK.	collection service;No interest in distribution by van sales;
	Based in the UK;Turnover above £10m.

Location: England

14792 - BREAD MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Bread manufacturers;
 Manufacturer of bakery products; 	 No interest in retail shops;
 Products include biscuits and breads; 	Located in the North West, North Wales
 Serves retail and catering sectors; 	and the Midlands;
• Operates throughout the North West.	• Turnover in the range of £2m-£20m.

3510 - GROCERY DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Grocery wholesalers;
Wholesale food distributor;	• Located in the UK;
 Ethnic, continental and English groceries; 	• EBITDA above £500k.
 Supplies restaurants and fast food outlets; 	
Located in the Midlands.	

Location: England

252316 - SAUSAGE PRODUCER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Producers of premium quality sausages;
Manufacturer of sausages;	 Located in Northern England;
 Distributes products to hotels, food service companies and butchers; 	• Turnover up to £10m.
 Located in the North of England; 	
• Operates throughout the UK.	
	1

Location: England

257592 - CONVENIENCE FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; Manufacturer of convenience food products; Products include groceries, prepared meals, cakes, sandwiches and salads; 	 Manufacturers of salads, sushi, snacks, convenience products and food-to-go; Located in the UK and Ireland; Revenue above €10m.
Headquartered in Ireland;Manufacturing sites located across the globe.	

Location: Ireland

259668 - SEAFOOD & FISH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Producer of canned seafood and smoked fish products; 	 Producers of seafood and fish products; Located in Scotland; Turn such in success of \$1m.
 Sells products under own brand and to retailers; 	Turnover in excess of £1m.
Based in Scotland.	

Location: Scotland

268738 - FOOD & BEVERAGE MBI (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK MBI;Previous CFO of a cider manufacturer;Actively acquisitive.	 Food and beverage businesses; Manufacturing businesses in any sector that are being held back through lack of leadership/owner engagement;
	Located in the North West;Equity value up to £2m.

Location: England

13231 - MEAT PROCESSOR & DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Meat processors and distributors;
Specialty food distributor;	 Located within the UK;
 Products include meat, fish and deli products; 	• Turnover up to £50m.
 Supplies to hotels and restaurants; 	
Operates internationally.	

5002 - RED MEAT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Irish privately-owned;	• Supplier of red meats;
• Supplier of beef products;	Solid customer base;
 Products include hamburgers, diced & minced beef and meatballs; 	 Located within the UK; Turnover in the range of £10m-£25m.
History of acquisitions.	

Location: Ireland

9949 - AGRICULTURAL FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Animal feed provider; To the daimy feed share and neultry fermine. 	 Agricultural food and environmental service providers; Located in the UK;
 To the dairy, feed, sheep and poultry farming sectors; 	• Turnover above £10m.
Located in the Midlands.	

Location: England

252496 - CAKES & BISCUITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of cakes and biscuits;
 Manufacturer of biscuits and cakes; 	 Interested in healthy snacks;
 Products include caramelised biscuits and gingerbread; 	 Branded products with international potential;
Actively acquisitive;	Any location;
Located in Belgium;	• Any size.
Operates globally.	

Location: Belgium

13851 - COFFEE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Coffee roasting and packaging company; Sources, matches, roasts, packages and 	 Coffee businesses at all stages of the supply chain; Located within the UK;
distributes coffee;Located in the South of England;	EBITDA up to £1m.
Operates globally.	

Location: England

3497 - FRESH PRODUCE SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Suppliers of fresh produce;
Procurement specialist;	Clients include caterers, food service or
• Fresh produce from around the world (40	food processors;
countries);	• Located in the UK;
 Works closely with British growers to offer local produce when in season; 	• Turnover above £10m.
 Operates across the UK and Continental Europe. 	

Location: England

262876 - ORGANIC FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Organic food brands;
 Manufacturer and retailer of organic foods; 	No interest in retail;
 Products include cereals and snacks; 	 Located in the UK and Netherlands;
Located in Canada;	• Turnover up to £10m.
Operates worldwide.	

Location: Canada

14234 - FOOD & NON-FOOD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Wholesaler of frozen, chilled and ambient foods; 	 Wholesalers of food and non-food products; Food service providers;
 Supplies fresh meat and fish from an in- house butcher and fishmonger; 	 Catering butchers; UK-based;
 Also offers a range of non-food products including food storage, food service and hygiene products; 	 Turnover in the range of £1m-£10m.
Regional depots allowing a national service.	

Location: England

257598 - FRESH PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
ROI MBI;Former CEO of a major European fresh food	 Seeking his own vehicle to develop as a buy-and-build platform;
products company;	• In the food and beverages sector;
• Experience in M&A	Producers and distributors of fresh
• Personal funds in excess of £1m, and access	produce;
to committed PE backers.	• UK-based;
	• Turnover in excess of £10m.

Location: Ireland

14287 - SAUSAGES & BURGERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Producers of sausages and burgers;
 Producer of burgers and sausages; 	• Located in the UK;
 Supplies wholesalers, fish & chip shops, restaurants and gastropubs; 	• Turnover up to £10m.
Located in the South.	

260614 - FOOD & DRINK DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Distributors of food and drinks;
• Distributor of food and drink products;	• Located within the UK;
 Many well-known brands and own brand; 	• Turnover up to £40m.
• Operates across the UK.	

Location: England

3524 - FRUIT & VEG PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Growers, suppliers and manufacturers of fruit and veg-related products;
 Grower and supplier of soft fruits; Serves leading supermarkets and food suppliers; 	 Located in Norfolk, Suffolk and Cambridgeshire;
 History of acquisitions. 	 Would explore anywhere in the UK if the fit was right or business could be relocated;
	• Turnover up to £40m.

Location: England

263707 - CONFECTIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-based HNWI;	Manufacturers and retailers of
• Former CEO of a confectionery brand;	confectionery;
• Owns over 15 leading UK brands;	Established brands;
Worldwide exports.	Located within the UK;
	No interest in Northern Ireland;
	• Turnover up to £10m;
	 Enterprise value in the range of £5m- £10m.

255703 - FRESH PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Fresh produce providers;
• Fresh produce provider;	• Located within the UK;
 Offers wholesale, catering, prepared food, retail and business supplies; 	• Turnover above £1m.
History of acquisitions.	

Location: England

3548 - FRESH FOOD PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Group of companies supplying food produce;	 Producers and distributors of fresh food produce;
 Products include potatoes, vegetables and dairy; 	 Providers of technical support and solutions to the food produce industry;
 Grows and distributes their own produce across the UK. 	Located in the UK;Turnover up to £100m.

Location: England

261181 - SHELLFISH & SEAFOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Producer of fresh fish products;	 Shellfish and seafood producers and processors;
 Manages the entire production and processing procedure; 	Offering fresh hot and cold fish products;B2B;
 Products include shellfish and a variety of salmons; 	 Located across Europe; Minimum EBITDA €1m.
 Customers include major retailers, industry buyers, food service and catering businesses; 	
 Serves customers across Europe, the US and Asia. 	

Location: Netherlands

14448 - FOOD, DRINK & PACKAGING WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Importer and distributor of frozen, fresh and ambient food products, drinks and packaging; 	 Wholesalers of food, drinks and packaging; Will consider distressed;
 Products include seafood, meat, vegetables, rice, noodles and canned goods; Located in Scotland. 	Located in the UK;Turnover up to £10m.

Location: Scotland

257769 - SMALL CRAFT BREWERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Small craft brewers;
Craft brewery;	• Located within the UK with a preference
 Products sold in pubs and bars as well as in their own store; 	for Northern England;Turnover sweet spot in the range of £5r
• UK-based.	£6m.

Location: England

12629 - MEAT & SEAFOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Wholesalers of meat and seafood;
 Importer, exporter and distributor of food 	 Located globally;
products;	• Turnover up to £30m.
 Chilled, frozen and cooked meats and seafood; 	
 Located in the South of England; 	
 Operates in the UK, Ireland, America, Asia and Europe. 	

267504 - BRANDED MINERAL WATERS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
• •	Overseas; Family-owned manufacturer of natural water-based drinks; Products include spring water, mineral water, flavoured water, still and sparkling lemonades;	•	Producers of branded mineral waters; Includes lemonades and flavoured waters; Located globally; Turnover in the range of €20m-€50m.
•	All ingredients are 100% natural; Production sites across Europe; Products sold under own brands.		

Location: Belgium

17215 - WINE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Wine businesses;
• Wine retailer and wholesaler;	• Fine wine market is not a priority;
• Wines from around the world;	Strong online presence;
Operates worldwide.	• Located within the UK;
	• Turnover up to £10m.

Location: England

1464 - SANDWICH CHAINS & FOOD RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK MBI;	• Sandwich chains and food retailers;
Experience in the retail sector;Sold company for c.£50m;	 Would also consider an investment if a good management team was in place;
 Located in the Midlands. 	Located in the West Midlands;Turnover above £1m.

13659 - FOOD & FOOD-RELATED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Distributor to the catering industry; Products include chilled, ambient & frozen foods; 	 Wholesalers of food and food-related products; Located within the UK; Turnover up to £10m.
Operates nationally.	

Location: England

258520 - WINE IMPORTER & DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Importer and distributor of wine; Serves restaurants, corporates and contract caterers; Located in the South. 	 Wine importers and distributor/merchants; B2B; Located in the UK; Lower-end wine with price ranging from £6-£50.

Location: England

265077 - DAIRY FOODS & INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Manufacturers of processed cheese and cheese products:
Supplier of intermediate food products to the	
processed cheese market;	Operating B2B;
 Develops cheese ingredients for the food- processing industry; 	 Serving fast food and quick service restaurants;
Based in France.	 Some interest in targets serving retail clients;
	 Focused on Germany;
	 Would consider Scandinavia, Spain and the Benelux if there is a high export percentage;
	• Minimum revenue €2m.

Location: France

261095 - INSTANT FOOD SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

Instant food solutions providers;
 Products in the hot drink and sport supplement sectors;
Located in Europe;
• Minimum EBITDA €1m.

Location: Netherlands

257796 - DRINKS WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Drinks wholesalers and distributors;
Wholesaler of alcoholic drinks;	• Located within the UK;
History of acquisitions;	• Turnover up to £15m.
• Distributes across the UK.	

Location: England

270531 - CATERING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Manufacturer and distributor of charcuterie	 Distributors of charcuterie, meat & poultry, ready meals, salads and other traditional cuisine;
 and meat products; Customers include deli, small shops and butchers; 	 Clients are professionals in the catering trade;
 Headquartered in France. 	 Located in Belgium; Turnover between €10m-€20m.

Location: France

266961 - BAKED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Producers of baked products;
 Producer of specialty breads and artisanal Mediterranean savoury snacks; Headquartered in the Netherlands. 	 Companies allowing them to add to its production capabilities e.g. wood-fired ovens;
	 Located across the UK; Minimum EBITDA €250k.

Location: Netherlands

7421 - WHOLESALE BAKERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Artisan wholesale bakeries;
 Leading UK artisan wholesale bakery; 	Located across the UK;
 Provides breads, cakes and pastries to leading restaurants, hotels and premium food retailers; 	• Minimum EBITDA £1m.
• Products offered across Southern England.	

Location: England

270342 - HIGH QUALITY FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Part of a wider Belgian industrial holdings group; Importer of food products and creator of food concepts; Imports and distributes a range of branded Mediterranean and Italian products; 	 Acquisition Criteria Importers of high-quality food products; Strong focus on Mediterranean products with a preference for Italian; Serving B2B and B2C customers; Distributing across Europe with a focus on the Netherlands; Minimum EBITDA €1m.
• Serves the retail, food service and industrial sector;	• Minimum EBITDA €1m.
• Distributes across the Benelux and France.	

Location: Belgium

268882 - BEER MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of beer;
 Independent brewery; 	• Specialises in craft beers;
 Produces natural and sustainable beer to be sold to the consumer market; 	Located globally;Turnover up to £2m.
• Located in the UK.	

Location: England

267358 - COLD-PRESSED JUICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Producers of cold-pressed juices;
• Producer of fruit-based drinks;	Using a high-pressure preservation
• Products include smoothies, juices, iced teas,	technique;
protein drinks, lemonades, etc.;	 Traditional producers of fresh juices;
 Production facilities in Germany, the Netherlands and France. 	 Private label contract manufacturing;
	Located across Europe;
	 Minimum EBITDA €1m.

Location: Netherlands

267116 - SPREADS, SALADS & SAUCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Producers of spreads, salads and sauces;
Provider of salad products;	Private label;
 Salads include spreads, dips, sauces and cold meats; 	Located across Europe;
 Products offered to wholesalers, caterers and supermarkets; 	 Domestic bolt ons should have a minimum EBITDA of €1m; International bolt ons should have a
 Based in and distributes across the Netherlands. 	minimum EBITDA of €3m.

Location: Netherlands

266931 - BREWERIES & MICRO-BREWERIES (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Breweries and micro-breweries;
• Brewing a range of beers, including gluten
free beers;Located across the UK, Benelux and Germany;
• Minimum EBITDA £1m.

Location: England

270558 - NON-DAIRY DRINKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Producers of non-dairy 'milk like' drinks;
 Producer of sustainable, dairy-free and nutritional oat-based food and drink products; 	Need to have large production capacity;Located globally;
 Products include drinks, yoghurt and ice cream; 	• EBITDA >€1m.
• Operates across Europe and Asia.	

Location: Sweden

260298 - NUTS & DRIED FRUIT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Private label nut supplier;	 Suppliers and processors of nuts and dried fruit products;
 Purchase, process, mix and package nuts, kernels, seeds, subtropical fruits and related products; 	 B2B; Based in the DACH or Benelux regions; Minimum EBITDA €1m.
 Products are provided to the European retail, B2B and out-of-home markets; 	
 Sources ingredients worldwide with production sites in the Netherlands. 	

Location: Netherlands

268855 - SOFT DRINKS & SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of own-branded food and drink alternatives; 	 Businesses operating in soft drinks and snacks; Healthy, packaged foods;
 Products include fermented beverages, plant- based alternatives and confectionery; Also distributes other brands in the same space; 	 Own brand; Located in the UK or Europe; Turnover in the range of €1m-€10m.
 Active across the UK, New Zealand and Australia. 	

Location: Australia

259046 - BEER BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; B2B marketer and supplier of niche beer brands; Outsources production to brewery partners; Focus on sales, trade marketing and logistics; Beverages include non-alcoholic beers, stout beers and dark malt drinks; Based in the Netherlands. 	 Beer brands; Distributors of beers and ales; Located in the Benelux or Asia; Turnover above €2m.

Location: Netherlands

269394 - AMBIENT FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Food manufacturers;
Food producer;	Located in Europe;
 Products include sauces, ready meals, pastas, powders and soups; 	• EBITDA >€1m.
• Located in Spain.	

Location: Spain

267477 - FROZEN BAKERY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Frozen bakery products manufacturers;
Food producer; Draducts include flows foring and multiparies	 Products include croissants, pastries and pain au chocolat;
Products include flour, farina and multigrains;Headquartered in Belgium.	• Located in Europe, excluding France;
	• Turnover in the range of €15m-€20m.

Location: Belgium

254481 - FOOD & BEVERAGE OPPORTUNITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK MBI;Experience in the retail sector;	 Multi-location food and beverage opportunities;
Actively acquisitive.	• Located in the UK and Ireland;
	• Investments in the range of £2m-£5m.

Location: England

264863 - SCHOOL CATERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Provider of school catering services;	 Providers of nutritional catering to schools;
 Located in the UK. 	• Located in the UK;
	• Minimum EBITDA £250k.

Location: England

258771 - BRANDED SAVOURY SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of chilled savoury pastry;Located in the UK.	 Manufacturers of savoury snacks (preferably branded); Located in the UK; EBITDA in the range of £200k-£5m.

258896 - NUTRITIONAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Manufacturers and e-tailers of nutritional
 Manufacturer and e-tailer of own-brand 	products;
health products;	Herbal remedy licenses;
• Products include vitamins, minerals,	Sports and animal nutrition;
supplements and herbal medicines;	 Located in the UK;
 Manufacturing facilities in the UK; 	• Turnover in the range of £500k-£10m.
 Distributes and markets their products worldwide. 	

Location: England

256107 - CONFECTIONERY SUPPLIERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Confectionery suppliers;
Luxury confectionery business;	 Clients include high-end retailers;
 Supplies independent retailers; 	 Located across Europe;
 Sources confectionery from all over the UK and Europe. 	• Turnover above £1m.

Location: England

3610 - SAVOURY PASTRY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of savoury pastries;
Savoury pastry manufacturer;	Distribution centres supplying fast food
• Produces own brand pies, pasties and	outlets, fish bars, restaurants, etc.;
sausage rolls;	 Located in the UK;
 Customers include smaller independent caterers; 	• Minimum EBITDA £500k.
• Located in the UK.	

Location: Wales

269854 - VENDING MACHINE DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Distributors of vending machines for
 Distributor of vending machines for coffee, soft drinks and snacks; 	coffee, soft drinks and snacks;Located in the Netherlands;
Located in the Netherlands.	• Minimum EBITDA €250k.

Location: Netherlands

262620 - PET NUTRITIONAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of nutritional supplements for	 Manufacturers of pet nutritional products/food;
pets;	Located in Europe;
Located in the UK.	• Minimum EBITDA £250k.

Location: England

2681 - WINE & SPIRITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Distributors of branded wine and spirits;
• Wine and spirit importer and distributor;	Located in Europe;
Luxury branded products;	• Minimum EBITDA £500k.
• Operates across the UK.	

Location: England

267942 - PREMIUM FISH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	• Premium fish distributors;
Smoked salmon provider;	Located in Europe;
Located in the Netherlands.	• Minimum EBITDA £500k.

Location: Netherlands

264519 - HALAL MEAT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of halal processed meat; Supplies retailers, super and hypermarkets; Based in France. 	 Halal meat manufacturers and distributors; Based in Europe; Turnover up to £10m.

Location: France

269942 - PREMIUM WINE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Producer and distributor of still or sparkling wines and premium brandy; Located in Moldova. 	 Premium wine producers and distributors; Located in CEE; Minimum EBITDA £250k.

Location: Moldova

264856 - PREMIUM ALCOHOLIC BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Premium alcoholic brands;
Premium alcoholic brand;	Located in Europe;
• Online store and sold by many retailers;	• Minimum EBITDA £1m.
Located in Spain.	

Location: Spain

256935 - VEGETARIAN & VEGAN PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Distributors of vegetarian and vegan
• Distributor of vegetarian and vegan products;	products within the food service sector;
• Customers are caterers (diners);	 Located in the UK;
Operates across the UK.	 Revenues up to £7m.

264523 - READY-TO-EAT FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Suppliers of ready-to-eat food;
Value added vegetables, fruits and	Based in Europe;
carbohydrates supplier;	Minimum EBITDA £1m.
 Supplies food manufacturers and food services; 	
• Located in the UK.	

Location: England

264427 - ARTISANAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Artisanal products wholesalers;
Meat wholesaler;	Meat products;
 Focus on artisanal and delicatessen meat products; 	 Located in Germany, Benelux, France and the UK;
 Sold through retail chains in Netherlands and Belgium; 	• EBITDA margin of 10%.
Located in the Netherlands.	

Location: Netherlands

255139 - AROMATIC INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of aromatic raw materials, food flavourings and aromatic ingredients; Customers includes manufactures, craftsmen (food and catering trades); Located in France. 	 Manufacturers of aromatic ingredients; Located in Europe; Minimum EBITDA £250k.

Location: France

260881 - WEIGHT LOSS & SPORTS NUTRITION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Developer of weight loss and sports nutrition solutions in the dietary nutrition industry; Products are based on botanical ingredients from the Mediterranean diet; 	 Developers of weight loss and sports nutrition solutions; In the dietary nutrition industry; Located in Europe;
Located in France and the US.	• Minimum EBITDA £500k.

Location: France

252057 - PLANT-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Manufacturers of plant-based products;
 Manufacturer of healthy snacks; 	 Vegan snacks/ingredients;
 Brand of super-foods, offering ten products to the health-conscious customer; 	 Located in Europe; Minimum EBITDA £250k.
• Located in the UK.	

Location: England

261706 - SEAFOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Catcher, processor and distributor of frozen seafood products; 	 Catchers, processors and distributors of seafood; Based in Europe;
 Produce is sourced from across the southwest and southeast Atlantic, with ships in Argentina, Namibia and South Africa; 	 Revenues above €2m.
Located in Spain.	

Location: Spain

254824 - BRANDED PET FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Distributors of branded pet food;
Branded pet food manufacturer;	• Located in the UK;
• Sold in 49 markets worldwide;	• Minimum EBITDA £250k.
• Offices in UK, Australia and US.	

Location: England

270005 - VEGAN SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Manufacturers of healthy, vegan snacks;
Manufacturer of healthy snack products;	• Located in the UK;
 Healthy snack brand that produces naturally flavoured fruit, nut and seed snacks; 	• Minimum EBITDA £250k.
• Located in the UK.	

Location: England

264423 - PREMIUM ALCOHOL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	• Distributors of premium alcohol;
Premium alcohol distributor;	Located in Europe;
 Products include spirits, rum and whisky; 	• Minimum EBITDA £1m.
Located in France.	

Location: France

LEISURE

262428 - ITALIAN RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Italian restaurants;
Italian pizza restaurants;	• Preferably with a pizza focus;
• UK-based.	• UK-based;
	• Any turnover or EBITDA considered.

Location: England

263270 - LUXURY SPA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;Group of spas;	Luxury spas and wellbeing resorts;Offering niche treatments;
 Provides thermal rheumatology and phlebology treatments; 	 Located across Europe and the UK; Turnover >€8m.
 Sites include luxury accommodation and catering; 	
Located across France.	

Location: France

268697 - LEISURE & HOSPITALITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Conglomerate with a focus on the leisure and hospitality sectors; 	 Opportunities in the leisure and hospitality industries; Located globally;
 Businesses include restaurant chains, in-flight catering companies, contract catering providers, food processing companies and hotel chains; Headquartered in Japan. 	 EBITDA >£1m.

Location: Japan

264728 - HEALTH CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Health centres;
Health and fitness centres;	Both individual and group;
 Provides diagnostic, treatment and fitness facilities; 	 Located in the UK; Minimum EBITDA £250k.
• Operates in the UK.	

Location: England

8452 - SELF-SERVICE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Main Market-listed;	 Suppliers of self-service equipment;
 Supplier of photobooths, vending equipment and digital photo kiosks; 	 Also interested in acquiring launderettes; Located in Europe;
Headquartered in the UK;Global operations.	 Turnover in the range of £2m-£20m.

Location: England

4689 - RESTAURANTS, CLUBS & BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Restaurant, club and bar groups;
 Media and entertainment group; 	• Late night and wet-led operations;
• Works with brand owners, media owners and	Located globally;
agencies with advertising;	• Turnover c.£1.5m.
 Also operates a number of restaurants and bars; 	
 Offers media buying services and music label management and production; 	
 Publishes an online fashion magazine; 	
 Active across Europe, the UK, US and Australia. 	

15769 - MEXICAN RESTAURANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish PE-owned; Independent chain of restaurants serving Mexican food; 	 Complementary Mexican restaurants and other restaurant chains; Located in the UK and Ireland;
Located in Ireland.	• Turnover >£5m.

Location: Ireland

264887 - HOTELS & LEISURE RESORTS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	PE-owned;	•	Hotels or leisure resorts;
•	Multi-hotel and leisure resort;	•	Seaside resorts;
•	Comprised of four semi-autonomous 3* hotels with a total of 421 bedrooms and 17 apartments;	•	UK-based; EBITDA in the range of £1.5m-£4m.
•	Resort incorporates bars, restaurants, swimming pools, various activity facilities and gym facilities;		
•	UK-based.		

Location: England

6370 - SPAS & HOTELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	• Spas and hotels;
Tourism group;	 Tour and package holiday providers;
• Active in incentive schemes and congresses,	Tourist travel;
event management, outdoor management training, safaris, sport and activities group,	Travel agencies;
spas, hotels and transportation;	 Event management businesses;
Headquartered in the Czech Republic;	Located globally;
Operates globally.	• Minimum EBITDA of £250k.

Location: Czech Republic

256525 - BUDGET HOTELS & CHAINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Budget hotels or hotel chains;
 Operator of stylish budget hotels; 	City centre locations;
• UK-based.	UK-based;
	• Any turnover and EBITDA considered.

Location: England

256508 - CINEMA CHAINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Cinema chains;
• Operator of a chain of cinemas;	• UK-based;
• UK-based.	• Any turnover and EBITDA considered.

Location: England

269995 - OPEN-AIR CINEMAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• UK PE-owned;	• Open-air cinemas (individual and chains);	
Rooftop cinema chain;	• Located in the US and UK;	
• Open-air cinema on the roof of city buildings;	• Minimum EBITDA £250k.	
• Located in the US and UK.		

Location: USA

256519 - RECREATIONAL LEISURE ACTIVITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Indoor go-karting company;Located in the UK.	 Companies that provide recreational leisure activities; Located in the UK; Minimum EBITDA £250k.

260893 - TRAMPOLINE PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Trampoline parks;
Operator of trampoline parks;	Distressed businesses of interest;
• Sites across the UK.	• Located in the UK and Europe;
	• Turnover up to £10m.

Location: England

256505 - STARBUCKS COFFEE STORES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Starbucks coffee stores;
 Franchise operator of UK Starbucks coffee chain stores; 	UK-based;Any turnover or EBITDA considered.
• 30 stores;	
• UK-based.	

Location: England

15776 - RESTAURANTS & BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Restaurants and bars;
Group of restaurants and bars;	• Based in and around London;
History of acquisitions;	• Turnover up to £10m.
• Located in the South of England.	

Location: England

251742 - HEALTH CLUBS, GYMS & SPAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	 Health clubs, gyms and spas;
Chain of health clubs with fitness facilities;	• UK-based;
• Club locations across England and Scotland.	• Turnover up to £10m.

14833 - BREWERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Breweries;
 Independent brewery; 	• Strong brand;
 Produces several different beers; 	 Dealing with volumes around 3000hl;
• Brands are stocked in pubs and stores across	Located across Europe;
the South;	• Minimum EBITDA £500k.
• Operates an online shop and a brewery shop.	

Location: England

104 - RETAIL & PROMOTIONAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Retail and promotional product providers;
Competitions provider;	Turnarounds/distressed situations are of
Prizes are luxury cars;	interest;
• Located at airports, events and shopping	Based in the UK or Europe;
centres across the UK;	Any size considered.
History of acquisitions.	

Location: England

8228 - **RETAIL, TRAVEL, HOSPITALITY & EDUCATION SECTORS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Large conglomerate operating across numerous industries; 	 Business entities within the retail, travel technology, aviation, hospitality and education sectors;
 Services focus on the retail, travel technology, aviation, hospitality and education sectors; 	 Includes luxury hotels, resorts, restaurants, travel agencies, flight services and educational institutions for the tourism & aviation sector;
Headquartered in Asia.	Located globally;Any size.

Location: UAE

254739 - RESTAURANTS, PUBS & BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Main Market-listed;	• Restaurants, pubs and bars;
• Operator of pubs, restaurants and bars;	• Must be freehold businesses;
 Portfolio of well-known restaurant and pubs chain across the UK; 	 Units and development sites also of interest;
History of acquisitions.	 Located relatively close to population centres in the UK;
	Any turnover considered.

Location: England

263934 - HORSE BREEDER & TRAINER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Horse breeders and/or trainers;
Equestrian group;	Primarily based in Europe;
 Sources, develops, trains and sells world-class dressage horses; 	 Will consider global; Turnover in excess of €2m.
 Majority of revenue is generated in Europe; 	
• Scope for international expansion.	

Location: Denmark

268780 - LIVE EVENTS ORGANISER & PROMOTER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Organisers and promoters of live events;
• Provider of live entertainment;	Agents for local talent;
 Events include music festivals, music concerts and stand-up performances; Active across the Nordics. 	Active across all areas of entertainment;
	 Festivals or festival providers;
	 No interest in marketing, media or exhibitions;
	 Located in the Nordics, the UK or wider Europe;
	• Minimum EBITDA €2m.

Location: Norway

263595 - TRAMPOLINE PARKS & LEISURE CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Trampoline parks and leisure centres;
 Operator of trampoline parks and other indoor leisure activities; 	 Located across the South, Wales and the Midlands;
Offers corporate, group and school bookings;	• Revenue up to £10m.
• Sites in the UK and Germany.	

Location: England

267995 - HEALTHY FOOD CHAIN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Healthy food chains and caterers;
Healthy food chain;	 Located in England;
• Operates across the UK.	• Minimum EBITDA £500k.

Location: England

270177 - HEALTH & BEAUTY CLINICS & RETAILERS (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Health & beauty retailers and clinics;
Located in Europe;
• EBIT of 20% or more.

Location: Norway

253502 - SPORTS CENTRES (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
• Sports centres;
• Located in the UK;
• Minimum EBITDA £250k.

Location: Scotland

12692 - CARAVAN & HOLIDAY HOME PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Caravan parks or holiday home parks;
 Owner and operator of caravan and holiday parks; 	Located in the UK;EBITDA above £1m.
 Parks comprise of privately-owned lodges, holiday homes, holiday lettings, caravan pitches and touring facilities; 	
 Parks located across Scotland and the North East of England. 	

Location: England

261144 - HAIR SALONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of hair salons; Salons operate under their original names. 	 Hair salons; Offering a variety of luxury treatments including hair extensions, blow dry, colouring and cutting;
	Located in the UK;Turnover up to £20m.

Location: England

270081 - PIZZA RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Pizza restaurants;
Pizza restaurant chain;	Located across Europe;
Operates restaurants across France.	• French businesses should be early stage;
	 Average spend per person €10-€20;
	• Investments between €1m-€10m.

Location: France

270080 - BURGER RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Burger restaurants;
Premium burger brand;	Located across Europe;
• Operates food trucks and restaurants across France.	• French businesses should be early stage;
	 Average spend per person €10-€20;
	 Investments between €1m-€10m.

Location: France

270082 - MEXICAN RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Mexican restaurants;
 Premium Mexican fast food brand; 	Located across Europe;
• Operates restaurants and food trucks across France.	• French businesses should be early stage;
	 Average spend per person €10-€20;
	 Investments between €1m-€10m.

Location: France

270931 - RECREATIONAL OUTDOOR ADVENTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Recreational outdoor adventure provider; Activities include scenic zip-lines and giant trampolines; Located in the UK. 	 Outdoor adventure, travel and leisure providers; Located in the UK; Minimum EBITDA £250k.

Location: Wales

263753 - MOUNTAIN BIKE TRAILS & FACILITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Mountain bike trails and facilities;
 Developer and operator of mountain bike facilities; 	Located in the UK;Turnover up to £1m.
• Located in the UK.	

Location: Wales

260312 - INDIAN STREET FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Indian street food restaurants;
Chain of Indian street food restaurants;	High-end premises;
 Focused on healthier, lighter Indian dishes; 	• Located in the UK;
• UK based.	• Minimum EBITDA £200k.

Location: England

269234 - LUXURY TOURIST COMPLEXES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	• Luxury tourist complexes;
Luxury tourist complex;	Located globally;
 Over 200 residential apartments and a five- star hotel & spa; 	 Minimum EBITDA €1m.
• Located in Italy.	

Location: Italy

RETAIL

9963 - RETAIL & WHOLESALE OPERATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	B2B retail and wholesale operations;
 Stock management and supply; 	 Including PPE, workwear, office products,
 Varied product groups including workwear, office equipment and stock management 	packaging, welding products and electrica parts;
services;	 Interested in distressed;
• Located in the North East.	• Located in the North;
	• Turnover up to £5m.

Location: England

11964 - TEA, COFFEE & COCOA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Retailer of specialty teas, coffees and cocoas;	
 Also provides products and equipment associated with the preparation of such beverages; 	 Retailers can be in store or online; UK-based; Any turnover or EBITDA considered.
• UK-based.	

Location: England

253958 - TOYS WHOLESALER & RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Toys wholesaler and retailer; Operates through a channel of retail outlets, online components, wholesale operations and a mail order catalogue service; UK-based. 	 Online retailers or wholesalers of toys, games and gadgets; Must import, distribute or hold a licence; UK or European-based; Any turnover or EBITDA considered.

264338 - TECHNOLOGY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 New products i.e. boxed rather than returns/hassle;
 Technology retailer; 	l'étuilis/liassie,
 Products include laptops, computers, hardware and televisions; 	 B2B (such as barcode resellers, epos automation) or B2C (white goods, technology, computing);
 Sells products through their own online stores/websites and through other well known, global e-tailers. 	 Product/boxed rather than service-based i.e. no interest in hosting/servers etc.;
	• Distressed is OK, but breakeven/low profit better;
	• UK-based;
	 Relocatable would be good but not essential if management remains;
	• Turnover in the range of £5m-£50m.

Location: England

6254 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Retail pharmacies;
 Independent retail pharmacy chain; 	• Located in the UK;
• Over 300 pharmacies nationwide.	• EBITDA above £1m.

Location: England

260910 - OPTICAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Retail optical services brand;	 Optical treatment providers including cataracts and laser eye surgery;
 Also offers optical treatments; 	Retailers of optical products;
Located in Scotland.	Located in Europe;EBITDA above £1m.

Location: Scotland

266586 - HEALTH, FITNESS, WELLNESS & BEAUTY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Retailer and distributor in the health, fitness, wellness and beauty sector; Products include sports nutrition, health supplements, apparel, personal care, ready-to-eat and ready-to-drink products; B2B and B2C operations; Actively acquisitive with plans for IPO; Located in Asia. 	 Online retailers of health, fitness, wellness and beauty products; Brand representation of interest, but brands acquisition is not; Located in South-East Asia and the UK; Will consider other countries for the right opportunity; Turnover in the range of US\$5m-US\$10m; Keen for management to remain post- acquisition.

13192 - HOME SHOPPING RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Retailers of home shopping;
 Multi-channel retailer of home shopping; 	• Located in the UK;
 Products are sold via TV channels and websites; 	• Minimum EBITDA £250k.
• Located in the UK.	

Location: England

268707 - CAR DEALERSHIP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Automobile dealerships;
 New and used car dealership (sale and rental); 	Located worldwide;Any size.
Operates across a network of outlets;	
Located in Japan.	

Location: Japan

268637 - **JEWELLERY RETAILER** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Jewellery retailers;
 Retailer of high-end jewellery; 	Located globally;
 Products include necklaces, earrings, wedding rings and charms; 	• EBITDA >£1m.
Operates in East Asia.	

Location: Japan

268674 - AUTOMOTIVE DISTRIBUTOR & DEALERSHIP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Car dealership;	 New and used automotive distributors and dealerships;
 Distributes automobiles produced in Europe and North America; 	 Located globally; EBITDA >£1m.
• Located in Japan.	

Location: Japan

6779 - TICKET DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Online distributors of tickets (e.g.
Online distributor of tickets;	Ticketmaster);
 Distributes via websites, online affiliates, retail shops and coach & tour operators; 	 Includes tickets to the theatre, sports events, travel, etc.;
• B2B and B2C distribution model;	• Located in the UK;
Music and attraction tickets;	Minimum EBITDA £500k.
• Located in the UK.	

265293 - E-TAILER (CLICK REFERENCE TO ENQUIRE)

he Acquirer	Acquisition Criteria
 UK privately-owned; Importer of bespoke home and leisure consumer products; 	 E-tailers of consumer products; Focused on heavily discounted opportunities, including distressed;
 Product ranges include homeware, babies & pets, stationery, personal care, seasonal, toys and students; 	UK-based;Turnover up to £15m.
• Products offered across the UK.	

Location: England

260425 - TILE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Retailer and distributor of tiles;	 Tile retailers and distributors; UK-based;
 Can be used for bathrooms, kitchens, walls and floors; 	• Any turnover and EBITDA considered.
• B2B and B2C focus;	
• UK-based.	

Location: England

264895 - GARDEN PRODUCTS ONLINE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Online retailer of garden products;	 Online retailers focused on garden products;
 Supplies more than 10,000 garden and outdoor leisure products; 	 UK-based; Turnover >£1m.
• UK-based.	

254635 - BICYCLE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Retailers of bicycles;
 Retailer of bicycles and associated accessories; 	UK-based;Any turnover and EBITDA considered.
• Sell products online and in store;	,
• UK-based.	

Location: England

265023 - FOOD & DRINK RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Cash and carry company; Offers food, drink and tobacco products. 	 Retailers and wholesalers of food and drink; On-trade and off-trade alcohol distributors and/or foodservice wholesalers of particular interest; Located in mainland Britain; Turnover in a range of £5m-£200m.

Location: England

266489 - DIY PRODUCTS & SOFT FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Chain of DIY, garden and home stores; Vast network of stores across the UK and Ireland. 	 Retailers offering hard DIY, paints, soft furnishings and interior decor products; Located across the UK; Stressed, distressed, turnaround or underperforming businesses; Turnover >£7m.

270079 - CULTURAL & TOURISM STORES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Distributor and publisher of cultural and tourism products; Operates stores in cultural, tourist establishments; Manages ecommerce sites for partners; Distributes products across a network of global stores; Offers branding, store design and merchandising services; Also offers product sourcing, HR, event and licensing services; Stores across Europe. 	 Stores linked with cultural and tourist attractions and buildings; Located across Europe; Investments between €1m-€10m.

Location: France

254444 - ONLINE WINE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Wine retailers;
Online wine retailer;	Located in Europe;
Offers one off purchases and subscriptions;	• Minimum EBITDA £250k.
• Located in the UK.	

Location: England

251625 - LIFESTYLE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Retailers of lifestyle products;
Sourcing company;	B2B distributors;
 Sources products for the sports, leisure and lifestyle sectors; 	Lifestyle brands;Located globally;
• Headquartered in Hong Kong.	Any size.

Location: Hong Kong

12056 - CYCLING RETAILER & E-TAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Cycling retailers and e-tailers;
 Online retailer of cycling products; 	Operations worldwide;
 Products include bikes, clothing, tyres and frames. 	• Any size.

Location: England

265986 - FARM SHOPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Properties or farm shops;
• Family run farm shop;	• Located in the North of England;
 Provides fresh food that is locally sourced; 	• Operating profit from £750k-£2m.
• UK-based.	

Location: England

12248 - CARAVANS & MOTORHOMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of motorhomes; Specialises in new and used motorhomes. 	 Retailers and suppliers of caravans and motorhomes; Based in the South; Turnover up to £25m.

Location: England

10765 - OPTICIANS & AUDIOLOGICAL PRACTICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Opticians and audiological practices;
Chain of opticians;	 Must have the latest technology;
• Located in the North of England.	• Located in the North;
	• Turnover up to £10m.

12064 - GARDEN CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Garden centres;
Group of garden centres;	Located in England and Wales;
• Operates across the UK.	 Particularly interested in the region between Manchester and the Lake District;
	• Turnover up to £30m.

Location: Scotland

259037 - E-COMMERCE PLATFORM (CLICK REFERENCE TO ENQUIRE)

· · · ·	Acquisition Criteria
 Dutch PE-owned; E-commerce platform for children's fashion and accessories; The website is available in 6 languages and sells children's clothing from designer fashion brands; Based in France; 50% of their sales come from across Europe and the UK. 	 E-commerce platforms for children's fashion and accessories; Preference is for selling directly to customers through a website; Located in Europe; Revenues above €2m.

Location: France

268566 - SECOND-HAND CAR AUCTIONEER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	• Second-hand car auctioneers;
 Second-hand car auction company; 	Located across Europe;
 Services are provided both from a network of physical premises and online; 	• Minimum EBITDA €2m-€3m.
Located in France.	

Location: France

13797 - RETAIL, E-TAIL & REAL ESTATE ASSETS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Work with companies, investors, banks and turnaround professionals; Lead recovery and business restructuring assignments, guide acquisitions, manage turnarounds and drive business growth. 	 Retail, e-tail or real estate assets; Small, medium or large companies; UK-based; Revenue in the range of £1m-£400m.

Location: England

269291 - LUGGAGE & BAGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Retailer of luggage and bags;	 Retailers and distributors of luggage, bags and other travel accessories;
 Products include retail luggage, handbags, backpacks, business bags, and travel accessories for women, men and children; 	 Located globally; Stressed, distressed, turnaround or underperforming businesses are of
 Stores stock a wide range of brands and also sell through an online store; 	interest;Minimum turnover \$5m.
Operates in Canada.	

Location: Canada

269849 - HEALTHCARE & SELF-CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Retailers and distributors of healthcare and self-care products;
Omnichannel consumer healthcare company;	 Active D2C;
 Offers a portfolio of self-care branded and OTC products, following a multichannel 	Emerging distribution channels;
approach;	Digital branding and digital consumer
 Channels include retail, direct e-commerce, marketplaces, social media, mail order, home 	channels;
parties and teleshopping;	 Located across Europe;
Distributes internationally.	• Turnover up to €100m.

Location: Belgium

253482 - CYCLING ATTIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Online retailers focusing on cycling attire;
Online bike retailer;	• UK-based;
 Offers hand-built bikes, accessories and cycling clothing; 	• Minimum EBITDA £1m.
• UK-based.	

Location: England

269504 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Pharmacy chain and central compounding facility; 40 pharmacies across the Netherlands; Offers 24-hour prescription services and 	 Acquisition Criteria Chains and single pharmacies; Pharmaceutical distributors; Third party pharmaceutical compounding; Providers of raw materials and equipment for inhouse compounding;
 consultations; Compounding facility prepares prescriptions for hospitals, pharmacies and general practitioners; Stocks Z-index pharmaceuticals. 	 Located globally, with a focus on Europe; EBIT up to €50m.

Location: Netherlands

258706 - LUXURY WATCHES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Luxury watch retailers;
• Retailer of luxury watches, jewellery and	Individual boutiques and chains;
 Focused on high end brands;	 Located in DACH with preference for Switzerland;
Located in Switzerland and China.	• Turnover in the range of €50m-€150m;
	• EBITDA in the range of €1m-€30m.

Location: Switzerland

270617 - LADIES FOOTWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of ladies footwear;
 Purveyor of ballet pumps and ladies footwear; 	High-end and high fashion products;Located globally;
• Sells in own stores globally;	 Interest in distressed;
 Also operates an online store; 	 Any size.
Manufactured across Europe.	

Location: England

265143 - JEWELLERY RETAIL CHAIN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Jewellery retail chains;
Jewellery retail chain;	Located internationally;
• Group of over 100 stores;	 Revenue above €2m.
 Wide range of gold and silver jewellery, watches and accessories; 	
• Based in the Netherlands.	

Location: Netherlands

267359 - WINE, COFFEE & SNACKS ONLINE B2C SALES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Online wine retailer; Market products under various labels; 	 Online B2C sales; Products including wine, coffee and snacks;
 Active across the Benelux and Germany. 	 Located across the Benelux, UK, France, Germany and Scandinavia; EBITDA up to €8m.

Location: Netherlands

257489 - ONLINE/MAIL ORDER HOME RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Online or mail-order home retailers;
• Online retailer of home and garden products;	Products made by local suppliers;
 Products include bedding, sofas, tables, chairs and decorations; 	Looking to expand internationally;
Located in France.	Must have French presence;Turnover >£15m.

Location: France

12037 - FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	Manufacturers and retailers of furniture;
 Manufacturer and retailer of furniture; 	Located globally;
 Products include sofas, beds, wardrobes and tables; 	Any turnover.
Operations nationwide.	

Location: England

255993 - RETAIL & E-TAIL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK MBI;	 Established retail or online businesses, or consumer product brands;
 Experience in the retail sector; Previous owner of a number of mid-sized UK retailers; 	 Either reselling branded products or retailing an established own brand;
 Backed by an international investor; 	• Located in the UK and Europe;
 Strong acquisition track record and capabilities. 	 Will acquire share capital, business and assets or IP;
	 Revenue ideally in the range of £5m- £50m.

Location: Scotland

256845 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Pharmacies;
Family pharmacy group;	• UK-based;
 Nearly 60 pharmacies across England and Wales; 	• Turnover >=£1m.
 Provides a comprehensive range of pharmacy services. 	

Location: England

5461 - PETROL STATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Petrol stations and forecourts;
Chain of petrol stations;	• Based in the UK on busy roads;
 Operations across Europe and North America. 	 Average daily traffic flow of circa 20,000 vehicles passing the site;
	• Any size.

Location: England

11286 - MOBILE PHONES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Online retailers/e-commerce businesses
Online retailer of mobile phones and	relating to mobile phones;
accessories;	Distributors of telecommunications or
• Products include phones, batteries, chargers,	technology products;
cases, screen protectors and headphones;	 No interest in device repairs;
• Operations across the UK, US and Europe.	Located worldwide;
	• Turnover up to £10m;
	• EBITDA <£500k.

256486 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Pharmacies;
Retail pharmacy chain;	• Located in the North West and Midlands;
• Operations across the North and Midlands.	• EBITDA <£1m.

Location: England

12329 - FURNITURE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Retailer of hardwood furniture;	Furniture retailers;Based in the UK and US;
 Sells products online and through showrooms nationwide. 	

Location: England

7072 - WINE E-TAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Group of companies involved in distributing,	 Online retailers of wines and related products;
bottling and retailing wine;	 Located across the UK and Europe;
Operates across the UK.	• Turnover up to £10m.

Location: England

16442 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Pharmacies;
Group of pharmacies;	• Located across the UK;
 Services include collection, delivery, and private consultation; 	• Turnover up to £10m.
• Located across the UK.	

15485 - FASHION E-TAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Online fashion retailers;
• Online retailer of ladies' fashion;	Beauty brands of particular interest;
Product range includes clothing, footwear	Located worldwide;
and accessories.	• Any size.

Location: England

263182 - BRANDED SPORTS EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer, retailer and distributor of	Online retailers of own branded sports equipment and accessories;
sports products;	Located in the UK;
 Products include nets, rackets, balls and goals; 	• Turnover up to £2m.
 Retails and distributes their products worldwide. 	

Location: Wales

13997 - GIFTS & STATIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Gifts and stationery retailers;
 Giftware and stationery wholesaler; 	Distressed businesses of particular
• Products include calendars, mugs, games and	interest;
cards;	• Based in the UK;
 Physical stores across the UK; 	• Turnover up to £20m.
 Products also available online and distributed across the UK. 	

11152 - CYCLING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	• Retailers and suppliers of cycling products;
Retailer of cycling products;	• Located in the UK;
 Products include bikes, helmets and bike components; 	• Turnover up to £20m.
History of acquisitions.	

Location: England

12607 - BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Retailers of bathroom products;
Online bathroom retailer;	• Based in the UK;
 Products include toilets, baths, cabinets and taps; 	• Turnover up to £10m.
• Located in the Midlands.	

Location: England

256494 - AGRICULTURAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of agricultural products, clothing, equestrian, household supplies and pet products; 	 Distributors and retailers of agricultural and rural products; Located in the South; Turnover up to £20m.
 Customers include farmers and rural communities; 	
Located in the South West.	

16092 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Part of a UK-listed pharmacy group;	• Pharmacies;
 Retails OTC medicines, supplements and veterinary medicines; 	Located in the South;Turnover up to £10m.
 Also offers prescription services; 	
• Located in the South East.	

Location: England

6941 - OUTDOOR PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Outdoor products retailers;
Retailer of outdoor products;	• Must be 100% own brand;
 Men's and women's products for hiking, travelling, skiing, camping and cycling; 	Located in the UK and Europe;Turnover up to £40m.
• Operates across the UK and Europe.	

Location: England

257395 - BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer and retailer of bathroom 	 Retailers and manufacturers of bathroom products;
fixtures and accessories;	• Preferably a B2C model;
 Products include lighting, mirrors and cabinets; 	 UK-based; EBITDA <f1m.< li=""> </f1m.<>
• Located in the North.	

4305 - PET PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Retailers of pet products;
• Pet retailer;	Located South of Stratford;
 Products include food, toys, bedding and collars; 	 Less than 5% of sales are online; Turnover up to £15m.
• Majority of stores in the South.	

Location: England

337 - OUTDOOR TOYS & PLAY STRUCTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of outdoor toys; Products include scooters, climbing frames, surings, trampolings, conduits, etc.; 	 Manufacturers and retailers of outdoor toys and play structures; Located globally; Turneyer up to C25 m
 swings, trampolines, sandpits, etc.; Sell via their website and through a wide network of retailers; Products sold across the UK. 	• Turnover up to £25m.

Location: England

265632 - **RETAIL, WHOLESALE & ECOMMERCE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Consultancy firm focusing on the retail	 Retail, wholesale or ecommerce businesses;
 Offers services to businesses facing liquidity 	 Distressed or stressed i.e. turnaround opportunities;
issues or those with unprofitable stores;	 Stock financing requirement;
• Services offered across the UK.	Based in UK, Northern Europe or Spain;
	• Turnover above £10m.

254682 - BIKES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Bike retailers and distributors;
• Family chain of cycle shops;	• Based in the UK;
 Products include bikes, e-bikes, cycling clothing and spare parts; 	• Revenue between £1m-£5m.
 Also offers cycle hire, repair and servicing; 	
Based in Central England.	

Location: England

15487 - FURNITURE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Online retailer of sofas, armchairs, beds and mattresses; 	 Businesses at any stage of the furniture supply chain; Located across the UK;
 Owns and controls all stages of the supply chain; 	• Turnover up to £10m.
• Services offered across the UK and Ireland.	

Location: England

255361 - SMALL DOMESTIC APPLIANCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; B2C and B2B multi-channel retailer; Using television shopping channels as its core platform, the business sells licensed and own branded products both in the UK and abroad; Based in the UK. 	Revenues above £15m.

265320 - RETAIL & E-TAIL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK MBI;	• Retail or online businesses;
• Ex owner of an outdoor products retailer;	• Located in the UK;
• Experience in the outdoor clothing, footwear	• Sales of £5m-£20m;
and bicycle sectors.	• EV of £5m-£10m.

Location: England

265593 - FEMALE FASHION BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Female fashion brands;
Group of luxury womenswear brands;	 Located anywhere in the UK;
 Located in Southern England; 	• Turnover >£5m.
Owned by an overseas publicly listed retail group.	

Location: England

4686 - CAR DEALERSHIPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Car dealerships;
• Car dealership group;	Particularly interested in Scotland, North
 Offers sale, servicing, parts and bodyshop facilities for new and used car and commercial vehicles; 	England and South West of England;Turnover up to £50m.
• Operates across the UK.	

16926 - CLEANING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of cleaning products;
 Family-run manufacturer of cleaning products; 	Located in the UK;Turnover up to £10m.
 Product categories includes bathroom, kitchen, floor & carpet, laundry and car; 	
• Based in the North.	

Location: England

15482 - BRANDED & NON-BRANDED BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Online retailer of bed and bath products; Product range includes duvets, pillows, toppers mattresses, bed linen and towels; Products sold across the UK. 	 Online retailers of branded and non- branded bathroom products; Located internationally; Turnover above £1m.

Location: England

265085 - GARDENING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Online retailer of gardening products; Products include live plants, flowers, bulbs; B2C business; Located in the UK. 	 E-commerce multi-channel retailers of gardening products; Located in the UK; Minimum EBITDA £250k.

253144 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Pharmacies;
Chain of pharmacies;	• Located in Scotland and the North of
Located in Scotland.	England;
	• Turnover up to £10m.

Location: Scotland

12051 - **TILES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Online retailer of floor & wall tiles, and	 Suppliers, wholesalers, distributors and installers of tiles;
underfloor heating;	• Based in the UK;
• Available for delivery across the UK.	• Turnover up to £10m.

Location: England

258398 - GAMING INDUSTRY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;E-commerce technology company, active in	 Technology platforms in the gaming industry;
the video game industry;	 Interested in distressed deals;
Offers games across multiple platforms;	Located globally;
Operates globally.	• EBITDA >£500k.

Location: England

257145 - OUTDOOR CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Lifestyle leisure brand; Products are sold via wholesale, retail and online. 	 Online retailers of outdoor clothing products; Located in the UK; Minimum EBITDA £500k.

252958 - FILM EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Omni-channel retailer for photography and video equipment; 	 Retailers of photography, videography and film equipment; Located globally;
• Serve professionals and amateurs;	• EBITDA margin 15%.
 Sold online and in physical stores; 	
Stores located across Europe.	

Location: England

266513 - OUTDOOR FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Outdoor furniture retailers;
• Outdoor furniture retailer;	Products include rattan furniture;
 Products include garden furniture, fire pit tables and accessories; 	 Located in the UK; Minimum EBITDA of £250k.
• Located in the UK.	

Location: England

257626 - BOOK E-TAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Book e-tailers;
Pre-owned book etailer;	• Based in the UK;
 Works with charity shops and recycling merchants to collect and buy used books; 	• Minimum EBITDA £250k.
• Re-sells as many books as possible;	
• Based in the UK.	

264844 - HEALTH & WELLBEING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Retailer of health and wellbeing products;	 Online retailer of health and wellbeing products;
 Products are sold via their stores and on their website; 	Own brand products;Located in the UK;
• Located in the UK.	• Minimum EBITDA £500k.

Location: England

266223 - FOOTWEAR STORES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Retail networks of relatively small stores;
Retailer of trainers;	• Stores with average selling surface of
• Focus on female customer base;	100m ² -150m ² excluding backroom;
Based in France.	Located in Europe;
	• Minimum EBITDA £200k.

Location: France

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255405 - VAPING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Retailer and supplier of vaping products; Products include e-cigarettes, e-liquids, accessories and chargers; Located in the North. 	 Manufacturers, retailers and suppliers of vaping products; Bolt-ons are of interest; Located in Europe; Turnover up to £10m.

Location: England

255870 - VAPING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer, retailer and wholesaler of e- cigarettes; 	 Manufacturers, retailers and wholesalers of vaping products; Bolt-ons are of interest;
 Products include e-cigarettes, e-liquids and accessories; Located in the UK and Germany. 	Located in the UK and Germany;Turnover up to £10m.

Location: England

270206 - E-LIQUIDS & E-HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of e-liquids to the vaping sector; Own label and white label e-liquids; 	 Manufacturers of e-liquids or e-hardware; Located in Europe; EBITDA between £500k-£5m.
Located in the UK.	