

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

NOVEMBER 2020

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AUTOMOBILES & PARTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION
- TRAVEL

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

GENERALIST

AEROSPACE & DEFENCE

272012 - AVIATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Aviation services provider; Provides aero maintenance, disposal and third party logistics; Located in the UK. 	 Aviation services and end-of-life aircraft projects; Located in Europe; Minimum EBITDA £250k.

Location: Wales

271156 - AIRPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Business that provide services to the
 Provider of flight inspection services to 	aircraft industry;
airports;	 Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

AUTOMOBILES & PARTS

16589 - COMMERCIAL VEHICLE OPERATOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Automotive distributors;
 Commercial vehicle operator; 	 Vehicle rentals;
 Provides used vehicles, double decker trailers, rentals and aftersales services; 	Bodywork repair shops;Located across the UK;
 Services offered across the UK. 	Minimum EBITDA £250k.

CHEMICALS

271662 - LATEX COMPOUNDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Textile companies;
 Manufacturer of latex compounds; 	 Manufacturing, distributing, retailing,
 Compound specialities include being fire- & 	recycling and reprocessing;
water-resistant and anti-static;	Located in the UK;
 Part of a well-financed industrial group. 	Turnover up to £10m.

CONSTRUCTION

263176 - ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Infrastructure and engineering services provider; Provides expertise to large construction projects; Work across all sectors. 	 Providers of utility, engineering and construction related services; Companies involved with the design, development and maintenance of data centres; Located in the UK; EBITDA above £500k.

Location: England

271205 - HOUSE BUILDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	House building and land development .
 House building company; 	companies;
Builds unique, luxury houses;	Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

270601 - WORKSPACE CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Vertical or horizontal acquisitions;
 Workspace consultancy; 	Will consider acquiring suppliers e.g. M&E
 Offers commercial office consultancy, design, space planning, project management and fit- 	subcontractors, furniture suppliers and FF&E suppliers;
out services;	 Interested in struggling, turnaround and
 Clients are active in a range of sectors; 	distressed;
Active across the UK.	 Located across the UK;
	Turnover up to £5m.

271664 - BESPOKE WINDOWS & DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Home improvement companies;
 Manufacturer and installer of bespoke windows, doors and conservatories; 	 Must provide solutions for windows, doors and conservatories;
 Manufacturing facility in the UK; 	Located in the UK;
 More than 100 employees. 	Sweet spot is Surrey;
	Any size.

Location: England

260905 - FASTENING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Designers and manufacturers of fasteners
 Designer and manufacturer of fixing and 	and fixings;
fastening solutions;	Will also consider distributors;
 Serves the non-residential building sector; 	 Products that meet all building fastening
 Products include fastening systems, waterproof screwing systems, roofing 	needs, including waterproofing, roofing, cladding, facades and safety lines;
systems, working at height protection	 Located across Europe;
systems, framework systems and bolts.	Minimum EBITDA €500k.

Location: France

10507 - AC & VENTILATION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	HVAC businesses;
 Specialist in AC and Ventilation systems; 	 Commercial or high end residential clients;
 Services include installation, service and 	Little reliance on retail;
repair;	Significant services arm (up to 20% of
 Partners include Mitsubishi; 	revenue);
 UK-based. 	 Located in the South and Midlands;
	 Looking to acquire 100% of the business;
	EBITDA up to £1m.

ELECTRONIC

265506 - OUTDOOR SCIENTIFIC EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Manufacturer of scientific equipment and instruments to be used in the outdoor environment; 	 Manufacturers of environmental monitoring equipment, laboratory equipment and associated scientific instruments;
 Business divisions include but are not limited to meteorology, environmental monitoring and material testing; 	 Large product portfolio that will enhance current offering; No more than 70 employees;
Distributes products globally.	Will look at asset sales;Located in the UK;Any size.

Location: England

271685 - EDUCATIONAL TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Suppliers of educational technology
 Supplier of technology for educational 	solutions;
purposes in schools and classrooms;	Located in Europe;
• Located in the UK.	Minimum EBITDA £250k.

FINANCIAL GENERAL

258011 - FINANCIAL ADVICE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of financial advice;
 Financial advice group; 	 Focus on pensions and pension schemes;
 Specialises in actuarial and investment advice 	 Located across the UK;
to pension schemes;	EBITDA up to £8m.
 Provides pensions consultancy, administration, risk and investment consultancy; 	
 Clients include charities, unions and institutions; 	
Services offered across the UK.	

Location: England

270734 - INVESTMENT RESEARCH & DATA (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Provider of research analysis and data for	 Research analysis, data and events companies;
investment process solutions used by asset managers;	Located in the UK and US;Minimum EBITDA £250k.
• Located in the UK.	

Location: England

270934 - AUTOMOTIVE FINANCE PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Technology providers for the motor
 Online B2B car finance broker platform for 	finance sectors;
dealers and customers looking for used cars;	Located in the UK;
• Located in the UK.	Minimum EBITDA £250k.

270482 - IFA INVESTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• IFAs;
 Investor targeting UK IFAs; 	 No interest in individual investors;
 Takes a majority stake or acquire all equity; 	 Located across the UK;
 Merges local firms to create regional scale; 	Any size.
 Offers portfolio businesses a range of services aimed at growth; 	
Active across the UK.	

Location: England

271128 - FUNDING PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Pre-seed funding investors;
 Fund providers to talented graduates to help start up companies; 	 Located in Europe and the US; Minimum EBITDA £250k.
Located in the UK.	

FOOD & BEVERAGES

271739 - HEALTHY EATING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Deli and restaurant chains;
 Healthy eating brand; 	 Selling healthy, organic or artisan foods;
 Operates across London. 	Will look at distressed;
	 Located in London;
	Any size.

Location: England

10301 - CONVENIENCE FOOD (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of grocery and
 Manufacturer of convenience foods; 	convenience foods;
Markets products under a range of well-	Own and private label;
known brands;	Wet and dry products;
 Supplies major UK grocery retailers. 	 Located across the UK;
	EBITDA up to £8m.

Location: England

271725 - FOOD SERVICE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Food service companies;
 Food service supplier; 	Located in Europe;
 Provides services and products for hotels, restaurants and caterers; 	Minimum EBITDA €250k.
Located in Denmark.	

Location: Denmark

271044 - PREMIUM SPIRITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Suppliers of alcoholic drinks;
 Supplier of a specific premium spirit; 	 Located across Europe;
 Products are manufactured in Austria; 	Minimum EBITDA £250k.
Sold online and shipped across Europe.	

Location: Austria

271473 - PET FOOD DELIVERIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Pet food suppliers;
 Home delivery service provider for premium raw dog food; 	Located in the UK;Minimum EBITDA £250k.
Located in in the UK.	

Location: Scotland

HEALTH/PHARMA

271908 - PHARMACEUTICAL MEDICAL DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Distributors or brands;
 Wholesaler and distributor of branded pharmaceutical and medical devices; 	Active in the health & pharma sector with a focus on medical devices and surgical
 Focuses on wound care and surgical 	equipment;
equipment;	 Third party manufacturers of medical devices;
 Subsidiaries in dental and veterinary products; 	Distribution businesses in the dental or veterinary space:
 Active across the UK. 	veterinary space;
	 Located across the UK and Europe;
	Turnover up to c.£20m.

Location: England

271947 - CRO & CMO (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of CRO and CMO services;
 Provider of CRO and CMO services; 	Based in the UK;
 Develops diagnostic technologies, products and services; 	Minimum EBITDA £250k.
• Located in the UK.	

Location: England

271866 - RAW PHARMACEUTICAL MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Ingredients manufacturers;
 Manufacturer of raw materials used in pharmaceuticals and cosmetics; 	 For the pharmaceutical and biotechnology sectors;
Located in Spain.	Located in Europe;
	Minimum EBITDA €250k.

Location: Spain

269073 - SUPPLY CHAIN SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of supply chain services to the pharmaceutical sector; Services include packaging and distribution; Operates across Europe. 	 Providers of supply chain services to the pharmaceutical sector; Services include manufacturing, packaging and logistical solutions; Located in Europe; Minimum EBITDA £500k.

Location: England

271047 - PRE-OWNED MEDICAL DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Supplier of pre-owned medical devices and asset managers; 	Medical equipment resellers;Asset managers in the healthcare sector;
 Resells equipment such as ultrasound scanners and MRI machines; Located in the UK. 	Located in Europe;Minimum EBITDA £250k.

Location: England

270676 - OTC PHARMACEUTICALS & PPE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Pharmacy and wholesale supplier; Supplies specials, non-tariff and NP8 products to pharmacies and wholesalers; 	 Manufacturers of OTC drugs, pharmaceuticals and PPE; Located across the UK; Turnover up to £2m.
 Supplies branded and generic products; UK-based. 	rumover up to 12m.

270911 - LIQUID PHARMACEUTICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of liquid pharmaceuticals; Products include medicines for therapeutic areas such as cardiovascular and the central nervous system; Located in the UK. 	 Manufacturers and distributors of pharmaceuticals; Located in Europe and the US; Minimum EBITDA £250k.

Location: England

271438 - OUTSOURCED MEDICAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Outsourced medical services and
Provider of outsourced medical screening	laboratory testing providers;
and testing services;	Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

271439 - CLINICAL LABORATORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Clinical laboratory;	 Laboratory testing providers and other associated services;
 Provides at home and laboratory testing services; 	Located in the UK;Minimum EBITDA £250k.
Located in the UK.	

271001 - DENTAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Dental clinics;
 Private dental service provider; 	Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

7217 - LABORATORY TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer of niche laboratory tools for R&D and process optimization; Used for chemistry and biology applications; Located in the UK. 	 Manufacturers of scientific instruments and software for pharmaceutical and biotechnology sectors; Located in Europe; Minimum EBITDA £250k

HEALTHCARE PROVIDERS

271048 - CHILDREN'S CARE PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Care home and education providers for
 Provider of specialist education, therapeutic and residential care for children; 	young people with complex social, emotional and learning needs;
 Located in the UK. 	Located in the UK;
	Minimum EBITDA £250k.

Location: England

270963 - LONG-TERM COMPLEX CARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of specialist homecare services to individuals with medium to long term complex care needs; Support for people with conditions such as spinal injuries and learning disabilities; Located in the UK. 	 Providers of specialist healthcare, homecare and supported living; Located in the UK; Minimum EBITDA £250k.

Location: England

5277 - **RESIDENTIEAL CARE HOMES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Residential care homes and day service	 Residential care homes and supported living;
provider;	 Providing care for adults with learning
 Focus is on adults with learning difficulties and accompanying complex needs; 	difficulties, mental health issues and are in need of complex care;
Homes located across Midlands.	 Located across the Midlands and South;
	EBITDA around £500k/£600k.

272061 - HOME HEALTHCARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	Providers of home healthcare services;
• Franchise of home healthcare services;	 Located in the UK, US and Australia;
 Provides home nursing, daily living assistance and end-of-life care; 	Minimum EBITDA \$250k.
Located in the US.	

Location: USA

6537 - GOVERNMENT SOFTWARE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Information management companies;
 Developer and supplier of software solutions and information services to local 	 Providing services and/or software products;
governments;	Recruitment companies placing
 Services include web development, online publishing and information management; 	candidates with information, knowledge, records and content management
 Also offers information consultancy, 	expertise;
recruitment and training services;	 Located across the US, UK and Europe;
• Serves clients across the UK, US and Europe.	EBITDA up to £4m.

Location: England

16492 - MANAGED SERVICE PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Data management and analysis;
 Managed services provider; 	Additional expertise and/or niches of
Services include cloud transformation and	interest;
data analytics;	Located in the UK;
 Track record of acquisitions; 	Turnover up to £5m.
 Located in the South. 	

Location: England

272009 - MARKETING CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Marketing consultancy; Develops an online marketing procurement platform; Located in the UK. 	 Marketing platform providers and consultancies; Located in the UK and US; Minimum EBITDA £250k.

6840 - M2M & IOT CONNECTIVITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Provider of M2M and IoT connectivity	 Developers and providers of M2M and IoT devices;
solutions;	Located in the UK;
 Serves the fire, security and telehealth sectors; 	Minimum EBITDA £200k.
Located in the UK.	

Location: England

271929 - CLOUD-BASED PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Cloud-based platform provider of employee recognition and reward software; Located in the US. 	 Providers of performance management software; Located in the US and Europe; Minimum EBITDA \$250k.

Location: USA

261626 - PREDICTIVE ANALYTICS SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of software for time and cost
 Developer and provider of predictive analytics software; 	saving solutions in the social housing sector;
 Serves the social housing sector; 	 Rent collection streaming, tenant welfare etc.;
Located in the UK.	Located in the UK;
	Minimum EBITDA £250k.

272024 - ROBOTIC PROCESS AUTOMATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Provider of robotic process automation	 Providers of solutions for intelligent automation;
solutions;	 Located in Europe and the US;
 Used in banking, pharmaceuticals and consumer goods industries; 	Minimum EBITDA €250k.
Located in Germany.	

Location: Germany

262235 - IT CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; IT consultancy; Services include cloud computing, cost optimisation, data and security; Operates across the UK. 	 IT consultancies and security software providers; Located in the UK; Turnover above £1m.

Location: England

271868 - IT GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
European PE-owned;Group of IT companies;	 Technology agnostic IT outsourcing companies;
 Active in cloud services, security, digitisation and infrastructure; 	 Primarily focused on application hosting & management, helpdesk services and digital transformation;
 Serves public and private clients across a range of sectors; 	 Located across Europe; Minimum EBITDA €500k for the Nordics;
History of acquisitions.	Minimum EBITDA €1m outside the Nordics.

Location: Norway

271718 - IT SUPPORT BUSINESS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 IT support and consultancy services;
 IT support business; Provides IT consultancy and support services across the UK. 	 Services ranging from cloud solutions to project management;
	 Located across the UK;
	Minimum EBITDA £250k.

Location: England

272074 - DIGITAL TRANSFORMATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of connectivity, cloud-based telecoms and network security solutions for SMEs; Located in the UK. 	 Providers of digital transformation solutions and telecommunication services for SMEs; Located in the UK; Minimum EBITDA £250k.

Location: England

268098 - REGISTRY & DOMAIN SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Complimentary businesses providing
 Provider of registry services, distribution and strategic consultancy; 	platform for growth;Particular interest in domain name
Track record of acquisitions and actively	registration services;
seeking new opportunities to expand;Based in London;	 Interested in international transactions, especially those within emerging markets;
 Operates globally. 	Focus on bolt-on sized transactions.

270957 - LIMS & CRM SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 German PE-owned; Group of ERP, LIMS and CRM software providers; 	 Providers of LIMS, ERP, Business Software for process industries; Located in Europe;
 Serves mid-market customers active in process industries such as pharmaceuticals and food; 	 Potential for international expansion; EBITDA between €250k-€45m.
 Offers a range of other implementation projects and software-related services; 	
 Group members in the DACH and Nordic regions. 	

Location: Germany

270938 - TAX COMPLIANCE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Providers of tax software;
 Cloud-based provider of tax compliance solutions; 	 Used in technology and telecommunications sectors;
 Services include tax calculation and e- invoicing; 	Located in the US and Europe;Minimum EBITDA US\$250k.
 Located in the US. 	William EBN 57 039230K.

Location: USA

5383 - REAL-TIME DATA & MESSAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Providers of real-time data streaming and messaging services to corporate and consumer sectors; Located in the UK. 	 Technology solution providers that solve real-world, business challenges; Located in the UK and US; Minimum EBITDA £250k.

270886 - SPECIALIST TRANSPORT SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Providers of specialist integrated software for	 Software and consulting businesses for the public transport industry;
transport organisations to manage cost savings and increase efficiencies;	Located in the UK;Minimum EBITDA £250k.
Located in the UK.	TATALON ESTABALES

Location: England

270719 - SOFTWARE TRADING & BROKERAGE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Provider of trading software and brokerage	 Software services that support new and advanced traders;
services to active traders;	Located in the US and Europe;
 Products include tools to analyse the markets and simulate trades. 	Minimum EBITDA US\$250k.

Location: USA

270722 - AUTOMATED RISK MANAGEMENT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	 SaaS platforms that provides risk and service delivery management solutions;
 Cloud-based service provider; Automates processes associated with third-party risk management; 	Located in the US and Europe;Minimum EBITDA US\$250k.
 Products include tools to ensure the optimal performance of key business processes. 	

Location: USA

271033 - CREDIT INSURANCE MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers and online platforms for
 Online provider of credit insurance 	insurance and risk management;
management for bankers and lenders;	Located in the UK;
• Located in the UK.	Minimum EBITDA £250k.

Location: England

271464 - PRIVACY & GOVERNANCE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Companies that provide SaaS products in
 Data privacy and governance software 	the data privacy market;
provider;	 Located in Europe and the US;
• Located in the US.	Minimum EBITDA £250k.

Location: USA

271206 - INTERNET SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Internet service providers;
 Wireless internet service provider; 	Located in the UK;
 Operates across commercial and residential markets. 	Minimum EBITDA £250k.

Location: England

271889 - SOFTWARE AS A SERVICE (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
SaaS, low-touch SaaS and enterprise SaaS;
 Located globally;
 Turnover in the range of £750k-£10m;
• EBITDA >£500k.

Location: USA

INDUSTRIAL/MANUFACTURING

271474 - NON-STICK METAL COATING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Companies specialising in pre-coated metals for niche industrial manufacturing
 Manufacturer and distributor of non-stick metal coating used in housewares and 	sectors;
domestic appliances;	Located in the UK;
• Located in the UK.	Minimum EBITDA £250k.

Location: England

7542 - ILLUMINATED SIGNS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of illuminated signs;	 Manufacturers of illuminated and neon signs;
 Offers products to national and international multi-site retailers and financial institutions; 	Located across the UK;Will consider turnarounds;
 Products manufactured and offered across the UK. 	Minimum EBITDA £250k.

Location: England

271861 - PLYWOOD PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of materials used for
 Manufacturer of plywood products; 	construction;
 Used for construction and furniture; 	Located in Europe;
Located in Spain.	Minimum EBITDA €250k.

Location: Spain

271921 - GRILLS, BLINDS, DOORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of privacy/comfort
 Manufacturer of grills, blinds and doors for homes; 	solutions for residential and commercial buildings;
Located in France.	Located in Europe;
	Minimum EBITDA €250k.

Location: France

271170 - DOORS & WINDOWS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Manufacturers of products in the
 Manufacturer of folding and sliding doors, 	construction industry;
windows and other home improvement products;	 Supplying architects and house builders;
Located in the UK.	 Residential and commercial markets;
255atea in the 51th	 Located in the UK;
	Minimum EBITDA £250k.

Location: England

270921 - PHOTOCHEMICAL MACHINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Suppliers and manufacturers of precision
 Photochemical machining supplier; 	engineered components;
 Produces precision metal component solutions for industries worldwide; 	 Used in the mechanical and industrial engineering industries;
 Located in the UK. 	 Located in Europe;
	Minimum EBITDA £250k.

271827 - RELEASE LINERS & FILMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer of release liners and films; Located in the US. 	 Manufacturers in the packaging/labels sector for consumer goods; Located in Europe, the US and Asia; Minimum EBITDA \$250k.
	 Located in Europe, the US and Asia;

Location: USA

271119 - CLADDING FIXING SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Manufacturers of panel, framing and
 Manufacturer and distributor of cladding fixing systems for commercial and residential 	other architectural products for the construction industry;
buildings;	Located in the UK;
• Located in the UK.	Minimum EBITDA £250k.

Location: England

271862 - MECHANICAL MOTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers of mechanical motion
 Manufacturer of mechanical products using 	products;
linear and rotational motion technology;	Located in Europe, the US and Asia;
Located in Italy.	Minimum EBITDA €250k.

Location: Italy

271462 - CONTAINERS & CABINS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Suppliers of equipment for the oil & gas
 Supplier of containers and cabins for oil & gas facilities; 	
racinties,	Located in Europe;
Located in in the UK.	Minimum EBITDA £250k.

Location: Scotland

271432 - ELECTRICAL POWER EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of explosion proof electrical	 Manufacturers and service providers of explosion proof equipment;
power supply equipment;	 Located in the UK;
 Provides installation and services for products; 	Minimum EBITDA £250k.
• Located in the UK.	

Location: England

271109 - WASTE PROCESSING SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of waste processing systems,	 Manufacturers of waste and recycling solutions;
recycling plants and equipment;	Providing installation and maintenance of
 Designs and installs products for blue-chip 	the equipment;
companies;	 Located in the UK and Australia;
Located in the UK.	Minimum EBITDA £250k.

Location: Ireland

271440 - FILM & FOILS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Suppliers of dispensing solutions for A reducts in the feedbarries, heir and retail.
 Manufacturers of cling film, aluminium foil and baking parchment; 	products in the foodservice, hair and retail industries;
Located in the UK.	Located in the UK;
	Minimum EBITDA £250k.

271429 - SWITCHES & TRANSMITTERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Specialist manufacturers of equipment
 Manufacturer of weatherproof switches and transmitters for hazardous environments; 	that can withstand harsh environments;Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

271891 - ENGINEERING EQUIPMENT SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Supplier of linings;	 Suppliers of linings, engineering equipment, pools and tiles;
 Network of subsidiaries worldwide; 	 Located globally;
 Headquartered in Germany. 	 Turnover in the range of £1m-£50m;
,	EBITDA up to £7m.

Location: Germany

LEISURE

271983 - GAMING GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Gambling-related businesses;
 Gaming group; 	Located in Europe;
 Operates under a number of well-known brands; 	 Investments up to €2m.
Based in Belgium.	

Location: Belgium

270931 - RECREATIONAL OUTDOOR ADVENTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Recreational outdoor adventure business; Activities include scenic zip-lines and giant trampolines; Located in the UK. 	 Outdoor adventure, travel and leisure businesses; Located in the UK; Minimum EBITDA £250k.

Location: England

271154 - STUDIO & HEALTH CLUB (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Businesses in the health and fitness
 Studio and health club; 	sector;
 Offers classes such as yoga and high intensity 	• Gyms;
interval training (HIIT);	Located in the UK;
• Located in the UK.	Minimum EBITDA £250k.

271129 - VEGAN & VEGETARIAN RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Restaurants with similar concepts;
 Vegan and vegetarian restaurant chain; 	Located in the UK;
 Serving breakfast, brunch and all-day menus; 	Minimum EBITDA £250k.
Located in the UK.	

Location: England

256519 - INDOOR GO-KARTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Companies that provide recreational leigure activities:
 Indoor go-karting company; 	leisure activities;
Located in the UK.	Located in the UK;
	Minimum EBITDA £250k.

Location: England

271451 - BAR CHAIN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Bar chain;	 Bars, nightclubs and venues with similar concepts;
 Offers a variety of cocktails and other beverages; 	Located in the UK;Minimum EBITDA £250k.
Located in the UK.	

Location: England

271123 - THAI RESTAURANTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Restaurants with similar concepts;
 Thai restaurant chain; 	Located in the UK;
• Located in the UK.	Minimum EBITDA £250k.

MARKETING COMMUNICATIONS

271482 - ACADEMIC RESEARCH PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Digital research platform provider to maximise the reach of academic research; Used to share work and measure results; Located in in the UK. 	 Cloud-based platforms used by researchers/universities in the marketing and research sector; Located in the UK; Minimum EBITDA £250k.

Location: England

261492 - PUBLISHING COMPANY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Publishers;
 Publishing company; 	 Magazine and newspaper titles;
 Portfolio of newspapers, magazines, websites and apps; 	Covering a range of topics;Located across the UK;
Active across the UK.	Turnover above £1m.

Location: England

271880 - LIVE EVENTS SUPPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Businesses involved in any stage of
 Support environment for live events; 	producing a live event;
 Comprised of live events businesses, studios and over 200 students; 	 Including AV, set design, stage management, etc;
 Also operates a performing arts and production academy; 	 Training providers operating in the same space;
 Offers equipment and set rental. 	Located across the UK;EBITDA above £500k.

271038 - AUDIO VISUAL MANAGED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; 	Providers of B2B audio visual solutions;
 B2B managed service provider for audio visual solutions; 	Businesses which provide corporates with video conferencing screens, room booking
 Services include display systems, broadcasting, digital signage, lighting system, unified communications; 	 systems, collaboration technologies; Located globally; Minimum EBITDA £500k.
Located in China.	- William EBITE/LESOOK.

Location: China

PLASTICS & PACKAGING

271815 - POLYTHENE PRODUCT MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Manufacturer of polythene bags, liners, sacks	 Plastic packaging and associated services businesses;
and sheets;	Located in the UK;
 Used in food processing, retail, pharmaceutical and laundry industries; 	Minimum EBITDA £250k.
Located in the UK.	

PRINT

267637 - PRINT & SIGNAGE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of signage and print businesses; Group members offer services in different areas so that the group can offer a full signage and print service; 	 Print and signage businesses; Offering consultancy, design, project management, development, maintenance and installation services; Located across the UK;
 Services include design & manufacture of fabricated signs, digital print signs, bespoke signs, installation and maintenance; Services offered across the UK. 	Minimum EBITDA £250k.

Location: England

250531 - PAPER COMPANY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Recycling, conversion and manufacturing
 Paper company; 	operations;
Buys surplus and redundant stock and	 Focused on paper and office supplies;
exports it;	 Also interested in scrap metal;
 Products include packaging, printing paper, writing paper, tissues, speciality grade papers 	 Located in the UK, India, Middle East, Africa or South America;
and waste paper;	EBITDA above £500k.
 Also deals in stationery and office supplies; 	
Facilities in India, the Middle East, Africa and South America.	

Location: Scotland

259230 - DIGITAL PRINT COMPANY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Large-scale digital print businesses;
 Digital print company; 	• B2B;
 Prints large scale advertising displays for billboards, distribution vehicles, sides of buildings, POS and experimental campaigns; 	Range of printing types;Located across the UK;
 Manufacturing plants in Wales with offices in Scotland and England. 	Interested in distressed;Minimum EBITDA £250k.

Location: Wales

RECRUITMENT

254322 - OUTSOURCING GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Recruitment companies;
 Outsourcing and recruitment group; 	No interest in the construction industry;
 Part of a larger professional services group; 	Preference for healthcare, engineering
 Offers recruitment, managed services, 	and education;
specialist recruitment and training services;	Maximum 20% permanent;
 Services offered across the UK. 	 UK-based with a preference for Leeds, Midlands and Hertfordshire;
	Minimum EBITDA £1m.

Location: England

10993 - INDUSTRIAL RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Recruitment agencies;
 Recruitment firm; 	 Focus on the industrial sector;
 Provides employment solutions to the industrial and manufacturing sectors; 	 Offering temporary and permanent employment solutions;
 Operates nationwide. 	Located in the UK;
	Sweet spots are the North and Midlands;
	Deals up to £1m in consideration.

Location: England

271180 - GRADUATE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Recruitment and training services for the
 Graduate recruitment company; 	graduate market;
 Recruits and trains university graduates; 	Located in the UK;
• Located in the UK.	Minimum EBITDA £250k.

270903 - TEMPORARY RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Online temporary recruitment provider of	 Permanent/temporary recruitment providers;
short-term and ad-hoc opportunities across all disciplines;	Located in the UK;Minimum EBITDA £250k.
• Located in the UK.	

Location: England

270929 - HEALTHCARE RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Healthcare providers;
 Staffing provider to people who need primary and acute care; 	primary care (GPs) and acute care
 Provider of opportunities for healthcare professionals; 	services; • Located in the UK;
Located in the UK.	Minimum EBITDA £250k.

Location: England

2218 - SPECIALIST RECRUITMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Specialist engineering and technical recruitment company;	 Engineering, white collar and IT recruitment and HR services; International reach;
 Provides outsourced design services across three divisions - recruitment, project management and human resource services; Services offered globally. 	 Located across the UK; EBITDA between £250k-£20m.

RETAIL/CONSUMER

262991 - LEISUREWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Multi-brand importer and wholesaler of	 Designers and manufacturers of school uniform and sportswear;
school uniforms, leisurewear, workwear and sportswear;	Trader customer base;May consider distressed;
 Design to delivery; 	Located in the UK;
 Markets directly to trade customers; 	Any size.
 Operates across 3 site locations. 	

Location: England

271478 - BABY PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Manufacturer and retailer of baby products; Branded products; Located in France. 	 Manufacturers and retailers of baby products; Located in Europe; Minimum EBITDA €250k.

Location: France

271869 - CUSTOM STORAGE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;Manufacturer of custom storage solutions for	 Manufacturers of custom interior storage and furniture;
homes;	• Located in Europe;
 Products include walk in closets, cupboard doors and glass roofs; 	Minimum EBITDA €250k.
Located in France.	

Location: France

271617 - E-CIGARETTE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	E-cigarette retailers;
 Retailer of e-cigarettes and associated products; 	 Manufacturers and suppliers of vaping devices and e-liquids;
• 150 stores nationwide.	Located in the UK;
	EBITDA above £500k.

Location: Scotland

255474 - BUILDING MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Timber and building materials group;	 Manufacturers and suppliers of timber & building materials;
 Supplies a range of timber and building materials; 	 Based in the UK, with no interest in Scotland;
 Also operates a specialist window and door manufacturing division; 	Minimum EBITDA £500k.
 Provides timber engineering services; 	
Operates a network of branches nationwide.	

Location: England

270900 - CONSUMER BRAND PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Consumer brands;
 Consumer digital brand platform; 	Subscale or distressed;
 Established by a former lawyer and banker; 	 Located across the UK;
 Investments would be self-financed or via agreed debt/equity funding. 	Any size.

263849 - HOMEWARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Branded homeware products;
 Manufacturer of homeware products; 	Associated online stores or online retail
 Products fall into three categories: kitchen, 	channels;
home & garden and beauty storage;	 Located across the UK;
 Products offered across the UK. 	 Distressed or low multiple expectations;
	• EBITDA >£500k.

Location: England

271008 - PORTABLE ELECTRONICS & ENTERTAINMENT SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	 Manufacturers of automotive technologies (dash cams, DVD players);
 Manufacturer of portable electronics and entertainment systems for transport; 	Technology with 4G/5G functionality;
 Products include dash cams, headphones and portable DVD players; 	 Providers of automotive insurance products and services;
 Located in the UK. 	 Located in Europe and the US;
	Minimum EBITDA £250k.

Location: England

271074 - SOAP PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Brand of luxury, home-made, vegan and	Designers and manufacturers of personal cosmetic products;
environmentally friendly soap;	Located in Europe;
 Products include hand soap, shampoo & conditioner, candles and skin care; 	Minimum EBITDA £250k.
• Located in the UK.	

271076 - PREMIUM SHOWER ENCLOSURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of premium shower enclosures; 	 Manufacturers and distributors of bathroom products and accessories; Located in Europe;
 Products include showering enclosures, shower trays and bath screens; 	Minimum EBITDA £250k.
Located in the UK.	

Location: England

271080 - SELF-TANNING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Manufacturer and distributor of self-tanning products and skin care; Located in the UK. 	 Manufacturers of cosmetics; Located in Europe; Minimum EBITDA £250k.

Location: England

258488 - MULTI-CHANNEL DISTRIBUTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; B2B multi-channel distributor of products; Products include business supplies & equipment; 	 Manufacturers and distributors of office supplies, packaging, industrial supplies, IT equipment, outdoor clothing and furniture;
Headquartered in France.	 Operates across a range of market sectors;
	B2B sales;
	Located in Europe;
	Minimum EBITDA €500k.

Location: France

260015 - E-COMMERCE PLATFORM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Online fashion retailers;
 E-commerce platform for women's fashion and accessories; 	 Selling directly to customers through a website;
 Sells fashion designed by celebrity collaborations; 	 Located in the UK and the US; Minimum EBITDA £250k.
Located in the UK.	

Location: England

254444 - ONLINE WINE RETAILER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Wine businesses;
 Online wine retailer; 	Located in Europe;
 Offers one off purchases and subscriptions; 	Minimum EBITDA £250k.
• Located in the UK.	

SOFT FM

270720 - COMMERCIAL CLEANING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Provider of commercial cleaning services;	Standard and specialist cleaning companies; Companies:
 Services range from specialist cleaning to grounds maintenance; 	 Serving clients in retail, corporate, logistics, healthcare, education, leisure and industrial sectors;
Operates across the UK.	Located across the UK;Minimum EBITDA £250k.

Location: England

266228 - MANNED GUARDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Providers of mobile CCTV services;
 Provider of manned guarding services; 	Located in the UK;
 Operates across a range of sectors; 	EBITDA above £500k.
 Services offered across the UK. 	

Location: England

10104 - ELECTRONIC SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Designer and installer of electronic systems; Provides audio visual, fire and security products; 	 Designers and installers of security and fire safety systems; Interested in distressed businesses; Located in the UK;
 Primary products include CCTV systems, security lighting, access control, fire alarms and gate automation. 	• Turnover <£5m.

SUPPORT SERVICES

5158 - EMPLOYABILITY SKILLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Training and apprenticeship providers;
 Employability and skills group; 	Physical and online;
 Provides staff training through apprenticeships, NVQs and foundation programmes; 	Located across the UK;EBITDA up to £5m.
 Offers work-based and job-seeker training to adults and young people; 	
Business centres located across the UK.	

Location: England

271818 - EDUCATION PROVIDERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Education providers;
Group of education providers in the creative	 Colleges and private training providers;
industries for 16-19 year olds;	 Located in the UK;
Located in the UK.	Minimum EBITDA £200k.

Location: England

271824 - COLD STORAGE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Providers of cold storage solutions;
 Supplier of temperature-controlled storage solutions for food and pharmaceutical sectors; 	Located in the UK;Minimum EBITDA £250k.
 Provides delivery, maintenance and repair services; 	
Located in the UK.	

271952 - WASTEWATER TREATMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Provider of wastewater treatment solutions; Also specialises in rainwater harvesting and storm-water management; Operates globally. 	 Businesses operating in the water storage and wastewater treatment fields; Additional areas of interest include servicing businesses of the above and technology-focused businesses; Developing area of interest is energy generation from wastewater; Preferably located in the UK but will look at targets in France, Spain or Italy; Any size.

Location: England

262139 - CHILDCARE PROVIDER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Care providers (education, fostering,
 Provider of care for children with behavioural and emotional difficulties; 	residential) for children with behavioural problems;
 Located in the UK. 	Located in the UK;
	Minimum EBITDA £200k.

Location: England

272032 - FLEET MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of fleet management services and software system for fleet owners; 	 Providers of fleet management services to the commercial vehicle sector; Located in Europe;
 Provides leasing and maintenance services to waste industries; 	Minimum EBITDA £250k.
• Located in the UK.	

271829 - UTILITIES MANAGEMENT CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Consultancy businesses that provide
 B2B provider of energy and risk management solutions; 	management solutions in the energy and utilities industries;
Located in the UK.	Located in the UK;
	Minimum EBITDA £250k.

Location: England

272073 - METROLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of testing, certification and training in metrology; Located in the Netherlands. 	 Providers of testing, training and consultancy services in the field of metrology; Located in Europe; Minimum EBITDA €250k.

Location: Netherlands

272069 - WATER COMPLIANCE & TREATMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of water compliance, treatment and legionella control solutions; 	 Water compliance and treatment companies; Located in the UK;
 Services include monitoring, assessments, maintenance and business performance solutions; 	Minimum EBITDA £250k.
Located in the UK.	

271817 - PAYROLL & HR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of payroll and HR solutions to support businesses; Located in the UK. 	 Providers of software for payroll and human resources; Located in the UK; Minimum EBITDA £250k.

Location: England

272060 - FOOD TESTING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Providers of testing services for the food and pharmaceutical industries;
 Provider of high-end food testing, compliance and risk management services; 	Located in Europe;
Located in the Netherlands.	Minimum EBITDA €250k.

Location: Netherlands

271406 - FIRE PROTECTION & MECHANICAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Provider of fire protection and mechanical services;	 Service providers for hard FM and safety systems; Located in the UK;
 Services include installations and maintenance for fire sprinklers, heating and air conditioning systems; Located in the UK. 	Minimum EBITDA £250k.

270534 MANAGED IT, COMMUNICATIONS & CYBER SERCURITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Providers of managed IT support software;
 Providers of managed IT, communications and cyber security services; 	 Services for small to medium enterprise companies;
• UK-based.	UK-based;
	Minimum EBITDA £250k.

Location: England

270923 - ONLINE FULFILMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Online fulfilment provider for e-retailers; Services provided include storing products, shipping orders and handling returns; Located in the UK. 	 Response handling, transaction processing and fulfilment service providers; Located in the UK; Minimum EBITDA £250k.

Location: England

270906 - NURSERIES & PRE-SCHOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Children's nurseries and pre-schools;
 Group of children's nurseries and pre- schools; 	Located in the UK;Minimum EBITDA £250k.
 Operates weekdays for children from 3 months to 5 years old; 	
• Located in the UK.	

271118 - BUSINESS SUPPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	Providers of support for complex digital
 Business support provider; 	transformation in secure and private sectors;
 Provides tools to optimise operational effectiveness such as data analytics and cyber management; 	Located in the UK;Minimum EBITDA £250k.
 Serves public and private sectors; 	
Located in the UK.	

Location: England

271105 - COMMERCIAL LAUNDRY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	Commercial laundry businesses;
 Laundry business for the hospitality and healthcare sectors; 	 Located in the UK; Minimum EBITDA £250k.
 Provides clean towels and bedsheets to hotels and hospitals; 	
Located in the UK.	

Location: England

269150 - NURSERY GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	Independent nurseries and out-of-school
 Nursery group; 	care providers;
 Provides out-of-school care centres; 	Located in the UK;
Operates in the Midlands and the South.	Minimum EBITDA £250k.

271890 - HVAC PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	HVAC, air conditioning, ventilation, fire
• HVAC and fire protection solutions provider;	protection and smoke extraction providers;
 Production facilities across Europe; 	Located in Europe;
 Headquartered in Switzerland. 	Any size.

Location: Switzerland

TRANSPORT/DISTRIBUTION

15447 - FOOD & DRINK (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Group of separate business operations covering the full spectrum of food & drink retail, wholesale and distribution services; Includes convenience store operators, logistics, wholesalers, distributors and shop fitters; 	 Businesses at any stage of the food and beverage supply chain; Including retail operations; Located across the UK; Minimum EBIDTA £500k.
 Businesses located and operate across the UK. 	

Location: England

263047 - STEEL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; 	 Stockholders and distributors of metals;
 Steel stockholder; 	Particularly steel along with other
 Offers a range of steel bars; 	materials;
 Operates their own transport; 	Located in the UK;
Located across the UK.	Minimum EBITDA £500k.

Location: England

260113 - STORAGE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Haulage and distribution companies;
 Transport and distribution business; 	 Interested in distressed businesses;
 Provides storage and transport solutions to supermarkets; 	Located in the UK;
 Operates nationally. 	 Preferably in the Midlands or further North;
	Turnover above £1m.

270713 - ELECTRONIC & TECHNICAL COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Distributors of electronics, consumer electronics and technical components;
 Distributor of electronic and technical components; 	Focus on niche markets;
 Located in the UK and the Netherlands; 	Located in Europe;
Operates worldwide.	Minimum EBITDA £250k.

Location: Netherlands & UK

270980 - ELECTRONIC COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Distributor of electronic components for	 Electrical and electronic component manufacturers and distributors;
high-end technology manufacturers;	 Providers of outsourced services;
 Customer sectors include oil and gas; 	Located in the UK;
 Provides supply-chain management solutions; 	Minimum EBITDA £250k.
• Located in the UK.	

Location: England

270961 - PORTABLE HANDSETS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Industrial technology businesses;
 Provider of portable handsets for data cable and network testing; 	Located globally;Minimum EBITDA £250k.
 Products for engineers to improve productivity; 	
Located in the UK.	

Location: UK

TRAVEL

255449 - COACH HIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Bus and coach hire providers;
 Coach hire business; 	Operating single- and double-decker .
 Provides transport services to commuters, 	buses;
schools and businesses;	 Located in the UK;
• Fleet of over 100 vehicles.	EBITDA above £500k.

GENERALIST

11730 - MBI (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK MBI; Commercial and strategic CFO; Extensive PE experience and plc background; Proactive in management of multisite and multinational cross-functional teams; Experience in oil & gas, renewable energy, packaging, manufacturing and precision engineering. 	 B2B businesses in financial services, food & beverage, recruitment and other similar areas; No interest in distressed but also prefer not to be in a full sale process; Located in the UK; EBITDA of £500k-£2m.

Location: England

17480 - MID-MARKET PE-FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE firm;	Sector agnostic;
 Operates in the mid-market; 	 No interest in retail or high tech;
 Provides development capital, MBO and MBI solutions into early stage companies; UK-based. 	Majority or minority stakes;UK-based;
	Businesses with EV up to £10m;
	Invests £500k-£5m equity.

Location: England

271127 - TECH & SOFTWARE VC FUND (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;	 Software-focused start-up companies;
 Venture capital fund; 	Located in the UK;
 Focuses on the technology and software sectors; 	 Invests between £500k-£2m.
Located in the UK.	