Langcliffe

SUPPORT SERVICES BUYERS

ACQUISITIVE IN SPAIN & PORTUGAL

DECEMBER 2020

Sectors Featured Include: Business Training & Education, Environment/Energy Consultancies, Equipment Hire, Facilities Management, Support Services, Waste & Disposal Services and Water Treatment

SECTORS

To view our buyers targeting Spanish- and Portuguese-based opportunities in the Business Training & Education, Environment/Energy Consultancies, Equipment Hire, Facilities Management, Support Services, Waste & Disposal Services and Water Treatment sectors, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- BUSINESS TRAINING & EDUCATION
- ENVIRONMENT/ENERGY CONSULTANCIES
- EQUIPMENT HIRE
- FACILITIES MANAGEMENT
- SUPPORT SERVICES
- WASTE & DISPOSAL SERVICES
- WATER TREATMENT

BUSINESS TRAINING & EDUCATION

268677 - EDUCATION & HR GROUP (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	• Companies operating in the HR, education
• Group of companies operating in the HR,	and care sectors;
education and care sectors;	 Located globally;
 Multi-billion-Japanese Yen turnover (multi- million-pound turnover). 	• EBITDA >£1m.

Location: Japan

265619 - ALL-THROUGH SCHOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; International schools' operator; Over 20 campuses located across Asia; Well-funded and actively acquisitive. 	 All-through schools (kindergarten/nursery through to Year 12); If not, then age 3-16; Preferably day schools with limited boarding; Will also consider groups of primary schools; Based in South-East Asia, the Middle East, Europe and the Americas; Turnover of at least £5m; Enterprise value up to £100m.

Location: Singapore

ENVIRONMENT/ENERGY CONSULTANCIES

268907 - ENVIRONMENTAL CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Air quality and EHS consultancy firm; Provides environmental and business solutions to clients; Headquartered in the US. 	 Environmental consultancy firms; Providers of a broad range of environmental services; Located globally; EBITDA in the range of \$500k-\$2m.

Location: USA

269364 - ENVIRONMENTAL TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Environmental technology firms;
Environmental consultancy firm;	Services include engineering, procurement
 Offers a range of solutions and services; 	and construction in the environmental field;
Located in Belgium.	 Key focus on technological innovation;
	Located globally;
	• Turnover in the range of £2m-£5m.

Location: Belgium

267609 - ENERGY SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Businesses in the energy service market;
 Provider of renewable energy sources; 	Providers of services to the utilities
• Supplies electricity to homes and businesses;	market and their customers;
• Develops a range of smart meters, heat &	Gas producers;
solar technology and solar battery storage;	Located in Europe;
Serves European clients;	 Minimum EBITDA €1m.
Headquartered in France.	

Location: France

269250 - ENGINEERING CONSULTANCIES & SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Provider of life-cycle consultancy and engineering services; Serves the power, nuclear, gas, industrial and 	 Engineering consultancies and service providers; Active across industrial- and construction- related sectors;
infrastructure sectors;Headquartered in Belgium;	 R&D businesses in water, renewable energy and power;
Global operations.	 Urban and infrastructure design consultancies;
	Located globally;
	• Minimum EBITDA €1m.

EQUIPMENT HIRE

269920 - WORK PLATFORM & HEAVY LIFTING MACHINERY HIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Supplier of aerial work platforms and telescopic forklift trucks to buy & rent; 	 Suppliers of rental services for traditional scaffolding alternatives and heavy lifting machinery; For the construction and industrial
 Provides maintenance, repair and delivery services; Operates a fleet of around 8000 machines; 	 Located in Europe;
 Designed for the construction and maintenance of industrial or commercial buildings; 	• Minimum EBITDA €250k.
Located in France.	

Location: France

265471 - **ASSET RENTAL** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	 Non-construction rental businesses;
 Asset rental business; Divisions include temperature control and refrigeration & catering; 	 Temperature control (excluding power generation) and refrigeration & catering; B2B opportunities only;
 Temperature control division rents units including boilers and air-conditioning; 	 Located in Europe; Minimum EBITDA £500k.
 Refrigeration & catering division rents commercial refrigeration equipment, ovens and coffee machines to non-domestic sectors; 	
• Headquartered in the UK.	

265850 - SCAFFOLDING & LADDER HIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Scaffolding and ladder hire companies;
• Scaffolding and ladder retailer and renter;	Located in Europe;
 Markets include retail, industrial, construction and domestic; 	• Turnover up to £10m.
Offers e-commerce services worldwide;	
• UK-based.	

Location: Wales

FACILITIES MANAGEMENT

269683 - FIRE & LIFE SAFETY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Providers of fire and life safety services;
 Provider of fire and life safety services; 	Located in Europe;
 Services include inspection, service, customised work orders, and installation for fire alarms, sprinklers, fire extinguishers and other fire suppression systems; 	• Turnover >£5m.
National service offering.	

Location: USA

268631 - ELECTRONIC & STAFFED SECURITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	 Businesses in the electronic and staffed security sectors;
 Provider of electronic and staffed security services; 	 Located worldwide;
 Also offers property management and disaster prevention services; 	• EBITDA >£1m.
• Operates across the Far East.	

Location: Japan

264408 - FIRE PROTECTION & LIFE SAFETY CONSULTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;Fire protection and life safety engineering	 Consulting firms specialising in fire protection and life safety;
consultancy;	 Located globally;
 Services offered to building owners, architects, construction teams, nuclear utility owners and government agencies; 	• Minimum EBITDA £250k.
Operates globally.	

Location: USA

3861 - FACILITIES MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

Acquisition Criteria
Facilities management providers;
Services include manned and static
security, cleaning and IT support;
Located globally;
• Turnover in the range of £1m-£5m.

Location: England

8264 - FM SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;International FM services provider;	Provider of FM services;Clients in the retail, leisure, public,
 Services include cleaning, catering, waste management, pest control, landscaping and security; 	 commercial, transport and logistics sectors; Located in Europe;
 Services offered across Europe, Africa, Asia and North America. 	• EBITDA >£1m.

Location: England

6938 - SAFE ACCESS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Supplier of components and bespoke systems	 Suppliers of fall prevention, roof edge protection, barrier & guardrail systems and safe access solutions;
for fall protection solutions, safety railing systems, and safe access equipment for working at height;	 Provision of solutions and products; Located in Europe;
 Products include safety barrier systems, personal fall protection systems, steel to steel connections and work wear; 	 EBITDA up to €40m.
• Located in the UK.	

270581 - FIRE PROTECTION SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	 Installers of fire protection systems;
 Distributor and installer of commercial fire protection products; 	 Service providers of fire protection systems;
 Offers fire suppression products, systems and services globally; 	Located in Europe;Minimum turnover £10m.
Located in Germany.	

Location: Germany

260049 - LONE WORKER PROTECTION (CLICK REFERENCE TO ENQUIRE)

ne Acquirer	Acquisition Criteria
 PE-owned; Lone worker protection provider; Products provided include personal alarms, mobile applications and key-fob personal safety devices; 	 Providers of electronic security and personal safety products; Located in Europe; Minimum EBITDA £250k.
• Located in the UK.	

Location: England

253649 - SAFETY & SECURITY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Safety and security businesses;
 Safety and security business; 	Located in Europe;
 Services include risk audits, security consulting, electronic security, fire detection systems and access control; 	 Revenue above €2m.
• Based in France.	

Location: France

SUPPORT SERVICES

263802 - TRANSLATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;Provider of language services;	Translation services;Particular interest in interpretation;
 Services offered include translations, localisation, interpretation, multilingual SEO and other multi-media services; Headquartered in Wales. 	 Located on the M4 corridor in the UK or in Europe; Turnover up to £1m.

Location: Wales

266940 - WATER MAINTENANCE & INSTALLATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Water maintenance and installation service	 Water maintenance and installation services;
provider;	 No interest in non-water utilities and
 Owners have wide experience of international acquisitions; 	meter reading;Located in Europe;
Based in the South-West.	• Turnover up to £50m.

Location: England

10265 - OIL & LIQUEFIED PETROLEUM GAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Supplier of liquefied petroleum gas and fuel oils; Actively acquisitive. 	 Distributors of oil and liquefied petroleum gas; Also interested in new energy e.g. solar PV, biomass, CHP and energy efficiency services;
	 Located in the UK and Ireland; Will consider Continental Europe; Turnover above £2m.

7670 - BUSINESS DEVELOPMENT & CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	• Development and consultancy businesses;
 Business development partner working with knowledge networks; 	 Offering their clients support through technological and international
• Partners include universities, European	development;
networks, government agencies and global	 Located across Europe;
business organisations;	• Turnover up to £5m.
 Identifies acquisition opportunities and source competitive intelligence; 	
• Active across the UK and Europe;	
 Headquartered in the UK with additional offices in France. 	

Location: England

252643 - EDUCATION PRODUCT SUPPLIER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Direct marketer and supplier of science, lab & safety products; 	 Suppliers of science and lab products to education customers; Also interested in education content
 End market includes education and commercial customers. 	providers e.g. textbooks and online resources;
	Located in Europe;
	• Turnover >£5m.

Location: USA

262442 - TRADEMARK SCREENING & BRAND PROTECTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned; Dravider of trademark ecception and enline	 Providers of trademark screening and online brand protection services;
 Provider of trademark screening and online brand protection services; 	• Located in Europe;
Located in the US.	• Turnover >£5m.

Location: USA

17065 - RISK CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Risk consultancy group specialising in travel and enterprise risk management; 	 Travel management, risk management and relevant internet security businesses; UK and Europe-based;
 Proprietary market leading software is used to provide business, security, medical and operational risk management services; 	• EBITDA >£500k.
• UK-based.	

Location: England

268459 - ENERGY, ENVIRONMENTAL & IT INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Infrastructure provider in the energy, environmental and IT sectors; 	 Providers of electrical power supply, IT/telecoms and HVAC facilities; Located globally;
 Provides electrical power supply, IT/telecoms and HVAC facilities; 	• EBITDA >£1m.
Located in Japan.	

Location: Japan

257862 - DIGITAL MEDIA TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	• Developers of digital media technology;
Developer of technology for digital media;Automates processes for video advertising in	 Distributing workflow to the global video advertising sector;
seconds;	Located in Europe;
Located in the UK.	Minimum EBITDA £500k.

269669 - SPECIAL EDUCATIONAL NEEDS TRANSPORT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of outsourced transportation services to students with special needs; Located in the US. 	 Providers of transportation services to students with special needs; Located in Europe; Turnover >£5m.

Location: USA

266090 - SECRETERIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Providers of remote secretarial services;
Remote secretarial services provider;	Includes phone answering, translation
Serves SMEs;	services, presentation services and co- working spaces;
Located in Germany.	 Located globally;
	• Turnover in the range of €5m-€50m;
	• EBITDA of €500k-€5m.

Location: Germany

263506 - FOOD SAFETY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	 Food safety companies;
• Provider of x-ray inspection services;	X-ray inspection companies in other
 Serves food manufacturers with compliance and food safety issues; 	markets;Companies should serve blue-chip clients
 Used to identify and remove foreign contaminants from food. 	and offer a niche service with limited competition;
	Located globally;
	• Turnover in the range of £5m-£100m.

Location: USA

269503 - MEDICAL RECORD MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Tech-enabled provider of outsourced medical	 Providers of medical record management services;
records retrieval and litigation support services;	 Located in the US or Europe; Turnover >£5m.
• Located in the US.	

Location: USA

4661 - SALES, MARKETING & SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Main Market-listed;Group of companies;	 Businesses involved in sales, marketing and support services;
 Involved in sales, marketing and support services; 	 Located in the UK, ROI and wider Europe; Turnover in the range of €20m- €50m;
• Based in Ireland.	• Larger acquisitions would be considered.

Location: Ireland

259193 - END-TO-END SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK PE-owned; Certification services in international environmental testing, inspection and 	 End-to-end service regarding certified risk and commercial audits, monitoring programmes, remedial recommendations and project management;
 consultancy; Health and safety services in relation to water safety, asbestos and other hazardous materials; 	 Training and education to help businesses stay compliant with health and safety laws;
 Located in the Netherlands. 	Located in Europe;Minimum EBITDA £500k.

Location: Netherlands

258632 - INFRASTRUCTURE ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Japanese-listed;	 Infrastructure engineering consultancies;
• Engineering consultancy specialising in large- scale infrastructure projects in the energy, transportation, urban and public sectors;	 Located globally; Turnover >£10m.
• Operates across the Far East.	

Location: England

259732 - SURVEYING, TESTING & MEASUREMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Chartered surveying company; Offers a range of measurement services to public and private sectors; 	 Surveying, testing and measurement businesses; Serving public and/or private clients; Located across Europe;
 Experience in major re-development programmes, prestigious property portfolios, national heritage measurement projects, existing and new-build shopping centres and mixed-use assets and developments; Projects across the UK and Europe. 	• Minimum EBITDA £500k.

Location: England

269675 - ENGINEERING CONSULTANCY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Engineering consultancy providers;
 Engineering consultancy group; 	• Active in the oil & gas, nuclear (new build,
 Provides support services to the oil & gas, pharmaceutical and transportation sectors; 	maintenance, dismantling), renewable energy set-up, public transportation and healthcare sectors;
Based in France.	 Located in Western Europe (mainly UK, Benelux and Germany);
	• Minimum EBITDA €250k.

Location: France

8464 - HOME SUPPORT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Provider of home support services; Offers a range of services to meet the specific 	 Providers of home support services; Preference for cleaning, childcare and gardening;
needs of families;	• Based in Europe, UK or North America;
 Services include cleaning/ironing, childcare, home support, gardening and cleaning professional spaces; 	 Turnover up to €20m.
Located in France.	

Location: France

6513 - **RESEARCH, ANALYTICS & AUTOMATION TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of research and analytics to the 	• Providers of bespoke research, analytics and automation technology to the
 Provider of research and analytics to the financial services sector; 	financial services sector;
• Located in the UK.	Located in Europe;
	• Minimum EBITDA £250k.

Location: England

264130 - TRANSCRIPTION & TRANSLATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 UK privately-owned; Technology-enabled translation services; Expertise includes adobe in design & document, gaming, personal, legal, technical, API, video and website translation; 	 Transcription and translation service providers; Located globally; EBITDA above £500k.
 Services offered across the US, New Zealand and Europe. 	

250014 - COMPLIANCE RISK SOFTWARE (CLICK REFERENCE TO ENQUIRE)

 PE-owned; Provider of compliance risk management and certification services; Developers of compliance risk management and certification services; 	
certification services:	pliance risk software;
 Worker protection; Located in the UK. 	

Location: Wales

265175 - PLANT DESIGNER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• German PE-owned;	• Designers of plants;
• Plant designer;	• For use in any of the previously served
• Industries served include pharma, biotech,	sectors, or similar;
chemical and oil & gas;	Located in Europe;
Located in Austria.	 Profits in excess of €1m.

Location: Austria

6370 - EVENTS MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	Event management businesses;
Tourism group;	 Tour and package holiday providers;
• Active in incentive schemes and congresses,	• Spas and hotels;
event management, outdoor management training, safaris, sport and activities group,	Tourist travel;
spas, hotels and transportation;	Travel agencies;
Headquartered in the Czech Republic;	Located globally;
Operates globally.	• Minimum EBITDA of £250k.

Location: Czech Republic

269238 - OUTSOURCED CORPORATE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Provider of corporate services; Services include accounting, corporate, management, treasury and tax; Operates across Europe and the US. 	 Providers of outsourced corporate services; Located in Europe and the US; Minimum EBITDA of €500k.

Location: Luxembourg

256195 - B2B COMPLIANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• PE-owned;	B2B compliance service providers;
B2B compliance service provider;	HR, tax, legal and regulatory services;
Located in France.	Located in Europe or North America;
	 Revenue above €7m.

Location: France

268211 - B2B EXHIBITIONS & EVENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian privately-owned;	B2B exhibition and events organisers;
 Event hosting and venue management services provider; 	 Particular focus on trade shows and exhibition halls;
Operations across Western Europe.	Located worldwide;
	 Turnover >€20m;
	• In the case of a large strategic acquisition, the company would either merge or bring in an investor.

Location: Belgium

269933 - **DEBT COLLECTION** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Debt collection and purchase providers;
 Provider of credit management services; 	Credit control services;
 Services include debt collection, debt purchases and a reminder service; 	 Located in Europe; Minimum EBITDA £250k.
Located in Denmark.	

Location: Denmark

266880 - CAR PARK MANAGEMENT TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 PE-owned; Developer and distributor of car park solutions technology; 	 Car park management technology developers; Parking control systems;
 Parking technology (plate recognition and monitoring); Located in the UK. 	Located in Europe;Minimum EBITDA £250k.

Location: England

254315 - CALL CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Call centres;
Call centre solutions provider;	Located in Europe but providing services
• Clients in the consumer finance sector;	into the UK;
 Delivers call centre solutions throughout the customer life-cycle relating to debt recovery/collection; 	• Minimum EBITDA c.£1m.
• Located in the UK and South Africa.	

257700 - RELOCATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Relocation service providers;
 Provider of small relocation services; 	Operating domestically and cross-border;
 Specialises in international relocations; 	Located in Europe;
 Services include shipping, insurance and domestic & international removals; 	Maximum turnover c.£10m.
UK branches offer a storage service;	
Operates internationally.	

Location: England

267502 - CAR PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	• Car parks;
Car park operator;	Owned or long leases;
Sites across Europe;	Located in Europe;
Headquartered in Belgium.	• Any size.

Location: Belgium

268147 - PAYROLL & HR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Dutch PE-owned; Provider of payroll, HR and time solutions; Services and cloud-based products that support businesses through the entire employee life-cycle; Products and services offered globally; Headquartered in Belgium with offices across Europe. 	 Payroll processing and HR service providers; Serving international groups and/or SMEs; Activities in all areas of HR; Located globally; Minimum turnover of £10m.

Location: Belgium

12225 - ENGINEERING (CLICK REFERENCE TO ENQUIRE)

۲he Acquirer	Acquisition Criteria
 UK privately-owned; Provider of fully tested sub-systems and specialist components; 	 Engineering businesses active across a range of sectors; Located across Europe;
 Manufacturing capability extends across a full range of CNC machinery; 	• Minimum EBITDA £1m.
Offers gear-cutting capabilities.	

Location: England

269665 - COMMERCIAL HVAC SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Providers of commercial HVAC services;
 Provider of commercial HVAC services, mechanical services and energy solutions; 	 Located in Europe; Turnover >£5m.
• Located in the US.	

Location: USA

267781 - INTEGRATION SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	 Integration service providers;
 Provider of software implementation services; 	 Specialising in Microsoft Dynamics and PTC;
 Offers support to businesses during digital transformation periods; 	 Located in Western Europe; Minimum EBITDA €1m.
 Partnered with Microsoft and PTC; 	
 Two companies, one specialising in ERP systems and one specialising in Microsoft Dynamics 365; 	
 Clients in the services, trade & logistics, distribution and maintenance industries; 	
 Strong presence in Belgium, France and the Netherlands. 	

Location: Belgium

264172 - CLEANTECH EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;Producer of wastewater and air purification	 Providers and manufacturers of cleantech equipment;
equipment for the cleantech sector;	• Service providers for the cleantech sector;
Other services include installation & commissioning, technical customer service	 Based in Europe, primarily the DACH region;
and facility optimisation;Located in Germany.	• Turnover in the range of €2m-€20m;
• Located in Germany.	 EBITDA of €500k-€3m.

Location: Germany

254325 - **MECHANICAL INSTALLER & ELECTRICAL SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
PE-owned;Engineering services provider;	 Mechanical installations and electrical service providers;
 Services include mechanical installations, industrial removals, and forklift truck & crane hire & transport; 	 Millwrighting or rigging; Located in the US and Europe; Minimum EBITDA £1m.
• Located in the UK.	

Location: England

261415 - FINANCIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 French PE-owned; Provider of financial services; Services include tax, payroll, fund administration; Located in Luxemburg. 	 Providers of financial services including financial compliance consultancies; Located in Europe; Minimum EBITDA €250k.

Location: Luxembourg

269676 - KITCHEN REPAIR & MAINTENANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of commercial kitchen repair, maintenance services, and parts to the commercial food service industry; Located in the US. 	 Providers of commercial kitchen repair and maintenance services; Located in Europe; Turnover >£5m.

Location: USA

16546 - OUTSOURCING & CONTACT CENTRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; BPO and contact centre services provider; Client sectors include banking, telecoms, utilities, insurance and technology; Operates globally. 	 Outsourcing and contact centre service providers; Located globally; Turnover >£2m.

Location: Argentina

WASTE & DISPOSAL SERVICES

269671 - LIQUID WASTE MANAGEMENT & DISPOSAL (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 US PE-owned; Provider of non-hazardous liquid waste management and disposal services; 	 Providers of non-hazardous liquid waste management and disposal services; Located in Europe;
 Serves the restaurant, hospitality, automotive, manufacturing, power plant and petrochemical industries; 	• Turnover >£5m.
• Located in the US.	

Location: USA

261975 - E-WASTE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;Electronic waste recycling and treatment	 Businesses involved in any e-waste segment;
provider;Group comprises of a number of companies	 Treatment, recycling, refurbishment or reuse of electronic products;
offering nationwide coverage and logistics services;	 Located in Europe, Canada and the US; EBITDA >€500k.
Located in Italy.	

Location: Italy

269459 - WASTE SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Overseas;	Waste service providers;
Provider of waste services;	• Located in Europe and Asia;
 Recycles metals, plastics, paper and batteries; 	 EBITDA above €1m.
• Located in the Netherlands;	
• Operates across Europe and Asia.	

Location: Netherlands

270155 - WASTE MANAGEMENT SERVICES (CLICK REFERENCE TO ENQUIRE)

e Acquirer	Acquisition Criteria
 Provider of sustainable waste management services; Offers services throughout the whole waste management chain; Serves industrial clients and public authorities; Deals with hazardous and non-hazardous waste; 	 Waste management service providers; Offering services from on-site recycling tr final treatment; Activities in hazardous and non-hazardou waste; Services in the treatment of municipal waste, organisation of waste manageme schemes and systems, management of
 Facilities and operations in over 30 locations across Europe. 	 Infrastructure; Located across Europe; Minimum EBITDA €1m.

261372 - WASTE MANAGEMENT (CLICK REFERENCE TO ENQUIRE)

The A	cquirer	Acquisition Criteria
•	UK privately-owned; Certified waste management facility and authorised intermediary for the transferal of waste products;	 Waste management businesses; Located across Europe; Turnover above £1m.
•	Creates integrated processes for waste management and the targeted recycling of recovered paper;	
•	Primarily serves paper mills;	
•	Services offered across Germany and has operations in the UK.	

253463 - PAPER RECYCLING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Specialist in recycling; Current activities focused around the recycling of paper and plastic recycling; 	 Paper recycling businesses in new geographies; Recycling of other materials located in the Netherlands;
 Services include shredding and the destroying of documents; Services offered across the Netherlands. 	• Minimum EBITDA €500k.

Location: Netherlands

269465 - INDUSTRIAL RECYCLING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Industrial recycling businesses;
Recycling company;	Focus on metals, plastics and electricals;
 Activities in plastic, metal, electronic and car recycling; 	Specialist synthetics recyclers;Located in Europe;
 Headquartered in Belgium; 	 Minimum EBITDA €1m.
 Recycling plants across Belgium, France and the Netherlands. 	

Location: Belgium

WATER TREATMENT

268657 - WATER & WASTEWATER MANAGEMENT ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
 Overseas; Engineering consulting services provider; Focus on water and wastewater management; Located in Japan. 	 Providers of water and wastewater management engineering services; Located globally; EBITDA >£1m.

Location: Japan

257784 - WATER TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Overseas;	 Water technology companies;
 Provider of water and waste-water equipment; 	• Providing products or solutions to the end user (municipal or industrial, not
 Offers a range of products for project development, plant engineering and service; 	consumer);Industrial companies in any sector;
Headquartered in Germany;	Located in Europe;
• Subsidiaries in Germany, the UK and Belgium.	• EBITDA above €1m.

Location: Germany