

## Acquisition Search: IT Managed Services

## **About the Acquirer**

- PE-owned;
- IT solutions provider;
- Services include cloud infrastructure, network infrastructure, security, disaster recovery and business intelligence;
- Also offers services in software development and business support;
- Focused on mid-market customers nationwide;
- UK-based.

## **Acquisition Criteria**

- IT managed services providers;
- Companies offering cloud infrastructure, business intelligence/data analytics and/or cybersecurity MSP & SIEM services;
- Primarily mid-market customer base (i.e. 250-3,000 employees);
- UK-based;
- Large proportion of recurring/repeatable revenue;
- EBITDA in the range of £250k-£3m.

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