



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

JUNE 2021

Sectors Featured Include: Building Products, Chemicals, Construction, Electronic, Financial General, Health/Pharma, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Print, Recruitment, Retail/Consumer, Soft FM, Support Services and Transport/Distribution

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- BUILDING PRODUCTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- HEALTH/PHARMA
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- MARKETING COMMUNICATIONS
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

BUILDING PRODUCTS

275313 - GLASS PROCESSORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Holding company for glass merchants and processors;• Customers include architects, large glass installers and domestic users;• UK-based.	<ul style="list-style-type: none">• Glass processing companies;• Located in the UK;• Minimum EBITDA £500k.

Location: England

CHEMICALS

6336 - FINE CHEMICAL MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of fine chemical compounds;• Produces a range of aromatic chemical compounds and offers custom manufacturing services;• Products used in pharmaceutical, cosmetic, speciality and agrochemical sectors;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of fine chemicals;• Located in Europe;• Minimum EBITDA £500k.

Location: England

CONSTRUCTION

8196 - MOBILE ELEVATING WORK PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of companies;• Services include the hire and sale of powered access machines;• Track record of acquisitions.	<ul style="list-style-type: none">• Businesses involved in the hire and sale of mobile elevating work platforms;• No interest in cranes;• Located internationally;• Will consider UK-based wider plant hire and sale;• Any size.

Location: England

275492 - UTILITIES INFRASTRUCTURE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of utilities infrastructure construction and maintenance services;• Expertise across gas, water, electricity, telecoms and other infrastructure;• Customers include large utilities providers;• Headquartered in Belgium with operations across Benelux and DACH.	<ul style="list-style-type: none">• Providers of utilities infrastructure building and renovation services for utilities providers;• Multi-utilities or niche specialists;• Located in Europe, specifically the DACH and Benelux regions;• Minimum EBITDA €250k.

Location: Belgium

253004 - KITCHEN & WORK SURFACES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer, retailer and distributor of building products;• Products range from decorating equipment to wall tiles and bathroom fixtures.	<ul style="list-style-type: none">• Kitchen and work surface manufacturers;• Manufacturers of glass components for use in industrial applications;• Located in the UK;• Minimum EBITDA £500k.

Location: England

275360 - FURNITURE MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Turkish privately-owned;• Construction, design and consultancy firm;• Offers a range of design & building services, including planning, landscaping architecture, construction and tender management;• Active in the public and private healthcare space;• Other projects have been in housing, hospitality and retail.	<ul style="list-style-type: none">• Furniture manufacturers;• Other construction related businesses;• Located in Europe with a focus on the UK;• Full acquisition;• EV between \$3m-\$10m.

Location: Turkey

ELECTRONIC

275548 - HOME AUTOMATION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Smart home platform;• Group of manufacturers of smart home products;• Products include actuators, sensors and control units for use in commercial and residential settings;• Distributes products to retailers and direct to consumers;• Located in Germany and China;• American and European client base.	<ul style="list-style-type: none">• Providers of Z-wave wireless technology;• Manufacturers and distributors of home automation products;• Active B2B;• Located in Europe;• Turnover in the range of €2m-€20m;• EBITDA in the range of €500k-€3m.

Location: Germany

275430 - ELECTRICAL & INDUSTRIAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Singaporean privately-owned;• Electronics manufacturer;• Operates globally.	<ul style="list-style-type: none">• Manufacturers and distributors of electrical and industrial products;• Serving the medical, automotive and industrial sectors;• Located in Asia, Europe and the UK;• Particular interest in Germany;• EV in the range of £2m-£5m;• Will consider underperforming businesses.

Location: Singapore

FINANCIAL GENERAL

274708 - IFAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• IFA and wealth management business;• Services include financial planning, investment management services and mortgage advice;• Advises both private and corporate clients;• Located in the UK.	<ul style="list-style-type: none">• IFAs providing financial advice services or products;• Advising either businesses or private clients;• Located in the UK;• Minimum EBITDA £500k.

Location: England

HEALTH/PHARMA

275010 - MANUFACTURERS OF CANNULAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Developer and manufacturer of medical components and devices;• Serves oncology, dermatology, pain therapy, pharmaceutical and veterinary markets;• Expertise in cannulas and cannula systems;• Separated into ready for cleanroom and ready for market divisions;• Headquartered in Germany.	<ul style="list-style-type: none">• Manufacturers of cannulas and cannula systems;• Serving pharmaceutical and medical industries;• Expertise in pre-fillable disposable syringes and single use medical devices;• Located in Europe;• Minimum EBITDA €250k.

Location: Germany

ICT

262831 - MANAGED COMMUNICATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of 3CX managed services to SMEs;• Designs, installs and operates its own UCaaS solution-based platform;• UK-based.	<ul style="list-style-type: none">• Providers of managed communications services;• Focused on hosted voice solutions and SIP products;• Located in the UK;• Minimum EBITDA £250k.

Location: England

17719 - IT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of IT, telephony and connectivity solutions;• Offers IT, phone, internet and cloud services to SMEs;• Provides solutions to 170 countries.	<ul style="list-style-type: none">• Providers of IT, telecoms, connectivity and cybersecurity solutions;• Ideally serving an SME customer base;• Based in the UK only;• Turnover between £1m-£10m;• EBITDA in the range of £250k-£1m.

Location: England

275337 - IT & TELECOM SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of managed IT, broadband and telecoms managed services;• Supporting the commercial property sector;• Services sold on a monthly subscription basis;• Located in the UK.	<ul style="list-style-type: none">• Providers of IT and telecoms managed services;• Focused on the commercial property sector;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275579 - HEALTH & PHARMA SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Social network for people with chronic conditions;• Offers a range of software and technologies to connect patients and keep them informed;• Software products include newsfeeds, discussion forums and private messaging apps;• Carries out public and private health surveys for major players in the life sciences industry;• Serves a global client base from offices in Paris and Boston.	<ul style="list-style-type: none">• Developers and providers of software & technologies;• Active in the health and pharma space;• Operating digital social platforms for patients and caregivers;• Located in Europe and the US;• Minimum EBIT c.€500k.

Location: France

275544 - CUSTOMER EXPERIENCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Customer experience management platform;• Group of software and portal providers for sales support;• Serves manufacturers of bespoke machinery;• Assists with sales and customer experience strategies;• Services and software includes CRM, portals and CPQ;• Physical presence in Germany and Poland with a global client base.	<ul style="list-style-type: none">• Customer experience software businesses;• Providers of portal, CRM and CPQ services;• Developed for manufacturers with a niche, individual product;• Located in Europe with a focus on the Benelux;• Minimum EBIT c.€500k.

Location: Germany

275559 - CLINICAL TRIAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Providers of EDC software and systems for clinical trials;• Offers a clinical data management platform, a clinical document management platform and a communication app;• Operates a SaaS model, offering a range of support services;• Services are provided privately or in the public cloud;• Headquartered in Germany;• Offices and sales networks in Europe, South America and Asia.	<ul style="list-style-type: none">• Software developers;• Active in the clinical trial space;• Software platforms and apps for use at any stage of a clinical trial;• Used in development phases and post market phases;• Located internationally;• Minimum EBIT €500k.

Location: Germany

275177 - CMS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of content management systems and solutions;• Serves media firms, financial and public researchers, academics and corporate companies;• Services include editorial and workflow management, automation of routine processes and up-to-date content;• Headquartered in Italy;• Located in Europe, the US and Asia.	<ul style="list-style-type: none">• Providers of CMS solutions;• Serving clients with high-value content and complex workflow management needs;• Located in Europe or the US;• Minimum EBITDA €250k.

Location: Italy

275475 - CYBER SECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of cyber security and incident response services;• Specialises in the protection of digital assets for high-risk clients;• Team of specialists who were members of the military and intelligence services.	<ul style="list-style-type: none">• Businesses in specialist cyber security spaces;• Services include penetration testing, cyber investigations and digital forensics;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275419 - DATA SCIENCE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of specialist data management, data analytics and data mining products & services;• Supports global financial institutions;• Located globally.	<ul style="list-style-type: none">• Providers of data science services and solutions;• Services including training, support, consulting and software development;• Located globally;• Minimum EBITDA £500k.

Location: Northern Ireland

275546 - TRAVEL TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Travel technology and software platform;• Provides mid-office ERP software for all stages of travel distribution;• Own cloud platform for booking and travel management;• Offers products to online and offline travel agencies;• Located in Germany and Switzerland with a global client base.	<ul style="list-style-type: none">• SaaS businesses with a focus on the travel industry;• Located in Europe but primarily the DACH region;• Turnover in the range of €2m-€20m;• EBITDA of €500k-€3m.

Location: Germany

275542 - DATA ANALYTICS SOFTWARE & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Data ingestion and analytics platform provider;• Used in businesses & telecommunications to manage and derive value from big data;• Data analysis services providing solutions for improved customer experience, improved profit, reduced churn and reduced costs;• Headquartered in the UK;• Located across Europe.	<ul style="list-style-type: none">• Providers of data analytic services and software on a large scale;• Using machine learning and artificial intelligence;• Providing digital transformation solutions;• Located in the UK, Europe and US;• Minimum EBITDA £500k.

Location: England

INDUSTRIAL/MANUFACTURING

275125 - STEEL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of lighting columns, guardrails and traffic management structures;• Provides engineering, testing and delivery services;• UK-based.	<ul style="list-style-type: none">• Steel fabrication, components and engineering businesses;• Located in the UK;• Minimum EBITDA £500k.

Location: England

275502 - ENGINEERING COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of power generation and aerospace solutions;• Offers nuclear power-based products and gas turbine solutions;• Provides design and manufacturing services such as precision CNC machining, laser welding and mineral insulated cable manufacturing.	<ul style="list-style-type: none">• Designers or manufacturers of engineering components and parts;• Ideally using precious materials such as graphite and carbon;• Located in the UK;• Minimum EBITDA £250k.

Location: England

LEISURE

275575 - GLAMPING HOLIDAYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Operator of luxury, self-contained pod accommodation;• Manufactures and installs the pods and are available through their own booking platform;• Pods are installed in hand-picked locations with bathrooms, kitchenettes and sleeping spaces;• Located across Scotland and Ireland.	<ul style="list-style-type: none">• Glamping holiday providers;• Manufacturing facilities providing complimentary outdoor buildings;• Land in scenic locations;• Located in the UK;• Minimum EBITDA £250k.

Location: Northern Ireland

MARKETING COMMUNICATIONS

9357 - PUBLISHING GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Media group specialising in consumer, business and travel publishing;• Backed by HNWIs;• £50m cash available for acquisitions;• Active acquirer with 25 acquisitions in the last 10+ years.	<ul style="list-style-type: none">• Sector agnostic;• Specific focus on SaaS and business software;• Must have own IP;• History of generating profits for 3+ years;• No over-reliance on single/small group of customers;• Located globally;• EBITDA in the range of £500k-£10m;• Will consider lower EBITDAs for an asset purchase;• EBITDA >£1m if overseas;• Will purchase businesses which are suffering from slow growth, no growth or gentle decline.

Location: England

275093 - SOCIAL MEDIA MARKETING AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Social media and influencer marketing agency;• Expertise in social media management, content creation and advertising, influencer marketing and PR campaigns;• Clients include global blue-chip companies;• Headquartered in the UK;• Located in the US and Asia.	<ul style="list-style-type: none">• Social media marketing agencies;• Located in the US or Europe;• Minimum EBITDA £500k.

Location: England

275421 - B2B MARKETING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of B2B account-based marketing services;• Specialists in the enterprise technology sector;• Clients include large technology developers;• Headquartered in the UK;• Located in the US, Germany and Australia.	<ul style="list-style-type: none">• Providers of B2B marketing services;• Clients including global enterprise technology developers;• Located in Europe;• Minimum EBITDA £500k.

Location: England

275417 - HEALTHCARE COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of healthcare communications and regulatory writing services;• Serves global pharmaceutical and biotechnology companies;• Headquartered in the UK.	<ul style="list-style-type: none">• Specialists in medical communications, training or branding;• Serving clients in the pharmaceutical industry;• Located in the UK, the US or Europe;• Minimum EBITDA £500k.

Location: England

275531 - DIGITAL TRANSFORMATION AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Design-led digital consultancy;• Provides services to support large-scale digital transformation with a focus on Government strategy;• Services include defining the problem, providing the solution and engineering the product;• Serves public and private sectors.	<ul style="list-style-type: none">• High-growth digital transformation agencies;• Serving both public and private sector organisations;• Located in the UK;• Turnover above £5m.

Location: England

PRINT

275176 - LABEL PRINTING & PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of self-adhesive labels;• Located in the UK.	<ul style="list-style-type: none">• Label converting, printing and packaging businesses;• Located in the UK;• Minimum EBITDA £300k.

Location: England

RECRUITMENT

258357 - RECRUITMENT FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Contract and temporary recruitment firm;• Serves the technical and built environment industries;• Places candidates across the UK.	<ul style="list-style-type: none">• Blue- and white-collar recruitment firms;• Placing candidates in a range of sectors, including aerospace, architecture, construction, engineering, FM and surveying;• Located in the UK;• Minimum EBITDA £250k.

Location: England

RETAIL/CONSUMER

275406 - HOME FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of bedroom furniture;• Products include mattresses, divans and bed frames;• Located in the UK.	<ul style="list-style-type: none">• Designers, manufacturers and retailers of home furniture;• Particularly interested in environmentally friendly products;• Located in Europe;• Turnover >£100m.

Location: England

275333 - BOAT MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of sailing yachts;• Products include sailing boats, power boats and catamarans;• Customers across Europe and Australia;• Located in Germany.	<ul style="list-style-type: none">• Boat manufacturers and brands;• Located globally;• Minimum EBITDA €500k.

Location: Germany

275566 - EQUESTRIAN EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Equestrian brand;• Manufactures equestrian equipment, rider wear and accessories;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of equestrian equipment, rider wear and accessories;• Equestrian brands;• Located in the UK;• Minimum EBITDA £200k.

Location: England

275114 - MOBILE HOMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Distributor to the motorhome industry;• Products include accessories and equipment for caravans, campervans and motorhomes;• Located in the UK.	<ul style="list-style-type: none">• Providers of products for mobile homes;• Located in the UK;• Minimum EBITDA £500k.

Location: England

275400 - TECH ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer, manufacturer and retailer of tech accessories;• Products include phone cases, phone mounts and wallets;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and retailers of tech accessories;• Accessories for phones and tablets;• Headquartered in the UK with an international presence;• Minimum turnover £5m.

Location: England

275551 - EDUCATIONAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Ecommerce retailer and supplier of educational resources and equipment;• Products include stationery, arts & crafts, furniture, curricular materials and sports equipment;• Also provides distribution services to schools and nurseries;• Supplies overseas;• UK-based.	<ul style="list-style-type: none">• Online based retailers and distributors of educational products;• Brands of educational resources;• Located in the UK;• Minimum EBITDA £250k.

Location: England

SOFT FM

255665 - SPECIALIST CLEANERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Cleaning contractor;• Delivers cleaning solutions to private and public facilities;• Operates nationally.	<ul style="list-style-type: none">• Commercial cleaning businesses;• Serving the public and private sector;• No interest in the retail or leisure sectors;• Specialist cleaning businesses which could be bolted on to existing services;• Located in East Anglia, Cambridgeshire or Kent;• Owners looking to exit;• Minimum turnover £3m.

Location: England

SUPPORT SERVICES

275541 - FIRE & SECURITY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of fire, security and communication solutions;• Services include building, installing, managing and maintaining fire and CCTV systems;• Serves healthcare, education, defence, retail and transport sectors;• Sites located across the UK.	<ul style="list-style-type: none">• Fire and security service companies;• Covering services such as design, installation and maintenance;• Serving public and private sectors;• Located in the UK;• Minimum EBITDA £350k.

Location: England

263222 - IT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Business communications specialist;• Offers unified comms, IT, mobile, cloud and radio solutions.	<ul style="list-style-type: none">• Providers of IT solutions;• Offering products and services within unified comms, IT, mobile, cloud and radio;• Located in the UK;• Minimum EBITDA £500k.

Location: England

275577 - WATER TREATMENT & WASTE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of complex chemical dosing and water treatment solutions;• Provides project management, design, installation and 24/7 breakdown services;• Located in the UK.	<ul style="list-style-type: none">• Companies providing water treatment and waste solution products;• Water treatment plant service providers;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275399 - PET SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of pet services;• Services include dog day-care, grooming and overnight care;• Located in the UK.	<ul style="list-style-type: none">• Providers of pet services;• Pet day care, grooming, lodging, kennels and other pet services;• Located in the UK;• Minimum turnover £5m.

Location: England

275598 - SUPPLY CHAIN RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of supply chain and logistics solutions;• Provides recruitment and consultancy services;• Services include permanent and temporary roles in the sector and optimisation and performance support;• UK-based;• Provides services across mainland Europe and the UK.	<ul style="list-style-type: none">• Recruitment companies in the supply chain and logistics sector;• Providers of project management services and consultancy;• Located in UK with international reach;• Minimum EBITDA £250k.

Location: England

257651 - TELECOMS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Telecommunication and technology supply specialist;• Trades through its own brands;• Offers communication distribution, specific corporate end user sales, video conferencing and IP handset distribution.	<ul style="list-style-type: none">• Telecoms services;• Offering maintenance and supply of telecommunication equipment;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275420 - CORPORATE COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of corporate communication consultancy services;• Specialists in financial and corporate reputation, public affairs and campaigning;• Clients include large businesses in a variety of sectors;• Located in London.	<ul style="list-style-type: none">• Providers of corporate communication consultancy services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274951 - PROPERTY MANAGEMENT & FM SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of property management services;• Provides services to residential and commercial properties;• UK-based.	<ul style="list-style-type: none">• Similar providers of property management and facilities management services;• Focused on providers who serve multiple occupancy dwellings;• Over 5000 residential units under management;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275479 - ACCIDENT REPAIR CENTRES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Network of B2B specialist vehicle repair centres;• Delivers over 10,000 repairs annually;• Operates from the Midlands to the South of England.	<ul style="list-style-type: none">• Accident repair centres;• Located in the South of England;• Minimum EBITDA £500k.

Location: England

274925 - EMPLOYEE RECOGNITION PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Provider of employee recognition services;• Located in the US.	<ul style="list-style-type: none">• Employee recognition providers;• Particularly interested in tech-based schemes;• Located in the UK, THE US or Europe;• Any size considered.

Location: USA

273427 - NICHE ENGINEERING COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Group of engineering companies providing technology solutions;• Serves the automotive, rail and aerospace sectors;• Based in the UK;• Products and services utilised globally.	<ul style="list-style-type: none">• Niche engineering businesses;• Manufacturers of ground radar and slip testing technology;• Serving the automotive, highway, rail and aerospace fields;• Located in the UK;• Minimum EBITDA £250k.

Location: England

TRANSPORT/DISTRIBUTION

273136 - FREIGHT & SPECIALIST TRANSPORT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of premium freight solutions for urgent or critical needs;• Services for tailor-made transport and on-demand delivery;• Headquartered in Luxembourg;• Offices across Europe and the US;• Operates globally.	<ul style="list-style-type: none">• Freight forwarders and specialist transport businesses;• Located globally;• Minimum EBITDA €250k.

Location: Luxembourg

274652 - IMPORTERS & WHOLESALEERS OF WOOD *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Importer of tropical wood, pine and wood boards;• Operates a number of large capacity warehouses;• Provides wood moulding capabilities including planing boards, skirtings and casings;• Located in Belgium.	<ul style="list-style-type: none">• Importers and wholesalers of wood;• Services including importation and processing of products;• Located in Europe;• Minimum EBITDA €250k.

Location: Belgium