



Langcliffe International

SUPPORT SERVICES BUYERS

ACQUISITIVE IN ITALY

DECEMBER 2020

Sectors Featured Include: Business Training & Education, Environment/Energy Consultancies, Equipment Hire, Facilities Management, Support Services, Waste & Disposal Services and Water Treatment

SECTORS

To view our buyers targeting Italian-based opportunities in the Business Training & Education, Environment/Energy Consultancies, Equipment Hire, Facilities Management, Support Services, Waste & Disposal Services and Water Treatment sectors, please click the title link below.

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BUSINESS TRAINING & EDUCATION

268677 - EDUCATION & HR GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Group of companies operating in the HR, education and care sectors.	<ul style="list-style-type: none">• Companies operating in the HR, education and care sectors;• Located globally;• EBITDA >£1m.

Location: Japan

265619 - ALL-THROUGH SCHOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• International schools' operator;• Over 20 campuses located across Asia;• Well-funded and actively acquisitive.	<ul style="list-style-type: none">• All-through schools (kindergarten/nursery through to Year 12);• If not, then age 3-16;• Preferably day schools with limited boarding;• Will also consider groups of primary schools;• Based in South-East Asia, the Middle East, Europe and the Americas;• Turnover of at least £5m;• Enterprise value up to £100m.

Location: Singapore

267337 - NURSERY GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Childcare and nursery group;• Provides daily care for over 60,000 children between the ages of six weeks and 12 years;• 650 locations across the Netherlands.	<ul style="list-style-type: none">• Nursery groups;• Minimum of 10 nurseries in the group;• Located across Europe with a focus on the UK and Germany;• Minimum EBITDA c.€3m.

Location: Netherlands

ENVIRONMENT/ENERGY CONSULTANCIES

268907 - ENVIRONMENTAL CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Air quality and EHS consultancy firm;• Provides environmental and business solutions to clients;• Headquartered in the US.	<ul style="list-style-type: none">• Environmental consultancy firms;• Providers of a broad range of environmental services;• Located globally;• EBITDA in the range of \$500k-\$2m.

Location: USA

269364 - ENVIRONMENTAL TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Environmental consultancy firm;• Offers a range of solutions and services;• Located in Belgium.	<ul style="list-style-type: none">• Environmental technology firms;• Services include engineering, procurement and construction in the environmental field;• Key focus on technological innovation;• Located globally;• Turnover in the range of £2m-£5m.

Location: Belgium

267609 - ENERGY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of renewable energy sources;• Supplies electricity to homes and businesses;• Develops a range of smart meters, heat & solar technology and solar battery storage;• Serves European clients;• Headquartered in France.	<ul style="list-style-type: none">• Businesses in the energy service market;• Providers of services to the utilities market and their customers;• Gas producers;• Located in Europe;• Minimum EBITDA €1m.

Location: France

269250 - ENGINEERING CONSULTANCIES & SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of life-cycle consultancy and engineering services;• Serves the power, nuclear, gas, industrial and infrastructure sectors;• Headquartered in Belgium;• Global operations.	<ul style="list-style-type: none">• Engineering consultancies and service providers;• Active across industrial- and construction-related sectors;• R&D businesses in water, renewable energy and power;• Urban and infrastructure design consultancies;• Located globally;• Minimum EBITDA €1m.

Location: England

EQUIPMENT HIRE

269920 - WORK PLATFORM & HEAVY LIFTING MACHINERY HIRE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of aerial work platforms and telescopic forklift trucks to buy & rent;• Provides maintenance, repair and delivery services;• Operates a fleet of around 8000 machines;• Designed for the construction and maintenance of industrial or commercial buildings;• Located in France.	<ul style="list-style-type: none">• Suppliers of rental services for traditional scaffolding alternatives and heavy lifting machinery;• For the construction and industrial markets;• Located in Europe;• Minimum EBITDA €250k.

Location: France

265471 - ASSET RENTAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Asset rental business;• Divisions include temperature control and refrigeration & catering;• Temperature control division rents units including boilers and air-conditioning;• Refrigeration & catering division rents commercial refrigeration equipment, ovens and coffee machines to non-domestic sectors;• Headquartered in the UK.	<ul style="list-style-type: none">• Non-construction rental businesses;• Temperature control (excluding power generation) and refrigeration & catering;• B2B opportunities only;• Located in Europe;• Minimum EBITDA £500k.

Location: England

265850 - SCAFFOLDING & LADDER HIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Scaffolding and ladder retailer and renter;• Markets include retail, industrial, construction and domestic;• Offers e-commerce services worldwide;• UK-based.	<ul style="list-style-type: none">• Scaffolding and ladder hire companies;• Located in Europe;• Turnover up to £10m.

Location: Wales

FACILITIES MANAGEMENT

269683 - FIRE & LIFE SAFETY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of fire and life safety services;• Services include inspection, service, customised work orders, and installation for fire alarms, sprinklers, fire extinguishers and other fire suppression systems;• National service offering.	<ul style="list-style-type: none">• Providers of fire and life safety services;• Located in Europe;• Turnover >£5m.

Location: USA

268631 - ELECTRONIC & STAFFED SECURITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Provider of electronic and staffed security services;• Also offers property management and disaster prevention services;• Operates across the Far East.	<ul style="list-style-type: none">• Businesses in the electronic and staffed security sectors;• Located worldwide;• EBITDA >£1m.

Location: Japan

264408 - FIRE PROTECTION & LIFE SAFETY CONSULTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Fire protection and life safety engineering consultancy;• Services offered to building owners, architects, construction teams, nuclear utility owners and government agencies;• Operates globally.	<ul style="list-style-type: none">• Consulting firms specialising in fire protection and life safety;• Located globally;• Minimum EBITDA £250k.

Location: USA

3861 - FACILITIES MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Multi-services provider;• Services include security, facilities management, cleaning, IT support, cyber security and server solutions;• Operates globally.	<ul style="list-style-type: none">• Facilities management providers;• Services include manned and static security, cleaning and IT support;• Located globally;• Turnover in the range of £1m-£5m.

Location: England

8264 - FM SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• International FM services provider;• Services include cleaning, catering, waste management, pest control, landscaping and security;• Services offered across Europe, Africa, Asia and North America.	<ul style="list-style-type: none">• Provider of FM services;• Clients in the retail, leisure, public, commercial, transport and logistics sectors;• Located in Europe;• EBITDA >£1m.

Location: England

6938 - SAFE ACCESS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of components and bespoke systems for fall protection solutions, safety railing systems, and safe access equipment for working at height;• Products include safety barrier systems, personal fall protection systems, steel to steel connections and work wear;• Located in the UK.	<ul style="list-style-type: none">• Suppliers of fall prevention, roof edge protection, barrier & guardrail systems and safe access solutions;• Provision of solutions and products;• Located in Europe;• EBITDA up to €40m.

Location: England

270581 - FIRE PROTECTION SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Distributor and installer of commercial fire protection products;• Offers fire suppression products, systems and services globally;• Located in Germany.	<ul style="list-style-type: none">• Installers of fire protection systems;• Service providers of fire protection systems;• Located in Europe;• Minimum turnover £10m.

Location: Germany

260049 - LONE WORKER PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Lone worker protection provider;• Products provided include personal alarms, mobile applications and key-fob personal safety devices;• Located in the UK.	<ul style="list-style-type: none">• Providers of electronic security and personal safety products;• Located in Europe;• Minimum EBITDA £250k.

Location: England

253649 - SAFETY & SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Safety and security business;• Services include risk audits, security consulting, electronic security, fire detection systems and access control;• Based in France.	<ul style="list-style-type: none">• Safety and security businesses;• Located in Europe;• Revenue above €2m.

Location: France

SUPPORT SERVICES

263802 - TRANSLATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of language services;• Services offered include translations, localisation, interpretation, multilingual SEO and other multi-media services;• Headquartered in Wales.	<ul style="list-style-type: none">• Translation services;• Particular interest in interpretation;• Located on the M4 corridor in the UK or in Europe;• Turnover up to £1m.

Location: Wales

266940 - WATER MAINTENANCE & INSTALLATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Water maintenance and installation service provider;• Owners have wide experience of international acquisitions;• Based in the South-West.	<ul style="list-style-type: none">• Water maintenance and installation services;• No interest in non-water utilities and meter reading;• Located in Europe;• Turnover up to £50m.

Location: England

10265 - OIL & LIQUEFIED PETROLEUM GAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of liquefied petroleum gas and fuel oils;• Actively acquisitive.	<ul style="list-style-type: none">• Distributors of oil and liquefied petroleum gas;• Also interested in new energy e.g. solar PV, biomass, CHP and energy efficiency services;• Located in the UK and Ireland;• Will consider Continental Europe;• Turnover above £2m.

Location: England

7670 - BUSINESS DEVELOPMENT & CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Business development partner working with knowledge networks;• Partners include universities, European networks, government agencies and global business organisations;• Identifies acquisition opportunities and source competitive intelligence;• Active across the UK and Europe;• Headquartered in the UK with additional offices in France.	<ul style="list-style-type: none">• Development and consultancy businesses;• Offering their clients support through technological and international development;• Located across Europe;• Turnover up to £5m.

Location: England

252643 - EDUCATION PRODUCT SUPPLIER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Direct marketer and supplier of science, lab & safety products;• End market includes education and commercial customers.	<ul style="list-style-type: none">• Suppliers of science and lab products to education customers;• Also interested in education content providers e.g. textbooks and online resources;• Located in Europe;• Turnover >£5m.

Location: USA

262442 - TRADEMARK SCREENING & BRAND PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of trademark screening and online brand protection services;• Located in the US.	<ul style="list-style-type: none">• Providers of trademark screening and online brand protection services;• Located in Europe;• Turnover >£5m.

Location: USA

269665 - COMMERCIAL HVAC SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of commercial HVAC services, mechanical services and energy solutions;• Located in the US.	<ul style="list-style-type: none">• Providers of commercial HVAC services;• Located in Europe;• Turnover >£5m.

Location: USA

263506 - FOOD SAFETY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of x-ray inspection services;• Serves food manufacturers with compliance and food safety issues;• Used to identify and remove foreign contaminants from food.	<ul style="list-style-type: none">• Food safety companies;• X-ray inspection companies in other markets;• Companies should serve blue-chip clients and offer a niche service with limited competition;• Located globally;• Turnover in the range of £5m-£100m.

Location: USA

268459 - ENERGY, ENVIRONMENTAL & IT INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Infrastructure provider in the energy, environmental and IT sectors;• Provides electrical power supply, IT/telecoms and HVAC facilities;• Located in Japan.	<ul style="list-style-type: none">• Providers of electrical power supply, IT/telecoms and HVAC facilities;• Located globally;• EBITDA >£1m.

Location: Japan

269669 - SPECIAL EDUCATIONAL NEEDS TRANSPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of outsourced transportation services to students with special needs;• Located in the US.	<ul style="list-style-type: none">• Providers of transportation services to students with special needs;• Located in Europe;• Turnover >£5m.

Location: USA

259193 - END-TO-END SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Certification services in international environmental testing, inspection and consultancy;• Health and safety services in relation to water safety, asbestos and other hazardous materials;• Located in the Netherlands.	<ul style="list-style-type: none">• End-to-end service regarding certified risk and commercial audits, monitoring programmes, remedial recommendations and project management;• Training and education to help businesses stay compliant with health and safety laws;• Located in Europe;• Minimum EBITDA £500k.

Location: Netherlands

16546 - OUTSOURCING & CONTACT CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• BPO and contact centre services provider;• Client sectors include banking, telecoms, utilities, insurance and technology;• Operates globally.	<ul style="list-style-type: none">• Outsourcing and contact centre service providers;• Located globally;• Turnover >£2m.

Location: Argentina

269676 - KITCHEN REPAIR & MAINTENANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of commercial kitchen repair, maintenance services, and parts to the commercial food service industry;• Located in the US.	<ul style="list-style-type: none">• Providers of commercial kitchen repair and maintenance services;• Located in Europe;• Turnover >£5m.

Location: USA

269503 - MEDICAL RECORD MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Tech-enabled provider of outsourced medical records retrieval and litigation support services;• Located in the US.	<ul style="list-style-type: none">• Providers of medical record management services;• Located in the US or Europe;• Turnover >£5m.

Location: USA

8464 - HOME SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of home support services;• Offers a range of services to meet the specific needs of families;• Services include cleaning/ironing, childcare, home support, gardening and cleaning professional spaces;• Located in France.	<ul style="list-style-type: none">• Providers of home support services;• Preference for cleaning, childcare and gardening;• Based in Europe, UK or North America;• Turnover up to €20m.

Location: France

4661 - SALES, MARKETING & SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Group of companies;• Involved in sales, marketing and support services;• Based in Ireland.	<ul style="list-style-type: none">• Businesses involved in sales, marketing and support services;• Located in the UK, ROI and wider Europe;• Turnover in the range of €20m- €50m;• Larger acquisitions would be considered.

Location: Ireland

268147 - PAYROLL & HR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of payroll, HR and time solutions;• Services and cloud-based products that support businesses through the entire employee life-cycle;• Products and services offered globally;• Headquartered in Belgium with offices across Europe.	<ul style="list-style-type: none">• Payroll processing and HR service providers;• Serving international groups and/or SMEs;• Activities in all areas of HR;• Located globally;• Minimum turnover of £10m.

Location: Belgium

257862 - DIGITAL MEDIA TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of technology for digital media;• Automates processes for video advertising in seconds;• Located in the UK.	<ul style="list-style-type: none">• Developers of digital media technology;• Distributing workflow to the global video advertising sector;• Located in Europe;• Minimum EBITDA £500k.

Location: England

261415 - FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of financial services;• Services include tax, payroll, fund administration;• Located in Luxemburg.	<ul style="list-style-type: none">• Providers of financial services including financial compliance consultancies;• Located in Europe;• Minimum EBITDA €250k.

Location: Luxemborg

17065 - RISK CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Risk consultancy group specialising in travel and enterprise risk management;• Proprietary market leading software is used to provide business, security, medical and operational risk management services;• UK-based.	<ul style="list-style-type: none">• Travel management, risk management and relevant internet security businesses;• UK and Europe-based;• EBITDA >£500k.

Location: England

266090 - SECRETERIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Remote secretarial services provider;• Serves SMEs;• Located in Germany.	<ul style="list-style-type: none">• Providers of remote secretarial services;• Includes phone answering, translation services, presentation services and co-working spaces;• Located globally;• Turnover in the range of €5m-€50m;• EBITDA of €500k-€5m.

Location: Germany

265175 - PLANT DESIGNER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Plant designer;• Industries served include pharma, biotech, chemical and oil & gas;• Located in Austria.	<ul style="list-style-type: none">• Designers of plants;• For use in any of the previously served sectors, or similar;• Located in Europe;• Profits in excess of €1m.

Location: Austria

259732 - SURVEYING, TESTING & MEASUREMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Chartered surveying company;• Offers a range of measurement services to public and private sectors;• Experience in major re-development programmes, prestigious property portfolios, national heritage measurement projects, existing and new-build shopping centres and mixed-use assets and developments;• Projects across the UK and Europe.	<ul style="list-style-type: none">• Surveying, testing and measurement businesses;• Serving public and/or private clients;• Located across Europe;• Minimum EBITDA £500k.

Location: England

254325 - MECHANICAL INSTALLER & ELECTRICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Engineering services provider;• Services include mechanical installations, industrial removals, and forklift truck & crane hire & transport;• Located in the UK.	<ul style="list-style-type: none">• Mechanical installations and electrical service providers;• Millwrighting or rigging;• Located in the US and Europe;• Minimum EBITDA £1m.

Location: England

267781 - INTEGRATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of software implementation services;• Offers support to businesses during digital transformation periods;• Partnered with Microsoft and PTC;• Two companies, one specialising in ERP systems and one specialising in Microsoft Dynamics 365;• Clients in the services, trade & logistics, distribution and maintenance industries;• Strong presence in Belgium, France and the Netherlands.	<ul style="list-style-type: none">• Integration service providers;• Specialising in Microsoft Dynamics and PTC;• Located in Western Europe;• Minimum EBITDA €1m.

Location: Belgium

269238 - OUTSOURCED CORPORATE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of corporate services;• Services include accounting, corporate, management, treasury and tax;• Operates across Europe and the US.	<ul style="list-style-type: none">• Providers of outsourced corporate services;• Located in Europe and the US;• Minimum EBITDA of €500k.

Location: Luxembourg

256195 - B2B COMPLIANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• B2B compliance service provider;• Located in France.	<ul style="list-style-type: none">• B2B compliance service providers;• HR, tax, legal and regulatory services;• Located in Europe or North America;• Revenue above €7m.

Location: France

266880 - CAR PARK MANAGEMENT TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer and distributor of car park solutions technology;• Parking technology (plate recognition and monitoring);• Located in the UK.	<ul style="list-style-type: none">• Car park management technology developers;• Parking control systems;• Located in Europe;• Minimum EBITDA £250k.

Location: England

269675 - ENGINEERING CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Engineering consultancy group;• Provides support services to the oil & gas, pharmaceutical and transportation sectors;• Based in France.	<ul style="list-style-type: none">• Engineering consultancy providers;• Active in the oil & gas, nuclear (new build, maintenance, dismantling), renewable energy set-up, public transportation and healthcare sectors;• Located in Western Europe (mainly UK, Benelux and Germany);• Minimum EBITDA €250k.

Location: France

254315 - CALL CENTRE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Call centre solutions provider;• Clients in the consumer finance sector;• Delivers call centre solutions throughout the customer life-cycle relating to debt recovery/collection;• Located in the UK and South Africa.	<ul style="list-style-type: none">• Call centres;• Located in Europe but providing services into the UK;• Minimum EBITDA c.£1m.

Location: England

268211 - B2B EXHIBITIONS & EVENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Event hosting and venue management services provider;• Operations across Western Europe.	<ul style="list-style-type: none">• B2B exhibition and events organisers;• Particular focus on trade shows and exhibition halls;• Located worldwide;• Turnover >€20m;• In the case of a large strategic acquisition, the company would either merge or bring in an investor.

Location: Belgium

257700 - RELOCATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of small relocation services;• Specialises in international relocations;• Services include shipping, insurance and domestic & international removals;• UK branches offer a storage service;• Operates internationally.	<ul style="list-style-type: none">• Relocation service providers;• Operating domestically and cross-border;• Located in Europe;• Maximum turnover c.£10m.

Location: England

267502 - CAR PARKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Car park operator;• Sites across Europe;• Headquartered in Belgium.	<ul style="list-style-type: none">• Car parks;• Owned or long leases;• Located in Europe;• Any size.

Location: Belgium

12225 - ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of fully tested sub-systems and specialist components;• Manufacturing capability extends across a full range of CNC machinery;• Offers gear-cutting capabilities.	<ul style="list-style-type: none">• Engineering businesses active across a range of sectors;• Located across Europe;• Minimum EBITDA £1m.

Location: England

269933 - DEBT COLLECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of credit management services;• Services include debt collection, debt purchases and a reminder service;• Located in Denmark.	<ul style="list-style-type: none">• Debt collection and purchase providers;• Credit control services;• Located in Europe;• Minimum EBITDA £250k.

Location: Denmark

264130 - TRANSCRIPTION & TRANSLATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Technology-enabled translation services;• Expertise includes adobe in design & document, gaming, personal, legal, technical, API, video and website translation;• Services offered across the US, New Zealand and Europe.	<ul style="list-style-type: none">• Transcription and translation service providers;• Located globally;• EBITDA above £500k.

Location: England

250014 - COMPLIANCE RISK SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of compliance risk management and certification services;• Worker protection;• Located in the UK.	<ul style="list-style-type: none">• Developers of compliance risk software;• Safety software;• Located in Europe and the US;• Minimum EBITDA £250k.

Location: Wales

6370 - EVENTS MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Tourism group;• Active in incentive schemes and congresses, event management, outdoor management training, safaris, sport and activities group, spas, hotels and transportation;• Headquartered in the Czech Republic;• Operates globally.	<ul style="list-style-type: none">• Event management businesses;• Tour and package holiday providers;• Spas and hotels;• Tourist travel;• Travel agencies;• Located globally;• Minimum EBITDA of £250k.

Location: Czech Republic

264172 - CLEANTECH EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Producer of wastewater and air purification equipment for the cleantech sector;• Other services include installation & commissioning, technical customer service and facility optimisation;• Located in Germany.	<ul style="list-style-type: none">• Providers and manufacturers of cleantech equipment;• Service providers for the cleantech sector;• Based in Europe, primarily the DACH region;• Turnover in the range of €2m-€20m;• EBITDA of €500k-€3m.

Location: Germany

258632 - INFRASTRUCTURE ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Japanese-listed;• Engineering consultancy specialising in large-scale infrastructure projects in the energy, transportation, urban and public sectors;• Operates across the Far East.	<ul style="list-style-type: none">• Infrastructure engineering consultancies;• Located globally;• Turnover >£10m.

Location: England

6513 - RESEARCH, ANALYTICS & AUTOMATION TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of research and analytics to the financial services sector;• Located in the UK.	<ul style="list-style-type: none">• Providers of bespoke research, analytics and automation technology to the financial services sector;• Located in Europe;• Minimum EBITDA £250k.

Location: England

WASTE & DISPOSAL SERVICES

269671 - LIQUID WASTE MANAGEMENT & DISPOSAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of non-hazardous liquid waste management and disposal services; • Serves the restaurant, hospitality, automotive, manufacturing, power plant and petrochemical industries; • Located in the US. 	<ul style="list-style-type: none"> • Providers of non-hazardous liquid waste management and disposal services; • Located in Europe; • Turnover >£5m.

Location: USA

261975 - E-WASTE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Electronic waste recycling and treatment provider; • Group comprises of a number of companies offering nationwide coverage and logistics services; • Located in Italy. 	<ul style="list-style-type: none"> • Businesses involved in any e-waste segment; • Treatment, recycling, refurbishment or reuse of electronic products; • Located in Europe, Canada and the US; • EBITDA >€500k.

Location: Italy

269459 - WASTE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Overseas; • Provider of waste services; • Recycles metals, plastics, paper and batteries; • Located in the Netherlands; • Operates across Europe and Asia. 	<ul style="list-style-type: none"> • Waste service providers; • Located in Europe and Asia; • EBITDA above €1m.

Location: Netherlands

270155 - WASTE MANAGEMENT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Provider of sustainable waste management services;• Offers services throughout the whole waste management chain;• Serves industrial clients and public authorities;• Deals with hazardous and non-hazardous waste;• Facilities and operations in over 30 locations across Europe.	<ul style="list-style-type: none">• Waste management service providers;• Offering services from on-site recycling to final treatment;• Activities in hazardous and non-hazardous waste;• Services in the treatment of municipal waste, organisation of waste management schemes and systems, management of infrastructure;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

261372 - WASTE MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Certified waste management facility and authorised intermediary for the transferal of waste products;• Creates integrated processes for waste management and the targeted recycling of recovered paper;• Primarily serves paper mills;• Services offered across Germany and has operations in the UK.	<ul style="list-style-type: none">• Waste management businesses;• Located across Europe;• Turnover above £1m.

Location: England

253463 - PAPER RECYCLING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Specialist in recycling;• Current activities focused around the recycling of paper and plastic recycling;• Services include shredding and the destroying of documents;• Services offered across the Netherlands.	<ul style="list-style-type: none">• Paper recycling businesses in new geographies;• Recycling of other materials located in the Netherlands;• Minimum EBITDA €500k.

Location: Netherlands

269465 - INDUSTRIAL RECYCLING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Recycling company;• Activities in plastic, metal, electronic and car recycling;• Headquartered in Belgium;• Recycling plants across Belgium, France and the Netherlands.	<ul style="list-style-type: none">• Industrial recycling businesses;• Focus on metals, plastics and electricals;• Specialist synthetics recyclers;• Located in Europe;• Minimum EBITDA €1m.

Location: Belgium

WATER TREATMENT

268657 - WATER & WASTEWATER MANAGEMENT ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Engineering consulting services provider;• Focus on water and wastewater management;• Located in Japan.	<ul style="list-style-type: none">• Providers of water and wastewater management engineering services;• Located globally;• EBITDA >£1m.

Location: Japan

257784 - WATER TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Provider of water and waste-water equipment;• Offers a range of products for project development, plant engineering and service;• Headquartered in Germany;• Subsidiaries in Germany, the UK and Belgium.	<ul style="list-style-type: none">• Water technology companies;• Providing products or solutions to the end user (municipal or industrial, not consumer);• Industrial companies in any sector;• Located in Europe;• EBITDA above €1m.

Location: Germany