



NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

JULY 2021

Sectors Featured Include: Aerospace & Defence, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Health/Pharma, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Support Services, Transport/Distribution, Travel and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [BUILDING PRODUCTS](#)
- [CHEMICALS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

275917 - SATELLITE MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of space-based satellite monitoring systems;• Used in intelligence, surveillance and military applications;• Headquartered in the UK;• Offices across the UK, Europe and US.	<ul style="list-style-type: none">• Manufacturers of satellites;• Providers of phone monitoring systems;• Based in the UK;• Global operations;• EBITDA above £300k.

Location: England

BUILDING PRODUCTS

275877 - KITCHENS, BATHROOMS & TILES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of tiles, bathrooms and kitchens;• Designs products for commercial, residential and hospitality projects;• Markets products under a number of brands;• Operates across the UK.	<ul style="list-style-type: none">• Kitchen, bathroom and tile manufacturers;• Serving clients in a range of end markets;• Located in the UK;• Minimum EBITDA £250k.

Location: England

261163 - SUN PROTECTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of building products;• Offers PVC, aluminium & sun protection windows, doors, shutters, gates, garage doors, balustrades and blinds;• Products are sold through the company's own showrooms and through a dealer network;• Based in Belgium.	<ul style="list-style-type: none">• Manufacturers of sun protection products;• Located in Europe;• No interest in the UK;• Minimum EBITDA €500k.

Location: Belgium

CHEMICALS

275908 - MINERAL & CHEMICAL INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Chemical distributor;• Sources materials to aid manufacturers with the production of complex formulations;• Offers minerals and chemicals which can be used in adhesives & sealants, coatings, composites, plastics and rubber;• Warehouses located throughout Europe.	<ul style="list-style-type: none">• Distributors of mineral and chemical ingredients;• Functional products that can be used in manufacturing end products;• Developed for use in a range of markets;• Located across Europe;• Minimum EBITDA £500k.

Location: England

CONSTRUCTION

16249 - LANDSCAPING & EXTERNAL WORKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Landscape services and estate management business;• Part of a wider landscaping and external works group;• Offers a range of services including play space, show house schemes, fencing, railing, landscaping, lighting, signage, winter maintenance, etc.;• Serves public and private sector clients;• Active across the UK.	<ul style="list-style-type: none">• Landscaping and external works businesses;• Focus on estate management and educational play space design;• Located in the UK;• Revenues above £5m.

Location: England

276010 - INTERIOR DESIGN & EVENT MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of interior design projects;• Designs and builds interior spaces, exhibition venues & event spaces;• Co-ordinates projects using a network of global partners;• Offers services from design through to installation and event management;• Separate team dedicated to producing house boats;• Headquartered in the Netherlands with additional branches in Germany, Belgium, the UK, Dubai and the US.	<ul style="list-style-type: none">• Interior design and event management businesses;• Offering a range of services for any stage of interior and exhibition design and event management;• Designers, manufacturers, installers, digital infrastructure providers, etc.;• Located internationally;• Minimum EBITDA €500k.

Location: Netherlands

275680 - SCAFFOLDING RENTAL & ASSEMBLY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Scaffolding construction company;• Offers a range of scaffolding services including engineering, drawing, assembly, disassembly, rental and logistics;• Serves major construction companies across the Netherlands.	<ul style="list-style-type: none">• Scaffolding businesses;• Providing rental and assembly services;• Working on construction projects;• Located in the Netherlands;• Minimum EBITDA €500k.

Location: Netherlands

275339 - EXPLOSIVE & BLASTING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Group of companies active in industrial demolitions, drilling and blasting services;• Other services include logistics and multimodal transport for explosives and section five goods, and the production of diesel fuel additives for industrial use;• Headquartered in France;• Located in Europe, Africa and the Middle East.	<ul style="list-style-type: none">• Manufacturers and suppliers of explosives, drilling & blasting services, hazardous logistics, demolition services and industrial additives;• Serving construction, mining, quarrying, civil engineering, government and military customers;• Located in Europe, Africa or the Middle East;• Minimum EBITDA €500k.

Location: France

ELECTRONIC

275616 - DIGITAL PAYMENT & DISPLAYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of payment tablets & self-service kiosks;• Provides custom solutions which can be free standing, wall-mounted or counter-mounted;• UK-based.	<ul style="list-style-type: none">• Manufacturers of digital payment and display solutions;• Technologies developed for unattended payments;• Located across Europe with a global reach;• Minimum EBITDA £300k.

Location: England

FINANCIAL GENERAL

274571 - INSURANCE MGAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Insurance managing general agent (MGA);• Specialist focus on the travel and social housing insurance sectors;• UK-based.	<ul style="list-style-type: none">• Established insurance MGAs;• Track record of delivering underwriting profits;• Niche commercial or personal insurance sectors are especially of interest;• Located in the UK;• EBITDA in the range of £200k-£1m.

Location: England

276023 - ASSET MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Integrated solution provider for investment managers and IFAs;• Technology platform providing fund management, trade, custody and settlement services;• UK-based.	<ul style="list-style-type: none">• Asset managers;• Service providers to the wealth management sector;• Advising trading firms, family offices and brokers;• Located in the UK;• Minimum EDITDA £300k.

Location: England

FOOD & BEVERAGES

276012 - BREWERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Craft brewery and beer brand;• Produces a wide range of ales and beers;• Markets products under its own brand;• Operates B2B and B2C;• Breweries located in the Netherlands;• International client base.	<ul style="list-style-type: none">• Breweries;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

HEALTH/PHARMA

275972 - MEDICAL DEVICE SUPPORT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• CRO provider of trial management and quality assurance services;• Provides development plans, clinical maintenance and regulatory strategies;• Located in Switzerland.	<ul style="list-style-type: none">• Providers of support services to the medical device industry;• Assisting in product approvals, trial management and maintain compliance;• Located in Western Europe;• Minimum EBITDA £250k.

Location: Switzerland

276003 - PHYSICAL AID PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of electrical hoists and slings;• Serves caregivers and occupational health workers across the Netherlands;• Products include passive & active lifts and slings, transfer aids, skincare products and sleeping aids;• Offers design, production, training and maintenance services;• Offers products direct to customers, as well as through a network of dealers, maintenance providers and partners;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Manufacturers of physical aid products;• Serving a range of clients in the healthcare space, as well as caregivers;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

ICT

261258 - BUSINESS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of business software solutions;• Active in the fields of performance management, HR, consulting, data analysis, managed services and SaaS;• Serves clients in the financial services, consumer and industrial space;• Distributes products through local partners;• Headquartered in France with additional locations across Southern Europe.	<ul style="list-style-type: none">• Business software providers;• Offering a range of back office and business support products;• Blue-chip client base;• Located in Europe;• Minimum EBITDA €500k.

Location: France

275770 - DIGITAL PROPERTY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Consulting, services and software company;• Operates a software and services division;• Software division offers a range of software solutions for GRC, project management, IP management, steering improvement, CCM document design and secure remote medicine;• Services division advises on software implementation and offers software development & integration services;• Serves key accounts and public institutions globally;• Active in the banking, legal, healthcare, sport, transport and government sectors;• Headquartered in France with regional business units located globally.	<ul style="list-style-type: none">• Digital property services and consultants;• Businesses offering cloud migration, machine learning, AI and other complex IT services;• Pure consultancies need to be located in France;• Minimum EBITDA €1m;• Consultancies with their own software or IP can be located across Europe;• Minimum EBITDA €500k.

Location: France

261323 - BUSINESS COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of managed IT services;• Solutions include cloud, contact centres and digital transformation;• Serves the healthcare, government and utilities sectors;• Located in the UK.	<ul style="list-style-type: none">• Providers of business communications (cloud and managed services);• Digital transformation;• Unified communications & collaboration, secure network infrastructure and contact centre solutions;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276080 - VR/AI TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK MBI;• Experience in video game-related software development;• Expertise in virtual/augmented reality and related technology;• Experience in online commerce and FMCG.	<ul style="list-style-type: none">• Tech companies working in virtual reality and artificial intelligence;• Related to gaming, education, training, Internet of Things and blockchain;• Based in the UK;• Any size.

Location: England

275624 - CULTURAL SAAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of cloud-based technology that supports the arts sector;• Provides ticketing, marketing, fundraising, analytics and CRM tools;• Located in the UK.	<ul style="list-style-type: none">• SaaS businesses supporting the cultural sector with customer relationships;• Providing event management, ticketing, marketing and fundraising solutions;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274722 - CLOUD, AUTOMATION & MANAGED SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Dutch privately-owned; • Pan-European business technology group; • Offers a range of solutions for service management, cloud usage, security and analytics; • Group members located in the Netherlands, Germany, the UK and US. 	<ul style="list-style-type: none"> • Cloud - server virtualisation, cloud architecture, scalability, spend optimisations, cyber security and data protection; • Automation - consulting and operation services for automating technologies and processes centrally and across departments; • Managed services - on- and off-site IT services, disaster recovery and business continuity; • Located in Europe and the US; • Minimum EBITDA €250k.

Location: Netherlands

275491 - ENTERPRISE IT SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Provider of comprehensive enterprise IT services and consultancy solutions; • Specialties across the group includes all aspects of software development, implementation and managed services, as well as process automation; • Customers include medium & large companies, and public organisations; • Located across the DACH region. 	<ul style="list-style-type: none"> • Enterprise IT consultancies or service providers; • Customers include large companies or public institutions; • Located in Europe, primarily in the DACH or surrounding regions; • Minimum EBITDA €250k.

Location: Germany

275748 - PROCESS AUTOMATION & TRANSFORMATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Provider of robotic process automation (RPA) software solutions; • Aims to help businesses become more efficient; • Used in the large enterprise market such as the financial services and wealth management industries; • UK-based. 	<ul style="list-style-type: none"> • Developers of business process automation and transformation software; • Providers of technical solutions in the RPA sector; • Located in the UK; • Minimum EBITDA £300k.

Location: England

275939 - CHILDCARE TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Childcare platform provider; • Mobile app that connects parents with verified sitters and nannies; • UK-based. 	<ul style="list-style-type: none"> • Technology companies focused in the childcare market; • Serving B2B and B2C; • Located in the UK; • Minimum EBITDA £250k.

Location: England

275793 - MOBILE WORKFORCE SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Developer of operational management software (OMS) for SMEs; • Provider of a subscription platform that enables customers to manage/monitor their employees, processes and schedules; • Serves the waste, transport, property maintenance and engineering sectors. 	<ul style="list-style-type: none"> • Developers of mobile workforce software; • Service providers to reduce admin time in businesses; • Located in the UK; • Minimum EBITDA £250k.

Location: England

276036 - ZERO-EMISSION TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of B2B carbon saving IoT technology;• Provides hardware, software and analytics solutions to energy companies, house builders and developers;• Uses data collected heat networks to improve carbon emissions and operating costs.	<ul style="list-style-type: none">• Developers of environmentally and zero-emission-focused technology;• Providers of business management solutions and services to the energy industry;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275781 - BUSINESS OPERATIONS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Technology provider of essential business services for UK SMEs;• Provides workflow management and client interaction software;• Services include accountancy, audit, tax and advisory services;• Serves hospitality, retail, capital markets and property sectors.	<ul style="list-style-type: none">• Developers of business operations and services software;• Providers of tech-enabled, automated solutions to support finance and back-office capabilities;• Located in the UK, preferably London/South East;• Turnover in the range of £2.5m-£25m;• Any EBITDA considered.

Location: England

276018 - MANAGEMENT CONSULTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group providing procurement services and risk management software;• Provides end-to-end solutions for public sector and large enterprise clients in the construction industry.	<ul style="list-style-type: none">• Management consultancies providing contract management, compliance and procurement services;• Construction software providers;• Located in the UK;• EBITDA above £300k.

Location: England

275916 - DATA SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of tech-enabled customer data management solutions;• Offers solutions to help with debt, revenue, risk management and consultancy services;• Serves the utilities, telecoms and financial services sectors;• UK-based.	<ul style="list-style-type: none">• Data solution companies;• Focused on digital transformation and customer management for blue chip clients;• Particularly interested in the social housing, insurance sectors and other subscription-based industries;• Located in the UK;• EBITDA above £250k.

Location: England

INDUSTRIAL/MANUFACTURING

275747 - COMMERCIAL VEHICLE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of tipping cylinders and on-vehicle hydraulic systems;• Products include ejector cylinders, waste handling equipment and hydraulic kits;• Serving haulage, construction and mining industries;• Products exported globally;• UK-based.	<ul style="list-style-type: none">• Manufacturers of systems and components for commercial vehicles;• Distributing warehouses;• Located in Europe;• EBITDA above £500k.

Location: England

275432 - MANUFACTURING & PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Singaporean privately-owned;• Manufacturing solutions provider;• Services include precision engineering, machining and sheet metal fabrication.	<ul style="list-style-type: none">• Manufacturing and precision engineering providers;• Capabilities in advanced material processing including metals, stone and ceramics;• Based in the UK, Europe or Asia;• Interested in bolt-ons and platform deals;• Any size;• Must be profitable.

Location: Singapore

273427 - NICHE ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Group of engineering companies providing technology solutions;• Serves the automotive, rail and aerospace sectors;• Based in the UK;• Operates globally.	<ul style="list-style-type: none">• Niche engineering business;• Manufacturers of ground radar and slip testing technology;• Serving the automotive, highway, rail and aerospace fields;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275761 - COPPER COILS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of high voltage and armature coils for electric motors & generators;• Serving the power generation, water and transport industries;• UK-based.	<ul style="list-style-type: none">• Manufacturers of copper coils for generators and electric motors;• Heating, insulation and other service companies for the engineering, industrial, infrastructure and utilities sectors;• Plant hire contracts;• Located in the UK;• Minimum EBITDA £250k.

Location: England

262835 - RENEWABLES & MARINE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of engineering solutions to the offshore renewables sector;• Services include temporary power, vessel construction and maintenance of wind, wave & tidal projects;• UK-based.	<ul style="list-style-type: none">• Businesses in the renewables and marine sectors;• Providers of offshore power solutions;• Located in the UK;• EBITDA up to £1m.

Location: England

LEISURE

6774 - OUTDOOR PLAY ENVIRONMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and creator of play environments;• Can be involved at every stage of the project, from design to implementation;• Products range from surfacing, sand and water through to outdoor equipment, towers & climbing frames;• Serves schools, nurseries, architects, contractors and local authorities;• Active across the UK.	<ul style="list-style-type: none">• Designers and providers of playground and outdoor equipment for children;• Products ranging from sports equipment through to outdoor learning environments;• Located across the UK;• Minimum EBITDA £500k.

Location: England

275932 - SWIMMING SCHOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Baby and toddler swimming school;• Provides underwater photography services;• Online store selling swimwear and accessories;• Provides services globally.• Headquartered in the UK.	<ul style="list-style-type: none">• Swimming schools and lesson providers;• Online retailers of swimwear;• UK-based;• EBITDA above £500k.

Location: England

MARKETING COMMUNICATIONS

276041 - MEDIA & DIGITAL BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of poster distribution and logistics services to the advertising industry;• Services include inventory management, collection, packing and distribution;• Facilities in the UK.	<ul style="list-style-type: none">• Media owners in the large format outdoor market;• Providing digital advertising services;• Located in the UK;• Minimum EBITDA £300k.

Location: England

PLASTICS & PACKAGING

7545 - PLASTIC MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK group of investors;• Main focus is the plastic moulding market;• Track record of acquisitions in rotational plastic moulding;• Based in the North West.	<ul style="list-style-type: none">• Any type of plastic manufacturers;• Interested in distressed opportunities;• Do not require management to stay in place long-term;• Located in the UK and Europe, especially Italy;• Turnover of £500k-£20m;• EV in the range of £100k-£3m.

Location: England

RECRUITMENT

7473 - GENERALIST RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Recruitment agency;• Roles in manufacturing, engineering, construction and other associated areas;• Provides permanent, temporary, contract and interim positions;• Places staff internationally.	<ul style="list-style-type: none">• Staffing and recruitment agencies;• Located in the UK;• Minimum EBITDA £400k.

Location: England

260179 - EDUCATION, HEALTH & SOCIAL CARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Recruitment solutions provider;• Specialises in education, health and social care;• Multi-million-pound turnover.	<ul style="list-style-type: none">• Recruitment service specialists;• Ideally in the education, health and social care sectors;• Located in the UK;• Turnover above £7m.

Location: England

275888 - MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Marketing recruitment agency;• Roles in core marketing, digital, communications and investor relations;• Provides permanent, temporary, contract and fixed term positions;• UK-based.	<ul style="list-style-type: none">• Staffing and recruitment agencies for the marketing sector;• Located in the UK;• Minimum EBITDA £400k.

Location: England

275884 - IT & TELECOMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of human resource solutions to IT and telecom companies;• Services include recruitment process outsourcing (RPO), training, certification and payroll solutions;• UK-based;• Operates globally.	<ul style="list-style-type: none">• Contingent and permanent recruitment companies and managed service providers;• Serving the telecommunications and IT industry;• Based in the UK;• Minimum EBITDA £400k

Location: England

RETAIL/CONSUMER

259322 - ELECTRICAL WHOLESALERS & RETAILERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Electrical wholesaler;• Located in the South.	<ul style="list-style-type: none">• Electrical wholesalers and retailers;• Located in the UK;• EBITDA above £250k;• Must be profitable.

Location: England

276011 - VINTAGE-INSPIRED CLOTHING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of vintage inspired women's clothing;• Sells products through its own stores, partner stores and online;• Stores located across Europe;• Ships internationally;• Headquartered in the Netherlands with an additional store in Switzerland.	<ul style="list-style-type: none">• Manufacturers of women's clothing;• Vintage-inspired, 'pre-loved' or sustainable clothing;• Located across Europe;• Minimum EBITDA €500k.

Location: Netherlands

273478 - BEDS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and retailer of bedroom products;• Offers a wide range of mattresses, beds and bed accessories;• Operates stores across the Netherlands, Belgium, Germany and Austria.	<ul style="list-style-type: none">• Manufacturers and retailers of beds, mattresses, bedding, toppers, bed bases & other accessories;• Located in the Benelux, Germany and Nordics;• Minimum EBITDA €500k.

Location: Netherlands

264594 - PREMIUM TOYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Designer, manufacturer and distributor of educational toys;• Markets toys under its own brands;• Products include puzzles, board games, arts & crafts, outdoor games and plush toys;• Products aimed at children aged 12 months to 10 years;• Headquartered in France with subsidiaries across Europe and in the US.	<ul style="list-style-type: none">• Traditional, premium toy manufacturers and distributors;• No interest in digital or electronic games;• Preference for brands that have a low online presence;• Located in French and English speaking countries;• Turnover between €7m-€30m, with a sweet spot of €10m-€15m.

Location: France

276005 - FURNITURE, LIGHTING & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of designer interior accessories and furniture;• Operates both B2B and B2C;• B2B clients include re-sellers, hotels, commercial businesses, architects and event locations;• Sells products online and in physical brand stores;• Distributes products across Europe and internationally;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Manufacturers of furniture lighting, tableware and interior accessory products;• High-quality, designer products;• Selling products B2B or B2C;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

275425 - ANIMAL FEEDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Part of a global animal and plant nutrition group;• Services in animal feed, raw mineral materials and magnesium applications;• Operates globally.	<ul style="list-style-type: none">• Producers and exporters of animal feeds;• Manufacturers of raw materials and ingredients for nutrition, cosmetic & environmental markets;• Located in Europe;• Minimum EBITDA €250k.

Location: France

SUPPORT SERVICES

275842 - EMPLOYEE BENEFITS & PAYROLL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Advisory providing centralised management;• Utilises its own technology platforms for HR, payroll, and employee benefit & wellbeing solutions;• Offices located throughout the UK.	<ul style="list-style-type: none">• Businesses offering employee benefit or payroll solutions;• Located in the UK;• EBITDA c.£250k.

Location: England

276004 - OCCUPATIONAL HEALTH & SAFETY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of occupational health and safety services;• Offers a range of absenteeism and occupational health services;• Partnered with over 120 occupational healthcare professionals;• Serves clients across the Netherlands.	<ul style="list-style-type: none">• Occupational health & safety consultancies and service providers;• Businesses offering services focused on reducing absenteeism in the workplace and employee welfare;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

261836 - UMBRELLA PAYROLL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Payroll and contracting service group;• Providers of outsourced payroll, employment, accountancy, PAYE and self-employed contractor services;• UK-based.	<ul style="list-style-type: none">• Contractor-based umbrella payroll companies;• Providing the retail, construction and transport sectors;• Located in the UK;• Minimum EBITDA £400k.

Location: England

270449 - LIGHTING & CAMERA SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of camera and lighting equipment rental services;• Serves the film, television, commercials and photographic industries;• Located in the UK.	<ul style="list-style-type: none">• Companies providing lighting and camera solutions to the media sector;• Located in the UK;• Minimum EBITDA £250k.

Location: England

275712 - STORAGE CONTAINERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of shipping container hire, container sales and self-storage solutions;• Products include a range of storage containers and accessories;• Serves clients for domestic use, commercial and public storage;• Supplies products across Scotland.	<ul style="list-style-type: none">• Businesses relating to storage containers;• Relevant equipment hire businesses;• Located in the UK;• Minimum EBITDA £500k.

Location: Scotland

275550 - ELECTRICAL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of fire and electrical compliance services;• Services cover electrical maintenance & testing, and fitting equipment such as fire alarms, CCTV & emergency lighting;• Industries include healthcare, education and social housing;• Operates across the South of England.	<ul style="list-style-type: none">• Businesses in the electrical engineering and property services space;• Interested in testing, compliance and installation;• Providing to the public sector;• UK-based;• Minimum EBITDA £500k.

Location: England

275764 - SCIENTIFIC MARKETING CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Marketing, media and communications support service agency for the medical & pharmaceutical industries;• Offers business strategy, regulatory expertise and HEOR consultancy;• Provides scientific expertise consultancy services;• Operates globally, primarily in the UK, US and Europe.	<ul style="list-style-type: none">• Scientific expertise consultancy firms;• Business strategy, marketing and media agencies and consultancies;• Located globally;• Sweet spots in the US, UK, Europe, Australasia;• EBITDA above £250k.

Location: England

272106 - BPO & IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of outsourced customer experience management and digital transformation solutions;• Services include back-office management, marketing and skill development training;• Based in Bangladesh;• Services offered in the UK and Asia.	<ul style="list-style-type: none">• Businesses offering BPO and IT services in emerging countries;• Credible UK 'account management' required to front Bangladesh 'low cost' services;• Located in the UK;• Targeting UK, European and US customers;• EBITDA above £400k.

Location: Bangladesh

TRANSPORT/DISTRIBUTION

273313 - FREIGHT FORWARDING & LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Provider of forwarding services and solutions;• Services include forwarding and logistics, ship clearance, customs handling, crew changes and documentation;• Headquartered in Sweden;• Ships globally.	<ul style="list-style-type: none">• Providers of forwarding and logistic services for freight transport;• Handles exports and imports;• Located in globally;• Minimum EBITDA o€250k.

Location: Sweden

13404 - LOGISTICS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Haulage and third-party logistics provider;• Temperature controlled storage and a dedicated refrigerated transport division;• Operates from over 30 locations across the UK.	<ul style="list-style-type: none">• Logistics solutions;• Involving most forms of transport, including refrigerated, tankers, containers and general haulage;• Located in the UK;• No interest in overseas;• Minimum turnover £4m.

Location: England

256622 - CAR PART WHOLESALERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of car parts and vehicle consumables;• Supplies independent garages in the UK;• Also offers wholesale solutions for overseas clients located internationally.	<ul style="list-style-type: none">• Wholesalers and suppliers of car parts & vehicle consumables;• Located in the UK and Europe;• Minimum EBITDA £500k.

Location: England

TRAVEL

276008 - HOLIDAY PLATFORM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of online travel companies;• Specialising in coach and self-drive breaks;• Offers holidays throughout the UK, Ireland and Europe;• Headquartered in the UK.	<ul style="list-style-type: none">• Online platforms for holidays and short breaks;• Preferably with a staycation angle;• Located in the UK;• EBITDA above £500k.

Location: England

GENERALIST

274756 - UK SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Search fund;• Investment vehicle looking to acquire and run a single mid-market business;• Backed by HNWI investors with £12m of committed capital;• UK-based.	<ul style="list-style-type: none">• Sector agnostic;• UK-based;• EBITDA between £750k-£3m;• Turnover between £5m-£30m.

Location: England

274278 - GERMAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE firm;• Single-family office;• Focuses on direct investments in PE, real estate and venture capital backed companies;• Sector agnostic;• Keen interest in sustainable companies.	<ul style="list-style-type: none">• Businesses active in healthcare, software & IT, consumer goods and energy;• Particular interest for sustainability and services within those markets;• Strong tier 1 management;• Preferably already backed by PE, real estate or venture capital;• Located in Europe, preferably DACH;• Any size or sector considered.

Location: Germany