



NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

APRIL 2021

Sectors Featured Include: Building Products, Chemicals, Electronic, Financial General, Food & Beverages, Health/Pharma, ICT, Industrial/Manufacturing, Legal, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Support Services, Transport/Distribution and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- BUILDING PRODUCTS
- CHEMICALS
- ELECTRONIC
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- HEALTH/PHARMA
- ICT
- INDUSTRIAL/MANUFACTURING
- LEGAL
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- RECRUITMENT
- RETAIL/CONSUMER
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

BUILDING PRODUCTS

252941 - WINDOW & DOOR MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of windows and doors;• Product range includes PVCu & aluminium windows and doors, and composite doors;• Located in the UK.	<ul style="list-style-type: none">• Fabricators and distributors of customised windows and doors;• High-end PVCu installers;• Located in the UK;• Minimum EBITDA £500k.

Location: England

274326 - BATHROOM & KITCHEN FITTINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Producer and supplier of bathroom & kitchen fittings for public, commercial and residential sectors;• Products include taps, sinks, shower systems, flush systems, bathroom appliances and water management systems;• Positioned across key European markets;• Headquartered in Switzerland.	<ul style="list-style-type: none">• Producers and suppliers of kitchen & bathroom fittings, bathroom appliances and water management systems;• Providing to residential, commercial or public sectors;• Located in Europe;• Minimum EBITDA €250k.

Location: Switzerland

264209 - PVC WINDOWS & DOORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of PVC windows and doors;• Located in the Midlands.	<ul style="list-style-type: none">• Manufacturers of windows and doors;• Located in the UK;• Turnover in the range of £500k-£10m.

Location: England

CHEMICALS

274233 - SPECIALIST CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of specialist chemicals for the global polymer industry;• Provides a wide range of water-based additives, and colloidal dispersion and emulsions;• Products sold under its own brands;• Headquartered in the North East.	<ul style="list-style-type: none">• Manufacturers of water-based additives for polymer latex, paints and adhesives;• Producers of aqueous colloidal dispersions and emulsions;• Located in the UK or Europe;• Minimum EBITDA £250k.

Location: England

274504 - COATINGS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of coatings and other solutions;• For insulation, fire protection, acoustic correction and condensation control;• Offers advisory, application and inspection services to building managers;• Headquartered in France with global operations.	<ul style="list-style-type: none">• Providers of specialist coatings & solutions for building maintenance and protection;• Located in Europe, primarily France and surrounding regions;• Minimum EBITDA €250k.

Location: France

ELECTRONIC

251547 - PASSENGER TRANSPORT INFORMATION SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Provider of information systems, software services and technical services;• To the passenger transport market;• Solutions include telematics and onboard CCTV;• Headquartered in the UK.	<ul style="list-style-type: none">• Providers of software-based solutions to the passenger transport market;• Keen interest in rail and bus travel;• Located in the UK;• EBITDA above £500k.

Location: England

274081 - WIRELESS SURVEILLANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Supplier of remote wireless surveillance solutions;• Offers CCTV, site security, body cameras, and supporting managed services;• Customers in a range of sectors including construction, transport, events, local authorities and housing associations;• Located across the UK and in the US.	<ul style="list-style-type: none">• Suppliers of wireless surveillance products;• Specialists in industry specific surveillance and security solutions• Located in Europe or the US;• Minimum EBITDA £250k.

Location: England

274134 - SMART CITY PARKING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of smart city tech-based parking solutions;• Products include single & multi-space parking meters, sensors, digital payment, enforcement and management software;• Global customer base;• Headquartered in the US;• Locations across North America and Europe.	<ul style="list-style-type: none">• Providers of parking solutions including individual or multi-space meters, pay stations or sensors;• Developers of digital payment and parking management solutions;• Located in North America or Europe;• Minimum EBITDA \$500k.

Location: USA

FINANCIAL GENERAL

273415 - NOT-FOR-PROFIT INSURANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of insurance solutions for the not-for-profit (NFP) sector;• Customers include charities, social housing groups and sports clubs;• Located in Ireland.	<ul style="list-style-type: none">• Brokers in the NFP insurance space;• Providers of insurance solutions in other specialty insurance areas;• Located in Ireland;• Minimum EBITDA £250k.

Location: Ireland

274227 - INSURANCE BROKERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of bespoke commercial and personal insurance advice and solutions;• Client base across a wide range of end markets;• Also offers personal home, travel and car insurance;• Headquartered in the North West.	<ul style="list-style-type: none">• Independent insurance brokers;• Specialists in either commercial or personal insurance;• Located in the UK;• Minimum EBITDA \$200k.

Location: England

FOOD & BEVERAGES

274034 - FOOD MANUFACTURING & DISTRIBUTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Importer and supplier of food products;• Products include ready meals, tinned products and condiments;• Supplies the retail sector;• UK-based.	<ul style="list-style-type: none">• Food manufacturing or distribution businesses;• Located in the North of England;• Turnover in the range of £2m-£20m.

Location: England

273880 - DAIRY-BASED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Overseas;• Processor and producer of dairy-based products;• Products include butter, cream, yoghurt and a range of plant-based dairy alternatives;• Headquartered in Switzerland;• Operates across Europe and the US.	<ul style="list-style-type: none">• Producers of dairy and dairy alternatives;• Distributors and retailers of dairy products;• Located in Europe;• Minimum EBITDA of €250k.

Location: Switzerland

HEALTH/PHARMA

274528 - CUSTOM PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of custom pharmaceutical solutions;• Manages the entire process from development and manufacture, to registration and marketing;• Own brand products supplied predominantly to pharmacies via wholesalers;• Also manufactures and distributes medication for clinical trials;• Supplies pharmacies across the Netherlands.	<ul style="list-style-type: none">• Manufacturers of pharmaceuticals and supplements;• Distributing products through wholesale channels;• Located in the Benelux;• Minimum EBITDA €500k.

Location: Netherlands

272620 - MEDHEALTH CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Medhealth consultancy;• Offers healthcare communication and medical affairs support;• For pharmaceutical, biotechnology, vaccine, device and diagnostic companies worldwide;• Based in the UK;• Further offices in Canada.	<ul style="list-style-type: none">• Medhealth and MedTech businesses;• Healthcare marketing firms;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274071 - MEDICAL DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of medical devices for weight loss & combatting obesity;• Operates across the US.	<ul style="list-style-type: none">• Designers and manufacturers of weight loss devices & products;• Located in the US and UK;• Minimum EBITDA \$250k.

Location: USA

ICT

272031 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of comprehensive IT managed services;• Services include system planning, installation and ongoing management services of IT infrastructure;• Solutions include cloud, server, security & firewall, disaster recovery, virtualisation and storage solutions;• Contracted clients across the UK;• Located in the West Midlands.	<ul style="list-style-type: none">• Providers of IT managed services;• Located in the UK;• Minimum EBITDA £200k.

Location: England

274238 - MOBILE TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Mobile technology provider;• Provides affordable mobile internet devices;• Equity funded;• Team has significant experience in the technology refurbishment industry.	<ul style="list-style-type: none">• Businesses providing phone and laptop refurbishment;• Value added resellers in the telecoms sector;• SaaS/software businesses with recurring revenues;• Insurance and commercial property brokers;• Recruitment businesses;• Environmental and social impact businesses including those in the renewables and recycling sectors;• Located globally;• Any size.

Location: England

274794 - EPOS SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • PE-owned; • Provider of EPOS solutions and mobile payment software; • Provides to the education, retail and hospitality industries; • Based in the UK with operations across Europe. 	<ul style="list-style-type: none"> • Suppliers of point of sale and payment software; • Located in the UK; • Minimum EBITDA £250k.

Location: England**274090 - LEGAL IT MANAGED SERVICES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • PE-owned; • Provider of cloud computing and managed IT services for law firms; • Services offered across the UK. 	<ul style="list-style-type: none"> • Legal specialist managed service providers; • Located in the UK; • Minimum EBITDA £250k.

Location: England**274422 - CYBER SECURITY PLATFORMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • PE-owned; • Provider of specialist cyber security platforms for the alternative investments industry; • Developer of integrated proprietary security solutions; • Customers include hedge funds, family offices, private equity companies, real estate, and venture capital firms; • Headquartered in the US, also located in the UK. 	<ul style="list-style-type: none"> • Providers of enterprise grade cyber security solutions and advisory services; • Especially those specialising or serving investment firms; • Located in North America or Europe; • Minimum EBITDA \$250k.

Location: USA

274333 - DIGITAL TRANSFORMATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of digital transformation services;• Services include consulting and software development;• Global blue-chip customer base;• Located in the US.	<ul style="list-style-type: none">• Developers of enterprise-grade software, apps and platforms;• Providers of digital transformation support services;• Located in the US or Europe;• Minimum EBITDA \$250k.

Location: USA

261277 - TECHNOLOGY & PROPERTY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK investment vehicle;• Invested in a number of technology businesses;• Funding readily available.	<ul style="list-style-type: none">• Sectors of interest are technology and property;• Preferably located in the South, up to the M62 corridor;• Turnover in the range of £500k-£10m.

Location: England

274311 - MANAGED NETWORK SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of managed network solutions and services;• Offerings include data centres, communications, cloud, IoT and security solutions;• Services include system design, installation and ongoing management;• Global customer base;• Located in Scotland.	<ul style="list-style-type: none">• Providers of bespoke managed network services;• Located in Europe or the US;• Minimum EBITDA £200k.

Location: Scotland

254104 - CYBER SECURITY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Developer of cyber security solutions for company's datacentres, networks and applications;• Provider of system design, testing, and consulting support services;• Blue chip clients across finance, media, broadcasting and government;• Located in the UK.	<ul style="list-style-type: none">• Developers of enterprise grade cyber-security solutions;• Providers of outsourced cyber security management and consultancy services;• Located in the UK;• Minimum EBITDA \$200k.

Location: England

17021 - ONLINE SOFTWARE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of online software solutions;• Part of a wider software group;• Offers cloud-based expense, contract & workforce management, business process and System Z solutions;• Operates across the UK.	<ul style="list-style-type: none">• Providers of cloud-based HR and financial process management software;• Located in the UK;• Minimum EBITDA £200k.

Location: England

13558 - MEDIA & ENTERTAINMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of managed services and tools for the media & entertainment industry;• Services include network connectivity, remote collaboration, file transfer, cloud storage and media security;• Located in the UK.	<ul style="list-style-type: none">• Providers of technological solutions to the media and entertainment sector;• Connectivity, media services and collaboration software developers;• Located in the UK;• Minimum EBITDA £250k.

Location: England

259493 - ENGINEERING SOFTWARE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• STAR-listed;• Provider of engineering software solutions;• Offers products and services across aerospace, aviation, industrial, automotive and FinTech markets;• Products for business- and mission-critical processes;• Serves an international client base;• Headquartered in Italy.	<ul style="list-style-type: none">• Business- and mission-critical engineering service providers;• Offering a range of software and digital products;• Active across aviation and retail markets;• Located in the UK, Germany and France;• Minimum EBITDA €250k.

Location: Italy

INDUSTRIAL/MANUFACTURING

8699 - DOOR & WINDOW REINFORCEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Suppliers of steel and aluminium for door & window reinforcement;• UK-based.	<ul style="list-style-type: none">• Metal bending companies;• Interested in distressed;• Located in the UK and Ireland;• Minimum EBITDA £250k.

Location: England

272172 - INDUSTRIAL PLANT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Specialist in bearings, power transmission, fluid power & engineering services;• Offers bearings, linear, transmission, lubrication & adhesives, fluid power pneumatic & hydraulic, conveyor products, sealings and other accessories;• Provides training sessions to increase knowledge of specific applications;• Offers services across Europe.	<ul style="list-style-type: none">• Industrial plant machinery services;• Specialists in bearings, power transmission, fluid power & engineering services;• Businesses to extend geographical footprint or to add specialisation within its existing range of activities;• Located in Europe;• Minimum EBITDA £250k.

Location: Wales

274055 - OFFICE SEATING & BACK CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Manufacturer of bespoke office seating and back care products;• UK-based.	<ul style="list-style-type: none">• Designers and manufacturers of specialist chairs in the UK;• Distributors of office furniture in Europe;• Minimum EBITDA £250k.

Location: England

271462 - OFFSHORE EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Supplier of containers and cabins; • To oil & gas and offshore wind facilities; • Sells to customers in oil and gas regions globally. 	<ul style="list-style-type: none"> • Businesses selling or renting specialist equipment to the oil & gas, renewables (particularly offshore wind and industrials/business services); • Technical service solutions are also of interest; • Located globally; • Minimum EBITDA £500k.

Location: Scotland**274447 - STEEL, WOOD & COMPOSITE PRODUCTS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UAE privately-owned; • Manufacturer of steel, wooden and composite products; • Products include doors, windows, cabinets and wardrobes; • Part of a substantial UK investment group. 	<ul style="list-style-type: none"> • Manufacturers of steel, wooden & composite doors, windows and associated products; • Located in the UK, Europe and the US; • Turnover above £3m.

Location: UAE**274441 - RETAIL DISPLAYS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Designer and manufacturer of retail displays; • Clients include global brands and UK independents; • Part of a substantial investment group. 	<ul style="list-style-type: none"> • Manufacturers of retail displays; • Located in the UK, Europe and the US; • Turnover above £3m.

Location: England

LEGAL

274359 - TECH-ENABLED LEGAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of tech-enabled legal services;• Advising on both personal and commercial law;• Network of consultant lawyers nationwide;• Headquartered in the South East.	<ul style="list-style-type: none">• Providers of commercial and personal legal services;• Developers of SaaS platforms and solutions supporting the legal sector;• Located in the UK;• Minimum EBITDA £200k.

Location: England

MARKETING COMMUNICATIONS

272624 - MBI CANDIDATE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• MBI candidate;• Experienced in digital, technology, media and consumer spaces;• History of enduring profitability, strong customer retention and high recurring revenues;• Located in the UK.	<ul style="list-style-type: none">• Business- & consumer-based analytics and insights;• Located in or around London;• Turnover above £5m;• EBITDA up to £1m but must be at least 25% of turnover;• Strong history of profitability and high reoccurring revenues.

Location: England

274355 - VIDEO GAME TESTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of video game testing services;• Services include quality assurance, localisation, audio and VR testing;• Customers include global video game developers and console producers;• Located in the UK.	<ul style="list-style-type: none">• Providers of video game testing capabilities;• Located in the UK or Europe;• Minimum EBITDA £200k.

Location: England

PLASTICS & PACKAGING

273250 - GLASS PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of glass packaging for perfume and cosmetics;• Producer of other glass products including glassware and insulators;• Clients include the biggest global cosmetics and perfume brands;• Headquartered in France.	<ul style="list-style-type: none">• Producers of high-end glass packaging for perfume or cosmetic use;• Developers of glass production solutions;• Located Europe or North America;• Minimum EBITDA €500k.

Location: France

RECRUITMENT

260195 - RECRUITMENT FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Recruitment firm specialising in the pharmaceutical, life sciences, engineering and IT sectors;• Located in Ireland.	<ul style="list-style-type: none">• Recruitment firms in the pharma, life sciences, engineering and IT sectors;• UK-based;• Turnover up to £10m.

Location: Ireland

250885 - TRAINING & TEMPORARY RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Training and temporary recruitment services provider;• Provides temporary personnel to the industrial and construction sectors;• Services include training courses for candidates on how to drive forklifts, LGV and other industrial/construction-based vehicles;• Operates nationally.	<ul style="list-style-type: none">• Recruitment agencies providing temporary personnel to the industrial & construction markets;• Will also consider permanent recruitment;• Established businesses;• Businesses offering vehicle training courses/apprenticeships to job seekers on how to drive industrial equipment;• Located in Hull & East Yorkshire, Exeter, Swindon, Kent, Essex and East Sussex;• Any size.

Location: England

273413 - RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Investment platform in the recruitment sector;• Located in Ireland.	<ul style="list-style-type: none">• Recruitment companies;• Located in the UK and Ireland;• Minimum EBITDA £250k.

Location: Ireland

RETAIL/CONSUMER

12358 - TILE & BATHROOM ETAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Online tile and bathroom retailer;• Part of a wider bathroom group;• Product range includes suites, toilets, showers, baths and bathroom accessories;• Operates three showrooms in the north of England.	<ul style="list-style-type: none">• Online retailers offering a range of bathroom products;• Located in England;• Minimum EBITDA £250k.

Location: England

274467 - COSMETICS & TREATMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Online cosmetic retailer and treatment provider;• Products include beauty, skincare and hair care;• Located in the UK.	<ul style="list-style-type: none">• Cosmetic businesses;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274411 - LADIES APPAREL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Designer and manufacturer of ladies apparel;• Products include lingerie, underwear, swimwear and activewear;• Supplies their products to various online and high street retailers across the UK.	<ul style="list-style-type: none">• E-commerce retailers and manufacturers of lingerie, underwear and swimwear;• Opportunities in the garment supply chain, from suppliers to brands;• Located in the UK;• Minimum EBITDA £300k.

Location: England

274066 - ETHICAL SKINCARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of a range of ethical skincare products;• End-to-end in-house research, manufacturing and distribution capabilities;• Online and international professional channels;• Located in the UK.	<ul style="list-style-type: none">• Developers of innovative anti-aging products;• Providers of skincare products with a strong online or international presence;• Located in Europe;• Minimum EBITDA £250k.

Location: England

263651 - ELECTRIC BIKES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Retailer of electric bike and cycling accessories;• Located in the South East.	<ul style="list-style-type: none">• Providers of electric bikes;• Other products include cycling clothing, tools and accessories;• Located in the UK;• Any size.

Location: England

SUPPORT SERVICES

256184 - EDUCATION GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Group of education services including sixth form colleges, summer schools and tuition providers;• UK-based.	<ul style="list-style-type: none">• Premium schools or education providers;• UK-based;• Any turnover or EBITDA considered.

Location: England

274323 - BUSINESS SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of business support services;• Consults and mentors business owners in sales, strategy, finance and unified communication;• Owner has previous experience in sales, marketing and business enterprise within the telecoms and unified communications marketplace.	<ul style="list-style-type: none">• Providers of unified comms solutions;• Sales, finance and marketing consultancies;• Based in the UK;• EV up to £2m;• EBITDA c.£400k-£500k.

Location: England

262439 - FACILITIES MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Facilities management company;• Part of a wider technology-enabled FM and property services group;• Offers a range of FM services to clients in a range of sectors;• Services offered across the UK.	<ul style="list-style-type: none">• Fire & security, water compliance, general FM, M&E and specialist cleaning;• Located in the UK;• Turnover in the range of £1m-£4m.

Location: England

273171 - GROUP OF NURSERIES ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Group of nurseries;• Provides childcare and early education for children aged 3 months to school age;• Based around the UK.	<ul style="list-style-type: none">• Nursery businesses;• Located in the South;• Any size considered.

Location: England

274366 - CREDIT RISK MANAGEMENT SOFTWARE ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of consultancy services, information and software to credit risk managers;• Solutions include reporting, analytics and decision-making software;• Headquartered in the Czech Republic, located globally.	<ul style="list-style-type: none">• Developers of credit risk management software solutions;• Credit provision and risk management consultancies;• Located in Europe;• Minimum EBITDA €200k.

Location: Czech Republic

250610 - FM, M&E & FIRE PROTECTION ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Mechanical and electrical building service provider;• Offers project management, installation, in-house maintenance and tailored managed solutions;• Serves the commercial property, retail, hotel & leisure, industrial, residential and public sectors;• Multiple offices located across the UK.	<ul style="list-style-type: none">• Facilities management providers;• Mechanical and electrical maintenance services providers;• Fire protection installation and maintenance services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274069 - DRAINAGE, PLUMBING & PUMP ENGINEERING ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Providers of drainage, plumbing and pump engineering solutions in the commercial sector;• Provides maintenance, inspections and repair services;• UK-based.	<ul style="list-style-type: none">• Drainage service companies;• Located in the UK• Minimum EBITDA £250k.

Location: England

250421 - POSTAL SUPPORT SERVICES ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of independent advice and cost-saving solutions;• Serves clients that collect, sort and distribute mail across the UK;• Works with clients to deliver solutions, handling the logistics and acting as a single point of contact.	<ul style="list-style-type: none">• Businesses providing support services to the postal sector;• Located in the UK;• Turnover up to £50m.

Location: England

258745 - FM & TECHNICAL MAINTENANCE ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• GPW-listed;• Facilities management provider;• Provides hard FM and M&E services to retail chains;• Operates across Europe.	<ul style="list-style-type: none">• Providers of FM and technical maintenance services;• Will consider both installation and maintenance companies;• Located in the UK, Benelux or Germany;• Turnover between £4m-£10m;• EBITDA margin >15%.

Location: Poland

274047 - OUTSOURCED HR & PAYROLL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of a range of outsourced payroll, HR and accounting services;• Developer of a cloud- and mobile-based HR management systems;• Customers include businesses of all sizes in the Europe and APAC regions;• Located in the UK.	<ul style="list-style-type: none">• Providers of outsourced payroll, accounting and HR services;• Developers of compatible digital solutions;• Located in the UK or Europe;• Minimum EBITDA £200k.

Location: England

TRANSPORT/DISTRIBUTION

274450 - DIY DISTRIBUTOR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • PE-owned; • Distributor of decorating products; • Products include paint, wallpaper, tools and equipment; • Located in the North West. 	<ul style="list-style-type: none"> • Trade and retail distributors of decorating tools, equipment & paints; • Located in the UK; • EBITDA >£500k.

Location: England

267147 - AGRICULTURAL & LANDSCAPING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Agriculture and landscape group; • Two business segments: <ul style="list-style-type: none"> ○ One segment focuses on the distribution of equipment for farming, horticulture, landscape maintenance, material handling, groundwork, road and water construction, ○ One segment focuses on the distribution of steel, personal means of protection and hydraulic components/systems; • Headquartered in the Netherlands with activities across Europe. 	<ul style="list-style-type: none"> • Distributors of off-highway equipment; • Construction and greenery equipment; • No interest in materials handling or forklifts; • Sales and after service; • Suppliers of spare parts for the machinery listed above; • Branded; • Located globally; • Minimum EBITDA €500k.

Location: Netherlands

GENERALIST

274013 - INVESTMENT GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Investment group specialising in the acquisition of owner-managed businesses;• Current portfolio of over 10 businesses across a wide range of sectors.	<ul style="list-style-type: none">• Owner-managed businesses;• Will consider businesses in any stable sector;• Sweet spot is UK but will consider international;• Turnover above £2m;• EBIT above £250k.

Location: England

268286 - SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK search fund;• Comprised of experienced entrepreneurs and investors;• Looking to help manage the business they acquire and create value.	<ul style="list-style-type: none">• Sectors include software, technology, healthcare, testing & certification, business services and light manufacturing;• Niche businesses with 2nd management team;• Retirement sales and MBOs;• UK-based (preferably around London);• Turnover in the range of £3m-£10m;• EBITDA £500k-£1.5m.

Location: England