

PROFESSIONAL & GENERAL SERVICES BUYERS

ACQUISITIVE IN THE UK & ROI

OCTOBER 2020

Sectors Featured Include: Financial General, Legal, Marketing Communications, Media, Real Estate, Recruitment, Transport and Travel

SECTORS

To view our buyers targeting UK- and ROI-based opportunities in the Financial General, Legal, Marketing Communications, Media, Real Estate, Recruitment, Transport and Travel sectors, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- FINANCIAL GENERAL
- LEGAL
- MARKETING COMMUNICATIONS
- MEDIA
- REAL ESTATE
- RECRUITMENT
- TRANSPORT
- TRAVEL

FINANCIAL GENERAL

17217 - INSURANCE BROKING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Insurance brokers providing health, motor, business, home, leisure, motorcycle, pet, travel, truck, specialist niche and life insurance; 	 Providers of insurance broking or associated services; Located in Europe and the US; Turnover >£5m.
Headquartered in the UK.	

Location: England

259385 - INSURANCE BROKERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; 	Small financial services providers;
 Financial services provider; 	Specifically insurance brokers;
 Offers fundraising & financing, sales & liquidity and investment & acquisitions services. 	 Located in the UK and Ireland; Turnover in the range of £500k-£10m.

Location: Ireland

256278 - FRANCHISES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;	B2C franchises in the recruitment,
 Franchise operator; 	marketing, finance and technology sectors;
 Over 400 franchisees; 	B2B franchises in draining, pumps and
 Headquartered in the UK. 	plumbing services;
	Located in the UK;
	Any size.

268260 - MOTOR INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; 	 Insurance brokers;
 Motor insurance provider; 	Strong growth history;
 Actively acquisitive; 	Preference for the UK;
 Headquartered in Dublin. 	Will consider Europe;
	Turnover up to £10m.

Location: Ireland

262239 - SPECIALTY INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Specialty insurance brokers;
 Leading speciality insurance and benefits brokerage firm; 	Located in Europe;Turnover >£5m.
 Headquartered in the US; 	
 Offices in the US, Canada, Bermuda and the UK. 	

Location: USA

267804 - INSURANCE INTERMEDIARY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Brokers, MGAs and non-commoditised
 Independent insurance intermediary group; 	businesses;
 National network of insurance brokers operating in global, specialty insurance and re-insurance; 	 Looking to benefit from operational support in regulatory compliance, IT and finance;
Operates across the UK.	UK-based;
	Minimum deal size £3m.

255613 - ONLINE HOME INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Online home insurance providers;
 Online home insurance provider; 	Located in the UK;
 Uses proprietary data and technology to provide quotes via its brands; 	Minimum EBITDA £500k.
Located in the UK.	

Location: England

266836 - TAX CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Tax consultancy;	Tax consultancies;Focus on R&D, capital allowance and
 Offers capital allowance, research & development services and the patent box tax reliefs; 	patent box tax relief;
Services offered to clients across the UK.	

Location: England

265576 - SPECIALIST MOTOR INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Specialist motor insurance providers;
 Motor insurance provider; 	Located in the UK;
 Aimed at the non-stand motor insurance market; 	Minimum EBITDA £500k.
 Provides insurance for private car, taxi, van, courier, fleet, motor trade, household; 	
• Located in the UK.	

260017 - VALUATION & ADVISORY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Valuation and advisory services providers; Offers services to a broad range of industries; Customers include banks, financial institutions and PE firms. 	 Providers of valuation and advisory services; Located in the UK; Turnover up to £10m.

Location: England

257777 - INSURANCE SECTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas limited liability partnership;	Insurance sector;
 Insurance group; 	 Located globally;
 Located in the US. 	 Looking to expand outside the US;
	Turnover in excess of £1m.

Location: USA

267453 - CORPORATE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Corporate service providers;
 Services include financial planning, payroll services and travel management; 	 Offshore jurisdictions only (Isle of Man, Channel Islands, Caribbean and Asia);
Based in the Isle of Man.	EBITDA between £250k-£3m.

Location: Isle of Man

266190 - CREDIT PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Credit providers;
 Interest-free credit provider; 	Based in the UK;
Based in the UK.	Turnover up to £10m.

265752 - MORTGAGE BROKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Independent mortgage brokers;
 Mortgage broker; 	Employee benefit providers;
 Specialises in mortgages, re-mortgages and buy-to-let mortgages; 	Authorised by the FCA;UK-based;
UK-based.	• EBITDA >£500k.

Location: England

6367 - FINANCIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Online financial service providers;
 Financial planning group; 	Online legal services;
 Provides range of services to improve consumers financial situation; 	Located in the UK;Minimum EBITDA £500k.
 Debt management plans and IVAs, legal services, insurance services; 	
• Located in the UK.	

Location: England

260137 - WEALTH MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Wealth management opportunities;
 Wealth management group; 	UK-based;
 Offers financial planning services to individuals and SMEs in relation to asset management, pension schemes, trust funds and tax; 	• Turnover >£500k.
• UK-based.	

8679 - NON-SECURED LOANS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	Non-secured loan companies;
Loan and savings company;Based in the Midlands.	 Also looking to enter other areas such as asset-backed lending services;
	Located in the UK;
	Turnover up to £10m.

Location: England

265466 - INSURANCE BROKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Insurance providers and brokers;
 Online temporary insurance provider; 	Sectors of interest are travel and pet
 Provides temporary car, van, bike, home, learner driver, student and expat insurance; 	insurance;UK-based;
• UK-based.	Any turnover or EBITDA considered.

Location: England

255942 - IFAS & FINANCIAL CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Provider of financial advice services;	IFAs and financial consultancy businesses;Located across the UK;
 Personal services include investments, pensions, tax planning, protection and mortgages; 	Any size.
 Corporate services include auto-enrolment, financial planning, investments, group schemes, protection and medical insurance; 	
 Managing client assets above £2bn. 	

262625 - TRAVEL INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Travel insurance broker for customers with pre-existing medical conditions; Operates in the UK, Ireland and Australia. 	 Travel insurance brokers for customers over the age of 50; Located in the UK; Minimum EBITDA £250k.

Location: England

261430 - B2B/B2C INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	B2B/B2C insurance brokers;
Network of insurance intermediaries	Niche products or distribution channels;
<pre>providing insurance products from leading UK companies;</pre>	Located in the UK;
 Products include household, landlord, travel, boat, commercial and caravan insurance; 	Revenues in excess of £1m.
Based in the UK.	

Location: England

255639 - CAR LEASES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of contract hire and salary
 Provider of leased cars to businesses to incentivise employees; 	sacrifice car leases;Located in the UK;
 Services include salary sacrifice car schemes, contract hire, daily rental; 	Minimum EBITDA £250k.
Located in the UK.	

270734 - RESEARCH ANALYSIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Provider of research analysis and data for	 Research analysis, data and events companies;
investment process solutions used by asset managers;	Located in the UK and US;Minimum EBITDA £250k.
• Located in the UK.	William EST ST EZESTA

Location: England

270934 - MOTOR FINANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Technology providers for the motor
Online B2B car finance broker platform for	finance sectors;
dealers and customers looking for used cars;	 Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

267755 - PENSION TRUST ADMINISTRATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Providers of administration services to
 Investment administration services to UK pension schemes; 	pension trusts;Located in the UK;
Located in the UK.	Minimum EBITDA £500k.

Location: England

268755 - FUND CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Fund consultancies;
 Provider of management and consulting services of investment funds; 	UK-based;Minimum EBITDA £500k.
Located in Ireland.	

Location: Ireland

264229 - SME INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Commercial SME insurance broker; 	 SME insurance brokers (chains or independents); Located in the UK;
 Expertise in niche verticals such as property and construction; 	Minimum EBITDA £500k.
 Located in the UK. 	

Location: England

5535 - FINANCIAL ADVISOR & WEALTH MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	Privately-owned financial advisors;
 Financial services provider; 	Privately-owned wealth management
 Services include investment funding, wealth management and retirement & mortgage advice; 	firms;Located in the UK;Turnover up to £5m.
• Located in the Midlands.	

Location: England

4279 - FINANCIAL ADVISORY & WEALTH MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Financial advisory firm; c.£150m investments under management; Active across the UK. 	 Financial advisory, wealth management and DFM firms; Low ratio of trail income to funds under management; High number of assets but low recurring income; Located across the UK; c.£100m assets under management;
	c.£1m of recurring revenue.

269983 - INSURANCE COMPARISON (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Price comparison enabler of insurance and financial offers (mortgages, TV, telephone, internet, electricity and gas); 	 Insurance and financial products comparison providers; Insurance broker;
 Located in Italy. 	Located in Europe;Minimum EBITDA €250k.

Location: Italy

267758 - INSURANCE BROKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Insurance brokers (independent and
 Insurance broker; 	chains);
 Specialist in the finance and leasing industry; 	 Located in Europe, preferably the Netherlands;
 Located in the UK. 	Minimum EBITDA £500k.

Location: Wales

115785 - FINANCIAL & PROFESSIONAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Group of financial and professional services companies;	 Providers of private investor and business financial & professional services; Located in the UK;
 Offers financial planning, investment management, tax services, accounting, corporate finance and fund administration services; 	Minimum turnover £10m.
 £16bn FUM with 13 offices across the UK, Ireland and Jersey. 	

4523 - FINANCIAL ADVISORY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Independent financial advisory firms;
 Chartered financial planning firm; Operates across the UK. 	 Each firm must have 3 advisors at the time of purchase; Located in the UK; Minimum turnover £750k.

Location: England

16819 - IFA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Independent financial advisory firms;
 Wealth management and financial planning services provider; 	Located in the UK;Minimum EBITDA £200k.
 Serves individuals and corporate clients; 	
Located in the UK.	

Location: England

266860 - FUND ADMINISTRATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Financial services company looking after	 Trustee and corporate services of a non private client nature;
HNWIs;	 Secretarial governance and administration services;
 Operating across Europe and areas of South America. 	Located in the UK and Benelux;
	 Income in the range of £1m-£10m;
	 Generating a net bottom line profit ratio of at least 20% or can reach 20%+ in a reasonably short length of time;
	Annuity of at least 30%, ideally more.

2010 - FUNERAL FINANCIAL PLANNING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of funeral financial planning services; Located in the UK. 	 Providers of funeral financial planning and niche insurance services; Located in the UK; Minimum EBITDA £250k.

Location: England

267632 - GAMBLING COMPLIANCE & REGULATORY INTELLIGENCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Publisher of gambling compliance and payment operations; 	 Providers of gambling compliance and regulatory intelligence; Located in the UK;
 Offers risk management for betting and payment officers; 	Minimum EBITDA £250k.
Located in the UK.	

Location: England

265042 - FINANCIAL RISK MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of financial risk management
 Provider of treasury and risk management solutions; 	solutions;Management of interest rates, foreign
 Clients include corporates, private equity and infrastructure funds; 	exchange, cash, banking;Located in Europe;
• Located in the UK.	Minimum EBITDA £250k.

252600 - IFAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	IFAs of up to 50 advisors;
 Provider of financial advisory services; 	High levels of recurring revenue;
 Provides savings, investments, retirement planning, pensions, workplace benefits; 	 Carve out from a corporate (buying the company books);
Located in the UK.	Located in the UK;
	Minimum EBITDA £250k.

Location: England

255613 - ONLINE INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Online insurance providers;
 Online home insurance provider; 	Located in the UK;
 Uses proprietary data and technology to provide quotes via its brands; 	Minimum EBITDA £500k.
Located in the UK.	

Location: England

4915 - INSURANCE & HEALTHCARE BROKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Commercial insurance and healthcare brokers;
 Part of an international professional services group; 	Employee benefit consultancies;
 Independent consultancy; 	Group risk brokers;
 Provides advice on insurance, employee benefits, healthcare and financial planning; 	Located across the UK;Transaction size up to £10m.
Active across the UK.	F 12

9590 - WEALTH MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of wealth management services; Educates employees on how to maximise savings and prepare for retirement; Located in the UK. 	 Providers of wealth management to employees; Fund management services; Located in the UK; Minimum EBITDA £250k.

Location: England

1895 - FINANCIAL PLANNING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Providers of financial planning (IFAs);
 Provider of financial planning and wealth advisory; 	 Financial advisory and wealth management;
 IFA consolidator (15 firms); 	Located in the UK;
• Located in the UK.	Minimum EBITDA £100k.

Location: England

252510 - FINANCIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Professional services firm;	 Financial services providers; Services including tax solutions, corporate finance, offshore services and wealth
 Services include tax solutions, corporate finance, family office, offshore services, wealth management and other specialist services; 	 management; UK-based; Deal size up to £6m.
 Services offered across the UK and the Middle East. 	

15937 - PAYMENT PROCESSING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of international money transfers; Allows money to be transferred cross-border quickly; Located in the UK. 	 Developers and providers of payment processing; Located in Europe; Minimum EBITDA £250k.

Location: England

253657 - WEALTH MANAGEMENT & IFAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; 	Financial planning and DFMs;
 Wealth management and IFA firm; 	Located in the UK;
 Services include managing investment products and providing private clients with investment, savings and wealth management advice; 	Any size.
 Based in the South; 	
 c.£20m available for acquisitions. 	

Location: England

264613 - INSURANCE PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Vehicle insurance broker;	 Providers of insurance in adjacent sectors e.g. home; Motor broking businesses with a tech or
Located in the UK.	 Motor broking businesses with a tech or software angle;
	Located in the UK;
	Minimum EBITDA £1m.

261940 - INSURANCE BROKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Insurance brokers;
 Insurance broker; 	Located in the UK;
 Commercial and personal insurance; 	Minimum EBITDA £250k.
Located in the UK.	

Location: England

252364 - ASSET FINANCE & LOANS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• AIM-listed;	Asset finance and loan providers;
 Asset finance services; 	Located in the UK;
 Loans and asset finance to SMEs; 	Turnover up to £5m.
 History of acquisitions; 	
• Located in the South.	

Location: England

262472 - FINANCIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;	Financial service providers;
 Group of financial service providers; 	Offering a range of services across
 Provides on-platform only discretionary fund management, regulatory compliance & 	mortgages, pensions, investments and compliance;
business consulting services and whole	IFA support services;
market mortgage provision;	UK-based;
 Services offered to directly authorised financial advisors across the UK. 	Minimum EBITDA of £250k.

267833 - INSURANCE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Sellers of insurance;
 Insurance firm; 	 Personal or commercial clients;
 Wholesaler of motor, life, home, pet, sport and travel insurance; 	UK-based;Minimum EBITDA £250k.
 Serves personal and commercial clients; 	
• UK-based.	

Location: England

13149 - IFAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	IFAs focused on private clients;
 Financial services provider; 	 Located anywhere in the UK;
 Services include pensions and property & tax planning to private & corporate clients; 	 Funds under management in excess of £50m.
Five offices located across the UK.	

Location: England

258729 - INSURANCE BROKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Insurance brokers and suppliers;
 Independent insurance brokers; 	Broad sector focus;
 Serves large AIM-listed firms, boutique businesses and private clients; 	Divisions include corporate risks, hospitality, real estate, travel and medical
 Broad range of business sectors; 	insurance;
 Strong acquisition history; 	Located in the UK;
Operates nationally.	Turnover above £1m.

268779 - DEBT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Financial companies;
 Specialist financial agency in the consumer debt recovery market; 	Focused on debt service provision;Based in the UK;
 Offers debt advice and debt management services; 	Minimum EBITDA £250k.
Services offered across the UK.	

Location: England

2223 - PENSION & WEALTH MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Financial consultancy; Offers pension and wealth management services to controlling directors, professionals, owner managed businesses and small-medium plcs; Services offered across the UK. 	 Pension and wealth management providers; UK-based; Minimum EBITDA of £250k.

Location: England

265656 - IFAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK limited liability partnership;	• IFAs;
 Financial services; 	Can sell into the existing IFA as a merger,
 £1bn funds under management; 	or set up separately as an AR if the business wants to retain their identity;
 Looking to acquire businesses in order to reach £5bn of funds under management. 	Seller can remain or leave;
	Located in the UK;
	• FUM/AUM >£20m.

12638 - FINANCIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Financial services providers;
 Independent financial advisors; Provides financial advice to individuals; Operates across the UK. 	 Services include pensions, investments, mortgages, ISAs and bonds; Located in Yorkshire and the North East; EBITDA up to £1m.

Location: England

433 - SPECIALIST INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Specialist insurance businesses;
 Private insurance broker and risk management advisor; 	Located within the UK;Turnover above £10m.
 Specialist insurance; 	
Operates internationally.	

Location: England

262992 - ACCOUNTANCY & PAYROLL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Umbrella payroll and payroll Bureaus;
Payroll provider with expertise in the field of	 Located across the UK;
 Provides clients with fully tax compliant, PAYE payroll and employment services, including HR and administration; 	 Northern England-based accountancy firms; Revenue up to £30m.
Active across the UK.	

270482 - IFAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• IFAs;
 Investor targeting UK IFAs; 	 No interest in individual investors;
 Takes a majority stake or acquires all equity; 	 Located across the UK;
 Merges local firms to create regional scale; 	Any size.
 Offers portfolio businesses a range of services aimed at growth; 	
Active across the UK.	

Location: England

259648 - EQUINE & PET INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Equine and pet insurance brokers;
 Online retailer of equestrian clothing & accessories, and pet products; 	Located in the North;Turnover up to £10m.
Group includes many respectable brands.	·

LEGAL

10696 - PROFESSIONAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
AIM-listed;	 Professional services businesses;
 Professional services business; 	Regulatory, compliance or tax space;
 Funds readily available; 	Proven management team with the desire
 Flexible deal structure to suit diverse shareholder circumstances. 	to accelerate their growth as part of a listed professional services company;
	 Must have a strong market position regionally or nationally;
	Based in England;
	Turnover in the range of £2m-£20m.

Location: England

15125 - LEGAL FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Existing high street legal practices;
 Investor in legal firms; 	 Located in England and Wales;
Active across the UK.	• Turnover <£5m.

Location: England

259025 - LAW PRACTICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Law practices;
Law firm;	• UK-based;
 Services include commercial law & finance, corporate, family, tax and investment; UK-based. 	Any turnover and EBITDA considered.

12959 - PERSONAL & CONSUMER LEGAL PRACTICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Personal and consumer legal practices;
 Provider of legal services; 	Located in the UK;
Located in the UK.	Minimum EBITDA £100k.

Location: England

264874 - LEGAL TECH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Publisher of rankings and directories for the	 Developers of technology for the legal sector;
legal sector;	 Provided on a subscription basis;
Located in the UK.	Located in Europe;
	Minimum EBITDA £500k.

Location: England

267786 - RESIDENTIAL LEGAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Legal services providers to the residential
 Provides legal services to the residential property and re-mortgage markets; 	market;Located in the UK;
property and re mortgage markets,	2 Located in the on,
 Located in the UK. 	Minimum EBITDA £500k.

Location: England

252997 - LEGAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK limited liability partnership; 	 Legal services;
 National law firm; 	Located in the UK;
 Service sectors include banking & finance, corporate, family law, immigration and real estate. 	Any size considered.

261249 - ESTATE ADMINISTRATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Provider of estate management legal	 Providers of estate administration services;
services;	 Located in the UK;
 Manages all aspects of estate administration; 	Turnover up to £5m.
• Located in the UK.	

Location: England

5799 - PATENT & TRADEMARK ATTORNEYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Patent and trademark attorneys;
 Patent and trademark attorney group; 	Providers of attorney and support
 Provides licencing, translation and paralegal 	services;
services;	 Located in Europe and the US;
 Operates across Europe and the US. 	Minimum EBITDA £500k.

Location: Scotland

269914 - RISK & LEGAL ADVISORY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Global advisory provider;	 Risk and legal advisory providers for financial services, private equity &
 Provides assistance to companies on issues such as risk, investigations and business disputes; 	technology industries;Located globally;Minimum EBITDA £250k.
 Legal advice and assistance for clients under investigation; 	
Located in the UK.	

266450 - LEGAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Legal services for insurers;
Law firm;	Located in the UK;
 Provides legal services to insurance companies, corporates and public sector bodies; 	• Turnover >£2m.
Operates across the UK.	

Location: England

256571 - HR, EMPLOYMENT LAW & HEALTH & SAFETY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of HR services;
 Provider of HR, employment law and health and safety services; 	Contractual/recurring services;Developers of health and safety software;
 Supports employers of all sizes from all sectors; 	Located in the UK;
Located in the UK.	Maximum EBITDA £3m.

Location: England

267831 - INSURANCE PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Insurance providers;
 General insurance provider; 	 Serving clients in all sectors;
 Also provides specialist schemes; 	UK-based;
 Offers all aspects of haulage and logistics insurance; 	Turnover up to £5m.
Offices across the UK.	

10697 - LEGAL PRACTICE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Legal practices;
 Legal services group; 	 Focusing on personal injury claims;
 Specialising in personal injury claims including road traffic accidents and medical negligence; 	Located within the UK;Turnover above £450k.
Track record of acquisitions.	

Location: England

16013 - PERSONAL INJURY CASELOADS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Personal injury caseloads;
 Top 200 legal practice; 	 Prepack agreements or simple buying;
 Covers every sort of personal injury claim; 	Will consider smaller personal injury
 Services offered nationally; 	practices but they are not a focus;
Cash purchasers who carry out their own	Located in the UK;
auditing and DD.	Deal size from £250k.

Location: England

11207 - LAW FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Law firms;
Law firm;	Located outside of London;
 Offers a range of personal and commercial services; 	Turnover in excess of £3m;London-based law firms have no minimum
 Offices across the UK; 	turnover;
Track record of acquisitions.	Interested in distressed legal businesses.

265873 - TECH LEGAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Legal companies focusing on/using
 LegalTech provider; 	technology;
 Services include analysis & reporting, digital, media & marketing and system development 	 Distressed opportunities in the financial services, legal or property sectors;
of LegalTech software;	Located in the UK;
History of acquisitions.	EBITDA up to £1m.

Location: England

254646 - WILLS, PROBATE & ESTATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Wills, estate planning and probate services	 Legal services relating to wills, probate and estate;
provider;	 Located within the UK;
 Operates nationwide. 	 Distressed opportunities of interest;
	Turnover up to £10m.

Location: England

11688 - SOLICITORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Solicitors;
 Solicitor firm; 	Broad sector focus;
 Services include personal injury, conveyancing, family law, commercial law, wills, probate and clinical negligence; 	Located within Lancashire;Turnover up to £10m.
 History of acquisitions; 	
• Multiple locations across the North.	

253690 - LEGAL SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Support services to the legal professions;
 Online legal services provider; 	Located in the UK;
 Focuses on personal and business conveyance, wills & probates, PAYE services and tax services; 	Turnover up to £5m.
Located in the US.	

Location: USA

16696 - MOTOR INSURANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Motor insurance products and complementary services provider; Private car insurance, commercial vehicle insurance, fleet insurance and taxi insurance; History of acquisitions. 	 Motor insurance companies; Located in the London area; Turnover above £5m.

Location: England

7477 - LEGAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK limited liability partnership; 	Legal services;
 Legal services provider; 	Located in the UK;
 Services include wills, probate, personal injuries and family law; 	No interest in Ireland;Turnover up to £50m.
Nationwide operations.	

MARKETING COMMUNICATIONS

5139 - MARKETING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Marketing services;
 Marketing support services provider; 	UK-based;
 Owners have wide experience of international acquisitions; 	Turnover in excess of £20m.
Based in the Midlands.	

Location: England

259386 - MARKETING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; 	Marketing solutions;
 Software tools provider; 	Aim to maximise revenue generation;
 Looks at app engagement across a variety of industries; 	Located globally;Turnover in excess of £1m.
Global operations.	Tarriover in excess of 21min

Location: Ireland

256278 - FRANCHISES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	B2C franchises in the recruitment,
• Franchise operator;	marketing, finance and technology sectors;
 Over 400 franchisees; 	B2B franchises in draining, pumps and
 Headquartered in the UK. 	plumbing services;
	Located in the UK;
	Any size.

261920 - MEDIA SECTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Good quality SMEs in the media sector;
 Digital-first media agency specialising in digital marketing campaigns; 	 Healthy balance sheet with assets to leverage;
 Services include digital, analytics and demand advertising; UK-based. 	 Interested in opportunities where the owner is retiring but would remain with the company for 6 months to 1-year post deal;
	UK-based;
	 Revenue of £5m-£25m;
	Minimum profit of £750k.

Location: Wales

262872 - POINT OF SALE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	POS displays;
 POS display solutions provider; 	Located in the UK;
 Owned by a large Swedish group. 	• 18% EBIT margin.

Location: England

10385 - DIGITAL MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Digital marketing space;
 Search engine optimisation and digital marketing firm; 	 Located in Leeds, Manchester, Birmingham and London;
 Services include international SEO, UK SEO, strategy, link building, article writing, social media and online PR; 	Turnover in the range of £1m-£5m.
Headquartered in London.	

269684 - ADVERTISING PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Out-of-home advertising platform operator;	 Operators of alternative, non-standard advertising platforms;
Located in the US.	Located in Europe;
	• Turnover >£5m.

Location: USA

9570 - DIGITAL MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Digital marketing and associated,
 Marketing group; 	complementary businesses in the creative space;
 Services include advertising, media and shopper marketing; 	Strong second tier management team;
 Sectors include film and radio, digital marketing, radio and press; 	UK-based;Any turnover and EBITDA considered.
UK-based.	

Location: England

263556 - EVENTS AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Events agencies;
 Live and digital events creative agency; 	 Media and digital marketing agencies;
 Organises corporate and media events such as awards ceremonies, economic forums and marketing events; 	UK-based;Turnover up to £20m.
 Clients include global brands (Red Bull, ITV, BMW and Google); 	
• UK-based.	

268915 - DIGITAL MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Digital marketing providers;
 International digital marketing provider; 	Services to include paid search,
Services include analytics, paid search and	programmatic and analytics services;
search engine optimisation;	 Located globally;
 Headquartered in London; 	Minimum EBITDA £250k.
Operates internationally.	

Location: England

269127 - BUSINESS COMMUNICATION CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Business communication consultancies;
 Business communications consultancy; 	Customer sectors include healthcare,
 Provides capital markets, content development, brand positioning, research 	hospitality, public sector, technology and travel;
and analysis;	 Located globally;
 Operates globally. 	Minimum EBITDA £500k.

Location: England

16744 - CREATIVE AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Group of agencies which offer a range of marketing communications for consumer and B2B businesses; Services offered include advertising, public relations, design and brand strategy, digital marketing; Located in the UK. 	 Creative agencies offering marketing and B2B services;

260401 - DATA ANALYTICS & DIGITAL MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Data analytics providers and digital marketing convises:
 Technology developer and marketing 	marketing services;
business combined to connect customers	 Located in Europe and US;
with businesses;	Minimum EBITDA £1m.
 Offices in the UK and US. 	

Location: England

260656 - PRODUCT STRATEGY CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

Location: England

266799 - DIGITAL MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Digital marketing agencies;
 Digital content and social media agency; 	Specialising in CRO and PPC digital
 Services include social media, content creation, editing and site optimisation; 	marketing, social media or video production;
Located in the South.	 Strong management team in place;
	 Located in the UK, preferably Greater London;
	 Turnover in the range of £1.5m-£4.5m;
	EBITDA above £200k.

265287 - SECURITY EVENTS & EXHIBITIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Trade exhibitions organiser;	 Security events organisers and exhibitions businesses;
 Specialist in the commercial security industry; 	
• Located in the UK.	Minimum EBITDA £1m.

Location: England

259912 - EVENTS MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Events management agencies;
 Events management agency; 	 Incentive travel companies;
 Services include events, team building and conferences; 	 Interested in an acquisition or a collaboration;
 Operates nationwide. 	 Marketing and events agencies;
	 Creative marketing and content management businesses or capabilities;
	 Located in London or surrounding areas;
	 Business to have c.10 employees;
	 Interest in distressed opportunities;
	Turnover up to £5m.

Location: England

4329 - DIRECT MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	Direct marketing providers;
 Direct marketing provider; 	B2B and B2C;
 Postal, telecoms and internet marketing avenues; 	Located in the UK;Turnover in the range of £500k-£20m.
History of acquisitions.	

260000 - MEDICAL COMMUNICATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of healthcare communications services to pharmaceutical companies; 	 Providers of medical communications in digital, medical education, creative, health economics, PR and consultancy;
 Services offered include medical education, medical communication, strategic consultancy and digital services; Located in the UK. 	 Located in the UK; EBITDA between £500k-£5m.

Location: England

265926 - CORPORATE & TRUST SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Corporate and trust services providers;
 Corporate services provider; 	 Financial consultancies;
 Services provided include trust services, fund services, accounting & tax, eGaming & eCommerce; 	Located in Europe;Minimum EBITDA £500k.
• Located in the Isle of Man.	

Location: Isle of Man

256427 - MARKETING BUYER & SUPPLIER RELATIONSHIPS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Marketing businesses;
 Marketing business; 	Focused on buyer and supplier
 Develops buyer and supplier relationships; 	relationships;
Business intelligence, consultancy services	 Located in England and Scotland;
and procurement & training;	EBITDA up to £5m.
 History of acquisitions; 	
 Offices located in the North and Scotland. 	

Location: Scotland

265480 - DIGITAL AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; IT service management company; Offers several technology-led services; Operations across the UK and Nordics. 	 Cloud service businesses and digital agencies; SaaS delivery and managed services businesses; Located across Europe; Turnover in the range of £3m-£30m;
	• 20% EBIT.

Location: England

264113 - ALCOHOL MARKET INFORMATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; B2B data and information provider on the alcohol industry; Located in the UK, US and Singapore. 	 Providers of market information for the alcohol industry; Local market insight providers and analysis; Located internationally; Minimum EBITDA £500k.

Location: England

9162 - SOCIAL MEDIA & DATA ANALYTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Brand and digital agency;	 Agencies involved in social media and data analytics;
 Services include brand optimisation, organisational engagement and build & design; 	Located in Greater London;Turnover up to £10m.
 Technology is at the core of their service offering; 	
Operates across the UK.	

6761 - OUTSOURCED MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Providers of outsourced online and offline
Provider of outsourced multichannel	marketing services;
marketing services;	 eCRM, content creation, print
 Improves the efficiency of customers 	management, strategic planning;
complex marketing operations;	Located in Europe;
Located in the UK.	Minimum EBITDA £250k.

Location: England

260986 - MARKETING AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Marketing agencies of all capabilities
 Provider in modern communications; 	(cyber, training, creative, PR, defence sector, content creation);
 Offers full range of support across the PR and consultancy space; 	Core components of the company should be content/data communication, shifting
 History of acquisitions; 	to a digital outlook;
 Located in Northern Ireland. 	Located in the UK;
	 Can run as a standalone or be integrated into the group;
	• Initial sale c.£2m (60/40 upfront/earnout).

Location: Northern Ireland

259549 - MARKET RESEARCH & ANALYTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Market research and analytics sectors;
 Market research provider; 	Located in the UK;
 Specialises in consumer/brand relationships; 	• Turnover >£500k.
 Services include consumer understanding and insight, NPD, and packaging research; 	
Located in the North.	

7655 - EVENTS & COMMUNICATIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Events and communications businesses;
 Communications agency; 	Located in the UK, US or the Middle East;
 Services include conferences, events, corporate video and communication strategy; 	EBITDA above £500k.
 People development training and services; 	
Located in the North.	

Location: England

264067 - MARKETING MBI (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK MBI;	Marketing space;
• Former CEO;	 Particular focus on video gaming, technology and print;
 Experience in advertising, marketing and technology. 	Located in the UK;
	Turnover up to £10m.

Location: England

264776 - BROAD MARKET RESEARCH (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 The Acquirer Dutch PE-owned; Market research company; Services include branding & communication, customer experience and innovation; Two proprietary platforms; 	 Acquisition Criteria Broad market research; Large marketing firms that assist in bringing a product to market; Europe with a preference for Benelux and DACH;
 Two proprietary platforms; 	DACH; • EBITDA above €1m.
 One for connecting with customers; 	EBITOA above eliii.
 One for digital research; 	
 Offices located globally. 	

Location: Belgium

7035 - EVENT MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Event management businesses;
 Marketing, advertising, PR and events management provider; 	Outdoor placemaking; Mill and the DD (and all the properties of the placemaking).
 Track record of acquisitions; Offices in the UK and Europe. 	 Will consider PR/marketing agencies that offer event management as an existing service;
	Located within large UK cities;Turnover above £1m.

Location: England

266400 - DATA ANALYTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Data analytics providers;
 Specialist data analytics and software; 	Providing customer data, cookie-based
 Provides analytics, data science and research solutions; 	tracking, passive metering data, location, rich media, demographics, etc.;
 Located in the UK. 	Located in Europe;
	Minimum EBITDA £500k.

Location: England

260851 - DIGITAL MARKETING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Provider of relevant special offers on checkout pages; Serves online shops, portals and publishers; 	 Affiliate businesses, omnichanel marketing, e-mail marketing, couponing, vouchers & customer incentivisation, online big data & customer analytics, re- targeting and cross device marketing;
 The business has a partner network of 600 online shops in Germany, UK, France, Netherlands, Austria, Switzerland and Spain; Active in a variety of sectors; Located in Germany. 	 Located in Europe or the US; Turnover in the range of €3m-€100m; EBITDA in the range of €500k-€15m.

Location: Germany

265488 - DIGITAL CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Consultant for digital marketing and strategies;	 Digital consultants focused on brand, creative and CRM strategy; Located across Europe;
 Services range from lead nurturing, SEO, SEA and social media to remarketing and marketing automation; 	Minimum EBITDA €1m.
Headquartered in Belgium.	

Location: Belgium

269453 - **HEALTHCARE CONSULTING & COMMUNICATIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria	
• Overseas;	Healthcare and pharma consultancies;	
 Consulting and communications group; Focus on healthcare and medicine; Headquartered in Belgium; Further offices in France. 	 Multimedia products developers focusing on the healthcare, health and pharma sector; 	
	 Digital health businesses; Located globally; Minimum EBITDA €1m. 	
	Minimum EBITDA €1m.	

Location: Belgium

11424 - HEALTHCARE MARKETING & PUBLISHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Integrated media and marketing services	 Healthcare-related marketing and publishing providers;
 Focused on healthcare; Offices in the UK, US and China. 	 Multi-platform businesses with magazines, events, research and online portals;
	 Located in the UK, Continental Europe, US or China; Turnover in excess of £3m.

262771 - MARKETING COMMUNICATIONS & SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Marketing communications:
 International marketing and communications group: 	 e-Commerce and tech,
 Three business arms focused around technology driven marketing, secure identification & traceability solutions and digital print production & support services; Present in 15 countries with a global sales reach. 	 Data analytics, Consulting, and System development; Other marketing services including identification technologies, graphic design, scanning solutions, print and payment technology; Located globally, with a focus on Europe, particularly Benelux, DACH and UK; Any size; Event and exhibition businesses; UK-based;
	 Any size with a particular interest in distressed deals.

Location: England

261499 - BRANDED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acqui	sition Criteria
•	German PE-owned;	•	Distributors of branded products;
•	Distributor and provider of marketing and sales for brands;	•	Offering marketing, sales and distribution services to brands;
•	Represents international brands active in	•	Located across Europe;
food, non-food, confectionery and beverages industries;	•	EBITDA margin above 15%.	
•	Has networks across all distribution channels;		
•	Services include market research, purchasing, logistics, warehousing, distribution and sales;		
•	Distribution channels across Europe.		

Location: Denmark

MEDIA

269981 - ONLINE PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Online platforms with paid digital subscription or SaaS companies;
 Media company; 	
 Services include magazine publishing, online education platforms and professional 	 Early start-ups excluded, a business model must be proven and generating profit;
training;	B2B preferred but B2C possible;
 Target industries include education, 	 Goal is to acquire a significant majority;
publishing and entertainment;	 Located globally;
 Global operations. 	Povonuo hotugan £1m £20m;
. Handauartarad in Carmany	 Revenue between €1m-€20m;
Headquartered in Germany.	• EBITDA margin >10%.

Location: Germany

263149 - EDUCATIONAL CONTENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of educational content in both print and digital formats; Content for primary and secondary schools; Headquartered in the UK. 	 Educational content providers; Digital and print; Located in Europe; Turnover >£5m.

Location: Ireland

266165 - ROYALTY FREE MUSIC (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Royalty free music providers;
 Royalty free music software platform; 	Located in the UK;
 Supplies to commercial clients; 	Minimum EBITDA £500k.
 Offers database and tailored services; 	
Operates in the UK.	
	l

16050 - ONLINE/PRINT PUBLISHERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Publisher of research, news and analysis on international business law and specialist legal markets; Subscribers include international corporations, government agencies, private practice law firms and individual lawyers; 	Online/print publishers within the legal sector;
Located in the UK	

Location: England

268267 - FILM & ENTERTAINMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Digital mastering and localisation business for	 Businesses in the film and entertainment industry;
the film and entertainment industry;	 Focused on the creative, technical and digital opportunities in this industry;
 Offers mastering, localisation, graphics subtitles and many more services; 	UK-based;
Offices in the UK and US.	Turnover up to £10m.

Location: England

11523 - MEDIA EQUIPMENT & SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of camera equipment and crew to broadcasters and production companies; Involved in major UK TV shows; 	 Equipment/service suppliers to the media sector; Based in Europe or the US; Minimum EBITDA £250k.
 Provides a range of equipment including camera, lenses, filters, lighting, IT and vehicles; Located in the UK. 	

255228 - MUSIC SUBSCRIPTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Music subscription providers;
 Media company; 	Customised in-store music for retailers,
 In-store music provider for retailers, health 	health clubs, pubs, restaurants etc.;
clubs and pubs;	 Located in Europe and the US;
 Provides corporate messaging and brand support via subscriptions; 	Minimum EBITDA £500k.
Operates in the UK, US and China.	

Location: England

17335 - DIGITAL INTERMEDIATE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Digital intermediate services providers;
 Production group; 	Production studios;
 Provides visual effects, sound restoration, 2D to 3D conversion, animation, post production project management services; 	
Located in the UK.	

Location: England

269925 - BROADCASTING & NEW MEDIA AI (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Manufacturer of broadcasting equipment and video servers, primarily for live sporting events; 	 Al-based solutions for the broadcasting and new media industry; Equipment used for broadcasting live events;
 Offers wide range of broadcasting and new media products and solutions for live events; 	 Video technology used in all aspects of sporting events;
 Products manufactured across Belgium, France and Germany; Sales and support offices located across the US, Europe and Asia. 	 VAR systems; Located globally; Sales above €10m.

Location: Belgium

269103 - TELEVISION PRODUCTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Independent television production business;	 Television production companies specialising in natural history programmes;
Specialises in natural history documentaries;Operates across Europe and the US.	Located globally;Minimum EBITDA £500k.

Location: England

256430 - BOUTIQUE PUBLISHERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Boutique publishers;
 Boutique publisher; 	• UK-based;
 Produces content for 15 special interest brands; 	Turnover above £1m.
 Travel and leisure, specialist sports, lifestyle and parenting; 	
 Print and multiple online platforms; 	
 History of acquisitions; 	
Operates across the UK and US.	

Location: England

251003 - PUBLISHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Publishing companies;
Media company;	Located globally;
 Publishes newspapers and magazines; 	Any size.
 New media, digital technology, retail and television interests; 	
 History of acquisitions; 	
Located in Scotland.	

Location: Scotland

269927 - MEDIA BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	Brands active across different forms of
 Multimedia group; 	media;
Operates through a number of media and	 Advertising and marketing brands;
advertising brands;	 Located across Europe;
 Active in Belgium, the Netherlands, the UK and Ireland. 	Minimum EBITDA €1m.

Location: Belgium

269395 - MEDIA BRANDS & MULTIMEDIA FORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Media brands;
Media group;	Multimedia forms;
 Provides stories, news and entertainment to the public; 	Traditional and digital media channels;Located in Europe;
Located in Belgium.	EBITDA up to €250m.

Location: Belgium

2112 - TALENT MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Talent management operations;
Global entertainment and media	Located in the UK;
management firm;	Turnover above £1m.
 Actors, entertainers, athletes, comedians and authors; 	
 Endorsement deals, event appearances and voiceovers; 	
• Located in the South of England.	

REAL ESTATE

269926 - HEALTHCARE REAL ESTATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian investment firm;	Real estate;
 Five divisions active across Marine Engineering & Contracting, Private Banking, 	 Healthcare providers and healthcare real estate;
Real Estate & Senior Care, Energy & Resourcing and Growth Capital;	Tropical agriculture businesses;
 Currently active in over 150 countries; Headquartered in Belgium. 	 Family owned businesses requiring growth capital;
	Headquartered in Western Europe;
	Investment between €10m-€250m.

Location: Belgium

12785 - ESTATE AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Independent residential letting agency; Approximately 10,000 properties under management; Located in the UK. 	 Estate agencies (single or chains) with a focus on residential lettings; Located in the UK (preferably in the North East or adjacent geography to Yorkshire); Minimum EBITDA £250k.

Location: England

269926 - REAL ESTATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian investment firm;	Real estate;
 Five divisions active across Marine Engineering & Contracting, Private Banking, Real Estate & Senior Care, Energy & Resourcing and Growth Capital; 	 Healthcare real estate; Headquartered in Western Europe; Investment between €10m-€250m.
Currently active in over 150 countries;Headquartered in Belgium.	

Location: Belgium

268975 - HOTELS & REAL ESTATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK investment manager; Provides a real estate asset management	 Hotel or other real estate operating businesses;
service; • Across the asset classes of office, retail, hotel,	 Senior living/social care, hospitality and residential all considered;
 Across the asset classes of office, retail, notel, industrial and multi-use; Global operations. 	 Also shipping and any asset heavy distressed deals;
Global operations.	Located in Europe;
	 EV in the range of £5m-£30m;
	EBITDA in the range of £1m-£6m.

Location: England

270583 - ONLINE PROPERTY PORTAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Online property portals;
 Online property group; 	Located in Europe;
 Markets properties via websites and apps; 	Minimum EBITDA £500k.
 Located in Luxembourg. 	

Location: Luxembourg

262680 - SURVEYING CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Surveying consultancies;
 Property consultancy; 	Operating in the commercial property
Expertise in residential and commercial	sector;
property;	UK-based;
 Services include asset management, corporate, project & building consultancy, residential sales & lettings and telecoms; 	Minimum EBITDA £500k.
International presence.	

260414 - RESIDENTIAL PROPERTY MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Residential property management services providers;
 Residential property management service provider; 	Rent collection;
 Services are provided to leaseholders; 	Based in the UK;
Located in the UK.	EBITDA between £800k-£3m.

Location: England

263745 - REAL ESTATE BROKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Real estate brokers;
 Serviced office brokers; 	 Serviced office spaces;
 Flexible office spaces for SMEs; 	Located in the UK;
Located in the UK.	Minimum EBITDA £500k.

Location: England

263372 - AGENCY LEASING & CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US-listed;	Consultancies, agency leasing and facility
 Real estate services provider; 	services businesses;
 History of M&A 	Located globally;
Located in Chicago.	Any size considered.

Location: USA

269489 - CARE HOME PROPERTY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Care home property;
 Renovator of residential and care homes; 	 Located in the UK;
Located in Scotland.	EBITDA above £500k.

Location: Scotland

252296 - ONLINE ESTATE AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK limited liability partnership;	Online estate agencies;
 Independent residential estate agency; 	 450+ listings per month;
 Specialises in the sale of prestigious properties; 	Located in the UK;Turnover in the range of £1m-£5m.
Offices across the Midlands and South.	

Location: England

434 - REAL ESTATE & PROPERTY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;Real estate investment trust;	 Real estate, investments, developments and property trading services;
 Engages in investment, development and property trading; 	Range of property types;Located in the UK;
 Operates a portfolio of 4,000 spaces including shopping centres. 	● EBITDA up to £1m.

RECRUITMENT

6617 - HIGH-LEVEL AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Interim or permanent high-level agencies;
 Executive interim and permanent recruitment firm; 	UK-based;Turnover in the range of £1m-£5m.
 Likely to finance acquisitions using combination of cash and earn out; 	. aore the runge of 2111 25111
Nationwide operations.	

Location: England

256278 - FRANCHISES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	B2C franchises in the recruitment,
• Franchise operator;	marketing, finance and technology sectors;
 Over 400 franchisees; 	B2B franchises in draining, pumps and
 Headquartered in the UK. 	plumbing services;
	Located in the UK;
	Any size.

Location: England

266110 - RECRUITMENT AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Recruitment agencies;
 Aggregate of professional services businesses; 	 UK-based with a focus on Central England; EBITDA up to £1m.
 Offers workforce solutions for B2B organisations; 	
Operates nationwide.	

252550 - TEMPORARY & INTERIM RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	B2B training providers;
 Professional services firm specialising in employee and labour relations; 	 Recruitment companies with an emphasis on temporary and interim;
 Operates globally. 	HR consultancies;
	UK-based;
	 Distressed opportunities in the recruitment and training sectors;
	 Ideally located in the South East or Midlands but will consider UK-wide;
	Asking price <£1m.

Location: England

258627 - RECRUITMENT & STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Recruitment and staffing agencies;
 Provider of outsourced cleaning and staffing services; 	Focused on high-end hospitality sector;UK-based;
 Focused on the high-end hospitality sector; 	 Any turnover and EBITDA considered.
UK-based.	,

Location: England

256304 - BLUE-COLLAR STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Blue-collar staffing businesses;
 Staffing business specialising in providing engineering staff to the IT, automotive, industrial and construction sectors; Located in Japan. 	 Serving the IT, automotive and construction sectors; Located globally; EBITDA >£1m.

Location: Japan

256627 - EDUCATIONAL RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Educational recruitment businesses;
 Recruitment firm focusing on the education 	UK-based;
sector;	Any turnover and EBITDA considered.
 Recruits teachers, tutors, teaching assistants, behaviour support worker, support staff and site managers for both temporary & permanent vacancies; 	
UK-based.	

Location: England

260195 - MULTI SECTOR RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Recruitment firm specialising in the	 Recruitment businesses in the pharma, life sciences, engineering and IT sectors;
pharmaceutical, life sciences, engineering and IT sectors;	UK-based;Turnover up to £10m.
• Ireland-based.	,

Location: Ireland

8719 - CARE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Care recruitment providers;
 Care recruitment agency; 	Permanent/temporary recruitment in the
 Recruiting nurses, home care workers, 	healthcare sector;
healthcare assistants and support workers;	Located in the UK;
 Provides temporary professionals to the 	Minimum EBITDA £500k.
healthcare sector;	
• Located in the UK.	

264740 - RECRUITMENT & HEADHUNTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Complementary recruitment,
 High-end recruitment consultancy; 	headhunting, executive placement and search & selection businesses;
 Focused on the corporate finance, investment banking and legal sectors; 	• UK-based;
UK-based.	• Turnover >£3m.

Location: England

11595 - RECRUITMENT & TRAINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Specialist recruitment agency; Sources temporary and permanent workers for clients in the automotive, manufacturing, warehousing, recycling and food production industries; Operates across the UK. 	 Specialist recruitment agencies and training providers in the staffing, HR, healthcare & logistics sectors; Interested in distressed opportunities; Located in England; Sweet spots are the North West and Midlands; Turnover <£10m.
 Sources temporary and permanent workers for clients in the automotive, manufacturing, warehousing, recycling and food production industries; 	 healthcare & logistics sectors; Interested in distressed opportunities; Located in England; Sweet spots are the North West and Midlands;

Location: Wales

270929 - HEALTHCARE STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Healthcare staffing providers;
 Staffing provider to people who need primary and acute care; 	primary care (GPs) and acute care
 Provider of opportunities for healthcare professionals; 	services;Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

263269 - ENGINEERING & CONSTRUCTION RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Specialised temporary employment agency; Engineering, technical and construction sector focus; Local and international recruitment. 	 Engineering and construction recruitment firms; Located in mainland Europe; Turnover in excess of £10m.

Location: Belgium

258300 - EXECUTIVE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Executive recruitment firm specialising in audit, compliance, financial crime, cyber security, risk, legal and life science sectors; 	 Executive recruitment firm focusing on the same/similar sectors; Offices in Europe, UK, both Americas and Asia;
 Supplies mid-senior level professionals through executive search, contingent search and contact & interim search; 	Maximum turnover £7m.
 APSCo member in the UK; 	
 Offices in New York, Hong Kong, Dubai and São Paulo. 	

Location: England

262769 - OUTSOURCED TRAINING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Outsourced IT recruitment and training services provider; 	 Outsourced training services and recruitment providers for graduates; Located in Europe;
 Sectors served include finance, insurance, consumer goods, energy, healthcare; Located in the Netherlands. 	Minimum EBITDA £250k.

Location: Netherlands

5378 - TRANSPORT RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Specialist transport and logistics recruitment	 Permanent and temporary recruitment providers in the transport sector;
provider for the logistics and rail infrastructure markets;	Located in the UK;Minimum EBITDA £250k.
Located in the UK.	

Location: England

258627 - RECRUITMENT & STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Recruitment and staffing agencies;
 Provider of outsourced cleaning and staffing services; Focused on the high-end hospitality sector; 	 Focused on high-end hospitality sector; UK-based; Any turnover and EBITDA considered.
UK-based.	Any turnover and EBITDA considered.

Location: England

251258 - RECRUITMENT & BUSINESS CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of professional, multi-sector recruitment agencies and business consultancies; 	 Recruitment firms or business consultancies; Recruitment businesses operating across a range of sectors excluding healthcare;
 Combines recruitment, talent & business development, technological solutions and consultancy; 	UK-based;Turnover up to £20m.
 Recruitment across a range of sectors; 	
Operates across the UK.	

16241 - SPECIALIST RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Temporary-led recruitment agencies
 Specialist recruitment group; 	focused on IT, finance and professional services;
 Focusing on health and social care, engineering, professional and financial services sectors; 	Located in the UK;Minimum EBITDA £500k.
Located in the UK.	

Location: England

270903 - PERMANENT & TEMPORARY RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Online temporary recruitment provider of short-term and ad-hoc opportunities across all disciplines; 	 Permanent/temporary recruitment providers; Located in the UK; Minimum EBITDA £250k.
 Located in the UK. 	

Location: England

11901 - WHITE-COLLAR TEMPORARY & PERMANENT RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Providers of permanent and temporary
• Executive white-collar recruitment firm;	recruitment solutions for white-collar positions;
 Provides staff that improve the performance of entrepreneurial organisations; 	• UK-based;
Candidates placed globally.	 Owners looking to exit in the next two to three years;
	EBITDA between £200k-£1m.

251282 - B2B DIGITAL RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	B2B digital recruitment services providers;
 Specialist digital recruiter; 	 Located in the UK;
 Provides businesses with ecommerce, digital marketing, online advertising, web technology partners; 	Minimum EBITDA £250k.
Located in the UK.	

Location: England

7272 - BLUE-COLLAR RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Blue-collar recruitment providers;
 Blue-collar recruitment provider; 	Contract basis;
 Recruits and supplies professional engineers, skilled trades staff and industrial workers; 	Located in the UK;Minimum EBITDA £250k.
Located in the UK.	

Location: England

4708 - TECHNICAL RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Interim and permanent recruitment firm;	 Recruitment firms operating in technical fields;
 Focus on broad IT, engineering, business change and contractors; 	No interest in industrial or commercial;Located in the UK or Benelux;
Offices nationwide.	 Will consider distressed contract businesses in IT or white-collar engineering;
	Contracts from £250k.

269874 - **ENERGY & INFRASTRUCTURE RECRUITMENT** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Specialised recruitment service provider for	 Recruitment agencies for global energy and infrastructure;
global energy and infrastructure;	 Located globally;
Located in UK.	Minimum EBITDA £250k.

Location: England

9040 - TEMPORARY & PERMANENT RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Recruitment company offering professional and administrative support; Active across a range of sectors; Places candidates across the UK. 	 Temporary and permanent recruitment businesses; Active across manufacturing, distribution, food production, driving, catering, public sector, care, office support, contact centre;
	Located across the UK;Interested in distressed;Any size.

Location: Scotland

2898 - EDUCATION RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Online recruitment providers in the education sector;
 Recruitment provider; 	,
 Supplies classroom teachers, teaching and 	Located in the UK;
non-teaching support staff, nursery nurses and instructors;	Minimum EBITDA £500k.
Located in the UK.	

200065 - PERMANENT RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	Providers of permanent recruitment;
 Recruitment consultancy; 	Recruitment agencies;
 Places professionals into the consumer industries in the UK and internationally; 	Located in the UK;Minimum EBITDA £500k.
Located in the UK.	

Location: England

253854 - MULTI SECTOR RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of specialist recruitment businesses; Recruits for multiple sectors; Places candidates across the UK. 	 Recruitment firms placing candidates across a range of sectors; Training businesses; UK-based; Minimum turnover £2m.

Location: England

251853 - GENERAL RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Recruitment business with seven operating divisions; Places permanent, temporary and daily/hourly staff; 	 Recruitment businesses; Active across a variety of sectors; Located globally; Turnover above £1m.
 Active across construction, security, telecoms, logistics, rail and aviation industries; Offices in the UK, Australia and the UAE. 	

5031 - BLUE- & WHITE-COLLAR RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Recruitment firm;	 Recruitment firms focusing on blue- and white-collar industries;
 Specialises in blue- and white-collar recruitment; 	Located in the UK;Turnover above £2m.
 Offers permanent and temporary services; 	
Active across the UK.	

Location: England

3018 - RECRUITMENT FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Recruitment firms;
 Provider of staffing solutions and outsourced services; 	UK-based;Distressed are of interest:
 Active across the UK; 	Distressed are of interest;EBITDA up to £1m.
 Services offered to public and private sectors; 	
 Operates through several targeted trading brands. 	

Location: England

9576 - CONTRACT RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Recruitment agencies;
 Investor focusing on recruitment businesses; 	Contract workers;
 Offers services to help start, grow and develop a recruitment business; 	UK-based; Small and profitable.
Supports businesses across the UK.	Small and profitable;Maximum turnover c.£15m.

3177 - PROFESSIONAL & TECHNICAL STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer Ac	cquisition Criteria
AIM-listed;Provider of HR services;	 Professional and technical staffing businesses;
 Operates across a wide range of sectors; 	 Managed service providers;
Services offered across the UK.	Located in Europe and Asia;Minimum EBITDA of £1m.

Location: England

3758 - TEMPORARY & PERMANENT RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK-listed;	Recruitment firms;
 Recruitment group; 	Offering temporary and permanent
 Serves the driving, construction, healthcare, 	recruitment services;
industrial, engineering and commercial	Located in the UK;
sector;	Turnover up to £10m.
 Operates through separate subsidiaries. 	

Location: England

252216 - HEALTHCARE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Healthcare recruitment businesses;
 Specialist provider of GP doctors; 	Based in the UK;
 Clients include the NHS, prisons and private healthcare providers; 	Turnover above £1m.
 Places candidates across the UK. 	

252627 - NURSE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Recruitment agencies;
 Recruitment agency offering temporary and permanent in the healthcare sector; 	 Focus on placing nurses in NHS and private hospitals, care homes and prisons;
 Places candidates across the UK. 	 3,000 or more compliant nurses;
	 Located in Midlands and Southern England;
	Minimum EBITDA £250k.

Location: England

11244 - RECRUITMENT TECHNOLOGY & JOB SITE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Recruitment technology businesses or job
 Part of a global group; 	sites;
Online job site and provider of human capital	 No interest in recruitment agencies;
solutions;	 Active across a range of sectors;
Works with the vast majority of Fortune 1000	 Located across Europe and the US;
companies;	Minimum EBITDA c.£1m.
 Has a presence in 60 markets globally. 	

Location: England

261690 - EDUCATION RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Pure education recruitment businesses;
 Buy and build education recruitment platform; 	Located in the North;Minimum EBITDA £250k.
 Places supply teachers and educational staff; 	
Based in the North West.	

253697 - FINTECH RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Search & selection and recruitment firm; Offers services to the financial and FinTech sectors; 	 Recruitment firms with a focus on financial technology; UK-based; EBITDA up to £1.5m.
Operates nationwide.	

Location: England

259109 - EDUCATION RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Specialist recruitment firm;	 Training companies focused on primary & secondary schools, special needs schools and nurseries;
Operating in the education sector;Offices in the UK, Ireland, Australasia and	 Contracts to be short-terms, long-term and/or permanent;
North America.	 Located in UK, Ireland, Australasia and/or North America;
	Turnover above £5m.

Location: England

264191 - RECRUITMENT CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Main Market-listed; 	Recruitment consultancy firms;
 Recruitment consultancy; 	Executive recruitment;
 Places candidates on a permanent, contract and interim basis; 	Located in the UK;Turnover in the range of £500k-£5m.
 Focus on white-collar positions; 	
 Operates in 28 countries. 	

258582 - MULTI SECTOR RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Recruitment firms;
 Recruitment firm specialising in the provision of blue-collar candidates; 	construction, driving, food & beverages,
 Sources temporary, contract and permanent candidates; 	industrial, warehousing, waste and recycling;
 Part of a wider international group; 	UK-based;
Active across the UK.	Minimum EBITDA of £250k.

Location: England

262259 - TEMPORARY RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Belgian PE-owned; 	Temporary recruitment firms;
 Temporary and full-time staffing company; 	Firms placing students into temporary and
 Places temporary workers and assistants 	part-time roles;
across a range of sectors;	 Located across the Benelux, DACH and UK;
 Offices across Belgium, the Netherlands and Germany. 	Minimum EBITDA £2m.

Location: Belgium

17297 - RECRUITMENT & PROFESSIONAL STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Professional staffing and recruitment group;	 Recruitment firms and professional staffing businesses;
 Active across a range of sectors; 	 Placing candidates into a range of sectors;
Places candidates across the UK.	 Located across the UK;
. rades carratages del oss tile ort	Minimum EBITDA £500k.

251250 - SPECIALIST RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Recruitment companies;
 Specialist recruitment agency; 	 Employment business portfolios;
 Sources staff for the construction and transport sectors; 	 Staff transfers based on a recruitment to recruitment fee agreement;
 Places candidates across the UK. 	 Contracting work business portfolios;
	 Located across the UK;
	Minimum EBITDA £1m.

Location: England

258325 - RECRUITMENT FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; International recruitment firm;	 Recruitment firms with a similar sector focus; Based in Europe;
 Specialists in aerospace & aviation, F1 & motorsport, engineering & defence and marine; 	EBITDA up to £1m.
 Headquartered in the UK with offices in Europe and Abu Dhabi. 	

Location: England

259112 - EDUCATION RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Education recruitment consultancies;
 Recruitment firm specialising in the education sector; 	Based in the UK;Turnover up to £5m.
 Provides supply teachers, teaching assistants, support staff and cover supervisors; 	·
 Recruits for schools across the UK. 	

268305 - OFFSHORE, OIL & GAS AND RENEWABLE RECRUITMENT (CLICK

REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Offshore, oil & gas and renewable
 Inspection and recruitment company; 	recruitment firms;
 Serves the global energy market; 	 Placing technical inspection, contract and design candidates;
 Places candidates across Europe; 	Located internationally;
Inspection services offered across the UK.	Size is dependent on contracts.

Location: England

260430 - HEALTHCARE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Healthcare recruitment firms;
 Employment agency; 	Located in the UK, Germany and Benelux;
 Focus on students and young professionals; 	Minimum EBITDA €2m.
 Provides flexible staffing solutions to health Institutions, municipalities and housing associations; 	
Offices across the Netherlands.	

Location: Netherlands

7287 - HEALTHCARE RECRUITMENT & HR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Healthcare recruitment companies;
 Recruitment company with 12 core trading divisions in the healthcare sector; 	 Providers of HR services active in the healthcare sector;
 85% of revenue is from long term contracted supply to the NHS, local authorities, prisons and the private sector; 	Located across the UK;Up to £10m available funds.
 Operates from multiple locations across England. 	

265962 - ONLINE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Online recruitment firms;
 Al Powered start up online hiring agency; 	Al or IPR available to develop business;
 Exclusively online service offering; 	 Located across Europe;
Headquartered in the UK.	• Turnover up to £5m.

Location: England

270703 - WHITE-COLLAR RECRUITMENT & STAFFING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK MBI candidates;Team of two highly experienced individuals;	 Recruitment and staffing businesses focused on white-collar placements;
 History of acquiring, building and selling businesses; 	 Finance, sales, HR, marketing and IT functions;
 Active in the recruitment sector; Access to a number of potential funders. 	 Will consider generalist recruitment firms with a particular interest in engineering, professional services, technology, energy and construction sectors;
	 Permanent, contract and/or temporary placements;
	 Headquartered in the UK with multi office business either nationwide or international coverage;
	Minimum EBITDA £1.5m.

Location: England

255812 - GRADUATE RECRUITMENT ADVICE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Recruitment services for the graduate
 Provider of recruitment advice for university 	market;
graduates;	Located in the UK;
 Located in the UK. 	Minimum EBITDA £250k.

269539 - TEMPORARY STAFFING & HR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;Temporary recruitment firm;	 Providers of HR solutions and temporary staffing;
 Operates under numerous brands across Belgium, the Netherlands and Poland; 	HR and payroll technologies;Located in Europe;
 Also offers HR & payroll services, service checks and care in the home; 	• EV up to €500m.
Headquartered in Belgium.	

Location: Belgium

260179 - RECRUITMENT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Recruitment service specialists;
 Recruitment service specialising in education, health and social care; 	 Ideally in the education, health and social care sectors;
 Located in the Midlands. 	Located in the UK;
	Turnover above £7m.

TRANSPORT

261003 - REMOVALS & STORAGE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Removals and storage company;	Removals and storage services businesses;UK-based;
 Services include domestic removals, international removals, storage services and office relocations; 	Any turnover and EBITDA considered.
UK-based.	

Location: England

4907 - COURIER & DELIVERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Courier and delivery specialists;
 Courier, logistics, mailings, fulfilment and 	Logistics and fulfilment space;
warehousing services specialist;	B2B focus;
 Operates internationally. 	Based in Europe;
	Turnover up to £10m.

Location: England

220 - ENERGY & WASTE TRANSPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	 Energy and waste transport businesses;
 Provider of haulage services to the energy, minerals and civil engineering sectors; 	 Located in the UK with a focus on the North East and Yorkshire;
 Specialises in the processing and transport of carbon-based minerals; 	• Turnover up to £100m.
 Also offer logistics, multi-disciplined engineering and land management; 	
Services offered across the UK.	

14743 - LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	 Logistics companies;
 Logistics company; 	 Offering a wide range of bespoke services;
 Services offered include multichannel, warehousing, retail consolidation and customs warehousing; 	Located in the UK;Turnover above £10m.
Based in the North.	

Location: England

264412 - LOGISTICS & TRANSPORTATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of customised transportation and	 Providers of logistics and transportation services;
logistics services;	 Located in Europe;
 For time critical high-value goods; 	• Turnover >£5m.
• Located in the US.	

Location: USA

13666 - FOURTH PARTY LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Fourth party logistics providers;
 Fourth party logistics provider; 	 Located in the UK;
 Designs and manages bespoke supply chain solutions; 	European presence of interest;Turnover c.f1m.
 Markets include high-end fashion & luxury goods, healthcare, automotive and agriculture; 	
Operates throughout the UK and Europe.	

262762 - HAULAGE & HAULAGE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	General haulage and haulage recruitment
 General haulage and logistics provider; 	businesses;
 Employs over 700 drivers; 	• UK-based;
• UK-based.	• Turnover >£1m.

Location: England

15775 - TRANSPORT, WAREHOUSE & DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Transport, warehousing and distribution business;	 Transport, warehousing and distribution businesses; Located in the UK;
 Services include general loads, palletised distribution, project management, warehousing, contract distribution and freight forwarding; Based in the South East. 	Turnover above £1.5m.

Location: England

265028 - TRANSPORT LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Transport logistics businesses with a focus
 Provider of logistics services; 	on management;
 Focused on transport and warehouse management; 	 Mission critical, time critical and express logistics;
Located in the Netherlands.	 Asset light businesses;
	Located in Europe;
	 Turnover in excess of €2m.

Location: Netherlands

254482 - ROAD HAULAGE, WAREHOUSING & DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Transport business;	 Road haulage, warehousing and distribution sectors;
Part of a well-financed investment group.	Located in the UK, US and Europe;Turnover in the range of £10m-£100m.

Location: England

8522 - PALLETISED FREIGHT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Palletised freight delivery;
 Logistics and transport service provider; 	Storage facility;
 Provides essential logistics, stock management, pick, pack, collect and pallet delivery; 	Located in the UK;Minimum EBITDA £500k.
Operates across the UK.	

Location: England

5934 - RETAILER CONTRACTS & LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Retailer contracts and logistics providers;
 Logistics provider; 	 Located in the Midlands;
 Delivers bespoke end-to-end supply chains; 	 Turnover above £1m.
 Specialises in international logistics, value added services, contract logistic, multi- channel and fulfilment; 	
Operates internationally.	

9382 - LOGISTIC SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Logistics services providers;
 International logistics services provider; 	 Focus on technology;
 Offers logistics services to the retail, wholesale, oil, energy and other sectors; 	Located globally;EBITDA up to £2m.
 History of acquisitions; 	
Operates in the UK, South Africa and Asia.	

Location: England

1187 - HGV DRIVING AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Driving agencies:
 Provider of pan-European logistics and transport services; 	 Supplying temporary and permanent HGV drivers,
 Services include automotive, bulk liquids and contract distribution; 	 Located in North West, Midlands and Yorkshire,
Operates throughout the UK and Europe.	 Turnover in the range of £2m- £20m;
	 Specialist transport and logistics providers:
	 Heavy loads, plant machinery transport,
	 Located in North West, Midlands, Bristol, Thames and Humberside,
	 Turnover between £3m-£5m,
	 Automotive transportation,
	Vans and cars,
	 Located in the UK,
	o Turnover between £3m-£5m.

256880 - PARCEL COURIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Provider of express and same-day delivery services;	 Domestic and international parcel couriers; Located in the UK;
 Operates though several brands to offer same-day, nest-day and international parcel delivery services; 	Minimum EBITDA of £250k.
 Also offers chauffeurs, contact drivers and van hire. 	

Location: England

15128 - TRANSPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Transport services providers;
 Transport services business; 	• UK-based;
 Offers warehousing, distribution, supply chain solutions and logistics consultancy services; 	Minimum EBITDA of £250k.
Operates across the UK.	

Location: England

8069 - FOOD & DRINK LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Food and drink logistics providers;
 Provider of specialist logistic solutions to the food and drink industry; 	 Value add warehousing & e-fulfilment and pick & pack;
 Core services are the provision of warehousing and transportation for chilled and ambient food & drink products; 	Based in the UK or Ireland;Minimum EBITDA of £500k.
Operates across the UK and Ireland.	

1696 - FREIGHT FORWARDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Pure freight forwarding companies;
 Integrated logistics business; 	 Located globally;
 Services include logistics, freight forwarding, supply chain solutions and ISO tank solutions; 	Turnover above £2m.
 Headquartered in Hong Kong; 	
Operates globally.	

Location: Hong Kong

269258 - OIL & CHEMICAL TANKER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;International provider of maritime transport	 Provider of oil and chemical tanker services;
services;	 Includes transportation, ship management and crew provision;
 Services in dry cargo, product tankers, containership, ship management and related services; 	Operations in bunkering;Located globally;
Headquartered in Italy.	 Minimum EBITDA €1m.

Location: Italy

9638 - EXPRESS/TIME CRITICAL FREIGHT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Expedited freight transport and logistics services provider; 	 Express delivery/time critical freight services; For a range of sectors;
 Road and air freight, air charter, on-board courier and freight forwarding; History of acquisitions; Operates worldwide. 	 Located globally; Turnover in the range of £1m-£5m.

264297 - LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Logistics providers;
 Provider of supply chain logistics; 	 No interest in retail logistics;
 Located in Japan; 	 Located worldwide;
 Operates globally. 	• EBITDA >£700k.

Location: Japan

256888 - WAREHOUSING & GENERAL HAULAGE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Irish privately-owned; 	Warehousing and general haulage;
 Fleet of road transport equipment; 	 Located in the Midlands;
Operates throughout Europe.	Turnover in the range of £10m-£20m.

Location: Ireland

264948 - LOGISTICS, HAULAGE & WAREHOUSING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Logistics, haulage and warehousing;
 Logistics and warehouse specialist; 	UK-based;
 Services include storage, packaging and operations; 	Turnover up to £10m.
Part of a well-financed investment group.	

Location: England

252493 - TWO/THREE-MAN DELIVERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Two- or three-man delivery service
 Provider of logistics services; 	providers;
Two-man delivery service provider;	Located in the UK;
Located in the UK	Minimum EBITDA £250k.

266231 - PALLET DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Pallet distribution providers;
 Pallet distribution provider; 	 Other haulage-related businesses;
Located in the UK.	UK-based;
	Turnover up to £30m.

Location: England

8288 - LOGISTICS, HAULAGE & TRANSPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Logistics, haulage and transport
 Logistics group operating in the haulage and 	businesses;
warehouse sector;	UK-based;
• UK-based.	• Turnover >£10m.

Location: England

2698 - HEALTH & PHARMA LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	 Logistics businesses;
Global courier;	For the health and pharma sector;
 Transports products for use in clinical trials. 	Located globally;
	Turnover up to £8m.

Location: England

6380 - SAME DAY DELIVERY & FULFILMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of regional same day delivery
 Provider of same-day courier services; 	and fulfilment services;
National delivery network;	Located in the UK;
Located in the UK.	Minimum EBITDA £500k.

263892 - SINGLE-MAN B2B DELIVERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Single-man B2B deliveries;
 Logistics provider; 	Located in the UK;
 Specialises in retail delivery and parcel & freight logistics; 	Minimum EBITDA £250k.
• Located in the UK.	

Location: England

260396 - AIR, SEA & ROAD FREIGHT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Air, sea and road freight forwarding;
 Transport and logistics provider; 	Located within the UK;
 Multiple sites in the UK and Hong Kong; 	Turnover above £8m.
 Services include air & sea freight, logistics and warehousing; 	
Global operations.	

Location: England

268814 - TRANSPORT & LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Transport and logistics solutions provider; Serves a range of sectors; Active across Europe; Headquartered in Belgium. 	 International transport and logistics operations; Located across Europe; Minimum EBITDA of €1m.

Location: Belgium

255389 - PHARMACEUTICAL DISTRIBUTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Pharmaceuticals storage and distribution	 Packaging and distribution providers serving the pharmaceutical industry;
provider;	Located in Europe, Asia and North
Operates across Europe.	America;
	Minimum EBITDA £1m.

Location: England

255339 - POST & PARCEL DELIVERY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;	Post and parcel delivery service providers;
 Post and parcel delivery provider; 	Serving consumers, businesses and
 Operates worldwide through a network of 	communities across the UK;
wholly-owned subsidiaries and partner	European couriers;
companies.	Minimum EBITDA of £1m.

Location: England

253603 - THIRD-PARTY LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• JSE-listed;	Third-party logistics providers;
 Logistics provider; 	 Non-asset based;
 End-to-end supply chain; 	 Located globally;
 Located in South Africa; 	Minimum EBITDA £1m.
 Offices located globally. 	

Location: South Africa

TRAVEL

261060 - HIGH-END TRAVEL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; High-end group of travel brands covering winter sports, cycling and boutique exploration companies; UK-based. 	 High-end travel businesses with a focus on boutique holidays and activities; UK-based; Turnover >£1m.

Location: England

11554 - TRAVEL MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Travel management companies;
 Full-service travel management company; 	UK-based;
 Services include 24/7 support, online expensions tools, rewards and incentives and security management; 	Any turnover and EBITDA considered.
 Clients include corporate, business, sportsmen/women, offshore and luxury travellers; 	
• UK-based.	

Location: England

269227 - MARKETPLACE PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Marketplace platforms for holiday and
 Group of online travel marketplaces; 	hotel rentals;
 Accommodation includes self-catered cottages, apartments, lodges and/or hotels; 	 Preferably organic, last minute and/or deal-based traffic;
 Last minute holiday focus; 	Located in Europe;
Located in the UK.	Turnover up to £10m.

257924 - TRAVEL AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Travel agencies;
 Online travel agency; 	 Luxury holidays and experiences;
 Specialises in luxury holidays; 	Located in the UK;
 Located in the South East. 	Turnover above £1m.

Location: England

254876 - TRAVEL MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Corporate and high-end travel provider; Strong history of acquisitions; Operations in the UK and US. 	 Travel management providers; Focus on high end corporate travel, golfing trips and private jet provision; Also interested in concierge services centred around ticket provision for events; Located in Greater London and the North West; Turnover up to £30m.

Location: England

14302 - TRAVEL AGENCY & TOUR OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Travel agencies and small tour operators;
 Independent travel agency; 	Offering a range of holidays including long
Award winning;	haul, honeymoon breaks, cruises, city breaks, family holidays, ski breaks and
 Strong history of acquisitions; 	tours;
 Branches nationwide. 	 ABTA and ATOL bonded;
	Located in the UK;
	• Turnover >£500k.

3857 - COACH & AIR TOUR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Coach and air tour operators;
 Coach tour holiday operator; 	 Preferably with a strong web presence;
 Offers short breaks by coach; 	 Located within/close to Yorkshire;
 Operates across Europe. 	Turnover up to £5m.

Location: England

251521 - TOUR OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Online travel agency;	 Online holiday providers and tour operators;
Offers luxury and safari holidays;	 Focused on luxury and honeymoon holidays;
 Located in the Midlands. 	Trips offered outside of Europe;
	Family holiday providers;
	UK-based;
	Turnover up to £5m.

Location: England

6342 - TRAVEL AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; Group of travel agencies; Designs environmentally friendly, luxury resorts in the Mediterranean. 	 Established distribution-led travel businesses operating in the Mediterranean; Will also consider other travel, accommodation and leisure service providers;
	Located in the North of England;Turnover in the range of £500k-£20m;
	Profitable.

251975 - TAXI & PRIVATE CAR HIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Taxi and private car hire;
 Private taxi and car hire group; 	Must have more than 50 drivers/cars;
 Four taxi companies within portfolio; 	Located in the UK;
Nationwide operations.	 Particularly interested in South Wales, Bristol, South West, Leeds, Birmingham and Solihull;
	No interest in London;
	 Do not base acquisitions on turnover - based on drivers/cars.

Location: Wales

6753 - CORPORATE TRAVEL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of premium corporate travel;
 Premium corporate travel management provider; 	 Developers of travel management technology;
 Event management service provider; 	Located in Europe;
 Provides protection for employees and strategic insights (business intelligence, consultancy); 	Minimum EBITDA £500k.
Located in the UK.	

Location: England

5885 - BUS OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 AIM-listed; 	Bus operators;
Bus operator;	Located in the UK;
 Routes are for businesses, public, private individuals and local authorities; 	Preferably Midlands-based;Turnover up to £15m.
 Operates across the West Midlands and South West. 	

11319 - COACH & BUS OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Bus and coach operators;
 Coach operator; 	 Located in the UK, excluding Scotland;
 Services include corporate travel, private coach hire and school coach hire; 	Turnover up to £10m.
 History of acquisitions; 	
Operates across the UK and Europe.	

Location: England

268108 - TRAVEL EXPERIENCES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Travel businesses offering a range of
 Luxury travel experiences provider; 	travel experiences;
Offers a range of travel experiences across	Above 65% client repeat/referral rate;
Africa, Asia, Europe and Australasia.	 Located in the UK and US;
	 Turnover in the range of £1m-£5m;
	Gross margin above 22%.

Location: England

6370 - TRAVEL AGENCY & TOURIST TRAVEL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Tour and package holiday providers;
 Tourism group; 	Tourist travel;
 Active in incentive schemes and congresses, 	 Travel agencies;
event management, outdoor management training, safaris, sport and activities group,	 Spas and hotels;
spas, hotels and transportation;	 Event management businesses;
 Headquartered in the Czech Republic; 	 Located globally;
 Operates globally. 	Minimum EBITDA of £250k.

Location: Czech Republic

255392 - CHAFFEUR SERVICE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Transportation services for corporates;
 Transport provider for corporates; 	 Software to manage bookings;
 Provides chauffeur services for roadshows and events; 	Located internationally;Minimum EBITDA £500k.
Located in the UK.	

Location: England

7604 - HOLIDAY PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Holiday parks;
 Holiday parks (caravan, chalet, apartment, short breaks); Most popular are the static caravans, touring 	Caravan/lodge parks;Located in the UK;
caravan and camping sites;	Minimum EBITDA £500k.
Located in the UK.	

Location: England

8228 - RETAIL, TRAVEL, HOSPITALITY & EDUCATION SECTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Business entities within the retail, travel
 Large conglomerate operating across numerous industries; 	technology, aviation, hospitality and education sectors;
 Services focus on the retail, travel technology, aviation, hospitality and education sectors; 	 Includes luxury hotels, resorts, restaurants, travel agencies, flight services and educational institutions for the tourism & aviation sector;
Headquartered in Asia.	Located globally;
	Any size.

Location: UAE

255550 - ONLINE TRAVEL AGENCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; 	Online travel agencies;
 Online travel agency; 	Pure travel agencies with no interest in
 Based in the Netherlands; 	tour operators;
Operations throughout Europe.	 Located in the UK and Europe;
· · · · · · · · · · · · · · · · · · ·	 Turnover in the range of €10m-€200m.
	• •

Location: Netherlands

255603 - ONLINE PRICE COMPARISON (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Online holiday price comparison provider;
 Holiday price comparison provider; 	Holiday homes price comparison site;
 Websites offer 80 million holiday packages from 50 UK based tour operators. 	Located in the UK;
	Minimum EBITDA £500k.

Location: England

252075 - BUS OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Bus operators;
Bus operator;	 Located within Europe;
 Offers public transport; 	 No interest in Bulgaria;
Located in Scotland.	Turnover up to £10m.

Location: Scotland

250697 - CHAFFEURING & PRIVATE DRIVERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Executive chauffeur car service firms;
 Driving services provider; 	Located in the UK;
Chauffeuring and private drivers.	EBITDA above £250k.

268722 - TOUR OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Tour operators;
 Provider of trips and tours; 	 Travel businesses;
 Trips and tours depart from the Netherlands and go to Scandinavia and Northern Europe. 	 Located in Europe with a focus on Scandinavia and Northern Europe;
	Minimum EBITDA of €1m.

Location: Netherlands

255230 - SELF-CATERING HOLIDAYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Self-catering holiday rental agents;
 Self-catering holidays marketplace with over 6000 properties; 	Located in the UK;Minimum EBITDA £250k.
• Located in the UK.	

Location: England

268453 - TRAVEL AGENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Package holiday travel agents;
 Travel agency specialising in low-cost package holidays; 	Located globally;EBITDA >£1m.
 Large network of branches; 	
• Located in Japan.	