

CONSUMER BUYERS

ACQUISITIVE IN THE UK & ROI

OCTOBER 2020

Sectors Featured Include: Consumer, Food & Beverages, Leisure, Retail and Tobacco

SECTORS

To view our buyers targeting UK- and ROI-based opportunities in the Consumer, Food & Beverages, Leisure, Retail and Tobacco sectors, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

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- CONSUMER
- FOOD & BEVERAGES
- LEISURE
- RETAIL
- TOBACCO

CONSUMER

253054 - NURSERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Nurseries and plant & flower distributors;
 Horticulturist; 	 Located within Europe;
 Grows, processes, packages, markets, and distributes cut flowers; 	Global operations;Any size.
 Also provides prepared fresh vegetables; 	7 my size.
 Supplies major UK retailers; 	
Produces in Europe and exports globally.	

Location: England

262896 - DYES, TEXTILES & WEAVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Traditional dye manufacturers and
 Textile weaver and dye business; 	associated businesses;
 Uses traditional weaving techniques and 	 Textiles and weaving businesses;
dyes;	 General heritage textile businesses;
 Manufactures several collections a year and 	UK-based;
exports globally;	Turnover >£1m.
UK-based.	

Location: England

262697 - HOME TEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Supplier of home textiles specializing in table linens, kitchen textiles, rugs, and innovative solution-based home products; Headquartered in the US. 	 Suppliers of home textiles and other home based products; Located in Europe and the US; Turnover >£5m.
- ricadquartered in the os.	

Location: USA

261778 - **NUTRITIONAL**, **WELLBEING** & **BEAUTY PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; Supplier of over the counter pharmaceutical and health products; Products are sent directly to consumers via a 	 Distributors of nutritional, wellbeing and beauty products; Online retailers selling pharmaceuticals and health products;
 subscription process; Products cover digestion, nutrition, supplements, vitamins, beauty and wellbeing; Operates through an ecommerce site; Products manufactured in Norway. 	 Located across Europe; EBITDA up to €50m.

Location: Norway

253621 - SOFA MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of furniture;
 Manufacturer of furniture; 	 Focus on sofa manufacturing;
 Supplies to national, independent and online retailers; 	New design technologies;Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

266083 - MEDICAL STANDARD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Natural cosmetics and personal care products with medical standards;
 Leading provider of therapeutic cosmetics and health products; 	Brands and cosmetic/OTC businesses;
 Activities include the production and 	 Located globally;
development of new products;	 Turnover in the range of €3m-€100m;
Located in Germany.	• EBITDA in the range of €500k-€15m.

Location: Germany

4906 - LEATHER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Leather producers;
 Manufacturer of leather goods; 	Clients include retailers based in the UK
 Products include leather gloves, bags and 	and overseas;
accessories;	 Based in the UK and internationally;
• Operations in the UK, China and Africa.	Turnover up to £20m.

Location: England

268462 - PHARMACEUTICALS & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Pharmaceuticals manufacturer; Products include general pharmaceuticals & medicines, cosmetics and food ingredients; Offices located across Japan. 	 Manufacturers of branded and unbranded pharmaceuticals and cosmetics; Located globally; EBITDA >£1m.

Location: Japan

264629 - PERSONAL CARE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Established buy-and-build platform of personal care brands across Europe; Predominantly focused on hair and skin care products; Located in the UK. 	 Single brands, portfolios of brands or noncore brands from larger groups with a focus on personal care; Preference for a problem solving angle; Consumer products which are distributed via traditional retail channels or online; Manufacturing should ideally be outsourced; Located in Europe; Turnover in the range of €500k-€30m for individual brands, much larger if part of a portfolio.

250471 - HEALTHCARE & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Pharmaceutical distributor; Supplies independent pharmacies and major groups; Distributes across the UK. 	 Distributors of healthcare and cosmetics supplies; Includes pharmaceuticals and fragrances; UK-based; Revenue above £5m.

Location: England

10268 - TECH PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Provider of consumer and enterprise	 Distributors of technology products and services;
technology products & services to retailers and resellers;	 To traditional and catalogue retailers, e- tailers and IT resellers;
Worldwide operations.	 Must have strong supplier and customer relationships;
	Bolt-ons to existing operations in Europe;
	Turnover in the range of £5m-£200m.

Location: England

268623 - PERSONAL HYGIENE PRODUCTS & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer and distributor of branded personal hygiene products, grooming products and cosmetics; 	 Manufacturers and distributors of personal hygiene products and cosmetics; Located globally; FBITDA >f1m.
 Products include skin care and hair care products; 	
Operates across the Far East.	

Location: Japan

16598 - HEALTH & BEAUTY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Manufacturers and wholesalers of health & beauty products;
 Manufacturer and wholesaler of health & beauty products; 	• UK-based;
 Products include OTC medicines, first aid, hair dye and oral care; 	Minimum EBITDA £100k.
Located in the UK.	

Location: England

4230 - BUSINESS SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Wholesaler and distributor of business supplies;	 Wholesalers and distributors of business supplies; Located in the UK;
 Products include stationery, electronic office supplies, facilities management products and technology products. 	Minimum EBITDA £250k.

Location: England

262181 - PET CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Brands for pet care;
 Producer and distributor of animal hygiene 	No interest in pet food;
and care products and accessories;	Pet hygiene and medicines;
 Products cover dogs, cats, rodents, birds and fish; 	Products sold through retail channels;
 Based in France and operates a factory in Tunisia; 	 Located across Europe with a focus on the Benelux, Spain and Germany;
 Distributes from locations in France and Sweden. 	 Turnover between €5m-€50m.

Location: France

270261 - BRANDS, DISTRIBUTORS & RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK investment vehicle; Belonging to a HNWI with experience in the consumer and beauty space; 	 Brands, distributors and retailers; Active in the cosmetic and beauty space; Located across the UK;
 Current offerings in retail and distribution; Willing to undertake acquisitions into trading vehicles or investments. 	Minimum EBITDA £250k.

Location: England

268621 - HOUSEHOLD & PERSONAL CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;Manufacturer of household and personal care products;	 Manufacturers of household and personal care products; Located globally;
 Products include insecticides, air fresheners, mouthwash and bubble bath; 	• EBITDA >£1m.
 Headquartered in the Far East, exports globally. 	

Location: Japan

14692 - HOMEWARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Homeware-related products;
 Designer and manufacturer of homeware 	 Located in Europe and the US;
products;	Sales from \$40m.
 Products include kitchenware, cutlery, picture frames, tableware and giftware; 	
 Owns of multiple brands; 	
 Sold through retailers, supermarkets and own-brand websites; 	
 History of acquisitions; 	
Located in the US.	

Location: USA

10579 - FLOOR COVERING DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

Criteria
ributors of floor coverings;
tomers include retailers and
tractors;
ated in Europe;
nover above £2m.

Location: England

268469 - BRANDED CLOTHES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Manufacturers, distributors and retailers
 Holding company; 	of branded clothes;
Group includes branded clothes	Located worldwide;
manufacturers, distributors and retailers.	EBITDA >£1m.

Location: Japan

268462 - PHARMACEUTICALS & COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Manufacturers of branded and unbranded
 Pharmaceuticals manufacturer; 	pharmaceuticals and cosmetics;
Products include general pharmaceuticals &	 Located globally;
medicines, cosmetics and food ingredients.	• EBITDA >£1m.

Location: Japan

268443 - HOUSEHOLD & OFFICE ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Manufacturers of household accessories,
 Manufacturer of office supplies and 	furniture, office furniture and stationery;
stationery;	 Located globally;
Based in the Far East.	EBITDA in excess of £1m.

Location: Japan

123 - PET PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of pet products;
 Manufacturer and wholesaler of pet products; 	 Targeting dogs, cats, aquariums, birds and small animals;
 Distributes their branded products to 	 Also interested in a group of pet stores;
merchants, pet shops and pet super stores;	 Located in the UK and Europe;
Based in the North.	Turnover up to £10m.

Location: England

268625 - HAIR CARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; Manufacturer and distributor of salon and hair care products; 	 Manufacturers and distributors of salon and hair care products; Located globally;
 Products include hair dye, shampoo, straightening and permanent wave chemicals; 	• EBITDA >£1m.
 Headquartered in the Far East with operations worldwide. 	

Location: Japan

269764 - SHOOTING SPORTS PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	Designers, manufacturers and marketers of sheating another medicate and related.
 Designer, manufacturer, and marketer of shooting sports products; 	of shooting sports products and related category consumables and accessories;
 Located in the US. 	 Particularly interested in archery consumables and add-ons;
	Located in Europe;
	• Turnover >£5m.

Location: USA

8559 - HEALTH & BEAUTY BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Marketer and distributor of a collection of	 Retailers and distributors of health and beauty brands;
health and beauty brands;	Located in the UK;
 Products include hair colouring and shaving products; 	Turnover up to £10m.
Based in the North West.	

Location: England

267536 - OFFICE, PRINT & STATIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Office, print and stationery distributors;
 Office and stationery supplier; 	Suppliers of PPE and workwear;
 Products include office & stationery supplies, office furniture and print & IT solutions; 	Located in the UK;EBITDA above c.£1m.
 Serves a range of clients across public and private sectors; 	
Operates nationally.	

Location: England

270083 - SPECIALISED GIFTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French PE-owned;Online flower distributor;	B2B and B2C distributors of specialised gifts;
 Also operates business lines offering chocolates, scented candles and gift hampers; 	 Located across Europe; Turnover between €5m-€20m.
Delivers across Europe and the US;Headquartered in France.	

Location: France

268447 - COSMETICS & HEALTH FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	Manufacturers of branded cosmetics and backly foods:
 Branded cosmetics and health foods 	health foods;
manufacturer;	 Located worldwide;
 Primary focus is skincare products; 	• EBITDA >£1m.
• Operates predominantly in East Asia.	

Location: Japan

254815 - CONSUMER HEALTH BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Consumer health brands;
 Healthcare group; 	 Liquid, cream and gel formulations;
 Develops and manufactures products for the elderly; 	 Located globally; Turnover between £1m-£10m.
Located in the South East.	

Location: England

14707 - BRANDED CLOTHING & HOSIERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Textiles business;	 Particularly interested in online hosiery retailers in the UK;
 Products include underwear, nightwear, swimwear, formalwear, casualwear, coats/jackets and babywear; 	 Branded clothing businesses with a retail arm; Will also consider plants which are
Operations in the Europe and Asia.	focused on non-UK business, and have fully diversified operations from textile mills to brands;
	Located in Europe;
	• Turnover >£5m.

269653 - GAMES & TOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	Designers and manufacturers of games &
 Designer, manufacturer and marketer of 	toys;
games and toys;	 Located in Europe;
 Target audience is children and families; 	• Turnover >£5m.
 Located in the US. 	

Location: USA

262991 - SCHOOL UNIFORM & SPORTSWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Designers and manufacturers of school
 Multi-brand importer and wholesaler of school uniforms, leisurewear, workwear and sportswear; 	uniform and sportswear;Trader customer base;May consider distressed;
 Design to delivery; 	 Located in the UK;
 Markets directly to trade customers; 	Any size.
 Operates across three site locations. 	,

Location: England

3090 - PET & AQUATIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Distributors of pet and aquatic products;
 Distributor of pet and aquatic products; 	Located in the UK;
 Serves the UK retail sector; 	 Turnover in the range of £2m-£6m.
 Products include foodstuffs and accessories for dogs, cats, small mammals, reptiles, birds, fish and ponds; 	
History of acquisitions.	

265204 - DANCEWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	Manufacturers of dancewear;
 Manufacturer of dancewear; 	Located in Europe;
 Includes dance recital costumes, competition costumes and footwear; 	• Turnover >£5m.
Located in the US.	

Location: USA

9105 - ABOVE-THE-NECK SAFETY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers, service providers or
 Designer and manufacturer of safety products; 	product concepts of above-the-neck safety products;
 Range includes head, eye, face, hearing and respiratory protection products; 	 Specifically looking for head, eyes, ears, face and respiratory safety products or service concepts;
 Serves over 80 countries; 	Any location is of interest;
 Substantial cash reserve. 	 Turnover in the range of £1m-£20m;
	Enterprise value in the range of £1m-£3m.

Location: England

268620 - PERSONAL HYGIENE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of personal hygiene products; Products include toothpaste, detergent, soap and hair & skin care; Located in Japan. 	 Manufacturers of personal hygiene products; Located globally; EBITDA >£1m.

Location: Japan

268548 - COSMETICS & FRAGRANCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Japanese-listed; 	Manufacturers of branded cosmetics,
 Manufacturer of branded cosmetics, fragrances and other personal care products; 	fragrances and other personal care products;
Operations across the Far East.	Located globally;
·	• EBITDA >£1m.

Location: Japan

268570 - **WINDOW FILMS, BLINDS & WALL DECORATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;Distributor of window films, blinds and wall decorations;	 Distributors of window films, blinds and wall decorations; Located across Europe;
Headquartered in Luxembourg;Products distributed across Europe.	Minimum EBITDA €2m.

Location: Luxembourg

268627 - COSMETICS, HEALTH FOODS & DENTAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Diversified conglomerate;	 Looking to expand into cosmetics and health foods;
 Main activities are the development, manufacture and sale of oral care products, including toothpastes, toothbrushes & mouthwash; 	 Manufacturers of dental and oral care products; Located globally; EBITDA above £1m.
 Headquartered in Switzerland; 	
Operations across the Far East.	

Location: Switzerland

268904 - INTERIOR DESIGN BRAND (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	 Independent interior design brands;
 Global brand in the wallcoverings, fabrics and upholstered furniture markets; 	 Focus on wall coverings, fabric, furniture and similar products;
 Located in the US and UK. 	Located globally;
	• Turnover >£5m.

Location: USA

264276 - **TEXTILE PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of fabrics, blinds, wallpapers, flooring and furniture; 	 Manufacturers and retailers of textile products; Located in the UK and Europe;
 Global network of dealers for its fabrics and blinds; 	Revenue up to £50m.
 Located in Germany; 	
 Operations in North America, Europe, South Africa, Asia and Australasia; 	
Sells into more than 80 countries.	

Location: Germany

269594 - PPE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Global supplier of hand protection products and other consumable personal protective equipment (PPE); Headquartered in the US with global operations. 	 Manufacturers or suppliers of PPE equipment; Located in Europe; Turnover >£5m.

Location: USA

258534 - OUTDOOR CLOTHING & ACTIVEWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Manufacturer and retailer of sports equipment;	 Manufacturers and retailers of outdoor clothing and activewear; Also interested in accessories;
 Specialises in the provision of protective wear for motorcycling, mountain biking, winter sports and equestrian activities; Has production, R&D, design and quality control facilities; 	 Focus on the motorcycle market; Located globally; Minimum EBITDA of €1m.
International delivery services;Headquartered in Italy.	

Location: Italy

262539 - UNIFORM SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Uniform suppliers;
 Wholesaler of school uniform products; 	Customers in the education, corporate
 Connections with London-based schools and 	and team/society sectors;
nurseries;	 UK-based, ideally in the South;
 Located in the South. 	 Turnover in the range of £250k-£3m.

Location: England

9420 - B2B WHOLESALE SUPPLIES (CLICK REFERENCE TO ENQUIRE)

 PE-owned; Wholesaler of office supplies; Supplies resellers with an extensive product range; Located in the UK. 	 B2B wholesalers of office supplies, IT supplies, PPE, waste management and catering products; Located in the UK and Ireland; Minimum EBITDA £1m.

254691 - OFFICE FURNITURE (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	PE-owned;	 Manufacturers of office furniture;
•	 Manufacturer and distributor of products to the office furniture market; 	• UK-based;
		• Turnover <£3m.
•	Products include power modules, monitor arms, CPU holders and cable management products;	
•	UK-based.	

Location: England

252062 - COSMETICS & BEAUTY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of colour cosmetics and beauty products;	 Manufacturers of cosmetics and beauty products; Supplying to well-known cosmetic houses;
 Supplies to some of the most well-known cosmetic houses in Europe; UK-based. 	Located in Europe;Any EBITDA and turnover considered.

Location: England

256741 - TROPHIES & AWARDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Supplier of trophies and awards;	 Trophies and awards suppliers and engravers; UK-based;
 Associated services include engraving and bespoke trophies; 	• Turnover >£500k.
 Clients include schools and corporate entities; 	
• UK-based.	

271074 - PERSONALISED COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Brand of luxury, homemade, vegan and environmentally friendly soap; 	 Designers and manufacturers of personal cosmetic products; Located in Europe;
 Products include hand soap, shampoo & conditioner, candles and skin care; Located in the UK. 	Minimum EBITDA £250k.
• Located in the Ok.	

Location: Ireland

260929 - TECHNICAL WORKWEAR (CLICK REFERENCE TO ENQUIRE)

PE-owned;	
 Designer and manufacturer of technical work wear for the industrial sector; Products include overalls, boiler suits, PPE, safety equipment, catering clothing and lab coats; UK-based. 	Manufacturers and brands of technical workwear; Additional services such as alterations, embroidery and heat seals; UK-based; Turnover above £2m.

Location: England

268137 - SPORTS FABRICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers and distributors of sports
 Fabric wholesaler; 	fabrics;
 Offers bespoke designs; 	 Focus on the gymnastics, dance and swimwear sectors;
Located in the UK.	Located in the UK;
	• EBITDA >£200k.

271076 - BATHROOM PRODUCTS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of premium shower enclosures; 	 Manufacturers and distributors of bathroom products and accessories; Located in Europe;
 Products include showering enclosures, shower trays and bath screens; 	Minimum EBITDA £250k.
Located in the UK.	

Location: Ireland

268049 - PERSONAL COSMETICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Personal cosmetic products;
 Manufacturer of personal products; 	 Including skincare, oral care,
 Product range includes toothpaste, shampoo & conditioner, hair dye, face cream and soap; 	baby/kid/men's cosmetics, and detergents;
Located in South East Europe.	 Own production facilities or brands without production facilities;
	 Primarily located in the UK;
	 Will consider Germany, Western Europe and Romania;
	Deal value up to €5m.

Location: Bulgaria

253644 - FURNITURE & FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of upholstery; Products include chairs, sofas and beds. 	 Manufacturers of furniture and furnishings; Located in the UK; Turnover up to £20m.

261172 - PERSONAL CARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers in the personal care sector;
 Manufacturer of hair and beauty products; 	 Located in Europe;
 Operates from one manufacturing plant and distribution centre. 	• EBITDA >£100k.

Location: Scotland

12023 - OUTERWEAR, LEISUREWEAR & SPORTSWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Outerwear, leisure and sportswear
 Outdoor clothing brand; 	clothing;
 Products include coats, base layers, footwear 	Located within the UK;
and rucksacks.	Any size.

Location: England

11366 - SAILING & MOTOR YACHTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Yachts manufacturers and distributors;
 Manufacturer of sailing and motor yachts; 	 Located in Europe;
 Located in Germany. 	Minimum EBITDA £500k.

Location: Germany

258198 - FIREPLACES & STOVES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Brands within the fireplaces and stoves market;
 Designer, manufacturer and retailer of luxury fireplaces and stoves; 	Located globally;
 Showrooms and manufacturing facilities in the UK, US, Portugal and China. 	Turnover up to £10m.

254891 - HEALTH & BEAUTY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; 	 Health and beauty businesses;
 Health and beauty organisation; 	Located worldwide;
 Markets and distributes products via several brands; 	Turnover in the range of \$500k-\$10m.
 Markets products across Europe, the Americas, the Middle East and Asia. 	

Location: Ireland

260690 - OUTDOOR CONSUMER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Branded outdoor consumer products;
 Outdoor equipment retailer and e-tailer; 	Outdoor brands;
 Products include tents, outdoor clothing and cycling equipment; Sells across Europe via their online channel. 	UK-based;Turnover up to £10m.

Location: England

7377 - NON-PERISHABLE CONSUMER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US investment vehicle;	Non-perishable branded consumer
Main interests are consumer, technology and	
real estate;	 Products for sports, lifestyle and toys;
Based in the US.	 Located anywhere;
	 Turnover in the range of \$10m-\$75m;
	 EBIT in the range of \$2m-\$8m;
	 Gross margin of 40%+.

Location: USA

250169 - LINGERIE, UNDERWEAR & SWIMWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Designer and manufacturer of ladies' apparel;	
 Products include lingerie, underwear and swimwear; 	Located in England;Turnover up to £5m;
 Supplies their products to various retailers across the UK. 	EBITDA less than £1m.

Location: England

266083 - COSMETICS & PERSONAL CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	 Natural cosmetics and personal care products with medical standards;
 Leading provider of therapeutic cosmetics and health products; 	Brands and cosmetic/OTC businesses;
 Activities include the production and 	Located globally;
development of new products;	Turnover in the range of €3m-€100m
Located in Germany.	EBITDA in the range of €500k-€15m.

Location: Germany

12221 - JANITORIAL PRODUCTS & INDUSTRIAL CONSUMABLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Supplier of workplace products and consumables;	 Suppliers of janitorial products and industrial consumables; Located across the UK;
 Products include protective equipment, cleaning materials, workwear clothes and first aid supplies; 	Turnover up to £5m.
Branches located across the UK.	

254313 - **HORTICULTURAL & LANDSCAPING PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of garden pots and accessories; Customers include garden centres and nurseries. 	 Manufacturers and distributors of horticultural and landscaping products; Distressed suppliers to the garden centre market; Based in the UK; Turnover up to £20m.

Location: England

9946 - GIFTS & STATIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Manufacturers of gifts and stationery;
 Manufacturer and wholesaler of toys, arts and stationery products; 	Based in the UK;Turnover up to £10m.
 Customers include major retailers; 	73
Previous acquisitions within the sector.	

Location: England

423 - SPORT, LEISURE, GARDEN & KITCHEN PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Manufacturer and distributor of sports and	 Sports, leisure, garden and kitchen appliances markets;
leisure equipment; • Focus on bicycles;	 Direct to consumer and online businesses both of interest;
 Located in the Midlands. 	No interest in branded products;
	Located in the UK;Turnover up to £10m.

267566 - FASHION BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Brands or a share of a fashion brand;
 Leading fashion retail group; 	Not looking to be fully engaged in
 Retails food & beverage, home appliances, beauty products and fashion items; 	operational management;Located in Europe;
 Owns and manages over 100 stores; 	 Initial investment potential of €5m-€10m.
Active across the Caucasus and Central Asia.	

Location: Azerbaijan

269536 - COSMETIC & FRAGRANCE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Producer of fragrances and cosmetics; Manufactures products under its own brand, as well as numerous other brands for which it has purchased the license; Controls the entire product life cycle; Operates across Europe; 	 Cosmetic and fragrance brands; Distributors and manufacturers of cosmetics and fragrances;
Headquartered in France.	

Location: France

268984 - BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Bathroom products trader;
 Multi-national bathroom, sanitary ware and plumbing fixture company; 	 Providers of bespoke, quality bathroom products to a specific market;
 Designs, manufactures and develops 	Located globally;
innovative bathroom solutions;	 Turnover up to £25m;
 Headquartered in Belgium. 	Minimum EBITDA £1m.

Location: Belgium

3136 - PET PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and distributor of pet products;	 Manufacturers, distributors and retailers of pet products; Products include pet accessories;
 Customers include pet retailers and wholesalers. 	Located globally;Turnover c.£10m.

Location: England

268593 - KITCHEN & BATHROOM EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Distributor of kitchen & bathroom equipment alongside household heating- and water- 	 Distributors of kitchen & bathroom equipment, household heating and water- related products;
related products;	 Located in Europe;
 Operates from an extensive network of retail outlets; 	• EBITDA >£1m.
Located in Belgium.	

Location: Belgium

270344 - NON-BRANDED LIFESTYLE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Italian kitchen lifestyle brand;	 Manufacturers, dealers and retailers of non-branded lifestyle products;
 Manufactures a range of designer kitchen products from ovens, cookers and fridges to toasters, coffee machines and kettles; 	 Interested in expanding their outdoor product range; Located across Europe;
 Products sold globally; 	Minimum EBITDA €1m.
 Part of a wider, Belgian industrial holding group. 	

Location: Belgium

16906 - COSMETICS, FOOD SUPPLEMENTS & SEXUAL HEALTH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of sexual health products; Based in the North. 	 Manufacturers of food/herbal supplements, cosmetics, and sexual health products; UK-based; Turnover up to £5m.

Location: England

15088 - UPHOLSTERY & FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Retailer of carpets, rugs, wall and floor	 Retail stores selling upholstery and furniture;
coverings; Retail stores located across the UK.	 Preference for stores to be located in retail parks;
	Stores in England, Scotland and Wales;Turnover above £5m.

Location: England

258920 - WALLPAPER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Manufacturers of wallpaper products;
 Manufacturer of high-end vinyl wallpaper; 	 Located across Europe, UK and Russia;
 Products are sold under own brand names as well as under private labels; 	Revenue above €2m.
 Distributes and sells through a global network of third-party re-sellers and retailers; 	
 Headquartered in Belgium with production sites across Europe. 	

Location: Belgium

270537 - GARDEN FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Distributors of garden furniture;
 Supplier of garden furniture to retail outlets; 	Producers of innovative outdoor furniture
 Products are umbrellas and garden furniture covers; 	targeted at the medium-high end customer segment;
Headquartered in the Netherlands.	Located in Europe;
·	• EBITDA >€1m.

Location: Netherlands

271008 - AUTOMOTIVE TECHNOLOGIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of automotive
 Manufacturer of portable electronics and entertainment systems for transport; 	technologies (dash cams, DVD players);Technology with 4G/5G functionality;
 Products include dash cams, headphones and portable DVD players; 	 Providers of automotive insurance products and services;
 Located in the UK. 	 Located in Europe and the US;
	Minimum EBITDA £250k.

Location: England

258942 - BABY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Baby product manufacturers;
 Manufacturer of branded high-end pushchairs and baby accessories; 	 Products sold to through third party retailers;
 Products are sold through third-party retailers in 25 countries, mostly in Europe, the UK and Australia; 	Located in Europe;Minimum turnover €2m.
 Also sold online via their own website; 	
Based in the Netherlands.	

Location: Netherlands

264843 - HORTICULTURE LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Logistics businesses focusing on
 Mail order flower company; 	horticulture;
 Supplies gift flowers and delivers them 	Nurseries or florists;
through letterboxes;	UK-based;
 Ships flowers across the UK, France and Germany. 	Turnover between £2.5m-£50m.

Location: England

250243 - BRANDED CHILDREN'S PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Children's homeware products manufacturer and distributor;	 Branded children's products manufacturers and distributors; Licensed product provider (toys,
 Owns UK product licensing rights for a comprehensive range of brands; 	homeware, bedding etc.); • Located in the UK;
• Located in the UK.	Minimum EBITDA £500k.

Location: England

267509 - ENTERTAINMENT GAMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Suppliers of entertainment games;
 Tabletop games supplier; 	• UK-based;
 Selling in store across multiple stockiest as well as on their own website; 	Minimum EBITDA £250k.
 Offers support services to smaller companies including consultancy and distribution; 	
UK-based.	

271478 - BABY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers and retailers of baby
 Manufacturer and retailer of baby products; 	products;
Branded products;	Located in Europe;
Located in France.	Minimum EBITDA €250k.

Location: France

255140 - PROFESSIONAL KITCHEN EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of professional kitchen aguinment and food retail counters.
 Manufacturer of stainless steel equipment for the catering sector; 	equipment and food retail counters;Located in Europe;
Located in France.	Minimum EBITDA £250k.

Location: France

259031 - FLOORING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Flooring products distributors;
 B2C supplier and distributor of commercial carpet and flooring products; 	Located in the UK;Minimum EBITDA £250k.
• Located in the UK.	

Location: England

258621 - VETERINARY CLINICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Independent/chain of veterinary clinics;
 Veterinary clinic; 	 Veterinary treatment solutions;
 160 practices across the UK. 	Located in the UK;
	Minimum EBITDA £500k.

14073 - CONSUMER BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE firm;	Leading and emerging consumer brands;
 Consumer specialists; 	 Located across Europe;
 Takes a minority or majority stake; 	Growth potential, not necessarily
Located in the UK.	breakeven;
	 Invests between £5m-£15m+.

Location: England

258563 - WOMEN'S CLOTHING DESIGNER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; 	 Designers of women's clothing;
 Designer and retailer of own-branded women's clothing; 	Located in Europe;Minimum EBITDA £500k.
 Manufactured and distributed by third parties; 	
Located in Denmark.	

Location: Denmark

265689 - CONTAMINATION CONTROL SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Value-added distributors of contamination
 Distributor of cleaning supplies to the life sciences industry; 	control supplies;Suppliers of cleaning supplies to the
 Products include disinfectants, wipes, disposable garments; 	healthcare sector;Located in Europe;
Located in the Netherlands.	Minimum EBITDA €250k.

Location: Netherlands

262828 - COSMETIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Manufacturers of cosmetics;
 Manufacturer of cosmetics; 	 Located in Southern England;
 Used in runway fashion and high street retail; 	EBITDA in the range of £1.5m-£3m.
 Based in the UK with a presence in the US. 	

Location: England

269970 - SHOES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers and suppliers of shoes;
 Manufacturer of handmade, premium men's footwear; 	Located in Europe;Minimum EBITDA £250k.
 Products include loafers, Chelsea boots and celebrity collaborations; 	
Located in the UK.	

Location: England

269907 - CORPORATE CLOTHING UNIFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Suppliers of corporate clothing uniforms;
 Supplier of designer men's apparel; 	 Located in the US and Europe;
B2B and B2C;	Minimum EBITDA \$250k.
 Products include business wear and formal wear; 	
Located in the US.	

Location: USA

269986 - LUGGAGE, BAGS & TRAVEL ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of a luxury, handcrafted luggage and bags brand; 	 Manufacturers and distributors of luggage, bags and other travel accessories;
 Products include luggage, handbags, purses, briefcases and travel accessories; 	Located in Europe;Minimum EBITDA £250k.
Located in the UK.	

Location: England

264455 - BRANDED GARDEN CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of branded garden care products; Supplies the UK, France, Belgium, the Netherlands, Germany, Austria, Poland and Australia; 	 Suppliers of branded garden care products; Located in the UK; Minimum EBITDA £250k.
Located in the UK.	

Location: England

262393 - MEDICAL WORKWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	 Designers, manufacturers and suppliers of medical workwear (or adjacent sectors);
 Designer, manufacturer and supplier of medical workwear; 	Products to include lab coats, shoes and
 Products are sold via online and offline (catalogues) channels; 	accessories;Located in Europe;
Located in Germany.	Minimum EBITDA €250k.

Location: Germany

263710 - GIFTING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Designer, developer and wholesaler of gifting	 Designers and suppliers of gifting products;
products;	 Products should be supplied wholesale;
 Products include licensed and own brand products; 	Located in the UK;Profits in excess of £1m.
 Offices in the UK, US and Hong Kong. 	

Location: England

265318 - CANDLES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of candles;
 Manufacturer of branded and private label candles; 	Located in Europe;Turnover >€1m.
 Sold through physical stores and online; 	
Located in Germany.	

Location: Germany

15197 - CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of women's, men's and children's clothing; 	 Manufacturers, retailers and suppliers of clothing;
	Will consider distressed;
 Operates across Asia and Europe. 	 Located globally;
	Any size.

7049 - CORPORATE UNIFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Suppliers of corporate uniforms;
 Supplier of uniforms to the transport, hospitality, finance, and emergency services sectors; 	 Customer sectors include aviation, transport, travel and logistics; Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

FOOD & BEVERAGES

252448 - GLUTEN FREE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Gluten free bakery products and brands;
 Provider of gluten free food; 	 Located across continental Europe;
 Products include bread, rolls, cakes, pastry and pies; 	Minimum turnover €20m.
Products are sold across continental Europe.	

Location: Scotland

252359 - HEALTHY FOOD & SUPPLEMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK-listed; Manufacturer and distributor of organic healthcare products; 	 Healthy food and supplement providers; IP from established brands; Located in Europe, Australasia and the US; EBITDA above £500k.
 Products include healthy snacks, meal replacement shakes, weight control tablets, protein shakes & bars, shots, cereals, etc; 	
 Distributes through healthcare retail chains, online and through wholesalers; 	
Operates globally.	

Location: England

268040 - FOOD & BEVERAGE DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Wholesale food distributor;	 Food and beverage distributors; Located worldwide (particularly outside of Japan); EBITDA >£1m.
 Products include prepared food, cold food, confectionery and alcoholic beverages; 	
 Located in Japan; 	
Actively acquisitive.	

Location: Japan

251928 - WINE E-TAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	E-tailers of wine;
 E-tailer of wine and champagne; 	Located in the UK;
Based in the South.	Turnover up to £10m.

Location: England

264459 - CONSUMER PACKAGED GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	 Consumer packaged goods;
 FMCG/food and beverage manufacturer; 	Ideally a growing or established mid-size
 Strong track record of building household brands; 	brand;Products include packaged foods,
 Manufactures and distributes consumer packaged products to retail consumers; 	beverages, alcohol, personal care and home care;
Presence across Africa, Asia and Europe.	 Located in Africa, Middle East, Asia, Latin America, Western Europe and Eastern Europe;
	 Actively seeking deals in Spain and India;
	 Ticket size of \$1m-\$100m;
	 Also interested in global plant-based milk manufacturers with a turnover <\$50m.

Location: Singapore

7996 - FROZEN READY MEALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and supplier of fresh & frozen	 Manufacturers and suppliers of frozen ready meals and savoury products;
meals and snacks;	Based in the UK;
 Customers markets include retail and foodservice. 	Turnover above £3m.

4026 - HEALTH FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Investment group;	 Manufacturers and retailers of health- related foods;
 Particularly interested in manufacturing, engineering and distribution. 	 Products to include healthy snacks, cereal bars, supplements, probiotics and protein bars;
	Located in the UK;
	 Target turnover in the range of £5m- £200m.

Location: England

15861 - DAIRY-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Manufacturers and distributors dairy-
Dairy cooperative;	based products;
 Products include butter, cheese, milk, crepes, dry ingredients, nutritional products and 	 Particular interest in cheese and dry ingredients;
dietary supplements;	 Located in Europe;
 Located in France; 	 Turnover in excess of €5m.
Operates throughout Europe.	

Location: France

259270 - CRISPS & SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Vending companies;
 Manufacturer of crisps and related snacks; 	 Manufacturers of crisps and snacks;
 Owns a number of brands. 	Located in the UK;
	Any size.

268253 - FISH PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;	Producers of fish and fish-based products;
 Fisheries business; 	 Located worldwide;
 Carries out fishing operations and manages fish farms worldwide. 	• EBITDA >£1m.

Location: Japan

258055 - PREMIUM PET FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of premium pet food;
 Manufacturer of premium pet food serving international markets; 	Located in Europe;Turnover >£5m.
Located in the US.	

Location: USA

258049 - FREEZE-DRIED FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of freeze-dried fruits,
 Manufacturer of high-quality freeze-dried 	vegetables, and proteins;
fruits, vegetables, and proteins;	Located in Europe;
 Located in the US. 	• Turnover >£5m.

Location: USA

269650 - FOOD BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	Home living, mid-range food brands;
 Leading provider of branded, specialty food products; 	Located in Europe;Turnover >£5m.
• Located in the US.	

Location: USA

265425 - CONDIMENT MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Manufacturer of private label condiments including custom formulation, nutritional labelling and custom packaging; 	 Manufacturers of sauces, marinades, dips and similar products; Preference given to those serving the foodservice industry;
 Products include sauces, marinades, dips, salad dressings and drink concentrate; Serves the retail and food service industries; Located in Canada. 	 Located in Europe or North America; Profits in excess of €5m.

Location: Canada

268196 - PROCESSED FOOD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Wholesaler and trader of food products;	 Manufacturers of processed food products;
 Supplies processed and unprocessed seafood along with other food products; 	 Products of interest include: Meat e.g. salami and jerky,
B2B; Based in James	Dairy e.g. cheese,Frozen vegetables,
Based in Japan.	Frozen vegetables,Health foods;
	 Located internationally;
	 Deal value up to US\$10m.

Location: Japan

269679 - FOOD, SNACK & REFRESHMENT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of food, snack and refreshment
 Provider of customised fresh food, snacks, 	services to commercial entities;
and refreshment services to businesses;	Located in Europe;
• Located in the US.	• Turnover >£5m.

Location: USA

271044 - ALCOHOLIC DRINKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Manufacturers and suppliers of alcoholic
 Manufacturer and supplier of a specific 	drinks;
premium spirit;	 Located in Europe;
Located in Austria.	Minimum EBITDA £250k.

Location: Austria

267507 - HEALTHY SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of healthy snacks;
 Manufacturer of organic, healthy snacks; 	UK-based;
 Products include tortilla chips and crackers; 	Any turnover and EBITDA considered.
UK-based.	

Location: England

10924 - FRESH PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Fresh produce suppliers;
 Supplier of fresh vegetables and potatoes; 	Located in the UK;
• Located in the East of England.	Turnover above £20m.

Location: England

263306 - CRAFT BREWERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Small craft breweries;
 Craft brewery; 	 Strong, unique brands desirable;
 Produces a range of seasonal beers; 	UK-based;
 Distinctive brand; 	Turnover >£1m.
• UK-based.	

267021 - VEGETABLE OILS & FATS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of vegetable oils and fats;
 Manufacturer of oils and fats; 	 Including emulsifiers and lecithin;
 Headquartered in Sweden; 	Industries include chocolate &
Operates across Europe and the US.	confectionery, infant nutrition, health nutrition, plant-based foods, bakery, dairy fat alternatives, foodservice and personal care;
	 Also interested in smaller suppliers of ingredients/sauces/marinades to the foodservice sector;
	 Located globally;
	 Particularly interested in Southern and Eastern Europe;
	EV in excess of \$10m.

Location: Sweden

16774 - BREWERIES & PUBS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Breweries and pubs;
 Regional brewery; 	Located in the UK;
 Operates hundreds of pubs; 	Turnover up to £50m.
• Located in the South.	

Location: England

13229 - BUTCHER & FISHMONGER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Butchers and fishmongers;
 Traditional butchers; 	 Suppliers to the restaurant trade;
Located in the South.	 Located in London and the Home Counties;
	Turnover up to £10m.

265884 - WHOLESALE BAKERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Larger scale wholesale bakeries;
 Independent bakery; 	UK-based;
 Manufactures and retails own branded products and white labels products for other distributors and wholesalers; 	• Turnover >£1m.
UK-based.	

Location: England

258377 - BREWERIES & PUBS/BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Breweries and pubs/bars;
 Brewery and pub; 	 Located within the UK;
 Manufactures casks, bottles, premium kegs and heritage kegs; 	Turnover up to £50m.
 Own label and products from external breweries and supplies; 	
 Manages over 20 pubs; 	
History of acquisitions.	

Location: England

263979 - VENDING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Suppliers of vending products and
 Provider of vending products and services; 	services;
 Products include coffee machines, snack food and cold drinks vending machines, and zip 	 Based from the Midlands to Southern England;
taps;	 No interest in Devon or Cornwall;
 Located in the East of England; 	Turnover up to £6m.
Operates across the UK.	

10277 - FOOD DISTRIBUTION & RETAIL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Food wholesaler;	Distributors and retailers of food products; Resed in the West Country or Wales:
 Customers include hotels, restaurants, hospitals and schools; 	Based in the West Country or Wales;Turnover up to £50m.
Located in Wales.	

Location: Wales

252903 - COFFEE BRAND OR ROASTER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Hot beverage franchise;	 Coffee brand or roaster that outsources their roasting;
 Coffee products served within petrol stations, hotels, shops and cafes; 	Located globally;EBITDA c.£1m.
 Also produces retail bags of whole beans and pre-ground coffee; 	
 Located in UAE; 	
Operates worldwide.	

Location: United Arab Emirates

267863 - DAIRY FARM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Dairy farms;
 Dairy company; 	Manufacturers of dairy products and dairy
 Part of a larger cooperative of dairy farmers; 	brands;
 Products sold under numerous brands; 	Located in the UK;
 Products manufactured in the UK and distributed globally. 	Minimum EBITDA of £1m.

Location: Northern Ireland

4963 - FOOD WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Food wholesalers;
 Foodservice wholesaler; 	Located in the UK;
 Supplies to the catering sector; 	Turnover up to £20m.
 Product categories include frozen, ambient, chilled and non-food. 	

Location: England

15852 - WINE WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Wine importer and seller;	 Wine wholesalers with quality on-trade business;
 Sells to independent wine shops, trade, wholesalers and retailers; 	Champagne expertise;Located in the UK;
Operates across the UK.	Turnover up to £10m.

Location: England

267478 - FROZEN BAKERY GOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of frozen bakery products;
 Agro-food industrial group; 	Products include sweet and savoury filled
 Manufacturer and supplier of raw materials to the baking industry; 	croissants, plain croissants, Danish pastries, pain au chocolat and other sweet & savoury baked pastries;
Also produces dough and flour.	 Located in Europe excluding France;
	 Will consider frozen bread if it is a minority aspect of the business;
	 Turnover sweet spot in the range of €15m- €20m;
	Will consider larger.

Location: Belgium

252419 - FUNCTIONAL FOOD & INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned; Importor and distributor of functional food	 Distributors of functional food and ingredients;
 Importer and distributor of functional food, nutritional & sports ingredients and vitamin & mineral premixes; 	Located in the UK;Turnover above £1m.
Track record of acquisitions.	

Location: England

15995 - FOOD SERVICE WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Food service wholesalers;
 Food service provider; 	Must have an independent customer
 Sources and distributes chilled and fresh 	base;
foods;	 Located across Northern England and
Customers are a range of independent	Wales;
caterers;	Any size.
Operates across the North.	

Location: England

17191 - FRESH PRODUCE SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Fresh produce suppliers;
 Fresh produce supplier; 	Retail, food service and wholesale supply
 Products include fruit, salad and vegetables; 	chain;
 Services supermarkets, retailers and caterers; 	Based in mainland UK;
History of acquisitions;	Turnover above £10m.
Located in the South of England.	

14971 - FRUIT & VEG SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Fruit and veg suppliers;
 Supplier of fresh produce; 	 Located in London;
 Serves hotels and restaurants; 	Turnover up to c.£10m.
 Located in the South East; 	
Operates globally.	

Location: England

14306 - WHOLESALER OF FOOD, PACKAGING & CLEANING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Wholesalers of frozen, chilled & ambient
 Wholesaler of food and packaging; 	food, packaging, cleaning products and restaurant requisites;
 Customers in the catering and retail sectors; 	Preferably with a distribution and
 Depots throughout the UK. 	collection service;
	 No interest in distribution by van sales;
	Based in the UK;
	Turnover above £10m.

Location: England

14792 - BREAD MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Bread manufacturers;
 Manufacturer of bakery products; 	 No interest in retail shops;
 Products include biscuits and breads; 	Located in the North West, North Wales
 Serves retail and catering sectors; 	and the Midlands;
Operates throughout the North West.	 Turnover in the range of £2m-£20m.

3510 - GROCERY DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Grocery wholesalers;
 Wholesale food distributor; 	Located in the UK;
 Ethnic, continental and English groceries; 	EBITDA above £500k.
 Supplies restaurants and fast food outlets; 	
Located in the Midlands.	

Location: England

252316 - SAUSAGE PRODUCER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Producers of premium quality sausages;
 Manufacturer of sausages; 	 Located in Northern England;
 Distributes products to hotels, food service companies and butchers; 	Turnover up to £10m.
 Located in the North of England; 	
Operates throughout the UK.	

Location: England

257592 - CONVENIENCE FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; Manufacturer of convenience food products; Products include groceries, prepared meals, cakes, sandwiches and salads; 	 Manufacturers of salads, sushi, snacks, convenience products and food-to-go; Located in the UK and Ireland; Revenue above €10m.
Headquartered in Ireland;Manufacturing sites located across the globe.	

Location: Ireland

259668 - SEAFOOD & FISH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Producers of seafood and fish products;
 Producer of canned seafood and smoked fish products; 	Located in Scotland;Turnover in excess of £1m.
 Sells products under own brand and to retailers; 	
Based in Scotland.	

Location: Scotland

268738 - FOOD & BEVERAGE MBI (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK MBI;	 Food and beverage businesses;
Previous CFO of a cider manufacturer;Actively acquisitive.	 Manufacturing businesses in any sector that are being held back through lack of leadership/owner engagement;
	Located in the North West;
	Equity value up to £2m.

Location: England

252496 - CAKES & BISCUITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Manufacturers of cakes and biscuits;
 Manufacturer of biscuits and cakes; 	 Interested in healthy snacks;
 Products include caramelised biscuits and gingerbread; 	 Branded products with international potential;
 Actively acquisitive; 	Any location;
 Located in Belgium; 	Any size.
 Operates globally. 	

Location: Belgium

13231 - MEAT PROCESSOR & DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Meat processors and distributors;
 Specialty food distributor; 	Located within the UK;
 Products include meat, fish and deli products; 	Turnover up to £50m.
 Supplies to hotels and restaurants; 	
Operates internationally.	

Location: England

3497 - FRESH PRODUCE SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Suppliers of fresh produce;
 Procurement specialist; 	Clients include caterers, food service or
 Fresh produce from around the world (40 	food processors;
countries);	Located in the UK;
 Works closely with British growers to offer local produce when in season; 	Turnover above £10m.
 Operates across the UK and Continental Europe. 	

Location: England

13851 - COFFEE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Coffee roasting and packaging company;	 Coffee businesses at all stages of the supply chain;
 Sources, matches, roasts, packages and distributes coffee; 	Located within the UK;EBITDA up to £1m.
 Located in the South of England; 	
 Operates globally. 	

5002 - RED MEAT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; 	Supplier of red meats;
 Supplier of beef products; 	 Solid customer base;
 Products include hamburgers, diced & minced beef and meatballs; 	Located within the UK;Turnover in the range of £10m-£25m.
History of acquisitions.	

Location: Ireland

14234 - FOOD & NON-FOOD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Wholesaler of frozen, chilled and ambient foods;	 Wholesalers of food and non-food products; Food service providers;
 Supplies fresh meat and fish from an inhouse butcher and fishmonger; Also offers a range of non-food products including food storage, food service and hygiene products; 	 Catering butchers; UK-based; Turnover in the range of £1m-£10m.
Regional depots allowing a national service.	

Location: England

9949 - AGRICULTURAL FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Animal feed provider;	 Agricultural food and environmental service providers;
 To the dairy, feed, sheep and poultry farming sectors; 	Located in the UK;Turnover above £10m.
 Located in the Midlands. 	

262876 - ORGANIC FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Organic food brands;
 Manufacturer and retailer of organic foods; 	 No interest in retail;
 Products include cereals and snacks; 	 Located in the UK and Netherlands;
 Located in Canada; 	Turnover up to £10m.
Operates worldwide.	

Location: Canada

257598 - FRESH PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• ROI MBI;	Seeking his own vehicle to develop as a
Former CEO of a major European fresh food	buy-and-build platform;
products company;	 In the food and beverages sector;
 Experience in M&A 	 Producers and distributors of fresh
 Personal funds in excess of £1m, and access 	produce;
to committed PE backers.	UK-based;
	Turnover in excess of £10m.

Location: Ireland

263707 - CONFECTIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK-based HNWI; Former CEO of a confectionery brand; Owns over 15 leading UK brands; Worldwide exports. 	 Manufacturers and retailers of confectionery; Established brands; Located within the UK; No interest in Northern Ireland; Turnover up to £10m; Enterprise value in the range of £5m-
	£10m.

14287 - SAUSAGES & BURGERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Producers of sausages and burgers;
 Producer of burgers and sausages; 	Located in the UK;
 Supplies wholesalers, fish & chip shops, restaurants and gastropubs; 	Turnover up to £10m.
Located in the South.	

Location: England

261181 - SHELLFISH & SEAFOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Producer of fresh fish products; Manages the entire production and processing procedure; 	 Shellfish and seafood producers and processors; Offering fresh hot and cold fish products;
 processing procedure; Products include shellfish and a variety of salmons; 	 B2B; Located across Europe; Minimum EBITDA €1m.
 Customers include major retailers, industry buyers, food service and catering businesses; 	
Serves customers across Europe, the US and Asia.	

Location: Netherlands

260614 - FOOD & DRINK DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Distributors of food and drinks;
 Distributor of food and drink products; 	Located within the UK;
 Many well-known brands and own brand; 	Turnover up to £40m.
 Operates across the UK. 	

3524 - FRUIT & VEG PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned; Crower and examine of each fruits.	 Growers, suppliers and manufacturers of fruit and veg-related products;
 Grower and supplier of soft fruits; Serves leading supermarkets and food suppliers; 	 Located in Norfolk, Suffolk and Cambridgeshire;
History of acquisitions.	 Would explore anywhere in the UK if the fit was right or business could be relocated;
	Turnover up to £40m.

Location: England

255703 - FRESH PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Fresh produce providers;
 Fresh produce provider; 	 Located within the UK;
 Offers wholesale, catering, prepared food, retail and business supplies; 	Turnover above £1m.
History of acquisitions.	

Location: England

3548 - FRESH FOOD PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Producers and distributors of fresh food
 Group of companies supplying food produce; 	produce;
 Products include potatoes, vegetables and dairy; 	 Providers of technical support and solutions to the food produce industry;
Grows and distributes their own produce	 Located in the UK;
across the UK.	Turnover up to £100m.

257769 - SMALL CRAFT BREWERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Small craft brewers;
 Craft brewery; 	Located within the UK with a preference
 Products sold in pubs and bars as well as in 	for Northern England;
their own store;	 Turnover sweet spot in the range of £5m-
• UK-based.	£6m.

Location: England

12629 - MEAT & SEAFOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Wholesalers of meat and seafood;
 Importer, exporter and distributor of food 	 Located globally;
products;	Turnover up to £30m.
 Chilled, frozen and cooked meats and seafood; 	·
 Located in the South of England; 	
 Operates in the UK, Ireland, America, Asia and Europe. 	

Location: England

267504 - BRANDED MINERAL WATERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Family-owned manufacturer of natural water-based drinks; Products include spring water, mineral water, flavoured water, still and sparkling lemonades; 	 Producers of branded mineral waters; Includes lemonades and flavoured waters; Located globally; Turnover in the range of €20m-€50m.
 All ingredients are 100% natural; Production sites across Europe; Products sold under own brands. 	

Location: Belgium

17215 - WINE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Wine businesses;
 Wine retailer and wholesaler; 	 Fine wine market is not a priority;
 Wines from around the world; 	 Strong online presence;
 Operates worldwide. 	 Located within the UK;
	Turnover up to £10m.

Location: England

14448 - FOOD, DRINK & PACKAGING WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Importer and distributor of frozen, fresh and ambient food products, drinks and packaging; 	 Wholesalers of food, drinks and packaging; Will consider distressed;
 Products include seafood, meat, vegetables, rice, noodles and canned goods; Located in Scotland. 	 Located in the UK; Turnover up to £10m.

Location: Scotland

261095 - INSTANT FOOD SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	 Instant food solutions providers;
 Provider of private label and branded instant food solutions; 	 Products in the hot drink and sport supplement sectors;
Products include drink toppings, sweeteners,	Located in Europe;
dietary products, sports nutrition and supplements;	Minimum EBITDA €1m.
 Supplied in sachets, tins, plastic tubs and refill bags; 	
 Sells B2B to retailers and brand owners; 	
 Headquartered in the Netherlands with a UK office. 	

Location: Netherlands

1464 - SANDWICH CHAINS & FOOD RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK MBI;	Sandwich chains and food retailers;
 Experience in the retail sector; 	Would also consider an investment if a
 Sold company for c.£50m; 	good management team was in place;
Located in the Midlands.	Located in the West Midlands;
	Turnover above £1m.

Location: England

267358 - COLD-PRESSED JUICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	 Producers of cold-pressed juices;
 Producer of fruit-based drinks; 	Using a high-pressure preservation
• Products include smoothies, juices, iced teas,	technique;
protein drinks, lemonades, etc.;	 Traditional producers of fresh juices;
 Production facilities in Germany, the Netherlands and France. 	 Private label contract manufacturing;
	 Located across Europe;
	 Minimum EBITDA €1m.

Location: Netherlands

258520 - WINE IMPORTER & DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Importer and distributor of wine;	 Wine importers and distributor/merchants;
 Serves restaurants, corporates and contract caterers; 	B2B;Located in the UK;
Located in the South.	 Lower-end wine with price ranging from £6-£50.

257796 - DRINKS WHOLESALER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Drinks wholesalers and distributors;
 Wholesaler of alcoholic drinks; 	Located within the UK;
 History of acquisitions; 	Turnover up to £15m.
 Distributes across the UK. 	

Location: England

13659 - FOOD & FOOD-RELATED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Distributor to the catering industry; Products include chilled, ambient & frozen foods; 	 Wholesalers of food and food-related products; Located within the UK; Turnover up to £10m.
Operates nationally.	

Location: England

270342 - HIGH QUALITY FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Part of a wider Belgian industrial holdings group; Importer of food products and creator of food concepts; Imports and distributes a range of branded Mediterranean and Italian products; Serves the retail, food service and industrial sector; Distributes across the Benelux and France. 	 Importers of high-quality food products; Strong focus on Mediterranean products with a preference for Italian; Serving B2B and B2C customers; Distributing across Europe with a focus on the Netherlands; Minimum EBITDA €1m.

Location: Belgium

266961 - BAKED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	 Producers of baked products;
 Producer of specialty breads and artisanal Mediterranean savoury snacks; 	 Companies allowing them to add to its production capabilities e.g. wood-fired
Headquartered in the Netherlands.	ovens;
	 Located across the UK;
	Minimum EBITDA €250k.

Location: Netherlands

7421 - WHOLESALE BAKERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Artisan wholesale bakeries;
 Leading UK artisan wholesale bakery; 	 Located across the UK;
 Provides breads, cakes and pastries to leading restaurants, hotels and premium food retailers; 	Minimum EBITDA £1m.
Products offered across Southern England.	

Location: England

267116 - SPREADS, SALADS & SAUCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Producers of spreads, salads and sauces;
 Provider of salad products; 	Private label;
Salads include spreads, dips, sauces and cold	 Located across Europe;
meats;	Domestic bolt ons should have a minimum
 Products offered to wholesalers, caterers and 	EBITDA of €1m;
supermarkets;	International bolt ons should have a
 Based in and distributes across the Netherlands. 	minimum EBITDA of €3m.

Location: Netherlands

268882 - BEER MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Manufacturers of beer;
 Independent brewery; 	Specialises in craft beers;
 Produces natural and sustainable beer to be sold to the consumer market; 	Located globally;Turnover up to £2m.
Located in the UK.	,

Location: England

266931 - BREWERIES & MICRO-BREWERIES (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Breweries and micro-breweries;
Brewing a range of beers, including gluten
free beers;
 Located across the UK, Benelux and Germany;
Germany,
Minimum EBITDA £1m.

Location: England

270558 - NON-DAIRY DRINKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Producers of non-dairy 'milk like' drinks;
 Producer of sustainable, dairy-free and nutritional oat-based food and drink products; 	Need to have large production capacity;Located globally;
 Products include drinks, yoghurt and ice cream; 	• EBITDA >€1m.
Operates across Europe and Asia.	

Location: Sweden

268855 - SOFT DRINKS & SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Distributor of own-branded food and drink alternatives; 	 Businesses operating in soft drinks and snacks; Healthy, packaged foods;
 Products include fermented beverages, plant-based alternatives and confectionery; Also distributes other brands in the same space; 	 Own brand; Located in the UK or Europe; Turnover in the range of €1m-€10m.
 Active across the UK, New Zealand and Australia. 	

Location: Australia

269394 - AMBIENT FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Food manufacturers;
 Food producer; 	Located in Europe;
 Products include sauces, ready meals, pastas, powders and soups; 	• EBITDA >€1m.
• Located in Spain.	

Location: Spain

258896 - NUTRITIONAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and e-tailer of own-brand health products; 	 Manufacturers and e-tailers of nutritional products; Herbal remedy licenses;
 Products include vitamins, minerals, supplements and herbal medicines; Manufacturing facilities in the UK; 	Sports and animal nutrition;Located in the UK;
 Distributes and markets their products worldwide. 	Turnover in the range of £500k-£10m.

267477 - FROZEN BAKERY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Frozen bakery products manufacturers;
Food producer;Products include flour, farina and multigrains;	 Products include croissants, pastries and pain au chocolat;
Headquartered in Belgium.	Located in Europe, excluding France;
	 Turnover in the range of €15m-€20m.

Location: Belgium

254481 - FOOD & BEVERAGE OPPORTUNITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK MBI;	 Multi-location food and beverage opportunities;
 Experience in the retail sector; 	opportunities,
Actively acquisitive.	Located in the UK and Ireland;
	 Investments in the range of £2m-£5m.

Location: England

264863 - SCHOOL CATERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of nutritional catering to
 Provider of school catering services; 	schools;
Located in the UK.	Located in the UK;
	Minimum EBITDA £250k.

Location: England

258771 - BRANDED SAVOURY SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of chilled savoury pastry;Located in the UK.	 Manufacturers of savoury snacks (preferably branded); Located in the UK; EBITDA in the range of £200k-£5m.

256107 - CONFECTIONERY SUPPLIERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Confectionery suppliers;
 Luxury confectionery business; 	 Clients include high-end retailers;
 Supplies independent retailers; 	 Located across Europe;
 Sources confectionery from all over the UK and Europe. 	Turnover above £1m.

Location: England

262620 - PET NUTRITIONAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Manufacturers of pet nutritional products/food;
Manufacturer of nutritional supplements for	
pets;	Located in Europe;
Located in the UK.	Minimum EBITDA £250k.

Location: England

2681 - WINE & SPIRITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Distributors of branded wine and spirits;
 Wine and spirit importer and distributor; 	Located in Europe;
 Luxury branded products; 	Minimum EBITDA £500k.
Operates across the UK.	

Location: England

267942 - PREMIUM FISH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Premium fish distributors;
 Smoked salmon provider; 	Located in Europe;
• Located in the Netherlands.	Minimum EBITDA £500k.

Location: Netherlands

264523 - READY-TO-EAT FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Suppliers of ready-to-eat food;
 Value added vegetables, fruits and carbohydrates supplier; 	Based in Europe;Minimum EBITDA £1m.
 Supplies food manufacturers and food services; 	TOTAL CONTROL OF THE PARTY OF T
Located in the UK.	

Location: England

255139 - AROMATIC INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Manufacturers of aromatic ingredients;
Manufacturer of aromatic raw materials,	Located in Europe;
food flavourings and aromatic ingredients;	Minimum EBITDA £250k.
 Customers includes manufactures, craftsmen (food and catering trades); 	
· · · · · · · · · · · · · · · · · · ·	
Located in France.	

Location: France

264427 - ARTISANAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Artisanal products wholesalers;
 Meat wholesaler; 	Meat products;
 Focus on artisanal and delicatessen meat products; 	 Located in Germany, Benelux, France and the UK;
 Sold through retail chains in Netherlands and Belgium; 	EBITDA margin of 10%.
Located in the Netherlands.	

Location: Netherlands

264519 - HALAL MEAT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Halal meat manufacturers and
 Distributor of halal processed meat; 	distributors;
Supplies retailers, super and hypermarkets;	Based in Europe;
Based in France.	Turnover up to £10m.

Location: France

264856 - PREMIUM ALCOHOLIC BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Premium alcoholic brands;
 Premium alcoholic brand; 	 Located in Europe;
 Online store and sold by many retailers; 	Minimum EBITDA £1m.
• Located in Spain.	

Location: Spain

3610 - SAVOURY PASTRY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Manufacturers of savoury pastries;
 Savoury pastry manufacturer; 	Distribution centres supplying fast food
 Produces own brand pies, pasties and 	outlets, fish bars, restaurants, etc.;
sausage rolls;	 Located in the UK;
 Customers include smaller independent caterers; 	Minimum EBITDA £500k.
Located in the UK.	

Location: Wales

256935 - VEGETARIAN & VEGAN PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Distributors of vegetarian and vegan
 Distributor of vegetarian and vegan products; 	products within the food service sector;
 Customers are caterers (diners); 	Located in the UK;
 Operates across the UK. 	Revenues up to £7m.

Location: England

261706 - SEAFOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Catcher, processor and distributor of frozen seafood products; 	 Catchers, processors and distributors of seafood; Based in Europe;
 Produce is sourced from across the southwest and southeast Atlantic, with ships in Argentina, Namibia and South Africa; 	Revenues above €2m.
• Located in Spain.	

Location: Spain

260881 - WIGHT LOSS & SPORTS NUTRITION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	 Developers of weight loss and sports nutrition solutions;
 Developer of weight loss and sports nutrition solutions in the dietary nutrition industry; 	In the dietary nutrition industry;
 Products are based on botanical ingredients from the Mediterranean diet; 	Located in Europe;Minimum EBITDA £500k.
Located in France and the US.	William ESTIS/(ESSOK)

Location: France

254824 - BRANDED PET FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Distributors of branded pet food;
 Branded pet food manufacturer; 	Located in the UK;
 Sold in 49 markets worldwide; 	Minimum EBITDA £250k.
Offices in UK, Australia and US.	

Location: England

252057 - PLANT-BASED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of plant-based products;
 Manufacturer of healthy snacks; 	 Vegan snacks/ingredients;
 Brand of super-foods, offering ten products to the health-conscious customer; 	Located in Europe;Minimum EBITDA £250k.
• Located in the UK.	

Location: England

270005 - VEGAN SNACKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of healthy, vegan snacks;
 Manufacturer of healthy snack products; 	Located in the UK;
 Healthy snack brand that produces naturally flavoured fruit, nut and seed snacks; 	Minimum EBITDA £250k.
• Located in the UK.	

264423 - PREMIUM ALCOHOL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Distributors of premium alcohol;
 Premium alcohol distributor; 	Located in Europe;
 Products include spirits, rum and whisky; 	Minimum EBITDA £1m.
Located in France.	

Location: France

LEISURE

262428 - ITALIAN RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Italian restaurants;
 Italian pizza restaurants; 	 Preferably with a pizza focus;
• UK-based.	UK-based;
	Any turnover or EBITDA considered.

Location: England

263270 - LUXURY SPA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; 	 Luxury spas and wellbeing resorts;
 Group of spas; 	Offering niche treatments;
 Provides thermal rheumatology and phlebology treatments; 	 Located across Europe and the UK; Turnover >€8m.
 Sites include luxury accommodation and catering; 	
 Located across France. 	

Location: France

268697 - LEISURE & HOSPITALITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Conglomerate with a focus on the leisure and hospitality sectors; 	 Opportunities in the leisure and hospitality industries; Located globally;
 Businesses include restaurant chains, in-flight catering companies, contract catering providers, food processing companies and hotel chains; Headquartered in Japan. 	• EBITDA >£1m.

Location: Japan

264728 - HEALTH CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
PE-owned;	Health centres;	
 Health and fitness centres; 	Both individual and group;	
 Provides diagnostic, treatment and fitness facilities; 	Located in the UK;Minimum EBITDA £250k.	
Operates in the UK.		

Location: England

8452 - SELF-SERVICE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; Supplier of photobooths, vending equipment and digital photo kiosks; Headquartered in the UK; Global operations. 	 Suppliers of self-service equipment; Also interested in acquiring launderettes; Located in Europe; Turnover in the range of £2m-£20m.

Location: England

4689 - RESTAURANTS, CLUBS & BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Restaurant, club and bar groups;
 Media and entertainment group; 	 Late night and wet-led operations;
Works with brand owners, media owners and	Located globally;
agencies with advertising;	Turnover c.£1.5m.
 Also operates a number of restaurants and bars; 	
 Offers media buying services and music label management and production; 	
 Publishes an online fashion magazine; 	
 Active across Europe, the UK, US and Australia. 	

15769 - MEXICAN RESTAURANT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
 Irish PE-owned; 	 Complementary Mexican restaurants and other restaurant chains; 	
 Independent chain of restaurants serving Mexican food; 	 Located in the UK and Ireland; 	
Located in Ireland.	• Turnover >£5m.	

Location: Ireland

264887 - HOTELS & LEISURE RESORTS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	PE-owned;	•	Hotels or leisure resorts;
•	Multi-hotel and leisure resort;	•	Seaside resorts;
•	 Comprised of four semi-autonomous 3* hotels with a total of 421 bedrooms and 17 apartments; 	•	UK-based;
		•	EBITDA in the range of £1.5m-£4m.
•	Resort incorporates bars, restaurants, swimming pools, various activity facilities and gym facilities;		
•	UK-based.		

Location: England

6370 - SPAS & HOTELS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Overseas;	Spas and hotels;	
 Tourism group; 	 Tour and package holiday providers; 	
 Active in incentive schemes and congresses, 	Tourist travel;	
event management, outdoor management training, safaris, sport and activities group,	Travel agencies;	
spas, hotels and transportation;	 Event management businesses; 	
 Headquartered in the Czech Republic; 	 Located globally; 	
 Operates globally. 	Minimum EBITDA of £250k.	

Location: Czech Republic

256525 - BUDGET HOTELS & CHAINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer Acquisition Criteria	
• PE-owned;	Budget hotels or hotel chains;
 Operator of stylish budget hotels; 	City centre locations;
• UK-based.	UK-based;
	Any turnover and EBITDA considered.

Location: England

256508 - CINEMA CHAINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Cinema chains;
 Operator of a chain of cinemas; 	UK-based;
• UK-based.	Any turnover and EBITDA considered.

Location: England

269995 - OPEN-AIR CINEMAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Open-air cinemas (individual and chains);
 Rooftop cinema chain; 	Located in the US and UK;
 Open-air cinema on the roof of city buildings; 	Minimum EBITDA £250k.
• Located in the US and UK.	

Location: USA

256519 - RECREATIONAL LEISURE ACTIVITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Companies that provide recreational
 Indoor go-karting company; 	leisure activities;
Located in the UK.	• Located in the UK;
	Minimum EBITDA £250k.

260893 - TRAMPOLINE PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Trampoline parks;
 Operator of trampoline parks; 	 Distressed businesses of interest;
 Sites across the UK. 	 Located in the UK and Europe;
	Turnover up to £10m.

Location: England

256505 - STARBUCKS COFFEE STORES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Starbucks coffee stores;
 Franchise operator of UK Starbucks coffee chain stores; 	UK-based;Any turnover or EBITDA considered.
• 30 stores;	,,
• UK-based.	

Location: England

15776 - RESTAURANTS & BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Restaurants and bars;
 Group of restaurants and bars; 	Based in and around London;
 History of acquisitions; 	Turnover up to £10m.
• Located in the South of England.	

Location: England

251742 - HEALTH CLUBS, GYMS & SPAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Health clubs, gyms and spas;
 Chain of health clubs with fitness facilities; 	UK-based;
 Club locations across England and Scotland. 	Turnover up to £10m.

14833 - BREWERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK-listed;	Breweries;
 Independent brewery; 	Strong brand;
 Produces several different beers; 	 Dealing with volumes around 3000hl;
 Brands are stocked in pubs and stores across the South; 	Located across Europe;Minimum EBITDA £500k.
Operates an online shop and a brewery shop.	

Location: England

104 - RETAIL & PROMOTIONAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Retail and promotional product providers;
 Competitions provider; 	Turnarounds/distressed situations are of
 Prizes are luxury cars; 	interest;
Located at airports, events and shopping	Based in the UK or Europe;
centres across the UK;	Any size considered.
 History of acquisitions. 	

Location: England

8228 - RETAIL, TRAVEL, HOSPITALITY & EDUCATION SECTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Large conglomerate operating across numerous industries; 	 Business entities within the retail, travel technology, aviation, hospitality and education sectors;
 Services focus on the retail, travel technology, aviation, hospitality and education sectors; 	 Includes luxury hotels, resorts, restaurants, travel agencies, flight services and educational institutions for the tourism & aviation sector;
Headquartered in Asia.	Located globally;
	Any size.

Location: UAE

254739 - RESTAURANTS, PUBS & BARS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; 	 Restaurants, pubs and bars;
 Operator of pubs, restaurants and bars; 	 Must be freehold businesses;
 Portfolio of well-known restaurant and pubs chain across the UK; 	 Units and development sites also of interest;
History of acquisitions.	 Located relatively close to population centres;
	Any turnover considered.

Location: England

263934 - HORSE BREEDER & TRAINER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Horse breeders and/or trainers;
 Equestrian group; 	 Primarily based in Europe;
 Sources, develops, trains and sells world-class dressage horses; 	 Will consider global; Turnover in excess of €2m.
 Majority of revenue is generated in Europe; 	
Scope for international expansion.	

Location: Denmark

268780 - LIVE EVENTS ORGANISER & PROMOTER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	 Organisers and promoters of live events;
 Provider of live entertainment; 	Agents for local talent;
Events include music festivals, music concerts	 Active across all areas of entertainment;
and stand-up performances;	 Festivals or festival providers;
Active across the Nordics.	 No interest in marketing, media or exhibitions;
	 Located in the Nordics, the UK or wider Europe;
	Minimum EBITDA €2m.

Location: Norway

263595 - TRAMPOLINE PARKS & LEISURE CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Trampoline parks and leisure centres;
 Operator of trampoline parks and other indoor leisure activities; 	 Located across the South, Wales and the Midlands;
 Offers corporate, group and school bookings; 	Revenue up to £10m.
Sites in the UK and Germany.	

Location: England

267995 - HEALTHY FOOD CHAIN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Healthy food chains and caterers;
 Healthy food chain; 	Located in England;
Operates across the UK.	Minimum EBITDA £500k.

Location: England

270177 - HEALTH & BEAUTY CLINICS & RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Swedish PE-owned; 	Health & beauty retailers and clinics;
 Chain of health & beauty stores and clinics; 	Located in Europe;
 Operates across Norway. 	EBIT of 20% or more.

Location: Norway

253502 - SPORTS CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Sports centres;
 Operator of small sided football centres; 	Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: Scotland

12692 - CARAVAN & HOLIDAY HOME PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Caravan parks or holiday home parks;
 Owner and operator of caravan and holiday 	 Located in the UK;
parks;	EBITDA above £1m.
 Parks comprise of privately-owned lodges, holiday homes, holiday lettings, caravan pitches and touring facilities; 	
 Parks located across Scotland and the North East of England. 	

Location: England

261144 - HAIR SALONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Group of hair salons;	Hair salons; Offering a variety of luyury treatments.
 Salons operate under their original names. 	 Offering a variety of luxury treatments including hair extensions, blow dry, colouring and cutting;
	Located in the UK;
	Turnover up to £20m.

Location: England

270081 - PIZZA RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; 	Pizza restaurants;
 Pizza restaurant chain; 	 Located across Europe;
 Operates restaurants across France. 	 French businesses should be early stage;
	 Average spend per person €10-€20;
	 Investments between €1m-€10m.

Location: France

270080 - BURGER RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French PE-owned;	Burger restaurants;
 Premium burger brand; 	 Located across Europe;
Operates food trucks and restaurants across	 French businesses should be early stage;
France.	 Average spend per person €10-€20;
	 Investments between €1m-€10m.

Location: France

270082 - MEXICAN RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
French PE-owned;	Mexican restaurants;
 Premium Mexican fast food brand; 	 Located across Europe;
 Operates restaurants and food trucks across 	 French businesses should be early stage;
France.	 Average spend per person €10-€20;
	Investments between €1m-€10m.

Location: France

270931 - RECREATIONAL OUTDOOR ADVENTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Recreational outdoor adventure provider;	 Outdoor adventure, travel and leisure providers;
 Activities include scenic zip-lines and giant trampolines; 	Located in the UK;Minimum EBITDA £250k.
Located in the UK.	

Location: Wales

263753 - MOUNTAIN BIKE TRAILS & FACILITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Mountain bike trails and facilities;
 Developer and operator of mountain bike facilities; 	Located in the UK;Turnover up to £1m.
• Located in the UK.	

Location: Wales

260312 - INDIAN STREET FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Indian street food restaurants;
 Chain of Indian street food restaurants; 	High-end premises;
 Focused on healthier, lighter Indian dishes; 	Located in the UK;
UK based.	Minimum EBITDA £200k.

Location: England

269234 - LUXURY TOURIST COMPLEXES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	Luxury tourist complexes;
 Luxury tourist complex; 	Located globally;
 Over 200 residential apartments and a five- star hotel & spa; 	Minimum EBITDA €1m.
Located in Italy.	

Location: Italy

RETAIL

9963 - RETAIL & WHOLESALE OPERATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	B2B retail and wholesale operations;
 Stock management and supply; 	 Including PPE, workwear, office products,
 Varied product groups including workwear, office equipment and stock management 	packaging, welding products and electric parts;
services;	 Interested in distressed;
 Located in the North East. 	 Located in the North;
	Turnover up to £5m.

Location: England

11964 - TEA, COFFEE & COCOA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Retailer of specialty teas, coffees and cocoas; Also provides products and equipment associated with the preparation of such beverages; 	Retailers or brands associated with tea, coffee and cocoa:
UK-based.	

Location: England

253958 - TOYS WHOLESALER & RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Online retailers or wholesalers of toys,
 Toys wholesaler and retailer; 	games and gadgets;
 Operates through a channel of retail outlets, 	Must import, distribute or hold a licence;
online components, wholesale operations	UK or European-based;
and a mail order catalogue service;	Any turnover or EBITDA considered.
UK-based.	

264338 - TECHNOLOGY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Technology retailer;	 New products i.e. boxed rather than returns/hassle;
 Products include laptops, computers, hardware and televisions; 	 B2B (such as barcode resellers, epos automation) or B2C (white goods, technology, computing);
 Sells products through their own online stores/websites and through other well known, global e-tailers. 	 Product/boxed rather than service-based i.e. no interest in hosting/servers etc.;
	 Distressed is OK, but breakeven/low profit better;
	• UK-based;
	 Relocatable would be good but not essential if management remains;
	Turnover in the range of £5m-£50m.

Location: England

6254 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Retail pharmacies;
 Independent retail pharmacy chain; 	 Located in the UK;
 Over 300 pharmacies nationwide. 	EBITDA above £1m.

Location: England

260910 - OPTICAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Retail optical services brand;	 Optical treatment providers including cataracts and laser eye surgery;
 Also offers optical treatments; 	Retailers of optical products;
Located in Scotland.	Located in Europe;
	EBITDA above £1m.

Location: Scotland

266586 - HEALTH, FITNESS, WELLNESS & BEAUTY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Retailer and distributor in the health, fitness,	 Online retailers of health, fitness, wellness and beauty products;
 wellness and beauty sector; Products include sports nutrition, health 	 Brand representation of interest, but brands acquisition is not;
supplements, apparel, personal care, ready- to-eat and ready-to-drink products;	 Located in South-East Asia and the UK; Will consider other countries for the right
B2B and B2C operations;	opportunity;
 Actively acquisitive with plans for IPO; 	• Turnover in the range of US\$5m-US\$10m;
• Located in Asia.	 Keen for management to remain post- acquisition.

Location: Singapore

13192 - HOME SHOPPING RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Retailers of home shopping;
 Multi-channel retailer of home shopping; 	Located in the UK;
 Products are sold via TV channels and websites; 	Minimum EBITDA £250k.
Located in the UK.	

Location: England

268707 - CAR DEALERSHIP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Automobile dealerships;
 New and used car dealership (sale and rental); 	Located worldwide;Any size.
 Operates across a network of outlets; 	
Located in Japan.	

Location: Japan

268637 - JEWELLERY RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Japanese-listed;	Jewellery retailers;
 Retailer of high-end jewellery; 	Located globally;
 Products include necklaces, earrings, wedding rings and charms; 	EBITDA >£1m.
Operates in East Asia.	

Location: Japan

268674 - AUTOMOTIVE DISTRIBUTOR & DEALERSHIP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Car dealership;	 New and used automotive distributors and dealerships;
 Distributes automobiles produced in Europe and North America; 	Located globally;EBITDA >£1m.
 Located in Japan. 	

Location: Japan

6779 - TICKET DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Online distributors of tickets (e.g. Ticketmaster):
 Online distributor of tickets; 	Ticketmaster);
 Distributes via websites, online affiliates, retail shops and coach & tour operators; 	 Includes tickets to the theatre, sports events, travel, etc.;
 B2B and B2C distribution model; 	Located in the UK;
Music and attraction tickets;	Minimum EBITDA £500k.
• Located in the UK.	

265293 - E-TAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	E-tailers of consumer products;
 Importer of bespoke home and leisure consumer products; 	 Focused on heavily discounted opportunities, including distressed;
 Product ranges include homeware, babies & pets, stationery, personal care, seasonal, toys and students; 	UK-based;Turnover up to £15m.
Products offered across the UK.	

Location: England

260425 - TILE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Tile retailers and distributors;
 Retailer and distributor of tiles; 	UK-based;
 Can be used for bathrooms, kitchens, walls and floors; 	Any turnover and EBITDA considered.
B2B and B2C focus;	
• UK-based.	

Location: England

264895 - GARDEN PRODUCTS ONLINE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Online retailer of garden products;	 Online retailers focused on garden products;
 Supplies more than 10,000 garden and outdoor leisure products; 	UK-based;Turnover >£1m.
• UK-based.	

254635 - BICYCLE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Retailers of bicycles;
 Retailer of bicycles and associated accessories; 	UK-based;Any turnover and EBITDA considered.
 Sell products online and in store; 	,
• UK-based.	

Location: England

265023 - FOOD & DRINK RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Cash and carry company; Offers food, drink and tobacco products. 	 Retailers and wholesalers of food and drink; On-trade and off-trade alcohol distributors and/or foodservice wholesalers of particular interest; Located in mainland Britain; Turnover in a range of £5m-£200m.

Location: England

259037 - E-COMMERCE PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; E-commerce platform for children's fashion and accessories; 	 E-commerce platforms for children's fashion and accessories; Preference is for selling directly to
 The website is available in 6 languages and sells children's clothing from designer fashion brands; 	customers through a website;
Based in France;	
 50% of their sales come from across Europe and the UK. 	

Location: France

270079 - CULTURAL & TOURISM STORES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Distributor and publisher of cultural and tourism products; 	 Stores linked with cultural and tourist attractions and buildings; Located across Europe;
 Operates stores in cultural, tourist establishments; 	 Investments between €1m-€10m.
 Manages ecommerce sites for partners; 	
 Distributes products across a network of global stores; 	
 Offers branding, store design and merchandising services; 	
 Also offers product sourcing, HR, event and licensing services; 	
• Stores across Europe.	

Location: France

254444 - ONLINE WINE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Wine retailers;
 Online wine retailer; 	Located in Europe;
 Offers one off purchases and subscriptions; 	Minimum EBITDA £250k.
 Located in the UK. 	
Offers one off purchases and subscriptions;	, ,

Location: England

251625 - LIFESTYLE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Retailers of lifestyle products;
 Sourcing company; 	B2B distributors;
Sources products for the sports, leisure and	Lifestyle brands;
lifestyle sectors;	 Located globally;
Headquartered in Hong Kong.	Any size.

Location: Hong Kong

12056 - CYCLING RETAILER & E-TAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Cycling retailers and e-tailers;
 Online retailer of cycling products; 	Operations worldwide;
 Products include bikes, clothing, tyres and frames. 	Any size.

Location: England

265986 - FARM SHOPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Properties or farm shops;
 Family run farm shop; 	 Located in the North of England;
 Provides fresh food that is locally sourced; 	 Operating profit from £750k-£2m.
• UK-based.	

Location: England

12248 - CARAVANS & MOTORHOMES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Supplier of motorhomes;	 Retailers and suppliers of caravans and motorhomes;
 Specialises in new and used motorhomes. 	Based in the South;Turnover up to £25m.
	Turnover up to £25m.

Location: England

10765 - OPTICIANS & AUDIOLOGICAL PRACTICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Opticians and audiological practices;
 Chain of opticians; 	 Must have the latest technology;
• Located in the North of England.	Located in the North;
	Turnover up to £10m.

12064 - GARDEN CENTRES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Garden centres;
 Group of garden centres; 	 Located in England and Wales;
Operates across the UK.	 Particularly interested in the region between Manchester and the Lake District;
	Turnover up to £30m.

Location: Scotland

266489 - DIY PRODUCTS & SOFT FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Retailers offering hard DIY, paints, soft
 Chain of DIY, garden and home stores; 	furnishings and interior decor products;
 Vast network of stores across the UK and Ireland. 	 Located across the UK;
	 Stressed, distressed, turnaround or underperforming businesses;
	• Turnover >£7m.

Location: England

269291 - LUGGAGE & BAGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Retailers and distributors of luggage, bags and other travel accessories;
 Retailer of luggage and bags; Products include retail luggage, handbags, hadragic business bags and travel 	Located globally; Stressed distressed turnerounder.
backpacks, business bags, and travel accessories for women, men and children;	 Stressed, distressed, turnaround or underperforming businesses are of interest;
 Stores stock a wide range of brands and also sell through an online store; 	Minimum turnover \$5m.
 Operates in Canada. 	

Location: Canada

268566 - SECOND-HAND CAR AUCTIONEER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Second-hand car auctioneers;
 Second-hand car auction company; 	 Located across Europe;
 Services are provided both from a network of physical premises and online; 	 Minimum EBITDA €2m-€3m.
Located in France.	

Location: France

13797 - RETAIL, E-TAIL & REAL ESTATE ASSETS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Work with companies, investors, banks and turnaround professionals; Lead recovery and business restructuring assignments, guide acquisitions, manage turnarounds and drive business growth. 	 Retail, e-tail or real estate assets; Small, medium or large companies; UK-based; Revenue in the range of £1m-£400m.

Location: England

269849 - HEALTHCARE & SELF-CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Retailers and distributors of healthcare
 Omnichannel consumer healthcare company; 	and self-care products;
Offers a portfolio of self-care branded and	Active D2C;
OTC products, following a multichannel	 Emerging distribution channels;
approach;	Digital branding and digital consumer
 Channels include retail, direct e-commerce, 	channels;
marketplaces, social media, mail order, home parties and teleshopping;	Located across Europe;
Distributes internationally.	Turnover up to €100m.

Location: Belgium

253482 - CYCLING ATTIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Online retailers focusing on cycling attire;
 Online bike retailer; 	UK-based;
 Offers hand-built bikes, accessories and cycling clothing; 	Minimum EBITDA £1m.
• UK-based.	

Location: England

269504 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Chains and single pharmacies;
 Pharmacy chain and central compounding facility; 	Pharmaceutical distributors;Third party pharmaceutical compounding;
40 pharmacies across the Netherlands;Offers 24-hour prescription services and	 Providers of raw materials and equipment for inhouse compounding;
consultations;	 Located globally, with a focus on Europe;
 Compounding facility prepares prescriptions for hospitals, pharmacies and general practitioners; 	• EBIT up to €50m.
Stocks Z-index pharmaceuticals.	

Location: Netherlands

270617 - LADIES FOOTWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Manufacturers of ladies footwear;
 Purveyor of ballet pumps and ladies footwear; 	High-end and high fashion products;Located globally;
 Sells in own stores globally; 	Interest in distressed;
 Also operates an online store; 	Any size.
 Manufactured across Europe. 	

265143 - JEWELLERY RETAIL CHAIN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Jewellery retail chains;
 Jewellery retail chain; 	 Located internationally;
 Group of over 100 stores; 	 Revenue above €2m.
 Wide range of gold and silver jewellery, watches and accessories; 	
Based in the Netherlands.	

Location: Netherlands

267359 - WINE, COFFEE & SNACKS ONLINE B2C SALES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Online B2C sales;
 Online wine retailer; 	 Products including wine, coffee and
 Market products under various labels; 	snacks;
Active across the Benelux and Germany.	 Located across the Benelux, UK, France, Germany and Scandinavia;
	EBITDA up to €8m.

Location: Netherlands

257489 - ONLINE/MAIL ORDER HOME RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Online or mail-order home retailers;
 Online retailer of home and garden products; 	 Products made by local suppliers;
 Products include bedding, sofas, tables, 	 Looking to expand internationally;
chairs and decorations;	 Must have French presence;
Located in France.	• Turnover >£15m.

Location: France

12037 - FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; 	Manufacturers and retailers of furniture;
 Manufacturer and retailer of furniture; 	 Located globally;
 Products include sofas, beds, wardrobes and tables; 	Any turnover.
Operations nationwide.	

Location: England

255993 - RETAIL & E-TAIL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK MBI;Experience in the retail sector;	 Established retail or online businesses, or consumer product brands;
 Previous owner of a number of mid-sized UK retailers; 	 Either reselling branded products or retailing an established own brand;
 Backed by an international investor; 	 Located in the UK and Europe;
 Strong acquisition track record and capabilities. 	 Will acquire share capital, business and assets or IP;
	 Revenue ideally in the range of £5m- £50m.

Location: Scotland

256845 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Pharmacies;
 Family pharmacy group; 	• UK-based;
 Nearly 60 pharmacies across England and Wales; 	• Turnover >=£1m.
 Provides a comprehensive range of pharmacy services. 	

5461 - PETROL STATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Petrol stations and forecourts;
 Chain of petrol stations; 	Based in the UK on busy roads;
 Operations across Europe and North America. 	 Average daily traffic flow of circa 20,000 vehicles passing the site;
	Any size.

Location: England

11286 - MOBILE PHONES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Online retailer of mobile phones and	 Online retailers/e-commerce businesses relating to mobile phones;
accessories;	Distributors of telecommunications or
 Products include phones, batteries, chargers, cases, screen protectors and headphones; 	technology products;No interest in device repairs;
 Operations across the UK, US and Europe. 	Located worldwide;
	Turnover up to £10m;
	• EBITDA <£500k.

Location: England

263182 - BRANDED SPORTS EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Online retailers of own branded sports
 Manufacturer, retailer and distributor of sports products; 	equipment and accessories;Located in the UK;
 Products include nets, rackets, balls and goals; 	Turnover up to £2m.
 Retails and distributes their products worldwide. 	

Location: Wales

256486 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Pharmacies;
 Retail pharmacy chain; 	Located in the North West and Midlands;
Operations across the North and Midlands.	• EBITDA <£1m.

Location: England

12329 - FURNITURE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Furniture retailers;
 Retailer of hardwood furniture; 	Based in the UK and US;
 Sells products online and through showrooms nationwide. 	 Turnover up to £50m.

Location: England

7072 - WINE E-TAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of companies involved in distributing,	 Online retailers of wines and related products;
bottling and retailing wine;	 Located across the UK and Europe;
 Operates across the UK. 	Turnover up to £10m.

Location: England

16442 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Pharmacies;
 Group of pharmacies; 	 Located across the UK;
 Services include collection, delivery, and private consultation; 	Turnover up to £10m.
 Located across the UK. 	

15485 - FASHION E-TAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Online fashion retailers;
 Online retailer of ladies' fashion; 	 Beauty brands of particular interest;
 Product range includes clothing, footwear and accessories. 	Located worldwide;
	Any size.

Location: England

13997 - GIFTS & STATIONERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Gifts and stationery retailers;
 Giftware and stationery wholesaler; 	Distressed businesses of particular
 Products include calendars, mugs, games and 	interest;
cards;	Based in the UK;
 Physical stores across the UK; 	Turnover up to £20m.
 Products also available online and distributed across the UK. 	

Location: England

256494 - AGRICULTURAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned; Complian of a grigothyral products, clothing.	 Distributors and retailers of agricultural and rural products;
 Supplier of agricultural products, clothing, equestrian, household supplies and pet products; 	Located in the South;Turnover up to £20m.
 Customers include farmers and rural communities; 	ramover up to 120m.
• Located in the South West.	

11152 - CYCLING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	Retailers and suppliers of cycling products;
 Retailer of cycling products; 	Located in the UK;
 Products include bikes, helmets and bike components; 	Turnover up to £20m.
History of acquisitions.	

Location: England

12607 - BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Retailers of bathroom products;
 Online bathroom retailer; 	Based in the UK;
 Products include toilets, baths, cabinets and taps; 	Turnover up to £10m.
• Located in the Midlands.	

Location: England

337 - OUTDOOR TOYS & PLAY STRUCTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of outdoor toys;	 Manufacturers and retailers of outdoor toys and play structures;
 Products include scooters, climbing frames, swings, trampolines, sandpits, etc.; 	Located globally;Turnover up to £25m.
 Sell via their website and through a wide network of retailers; 	
 Products sold across the UK. 	

16092 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Part of a UK-listed pharmacy group; 	Pharmacies;
 Retails OTC medicines, supplements and veterinary medicines; 	Located in the South;Turnover up to £10m.
 Also offers prescription services; 	13
• Located in the South East.	

Location: England

6941 - OUTDOOR PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Outdoor products retailers;
 Retailer of outdoor products; 	Must be 100% own brand;
 Men's and women's products for hiking, travelling, skiing, camping and cycling; 	Located in the UK and Europe;Turnover up to £40m.
 Operates across the UK and Europe. 	'

Location: England

257395 - BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Manufacturer and retailer of bathroom	 Retailers and manufacturers of bathroom products;
fixtures and accessories;	 Preferably a B2C model;
 Products include lighting, mirrors and cabinets; 	UK-based;
• Located in the North.	EBITDA <£1m.

4305 - PET PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Retailers of pet products;
 Pet retailer; 	 Located South of Stratford;
 Products include food, toys, bedding and collars; 	Less than 5% of sales are online;Turnover up to £15m.
Majority of stores in the South.	1

Location: England

265632 - RETAIL, WHOLESALE & ECOMMERCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Consultancy firm focusing on the retail	 Retail, wholesale or ecommerce businesses;
sector; • Offers services to businesses facing liquidity	 Distressed or stressed i.e. turnaround opportunities;
issues or those with unprofitable stores;	Stock financing requirement;
 Services offered across the UK. 	Based in UK, Northern Europe or Spain;
	Turnover above £10m.

Location: England

254682 - BIKES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Bike retailers and distributors;
 Family chain of cycle shops; 	Based in the UK;
 Products include bikes, e-bikes, cycling clothing and spare parts; 	Revenue between £1m-£5m.
 Also offers cycle hire, repair and servicing; 	
Based in Central England.	

15487 - FURNITURE BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Online retailer of sofas, armchairs, beds and	 Businesses at any stage of the furniture supply chain;
mattresses;	 Located across the UK;
 Owns and controls all stages of the supply chain; 	Turnover up to £10m.
Services offered across the UK and Ireland.	

Location: England

255361 - SMALL DOMESTIC APPLIANCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; B2C and B2B multi-channel retailer; Using television shopping channels as its core platform, the business sells licensed and own branded products both in the UK and abroad; Based in the UK. 	 Multi-channel retailers of small domestic appliances; Located in the UK; Revenues above £15m.

Location: England

265320 - RETAIL & E-TAIL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK MBI;	Retail or online businesses;
 Ex owner of an outdoor products retailer; 	Located in the UK;
 Experience in the outdoor clothing, footwear and bicycle sectors. 	Sales of £5m-£20m;EV of £5m-£10m.

265593 - FEMALE FASHION BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Female fashion brands;
 Group of luxury womenswear brands; 	Located anywhere in the UK;
 Located in Southern England; 	• Turnover >£5m.
 Owned by an overseas publicly listed retail group. 	

Location: England

4686 - CAR DEALERSHIPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;Car dealership group;	Car dealerships;Particularly interested in Scotland, North
 Offers sale, servicing, parts and bodyshop facilities for new and used car and commercial vehicles; 	England and South West of England;Turnover up to £50m.
Operates across the UK.	

Location: England

16926 - CLEANING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Manufacturers of cleaning products;
 Family-run manufacturer of cleaning products; 	Located in the UK;Turnover up to £10m.
 Product categories includes bathroom, kitchen, floor & carpet, laundry and car; 	
Based in the North.	

15482 - BRANDED & NON-BRANDED BATHROOM PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Online retailer of bed and bath products; Product range includes duvets, pillows, toppers mattresses, bed linen and towels; Products sold across the UK. 	 Online retailers of branded and non-branded bathroom products; Located internationally; Turnover above £1m.

Location: England

252958 - FILM EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Omni-channel retailer for photography and video equipment; 	 Retailers of photography, videography and film equipment; Located globally;
 Serve professionals and amateurs; 	EBITDA margin 15%.
 Sold online and in physical stores; 	
Stores located across Europe.	

Location: England

265085 - GARDENING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Online retailer of gardening products; Products include live plants, flowers, bulbs; B2C business; Located in the UK. 	 E-commerce multi-channel retailers of gardening products; Located in the UK; Minimum EBITDA £250k.

258398 - GAMING INDUSTRY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Technology platforms in the gaming industry;
 E-commerce technology company, active in the video game industry; 	 Interested in distressed deals;
 Offers games across multiple platforms; 	 Located globally;
Operates globally.	• EBITDA >£500k.

Location: England

253144 - PHARMACIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Pharmacies;
 Chain of pharmacies; 	Located in Scotland and the North of
Located in Scotland.	England;
	Turnover up to £10m.

Location: Scotland

12051 - TILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Suppliers, wholesalers, distributors and
 Online retailer of floor & wall tiles, and 	installers of tiles;
underfloor heating;	Based in the UK;
 Available for delivery across the UK. 	Turnover up to £10m.

Location: England

257145 - OUTDOOR CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Online retailers of outdoor clothing products;
 Lifestyle leisure brand; 	, .
 Products are sold via wholesale, retail and 	Located in the UK;
online.	Minimum EBITDA £500k.

266513 - OUTDOOR FURNITURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Outdoor furniture retailers;
 Outdoor furniture retailer; 	Products include rattan furniture;
 Products include garden furniture, fire pit tables and accessories; 	Located in the UK;Minimum EBITDA of £250k.
• Located in the UK.	

Location: England

257626 - BOOK E-TAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Book e-tailers;
 Pre-owned book etailer; 	Based in the UK;
 Works with charity shops and recycling merchants to collect and buy used books; 	Minimum EBITDA £250k.
 Re-sells as many books as possible; 	
Based in the UK.	

Location: England

264844 - HEALTH & WELLBEING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Online retailer of health and wellbeing products;
 Retailer of health and wellbeing products; 	,
 Products are sold via their stores and on their 	Own brand products;
website;	Located in the UK;
• Located in the UK.	Minimum EBITDA £500k.

266223 - **FOOTWEAR STORES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Retail networks of relatively small stores;
 Retailer of trainers; 	Stores with average selling surface of
 Focus on female customer base; 	100m ² -150m ² excluding backroom;
Based in France.	Located in Europe;
	Minimum EBITDA £200k.

Location: France

TOBACCO

255405 - VAPING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Retailer and supplier of vaping products; Products include e-cigarettes, e-liquids, accessories and chargers; Located in the North. 	 Manufacturers, retailers and suppliers of vaping products; Bolt-ons are of interest; Located in Europe; Turnover up to £10m.

Location: England

255870 - VAPING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Manufacturers, retailers and wholesalers of vaping products;
 Manufacturer, retailer and wholesaler of e- cigarettes; 	Bolt-ons are of interest;
 Products include e-cigarettes, e-liquids and accessories; 	Located in the UK and Germany;Turnover up to £10m.
Located in the UK and Germany.	

Location: England

270206 - E-LIQUIDS & E-HARDWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of e-liquids or e-hardware;
 Manufacturer and distributor of e-liquids to the vaping sector; 	 Located in Europe; EBITDA between £500k-£5m.
 Own label and white label e-liquids; 	EBITER Setween Esook Esini
Located in the UK.	