



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

FEBRUARY 2021

Sectors Featured Include: Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Healthcare Providers, Health/Pharma, ICT, Industrial/Manufacturing, Legal, Leisure, Marketing Communications, Oil & Gas, Plastics & Packaging, Print, Real Estate, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email helen.postlethwaite@langcliffeinternational.com

- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEGAL
- LEISURE
- MARKETING COMMUNICATIONS
- OIL & GAS
- PLASTICS & PACKAGING
- PRINT
- REAL ESTATE
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

BUILDING PRODUCTS

257107 - HOME-GROWN TIMBER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of home-grown timber;• Offers sawn timber, beams and pallets, as well as repair services;• Access to the US rail and communication sectors through a joint venture;• Products offered across the UK.	<ul style="list-style-type: none">• Timber merchants and manufacturers;• Producing a range of products for a number of sectors;• Located in the UK and US;• Minimum EBITDA £250k.

Location: England

272180 - STREET FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Group of companies involved in the design and installation of street furniture, public shelters & bicycle infrastructure;• Key focus on circularity and smart city solutions;• Serves local governments, contractors and public authorities;• Active across Western Europe.	<ul style="list-style-type: none">• Designers and installers of street furniture, shelters & bicycle parking;• Interested in businesses with a manufacturing element but this is not essential;• Located in the UK;• EBITDA between €300k-€5m.

Location: Netherlands

273274 - STEEL STAIRCASES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian PE-owned;• Manufacturer of specialised steel staircases and related products;• Offerings include tailor-made staircases, balconies, railings and glass protection;• Works with builders and architects on projects across the Nordic region;• Located in Denmark.	<ul style="list-style-type: none">• Manufacturers of staircases and related products;• Designers and manufacturers of other household features;• Located in Europe;• Minimum EBITDA €250k.

Location: Denmark

264118 - TIMBER PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of timber products;• Part of a wider timber and building supplies group;• Serves the building, DIY and construction sectors.	<ul style="list-style-type: none">• Timber merchants and manufacturers;• Located across the UK with no interest in Scotland;• Minimum EBITDA £250k.

Location: England

273206 - INSULATION & DRY LINING MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Stockist of insulation and dry lining materials;• Products range from HVAC insulation to roofing and cladding;• Distributes products nationally.	<ul style="list-style-type: none">• Businesses in an allied/complementary marketplace;• Distributors of dry lining and insulation products;• Companies who design/install insulation products and solutions;• Sweet spots are London and the South East;• Turnover above £1m.

Location: England

CHEMICALS

263031 - HIGH PERFORMANCE COATINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of high-performance coatings for a range of industries;• Sectors include defence, aerospace, automotive, railway and heavy industrial;• Operates across the UK and Ireland.	<ul style="list-style-type: none">• Manufacturers of high performance coatings;• Products include paints, varnishes, coatings and finishers;• Adaptable to a range of environments;• Located in the UK;• EBITDA above £250k.

Location: England

CONSTRUCTION

272998 - WATER & WASTEWATER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer, contractor and supplier of sewer & water pipelines;• Provides construction and infrastructure services to the water and wastewater industries;• Operates nationally.	<ul style="list-style-type: none">• Water and wastewater businesses;• Focus on construction of water and water treatment infrastructure;• Located across the UK;• Minimum turnover £1m.

Location: England

272105 - PROPERTY DEVELOPMENT & LAND ACQUISITION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Property development and land acquisition company;• Services include plot sourcing and garden development;• Located in the UK.	<ul style="list-style-type: none">• Property development and land acquisition companies;• Providers of commercial and residential development;• Developers of timber frames;• Located in the UK;• Minimum EBITDA £250k.

Location: England

272750 - PREFABRICATED HOMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer, manufacturer, seller and builder of prefabricated homes;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of prefabricated houses;• Located in Europe;• Minimum EBITDA £250k.

Location: Germany

255554 - UTILITY INFRASTRUCTURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of utility infrastructure networks;• Operates across gas, water, electricity and telecoms;• Headquartered in Belgium;• Further operations in France, Germany and Morocco.	<ul style="list-style-type: none">• Providers of infrastructure services;• Installers of sewage systems, electrical wires and pipelines;• Located across Europe;• Minimum EBITDA €500k.

Location: Belgium

ELECTRONIC

263901 - LOADED ELECTRONIC BOARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian PE-owned;• Manufacturer of loaded electronic boards;• Supplies control systems, cable harnesses and high value-added solutions to machinery manufacturers;• Active across the UK.	<ul style="list-style-type: none">• Manufacturers of electrical control systems;• Providers of sub-contract manufacturing services;• Active in core vertical sectors, as well as complementary fields;• Serving clients across a range of sectors;• Located in the UK, US and Europe;• EBITDA up to £10m.

Location: England

267032 - PRINTED CIRCUIT BOARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of outsourced manufacturing of printed circuit boards;• Offers design consultation, production advice, sourcing and logistics services;• Operates across Europe, Korea and China.	<ul style="list-style-type: none">• Traders of printed circuit boards;• No interest in manufacturing and assembly;• Located across Europe;• Minimum EBITDA €500k.

Location: Netherlands

FINANCIAL GENERAL

273113 - FINANCIAL ADVICE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of financial advice services and products;• Services include financial planning and mortgage advice;• Advises both individuals and businesses;• Located in the UK.	<ul style="list-style-type: none">• IFAs providing complementary or specialised financial advice services or products;• Advising either businesses or private clients;• Located in the UK;• Minimum EDITDA £250k.

Location: England

5901 - FINANCIAL ADVISORY & WEALTH MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of financial advisory and wealth management services;• Offers a range of accountancy, tax, legal, real estate and financial services;• Services offered across the UK.	<ul style="list-style-type: none">• Providers of legal and financial services;• Wealth management firms;• Located in London or the North West;• Minimum EBITDA £250k.

Location: England

FOOD & BEVERAGES

11080 - FOOD & CATERING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of food and catering solutions;• Prepares and delivers frozen & hot meals to hospitals, care homes, nurseries and schools;• Franchises located across Europe and North America.	<ul style="list-style-type: none">• Catering companies;• Serving the education and healthcare sector;• Located in Europe;• Minimum EBITDA £250k.

Location: England

4518 - TOBACCO & BEVERAGES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Wholesaler of tobacco, alcohol, confectionery and hot drinks;• Clients include independent retailers and wholesalers;• Operates from warehouses located in the North of England and Midlands.	<ul style="list-style-type: none">• Distributors of food and drink products;• Operating a membership-led delivery service;• Located in the UK;• Minimum EBITDA £250k.

Location: England

267 - CONFECTIONERY & BAKED GOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of branded and own label confectionery and baked goods;• Serves retail clients;• Products are offered across the UK.	<ul style="list-style-type: none">• Manufacturers of biscuits, cakes and other confectionery products;• Interested in the foodservice sector;• Located in the UK;• Turnover between £2m-£10m.

Location: Scotland

272219 - HOSPITALITY STRATEGY AGENCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Investment firm;• Pursuing food and beverage opportunities;• Acquisitions division of hospitality strategy agency;• Headquartered in London.	<ul style="list-style-type: none">• Hospitality businesses and food & beverage intersections;• Located in the UK;• Turnover in the range of £2m-£20m.

Location: England

272395 - BAKERY GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately owned;• Manufacturer and distributor of bakery products for commercial markets;• Part of a larger European bakery chain;• Large network of wholesalers and distributors;• Provides flexible packaging solutions;• Baking centres located globally.	<ul style="list-style-type: none">• Manufacturers and wholesalers specialising in core bakery ingredients in existing product lines;• Suppliers for home baking;• Focus on retail and industry;• Located globally excluding the US and Western Europe;• EV of €5m-€50m.

Location: England

HEALTH/PHARMA

273263 - DERMATOLOGICAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Producer of a range of dermatological products;• Products include specialist treatments and age-specific, hygiene, prevention & wellness ranges;• Supplies to a variety of healthcare providers, pharmacies & shops nationwide, and direct to consumers online;• Located in Italy.	<ul style="list-style-type: none">• Producers of dermatological ointments and skincare products;• Producers of complementary external pharmaceuticals;• Providers of pharmaceutical research or production capabilities;• Located in the EU;• Minimum EBITDA €500k.

Location: Italy

273209 - HEALTHCARE DOCUMENT MANAGEMENT SAAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of electronic document management solutions and healthcare-focused SaaS solutions;• Offerings include a fully integrated system that digitises patient records and end-to-end clinical content;• Client base includes the NHS and other healthcare providers;• Located in the UK.	<ul style="list-style-type: none">• Developers of electronic document management solutions systems and/or healthcare-focused SaaS;• Providers of integrable administrative and communications software to improve their existing products offering;• Located in the UK;• Will consider international;• Minimum EBITDA £200k.

Location: England

HEALTHCARE PROVIDERS

272102 - VIRTUAL HEALTHCARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of virtual healthcare to the NHS;• Offers a digital platform that connects GPs, consultants and patients;• Located in the UK.	<ul style="list-style-type: none">• Virtual healthcare providers;• Providers of IT monitoring platforms for the healthcare sector;• Located in the UK;• Minimum EBITDA £250k.

Location: England

264374 - BEHAVIOURAL CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of behavioural care;• Operates three divisions: healthcare, children's services and adult care;• Offers customer service for NHS mental health enquiries and referrals;• Extensive network of clinics, hospitals and facilities across the UK.	<ul style="list-style-type: none">• No interest in care homes for adults or children;• Specialist education;• Mental healthcare;• Located across the UK;• Minimum EBITDA £250k.

Location: England

ICT

253094 - ENTERPRISE APPLICATION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer and supplier of enterprise application software to manage workflow;• Software is used via workers' mobile phones;• Located in the UK.	<ul style="list-style-type: none">• Developers and suppliers of worker technology to provide safety alerts, status updates, etc. to workers;• Rostering system software;• Located in the UK;• Minimum EBITDA £250k.

Location: Northern Ireland

272109 - SAAS CONTACT CENTRE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• SaaS contact centre and customer experience platform provider;• Provides cloud-based solutions for IVR payment gateways, automation and applications;• Located in the UK.	<ul style="list-style-type: none">• SaaS platform providers for the contact centre and customer experience sector;• Located in the UK;• Minimum EBITDA £250k.

Location: England

272155 - ONLINE PARKING SPACE RESERVATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of online parking space reservations;• Connects drivers with over 350,000 privately owned and commercially operated parking spaces, available to book on an hourly, daily, or monthly basis;• Allows space owners to rent out parking spaces to earn money.	<ul style="list-style-type: none">• Car park operators and managers with potential to overlay the acquirers' software offering;• Located across the UK;• Turnover up to £10m.

Location: England

272795 - SOFTWARE DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Digital transformation and bespoke software development company;• Products include web applications, cloud systems, desktop applications and mobile apps;• Customers include both established and start-up businesses;• Located in the UK.	<ul style="list-style-type: none">• B2B software development and digital transformation consultancies;• Providers of operational software and bespoke CRM & ERP systems;• Located in the UK;• Minimum EBITDA £250k.

Location: England

272120 - FITNESS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of cloud-based fitness software;• Operates a platform for gym owners to track memberships and personal trainers to track customers progression;• Located in the UK.	<ul style="list-style-type: none">• Developers of fitness management software;• Located in the UK;• Minimum EBITDA £250k.

Location: England

270450 - CRM SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Developer of end-to-end CRM solutions;• Customer sectors include Healthcare and Retail;• Located in Belgium;• Operates globally.	<ul style="list-style-type: none">• Developers of CRM solutions;• Located in Europe;• Turnover between €1m-€15m.

Location: Belgium

250264 - CLOUD COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of cloud communications solutions for small- and mid-sized businesses;• Communication technologies include hosted VoIP, cloud-based contact centres and inbound call management;• Located in the UK.	<ul style="list-style-type: none">• Providers of communication/cloud computing solutions;• Services include cloud security, cloud video conferencing, collaboration and workplace messaging;• Microsoft gold partner/Oe65 and Azzure;• Located in the UK;• Average revenue per customer £5k-£50k per annum;• Minimum EBITDA £250k (£500k post synergy).

Location: England

266955 - EDUCATIONAL & CORPORATE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer and provider of educational & corporate software;• Helps students and employees with reading, writing & numeracy difficulties;• Located in the UK.	<ul style="list-style-type: none">• Developers and providers of education software;• Assistive technology for individuals with learning difficulties;• Located in Europe;• Minimum EBITDA £250k.

Location: Northern Ireland

272655 - IT SERVICES & SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of IT services and solutions;• Offers an integrated IT service from managed services through to cloud technologies;• Services offered across the UK.	<ul style="list-style-type: none">• IT service providers;• Focused on streamlining operations;• Located across the UK;• Minimum EBITDA £250k.

Location: England

273105 - FIBRE INFRASTRUCTURE & TELECOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of national fibre infrastructure and telecoms services;• One-stop-shop for communications solutions;• Serves both B2B and B2C;• Located in Ukraine.	<ul style="list-style-type: none">• Suppliers of consumer and business telecoms solutions;• Includes providers of data transmission, internet access, telephone & television, video conferencing & surveillance, satellite communications and cloud solutions;• B2C preferable but also B2B;• Located in Europe, preferably Ukraine;• Minimum EBITDA €500k.

Location: Ukraine

269095 - B2B UNIFIED TELECOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• B2B unified communications provider;• Services include mobile, collaboration and cloud-hosted solutions;• Located in the Netherlands.	<ul style="list-style-type: none">• B2B unified communications businesses;• Providers of collaborative technology;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

272753 - MISSION-CRITICAL DATA CENTRE TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Designer and manufacturer of technology products for mission-critical data centres and remote workplace solutions;• Solutions include physical/virtual workstations and virtual desktops;• Located in the UK.	<ul style="list-style-type: none">• Solution providers for remote working;• Providers of support and technology centres;• Located in the UK;• Minimum EBITDA £250k.

Location: England

273230 - PAYROLL SAAS SYSTEM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of a cloud-based payroll SaaS system;• Fully integrable with other HR and accounting software;• Client base of primarily UK small and medium businesses.	<ul style="list-style-type: none">• Providers of cloud-based payroll SaaS solutions;• Developers of compatible HR or accounting automation software;• Focused on small- and medium-sized businesses;• Located in the UK and Europe;• Minimum EBITDA £200k.

Location: England

273125 - STRATEGIC BUSINESS CONSULTING & TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of strategic business consulting and technology services;• Specialisms include digital transformation, cloud first/cloud migration, customer engagement, DevOps, data & analytics and automation;• Diverse blue-chip client base;• Located in the UK, Romania and Lithuania.	<ul style="list-style-type: none">• Providers of strategic consulting and technology services;• Advisors in business, product and digital strategy;• Developers of product and/or technology innovation programmes;• End-to-end digital transformation to streamline operations and reduce costs;• Located globally;• Minimum EBITDA £250k.

Location: England

INDUSTRIAL/MANUFACTURING

254109 - HEAT EXCHANGERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of heat-exchangers;• Designs, manufactures, installs, services & repairs economisers, waste heat boilers, land & marine boilers, steam air heaters and other pressure parts;• Based in the UK;• Operates worldwide.	<ul style="list-style-type: none">• Manufacturers of heat exchangers, boilers and heaters;• Offering installation, service and repairs;• Located globally;• Turnover >£1m.

Location: England

273239 - SHELL & TUBE HVAC EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of shell & tube heat exchangers, air coolers, pressure vessels and condensers;• Located in the South East.	<ul style="list-style-type: none">• Manufacturers of heat exchangers, air coolers, pressure vessels and condensers;• Located in the UK;• EBITDA above £500k.

Location: England

271566 - STRUCTURAL STEEL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish privately-owned;• Structural steel firm;• Services include engineering, fabrication, erection, cladding and decking;• Sectors include but not limited to pharmaceutical, commercial, leisure and retail.	<ul style="list-style-type: none">• Steel fabricators and related services;• Located in the UK;• Deal size in the range of £5m-£10m.

Location: Ireland

253925 - CLEAN AIR TECHNOLOGY EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of clean air technology equipment;• Supplies bespoke and own design lab equipment & clean room consumables;• Distributes third party equipment globally, through websites with e-commerce capabilities.	<ul style="list-style-type: none">• Manufacturers and distributors of lab equipment and clean room consumables;• Products such as water baths and emergency showers;• Active across life sciences, pharmaceutical and food industries;• Located across the UK;• Profitable and cash generative.

Location: England

256644 - DIVERSE HOLDING COMPANY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Diverse holding company;• Services include automotive aftermarket (passenger & CV), engineering services and manufacturing;• Operates globally across numerous sectors.	<ul style="list-style-type: none">• Product lifecycle logistics including repair, servicing, maintenance and overhaul;• Areas of interest are renewable energy, autonomous vehicle components, EV battery second life value chain and 3D printing/additive manufacturing & rapid prototyping;• Aerospace and automotive industries;• Located in the UK, Europe, GCC and the US;• Revenue between £1m-£10m but will consider larger;• EBIT margin between 5%-10%.

Location: England

272167 - WHEEL MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of wheels for off-highway vehicles;• Targets are agriculture, construction and mining vehicles;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of wheels;• Located in Europe;• Minimum EBITDA £250k.

Location: England

LEGAL

256571 - HR & EMPLOYMENT LAW *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of HR, employment law and health & safety services;• Supports employers of all sizes from all sectors.	<ul style="list-style-type: none">• Developers of health and safety software;• Providers of HR services;• Contractual/recurring services;• Located in the UK;• Maximum EBITDA £3m.

Location: England

LEISURE

258980 - ONLINE GAMING & GAMBLING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Online gaming and gambling brand;• Offers sports betting and gaming as well as fundraising solutions through sweepstakes & lotteries;• Based in Canada.	<ul style="list-style-type: none">• Online gaming brands;• Sectors include betting, gaming and sponsorship;• Businesses with club rights and relationships are of interest;• Retail and online sports betting as well as Vegas and casino gambling within the US;• Located in the UK and North America;• Minimum EBITDA £250k.

Location: Canada

MARKETING COMMUNICATIONS

263212 - DIGITAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Digital marketing services provider;• Specialises in gaming and online gambling.	<ul style="list-style-type: none">• Digital marketing providers;• SEO agencies with a focus on PR-based link building;• Located globally with a preference for the US, Asia and parts of Europe;• Turnover above £1m.

Location: England

269697 - DISPLAYS & SHOWROOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Designer and manufacturer of exhibition stands, displays & showrooms;• Designs, manufactures, stores, transports, assembles and disassembles;• Products can be 2D or 3D and can be visual, audio-visual, digital or interactive;• Serves a number of international brands.	<ul style="list-style-type: none">• Designers and manufacturers of professional exhibition stands & displays;• Interior designers of commercial rooms and buildings;• Located across Europe;• Turnover up to €50m.

Location: Belgium

OIL & GAS

272123 - SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of rental, infrastructure and support services to the energy industry;• Located in the UK.	<ul style="list-style-type: none">• Providers of support and other outsourced services to the energy industry;• Located in Europe and the US;• Minimum EBITDA £250k.

Location: Scotland

PLASTICS & PACKAGING

256467 - LUXURY & RETAIL PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of luxury and retail packaging;• Products are made from paper, polythene and fabric;• Also manufactures tissue paper, stickers and ribbon;• Serves the healthcare, cosmetics, fashion and footwear retail sectors;• Operates in all key manufacturing regions of Asia;• Global partnerships;• Headquartered in the UK.	<ul style="list-style-type: none">• Manufacturers of luxury packaging;• Products including bags, boxes, ribbons, etc.;• Serving a range of end markets;• Located across the UK and Asia;• Minimum EBITDA £250k.

Location: England

PRINT

273249 - DIGITAL DOCUMENT LIFECYCLE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of digital document lifecycle solutions;• Provides legal workflow and workspace technology, helping teams draft, collaborate and manage their work;• Primarily legal focused but also serves clients in life sciences and corporate organisations;• Located globally.	<ul style="list-style-type: none">• Developers of legal workflow and workspace SaaS solutions;• Providers of documentation productivity applications;• Preferably tailored for use by legal, life-science or corporate clients;• Located globally;• Minimum EBITDA \$250k.

Location: US

REAL ESTATE

15342 - INTEGRATED PROPERTY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of integrated property services;• Part of a wider estate agency and property service group;• Offers services including sale & purchase, re-mortgage, legal representation, asset management and financial services;• Services offered across the UK.	<ul style="list-style-type: none">• Property service providers with a focus on residential properties;• Located in the UK with a preference for underrepresented areas;• Turnover up to £20m.

Location: England

RECRUITMENT

273049 - RECRUITMENT AGENCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Recruitment agency;• Provides personnel to the retail industry;• Offers permanent and temporary positions;• Operates globally.	<ul style="list-style-type: none">• Recruitment agencies operating within the industrial sector;• Providers of personnel for temporary positions in the warehousing, logistics, transport and driving sectors;• Second tier management team in place who are keen to remain with the business post-sale;• Located in the UK;• EBITDA between £500k-£1m.

Location: England

RETAIL/CONSUMER

4626 - CONSUMER BRANDS GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group made up of several consumer brands;• Owns several outdoor sports brands;• Distributes worldwide.	<ul style="list-style-type: none">• Consumer brands;• Strong interest in outdoor sport brands;• Looking to diversify;• Located in the UK;• Turnover above £1m.

Location: England

14027 - SPORTSWEAR BRAND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Sportswear leisure brand;• Manufactures and sells children's and adult clothing;• Products focused around hiking, travelling, skiing and snowboarding;• Sells across the UK through physical stores and online.	<ul style="list-style-type: none">• Sportswear and outdoor activity brands;• Sold through physical and online stores;• Located across the UK;• Minimum EBITDA £500k.

Location: England

16320 - GARDEN CENTRES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Independent group of garden centres;• Supplies a range of horticultural and garden products;• Located nationwide.	<ul style="list-style-type: none">• Garden centres;• Located across the UK;• Minimum EBITDA £250k.

Location: Scotland

271738 - MOBILE PHONE ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer and retailer of mobile phone accessories;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and online retailers of mobile phone accessories;• Located in the UK;• Minimum EBITDA £200k.

Location: England

271157 - BOUQUETS OF FLOWERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Online retailer and distributor of flowers;• Delivers bouquets direct to consumer's doors;• Operates across the UK and Netherlands.	<ul style="list-style-type: none">• Distributors of flowers;• Located across the Benelux and UK;• Minimum EBITDA €500k.

Location: Netherlands

272385 - EROTIC PRODUCTS & ENTERTAINMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Online retailer of erotic products and entertainment;• Develops and manages concepts for online shops and entertainment providers;• Operates as a B2B and B2C sales platform;• Manages the entire chain of online sales, from operating secure websites to product packaging and delivery;• Located in the Netherlands.	<ul style="list-style-type: none">• Online retailers of erotic products;• Sales platforms for erotic products and entertainment;• Located in Europe;• Minimum EBITDA €250k.

Location: Netherlands

SOFT FM

271958 - FIRE & SECURITY GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Fire and security group;• Provides a range of fire and security services through separate divisions;• Services offered across the UK.	<ul style="list-style-type: none">• Providers of fire and security services;• Also interested in general FM businesses;• Located across the UK;• Minimum EBITDA £250k.

Location: England

273277 - FACILITY MAINTENANCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian PE-owned;• Provider of facility maintenance services;• Services include all round cleansing offerings, handymen and plant services;• Clients nationwide;• Headquartered in Denmark.	<ul style="list-style-type: none">• Providers of any facility maintenance services;• Specifically commercial premises or facilities;• Located in the Nordics;• Minimum EBITDA \$250k.

Location: Denmark

272344 - FIRE DETECTION & LIFE SAFETY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of fire detection and life safety systems;• Designs, supplies and installs a range of fire protection and alarm systems to schools, leisure centres, healthcare sectors, residential estates & commercial estates.	<ul style="list-style-type: none">• Suppliers of fire and security systems;• Maintenance systems;• Located in the UK;• Minimum EBITDA £250k.

Location: England

SUPPORT SERVICES

17118 - FACILITIES SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Facilities services provider;• Static and multiple site portfolios.	<ul style="list-style-type: none">• Facilities services providers;• Soft and hard services• Located in the UK;• Minimum EBITDA £500k.

Location: England

272663 - CONTRACTOR MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Outsourced contractor management provider;• Offers payroll and contracting solutions;• Located in the UK.	<ul style="list-style-type: none">• Providers of payroll and processing for contractors;• Delivery logistics service providers;• Located in the UK;• Minimum EBITDA £400k.

Location: England

255699 - INVENTORY MANAGEMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of outsourced inventory management solutions;• Serves IT maintenance companies and OEMs;• Holds long-term recurring contracts with large blue chip customers;• Services offered across the UK.	<ul style="list-style-type: none">• Providers of IT solutions for businesses supporting critical hardware;• Serving the enterprise server, storage and networking market;• Providers of managed inventory solutions, technical lifecycle and training services;• Located across the UK;• Minimum EBITDA £250k.

Location: England

256518 - WIND TURBINES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Wind turbine installer and maintenance business;• Focused on supplying small scale turbines to the farming sector;• UK-based.	<ul style="list-style-type: none">• Businesses involved in wind turbine installation, maintenance and engineering;• UK-based;• Any turnover and EBITDA considered.

Location: England

272079 - PRE-EMPLOYMENT TRAINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of pre-employment training services;• Offers digital apprenticeship programmes and skill workshops;• Sectors include construction, health & social care, IT and logistics;• Located in the UK.	<ul style="list-style-type: none">• Providers of pre-employment training, career progression support and recruitment services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

7291 - OIL & ENVIRONMENTAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of oil and environmental services;• Supplier of risk reduction services including hazardous disposals, water treatment and preventative maintenance;• End-to end solution provider from design to processing;• Located in the UK.	<ul style="list-style-type: none">• Providers of environmental risk reduction services;• Services to include spill response, chemical hazmat response, environmental consultants, forecourt services, fuel services and processing of contaminated soils or hazardous waste;• Located in the UK;• Minimum EBITDA £250k.

Location: England

265894 - PLANT & TOOL HIRE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of plant and tool hire services;• Serves builders and contractors nationwide.	<ul style="list-style-type: none">• Plant and equipment hire businesses;• Heavy and light equipment;• Located across the UK;• Turnover up to £50m.

Location: England

269695 - ASBESTOS REMOVAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Certified asbestos removal business;• Services are offered to contractors, private individuals, demolition and other removal businesses;• Contains operation through hermetic, non-hermetic zones and incubator bags;• Operates across the Netherlands and Belgium.	<ul style="list-style-type: none">• Specialised asbestos removal businesses;• Main contractors or subcontractors;• Working on buildings or ships;• Located in the Benelux, France or Germany;• Turnover up to €50m.

Location: Belgium

269699 - OUTSOURCED CUSTOMER RELATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Provider of outsourced services focused around customer relations;• Wide range of services offered that help businesses acquire customers, manage their admin and develop & retain their customers' client base;• Offices in Belgium and Morocco.	<ul style="list-style-type: none">• Call centres;• Telemarketing businesses;• Located in the Netherlands and France;• EBITDA up to €10m.

Location: Belgium

262598 - STORAGE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of storage solutions;• Offers storage solutions for domestic, business and office spaces;• Operates from a network of branches across the UK.	<ul style="list-style-type: none">• Self-storage companies;• No interest in logistics and storage;• Some interest in removal businesses;• Located across the UK;• Minimum EBITDA £500k.

Location: Wales

TRANSPORT/DISTRIBUTION

271954 - INDUSTRIAL TOOLS & EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of industrial tools and equipment;• Products include power tools, fasteners, abrasives, sealants and PPE.	<ul style="list-style-type: none">• Distributors of industrial equipment;• Located in the UK;• Any size.

Location: England

253798 - ARTS, CRAFTS & EDUCATIONAL SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Importer and distributor of arts & crafts, educational and fundraising products;• Supplies schools and charities across the UK and overseas.	<ul style="list-style-type: none">• Distributors of arts & crafts and educational supplies;• B2B;• Located across the UK;• Minimum EBITDA £100k.

Location: England

GENERALIST

271881 - HNWI *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• HNWI;• Leading a team that is the frontrunner to buy 42 pubs from Stonegate;• Special advisor to CEO of FinnCap Group (stockbroker);• Team members include directors from major names in the travel sector;• UK-based.	<ul style="list-style-type: none">• Travel businesses;• Located in the UK;• Any size.

Location: England

272696 - MBO SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE firm;• Provides MBO solutions;• UK-based.	<ul style="list-style-type: none">• Sector agnostic;• Strong management team in place;• UK-based;• EBITDA in the range of £250k-£1.5m.

Location: England

272962 - TECHNOLOGY & SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE firm;• Management team has over 60 years' experience operating and investing in technology/software companies;• The team have led over 30 software acquisitions;• UK-based.	<ul style="list-style-type: none">• B2B software and services businesses;• Proven product or service;• Located in Europe;• Turnover between €5m-€50m;• EBITDA between €(10m)-€20m.

Location: England

271107 - IRISH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">Irish PE firm;Family of companies;Invests in Irish SMEs.	<ul style="list-style-type: none">Sector agnostic;Located in Ireland;Profit >€1.5m.

Location: Ireland

253261 - RESIDENTIAL & COMMERCIAL INVESTMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">PE firm;Specialises in residential and commercial investments;Located in the UK.	<ul style="list-style-type: none">Property investments in the residential and commercial sectors;Located in the UK;Any size.

Location: England

270202 - SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">Search fund;Group of family offices that have pledged £20m to the fund;Total fund size £100m;Located in the UK.	<ul style="list-style-type: none">Sector agnostic excluding the chemicals market;Located in the UK;Flexible on deal size, maximum EBITDA £10m.

Location: England

259470 - CANADIAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">Canadian PE firm;Pursues 100% share investments in businesses;Investments across Canada and Europe.	<ul style="list-style-type: none">Manufacturing, business services, distribution and retail;Located in North America and Europe;EBITDA between \$750k-\$2.5m.

Location: Canada

272162 - MBI CANDIDATE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• MBI candidate;• Experienced investment professional with many years working in transactions services;• Also experienced CFO/COO in the FM and catering sectors;• UK-based.	<ul style="list-style-type: none">• Contract catering or facilities management;• Management looking for full or partial exit;• UK-based, specifically the South East or East Midlands;• EBITDA in the range of £500k-£1m.

Location: England