

Acquisition Search: Specialist Management Consultancy

About the Acquirer

- PE-owned;
- Specialist management consultancy;
- Delivers digital transformation in complex and secure environments;
- Works with customers in both the public (including the MoD, secure government and justice & emergency services) and private sectors;
- Operates nationwide;
- Run by an experienced sector operator.

Acquisition Criteria

- Specialist management consultancies providing data analytics, cyber assurance, business analysis & transformation, P3M and procurement services;
- End customers in secure environments (i.e. requiring security check and/or development vetting clearances) with long-term contracts in place;
- Preferably located in London, Bristol, the M4/M5 corridor or Manchester;
- EBITDA in the range of £200k-£2m;
- Gross margin >20%;
- Large proportion of revenue already contracted.

Enquiries should be directed to Helen Postlethwaite at Langcliffe International via email helen.postlethwaite@langcliffeinternational.com.