



Langcliffe International

NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

JULY 2021

Sectors Featured Include: Aerospace & Defence, Construction, Food & Beverages, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Print, Retail/Consumer, Support Services, Transport/Distribution and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [CONSTRUCTION](#)
- [FOOD & BEVERAGES](#)
- [HEALTHCARE PROVIDERS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

275882 - ALUMINIUM TUBING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of aluminium tubing products;• Manufactures a range of high-performance products for use in a range of applications including aircraft seats, heat exchangers, hydraulic systems, controls, etc;• Active from processing through to delivery;• Serves the aerospace industry, specifically international blue chip clients and individual component manufacturers across Europe;• Headquartered in France.	<ul style="list-style-type: none">• Manufacturers of high-performance aluminium tubes;• Focus on tubes designed for use in the aerospace industry;• Located in Western Europe;• Minimum turnover of €10m;• EBITDA from negative through to €15m.

Location: France

275887 - THERMAL MANAGEMENT SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Developer and manufacturer of thermal management systems;• Products include heat exchanges and cooling systems for use in the aviation, aerospace & automotive industries;• Serves a European blue chip client base;• Manufacturing facilities in France.	<ul style="list-style-type: none">• Manufacturers of air conditioning units, cooling and filter systems;• Designed for use in the aerospace and automotive markets;• Located in Western Europe;• Turnover above €10m;• EBITDA from negative up to €15m.

Location: France

CONSTRUCTION

16249 - LANDSCAPING & EXTERNAL WORKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Landscape services and estate management business;• Part of a wider landscaping and external works group;• Offers a range of services including play space, show house schemes, fencing, railing, landscaping, lighting, signage, winter maintenance, etc.;• Serves public and private sector clients;• Active across the UK.	<ul style="list-style-type: none">• Landscaping and external works businesses;• Focus on estate management and educational play space design;• Located in the UK;• Revenues above £5m.

Location: England

275956 - ENERGY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Energy services provider;• Part of a wider industrial building group;• Specialises in climatic, electrical and network engineering;• Designs, installs, maintains and manages systems & smart technologies in buildings;• Products are designed to reduce energy consumption and to optimise on-site utility management;• Offers photovoltaic, biomass and geothermal solutions;• Serves clients in a range of public and private sectors;• Offers its services in Europe under several brands.	<ul style="list-style-type: none">• Specialist energy services providers;• Focused on management systems and smart technologies;• Located in Europe;• Minimum EBITDA €1m.

Location: France

270146 - HOME & LIGHTING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian-listed;• Distributor of lighting and electrical products;• Supplies the DIY-retail channel;• Offers a wide range of branded products;• Also offers logistics, merchandising and marketing services;• Distributes to dealers across the Benelux and France.	<ul style="list-style-type: none">• Distributors of consumer home electrical and lighting products;• Located globally;• Minimum EBITDA €1m.

Location: Belgium

FOOD & BEVERAGES

15061 - ANIMAL FEED *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch-listed;• Provider of complete feed solutions for organic livestock farming;• Products include compound, young animal, special and liquid feeds, loose raw materials and sowing seeds;• Separate nutrition and innovation centre for R&D purposes;• Headquartered in the Netherlands;• Located in Benelux, Germany, Poland and the UK.	<ul style="list-style-type: none">• Feed companies:<ul style="list-style-type: none">- For beef, pork and chicken,- No additive or premixes,- Located in Europe, Asia and Africa,- Minimum turnover €50m;• Providers of horse feed:<ul style="list-style-type: none">- Located in Europe, preferably the UK and France,- Minimum turnover €10m;• Organic feed companies:<ul style="list-style-type: none">- Located in Europe, preferably France, Germany and the Nordics,- Minimum turnover €25m.

Location: Netherlands

261276 - FROZEN DESSERTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and distributor of frozen desserts;• Primarily serves the restaurant industry;• Products include ice cream, sorbet, patisserie products and viennoiserie;• Operates manufacturing plants in France, the UK and the US;• Distribution subsidiaries in Spain, the UK, US and Switzerland.	<ul style="list-style-type: none">• Frozen dessert manufacturers;• Operating B2B;• Serving a European and American client base;• Located in Europe or the US;• Minimum EBITDA €1m.

Location: France

270342 - FOOD IMPORTERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Importer of food products and creator of food concepts;• Imports and distributes a range of branded Mediterranean and Italian products;• Serves the retail, food service and industrial sector;• Part of a wider Belgian industrial holdings group;• Distributes across the Benelux and France.	<ul style="list-style-type: none">• Importers of high-quality food products;• Strong focus on Mediterranean products with a preference for Italian;• Serving B2B and B2C customers;• Distributing across Europe with a focus on the Netherlands;• Minimum EBITDA €1m.

Location: Belgium

HEALTHCARE PROVIDERS

261289 - DENTAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of dental services;• Operates in public and private hospitals;• Offers a range of dental services;• Active across Italy.	<ul style="list-style-type: none">• Dental service providers;• Operating in hospitals and healthcare facilities;• No interest in dental clinics;• Located in Europe;• Minimum EBITDA €2m.

Location: Italy

275669 - EQUINE HEALTHCARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Equine clinic;• Offers a vast range of medical services and treatments to horse owners;• Operates from a fully equipped clinic located in Belgium.	<ul style="list-style-type: none">• Providers of equine healthcare services;• Includes dental, surgical and medicinal services;• Also interested in equine feed, supplements and pharma;• Located in Europe with a focus on the Benelux;• Minimum EBITDA €1m.

Location: Belgium

ICT

276080 - VR/AI TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK MBI;• Experience in video game-related software development;• Expertise in virtual/augmented reality and related technology;• Experience in online commerce and FMCG.	<ul style="list-style-type: none">• Tech companies working in virtual reality and artificial intelligence;• Related to gaming, education, training, Internet of Things and blockchain;• Based in the UK;• Any size.

Location: England

275670 - GEOINFORMATION & GEOSPATIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of geoinformation services and software;• Offers a range of services, software and technology focused around geoinformation, geospatial & geolocation applications;• Primarily serves clients in the government, utility, industrial, construction and transport sectors;• Headquartered in Belgium with clients across the Benelux.	<ul style="list-style-type: none">• Geoinformation and geospatial businesses;• Service providers and software developers;• Located in Europe;• Minimum EBITDA €1m.

Location: Belgium

275781 - BUSINESS OPERATIONS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Technology provider of essential business services for UK SMEs;• Provides workflow management and client interaction software;• Services include accountancy, audit, tax and advisory services;• Serves hospitality, retail, capital markets and property sectors;• UK-based.	<ul style="list-style-type: none">• Developers of business operations and services software;• Providers of tech-enabled, automated solutions to support finance and back-office capabilities;• Located in the UK, preferably London/South East until they are ready to expand further;• Turnover in the range of £2.5m-£25m;• Any EBITDA considered.

Location: England

INDUSTRIAL/MANUFACTURING

269482 - INDUSTRIAL HOLDINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian industrial holding company;• Experience in a wide range of industries;• Current activities in Belgium, the Netherlands, Luxembourg, Italy and Finland.	<ul style="list-style-type: none">• Majority stakes in new platforms/add-ons for existing portfolio companies in the following areas:<ul style="list-style-type: none">○ Point of sale cooling cabinets for drinks and food products,○ Business event centres,○ Analytical software for asset-based lending companies,○ Designers of kitchen products,○ Developers, renters and manages of warehouses & distribution centres,○ Omni-channel supply chain solutions for suppliers and retailers,○ Importers of high-quality food products (particularly Italian),○ Coin producers for over 60 central banks,○ Staffing companies specialising in the food production industry;• Located in Europe;• EBITDA above €3m.

Location: Belgium

261279 - BAKING EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Designer and manufacturer of professional baking equipment;• Distributes products globally through a network of partners;• Headquartered in the US with production centres in France and China.	<ul style="list-style-type: none">• Manufacturers of baking equipment;• Designed for use in professional kitchens and bakeries;• Offering a range of products;• Located in Europe, the US or China;• Minimum EBITDA €1m.

Location: USA

261116 - BOAT MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of inflatable boats for service providers;• Distributes products through a network of worldwide partners;• Headquartered in France and with operations across Europe, North America and Asia.	<ul style="list-style-type: none">• Manufacturers of boats;• Providers of boat services and operational support;• Component manufacturers active in the boat industry;• End users including militaries, coast guards, police, firefighters, sea rescue teams and other law enforcement bodies;• Located in Europe;• Minimum EBITDA €2m.

Location: France

261080 - RAIL SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Manufacturer and distributor of crane rail solutions;• Products include rails, clips, pads, supports and buffers;• Services include consultancy, welding, installation and maintenance;• Designs products for use in ports, shipyards, steel mills, rail depots and other heavy industries;• Headquartered in Belgium with additional offices and facilities in Europe, the Americas and Asia.	<ul style="list-style-type: none">• Manufacturers of rail solutions;• For non-transport use, e.g. in warehouses and on tanks;• Intralogistics businesses;• Located globally;• Minimum EBITDA €2m.

Location: Belgium

275432 - MANUFACTURING & PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Singaporean privately-owned;• Manufacturing solutions provider;• Services include precision engineering, machining and sheet metal fabrication.	<ul style="list-style-type: none">• Manufacturing and precision engineering providers;• Capabilities in advanced material processing including metals, stone and ceramics;• Based in the UK, Europe or Asia;• Interested in bolt-ons and platform deals;• Any size;• Must be profitable.

Location: Singapore

275489 - INDUSTRIAL MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of industrial cleaning appliances;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of industrial machinery;• Particular interest in industrial cleaning devices;• Located globally;• Turnover in the range of US\$50m-\$\$2bn.

Location: Germany

LEISURE

6774 - OUTDOOR PLAY ENVIRONMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and creator of play environments;• Can be involved at every stage of the project, from design to implementation;• Products range from surfacing, sand and water through to outdoor equipment, towers & climbing frames;• Serves schools, nurseries, architects, contractors and local authorities;• Active across the UK.	<ul style="list-style-type: none">• Designers and providers of playground and outdoor equipment for children;• Products ranging from sports equipment through to outdoor learning environments;• Located across the UK;• Minimum EBITDA £500k.

Location: England

275932 - SWIMMING SCHOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Baby and toddler swimming school;• Provides underwater photography services;• Online store selling swimwear and accessories;• Provides services globally.• Headquartered in the UK.	<ul style="list-style-type: none">• Swimming schools and lesson providers;• Online retailers of swimwear;• UK-based;• EBITDA above £500k.

Location: England

MARKETING COMMUNICATIONS

275660 - DUBBING & AUDIO SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Dubbing company;• Offers a range of audio, video, technical and creative services;• Serves a European and American client base;• Headquartered in France with locations across Europe.	<ul style="list-style-type: none">• Media service providers focused around dubbing and audio;• Including dubbing, subtitles, project management, voice overs and studio management;• Located in Europe;• Minimum EBITDA €1m.

Location: France

PRINT

11093 - PRINTING & MAILING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Commercial printing business;• Provider of web/sheet-fed printing and mailing services to blue chip organisations;• Serving the publishing, retail, tourism and financial sectors;• Products include calendars, leaflets, posters, magazines and direct mail;• Facilities in the UK.	<ul style="list-style-type: none">• Providers of printing and mailing solutions to the commercial sector;• Printing and finishing facilities;• Serving B2B or B2C;• Located in the UK;• Minimum EBITDA £1m.

Location: England

RETAIL/CONSUMER

275736 - HOME FURNISHINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Luxury bedding retailer;• Products include bedding bundles, covers, cases, sheets, quilts and throws;• Located in the South West.	<ul style="list-style-type: none">• Retailers of bedding, fabrics and home furnishings;• Located across Europe;• Minimum EBITDA £1m.

Location: England

270344 - NON-BRANDED LIFESTYLE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Italian kitchen lifestyle brand;• Manufactures a range of designer kitchen products including ovens, fridges, toasters, coffee machines and kettles;• Products sold globally;• Part of a wider Belgian industrial holding group.	<ul style="list-style-type: none">• Manufacturers, dealers and retailers of non-branded lifestyle products;• Interested in expanding their outdoor product range;• Located across Europe;• Minimum EBITDA €1m.

Location: Netherlands

264592 - MUSICAL INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Designer and manufacturer of professional-grade woodwind and brass instruments;• Distributes products through a network of global intermediaries;• Production facilities located in France.	<ul style="list-style-type: none">• Musical instrument manufacturers;• Focused on brass and woodwind instruments;• Located across Europe;• Minimum EBITDA €1m.

Location: France

261272 - FRAGRANCE-BASED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Producer of home fragrance products and accessories;• Products are focused around diffusers, bouquets and room sprays;• Sells products through a number of ecommerce sites;• Offers products in 50 countries and distributes them through a network of distributors;• Headquartered in France.	<ul style="list-style-type: none">• Manufacturers of fragrance-based home products;• Selling products online;• Located in Europe;• Minimum EBITDA €1m.

Location: France

275772 - BEACH & WATER LEISURE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Manufacturer of water sports parks, pool tracks and customisable modular products;• Designs products for use at beaches, camps and waterparks, as well as in hotels, resorts, lakes and pools;• Offers installation services, maintenance and operation training;• Production sites, sales offices and distribution centres located across Europe, the Americas, APAC and the Middle East;• Headquartered in Germany.	<ul style="list-style-type: none">• Manufacturers of outdoor, beach and water leisure products;• Serving the same client base i.e. hotels, beaches, camps and resorts;• Products do not need to be water based or inflatable;• Located globally;• Minimum EBITDA €1m.

Location: Germany

275512 - BEAUTY & COSMETIC PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of beauty cosmetics;• Products contain a number of health-focused vitamins and minerals;• Markets products through an online store;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers of beauty and cosmetic products;• Interested in mineral-based formulas;• Located globally;• Minimum EBITDA \$1m.

Location: USA

SUPPORT SERVICES

263301 - HR, ADMIN & BUSINESS SUPPORT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Group of HR and administration businesses;• Offers a range of services to government authorities, municipalities, non-profits and businesses;• Services are in the areas of debt relief, spatial planning, social fields, HR, communications, administration and finance;• Active across the Netherlands.	<ul style="list-style-type: none">• Businesses offering HR, administration, support and business services to governments;• Particular interest in secondment providers;• Located across Europe;• Minimum EBITDA €2m.

Location: Netherlands

275757 - RENEWABLE, WIND & MARINE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Service provider to offshore wind farms;• Provides temporary power, engineering, vessel construction and maintenance services;• UK-based.	<ul style="list-style-type: none">• Focused on renewables, offshore wind and marine services sectors;• Services including consultancy, manufacturing and engineering;• Providers of offshore power solutions;• Located in the UK;• EBITDA up to £1m.

Location: England

275345 - ASSET LEASING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Group of companies;• Provides financing and management of professional equipment;• Services range from the sourcing and financing of products to returning & reconditioning;• Serves SMEs and public authorities;• Headquartered in France;• Located in Europe.	<ul style="list-style-type: none">• Asset leasing businesses offering smaller assets;• Assets range from IT hardware through to cars and full fleets;• Particular interest in AUM and leasing software;• Located in Europe;• Minimum EBITDA €1m.

Location: France

273084 - SUPPLY CHAIN & LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of supply chain services;• Division of a wider industrial holding group;• Services include supply chain visibility, packaging solutions, lifecycle management, warehousing solutions, production logistics and inventory optimisation;• Serves blue chip clients located across the UK.	<ul style="list-style-type: none">• Logistics/supply chain businesses operating within the healthcare and pharmaceutical sectors;• Distributors of healthcare equipment to the healthcare market including homes, care homes and hospitals;• Courier and more personalised service offerings would be advantageous;• Software solutions for the logistics supply chain, e.g. supply chain visibility;• Supply chain sustainability software is also of interest e.g. software to monitor CO2 emissions from fleet;• Consultancy businesses serving the healthcare sector:<ul style="list-style-type: none">○ However will look more broadly at general consultancy businesses providing SaaS and digital transformation capabilities;• Reverse logistics (repair, recycle, reuse) services in the automotive, automotive aftermarket and technology sectors;• Companies involved in the lifecycle management of packaging;• Designers/creators of sustainable packaging ideas;• Located in the UK;• EV between £20m-£30m;• Will consider larger opportunities if of particular interest.

Location: England

TRANSPORT/DISTRIBUTION

261287 - RAIL FREIGHT & LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Private rail freight operator;• Offers services such as dedicated rail flows, single wagon loads, bulk, container, pallets, intermodal units and exceptional transport;• Active across a wide range of sectors;• Headquartered in Belgium with operations in France and the Netherlands;• European network of partners.	<ul style="list-style-type: none">• Rail freight and logistics businesses;• Particular interest in rail servicing businesses;• Located across Europe;• Minimum EBITDA €2m.

Location: Belgium

275911 - POSTAL DELIVERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of business mail services;• Manages the delivery of business letters, catalogues and other mailbox-compatible items;• Sorting centres located across the UK;• Network of delivery partners and own employees offer a nationwide service.	<ul style="list-style-type: none">• Postal delivery businesses;• Focused on delivery of business mail;• Located in Western Europe;• Minimum turnover of €10m;• EBITDA from negative through to €15m.

Location: Germany

GENERALIST

255314 - LUXEMBOURGIAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE firm;• Focus on unusual and special situations;• Takes majority stakes between €10m-€100m.	<ul style="list-style-type: none">• Sector agnostic;• Particular interest in software businesses in a transition;• No interest in real estate;• Primary transactions and complex deals;• Located in France, the Benelux, Italy and the UK;• EBITDA in the range of €5m-€25m.

Location: Luxembourg

272151 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Focuses on small- and mid-sized companies across all sectors;• Provides solutions to complex situations such as founder transitions, carve-outs, MBIs and reorganisations.	<ul style="list-style-type: none">• Sector agnostic excluding ICT;• Located in Northern and Western Europe;• EV between £50m-£200m;• EBITDA in the range of £5m-£10m.

Location: England

275659 - FRENCH INVESTMENT SBU *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Strategic business unit of French investment company;• Manages a fund dedicated to supporting SMEs impacted by COVID;• Fund established by an insurance company;• Invests between €20m-€50m.	<ul style="list-style-type: none">• Sector agnostic;• SMEs impacted by COVID;• Located in France;• EBITDA between €12m-€50m.

Location: France

274278 - GERMAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE firm;• Single-family office;• Focuses on direct investments in PE, real estate and venture capital backed companies;• Sector agnostic;• Keen interest in sustainable companies.	<ul style="list-style-type: none">• Businesses active in healthcare, software & IT, consumer goods and energy;• Particular interest for sustainability and services within those markets;• Strong tier 1 management;• Preferably already backed by PE, real estate or venture capital;• Located in Europe, preferably DACH;• Any size or sector considered.

Location: Germany

117425 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Partner-led investor looking to help businesses grow;• Focused on growth capital and MBO opportunities;• Operates across the UK.	<ul style="list-style-type: none">• Sector agnostic;• Transaction types include MBOs, growth capital and shareholder restructuring;• Located in the UK;• Growth capital to have a cheque size of £2m-£6m and revenue >£1m;• MBO to have a cheque size of £3m-£10m, EBITDA >£1m.

Location: England

273472 - DUTCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE firm;• Focused on mid-sized businesses;• Makes equity investments between €10m-€30m.	<ul style="list-style-type: none">• Sector agnostic;• Located in the Netherlands;• EBITDA above €2m.

Location: Netherlands

265774 - GERMAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE firm;• Focuses on specialist and complex deals;• Partners with businesses to provide operational support;• Takes a majority stake above 75%;• Does not target start-up, venture or seed investments;• Flexible in terms of transaction structure;• Currently has over €130m AUM;• Invests up to €15m per transaction;• Offices in Germany, Italy and Spain.	<ul style="list-style-type: none">• Sector agnostic;• Carve-outs, turnarounds, insolvencies, successions and end of PE fund investments;• Located in Western Europe;• Minimum turnover €20m;• EBITDA from negative up to 10% of turnover.

Location: Germany

262291 - DANISH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE firm;• Invests in the Nordic mid-market;• Currently has over €1bn AUM;• Experience within a broad range of deal types.	<ul style="list-style-type: none">• Sector agnostic;• Headquartered the Nordic region;• Global reach;• Turnover in the range of €20m-€150m.

Location: Denmark