



Langcliffe International

CONSUMER BUYERS
ACQUISITIVE IN THE NORDICS

OCTOBER 2020

Sectors Featured Include: Consumer, Food & Beverages, Leisure,
Retail and Tobacco

SECTORS

To view our buyers targeting Nordic-based opportunities in the Consumer, Food & Beverages, Leisure, Retail and Tobacco sectors, please click the title link below.

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- CONSUMER
- FOOD & BEVERAGES
- LEISURE
- RETAIL
- TOBACCO

CONSUMER

253054 - NURSERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Horticulturist;• Grows, processes, packages, markets, and distributes cut flowers;• Also provides prepared fresh vegetables;• Supplies major UK retailers;• Produces in Europe and exports globally.	<ul style="list-style-type: none">• Nurseries and plant & flower distributors;• Located within Europe;• Global operations;• Any size.

Location: England

262697 - HOME TEXTILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of home textiles specializing in table linens, kitchen textiles, rugs, and innovative solution-based home products;• Headquartered in the US.	<ul style="list-style-type: none">• Suppliers of home textiles and other home based products;• Located in Europe and the US;• Turnover >£5m.

Location: USA

266083 - MEDICAL STANDARD PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Leading provider of therapeutic cosmetics and health products;• Activities include the production and development of new products;• Located in Germany.	<ul style="list-style-type: none">• Natural cosmetics and personal care products with medical standards;• Brands and cosmetic/OTC businesses;• Located globally;• Turnover in the range of €3m-€100m;• EBITDA in the range of €500k-€15m.

Location: Germany

261778 - NUTRITIONAL, WELLBEING & BEAUTY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Supplier of over the counter pharmaceutical and health products;• Products are sent directly to consumers via a subscription process;• Products cover digestion, nutrition, supplements, vitamins, beauty and wellbeing;• Operates through an ecommerce site;• Products manufactured in Norway.	<ul style="list-style-type: none">• Distributors of nutritional, wellbeing and beauty products;• Online retailers selling pharmaceuticals and health products;• Located across Europe;• EBITDA up to €50m.

Location: Norway

4906 - LEATHER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Manufacturer of leather goods;• Products include leather gloves, bags and accessories;• Operations in the UK, China and Africa.	<ul style="list-style-type: none">• Leather producers;• Clients include retailers based in the UK and overseas;• Based in the UK and internationally;• Turnover up to £20m.

Location: England

10268 - TECH PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of consumer and enterprise technology products & services to retailers and resellers;• Worldwide operations.	<ul style="list-style-type: none">• Distributors of technology products and services;• To traditional and catalogue retailers, e-tailers and IT resellers;• Must have strong supplier and customer relationships;• Bolt-ons to existing operations in Europe;• Turnover in the range of £5m-£200m.

Location: England

268462 - PHARMACEUTICALS & COSMETICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Pharmaceuticals manufacturer;• Products include general pharmaceuticals & medicines, cosmetics and food ingredients;• Offices located across Japan.	<ul style="list-style-type: none">• Manufacturers of branded and unbranded pharmaceuticals and cosmetics;• Located globally;• EBITDA >£1m.

Location: Japan

264629 - PERSONAL CARE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Established buy-and-build platform of personal care brands across Europe;• Predominantly focused on hair and skin care products;• Located in the UK.	<ul style="list-style-type: none">• Single brands, portfolios of brands or non-core brands from larger groups with a focus on personal care;• Preference for a problem solving angle;• Consumer products which are distributed via traditional retail channels or online;• Manufacturing should ideally be outsourced;• Located in Europe;• Turnover in the range of €500k-€30m for individual brands, much larger if part of a portfolio.

Location: England

254815 - CONSUMER HEALTH BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Healthcare group;• Develops and manufactures products for the elderly;• Located in the South East.	<ul style="list-style-type: none">• Consumer health brands;• Liquid, cream and gel formulations;• Located globally;• Turnover between £1m-£10m.

Location: England

268623 - PERSONAL HYGIENE PRODUCTS & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer and distributor of branded personal hygiene products, grooming products and cosmetics;• Products include skin care and hair care products;• Operates across the Far East.	<ul style="list-style-type: none">• Manufacturers and distributors of personal hygiene products and cosmetics;• Located globally;• EBITDA >£1m.

Location: Japan

268621 - HOUSEHOLD & PERSONAL CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of household and personal care products;• Products include insecticides, air fresheners, mouthwash and bubble bath;• Headquartered in the Far East, exports globally.	<ul style="list-style-type: none">• Manufacturers of household and personal care products;• Located globally;• EBITDA >£1m.

Location: Japan

123 - PET PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and wholesaler of pet products;• Distributes their branded products to merchants, pet shops and pet super stores;• Based in the North.	<ul style="list-style-type: none">• Manufacturers of pet products;• Targeting dogs, cats, aquariums, birds and small animals;• Also interested in a group of pet stores;• Located in the UK and Europe;• Turnover up to £10m.

Location: England

10579 - FLOOR COVERING DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Distributor of floor coverings;• Products include carpet, tiles and laminate;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of floor coverings;• Customers include retailers and contractors;• Located in Europe;• Turnover above £2m.

Location: England

268469 - BRANDED CLOTHES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Holding company;• Group includes branded clothes manufacturers, distributors and retailers.	<ul style="list-style-type: none">• Manufacturers, distributors and retailers of branded clothes;• Located worldwide;• EBITDA >£1m.

Location: Japan

268462 - PHARMACEUTICALS & COSMETICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Pharmaceuticals manufacturer;• Products include general pharmaceuticals & medicines, cosmetics and food ingredients.	<ul style="list-style-type: none">• Manufacturers of branded and unbranded pharmaceuticals and cosmetics;• Located globally;• EBITDA >£1m.

Location: Japan

268443 - HOUSEHOLD & OFFICE ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of office supplies and stationery;• Based in the Far East.	<ul style="list-style-type: none">• Manufacturers of household accessories, furniture, office furniture and stationery;• Located globally;• EBITDA in excess of £1m.

Location: Japan

268625 - HAIR CARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer and distributor of salon and hair care products;• Products include hair dye, shampoo, straightening and permanent wave chemicals;• Headquartered in the Far East with operations worldwide.	<ul style="list-style-type: none">• Manufacturers and distributors of salon and hair care products;• Located globally;• EBITDA >£1m.

Location: Japan

269764 - SHOOTING SPORTS PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer, manufacturer, and marketer of shooting sports products;• Located in the US.	<ul style="list-style-type: none">• Designers, manufacturers and marketers of shooting sports products and related category consumables and accessories;• Particularly interested in archery consumables and add-ons;• Located in Europe;• Turnover >£5m.

Location: USA

262181 - PET CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Producer and distributor of animal hygiene and care products and accessories;• Products cover dogs, cats, rodents, birds and fish;• Based in France and operates a factory in Tunisia;• Distributes from locations in France and Sweden.	<ul style="list-style-type: none">• Brands for pet care;• No interest in pet food;• Pet hygiene and medicines;• Products sold through retail channels;• Located across Europe with a focus on the Benelux, Spain and Germany;• Turnover between €5m-€50m.

Location: France

269653 - GAMES & TOYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer, manufacturer and marketer of games and toys;• Target audience is children and families;• Located in the US.	<ul style="list-style-type: none">• Designers and manufacturers of games & toys;• Located in Europe;• Turnover >£5m.

Location: USA

270083 - SPECIALISED GIFTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Online flower distributor;• Also operates business lines offering chocolates, scented candles and gift hampers;• Delivers across Europe and the US;• Headquartered in France.	<ul style="list-style-type: none">• B2B and B2C distributors of specialised gifts;• Located across Europe;• Turnover between €5m-€20m.

Location: France

14692 - HOMEWARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Designer and manufacturer of homeware products;• Products include kitchenware, cutlery, picture frames, tableware and giftware;• Owns of multiple brands;• Sold through retailers, supermarkets and own-brand websites;• History of acquisitions;• Located in the US.	<ul style="list-style-type: none">• Homeware-related products;• Located in Europe and the US;• Sales from \$40m.

Location: USA

268447 - COSMETICS & HEALTH FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Branded cosmetics and health foods manufacturer;• Primary focus is skincare products;• Operates predominantly in East Asia.	<ul style="list-style-type: none">• Manufacturers of branded cosmetics and health foods;• Located worldwide;• EBITDA >£1m.

Location: Japan

265204 - DANCEWEAR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of dancewear;• Includes dance recital costumes, competition costumes and footwear;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of dancewear;• Located in Europe;• Turnover >£5m.

Location: USA

14707 - BRANDED CLOTHING & HOSIERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Textiles business;• Products include underwear, nightwear, swimwear, formalwear, casualwear, coats/jackets and babywear;• Operations in the Europe and Asia.	<ul style="list-style-type: none">• Particularly interested in online hosiery retailers in the UK;• Branded clothing businesses with a retail arm;• Will also consider plants which are focused on non-UK business, and have fully diversified operations from textile mills to brands;• Located in Europe;• Turnover >£5m.

Location: England

268620 - PERSONAL HYGIENE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of personal hygiene products;• Products include toothpaste, detergent, soap and hair & skin care;• Located in Japan.	<ul style="list-style-type: none">• Manufacturers of personal hygiene products;• Located globally;• EBITDA >£1m.

Location: Japan

9105 - ABOVE-THE-NECK SAFETY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and manufacturer of safety products;• Range includes head, eye, face, hearing and respiratory protection products;• Serves over 80 countries;• Substantial cash reserve.	<ul style="list-style-type: none">• Manufacturers, service providers or product concepts of above-the-neck safety products;• Specifically looking for head, eyes, ears, face and respiratory safety products or service concepts;• Any location is of interest;• Turnover in the range of £1m-£20m;• Enterprise value in the range of £1m-£3m.

Location: England

265318 - CANDLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of branded and private label candles;• Sold through physical stores and online;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of candles;• Located in Europe;• Turnover >€1m.

Location: Germany

268570 - WINDOW FILMS, BLINDS & WALL DECORATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Distributor of window films, blinds and wall decorations;• Headquartered in Luxembourg;• Products distributed across Europe.	<ul style="list-style-type: none">• Distributors of window films, blinds and wall decorations;• Located across Europe;• Minimum EBITDA €2m.

Location: Luxembourg

268904 - INTERIOR DESIGN BRAND (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Global brand in the wallcoverings, fabrics and upholstered furniture markets;• Located in the US and UK.	<ul style="list-style-type: none">• Independent interior design brands;• Focus on wall coverings, fabric, furniture and similar products;• Located globally;• Turnover >£5m.

Location: USA

268627 - COSMETICS, HEALTH FOODS & DENTAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Diversified conglomerate;• Main activities are the development, manufacture and sale of oral care products, including toothpastes, toothbrushes & mouthwash;• Headquartered in Switzerland;• Operations across the Far East.	<ul style="list-style-type: none">• Looking to expand into cosmetics and health foods;• Manufacturers of dental and oral care products;• Located globally;• EBITDA above £1m.

Location: Switzerland

264276 - TEXTILE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of fabrics, blinds, wallpapers, flooring and furniture;• Global network of dealers for its fabrics and blinds;• Located in Germany;• Operations in North America, Europe, South Africa, Asia and Australasia;• Sells into more than 80 countries.	<ul style="list-style-type: none">• Manufacturers and retailers of textile products;• Located in the UK and Europe;• Revenue up to £50m.

Location: Germany

269594 - PPE EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Global supplier of hand protection products and other consumable personal protective equipment (PPE);• Headquartered in the US with global operations.	<ul style="list-style-type: none">• Manufacturers or suppliers of PPE equipment;• Located in Europe;• Turnover >£5m.

Location: USA

252062 - COSMETICS & BEAUTY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of colour cosmetics and beauty products;• Supplies to some of the most well-known cosmetic houses in Europe;• UK-based.	<ul style="list-style-type: none">• Manufacturers of cosmetics and beauty products;• Supplying to well-known cosmetic houses;• Located in Europe;• Any EBITDA and turnover considered.

Location: England

271074 - PERSONALISED COSMETICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Brand of luxury, homemade, vegan and environmentally friendly soap;• Products include hand soap, shampoo & conditioner, candles and skin care;• Located in the UK.	<ul style="list-style-type: none">• Designers and manufacturers of personal cosmetic products;• Located in Europe;• Minimum EBITDA £250k.

Location: Ireland

271076 - BATHROOM PRODUCTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of premium shower enclosures;• Products include showering enclosures, shower trays and bath screens;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of bathroom products and accessories;• Located in Europe;• Minimum EBITDA £250k.

Location: Ireland

258534 - OUTDOOR CLOTHING & ACTIVEWEAR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and retailer of sports equipment;• Specialises in the provision of protective wear for motorcycling, mountain biking, winter sports and equestrian activities;• Has production, R&D, design and quality control facilities;• International delivery services;• Headquartered in Italy.	<ul style="list-style-type: none">• Manufacturers and retailers of outdoor clothing and activewear;• Also interested in accessories;• Focus on the motorcycle market;• Located globally;• Minimum EBITDA of €1m.

Location: Italy

261172 - PERSONAL CARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of hair and beauty products;• Operates from one manufacturing plant and distribution centre.	<ul style="list-style-type: none">• Manufacturers in the personal care sector;• Located in Europe;• EBITDA >£100k.

Location: Scotland

11366 - SAILING & MOTOR YACHTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of sailing and motor yachts;• Located in Germany.	<ul style="list-style-type: none">• Yachts manufacturers and distributors;• Located in Europe;• Minimum EBITDA £500k.

Location: Germany

258198 - FIREPLACES & STOVES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer, manufacturer and retailer of luxury fireplaces and stoves;• Showrooms and manufacturing facilities in the UK, US, Portugal and China.	<ul style="list-style-type: none">• Brands within the fireplaces and stoves market;• Located globally;• Turnover up to £10m.

Location: England

3136 - PET PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of pet products;• Customers include pet retailers and wholesalers.	<ul style="list-style-type: none">• Manufacturers, distributors and retailers of pet products;• Products include pet accessories;• Located globally;• Turnover c.£10m.

Location: England

268049 - PERSONAL COSMETICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of personal products;• Product range includes toothpaste, shampoo & conditioner, hair dye, face cream and soap;• Located in South East Europe.	<ul style="list-style-type: none">• Personal cosmetic products;• Including skincare, oral care, baby/kid/men's cosmetics, and detergents;• Own production facilities or brands without production facilities;• Primarily located in the UK;• Will consider Germany, Western Europe and Romania;• Deal value up to €5m.

Location: Bulgaria

254891 - HEALTH & BEAUTY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish privately-owned;• Health and beauty organisation;• Markets and distributes products via several brands;• Markets products across Europe, the Americas, the Middle East and Asia.	<ul style="list-style-type: none">• Health and beauty businesses;• Located worldwide;• Turnover in the range of \$500k-\$10m.

Location: Ireland

267566 - FASHION BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Leading fashion retail group;• Retailers food & beverage, home appliances, beauty products and fashion items;• Owns and manages over 100 stores;• Active across the Caucasus and Central Asia.	<ul style="list-style-type: none">• Brands or a share of a fashion brand;• Not looking to be fully engaged in operational management;• Located in Europe;• Initial investment potential of €5m-€10m.

Location: Azerbaijan

7377 - NON-PERISHABLE CONSUMER PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US investment vehicle;• Main interests are consumer, technology and real estate;• Based in the US.	<ul style="list-style-type: none">• Non-perishable branded consumer products;• Products for sports, lifestyle and toys;• Located anywhere;• Turnover in the range of \$10m-\$75m;• EBIT in the range of \$2m-\$8m;• Gross margin of 40%+.

Location: USA

266083 - COSMETICS & PERSONAL CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Leading provider of therapeutic cosmetics and health products;• Activities include the production and development of new products;• Located in Germany.	<ul style="list-style-type: none">• Natural cosmetics and personal care products with medical standards;• Brands and cosmetic/OTC businesses;• Located globally;• Turnover in the range of €3m-€100m• EBITDA in the range of €500k-€15m.

Location: Germany

270344 - NON-BRANDED LIFESTYLE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Italian kitchen lifestyle brand;• Manufactures a range of designer kitchen products from ovens, cookers and fridges to toasters, coffee machines and kettles;• Products sold globally;• Part of a wider, Belgian industrial holding group.	<ul style="list-style-type: none">• Manufacturers, dealers and retailers of non-branded lifestyle products;• Interested in expanding their outdoor product range;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

268984 - BATHROOM PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Multi-national bathroom, sanitary ware and plumbing fixture company;• Designs, manufactures and develops innovative bathroom solutions;• Headquartered in Belgium.	<ul style="list-style-type: none">• Bathroom products trader;• Providers of bespoke, quality bathroom products to a specific market;• Located globally;• Turnover up to £25m;• Minimum EBITDA £1m.

Location: Belgium

269536 - COSMETIC & FRAGRANCE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Producer of fragrances and cosmetics;• Manufactures products under its own brand, as well as numerous other brands for which it has purchased the license;• Controls the entire product life cycle;• Operates across Europe;• Headquartered in France.	<ul style="list-style-type: none">• Cosmetic and fragrance brands;• Distributors and manufacturers of cosmetics and fragrances;• Located in Europe;• Minimum turnover €10m.

Location: France

268593 - KITCHEN & BATHROOM EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of kitchen & bathroom equipment alongside household heating- and water-related products;• Operates from an extensive network of retail outlets;• Located in Belgium.	<ul style="list-style-type: none">• Distributors of kitchen & bathroom equipment, household heating and water-related products;• Located in Europe;• EBITDA >£1m.

Location: Belgium

258920 - WALLPAPER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of high-end vinyl wallpaper;• Products are sold under own brand names as well as under private labels;• Distributes and sells through a global network of third-party re-sellers and retailers;• Headquartered in Belgium with production sites across Europe.	<ul style="list-style-type: none">• Manufacturers of wallpaper products;• Located across Europe, UK and Russia;• Revenue above €2m.

Location: Belgium

270537 - GARDEN FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of garden furniture to retail outlets;• Products are umbrellas and garden furniture covers;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Distributors of garden furniture;• Producers of innovative outdoor furniture targeted at the medium-high end customer segment;• Located in Europe;• EBITDA >€1m.

Location: Netherlands

260304 - DIY, HOME & GARDEN *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• DIY retail chain;• Offers branded products for home and garden fitting, repairs and maintenance;• Over 40 physical stores and an online shop;• Stores located across Denmark.	<ul style="list-style-type: none">• Distributors of DIY, home and garden products;• Online retailers of DIY products;• Located in the Nordics;• EBITDA margin above 15%.

Location: Denmark

14073 - CONSUMER BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE firm;• Consumer specialists;• Takes a minority or majority stake;• Located in the UK.	<ul style="list-style-type: none">• Leading and emerging consumer brands;• Located across Europe;• Growth potential, not necessarily breakeven;• Invests between £5m-£15m+.

Location: England

258942 - BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of branded high-end pushchairs and baby accessories;• Products are sold through third-party retailers in 25 countries, mostly in Europe, the UK and Australia;• Also sold online via their own website;• Based in the Netherlands.	<ul style="list-style-type: none">• Baby product manufacturers;• Products sold to through third party retailers;• Located in Europe;• Minimum turnover €2m.

Location: Netherlands

271008 - AUTOMOTIVE TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of portable electronics and entertainment systems for transport;• Products include dash cams, headphones and portable DVD players;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of automotive technologies (dash cams, DVD players);• Technology with 4G/5G functionality;• Providers of automotive insurance products and services;• Located in Europe and the US;• Minimum EBITDA £250k.

Location: England

258563 - WOMEN'S CLOTHING DESIGNER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and retailer of own-branded women's clothing;• Manufactured and distributed by third parties;• Located in Denmark.	<ul style="list-style-type: none">• Designers of women's clothing;• Located in Europe;• Minimum EBITDA £500k.

Location: Denmark

269986 - LUGGAGE, BAGS & TRAVEL ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of a luxury, handcrafted luggage and bags brand;• Products include luggage, handbags, purses, briefcases and travel accessories;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of luggage, bags and other travel accessories;• Located in Europe;• Minimum EBITDA £250k.

Location: England

265689 - CONTAMINATION CONTROL SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Distributor of cleaning supplies to the life sciences industry;• Products include disinfectants, wipes, disposable garments;• Located in the Netherlands.	<ul style="list-style-type: none">• Value-added distributors of contamination control supplies;• Suppliers of cleaning supplies to the healthcare sector;• Located in Europe;• Minimum EBITDA €250k.

Location: Netherlands

262393 - MEDICAL WORKWEAR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer, manufacturer and supplier of medical workwear;• Products are sold via online and offline (catalogues) channels;• Located in Germany.	<ul style="list-style-type: none">• Designers, manufacturers and suppliers of medical workwear (or adjacent sectors);• Products to include lab coats, shoes and accessories;• Located in Europe;• Minimum EBITDA €250k.

Location: Germany

269907 - CORPORATE CLOTHING UNIFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of designer men's apparel;• B2B and B2C;• Products include business wear and formal wear;• Located in the US.	<ul style="list-style-type: none">• Suppliers of corporate clothing uniforms;• Located in the US and Europe;• Minimum EBITDA \$250k.

Location: USA

269970 - SHOES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of handmade, premium men's footwear;• Products include loafers, Chelsea boots and celebrity collaborations.	<ul style="list-style-type: none">• Manufacturers and suppliers of shoes;• Located in Europe;• Minimum EBITDA £250k.

Location: England

255140 - PROFESSIONAL KITCHEN EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of stainless steel equipment for the catering sector;• Located in France.	<ul style="list-style-type: none">• Manufacturers of professional kitchen equipment and food retail counters;• Located in Europe;• Minimum EBITDA £250k.

Location: France

271478 - BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and retailer of baby products;• Branded products;• Located in France.	<ul style="list-style-type: none">• Manufacturers and retailers of baby products;• Located in Europe;• Minimum EBITDA €250k.

Location: France

268548 - COSMETICS & FRAGRANCES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of branded cosmetics, fragrances and other personal care products;• Operations across the Far East.	<ul style="list-style-type: none">• Manufacturers of branded cosmetics, fragrances and other personal care products;• Located globally;• EBITDA >£1m.

Location: Japan

15197 - CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of women's, men's and children's clothing;• Operates across Asia and Europe.	<ul style="list-style-type: none">• Manufacturers, retailers and suppliers of clothing;• Will consider distressed;• Located globally;• Any size.

Location: England

FOOD & BEVERAGES

252448 - GLUTEN FREE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Provider of gluten free food;• Products include bread, rolls, cakes, pastry and pies;• Products are sold across continental Europe.	<ul style="list-style-type: none">• Gluten free bakery products and brands;• Located across continental Europe;• Minimum turnover €20m.

Location: Scotland

252359 - HEALTHY FOOD & SUPPLEMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK-listed;• Manufacturer and distributor of organic healthcare products;• Products include healthy snacks, meal replacement shakes, weight control tablets, protein shakes & bars, shots, cereals, etc;• Distributes through healthcare retail chains, online and through wholesalers;• Operates globally.	<ul style="list-style-type: none">• Healthy food and supplement providers;• IP from established brands;• Located in Europe, Australasia and the US;• EBITDA above £500k.

Location: England

268040 - FOOD & BEVERAGE DISTRIBUTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Wholesale food distributor;• Products include prepared food, cold food, confectionery and alcoholic beverages;• Located in Japan;• Actively acquisitive.	<ul style="list-style-type: none">• Food and beverage distributors;• Located worldwide (particularly outside of Japan);• EBITDA >£1m.

Location: Japan

264459 - CONSUMER PACKAGED GOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• FMCG/food and beverage manufacturer;• Strong track record of building household brands;• Manufactures and distributes consumer packaged products to retail consumers;• Presence across Africa, Asia and Europe.	<ul style="list-style-type: none">• Consumer packaged goods;• Ideally a growing or established mid-size brand;• Products include packaged foods, beverages, alcohol, personal care and home care;• Located in Africa, Middle East, Asia, Latin America, Western Europe and Eastern Europe;• Actively seeking deals in Spain and India;• Ticket size of \$1m-\$100m;• Also interested in global plant-based milk manufacturers with a turnover <\$50m.

Location: Singapore

268253 - FISH PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Fisheries business;• Carries out fishing operations and manages fish farms worldwide.	<ul style="list-style-type: none">• Producers of fish and fish-based products;• Located worldwide;• EBITDA >£1m.

Location: Japan

268882 - BEER MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Independent brewery;• Produces natural and sustainable beer to be sold to the consumer market;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of beer;• Specialises in craft beers;• Located globally;• Turnover up to £2m.

Location: England

258055 - PREMIUM PET FOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of premium pet food serving international markets;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of premium pet food;• Located in Europe;• Turnover >£5m.

Location: USA

258049 - FREEZE-DRIED FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of high-quality freeze-dried fruits, vegetables, and proteins;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of freeze-dried fruits, vegetables, and proteins;• Located in Europe;• Turnover >£5m.

Location: USA

269679 - FOOD, SNACK & REFRESHMENT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of customised fresh food, snacks, and refreshment services to businesses;• Located in the US.	<ul style="list-style-type: none">• Providers of food, snack and refreshment services to commercial entities;• Located in Europe;• Turnover >£5m.

Location: USA

269650 - FOOD BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Leading provider of branded, specialty food products;• Located in the US.	<ul style="list-style-type: none">• Home living, mid-range food brands;• Located in Europe;• Turnover >£5m.

Location: USA

15861 - DAIRY-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Dairy cooperative;• Products include butter, cheese, milk, crepes, dry ingredients, nutritional products and dietary supplements;• Located in France;• Operates throughout Europe.	<ul style="list-style-type: none">• Manufacturers and distributors dairy-based products;• Particular interest in cheese and dry ingredients;• Located in Europe;• Turnover in excess of €5m.

Location: France

265425 - CONDIMENT MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of private label condiments including custom formulation, nutritional labelling and custom packaging;• Products include sauces, marinades, dips, salad dressings and drink concentrate;• Serves the retail and food service industries;• Located in Canada.	<ul style="list-style-type: none">• Manufacturers of sauces, marinades, dips and similar products;• Preference given to those serving the foodservice industry;• Located in Europe or North America;• Profits in excess of €5m.

Location: Canada

252496 - CAKES & BISCUITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of biscuits and cakes;• Products include caramelised biscuits and gingerbread;• Actively acquisitive;• Located in Belgium;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of cakes and biscuits;• Interested in healthy snacks;• Branded products with international potential;• Any location;• Any size.

Location: Belgium

268196 - PROCESSED FOOD PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Wholesaler and trader of food products;• Supplies processed and unprocessed seafood along with other food products;• B2B;• Based in Japan.	<ul style="list-style-type: none">• Manufacturers of processed food products;• Products of interest include:<ul style="list-style-type: none">○ Meat e.g. salami and jerky,○ Dairy e.g. cheese,○ Frozen vegetables,○ Health foods;• Located internationally;• Deal value up to US\$10m.

Location: Japan

271044 - ALCOHOLIC DRINKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of a specific premium spirit;• Located in Austria.	<ul style="list-style-type: none">• Manufacturers and suppliers of alcoholic drinks;• Located in Europe;• Minimum EBITDA £250k.

Location: Austria

12629 - MEAT & SEAFOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Importer, exporter and distributor of food products;• Chilled, frozen and cooked meats and seafood;• Located in the South of England;• Operates in the UK, Ireland, America, Asia and Europe.	<ul style="list-style-type: none">• Wholesalers of meat and seafood;• Located globally;• Turnover up to £30m.

Location: England

267021 - VEGETABLE OILS & FATS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of oils and fats;• Headquartered in Sweden;• Operates across Europe and the US.	<ul style="list-style-type: none">• Manufacturers of vegetable oils and fats;• Including emulsifiers and lecithin;• Industries include chocolate & confectionery, infant nutrition, health nutrition, plant-based foods, bakery, dairy fat alternatives, foodservice and personal care;• Also interested in smaller suppliers of ingredients/sauces/marinades to the foodservice sector;• Located globally;• Particularly interested in Southern and Eastern Europe;• EV in excess of \$10m.

Location: Sweden

267478 - FROZEN BAKERY GOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Agro-food industrial group;• Manufacturer and supplier of raw materials to the baking industry;• Also produces dough and flour.	<ul style="list-style-type: none">• Manufacturers of frozen bakery products;• Products include sweet and savoury filled croissants, plain croissants, Danish pastries, pain au chocolat and other sweet & savoury baked pastries;• Located in Europe excluding France;• Will consider frozen bread if it is a minority aspect of the business;• Turnover sweet spot in the range of €15m- €20m;• Will consider larger.

Location: Belgium

252903 - COFFEE BRAND OR ROASTER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Hot beverage franchise;• Coffee products served within petrol stations, hotels, shops and cafes;• Also produces retail bags of whole beans and pre-ground coffee;• Located in UAE;• Operates worldwide.	<ul style="list-style-type: none">• Coffee brand or roaster that outsources their roasting;• Located globally;• EBITDA c.£1m.

Location: United Arab Emirates

261181 - SHELLFISH & SEAFOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Producer of fresh fish products;• Manages the entire production and processing procedure;• Products include shellfish and a variety of salmons;• Customers include major retailers, industry buyers, food service and catering businesses;• Serves customers across Europe, the US and Asia.	<ul style="list-style-type: none">• Shellfish and seafood producers and processors;• Offering fresh hot and cold fish products;• B2B;• Located across Europe;• Minimum EBITDA €1m.

Location: Netherlands

262620 - PET NUTRITIONAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of nutritional supplements for pets;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of pet nutritional products/food;• Located in Europe;• Minimum EBITDA £250k.

Location: England

269394 - AMBIENT FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Food producer;• Products include sauces, ready meals, pastas, powders and soups;• Located in Spain.	<ul style="list-style-type: none">• Food manufacturers;• Located in Europe;• EBITDA >€1m.

Location: Spain

267504 - BRANDED MINERAL WATERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Family-owned manufacturer of natural water-based drinks;• Products include spring water, mineral water, flavoured water, still and sparkling lemonades;• All ingredients are 100% natural;• Production sites across Europe;• Products sold under own brands.	<ul style="list-style-type: none">• Producers of branded mineral waters;• Includes lemonades and flavoured waters;• Located globally;• Turnover in the range of €20m-€50m.

Location: Belgium

267358 - COLD-PRESSED JUICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Producer of fruit-based drinks;• Products include smoothies, juices, iced teas, protein drinks, lemonades, etc.;• Production facilities in Germany, the Netherlands and France.	<ul style="list-style-type: none">• Producers of cold-pressed juices;• Using a high-pressure preservation technique;• Traditional producers of fresh juices;• Private label contract manufacturing;• Located across Europe;• Minimum EBITDA €1m.

Location: Netherlands

265077 - DAIRY FOODS & INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of intermediate food products to the processed cheese market;• Develops cheese ingredients for the food-processing industry;• Based in France.	<ul style="list-style-type: none">• Manufacturers of processed cheese and cheese products;• Operating B2B;• Serving fast food and quick service restaurants;• Some interest in targets serving retail clients;• Focused on Germany;• Would consider Scandinavia, Spain and the Benelux if there is a high export percentage;• Minimum revenue €2m.

Location: France

260881 - WEIGHT LOSS & SPORTS NUTRITION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Developer of weight loss and sports nutrition solutions in the dietary nutrition industry;• Products are based on botanical ingredients from the Mediterranean diet;• Located in France and the US.	<ul style="list-style-type: none">• Developers of weight loss and sports nutrition solutions;• In the dietary nutrition industry;• Located in Europe;• Minimum EBITDA £500k.

Location: France

2681 - WINE & SPIRITS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Wine and spirit importer and distributor;• Luxury branded products;• Operates across the UK.	<ul style="list-style-type: none">• Distributors of branded wine and spirits;• Located in Europe;• Minimum EBITDA £500k.

Location: England

261095 - INSTANT FOOD SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of private label and branded instant food solutions;• Products include drink toppings, sweeteners, dietary products, sports nutrition and supplements;• Supplied in sachets, tins, plastic tubs and refill bags;• Sells B2B to retailers and brand owners;• Headquartered in the Netherlands with a UK office.	<ul style="list-style-type: none">• Instant food solutions providers;• Products in the hot drink and sport supplement sectors;• Located in Europe;• Minimum EBITDA €1m.

Location: Netherlands

266931 - BREWERIES & MICRO-BREWERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Independent brewery;• Brews a range of pale ales, IPAs, stouts, TIPAs, Porters, brown ale and gluten free beers;• Also has an event venue;• Headquartered in the UK.	<ul style="list-style-type: none">• Breweries and micro-breweries;• Brewing a range of beers, including gluten free beers;• Located across the UK, Benelux and Germany;• Minimum EBITDA £1m.

Location: England

264519 - HALAL MEAT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Distributor of halal processed meat;• Supplies retailers, super and hypermarkets;• Based in France.	<ul style="list-style-type: none">• Halal meat manufacturers and distributors;• Based in Europe;• Turnover up to £10m.

Location: France

270342 - HIGH QUALITY FOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Part of a wider Belgian industrial holdings group;• Importer of food products and creator of food concepts;• Imports and distributes a range of branded Mediterranean and Italian products;• Serves the retail, food service and industrial sector;• Distributes across the Benelux and France.	<ul style="list-style-type: none">• Importers of high-quality food products;• Strong focus on Mediterranean products with a preference for Italian;• Serving B2B and B2C customers;• Distributing across Europe with a focus on the Netherlands;• Minimum EBITDA €1m.

Location: Belgium

267477 - FROZEN BAKERY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Food producer;• Products include flour, farina and multigrains;• Headquartered in Belgium.	<ul style="list-style-type: none">• Frozen bakery products manufacturers;• Products include croissants, pastries and pain au chocolat;• Located in Europe, excluding France;• Turnover in the range of €15m-€20m.

Location: Belgium

267116 - SPREADS, SALADS & SAUCES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of salad products;• Salads include spreads, dips, sauces and cold meats;• Products offered to wholesalers, caterers and supermarkets;• Based in and distributes across the Netherlands.	<ul style="list-style-type: none">• Producers of spreads, salads and sauces;• Private label;• Located across Europe;• Domestic bolt ons should have a minimum EBITDA of €1m;• International bolt ons should have a minimum EBITDA of €3m.

Location: Netherlands

270558 - NON-DAIRY DRINKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Producer of sustainable, dairy-free and nutritional oat-based food and drink products;• Products include drinks, yoghurt and ice cream;• Operates across Europe and Asia.	<ul style="list-style-type: none">• Producers of non-dairy 'milk like' drinks;• Need to have large production capacity;• Located globally;• EBITDA >€1m.

Location: Sweden

261706 - SEAFOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Catcher, processor and distributor of frozen seafood products;• Produce is sourced from across the southwest and southeast Atlantic, with ships in Argentina, Namibia and South Africa;• Located in Spain.	<ul style="list-style-type: none">• Catchers, processors and distributors of seafood;• Based in Europe;• Revenues above €2m.

Location: Spain

260298 - NUTS & DRIED FRUIT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Private label nut supplier;• Purchase, process, mix and package nuts, kernels, seeds, subtropical fruits and related products;• Products are provided to the European retail, B2B and out-of-home markets;• Sources ingredients worldwide with production sites in the Netherlands.	<ul style="list-style-type: none">• Suppliers and processors of nuts and dried fruit products;• B2B;• Based in the DACH or Benelux regions;• Minimum EBITDA €1m.

Location: Netherlands

268855 - SOFT DRINKS & SNACKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Distributor of own-branded food and drink alternatives;• Products include fermented beverages, plant-based alternatives and confectionery;• Also distributes other brands in the same space;• Active across the UK, New Zealand and Australia.	<ul style="list-style-type: none">• Businesses operating in soft drinks and snacks;• Healthy, packaged foods;• Own brand;• Located in the UK or Europe;• Turnover in the range of €1m-€10m.

Location: Australia

259046 - BEER BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• B2B marketer and supplier of niche beer brands;• Outsources production to brewery partners;• Focus on sales, trade marketing and logistics;• Beverages include non-alcoholic beers, stout beers and dark malt drinks;• Based in the Netherlands.	<ul style="list-style-type: none">• Beer brands;• Distributors of beers and ales;• Located in the Benelux or Asia;• Turnover above €2m.

Location: Netherlands

256107 - CONFECTIONERY SUPPLIERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Luxury confectionery business;• Supplies independent retailers;• Sources confectionery from all over the UK and Europe.	<ul style="list-style-type: none">• Confectionery suppliers;• Clients include high-end retailers;• Located across Europe;• Turnover above £1m.

Location: England

264423 - PREMIUM ALCOHOL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Premium alcohol distributor;• Products include spirits, rum and whisky;• Located in France.	<ul style="list-style-type: none">• Distributors of premium alcohol;• Located in Europe;• Minimum EBITDA £1m.

Location: France

252057 - PLANT-BASED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of healthy snacks;• Brand of super-foods, offering ten products to the health-conscious customer;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of plant-based products;• Vegan snacks/ingredients;• Located in Europe;• Minimum EBITDA £250k.

Location: England

267942 - PREMIUM FISH *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Smoked salmon provider;• Located in the Netherlands.	<ul style="list-style-type: none">• Premium fish distributors;• Located in Europe;• Minimum EBITDA £500k.

Location: Netherlands

264856 - PREMIUM ALCOHOLIC BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Premium alcoholic brand;• Online store and sold by many retailers;• Located in Spain.	<ul style="list-style-type: none">• Premium alcoholic brands;• Located in Europe;• Minimum EBITDA £1m.

Location: Spain

255139 - AROMATIC INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of aromatic raw materials, food flavourings and aromatic ingredients;• Customers includes manufactures, craftsmen (food and catering trades);• Located in France.	<ul style="list-style-type: none">• Manufacturers of aromatic ingredients;• Located in Europe;• Minimum EBITDA £250k.

Location: France

264523 - READY-TO-EAT FOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Value added vegetables, fruits and carbohydrates supplier;• Supplies food manufacturers and food services;• Located in the UK.	<ul style="list-style-type: none">• Suppliers of ready-to-eat food;• Based in Europe;• Minimum EBITDA £1m.

Location: England

LEISURE

263270 - LUXURY SPA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Group of spas;• Provides thermal rheumatology and phlebology treatments;• Sites include luxury accommodation and catering;• Located across France.	<ul style="list-style-type: none">• Luxury spas and wellbeing resorts;• Offering niche treatments;• Located across Europe and the UK;• Turnover >€8m.

Location: France

268697 - LEISURE & HOSPITALITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Conglomerate with a focus on the leisure and hospitality sectors;• Businesses include restaurant chains, in-flight catering companies, contract catering providers, food processing companies and hotel chains;• Headquartered in Japan.	<ul style="list-style-type: none">• Opportunities in the leisure and hospitality industries;• Located globally;• EBITDA >£1m.

Location: Japan

8452 - SELF-SERVICE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Supplier of photobooths, vending equipment and digital photo kiosks;• Headquartered in the UK;• Global operations.	<ul style="list-style-type: none">• Suppliers of self-service equipment;• Also interested in acquiring launderettes;• Located in Europe;• Turnover in the range of £2m-£20m.

Location: England

4689 - RESTAURANTS, CLUBS & BARS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Media and entertainment group;• Works with brand owners, media owners and agencies with advertising;• Also operates a number of restaurants and bars;• Offers media buying services and music label management and production;• Publishes an online fashion magazine;• Active across Europe, the UK, US and Australia.	<ul style="list-style-type: none">• Restaurant, club and bar groups;• Late night and wet-led operations;• Located globally;• Turnover c.£1.5m.

Location: England

104 - RETAIL & PROMOTIONAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Competitions provider;• Prizes are luxury cars;• Located at airports, events and shopping centres across the UK;• History of acquisitions.	<ul style="list-style-type: none">• Retail and promotional product providers;• Turnarounds/distressed situations are of interest;• Based in the UK or Europe;• Any size considered.

Location: England

260893 - TRAMPOLINE PARKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Operator of trampoline parks;• Sites across the UK.	<ul style="list-style-type: none">• Trampoline parks;• Distressed businesses of interest;• Located in the UK and Europe;• Turnover up to £10m.

Location: England

6370 - SPAS & HOTELS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Tourism group;• Active in incentive schemes and congresses, event management, outdoor management training, safaris, sport and activities group, spas, hotels and transportation;• Headquartered in the Czech Republic;• Operates globally.	<ul style="list-style-type: none">• Spas and hotels;• Tour and package holiday providers;• Tourist travel;• Travel agencies;• Event management businesses;• Located globally;• Minimum EBITDA of £250k.

Location: Czech Republic

14833 - BREWERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK-listed;• Independent brewery;• Produces several different beers;• Brands are stocked in pubs and stores across the South;• Operates an online shop and a brewery shop.	<ul style="list-style-type: none">• Breweries;• Strong brand;• Dealing with volumes around 3000hl;• Located across Europe;• Minimum EBITDA £500k.

Location: England

263934 - HORSE BREEDER & TRAINER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Equestrian group;• Sources, develops, trains and sells world-class dressage horses;• Majority of revenue is generated in Europe;• Scope for international expansion.	<ul style="list-style-type: none">• Horse breeders and/or trainers;• Primarily based in Europe;• Will consider global;• Turnover in excess of €2m.

Location: Denmark

8228 - RETAIL, TRAVEL, HOSPITALITY & EDUCATION SECTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> Overseas; Large conglomerate operating across numerous industries; Services focus on the retail, travel technology, aviation, hospitality and education sectors; Headquartered in Asia. 	<ul style="list-style-type: none"> Business entities within the retail, travel technology, aviation, hospitality and education sectors; Includes luxury hotels, resorts, restaurants, travel agencies, flight services and educational institutions for the tourism & aviation sector; Located globally; Any size.

Location: UAE

268780 - LIVE EVENTS ORGANISER & PROMOTER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> Belgian PE-owned; Provider of live entertainment; Events include music festivals, music concerts and stand-up performances; Active across the Nordics. 	<ul style="list-style-type: none"> Organisers and promoters of live events; Agents for local talent; Active across all areas of entertainment; Festivals or festival providers; No interest in marketing, media or exhibitions; Located in the Nordics, the UK or wider Europe; Minimum EBITDA €2m.

Location: Norway

270177 - HEALTH & BEAUTY CLINICS & RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> Swedish PE-owned; Chain of health & beauty stores and clinics; Operates across Norway. 	<ul style="list-style-type: none"> Health & beauty retailers and clinics; Located in Europe; EBIT of 20% or more.

Location: Norway

270081 - PIZZA RESTAURANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Pizza restaurant chain;• Operates restaurants across France.	<ul style="list-style-type: none">• Pizza restaurants;• Located across Europe;• French businesses should be early stage;• Average spend per person €10-€20;• Investments between €1m-€10m.

Location: France

270080 - BURGER RESTAURANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Premium burger brand;• Operates food trucks and restaurants across France.	<ul style="list-style-type: none">• Burger restaurants;• Located across Europe;• French businesses should be early stage;• Average spend per person €10-€20;• Investments between €1m-€10m.

Location: France

270082 - MEXICAN RESTAURANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Premium Mexican fast food brand;• Operates restaurants and food trucks across France.	<ul style="list-style-type: none">• Mexican restaurants;• Located across Europe;• French businesses should be early stage;• Average spend per person €10-€20;• Investments between €1m-€10m.

Location: France

269234 - LUXURY TOURIST COMPLEXES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Luxury tourist complex;• Over 200 residential apartments and a five-star hotel & spa;• Located in Italy.	<ul style="list-style-type: none">• Luxury tourist complexes;• Located globally;• Minimum EBITDA €1m.

Location: Italy

RETAIL

253958 - TOYS WHOLESALER & RETAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Toys wholesaler and retailer;• Operates through a channel of retail outlets, online components, wholesale operations and a mail order catalogue service;• UK-based.	<ul style="list-style-type: none">• Online retailers or wholesalers of toys, games and gadgets;• Must import, distribute or hold a licence;• UK or European-based;• Any turnover or EBITDA considered.

Location: England

260910 - OPTICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retail optical services brand;• Also offers optical treatments;• Located in Scotland.	<ul style="list-style-type: none">• Optical treatment providers including cataracts and laser eye surgery;• Retailers of optical products;• Located in Europe;• EBITDA above £1m.

Location: Scotland

269849 - HEALTHCARE & SELF-CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Omnichannel consumer healthcare company;• Offers a portfolio of self-care branded and OTC products, following a multichannel approach;• Channels include retail, direct e-commerce, marketplaces, social media, mail order, home parties and teleshopping;• Distributes internationally.	<ul style="list-style-type: none">• Retailers and distributors of healthcare and self-care products;• Active D2C;• Emerging distribution channels;• Digital branding and digital consumer channels;• Located across Europe;• Turnover up to €100m.

Location: Belgium

270079 - CULTURAL & TOURISM STORES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Distributor and publisher of cultural and tourism products;• Operates stores in cultural, tourist establishments;• Manages ecommerce sites for partners;• Distributes products across a network of global stores;• Offers branding, store design and merchandising services;• Also offers product sourcing, HR, event and licensing services;• Stores across Europe.	<ul style="list-style-type: none">• Stores linked with cultural and tourist attractions and buildings;• Located across Europe;• Investments between €1m-€10m.

Location: France

268707 - CAR DEALERSHIP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• New and used car dealership (sale and rental);• Operates across a network of outlets;• Located in Japan.	<ul style="list-style-type: none">• Automobile dealerships;• Located worldwide;• Any size.

Location: Japan

254444 - ONLINE WINE RETAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Online wine retailer;• Offers one off purchases and subscriptions;• Located in the UK.	<ul style="list-style-type: none">• Wine retailers;• Located in Europe;• Minimum EBITDA £250k.

Location: England

268637 - JEWELLERY RETAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Retailer of high-end jewellery;• Products include necklaces, earrings, wedding rings and charms;• Operates in East Asia.	<ul style="list-style-type: none">• Jewellery retailers;• Located globally;• EBITDA >£1m.

Location: Japan

268674 - AUTOMOTIVE DISTRIBUTOR & DEALERSHIP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Car dealership;• Distributes automobiles produced in Europe and North America;• Located in Japan.	<ul style="list-style-type: none">• New and used automotive distributors and dealerships;• Located globally;• EBITDA >£1m.

Location: Japan

259037 - E-COMMERCE PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• E-commerce platform for children's fashion and accessories;• The website is available in 6 languages and sells children's clothing from designer fashion brands;• Based in France;• 50% of their sales come from across Europe and the UK.	<ul style="list-style-type: none">• E-commerce platforms for children's fashion and accessories;• Preference is for selling directly to customers through a website;• Located in Europe;• Revenues above €2m.

Location: France

251625 - LIFESTYLE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Sourcing company;• Sources products for the sports, leisure and lifestyle sectors;• Headquartered in Hong Kong.	<ul style="list-style-type: none">• Retailers of lifestyle products;• B2B distributors;• Lifestyle brands;• Located globally;• Any size.

Location: Hong Kong

269504 - PHARMACIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Pharmacy chain and central compounding facility;• 40 pharmacies across the Netherlands;• Offers 24-hour prescription services and consultations;• Compounding facility prepares prescriptions for hospitals, pharmacies and general practitioners;• Stocks Z-index pharmaceuticals.	<ul style="list-style-type: none">• Chains and single pharmacies;• Pharmaceutical distributors;• Third party pharmaceutical compounding;• Providers of raw materials and equipment for inhouse compounding;• Located globally, with a focus on Europe;• EBIT up to €50m.

Location: Netherlands

268566 - SECOND-HAND CAR AUCTIONEER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Second-hand car auction company;• Services are provided both from a network of physical premises and online;• Located in France.	<ul style="list-style-type: none">• Second-hand car auctioneers;• Located across Europe;• Minimum EBITDA €2m-€3m.

Location: France

269291 - LUGGAGE & BAGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Retailer of luggage and bags;• Products include retail luggage, handbags, backpacks, business bags, and travel accessories for women, men and children;• Stores stock a wide range of brands and also sell through an online store;• Operates in Canada.	<ul style="list-style-type: none">• Retailers and distributors of luggage, bags and other travel accessories;• Located globally;• Stressed, distressed, turnaround or underperforming businesses are of interest;• Minimum turnover \$5m.

Location: Canada

270617 - LADIES FOOTWEAR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Purveyor of ballet pumps and ladies footwear;• Sells in own stores globally;• Also operates an online store;• Manufactured across Europe.	<ul style="list-style-type: none">• Manufacturers of ladies footwear;• High-end and high fashion products;• Located globally;• Interest in distressed;• Any size.

Location: England

265143 - JEWELLERY RETAIL CHAIN *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Jewellery retail chain;• Group of over 100 stores;• Wide range of gold and silver jewellery, watches and accessories;• Based in the Netherlands.	<ul style="list-style-type: none">• Jewellery retail chains;• Located internationally;• Revenue above €2m.

Location: Netherlands

255993 - RETAIL & E-TAIL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK MBI;• Experience in the retail sector;• Previous owner of a number of mid-sized UK retailers;• Backed by an international investor;• Strong acquisition track record and capabilities.	<ul style="list-style-type: none">• Established retail or online businesses, or consumer product brands;• Either reselling branded products or retailing an established own brand;• Located in the UK and Europe;• Will acquire share capital, business and assets or IP;• Revenue ideally in the range of £5m-£50m.

Location: Scotland

12056 - CYCLING RETAILER & E-TAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Online retailer of cycling products;• Products include bikes, clothing, tyres and frames.	<ul style="list-style-type: none">• Cycling retailers and e-tailers;• Operations worldwide;• Any size.

Location: England

267359 - WINE, COFFEE & SNACKS ONLINE B2C SALES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Online wine retailer;• Market products under various labels;• Active across the Benelux and Germany.	<ul style="list-style-type: none">• Online B2C sales;• Products including wine, coffee and snacks;• Located across the Benelux, UK, France, Germany and Scandinavia;• EBITDA up to €8m.

Location: Netherlands

257489 - ONLINE/MAIL ORDER HOME RETAILERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Online retailer of home and garden products;• Products include bedding, sofas, tables, chairs and decorations;• Located in France.	<ul style="list-style-type: none">• Online or mail-order home retailers;• Products made by local suppliers;• Looking to expand internationally;• Must have French presence;• Turnover >£15m.

Location: France

12037 - FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Manufacturer and retailer of furniture;• Products include sofas, beds, wardrobes and tables;• Operations nationwide.	<ul style="list-style-type: none">• Manufacturers and retailers of furniture;• Located globally;• Any turnover.

Location: England

11286 - MOBILE PHONES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Online retailer of mobile phones and accessories;• Products include phones, batteries, chargers, cases, screen protectors and headphones;• Operations across the UK, US and Europe.	<ul style="list-style-type: none">• Online retailers/e-commerce businesses relating to mobile phones;• Distributors of telecommunications or technology products;• No interest in device repairs;• Located worldwide;• Turnover up to £10m;• EBITDA <£500k.

Location: England

337 - OUTDOOR TOYS & PLAY STRUCTURES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of outdoor toys;• Products include scooters, climbing frames, swings, trampolines, sandpits, etc.;• Sell via their website and through a wide network of retailers;• Products sold across the UK.	<ul style="list-style-type: none">• Manufacturers and retailers of outdoor toys and play structures;• Located globally;• Turnover up to £25m.

Location: England

265632 - RETAIL, WHOLESALE & ECOMMERCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Consultancy firm focusing on the retail sector;• Offers services to businesses facing liquidity issues or those with unprofitable stores;• Services offered across the UK.	<ul style="list-style-type: none">• Retail, wholesale or ecommerce businesses;• Distressed or stressed i.e. turnaround opportunities;• Stock financing requirement;• Based in UK, Northern Europe or Spain;• Turnover above £10m.

Location: England

15482 - BRANDED & NON-BRANDED BATHROOM PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Online retailer of bed and bath products;• Product range includes duvets, pillows, toppers mattresses, bed linen and towels;• Products sold across the UK.	<ul style="list-style-type: none">• Online retailers of branded and non-branded bathroom products;• Located internationally;• Turnover above £1m.

Location: England

7072 - WINE E-TAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of companies involved in distributing, bottling and retailing wine;• Operates across the UK.	<ul style="list-style-type: none">• Online retailers of wines and related products;• Located across the UK and Europe;• Turnover up to £10m.

Location: England

252958 - FILM EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Omni-channel retailer for photography and video equipment;• Serve professionals and amateurs;• Sold online and in physical stores;• Stores located across Europe.	<ul style="list-style-type: none">• Retailers of photography, videography and film equipment;• Located globally;• EBITDA margin 15%.

Location: England

6941 - OUTDOOR PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retailer of outdoor products;• Men's and women's products for hiking, travelling, skiing, camping and cycling;• Operates across the UK and Europe.	<ul style="list-style-type: none">• Outdoor products retailers;• Must be 100% own brand;• Located in the UK and Europe;• Turnover up to £40m.

Location: England

15485 - FASHION E-TAILERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Online retailer of ladies' fashion;• Product range includes clothing, footwear and accessories.	<ul style="list-style-type: none">• Online fashion retailers;• Beauty brands of particular interest;• Located worldwide;• Any size.

Location: England

258398 - GAMING INDUSTRY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• E-commerce technology company, active in the video game industry;• Offers games across multiple platforms;• Operates globally.	<ul style="list-style-type: none">• Technology platforms in the gaming industry;• Interested in distressed deals;• Located globally;• EBITDA >£500k.

Location: England

266586 - HEALTH, FITNESS, WELLNESS & BEAUTY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Retailer and distributor in the health, fitness, wellness and beauty sector;• Products include sports nutrition, health supplements, apparel, personal care, ready-to-eat and ready-to-drink products;• B2B and B2C operations;• Actively acquisitive with plans for IPO;• Located in Asia.	<ul style="list-style-type: none">• Online retailers of health, fitness, wellness and beauty products;• Brand representation of interest, but brands acquisition is not;• Located in South-East Asia and the UK;• Will consider other countries for the right opportunity;• Turnover in the range of US\$5m-US\$10m;• Keen for management to remain post-acquisition.

Location: Singapore

266223 - FOOTWEAR STORES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Retailer of trainers;• Focus on female customer base;• Based in France.	<ul style="list-style-type: none">• Retail networks of relatively small stores;• Stores with average selling surface of 100m²-150m² excluding backroom;• Located in Europe;• Minimum EBITDA £200k.

Location: France

TOBACCO

255405 - VAPING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retailer and supplier of vaping products;• Products include e-cigarettes, e-liquids, accessories and chargers;• Located in the North.	<ul style="list-style-type: none">• Manufacturers, retailers and suppliers of vaping products;• Bolt-ons are of interest;• Located in Europe;• Turnover up to £10m.

Location: England

270206 - E-LIQUIDS & E-HARDWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of e-liquids to the vaping sector;• Own label and white label e-liquids;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of e-liquids or e-hardware;• Located in Europe;• EBITDA between £500k-£5m.

Location: England