



Langcliffe International

MANUFACTURING BUYERS
ACQUISITIVE IN SPAIN & PORTUGAL

NOVEMBER 2020

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AEROSPACE & DEFENCE

265511 - MANUFACTURING & ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Group of aerospace and other manufacturing businesses;• Supplying precision engineering solutions and components to the aerospace, defence, automotive and energy sectors.• UK-based.	<ul style="list-style-type: none">• Soft metal machining and assemblies or surface treatments;• Located in Europe;• Turnover >£5m;• Any EBITDA considered.

Location: England

258059 - AVIATION COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor, manufacturer and repairer of aviation parts;• Customers include airlines, aftermarket service providers and OEMs;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of aviation components and parts;• Located in Europe;• Turnover >£5m.

Location: USA

262266 - ASSEMBLY TOOLING SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer, manufacturer, and installer of complex assembly tooling systems to the aerospace and defence industry;• Solutions include assembly/sub-assembly fixtures, aluminium alloys, steel alloys, plastic resins and composites;• Headquartered in the US.	<ul style="list-style-type: none">• Providers of assembly tooling systems to the aerospace and defence industry;• Located in Europe and the US;• Turnover >£5m.

Location: USA

256635 - AEROSPACE & DEFENCE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Engineering solutions provider;• Manufactures components and repairs products;• Sectors include aerospace, defence and industrial;• History of acquisitions;• Operates across the UK, Europe and the US.	<ul style="list-style-type: none">• Manufacturers of engineered products;• Aerospace and defence-focussed multi and single products;• Blue-chip client base;• Located globally;• Turnover in the range of £100k-£20m.

Location: England

262250 - AVIATION & TEST EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer and manufacturer of mission-critical test equipment;• For the commercial and military aviation industries;• Headquartered in the US.	<ul style="list-style-type: none">• Designers and manufacturers of aviation test equipment;• Located in Europe;• Turnover >£5m.

Location: USA

263510 - INDUSTRIAL SLIDES & ENGINEERED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer and manufacturer of highly engineered linear movement solutions;• Target market is primarily the aerospace and defence industry;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers of industrial slides and engineered components;• Located in Europe;• Turnover >£5m.

Location: USA

6326 - AEROSPACE PRECISION COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of precision components for the aerospace engine, landing gear and turbine markets;• Headquartered in the UK.	<ul style="list-style-type: none">• Manufacturer of aerospace precision components;• Located in Europe;• Turnover >£5m.

Location: England

255184 - PRECISION ENGINEERING COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision engineered components for the commercial aerospace sector;• Products include pipe assemblies, fasteners, ducts etc;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of precision engineering components for the aerospace sector;• Located in Europe;• Minimum EBITDA £500k.

Location: England

269458 - VALVES & PUMPS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of engineered components and technology solutions;• For the energy, transportation and industrial markets;• Located in the US.	<ul style="list-style-type: none">• Connector, valve and flow control companies in the aerospace & defence sector;• Located in Europe and Asia;• Sales in the range of €30m-€300m;• Will consider smaller.

Location: USA

260014 - AIRCRAFT TYRES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of aircraft tyres;• Serves over 300 customers worldwide;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturer of aircraft tyres;• Located in Europe;• Turnover >£5m.

Location: USA

269473 - VIBRATION & NOISE CONTROL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Advanced materials science company;• Focus on engineered aerospace vibration and noise control application;• Products offered across the US.	<ul style="list-style-type: none">• Aerospace vibration and noise control businesses;• Located in Europe;• Turnover >£5m.

Location: USA

12190 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision fasteners for the aerospace industry;• Customer base includes stockists, distributors and OEMs;• Products supplied internationally.	<ul style="list-style-type: none">• Precision engineering businesses active in the aerospace sector;• Located internationally;• Minimum EBITDA £2m.

Location: England

262242 - OEM AEROSPACE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Leading distributor of OEM aerospace parts for the military aftermarket;• Headquartered in the US.	<ul style="list-style-type: none">• Distributors of OEM aerospace parts;• Located in Europe;• Turnover >£5m.

Location: USA

258679 - METALLIC PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Tier II supplier of highly engineered metallic parts, kits and assemblies to the aerospace industry;• Headquartered in the US.	<ul style="list-style-type: none">• Tier II suppliers of metallic parts to the aerospace industry;• Located in Europe;• Turnover >£5m.

Location: USA

AUTOMOBILES & PARTS

269006 - AUTOMOTIVE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• B2B distributor and wholesalers active in the automotive market;• Serves wholesalers, branded distributors, online dealers and repair centres;• Warehouses located across the Benelux and France.	<ul style="list-style-type: none">• Automotive part distributors;• B2B;• Located across Europe;• Minimum EBITDA €500k.

Location: Belgium

269656 - AUTOMOTIVE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and supplier of automotive parts;• Products include exhausts, emissions, brakes, chassis and accessories;• Supplies to the automotive aftermarket;• Located in the US.	<ul style="list-style-type: none">• Manufacturers and suppliers of automotive parts;• Located in Europe;• Turnover >£5m.

Location: USA

9134 - REAR-VIEW MIRRORS & LIGHTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of rear-view mirrors and lighting to the commercial vehicle industry;• European customer base.	<ul style="list-style-type: none">• Manufacturers and distributors of rear-view mirrors and lighting;• Located in Europe;• Turnover up to £5m.

Location: England

268478 - RESIN-BASED AUTOMOTIVE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of resin parts for automotive interiors and exteriors;• Also produces chemicals for use in medicines, electronic components, automobiles and for coating materials;• Headquarters and offices in Japan with affiliated companies across Asia, Europe and the Americas.	<ul style="list-style-type: none">• Manufacturers of resin-based automotive components and parts;• Located globally;• EBITDA >£1m.

Location: Japan

264433 - AUTOMOTIVE PLASTIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of plastic components for the automotive industry;• Designs, develops and manufactures passenger vehicle interiors, exteriors and engine parts;• Serves leading car manufacturers;• Headquartered in France.	<ul style="list-style-type: none">• Manufacturers of automotive plastic components;• Automotive and injection moulding;• Producing interior, exterior or engine parts;• Passenger vehicle clients;• Located in Europe;• Minimum EBITDA c.€1m.

Location: France

5135 - AUTOMOTIVE OEM PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Distributor of automotive parts;• PE owners have wide experience of international acquisitions;• Based in Wales.	<ul style="list-style-type: none">• Distributors of automotive OEM parts;• Located in Europe;• Turnover at least £5m;• Must be profitable.

Location: Wales

261762 - AUTOMOTIVE PAINT STRIPPING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of paint-stripping solutions for the automotive sector;• Owners have wide experience of international acquisitions;• Based in Germany.	<ul style="list-style-type: none">• Manufacturers of automotive speciality paint-stripping;• Located worldwide;• Turnover up to £50m.

Location: Germany

270000 - BRANDED SPARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Wholesaler of automotive parts;• Stock parts from a range of brands and leading OEMs;• Operates a chain of auto repair shops and some body shops;• Customers are typically automotive workshops, car dealerships and local wholesalers;• Located in Norway.	<ul style="list-style-type: none">• Distributors of branded automotive spare parts;• Auto repair shops;• Located in Europe;• EBITDA margin above 15%.

Location: Norway

7938 - VEHICLES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• NSE-listed;• Designer and manufacturer of vehicle bodies and commercial vehicles;• Products include wagons and locomotives in the railway division;• Located in India.	<ul style="list-style-type: none">• Manufacturers of vehicles;• Products range from wagons and lorries to customised luxury speciality vehicles;• Located globally;• Turnover in the range of £5m-£30m.

Location: India

7296 - TURBO-CHARGER COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision engineering components;• Serves the industrial gas turbines, aerospace, defence and automotive markets;• Specialises in non-conventional machining for both aero and land-based gas turbines;• Headquartered in the UK.	<ul style="list-style-type: none">• Manufacturers of turbo-charger components;• Manufacturers of complex parts for turbine blades, vanes and compressor blades;• Serving the automotive market;• Located in Europe;• Minimum EBITDA of £1m.

Location: England

259198 - AIRBAG COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and supplier of die-cut and self-adhesive airbag components for the automotive industry;• Specialises in covers, wraps and inflator seals as well as safety information/warning labels;• Headquartered in the Netherlands with subsidiaries in Romania, China and the US.	<ul style="list-style-type: none">• Manufacturers and suppliers of airbag components;• Serving for the automotive industry;• Located internationally with a preference for the Netherlands;• Turnover above €2m.

Location: Netherlands

265635 - AUTOMOTIVE BUSINESS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of non-manufacturing services to the automotive sector;• Offers import, distribution, retail, rental, aftermarket parts provision and motor-related financial services;• Active across South Africa, the UK and Australia.	<ul style="list-style-type: none">• Businesses active in the automotive sector;• No interest in manufacturing or engineering services;• Located globally;• Any size.

Location: South Africa

258928 - PROJECTION & STEEL METAL WELDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of projection and steel metal welding technology;• Produces equipment systems engineered to apply the minimum possible energy to the parts to be joined;• Serves the automotive industry;• Headquartered in the Netherlands with subsidiaries in Europe, the US and Korea.	<ul style="list-style-type: none">• Manufacturers of projection and steel metal welding technology;• Serving the automotive sector;• Located across North America, Europe and Asia;• Turnover above €3m.

Location: Netherlands

269976 - AUTOMOTIVE AFTERCARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Specialist retailer of spare parts for the automotive industry;• Products include car parts, equipment, tools, paints and bodyworks;• Hundreds of stores located across France.	<ul style="list-style-type: none">• Distributors of automotive aftermarket products;• Products can also include car accessories such as bed liners;• Located in Europe;• Turnover >€15m.

Location: France

268745 - AUTOMOTIVE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of products for the automotive sector;• Serves automotive OEMs, the aftermarket and the industrial market;• Products include emission control systems, exhaust systems and heat exchangers;• Headquartered in Belgium.	<ul style="list-style-type: none">• Manufacturers active in the automotive sector;• R&D centres with a focus on the automotive sector;• Distributors of automotive parts;• Located globally;• Minimum EBITDA of €1m.

Location: Belgium

265026 - CHARGING TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Charging solutions provider for electric buses, trucks and cars;• Actively acquisitive;• Located in the Netherlands.	<ul style="list-style-type: none">• Developers of high-power charging technologies;• For buses and trucks;• Currently no interest in car charging;• Located in Europe;• Will consider any size for exciting technology.

Location: Netherlands

260845 - TRIM PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of trim and decorative elements for automotive interiors;• Products materials include wood, aluminium, carbon, premium synthetics, leather, fibreglass and porcelain;• Located in Germany.	<ul style="list-style-type: none">• Direct competitors, focusing on interior trim parts made of wood veneer, aluminium plate or carbon fibre;• Preference for luxury parts and products;• Located in Europe, China or NAFTA;• Turnover in the range of €20m-€400m;• EBITDA in the range of €1m-€80m.

Location: Germany

269624 - STORAGE & TRANSPORT SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Designer and manufacturer of conveyors and transportation equipment to the automotive industry;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of storage and transport systems for the automotive industry;• Systems for storage units, garages, warehouses, etc.;• Conveyor systems for industrial plants;• Located globally;• Minimum EBITDA €1m.

Location: Germany

269865 - TRUCKS, PARTS & TURBOCHARGERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Automotive distributor and retailer;• Warehouses, distribution points and workshops across Europe;• Headquartered in Belgium.	<ul style="list-style-type: none">• Distributors of trucks, parts and turbochargers;• Service and repair workshops;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

268564 - MOTORCYCLE SPARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• B2B distributor of motorcycle spare parts, accessories, tyres and rider gears;• Located in Belgium, operates across Europe.	<ul style="list-style-type: none">• Other distributors of B2B motorcycle spare parts;• Located across Europe;• Minimum EBITDA €2m-€3m.

Location: Belgium

268569 - VEHICLE SPARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Worldwide distributor of spare parts for buses, coaches and tramways;• Located in France.	<ul style="list-style-type: none">• Distributors of spare parts for motorised vehicles and public/urban transport systems;• Located across Europe;• Minimum EBITDA of €2m.

Location: France

CHEMICALS

269640 - LUBRICANT, FUEL, FLUIDS & ADDITIVES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of lubricant, fuel, and diesel exhaust fluid to industrial and commercial businesses;• Located in the US.	<ul style="list-style-type: none">• Distributors of lubricant, fuel, fluids and additives;• To automotive and industrial end markets;• Located in Europe;• Turnover >£5m.

Location: USA

256250 - FINE CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer of fine chemicals;• Serves the agrochemical, pharmaceutical and speciality sectors;• Also offers environmental services and laboratory space for rent;• Located in Scotland.	<ul style="list-style-type: none">• Contract manufacturers of fine chemicals;• Scaling up of laboratory processes to commercial manufacture;• Project delivery, process development, hazardous chemistry and multi-step synthesis;• Located in Europe;• EBITDA margin above 15%.

Location: Scotland

8639 - CHEMICALS, PLASTICS & PHARMA *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Investment management company; More than 20 current investments; Headquartered in the US; Global locations.	<ul style="list-style-type: none">• Chemical, plastics and pharma companies;• Located in the US or Europe;• EBITDA >£3m.

Location: USA

269642 - SPECIALTY CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of specialty chemicals;• Includes coatings, adhesives, sealants, elastomers (CASE) products and custom manufactured chemicals;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of coatings, adhesives, sealants and elastomers;• Located in Europe;• Turnover >£5m.

Location: USA

268461 - RESIN-BASED CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of resin-based chemicals;• Products are used in inks, coating materials and paper manufacturing, among other applications;• Headquartered in the Far East.	<ul style="list-style-type: none">• Manufacturers of resin-based chemicals;• Located worldwide;• EBITDA >£1m.

Location: Japan

268466 - SYNTHETIC RESINS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Importer, exporter and distributor of synthetic resins, pharmaceuticals, electronic components, chemicals and industrial machinery;• Manufacturer of active pharmaceutical ingredients;• Located in Japan.	<ul style="list-style-type: none">• Distributors of synthetic resins, pharmaceuticals and electrical components;• Located worldwide;• EBITDA >£1m.

Location: Japan

269562 - COATINGS, ADHESIVES & SEALANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Formulator, manufacturer and marketer of coatings and adhesives;• Headquartered in the US;• Global operations.	<ul style="list-style-type: none">• Manufacturers of coatings, adhesives and sealants;• End markets to include construction and industrial;• Located in Europe;• Turnover >£5m.

Location: USA

269897 - CHEMICALS & COLOURANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of fine chemicals and colourants for the chemicals, plastics and engineering industries;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of fine chemicals and colourants for the chemicals, plastics and engineering industries;• Located in Europe;• Turnover >£5m.

Location: Germany

268464 - SODA-BASED CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Trading company specialising in inorganic and organic chemical products containing sodium (sodas);• Products are used in synthetic resins, fiberglass, packaging materials and electrical components;• Located in Japan.	<ul style="list-style-type: none">• Distributors of inorganic and organic soda-based chemicals;• Located worldwide;• EBITDA >£1m.

Location: Japan

17190 - AGROCHEMICALS & PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of chemicals, agrochemicals and pharmaceutical materials;• Acquisitions both directly as well as with support of PE owner;• Based in the UK.	<ul style="list-style-type: none">• Pharmaceuticals and agrochemicals;• Located in the UK and Europe;• Turnover in excess of £5m.

Location: England

269894 - PHARMACEUTICAL CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• European group of chemicals businesses;• Focused on chemical production for the pharmaceutical industry;• Located across Europe.	<ul style="list-style-type: none">• Producers of chemicals for the pharmaceutical industry;• Located across Europe;• Turnover >£5m.

Location: Spain

263193 - CHEMICAL INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of naturally derived speciality chemicals;• Products used in the personal care, industrial, consumer products and food industries;• Speciality chemicals and ingredients are produced inhouse and also outsourced;• Headquartered in the US;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of chemical ingredients;• Processors and formulators of natural oils for the consumer, food and chemical industries;• Located globally;• Minimum EBITDA of \$1m.

Location: USA

267386 - CHEMICAL BLENDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of ready to use chemical blends;• The blends are used in polyurethane products.	<ul style="list-style-type: none">• Manufacturers of chemical blending;• Located in Europe;• Minimum EBITDA €500k.

Location: Germany

263425 - SPECIALIST CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of chemicals;• Other services include sample management, storage and blending;• Exports to over 75 countries;• Market focus includes automotive, precision cleaning, emission reduction, flavours and fragrances;• Headquartered in the UK with an international presence.	<ul style="list-style-type: none">• Manufacturers of specialist chemicals;• Ingredients for personal care, household industrial & institutional, and pharma;• Ideally has a distribution arm;• Located in the UK, Europe, Asia and North America;• Turnover between £5m-£30m.

Location: England

266831 - SPECIALITY CHEMICALS & PHARMACEUTICAL INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor of chemicals and pharmaceutical ingredients;• Strong history of acquisitions;• Located in Switzerland;• Operates across Europe.	<ul style="list-style-type: none">• Distributors of specialty chemicals and pharmaceutical ingredients;• Animal feed and food ingredients considered;• Located in Europe;• EBITDA in the range of £1m-£10m;• EV up to £30m.

Location: Switzerland

261795 - CHEMICAL DISTRIBUTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and distributor of speciality chemicals;• Serves clients in the life sciences, pharmaceutical, industrial and cosmetics sectors;• Headquartered in Belgium;• Worldwide operations.	<ul style="list-style-type: none">• Distributors of chemicals;• Products include speciality chemicals, food ingredients/oils, chemicals for pharmaceutical applications and chemicals for use in personal care;• Located worldwide;• Focus on Europe, in particular Italy;• Any size.

Location: Belgium

261606 - INTERMEDIATES & APIS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Chemicals manufacturer;• Pharmaceutical, cosmetics and agrochemical industries;• Headquartered in France;• Operates globally.	<ul style="list-style-type: none">• Chemical manufacturers;• Products including intermediates and APIs;• Located globally;• EBITDA above €100k.

Location: France

266255 - PAINT & METAL CLEANING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of chemical products for surface technologies and metalworking;• Part of a global group headquartered in Germany;• Products include coatings, corrosion protection, cleaners and metal treatments; Products supplied across the UK.	<ul style="list-style-type: none">• International suppliers of paint and chemicals for cleaning metal;• Midlands-based manufacturing plants for blending aqueous materials;• Any size.

Location: England

258996 - PEST CONTROL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of pest control products;• Products include traps, chemicals, grids and glueboards;• Distributed under several brands in bird, insect, weed & rodent control, biocides and washroom hygiene;• Production facilities and distribution sites located globally.	<ul style="list-style-type: none">• Manufacturers and distributors of pest control products;• Distributors of pest control chemicals;• Targets can include insects, animals and plants;• Located globally;• EBITDA up to £25m.

Location: England

268337 - PHARMACEUTICAL CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Niche chemicals manufacturer;• Located in the Netherlands;• Operates in Europe and Asia.	<ul style="list-style-type: none">• Pharmaceutical chemicals;• Production and wholesale;• Located in Europe;• EBITDA in the range of €2m-€6m.

Location: Netherlands

269554 - NUTRACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of solid and liquid nutritional supplements for human and animal use;• Offers a full solution, from raw material sourcing, development and production, through to certification and packaging;• Manufactures and certifies products for use across Europe.	<ul style="list-style-type: none">• Nutraceutical manufacturers;• Offering products for both human and animal use;• Research and development businesses operating in the nutraceutical sector;• Businesses operating at any stage of the nutraceutical product life cycle;• Located across Europe;• Turnover between €5m-€10m.

Location: Belgium

269896 - ANTIOXIDANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of antioxidants;• Located in Europe.	<ul style="list-style-type: none">• Manufacturers of antioxidants;• Located in Europe;• Turnover >£5m.

Location: Spain

258562 - SPECIALIST CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of speciality chemicals for surface cleaning;• Products are sold via third-party distributors;• Located in France.	<ul style="list-style-type: none">• Manufacturers of specialist chemicals such as anti-viral which are used on clean component surfaces before they are finished;• Located in Europe;• Minimum EBITDA €500k.

Location: France

DISTRIBUTION

268727 - PIPES & BUILDING MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Supplier of water pipes, building materials and agricultural products;• Also provides installation and maintenance services;• Located in Japan.	<ul style="list-style-type: none">• Suppliers of pipes, piping materials, building materials and AgriTech products & systems;• Located globally;• EBITDA >£1m.

Location: Japan

269666 - TOOLS & EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Direct-to-jobsite distributor of tools and equipment to contractors;• Serving commercial, institutional, industrial, mixed-use and public infrastructure end markets;• Located in the US.	<ul style="list-style-type: none">• Direct distributors of tools and equipment to contractors;• Located in Europe;• Turnover >£5m.

Location: USA

266411 - CRYOGENIC TANKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Group of companies;• Verticals span industrial, engineering and nutrition sectors;• Customers in the Middle East and SE Asia;• Located in the Far East.	<ul style="list-style-type: none">• Cryogenic ISO tank leasing and industrial gas distribution;• Located in Europe;• Deal value in the range of US\$5m-US\$15m.

Location: Singapore

268696 - AUTOMOTIVE & CONSTRUCTION PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Distributor, importer and exporter of automotive parts and components, along with construction equipment parts;• Located in Japan.	<ul style="list-style-type: none">• Distributors of automotive parts and components or construction equipment parts;• Located globally;• EBITDA >£1m.

Location: Japan

253486 - REFRIGERATION, HEATING, VENTILATION & COOLING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Wholesaler of refrigeration products;• Distributes products and technologies in the fields of refrigeration and air conditioning;• Commercial products are installed in supermarkets, restaurants and retail outlets;• Also offers domestic products;• Distributes across Europe, Australasia, Asia and Africa.	<ul style="list-style-type: none">• Distributors of refrigeration, heating, ventilation and cooling products;• Will consider targets with a small aspect of manufacturing;• Power racks and condensing units;• Commercial and domestic ice systems, including those used for ice rinks;• Located globally;• Minimum EBITDA €1m.

Location: Sweden

269922 - WATER EFFICIENCY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Distributor of components for water transport systems and pool equipment;• Provider of water efficiency solutions in agriculture, swimming pools, geothermal energy markets;• Located in the Netherlands.	<ul style="list-style-type: none">• Distributors of products and solutions developed for water efficiency and renewable energy;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

270458 - INDUSTRIAL PRODUCTS & MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of industrial machinery and supplies;• Serve a global client base, active across a range of sectors;• Offer over 150,000 products for use in industrial hydraulics, welding & cutting, cleaning & vacuuming, fluid handling, power transmission, lubricants, adhesives, seals & packaging and many other areas;• Manufacture their own products as well as partnering with a network of global manufacturers;• Network of global distributors.	<ul style="list-style-type: none">• Suppliers of industrial products and machinery;• Active across the industrial, oil, electric and mining sectors;• Will consider targets serving other sectors;• Preference for UK, France and Portugal but will also consider Benelux;• Deal size up to €5m.

Location: Spain

269847 - PASSIVE NETWORK EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of passive network equipment solutions for utility networks;• Located in Belgium.	<ul style="list-style-type: none">• Suppliers of passive network equipment solutions;• Used in the utilities industry;• Located in Europe;• Minimum EBITDA €250k.

Location: Belgium

267671 - HANDLING EQUIPMENT SPARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier and distributor of spare parts for handling equipment;• Also offers new and second-hand equipment, rental, servicing and repair.	<ul style="list-style-type: none">• Distributors of spare parts for forklifts, aerial platforms, agricultural and heavy equipment;• Located in Europe;• Turnover >€20m.

Location: England

INDUSTRIAL GENERAL

5690 - STORAGE, SHELVING & FILING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and installer of storage solutions;• Customer industries include retail, education, healthcare and warehousing;• Headquartered in the UK.	<ul style="list-style-type: none">• Manufacturers of storage, shelving or filing products;• Ideally located in the UK or Europe;• With or without management;• Turnover in excess of £3m.

Location: England

15082 - COOLING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier cooling system components;• Products include hidden cold-wall, no-frost, and chest freezer evaporators; and static, dynamic, and speciality condensers;• Global operations;• Based in Italy.	<ul style="list-style-type: none">• Manufacturers and suppliers of cooling equipment to the refrigeration industry;• Located in Europe;• Any turnover and EBITDA considered.

Location: Italy

268427 - INDUSTRIAL MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Diversified industrial trading group specialising predominantly in industrial products/machinery;• Large international network;• Headquartered in Japan.	<ul style="list-style-type: none">• Distributors of industrial machinery;• Located globally;• EBITDA >£1m.

Location: Japan

263827 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Global precision engineering and technology group;• Core competencies include precision manufacturing, material processing, systems design and system integration;• Operations in Asia, Europe and the US.	<ul style="list-style-type: none">• US- and European-based industrial automation/system integrators, with a preference for packaging, inspection, catering and FMCG;• US-, European- and Asian-based semicon tools and equipment;• US-, European- and Asian-based industrial equipment OEM companies;• US- and Dutch-based contract manufacturers of metal components and assemblies for semicon equipment industries;• US- and European-based machine vision companies, both software integrators and inspection systems;• US-, European- and Asian-based industrial software integration;• Technology advantage or market leadership;• Will consider all types of deal e.g. distressed, turnaround, etc.;• Turnover in the range of €10m-€50m;• Turnover up to €100m for industrial equipment OEM companies.

Location: Singapore

253594 - METAL PRESSING & STAMPING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of precision metal pressings and stampings;• Sectors of activity include automotive, medical, electrical and construction;• UK-based.	<ul style="list-style-type: none">• Pressing and stamping precision engineering businesses;• Located in Europe;• EBITDA >£500k.

Location: England

254134 - CONTAMINATION CONTROL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of contamination control mats & flooring and non-stick healthcare aids;• Products include grip tape, mats, floor coverings & surface coverings;• UK-based with operations in Europe, US and Asia.	<ul style="list-style-type: none">• Manufacturers of clean room and contamination control equipment;• Located in Europe;• EBITDA >£500k.

Location: England

268451 - INDUSTRIAL PUMPS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of industrial pumps and other related precision equipment;• Products include canned motor pumps, submerged motor pumps and metering systems;• History of overseas acquisitions.	<ul style="list-style-type: none">• Manufacturers of industrial pumps;• Located worldwide;• EBITDA >£1m.

Location: Japan

14659 - FLUID TRANSMISSION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of performance fluid solutions;• End markets include automotive, motorsport and defence;• Owners have wide experience of international acquisitions;• Based in the UK.	<ul style="list-style-type: none">• Manufacturers of fluid transmission products;• For the automotive and motorsport markets;• Located in Europe, specifically Germany, Spain and Italy;• Turnover up to £50m.

Location: England

258056 - CRYOGENIC VALVES & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of cryogenic gas equipment;• End markets include, but not limited to, food packaging, pharmaceuticals and industrial gas;• Active across the US.	<ul style="list-style-type: none">• Manufacturers of cryogenic valves and accessories;• Located in Europe;• Turnover >£5m.

Location: USA

9269 - PACKAGING MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Industrials group;• Provides packaging machinery and automation solutions;• Operations in North America, Europe and Asia;• Funds available for acquisition and ongoing support & investment;• Strong management team who are experienced in acquisitions;• Flexible approach with well-developed acquisition processes.	<ul style="list-style-type: none">• Manufacturers and suppliers of packaging machinery;• Enabling technologies in the Industry 4.0 arena, supporting FMCG manufacturers to improve the efficiency of their equipment;• Focused on healthcare and food & beverage sectors;• Located in the UK, Continental Europe and the US;• Turnover >£5m.

Location: England

258242 - LABORATORY TEST EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer and manufacturer of laboratory test equipment used for disease testing and food quality control;• Located in the US.	<ul style="list-style-type: none">• Designers and manufacturers of laboratory test equipment;• Located in Europe;• Turnover >£5m.

Location: USA

265017 - FERROUS OR NON-FERROUS CASTINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Cast iron foundry;• National and international customers;• Owners have wide experience of international acquisitions;• Based in the South-West.	<ul style="list-style-type: none">• Specialist ferrous or non-ferrous castings;• Based in Europe;• Turnover in the range of £3m-£10m.

Location: England

17411 - CUTTING TOOLS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Precision engineering company;• Manufactures cutting tools and accessories;• Located in the Midlands.	<ul style="list-style-type: none">• Manufacturers of cutting tools and accessories;• Particularly interested in accessories and after-market consumables;• Located in Europe with no interest in France;• Turnover c.£2m.

Location: England

7861 - MACHINE TOOLS, CUTTING TOOLS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of machine tools and associated products for multiple industries;• Strong track record of acquisitions in several countries;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers of machine tools, cutting tools or accessories;• Particularly accessories and after-market consumables (spares or tooling);• Distressed opportunities are of interest;• Located in the UK and Europe, but ideally a spares business in the UK;• Turnover up to £3m;• Larger businesses will be considered.

Location: England

266941 - SAFETY-CRITICAL SUB-SEA PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Designer and manufacturer of safety critical subsea umbilicals and cables for a wide range of end applications;• Owners have wide experience of international acquisitions;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of safety-critical sub-sea products;• Keen to broaden their product portfolio;• Located in Europe;• EBIT in the range of £500k-£5m.

Location: England

262146 - SCRAP METAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Scrap metal re-processor;• Owners have wide experience of international acquisitions;• Operations in Europe and the US.	<ul style="list-style-type: none">• Oil and gas or other scrap metal specialists;• Located worldwide;• EBITDA in excess of £500k;• For tubulars, focus on Europe with EBITDA >£10m.

Location: England

262264 - TOOL & DIE MANUFACTURING, STAMPING AND MACHINING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of tool & die manufacturing, stamping and machining services;• Serves the automotive, construction, appliance and transportation industries;• Headquartered in the US.	<ul style="list-style-type: none">• Tool & die manufacturers, stamping and machining services;• Located in Europe and the US;• Turnover >£5m.

Location: USA

256493 - TRANSFORMER SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of transformer services including logistics/movement, outage maintenance, oil filtration/dry-out, protection and control, engineering, procurement and construction;• Headquartered in the US.	<ul style="list-style-type: none">• Providers of transformer services;• Located in Europe and the US;• Turnover >£5m.

Location: USA

262271 - MANUAL STRAPPING TOOLS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of manual strapping tools and accessories;• Products include steel strapping tools, cord/lashing strapping tools, polyester strapping tools and polypropylene strapping tools;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers of manual strapping tools and accessories;• Located in Europe and the US;• Turnover >£5m.

Location: USA

268429 - ENVIRONMENTAL TESTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Environmental testing devices and equipment manufacturer;• Products include environmental test chambers and measurement/evaluation systems.	<ul style="list-style-type: none">• Environmental testing devices and equipment manufacturers;• Located globally;• EBITDA >£1m.

Location: Japan

252679 - SAFETY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• One element of the group is a provider of providing safety products including cable and ground protection, wheel chocks and vehicle motion control;• The second element is a leading manufacturer of industrial safety products for handling, storage, and spill containment of flammable and hazardous liquids;• Located in the US.	<ul style="list-style-type: none">• Providers of safety products including cable and ground protection, wheel chocks and vehicle motion control, handling, storage and spillage solutions;• Located in Europe;• Turnover >£5m.

Location: USA

258943 - BOILER ROOM COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Complete boiler room solutions provider;• Products include boilers, burners, controls, components and accessories;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of equipment, components and accessories for use in boiler room systems;• Located globally;• Turnover £5m+.

Location: USA

252645 - APPLIANCES, MACHINERY & FIXTURES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of specialty hardware components and plumbing products to the foodservice equipment industry;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of kitchen appliances, food & beverage machinery and plumbing fixtures;• Located in Europe;• Turnover >£5m.

Location: USA

268901 - FLOW CONTROL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of flow control products;• Products are used in the transportation, storage and consumption of liquid petroleum and ammonia;• Products distributed under a number of different brands.	<ul style="list-style-type: none">• Manufacturers of flow control products;• Products used in propane, NH3, and other compressed or liquefied gas markets;• Manufacturers of flow control products used in similar end markets;• Located globally;• Turnover >£5m.

Location: USA

269564 - MATERIAL HANDLING & POWER DISTRIBUTION PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of materials handling and power distribution parts and equipment for coal, oil and gas, mining, and utilities applications;• Headquartered in the USA with global operations.	<ul style="list-style-type: none">• Manufacturers of materials handling and power distribution parts and separation technology businesses;• Located in Europe;• Turnover >£5m.

Location: USA

252644 - FLOW CONTROL & VALVE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of flow control products for delivery, transportation and storage of LPG, LNG & industrial gases;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of flow control and valve products;• Located in Europe;• Turnover >£5m.

Location: USA

258938 - THERMAL MANAGEMENT COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of thermal management systems and controls for heavy industry and mass transportation;• Products include engine heating, idle management, fuel warmers and ventilation systems;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of thermal management components, systems, and controls;• Used in transportation, industrial and other end markets;• Located globally;• Turnover >£5m.

Location: USA

268442 - TEST, CONTROL & INSPECTION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of control and inspection equipment;• Operates across East Asia.	<ul style="list-style-type: none">• Manufacturers of test, control and inspection equipment;• Located globally;• EBITDA >£1m.

Location: Japan

269253 - ANCILLARY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of external cargo handling equipment;• For civil and military helicopters.	<ul style="list-style-type: none">• Providers of ancillary products for helicopters e.g. firefighting equipment;• Niche hook/load businesses also considered;• Located in Europe;• Turnover <£5m.

Location: USA

269641 - CUTTING TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Servicer and manufacturer of saw blades and other cutting tools used on wood, metals, and composites across building materials and general industrial end-markets;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of cutting tools, including carbide and diamond cutting tools;• Located in Europe;• Turnover >£5m.

Location: USA

268634 - MANUFACTURING & ENGINEERING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Provider of outsourced manufacturing and engineering along with outsourced services;• Composed of a large group of companies/subsidiaries located across a range of geographies;• Operates across East Asia.	<ul style="list-style-type: none">• Providers of outsourced manufacturing and engineering services;• Located globally;• EBITDA >£1m.

Location: Japan

262944 - SITE DEVELOPMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer and manufacturer of proprietary site development solutions for the infrastructure, transportation, and construction markets;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of site development solutions such as retaining walls, slope retention, asphalt reinforcement etc.;• Located in Europe;• Turnover >£5m.

Location: USA

258946 - HVAC TOOLS & PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of tools and equipment for servicing commercial HVAC and automotive AC systems;• Headquartered in the US with global operations.	<ul style="list-style-type: none">• Manufacturers of professional grade repair tools and parts for the HVAC/AC industry;• Located globally;• Turnover >£5m.

Location: USA

269645 - NON-FERROUS SCRAP METAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Non-ferrous scrap metal processor of brass, copper, nickel alloy, and stainless steel that sells to foundries, refiners and mills;• Located in the US.	<ul style="list-style-type: none">• Non-ferrous scrap metal processors;• Located in Europe;• Turnover >£5m.

Location: USA

269880 - AUTOMATION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Manufacturer, designer and distributor of industrial automation solutions in the robotics and automation sector;• Provides testing and maintenance of automated systems;• Supplier of EPC plants;• Located in Italy.	<ul style="list-style-type: none">• Manufacturer and distributor of industrial automation solutions;• Maintenance and testing of automated systems;• Located in Europe and the US;• Minimum EBITDA €250k.

Location: Italy

269852 - FASTENERS & TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of fastening and fixing technology and POS solutions for commercial customers;• C-parts management for customers in the industrial industry;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers and distributors of fasteners and tools;• Customer sectors include industrial and commercial markets;• Located in Europe;• Minimum EBITDA £500k.

Location: Germany

269936 - MACHINERY COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer, manufacturer and system integrator for gas and fluid transportation;• Manufactures custom-made metal hoses and artery systems;• Provides cleaning and validating services for their products;• Located in the Netherlands and France.	<ul style="list-style-type: none">• Manufacturer of customised bespoke components for new and existing machinery;• Build-to-print (providing applications and systems specific to individual specifications);• Located in Europe;• Minimum EBITDA £500k.

Location: Netherlands

269921 - CENTRIFUGALLY CAST PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of centrifugally cast products;• For the mechanical and industrial engineering industries;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of centrifugally cast products;• Used in aerospace and petrochemicals markets;• Located in Europe;• Minimum EBITDA £250k.

Location: England

269597 - HARSH INDUSTRIAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Producer of ruggedized wires, cables and interconnect assemblies for harsh industrial applications;• Headquartered in the US with global operations.	<ul style="list-style-type: none">• Manufacturers of equipment and accessories for harsh industrial applications;• Located in Europe;• Turnover >£5m.

Location: USA

268235 - FORENSIC EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of forensic equipment;• Products range across fingerprint evidence, light sources, document examination and trace evidence;• Distributes products globally;• Located in the UK, Germany and the US.	<ul style="list-style-type: none">• Manufacturers of forensic equipment;• Located globally;• Minimum EBITDA of £3m.

Location: England

262207 - METAL CASTINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of metal components;• Serves the automotive, industrial and transportation trades;• Products include machined metals, cast metals and formed metals;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers of metal castings;• Supplying products to OEMs active across a range of sectors;• Located in Europe;• Any size.

Location: USA

256433 - ACOUSTIC & THERMAL EFFICIENCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Manufacturer of acoustic and thermal products;• Primarily in the automotive sector, but branching out;• Operates across Europe.	<ul style="list-style-type: none">• Acoustic and thermal efficiency capabilities;• Non-automotive markets with acoustic or thermal needs;• Complimentary technologies would be of interest;• Will consider distressed opportunities that would enhance strategic position;• Located in the UK or Europe;• Turnover up to €30m;• Good profitability;• EV up to £10m.

Location: England

269379 - STAINLESS STEEL FITTINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of stainless adaptors, fluid power fittings, instrumentation fittings, and valves;• End markets include marine, industrial, chemical, and oil and gas.	<ul style="list-style-type: none">• Manufacturers or distributors of stainless steel fittings;• Located in Europe;• Turnover >£5m.

Location: USA

268698 - PIPING MATERIALS, INDUSTRIAL RESINS & WATER TREATMENT DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Manufacturer of piping materials, industrial resins and water treatment devices;• Products include pipes, valves and joints.	<ul style="list-style-type: none">• Manufacturers of piping materials, industrial resins and water treatment devices;• Located globally;• EBITDA >£1m.

Location: Japan

256 - SCIENTIFIC INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Designer of scientific instruments;• Current activities in fire testing, ultra-high vacuum, fibreoptic testing, electron microscopy and noble gas purification;• Operates across the UK and is an international player in certain markets.	<ul style="list-style-type: none">• Manufacturers of scientific instruments;• Must own the IP on their products;• Ideally exporting at least 80%;• Based in Europe;• EBIT margin >20%;• Self-standing entities must have EBIT of £500k, bolt-ons have no limit.

Location: England

269888 - RADIO FREQUENCY DISTRIBUTION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of radio frequency distribution equipment;• To the satellite communications industry;• Located in UK.	<ul style="list-style-type: none">• Manufacturers of radio frequency distribution equipment;• Used in the oil & gas, satellite operator and marine sectors;• Located in Europe;• Minimum EBITDA £250k.

Location: England

264062 - CUTTING TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Machine tools manufacturing group;• Sectors include aerospace, automotive, oil & gas, railways and energy;• Products include circular saws, laser cutting and punching, internal grinding and surface grinding;• Headquartered in Spain.	<ul style="list-style-type: none">• Manufacturers of cutting tools;• Products/services should include milling, turning and grinding;• Blue chip clients would be advantageous;• Located in Europe;• Turnover above £3m.

Location: Spain

7298 - ON-SITE MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Designer and manufacturer of on-site portable cutting machines;• Provides machining solutions, inspection, heat exchangers and welding solutions;• Located in the UK.	<ul style="list-style-type: none">• Producer and processor of equipment, intervention and pipeline components;• On-site machining non-destructive testing, wellhead equipment etc.;• Located in Europe;• Minimum EBITDA £500k.

Location: Scotland

267165 - MOLDS & TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of molds;• Serves the automotive, heavy trucks and consumer goods industries;• Located in Canada.	<ul style="list-style-type: none">• Manufacturers of molds and tools using metal injection molding, carbon fibre and composite materials;• Technological capabilities to include 3D printing and engineering services;• Serving the automotive, consumer, medical, general industrial and aerospace industries;• Located in Europe and Asia;• Any size;• Smaller targets (<\$10m EBITDA) must add new capabilities/technologies/industries/geographies;• Would look at North American opportunities with an EBITDA above \$10m.

Location: Canada

268836 - HIGH PRECISION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Providers of forging and machining of metal;• Customers include OEMs;• Located in Italy.	<ul style="list-style-type: none">• Manufacturers of high precision equipment;• Located in Europe and the US;• Minimum EBITDA €1m.

Location: Italy

269883 - ENGINEERED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Manufacturer of rotationally symmetrical parts and high technology solutions;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of high technology and highly engineered products;• In the drive, control and medical technology industries;• Located in Europe;• Minimum EBITDA €250k.

Location: Germany

270921 - PRECISION ENGINEERED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of photochemical machining;• Produces precision metal component solutions for industries worldwide;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and suppliers of precision engineered components;• Used in the mechanical and industrial engineering industries;• Located in Europe;• Minimum EBITDA £250k.

Location: England

266969 - SUBMERSIBLE PUMPS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Pump manufacturer;• Primarily serves the water, oil & gas, energy and industrial markets;• Operations across Europe, Asia and America;• Headquartered in Germany.	<ul style="list-style-type: none">• Submersible pump manufacturers or aftermarket/services;• Primarily for the oil & gas and water markets;• Located in Germany, continental Europe and the UK;• Other regions with a strong customer base in their area are of interest;• Turnover up to £50m.

Location: Germany

257843 - MEASUREMENT & INSTRUMENTATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Group of companies comprised of four business segments;• Offers advanced test and inspection instrumentation, systems, flow meters & control products, measurement instrumentation and automated flow assembly & tests systems;• Headquartered in the US;• Operates globally.	<ul style="list-style-type: none">• Measurement and instrumentation businesses;• HVAC, water & waste water and general industrial space;• Located globally;• EBITDA above US\$1m.

Location: USA

269924 - GEOSYNTHETIC TEXTILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and supplier of woven and nonwoven geotextiles and technical textiles used in civil engineering projects;• Located in Belgium.	<ul style="list-style-type: none">• Manufacturers and suppliers of geosynthetics textiles to the construction sector;• Located in Europe;• Minimum EBITDA £250k.

Location: Belgium

269850 - WORKING FROM HEIGHT EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of metal frameworks and safety platforms;• Provides technical support and training to the construction industry;• Located in France.	<ul style="list-style-type: none">• Manufacturers of safety solutions equipment (working from height);• Safety equipment rental and maintenance provider;• Located in Europe;• Minimum EBITDA €250k.

Location: France

264840 - SPECIALITY & SMART VALVES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer and supplier of water and waste water valves;• Also offers on-site services, repairs, maintenance, analysis and training;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of specialty valves and smart valves;• Located globally;• Turnover in excess of €10m.

Location: Germany

269858 - ENERGY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of maintenance and repair services for industrial steam boilers and other mechanical engineering installations;• Located in the Netherlands.	<ul style="list-style-type: none">• Providers of energy services;• Maintenance, repair and inspection of hot mechanical industrial installations;• Located in Europe;• Minimum EBITDA €250k.

Location: Netherlands

12722 - SCIENTIFIC & TECHNICAL INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Designer and manufacturer of scientific and technology products;• Four divisions offering equipment for life scientists and microbiologists;• Located in the UK;• Offers products worldwide.	<ul style="list-style-type: none">• Manufacturers of scientific and technical instruments;• Selling globally;• Any science- and technology-based companies;• Located in the US and Europe;• Profitable and cash generative;• Strong track record and local management team.

Location: England

262150 - UNDERPERFORMING/NON-CORE MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US private investment group;• Main focus is industrials;• Global portfolio.	<ul style="list-style-type: none">• Underperforming or non-core manufacturing businesses;• Particularly interested in industrial and aerospace;• Located globally;• Turnover above £20m.

Location: USA

259869 - FLUID SEALING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Group of companies involved in the manufacture of seals;• Operates in Europe and the US.	<ul style="list-style-type: none">• Manufacturers of fluid sealing solutions;• End markets include renewable energy, aerospace, semiconductor, pharma, industrials and food processing;• Located in Europe and the US;• Turnover up to €100m.

Location: Italy

5527 - SAWING & CUTTING TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Famous brand for hacksaw blades and other tools;• Products include blades, saws, chisels and drills;• Manufactured in India and France;• Distributed globally.	<ul style="list-style-type: none">• Manufacturers or brands of sawing and cutting technologies;• Producers and suppliers of a large variety of cutting tools;• Located globally;• Turnover in the range of £5m-£15m.

Location: India

266093 - ADHESIVE TAPE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Producer of water-based adhesive tapes;• Single-sided and double-sided;• Tailored to customer requirements;• Supplies a domestic and overseas client base.	<ul style="list-style-type: none">• Industrial and medical adhesive tape providers;• Strong distribution capabilities in Europe, North America or Asia;• Located globally with a focus on North America;• Turnover in the range of €10m-€50m;• EBITDA between €2m-€10m.

Location: Switzerland

268213 - INDUSTRIAL BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Industrial holding company;• Specialisations in automobile distribution, vehicle glass repair and stationery;• Seeking new platform companies to pursue a buy-and-build strategy;• Headquartered in Belgium.	<ul style="list-style-type: none">• Industrial and service sector businesses;• Businesses in the following sectors are of particular interest:<ul style="list-style-type: none">○ Automation (robotics e.g. warehouse automation and logistics),○ Machine tools (B2B);• Also interested in purchasing a new platform for a new cluster (buy and build);• Public to private transaction would be possible;• Looking to retain and incentivise management;• Headquartered in Europe;• High margins and good growth prospects;• Equity investment of around €400m;• If larger, can bring in a partner or retain some existing shareholders.

Location: Belgium

260284 - GEARBOXES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of gearboxes;• Customers are from the aerospace, defence, medical, industrial and automotive sectors;• Located in the South.	<ul style="list-style-type: none">• Manufacturers and suppliers of gearbox products;• With a gear, motor or actuator bias;• Based in the UK, Europe and the US;• Turnover above \$25m.

Location: England

266174 - PRECISION CASTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of castings;• Customer sectors include defence, medical, energy and automotive;• Operates from two locations in the UK.	<ul style="list-style-type: none">• Precision casting businesses;• Capabilities in one or more areas of technology, such as investment casting, sand casting, gravity die casting, or pressure die casting;• End markets are defence, aerospace, general engineering, oil and gas, speciality automotive, process industries, power generation, and medical;• Export content desirable, with exposure to US, European and Asian markets and/or opportunities to grow in these markets;• Management team in place;• Located in the UK, US and Europe;• Must have sales >£3m-£4m pa;• Smaller businesses of potential interest as bolt-ons to existing operations;• EBITDA preferably at least 5-10% of sales;• Track record of cash generation.

Location: England

8038 - METAL STOCKHOLDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Multi-metal stockholder and distributor;• Materials include stainless steel, aluminium, cast iron and copper;• Located in Northern Ireland.	<ul style="list-style-type: none">• Metal stockholders;• Focus on stainless steel or aluminium;• No interest in fabrication;• UK-based but will consider Europe;• Turnover above £1m.

Location: Northern Ireland

17380 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of metal products;• Metals include stainless steels, carbon steels, nickel, brass, copper, aluminium and titanium;• Customers in the aerospace, petrochemical and automotive industries.	<ul style="list-style-type: none">• Precision engineering companies;• Products such as specialist wire;• Interested in distressed opportunities;• Focus on UK but would look at continental Europe;• Turnover up to £10m.

Location: England

4053 - FIRE & GAS DETECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Manufacturer of a variety of products to protect people and infrastructure;• Products include fire & gas detectors and security sensors;• Operations across North & South America, Europe and Asia.	<ul style="list-style-type: none">• Technical fire & gas detection systems and elevator systems;• No interest in start-ups and must have at least 3 years historic growth;• Located in the US, Canada, Western Europe, SE Asia and Australia;• Turnover in the range of \$10m-\$300m;• Sweet spot is \$30m-\$70m.

Location: USA

267734 - INDUSTRIAL, CONSTRUCTION & INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Industrial conglomerate;• Acquires and develops small and medium-sized businesses;• Located in Sweden.	<ul style="list-style-type: none">• Businesses operating across industrial, construction and infrastructure sectors;• Located in Northern Europe;• Couple of smaller acquisitions with a turnover up to £10m;• One larger acquisition with a turnover up to £50m.

Location: Sweden

250861 - SCIENTIFIC INSTRUMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of laboratory and industrial products;• Products are sold worldwide;• Located in Europe and Asia.	<ul style="list-style-type: none">• Manufacturers of scientific instruments;• Located globally;• Turnover up to £10m.

Location: Israel

268903 - METERING & SMART SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• KLSE-listed;• Manufacturer and supplier of water meters and waterworks fittings;• Located in Malaysia.	<ul style="list-style-type: none">• Metering and smart solutions;• Manufacturers of water or flow control and measurement instruments;• Rail industry or infrastructure assets;• Utilities or facilities management service providers;• Digital or new technology related to the energy and renewable resources;• Located globally, with a focus on Europe;• EBITDA in the range of RM5m-RM10m.

Location: Malaysia

269464 - VARIOUS SECTOR MANUFACTURING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Material technology and recycling group;• Primary operations include the development of clean technologies and the recycling of non-standard materials;• Headquartered in Belgium;• Global operations.	<ul style="list-style-type: none">• Manufacturers of rechargeable battery materials, stationary control catalysts and high conductivity materials;• Companies that recycle end-of-life rechargeable batteries and catalysts;• Manufacturers of emission control catalysts, tyre compounds and speciality composite materials for automotive assemblies;• Manufacturers of compounds that remove impurities from petroleum;• Manufacturers of powders for stone and concrete cutting tools, ceramic colouring and fast drying paints;• Manufacturers of catalysts for steel mills, glass production, carbon black manufacturing and paper mills;• Manufacturers of optical lenses for night vision and thermal imaging, catalysts for TFT and organic LED displays;• Manufacturers of rechargeable battery materials for portable electronics, thin film coatings for semi-conductors and electroplating solutions for technical and decorative applications;• Manufacturers of chemicals used in surface treatments, precious metal chemicals, high potency active pharmaceutical ingredients and control catalysts for chemical plants;• Businesses recycling industrial catalysts and precious and speciality metals;• Located globally;• Minimum turnover €10m.

Location: Belgium

269361 - WASTEWATER TREATMENT INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Overseas; • Water technology company; • Services include treatment of wastewater and its by-products; • Headquartered in Belgium; • Operates globally. 	<ul style="list-style-type: none"> • Water technology companies; • Designers and manufacturers of wastewater treatment infrastructure; • Located globally; • Turnover in the range of £2m-£5m.

Location: Belgium

266059 - BRASS, COPPER & ALUMINIUM ALLOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Belgian PE-owned; • Specialist in hot forging and machining of brass, copper and aluminium alloys; • Client sectors include automotive and heating & cooling; • Based in the Netherlands. 	<ul style="list-style-type: none"> • Hot forging and machining of brass, copper and aluminium alloys; • Located in Europe; • EBIT up to €50m.

Location: Netherlands

270153 - AFTERSALES & SPARE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Dutch PE-owned; • Manufacturer of auxiliary equipment for offset printing; • Manufactures a range of web offset printing presses and web-fed auxiliary solutions for commercial, packaging and label printing applications; • Global customer base of over 3,000 printing lines; • Facilities in the Netherlands and the US. 	<ul style="list-style-type: none"> • Providers of after sales services and spare part provision; • Serving the offset printing market; • Located across Europe; • Turnover up to €250m.

Location: Netherlands

269482 - INDUSTRIAL HOLDING COMPANY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Industrial holding company;• Experience in a wide range of industries;• Located in Belgium.	<ul style="list-style-type: none">• Majority stakes in new platforms/add-ons for existing portfolio companies in the following areas:<ul style="list-style-type: none">○ Point of sale cooling cabinets for drinks and food products,○ Business event centres,○ Analytical software for asset-based lending companies,○ Designers of kitchen products,○ Developers, renters and managers of warehouses & distribution centres,○ Omni-channel supply chain solutions for suppliers and retailers,○ Importers of high-quality food products (particularly Italian),○ Coin producers for over 60 central banks,○ Staffing companies specialising in the food production industry;• Located in Europe;• EBITDA above €3m.

Location: Belgium

261195 - ALUMINIUM & STEEL PROCESSING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Industrial metals business;• Produces extrusion dies for aluminium manufacturing and develops hardening technologies;• Headquartered in Germany.	<ul style="list-style-type: none">• Aluminium or steel processing businesses;• Located in Europe;• Minimum EBITDA €1m.

Location: Germany

263379 - LASER & PHOTONICS EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of laser and photonics equipment;• Serves the scientific, education, aerospace, telecoms, energy and manufacturing sectors;• Headquartered in Germany.	<ul style="list-style-type: none">• Suppliers of laser and photonics equipment;• Serving a range of sectors;• Located in Europe;• Turnover above €3m.

Location: Germany

262575 - STEEL SERVICE CENTRES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Steel processor;• Specialises galvanised, hot, cold and stainless steel products;• Steel can be finished black, stained, rolled, polished, coated, ferritic and annealed;• Located in Germany.	<ul style="list-style-type: none">• Steel service centres;• Located in Western Europe;• Profits in excess of €1m.

Location: Germany

260467 - DRILLING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Developer and provider of drilling equipment and services;• Serves the horizontal drilling markets;• Proprietary radar technology;• Global contracts;• Headquartered in the Netherlands with additional offices in the UK, USA and Canada.	<ul style="list-style-type: none">• Drilling equipment and services providers;• Located globally;• Turnover in excess of €2m.

Location: Netherlands

262612 - ENGINEERING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Engineering firm;• Offers a wide range of engineering services including medical, energy, industrial, filtration, water and HVAC;• Services offered across the US.	<ul style="list-style-type: none">• Engineering services;• Serving clients across a range of sectors;• Located globally;• Minimum EBITDA US\$1m.

Location: USA

12225 - SECTOR WIDE ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• HVAC products manufacturer;• Products include water heaters, radiators, boilers, tanks, air conditioners and ventilation systems;• Located in France.	<ul style="list-style-type: none">• Engineering businesses active across a range of sectors;• Located across Europe;• Minimum EBITDA £1m.

Location: France

266351 - GLASS MANUFACTURING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of glass and solar panel products;• Operates globally.	<ul style="list-style-type: none">• Glass manufacturing;• No interest in installation;• Primarily distressed businesses;• Based in the UK and Europe;• Turnover up to £10m.

Location: England

269149 - STEEL ENGINEERING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Steel engineering business;• Offering services related to steel structures;• Services include welding, cutting, machining, assembly and quality control;• Specialises in processing high strength, fine-grained structural steel;• Also manufactures steel structures for a range of sectors;• Headquartered in Poland.	<ul style="list-style-type: none">• Steel engineering service providers;• Manufacturers of steel lifting structures, container handling systems, offshore & dredging equipment and automotive components;• Located across Europe;• Minimum EBITDA €1m.

Location: Poland

4411 - CAPITAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK-listed;• Multi-disciplined engineering and industrial manufacturing group;• Provides capital equipment and after market services;• Active across a range of sectors including aerospace & defence, automotive, energy, infrastructure, mining, minerals & metals and packaging;• Over 80 subsidiaries worldwide.	<ul style="list-style-type: none">• Providers of capital equipment with a leading market position or in a strong niche;• Activities across a range of sectors;• Up to three principle locations per €200m of revenue;• Under-performing;• Non-core division of larger corporate structure;• 100% shareholding available;• Located across Western Europe and Northern Africa;• Turnover in the range of €200m-€1bn.

Location: England

263336 - UHV PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and distributor of Ultra High Vacuum (UHV) components and products;• Products include chambers, gaskets and flanges;• Global distribution network.	<ul style="list-style-type: none">• Manufacturers of UHV products, parts and components;• Products developed for use in scientific research;• Located across Europe;• Minimum EBITDA £500k.

Location: England

269055 - HVAC PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• HVAC products manufacturer;• Products include water heaters, radiators, boilers, tanks, air conditioners and ventilation systems.	<ul style="list-style-type: none">• Manufacturers of HVAC products;• Located in Europe;• EBITDA above €1m.

Location: France

253602 - OIL & GAS PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer, fabricator and stockist of products for the oil & gas and petrochemical industries;• Operations in UK, Europe, Singapore, Australia, South Africa and the Americas.	<ul style="list-style-type: none">• Manufacturers, fabricators, stockists and suppliers of oil & gas and petrochemical products;• Located worldwide;• Turnover up to £25m.

Location: England

PACKAGING

264741 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of polythene sacks, liners, sheets and tubes;• Uses include food contact, animal feeds, horticulture, medical devices and textiles;• Supplies across Europe.	<ul style="list-style-type: none">• Plastic packaging and associated services businesses;• Located in Europe;• EBITDA >£1m.

Location: England

5137 - SPECIALISED PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Specialised (metabolised or laminated) packaging;• Broad market presence;• PE owners have wide experience of international acquisitions;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of specialised packaging;• Located across Europe;• Turnover in excess of £5m;• Must be profitable.

Location: England

262237 - THERMOFORMED PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of thermoformed packaging;• Products range from single material clamshell to multi-layer-material modified atmosphere containers;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of thermoformed packaging for the food and beverage industry;• Located in Europe;• Turnover >£5m.

Location: USA

269472 - PET CONTAINERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of custom and stock PET containers;• Primarily used in the packaging of food and beverage products.	<ul style="list-style-type: none">• Manufacturers of PET containers for the food and beverage end markets;• Particularly with a focus on injection moulding;• Located in Europe;• Turnover >£10m.

Location: USA

255412 - HIGH-END GLASS PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of premium glass bottles and containers;• Serves the food and beverage industry;• Clients include international brands;• Manufacturing facilities in the UK.	<ul style="list-style-type: none">• Manufacturers of high-end glass packaging;• Particular focus on the spirits industry;• Will also consider products for soft drinks;• Innovative manufacturing technology;• Located in Europe;• Minimum EBITDA of £2m.

Location: England

268731 - FOOD & BEVERAGE CONTAINERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer of food & beverage containers and related machinery;• Located in Japan.	<ul style="list-style-type: none">• Manufacturers of food & beverage containers;• Includes cans and plastic bottles;• Manufacturers of machinery for filling food and beverage containers;• Located globally;• EBITDA >£1m.

Location: Japan

264394 - FLEXIBLE PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of flexible packaging and high barrier forming web films;• For the North American protein, cheese and specialty food end markets.	<ul style="list-style-type: none">• Flexible packaging manufacturers;• For the food industry;• Located in Europe;• Turnover >£5m.

Location: USA

261119 - PROTECTIVE PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of PE foam, air bubble film and extruded polystyrene packaging and building products;• Products include contact sound insulation, pipe insulation, bubble wrap and various foams;• Products are used across the sectors of automotive, electronics, health care, food, and construction;• Production facilities in Belgium, France, Poland, Slovakia, Hungary, Ukraine and Romania.	<ul style="list-style-type: none">• Manufacturers of protective packaging products;• Based in Europe;• Turnover in excess of £2m.

Location: Belgium

267688 - LUXURY FASHION PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and supplier of hangtags and labels;• Located in Italy.	<ul style="list-style-type: none">• Manufacturers of packaging for the luxury fashion industry;• Garment labels, tags and packaging suppliers;• Located globally;• Minimum EBITDA €500k.

Location: Italy

267356 - TEXTILE PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Designer and manufacturer of industrial packaging systems;• To the automotive industry;• Products are made of fabric and reusable plastic;• Main supplier to a number of large European car manufacturers.	<ul style="list-style-type: none">• Textile packaging companies;• End-user strictly automotive;• Based in Europe and the US;• EBITDA up to €6m.

Location: Belgium

253537 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Packaging producer;• Products include PET bottles;• Located in Austria.	<ul style="list-style-type: none">• Plastic packaging companies;• Producers of PET bottles, preforms, caps and closures;• Located globally;• Turnover >€20m.

Location: Austria

261146 - PHARMA & FOOD PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and distributor of high-end industrial plastic packaging;• Serves clients in the pharmaceutical, speciality chemical and food sectors;• Headquartered in the Netherlands and active across six countries.	<ul style="list-style-type: none">• Top end packaging in pharma and food sectors;• Located across Europe and the US;• Minimum EBITDA €1m.

Location: Netherlands

PLASTICS

263870 - EXTRUDED PLASTIC SHEET *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and marketer of highly-engineered extruded plastic sheet and accessories;• To the engraving, signage and awards markets.	<ul style="list-style-type: none">• Manufacturers and distributors of extruded plastic sheet;• Located in Europe;• Turnover >£5m.

Location: USA

269205 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of plastic packaging products;• Customer markets include food & drink, beauty and pharmaceuticals;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of plastic packaging products;• Products include bottles for the food and drink industry;• Located in Europe;• Minimum EBITDA of £500k.

Location: England

260337 - INJECTION MOULDING TECHNICAL PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Designer and manufacturer of plastic and metal technical components;• Covers the entire production chain end-to-end including creation of moulds, injection and automated assembly;• Headquartered in France;• Operates across Europe.	<ul style="list-style-type: none">• Manufacturers of technical components;• Suppliers of technical parts for use in injection moulding;• No interest in automotive sector;• Based in the UK or Southern Europe;• Turnover in the range of €5m-€15m.

Location: France

263022 - PRECISION MOULDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• SGX-listed;• Manufacturer of precision plastic components;• Capabilities include mould fabrication, injection moulding and mould designs;• Four key business areas are automotive, consumer/IT/environment, medical and tools;• Operations across Asia, Europe and America.	<ul style="list-style-type: none">• Plastics companies with precision moulding capabilities;• No interest in extrusion moulding;• No current interest in the automotive sector;• Based in Europe;• Turnover in excess of £25m.

Location: Singapore

269162 - PLASTIC PIPING & CABLING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Manufacturer and distributor of plastic piping systems;• Systems range from those for conveying water, chemicals and gases to conduits carrying power and data cabling;• Products used in buildings, infrastructure, industrial and agricultural projects;• Manufactured in Belgium;• Distributed globally.	<ul style="list-style-type: none">• Plastic product manufacturers;• Focus on piping and cabling products;• Located in Europe;• EBITDA up to €400m.

Location: Belgium

11787 - PLASTIC CONTAINERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Designer, developer, manufacturer and seller of plastic injection-moulded products;• Clients mainly in the pharmaceutical sector;• Products include plastic containers for transporting healthcare products, measuring cups and pillbox pill dispensers;• Based in France.	<ul style="list-style-type: none">• Manufacturers of plastic containers;• Supplying the pharmaceutical sector;• Located in Southern Europe;• Minimum EBITDA €1m.

Location: France

262282 - PLASTIC ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Plastics engineering company;• Designs and manufactures extrusion lines into various industries and applications;• Specialising in polymer film and other extruded products with high mechanical and chemical properties;• Headquartered in Canada.	<ul style="list-style-type: none">• Plastic engineering companies with a focus on extrusion;• Located in Europe and the US;• Turnover >£5m.

Location: Canada

PRINT

264421 - PRINTED MEDIA SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of printed media solutions for digital printing;• Products supplied include papers for photo and art printing, laser printing, thermal papers etc;• Located in Switzerland.	<ul style="list-style-type: none">• Suppliers of coatings to substrates for digital printing;• Providers of printed media solutions;• Located in Europe;• Minimum EBITDA £250k.

Location: Switzerland

9351 - PRINTING, PACKAGING & GREETING CARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Print and packaging company;• Offers print and design services in greetings cards and packaging;• Services offered globally.	<ul style="list-style-type: none">• Smaller packaging, printing and greetings cards businesses;• Possibility of integrating purchasing and transport where appropriate;• Located in Europe and Asia;• Turnover up to £10m.

Location: England

260846 - ONLINE PRINTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Online printing business;• Produces 2.1bn products each year;• Products include flyers & leaflets, postcards, folders, brochures, posters, letterheads, business cards and catalogues;• Two production sites in Germany.	<ul style="list-style-type: none">• National and international online printing;• Online front-end and online marketing capabilities;• Local production;• Located in Europe;• Turnover in the range of €10m-€50m;• EBITDA of €2m-€10m.

Location: Germany

260248 - PLASTIC PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of packaging technology specialising in plastic manufacturing;• Products include kegs, containers, jars and coolers;• Products are distributed internationally via third-party distributors;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of plastic packaging;• New markets e.g. food and beverages;• Located in Europe;• Minimum EBITDA £500k.

Location: England

267316 - SELF-ADHESIVE LABELS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of self-adhesive labels;• Serving clients in a range of end-markets;• In-house digital and flexo printing press facilities and internal pre-press department located in Belgium.	<ul style="list-style-type: none">• Producers of self-adhesive labels;• Printing on to a variety of materials;• Located across Europe;• Targets in Belgium to have a turnover above €2m;• Targets in the Netherlands, Germany, France and the UK to have a turnover above €5m and an EBITDA above €1m.

Location: Belgium