



Langcliffe International

HEALTHCARE BUYERS

ACQUISITIVE IN DACH

OCTOBER 2020

Sectors Featured Include: Health/Pharma and Healthcare
Providers

SECTORS

To view our buyers targeting DACH-based opportunities in the Health/Pharma and Healthcare Providers sectors, please click the title link below.

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- [HEALTH/PHARMA](#)
- [HEALTHCARE PROVIDERS](#)

HEALTH/PHARMA

8639 - CHEMICALS, PLASTICS & PHARMA *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Investment management company;• More than 20 current investments;• Headquartered in the US;• Global locations.	<ul style="list-style-type: none">• Chemical, plastics and pharma companies;• Located in the US or Europe;• EBITDA >£3m.

Location: USA

268466 - PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Importer, exporter and distributor of synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery;• Manufacturer of active pharmaceutical ingredients;• Located in Japan.	<ul style="list-style-type: none">• Distributors of synthetic resins, pharmaceuticals and electrical components;• Located worldwide;• EBITDA >£1m.

Location: Japan

17190 - AGROCHEMICALS & PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of chemicals, agrochemicals and pharmaceutical materials;• Acquisitions both directly as well as with support of PE owner;• Based in the UK.	<ul style="list-style-type: none">• Pharmaceuticals and agrochemicals;• Located in the UK and Europe;• Turnover in excess of £5m.

Location: England

11369 - PRECISION MEDICAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision micro-components for the medical sector;• Owners have wide experience of international acquisitions;• Based in the North.	<ul style="list-style-type: none">• Nano-scale precision medical businesses;• Related niche medical businesses;• Based in Europe;• Turnover <£10m;• Must be profitable.

Location: England

266831 - SPECIALITY CHEMICALS & PHARMACEUTICAL INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of chemicals and pharmaceutical ingredients;• Strong history of acquisitions;• Located in Switzerland;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of specialty chemicals and pharmaceutical ingredients;• Animal feed and food ingredients considered;• Located in Europe;• EBITDA in the range of £1m-£10m;• EV up to £30m.

Location: Switzerland

264469 - HAEMOSTATIC PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of haemostatic products;• Used in military, healthcare and first response settings;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers of haemostatic products;• Headquartered in Europe;• EBITDA >£1m.

Location: USA

266577 - HEALTHCARE BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Manufacturer of products relating to the healthcare/medical and environmental sectors;• Operations across North & South America, Europe and Asia;• Actively acquisitive with a strong track record.	<ul style="list-style-type: none">• Businesses relating to healthcare and the environment;• Particularly interested in technology and software;• Located globally;• Turnover >£5m, ideally £10m+;• Will look smaller for bolt-ons;• Profitable businesses (20%).

Location: England

264465 - DIABETIC MEDICAL SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Direct-to-patient distributor of continuous glucose monitors, insulin pumps and other advanced medical supplies to diabetics;• Headquartered in the US.	<ul style="list-style-type: none">• Distributors of diabetic medical supplies;• Located in Europe or the US;• Turnover >£5m.

Location: USA

271047 - MEDICAL EQUIPMENT RESELLER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of preowned medical devices and asset managers;• Resells equipment such as ultrasound scanners and MRI machines;• Located in the UK.	<ul style="list-style-type: none">• Medical equipment resellers;• Asset managers in the healthcare sector;• Located in Europe;• Minimum EBITDA £250k.

Location: England

264467 - ORTHODONTICS & DENTAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Orthodontics-focused dental services provider;• Headquartered in the US.	<ul style="list-style-type: none">• Orthodontics and other dental services providers;• Located in Europe or the US;• Turnover >£5m.

Location: USA

268462 - PHARMACEUTICALS & COSMETICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Pharmaceuticals manufacturer;• Products include general pharmaceuticals & medicines, cosmetics and food ingredients.	<ul style="list-style-type: none">• Manufacturers of branded and unbranded pharmaceuticals and cosmetics;• Located globally;• EBITDA >£1m.

Location: Japan

268618 - PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Pharmaceuticals manufacturer;• Located in Japan.	<ul style="list-style-type: none">• Manufacturers of pharmaceuticals;• Located globally;• EBITDA >£1m.

Location: Japan

269348 - EYECARE PRODUCTS & OPTICAL ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of branded and consumable professional eyecare products and accessories;• Global operations.	<ul style="list-style-type: none">• Distributors of branded and consumable professional eyecare products and optical accessories;• Located in Europe;• Turnover >£5m.

Location: USA

264471 - RESEARCH ORGANISATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Research organisation with a focus on neuroscience and other specialist populations;• Headquartered in the US.	<ul style="list-style-type: none">• Research organisations with a focus on neuroscience or other specialist conditions;• Located in Europe or the US;• Turnover >£5m.

Location: USA

10269 - HEALTH-RELATED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of healthcare products;• Owned by a listed company;• Parent account has strong track record of acquisitions.	<ul style="list-style-type: none">• Manufacturers of health-related products;• Keen to expand product portfolio and manufacturing facilities;• No/low proportion of supermarket private label sales;• Located in the UK, ROI and continental Europe;• Turnover above £2m.

Location: England

268433 - PHARMACEUTICALS & PHARMA INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Group of pharmaceutical and healthcare businesses;• Manufacturers, distributors and wholesalers of pharmaceuticals and pharmaceutical ingredients;• Operates in the Far East.	<ul style="list-style-type: none">• Manufacturers, distributors and wholesalers of pharmaceuticals and pharmaceutical ingredients;• Located globally;• EBITDA >£1m.

Location: Japan

165 - HEALTHCARE CONSUMABLES & INSTRUMENTATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• International group of businesses supplying specialised technical products and services;• Product sectors include life sciences, seals and controls;• Based in the UK.	<ul style="list-style-type: none">• Distributors of healthcare consumables, instrumentation and related services;• Located in the UK, continental Europe and the US;• Turnover in the range of £3m-£100m.

Location: England

269458 - VALVES & PUMPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of engineered components and technology solutions;• For the energy, transportation and industrial markets;• Located in the US.	<ul style="list-style-type: none">• Connector, valve and flow control companies in the aerospace & defence sector;• Located in Europe and Asia;• Sales in the range of €30m-€300m;• Will consider smaller.

Location: USA

268466 - PHARMACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Importer, exporter and distributor of synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery;• Manufacturer of active pharmaceutical ingredients;• Located in Japan.	<ul style="list-style-type: none">• Distributors of synthetic resins, pharmaceuticals and electrical components;• Located worldwide;• EBITDA >£1m.

Location: Japan

268622 - OTC PHARMACEUTICALS & THERAPEUTIC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of OTC pharmaceuticals and therapeutic products;• Products include body warmers, cooling gels and air fresheners;• Located in Japan;• Operates across South-East Asia and the US.	<ul style="list-style-type: none">• Manufacturers of OTC pharmaceuticals and therapeutic products;• Located globally;• EBITDA >£1m.

Location: Japan

264083 - MEDICAL & BIOTECHNOLOGY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of products for the medical and biotechnology industries;• Capabilities include injection moulding.	<ul style="list-style-type: none">• Manufacturer of medical and biotechnology products;• Specific industries include cardiovascular, neurology, ophthalmology and orthopaedics;• Located in Europe and the US;• EBITDA in excess of £1m.

Location: USA

268337 - PHARMACEUTICAL CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Niche chemicals manufacturer;• Located in the Netherlands;• Operates in Europe and Asia.	<ul style="list-style-type: none">• Pharmaceutical chemicals;• Production and wholesale;• Located in Europe;• EBITDA in the range of €2m-€6m.

Location: Netherlands

269655 - OTC HEALTH & PHARMACEUTICAL BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Marketer of iconic over-the-counter personal health brands;• Categories include skincare, feminine hygiene and gastrointestinal care.	<ul style="list-style-type: none">• Over-the-counter health and pharmaceutical brands;• Located in Europe;• Turnover >£5m.

Location: USA

269559 - SURGICAL PRODUCTS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of branded and private label single-use surgical products;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of surgical products and accessories;• Located in Europe;• Turnover >£5m.

Location: USA

261429 - LIFE SCIENCE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Buy-and-build platform in the life sciences;• Comprising of 14 discrete brands;• Operates across the US and Europe.	<ul style="list-style-type: none">• Producers or suppliers of life science products;• Located in North America or Europe;• EBITDA in excess of \$500k.

Location: USA

266531 - MEDICAL IMAGING SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of medical imaging software;• Located in the UK.	<ul style="list-style-type: none">• Medical imaging software developers;• Located in Europe and the US;• Minimum EBITDA £500k.

Location: England

261444 - STRUCTURAL BIOLOGY CONSUMABLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of modern screens, reagents, other consumables and instruments used for protein crystallography in structural biology research;• Located in the UK.	<ul style="list-style-type: none">• Providers of structural biology consumables;• Includes screens and reagents;• Located in Europe;• Turnover >£5m.

Location: England

261445 - IN-VITRO DIAGNOSTIC PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of in-vitro diagnostic products;• Disciplines of mycobacteriology, parasitology, bacteriology and mycology;• Located in Canada.	<ul style="list-style-type: none">• In-vitro diagnostic product providers;• Located in Europe;• Turnover >£5m.

Location: Canada

258947 - SCIENTIFIC EQUIPMENT & DRUG MANUFACTURING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of laboratory tools and production equipment;• Used in development and manufacturing of life sciences and pharmaceutical products.	<ul style="list-style-type: none">• Manufacturers of scientific equipment, biological drug manufacturing solutions and precision labware;• Businesses serving the pharmaceutical, biotechnology, scientific, university, healthcare and industrial sectors;• Located globally;• Turnover >£5m.

Location: USA

260321 - OPHTHALMIC SURGICAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of branded precision ophthalmic surgical instruments, devices, and therapeutics;• Headquartered in the US with European operations.	<ul style="list-style-type: none">• Providers of branded precision ophthalmic surgical instruments, devices, and therapeutics;• Located in Europe;• Turnover >£5m.

Location: USA

263504 - HEALTHCARE WORKFLOW PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Leading designer and manufacturer of healthcare workflow products;• Headquartered in the USA.	<ul style="list-style-type: none">• Manufacturers of healthcare workflow products, e.g. workstations, carts and automated pill counters;• Located in Europe;• Turnover >£5m.

Location: USA

258936 - COLLAGEN-BASED ABSORBABLE MEDICAL DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Developer and manufacturer of collagen-based absorbable medical devices for biosurgery;• Serves the medical industry and hospitals;• Carries out R&D to produce biopolymers to be used in 'ready-for-application' dry powders, haemostatic sealants, and membranes;• Based in France with subsidiaries in Germany and Europe.	<ul style="list-style-type: none">• Developers and manufacturers of collagen-based absorbable medical devices for biosurgery;• Based in Europe;• EBITDA above €1m.

Location: France

261439 - DNA SEQUENCING & SAMPLE PREPARATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of high-quality nucleic acid sample preparation and clean-up products for DNA sequencing; • Located in the US. 	<ul style="list-style-type: none"> • DNA sequencing and sample preparation providers; • Located in Europe; • Turnover >£5m.

Location: USA

268180 - CATHETERS & DRUG DELIVERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Dutch PE-owned; • Supplier of medical devices; • Developed a drug delivery catheter used in renal denervation; • In the process of initiating two clinical trials in the US and Europe; • Headquartered in the US with facilities in the Netherlands. 	<ul style="list-style-type: none"> • Developers of catheters and drug delivery devices; • Located in the US and Europe; • Minimum EBITDA €500k.

Location: USA

258916 - THERAPEUTIC COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Dutch PE-owned; • Carve-out from an international therapeutics company; • Undertakes R&D specialising in inhalation therapies for severe respiratory diseases; • Focuses on clinical development, registration and commercialisation of drug-aerosol therapeutics; • Based in Germany. 	<ul style="list-style-type: none"> • Therapeutic companies; • Undertaking R&D specialising in inhalation therapies for severe respiratory diseases; • Based in Europe and the US; • Minimum EBITDA €1m.

Location: Germany

265422 - DENTAL PRODUCTS & EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer and manufacturer of dental products, supplies and equipment;• Products used by dentists, hygienists, dental assistants and consumers.	<ul style="list-style-type: none">• Companies serving the dental market;• Development or manufacture of products, supplies and equipment;• Located in Europe or North America;• Profits in excess of \$2m.

Location: USA

263511 - MEDICATION ADVICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of medication advice and learning solutions for pharmacies and associated clinicians;• Headquartered in the US.	<ul style="list-style-type: none">• Providers of medication advice and learning solutions to the healthcare industry;• Located in Europe;• Turnover >£5m.

Location: USA

267049 - HEALTHCARE SECTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Pharmaceutical services provider;• Clients include hospitals and pharmacies;• Located in Belgium;• Global client base.	<ul style="list-style-type: none">• Providers of a range of support, design, production, supply and distribution services;• Providers of raw materials and equipment for inhouse compounding of medication;• Third party pharmaceutical compounding;• Serving the pharmaceutical sector;• Located globally;• Turnover up to €25m.

Location: Belgium

268572 - OTC MEDICINES & HEALTHCARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Online pharmacy distributing OTC and healthcare products;• Located in Belgium, operates across continental Western Europe.	<ul style="list-style-type: none">• Online distributors of OTC medicines and healthcare products;• Located across Europe;• Minimum EBITDA €2m.

Location: Belgium

269926 - HEALTHCARE PROVIDERS & REAL ESTATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian investment firm;• Five divisions active across Marine Engineering & Contracting, Private Banking, Real Estate & Senior Care, Energy & Resourcing and Growth Capital;• Currently active in over 150 countries;• Headquartered in Belgium.	<ul style="list-style-type: none">• Real estate;• Healthcare providers and healthcare real estate;• Tropical agriculture businesses;• Family owned businesses requiring growth capital;• Headquartered in Western Europe;• Investment between €10m-€250m.

Location: Belgium

266083 - MEDICAL STANDARD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Leading provider of therapeutic cosmetics and health products;• Activities include the production and development of new products;• Located in Germany.	<ul style="list-style-type: none">• Natural cosmetics and personal care products with medical standards;• Brands and cosmetic/OTC businesses;• Located globally;• Turnover in the range of €3m-€100m;• EBITDA in the range of €500k-€15m.

Location: Germany

270497 - PRIVATE DENTAL CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Dental care service provider;• Operates 17 clinics;• Headquartered in Italy.	<ul style="list-style-type: none">• Private dental care facilities;• Providing affordable, high quality dental care;• Located in Europe;• EBITDA >€1m.

Location: Italy

263150 - ELECTRONIC HEALTHCARE REFERRALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of electronic healthcare referrals;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Providers of electronic healthcare referrals;• Located in Europe;• Turnover >£5m.

Location: Netherlands

261778 - PHARMACEUTICALS & HEALTH PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Supplier of over the counter pharmaceutical and health products;• Products are sent directly to consumers via a subscription process;• Products cover digestion, nutrition, supplements, vitamins, beauty and wellbeing;• Operates through an ecommerce site;• Products manufactured in Norway.	<ul style="list-style-type: none">• Distributors of nutritional, wellbeing and beauty products;• Online retailers selling pharmaceuticals and health products;• Located across Europe;• EBITDA up to €50m.

Location: Norway

267382 - MEDICINES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Developer, manufacturer and distributor of medicines;• Distributed throughout Europe and China;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Developers, marketers, distributors and retailers of medicines;• Keen to expand outside Benelux;• Focus on assets with >€10m sales potential.

Location: Netherlands

13999 - CROS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Clinical research organisation;• Provides clinical trial management and resourcing solutions;• Services offered across all phases of clinical research;• Clients in the pharmaceutical, biotechnology and medical device markets.	<ul style="list-style-type: none">• Phase 2 and Phase 4 CROs;• Clinical trial service providers;• Located in Europe with a focus on CEE;• Minimum EBITDA £500k.

Location: England

11970 - OCULAR PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of ocular pharmaceuticals;• Develops and markets products for eyes;• Located in the South East.	<ul style="list-style-type: none">• Manufacturers of ocular pharmaceuticals;• Located in Europe;• EBITDA above £250k.

Location: England

263095 - PHARMACEUTICAL DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Subsidiary of a large Italian pharmaceuticals company;• Branded pharmaceutical products to the NHS;• Specialises in primary care, secondary care and rare diseases;• Located in the North West;• Operates nationwide.	<ul style="list-style-type: none">• Pharmaceutical distributors in dominant international markets;• Based in the UK and Europe;• EBITDA up to £5m.

Location: England

8820 - MANUFACTURER OF PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Pharmaceutical and toiletries manufacturer;• Located in the South East;• Operates globally.	<ul style="list-style-type: none">• Pharmaceutical manufacturers;• Located globally;• EBITDA above £1m.

Location: England

261855 - HEALTHCARE TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Healthcare technology developer and distributor;• Allows patients to book appointments and access medical advice via the doctor's surgery website;• Located in the UK.	<ul style="list-style-type: none">• Healthcare technology developers;• Cloud software to provide efficiency to workforce;• Located in Europe;• Minimum EBITDA £250k.

Location: England

255191 - PATIENT ONLINE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Online services for general medical consultations and prescriptions;• Providing video links direct and prescriptions issued to a pharmacy of the registered user's choice;• Located in the UK.	<ul style="list-style-type: none">• Online services to patients;• Healthcare software;• Located in Europe;• Minimum EBITDA £250k.

Location: England

268874 - MEDTECH & PHARMACEUTICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Supplier of pharmaceutical products;• Develops connectivity between manufacturers and healthcare stakeholders;• Located in Dublin.	<ul style="list-style-type: none">• MedTech/pharmaceutical service providers;• Marketing, distribution, importation of pharmaceuticals or medical devices;• Located in Europe;• EBITDA in the range of £1m-£5m.

Location: Ireland

262577 - DENTAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Professional dental product manufacturer;• Focus on digital dentistry, research and development;• Manufacturing arm in Sweden;• Operates across Western Europe, Australia, the US, Africa and Middle East.	<ul style="list-style-type: none">• Dental implants, bone regeneration for dental membranes, associated dental products, dental CAD/CAM, manufacturing facilities;• Located in Europe and the US;• Turnover between £1m-£10m.

Location: England

268403 - GENERIC PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of pharmaceuticals and medicines;• Serves therapeutic areas including cardiology, gastroenterology, neurology and psychiatry;• Located in Belgium.	<ul style="list-style-type: none">• Manufacturers of generic pharmaceuticals;• Located in Europe;• EBITDA >£1m.

Location: Belgium

252050 - MEDICAL REPORTING & TESTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Remote radiology reporting provider;• MC, CT and X-ray out-of-hours reporting;• Operates across the UK.	<ul style="list-style-type: none">• Medical reporting/testing providers;• Medical imaging technologies;• Located across Europe;• Minimum EBITDA £500k.

Location: England

253313 - LIFE SCIENCE CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Life sciences consultancy;• Supporting the strategy development process by delivering market landscape analysis, insight generation and strategic recommendations;• Services cover product strategy, corporate strategy, research & development, business development, manufacturing & supply strategy and competitive analysis;• Located in the UK.	<ul style="list-style-type: none">• Consultancies specialising in life sciences, helping firms make the right strategic decisions;• Located globally;• Minimum EBITDA €500k.

Location: England

269965 - DRUG DELIVERY DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer and designer of electrical and drug delivery devices;• For the pharmaceutical and biotechnology industries;• Electrical devices have an online cloud solution to store data;• Located in France.	<ul style="list-style-type: none">• Manufacturers of drug delivery devices to suit different needs;• Includes dermal, inhalation and nasal treatments;• Used in blue-chip pharmaceutical and biotechnology industries;• Located in the US and Europe;• Minimum EBITDA €250k.

Location: France

258203 - CAPSULES, TABLETS & LIQUID PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of pharmaceuticals;• Products include antibiotics, probiotics, supplements and IV solutions;• Part of an international pharmaceutical company.	<ul style="list-style-type: none">• Manufacturers and distributors of pharmaceuticals;• Capsules, tablets or liquid pharmaceuticals of interest;• Located internationally;• Turnover up to £75m.

Location: England

260910 - OPTICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retail optical services brand;• Also offers optical treatments;• Located in Scotland.	<ul style="list-style-type: none">• Optical treatment providers including cataracts and laser eye surgery;• Retailers of optical products;• Located in Europe;• EBITDA above £1m.

Location: Scotland

254815 - CONSUMER HEALTH BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Healthcare group;• Develops and manufactures products for the elderly;• Located in the South East.	<ul style="list-style-type: none">• Consumer health brands;• Liquid, cream and gel formulations;• Located globally;• Turnover between £1m-£10m;• EBITDA >£800k.

Location: England

267680 - INJECTABLE PHARMACEUTICAL FORMULATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Pharmaceutical contract manufacturing and services group;• Contract manufacturing of small and medium volume parental solutions;• Packaging, storage and cold chain management;• Located in Turkey.	<ul style="list-style-type: none">• Manufacturers of pharmaceutical formulations in injectable forms;• Pharmaceutical ancillary services and logistics;• Located in Europe;• Minimum EBITDA £1m.

Location: Turkey

1577 - PRESCRIPTION & OTC MEDICINE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Pharmaceutical group;• Owns or licenses the rights to a large number of healthcare and consumer products;• Products are sold in more than 100 countries;• Located in the UK.	<ul style="list-style-type: none">• Prescription branded and OTC medicine manufacturers;• Medicinal brands;• Located internationally;• Minimum EBITDA £1m.

Location: England

255386 - BRANDED & GENERIC MEDICINES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer and manufacturer of pharmaceutical branded and generic products;• Established in 35 countries including the US;• Headquartered in the UK.	<ul style="list-style-type: none">• Manufacturers of branded and generic medicines;• Located in Europe and the US;• EBITDA in the range of £1m-£15m.

Location: England

261904 - MEDICAL DEVICE CROS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of contract research for the medical device market;• Clients in the dermatology, aesthetics, orthopaedic sectors;• Located in the Netherlands.	<ul style="list-style-type: none">• CROs focused on medical devices;• Services include clinic trials and consultancy;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

255232 - DIAGNOSTIC IMAGING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of diagnostic imaging services, particularly MRI;• Offers a range of managed services and IT services to radiologists;• Works in both the NHS and private sector;• Located in the UK.	<ul style="list-style-type: none">• Providers of technology services to radiologists;• Located in Europe;• Minimum EBITDA £500k.

Location: England

260880 - NEUROLOGY DIAGNOSTIC MEDICAL DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer of electromedical devices;• Also assembles and installs the devices;• Located in Italy.	<ul style="list-style-type: none">• Manufacturers and installers of neurology diagnostics medical devices;• Located in Europe;• Minimum EBITDA €1m.

Location: Italy

256538 - ORTHOPAEDIC & SPORTS MEDICINE DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of specialist medical devices;• Medical devices joint reconstruction, sport medicine, surgical products and infection control;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of sterile medical devices and products in the orthopaedic/sports medicine market;• Located in Europe;• Primarily the UK and Germany;• Turnover >£1m;• EBITDA margin over 20%.

Location: England

270029 - GENERIC PHARMACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Generic drug supplier;• Supplies to pharmacies for the treatment of common medical conditions (cardiovascular, metabolic and neurological);• Located in Italy.	<ul style="list-style-type: none">• Generic pharmaceutical companies;• Located in Europe;• Minimum EBITDA €250k.

Location: Italy

269864 - PHARMACEUTICAL DISTRIBUTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Distributor of pharmaceutical products;• Provides training and quality control services;• Located in Germany.	<ul style="list-style-type: none">• Distributors of pharmaceutical products;• Services for compounding pharmacies and outpatient care;• Located in Europe;• Minimum EBITDA £250k.

Location: Germany

264003 - DRUG DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Drug development, manufacturing, logistics and bioanalytical services;• Located in Belgium.	<ul style="list-style-type: none">• Drug development services providers;• Based in Europe;• Turnover in excess of €3m.

Location: Belgium

260882 - BIOSAFETY TESTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Developer of transfection reagents for biological research;• Worldwide distribution network.	<ul style="list-style-type: none">• Biosafety testing services providers;• Located in Europe or North America;• Minimum EBITDA €1m.

Location: France

259838 - TESTING LABORATORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Genetic testing laboratory services provider;• Testing services include pre-natal, cancer, cardiovascular and personal genomic.	<ul style="list-style-type: none">• Testing laboratories for genetic diseases;• Located in Europe;• Minimum EBITDA €500k.

Location: Spain

269093 - PROSTHETICS, ORTHOTIC DEVICES & SPECIALIST SEATING ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • PE-owned; • Manufacturer of prosthetics, orthotic devices and specialist seating; • Products include prosthetics and accessories; • Located in the UK. 	<ul style="list-style-type: none"> • Manufacturers of prosthetics, orthotic devices and specialist seating; • Providers of structured rehabilitation services; • Located in Europe; • Minimum EBITDA £500k.

Location: England

270911 - PHARMACEUTICALS ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • PE-owned; • Manufacturer of liquid pharmaceuticals; • Products include medicines for therapeutic areas such as cardiovascular and the central nervous system; • Located in the UK. 	<ul style="list-style-type: none"> • Manufacturers and distributors of pharmaceuticals; • Located in Europe and the US; • Minimum EBITDA £250k.

Location: England

255588 - DISPOSABLE SURGICAL INSTRUMENTS ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Manufacturer of infection control systems to healthcare companies; • Products contain and dispose of infectious waste (single-use systems); • Located in the UK and US. 	<ul style="list-style-type: none"> • Manufacturers of disposable/single-use surgical instruments; • Products to limit the spread of healthcare associated infections; • Located in Europe; • Minimum EBITDA €500k.

Location: England

268998 - MEDICAL EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of medical equipment;• Products include orthopaedic equipment and wheelchairs;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers and distributors of medical equipment;• Products include rehabilitation and orthopaedic equipment;• Located in Europe;• Minimum EBITDA £500k.

Location: Poland

HEALTHCARE PROVIDERS

266082 - OUTPATIENT INTENSIVE CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of outpatient intensive care services;• Located across Germany.	<ul style="list-style-type: none">• Providers of outpatient intensive care services, ideally in form of shared apartments;• Ambulatory care businesses;• Located in Germany;• Turnover in the range of €3m-€20m;• EBITDA in the range of €750k-€10m.

Location: Germany

267305 - HEALTH, PERSONAL & AGED CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Sub-division of a PE firm;• Focus on health, personal and aged care sectors;• Located in Belgium.	<ul style="list-style-type: none">• Health, personal and aged care;• Located in Europe;• Platforms with a minimum EBITDA of €3m.

Location: Belgium

259957 - ELDERLY PATIENT HEALTHCARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Residential care homes for the elderly;• Dementia and Alzheimer's care;• 334 facilities across France, Spain, Switzerland and China;• Located in France.	<ul style="list-style-type: none">• Healthcare providers for elderly patients;• Residential care: short stay or daytime visits;• Located in Europe excluding the UK;• Minimum EBITDA €1m.

Location: France

262716 - VETERINARY & HUMAN TELE-HEALTH *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Veterinary business;• UK-based.	<ul style="list-style-type: none">• Veterinary and human tele-health opportunities;• Located globally;• Any EBITDA or turnover considered.

Location: Scotland

16825 - VETERINARY CLINICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Large group of veterinary practices and animal hospitals;• Headquartered in the UK;• European operations.	<ul style="list-style-type: none">• Veterinary clinics;• Located in the UK and ROI;• Minimum revenue £800k;• Allied services such as crematoria, medicine manufacturers & distributors, digital businesses in the animal health space, pet insurance;• No interest in groomers, kennels, catteries, physios, ambulatory vets, etc.;• Located across Europe with a focus on the UK and ROI;• Substantially larger operations for these types of business.

Location: England

263833 - EYE CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Eye care clinics;• International coverage with 30 dedicated eye hospitals.	<ul style="list-style-type: none">• Eye care providers and clinics;• Located in Europe;• Minimum EBITDA £500k.

Location: England