



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

AUGUST 2021

Sectors Featured Include: Building Products, Construction, Electronic, Financial General, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Leisure, Marketing Communications, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution and Travel

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- BUILDING PRODUCTS
- CONSTRUCTION
- ELECTRONIC
- FINANCIAL GENERAL
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- MARKETING COMMUNICATIONS
- PRINT
- RECRUITMENT
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION
- TRAVEL

BUILDING PRODUCTS

276431 - PREFABRICATED FACILITIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and supplier of modular buildings;• Offers a range of different styles for office buildings, homes and shops;• Located in France.	<ul style="list-style-type: none">• Providers of prefabricated temporary and permanent facilities for offices, construction sites and shops;• Located in France;• Minimum EBITDA €500k.

Location: France

CONSTRUCTION

270935 - BUILDING & ENVIRONMENTAL CONTROL SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier and installer of building control systems;• Offers products that monitor and maintain temperatures, humidity, CO2 & energy levels;• Primarily serves commercial, residential and healthcare clients;• Operates across the UK.	<ul style="list-style-type: none">• Suppliers of building and environmental control systems & solutions;• Providers of technical services and solutions for HVAC systems & environmental controls;• Supplying a varied client base;• Located in the UK;• Minimum EBITDA £250k.

Location: England

ELECTRONIC

273730 - MULTIMEDIA HARDWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of solutions for receiving, processing and distributing video, audio & data;• Solutions include digital signage, reliable Wi-Fi, tablet & mobile portals and CCTV & TV services;• Serves hospitality & consumer markets, network system integrators and large installers & operators;• Products are sold online, through subsidiaries and through distributors;• Headquartered in Denmark.	<ul style="list-style-type: none">• Producers and distributors of multimedia hardware;• Providers of data technology software;• Serving hospitality, consumer and media markets;• Located in Europe;• Minimum EBITDA €250k.

Location: Denmark

FINANCIAL GENERAL

276204 - FINANCIAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of financial services to growing organisations;• Services include management accounting, advisory, taxation and financial reporting;• Located in the UK.	<ul style="list-style-type: none">• Providers of financial services;• Preparation of financial statements, regulatory returns, FACRA reporting & filing and forensic accounting;• Located in the UK;• Minimum EBITDA £250k.

Location: England

273723 - INSURANCE & PENSION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Provider of insurance services;• Specialises in occupational pensions, endowment insurance, private pensions and life insurance;• Serves private individuals and companies;• Located in Sweden.	<ul style="list-style-type: none">• Providers of full-service insurance and pension services;• Located in the Nordics;• Minimum EBITDA €250k.

Location: Sweden

276376 - WEALTH MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Financial services firm;• Located in the South.	<ul style="list-style-type: none">• Wealth management and financial services firms;• Located in the UK;• AUA/AUM in the range of £250-£500m;• EBITDA in the range of £500k-£2m.

Location: England

HEALTH/PHARMA

273721 - DENTAL CARE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Dental care chain;• Specialist mobile dentistry unit for the elderly and disabled;• Provides general, acute, aesthetic and specialist dentistry;• Located in Sweden.	<ul style="list-style-type: none">• Providers of dental care services;• Services include general, aesthetic, emergency and specialist dental care;• Located in Sweden;• Minimum EBITDA €250k.

Location: Sweden

276213 - HEALTHCARE DATA COLLECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of healthcare data collection;• Engages in RCTs and data analytics to accelerate drug development programs;• Located in the UK.	<ul style="list-style-type: none">• Providers of healthcare data collection;• RCTs to accelerate drug development programs by using data analytics;• Healthcare trial consultancies;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276326 - DENTAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Private dental services provider;• Services include check-ups, orthodontic care and cosmetic dentistry;• Located throughout Scotland.	<ul style="list-style-type: none">• Providers of dental services;• Services range from tooth whitening (cosmetic dentistry) to routine check-ups;• Dental practices;• Located in the UK;• Minimum EBITDA £250k.

Location: England

HEALTHCARE PROVIDERS

273458 - AESTHETIC TREATMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Private clinic group;• Provides aesthetic & reconstructive plastic surgery and aesthetic injection treatments;• Sells a range of skincare products online;• Headquartered in Sweden;• Located in the Nordics.	<ul style="list-style-type: none">• Providers of aesthetic treatments;• Specialising in plastic surgery, aesthetic injections & dentistry and skin & body treatments;• Located in the Nordics;• Minimum EBITDA €250k.

Location: Sweden

274804 - WOUND CARE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Provider of home care services;• Specialises in modern active wound care;• Serves patients with chronic wounds such as bedsores and ulcers, as well as other wounds & burns;• Coordinates patients' needs and draws up therapy plans;• Located in Germany.	<ul style="list-style-type: none">• Providers of wound care solutions;• Focusing on chronic wounds;• Located in DACH and Benelux;• Minimum EBITDA €250k.

Location: Germany

ICT

276218 - E-COMMERCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of E-commerce software for small-to mid-size online merchants;• Helps to automate difficult and time critical processes;• Located in Germany.	<ul style="list-style-type: none">• Developers of E-commerce software;• Helping to simplify processes such as multichannel product listing, data collection and stock management;• Located in Germany;• Minimum EBITDA £250k.

Location: Germany

276143 - HR & COMPLIANCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of training and HR software;• Serves GPs and healthcare providers;• Located in the UK.	<ul style="list-style-type: none">• Producers and suppliers of HR & compliance software to healthcare providers;• Employee management software;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276313 - IT & CLOUD SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of IT consulting services, cloud services and software;• Portfolio covers a wide range of sectors;• Employs over 1000 people;• Headquartered in Germany.	<ul style="list-style-type: none">• Providers of IT and cloud solutions;• IT consultancies;• Based in Europe;• Minimum EBITDA €500k.

Location: Germany

274653 - AUTOMATION, COMPLIANCE & REGULATORY SOFTWARE ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German PE-owned; • Provider of software for intelligent automation and digital decision making; • Aims to ease daily tasks and provide end-to-end automation for users; • Services include risk management, regulatory & compliance tasks, fraud prevention and customer retention; • Subsidiaries in Europe, the US and Asia. 	<ul style="list-style-type: none"> • Providers of automation software, compliance and credit software or regulatory technologies; • Areas covered include risk, fraud, compliance and process automation; • Serving regulated industries such as banks, insurance, leasing or energy; • Located in Europe, the US and Asia; • Revenues between €1m-€50m; • Minimum EBITDA €500k.

Location: Germany

276314 - AMAZON WEB SERVICES ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Dutch PE-owned; • Provider of cloud solutions for digital business models; • Part of a wider European cloud group; • Focuses on Amazon Web Services (AWS); • Offers design, implementation and operation services where traditional hosting is not sufficient; • AWS hosting in the areas of web applications, portals, platforms, E-commerce, content management and SaaS; • Headquartered in Germany. 	<ul style="list-style-type: none"> • Managed service providers; • Active in Amazon Web Services; • Serving enterprise customers and medium-sized businesses; • Located in the DACH region; • Minimum EBITDA €250k.

Location: Germany

276239 - INTERACTIVE EMAIL SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Provider of interactive email solutions;• Focused on financial institutions and E-commerce vendors;• Also provides advertisement solutions;• Headquartered in Israel with an international client base.	<ul style="list-style-type: none">• Interactive email solutions providers;• AI advertisement and push notifications;• Located in Europe;• Minimum turnover €2m.

Location: USA

276224 - LOW-CODE SOFTWARE PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of low-code software;• Serves software suppliers and resellers;• Moderniser of businesses' existing software;• Global client base.	<ul style="list-style-type: none">• Providers of software platforms;• Low-code and supplied in license form;• Customers that realise software in-house;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

276310 - DIGITAL TRANSFORMATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of customised enterprise IT and software solutions;• Full-service IT provider active at all stages of the software lifecycle;• Serves customers with complex supply chains and production processes;• Can provide full project management teams;• Operates from offices in Germany and Poland.	<ul style="list-style-type: none">• Providers of IT services;• Supporting businesses in their digital transformation;• Advanced product offering;• Located in Europe;• Minimum EBITDA €250k.

Location: Germany

276307 - DIGITAL CAPABILITY SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of software systems;• Provides a range of services including technology development & consultancy, product development and performance testing scalability;• Full range of end-to-end digital transformation;• Located in Europe and the US.	<ul style="list-style-type: none">• Developers of software systems for the acceleration business digital capabilities;• Examples are digital advertising and statistical & player index software;• Located in Europe and the US;• Minimum EBITDA £250k.

Location: England

273726 - DIGITAL TRANSFORMATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Provider of business-critical software solutions;• Services include structured release cycle processes, configurations, creation of single source sales channels and CPQ solutions;• Headquartered in Denmark;• Located in Europe, the UK and the US.	<ul style="list-style-type: none">• Developers of digital transformation solutions;• Specialising in business-critical software solutions;• Located globally;• Minimum EBITDA €250k.

Location: Denmark

276261 - CLOUD-BASED BUSINESS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of IT software solutions in the field of infrastructure and employee experience;• Develops, converts and safely executes strategies & applications for digital business models;• Located in Germany.	<ul style="list-style-type: none">• Providers of cloud-based business solutions;• Aims to increase efficiency within businesses using AWS and other cloud computing platforms/software;• Located in the DACH region;• Minimum EBITDA £250k.

Location: Germany

276235 - CYBERSECURITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of cybersecurity solutions and security as a service;• Serves the distribution, finance, public, health, industry and service sectors;• Services include auditing services, security solutions and providing support in detecting, responding & preventing threats;• Operates in Europe.	<ul style="list-style-type: none">• Providers of cybersecurity;• Specialising in deploying and maintaining security strategies;• Located in Europe;• Minimum EBITDA €500k.

Location: France

276321 - CLOUD & DATA CENTRE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of cloud, data centre and network solutions;• Owns and operates several data centres;• Headquartered in Switzerland.	<ul style="list-style-type: none">• Providers of cloud solutions and data centre services;• Operators of data centres;• Based in Europe;• Minimum EBITDA €500k.

Location: Switzerland

276592 - EMPLOYEE BENEFITS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of employee benefits software;• Platform enabling employees to easily manage and view their benefits;• Customers in both the public and private sectors;• Full SaaS solution.	<ul style="list-style-type: none">• Providers of employee benefits software;• Platforms that increase employee engagement through reward schemes;• Located in the UK;• Minimum EBITDA £250k.

Location: England

3788 - PASSENGER TRANSPORT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Provider of resource optimisation software and operational planning consultancy services;• Operates in the transport sector, with a focus on passenger rail;• Offers a range of products and services focused around labour schedules & rosters, traffic management and event management;• Serves UK and overseas clients.	<ul style="list-style-type: none">• Providers of software products and related services;• Active in the passenger transport space;• Products focused around resource optimisation software;• Services focused around passenger demand analysis and operational planning consultancy;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276536 - TELEMATICS SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of telematic services to fleet managers;• Produces detailed reports of vehicle and driver performance;• Intends to help reduce cost of managing fleets by decreasing insurance premiums.	<ul style="list-style-type: none">• Providers of telematics services to fleet managers;• Services include crash detection, fuel expenditure and tyre monitoring;• Located in the UK;• Minimum EBITDA £250k.

Location: England

INDUSTRIAL/MANUFACTURING

276059 - HEALTHCARE BATHROOM SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and distributor of bathroom solutions;• Serves the healthcare sector, specialising in elderly care;• Reduces the need for personal assistance within nursing homes;• Products include a rotating toilet, height adjustable washbasins & toilets, shower seats and grab bar systems;• Headquartered in Norway;• Located in the Nordics, UK and Netherlands.	<ul style="list-style-type: none">• Manufacturers and suppliers of healthcare bathroom solutions;• Serving the elderly care markets;• Products aim to help individuals with reduced functional abilities achieve optimal movements within washroom spaces;• Located in Northern Europe;• Minimum EBITDA €250k.

Location: Norway

275780 - SMART METERING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of smart heat and volume meters;• Serves the sub-metering industry;• Specialises in the measurement, recording and transmission of heat & water quantity data;• Assembly sites in Germany and China.	<ul style="list-style-type: none">• Manufacturers of smart metering products;• Focusing on heat and water data;• Serving the sub-metering markets;• Located in Europe;• Minimum EBITDA €250k.

Location: Germany

269959 - STEEL FABRICATORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer of steel-based process plants;• Products include tanks, distillation columns and pipe work systems;• Headquartered in Scotland.	<ul style="list-style-type: none">• Fabricators of steel-based products;• Products include storage systems, pipe systems and tanks;• Particular interest in the chemical and pharmaceutical industries;• UK-based;• EBITDA above £500k.

Location: England

276189 - SHOWER PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer and distributor of bathroom products;• Products include shower enclosures, shower trays and wall coverings;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers and distributors of shower products;• Shower enclosures, shower trays, wall coverings, organisers and handles;• Located in Germany;• Minimum EBITDA €250k.

Location: Germany

263920 - FASTENER ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM Italia-listed;• Manufacturer and distributor of highly engineered fastener systems;• Products are designed for use in aerospace & defence, automotive, oil & gas and industrial engine applications;• Operates globally with facilities in Italy, the US and China.	<ul style="list-style-type: none">• Fastener engineering businesses;• Produced for use in demanding and challenging industrial applications;• Located in Europe with no interest in the UK;• Minimum EBITDA €500k.

Location: Italy

276595 - WINDOW & DOOR FRAMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer, supplier and installer of uPVC windows, doors & frames;• Serves residential B2B and B2C markets;• Located in the Netherlands.	<ul style="list-style-type: none">• Manufacturers of plastic window and door frames;• Serving B2B or B2C markets;• Located in the Benelux;• Minimum EBITDA €250k.

Location: Netherlands

LEISURE

276315 - CASUAL DINING CHAINS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Restaurant group with 18 brands;• Over 50 restaurants throughout the Netherlands;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Casual dining restaurant chains;• Located in the Netherlands;• Minimum EBITDA €500k.

Location: Netherlands

MARKETING COMMUNICATIONS

273268 - GAMING & GAMBLING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• OTC Markets Group-listed;• Group of HNWIs;• Previous experience within social marketing, digital marketing and gaming sectors;• Based in the UK.	<ul style="list-style-type: none">• Social marketing, gaming and gambling;• Tech, E-commerce and digital marketing;• Located globally;• Any size.

Location: USA

276332 - MARKETING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of B2B marketing services;• Organises the distribution of unaddressed mail and advertising leaflets;• Also offers buying, procurement, media marketing and other related services;• Offers services across Germany and in neighbouring European countries.	<ul style="list-style-type: none">• Services including marketing solutions, particularly unaddressed mail;• Other marketing services providers;• Located in Europe;• Turnover in the range of €3m-€100m;• EBITDA in the range of €500k-€15m.

Location: Germany

276305 - VISUAL EFFECTS PRODUCTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Visual effects producer;• Clients include Netflix, Amazon and Apple;• Projects include Black Mirror, Hobbs & Shaw and Snatch;• Located in the UK.	<ul style="list-style-type: none">• Visual effects production companies;• Located globally with a preference for the US, UK and Canada;• Minimum EBITDA £250k.

Location: England

PRINT

275658 - DIRECT MAIL & DIGITAL PRINT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Printing and publishing agency;• Provides print production services for marketing agencies;• Sectors include local authorities, charities and financial services;• Services also include advice on marketing material targeting and advice on postal service options including for international postage;• Operates B2B.	<ul style="list-style-type: none">• Direct mail or digital printing companies;• Targets should provide access to new customer base or a new sector;• UK based;• Turnover between £2m-£5m.

Location: England

276119 - EDUCATION TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of digital print solutions and printing technologies predominantly for the education sector;• Provides end-to-end solutions including design, print, fulfilment, warehousing and distribution services;• Uses an in-house EdTech and fulfilment software;• UK-based.	<ul style="list-style-type: none">• Education technology and software providers;• UK-based;• EBITDA greater than £400k.

Location: England

RECRUITMENT

273572 - RECRUITMENT & CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Executive-level recruitment firm and consultancy;• Business support services in leadership training and executive coaching;• Operates globally.	<ul style="list-style-type: none">• Consultancy firms with a recruitment arm;• Interim recruitment services with a focus on C-suite positions;• Businesses providing executive-level training and associated consultancy services;• Located globally;• Keen interest in the DACH & Benelux regions;• EV in the range of £3m-£6m.

Location: England

RETAIL/CONSUMER

276367 - BAKED GOODS & SANDWICHES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Operator of bakery franchises throughout the Netherlands;• Retailer of bread, sandwiches, sweet pastries and pizza slices;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Retailers of baked goods and sandwiches;• Located in Europe with no interest in the UK;• Minimum EBITDA €500k.

Location: Netherlands

273728 - HOME FURNISHINGS & HOUSEWARES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Designer of craft furniture, lighting and interior accessories;• Products include tables, chairs, rugs, lamps, vases, mirrors and candle holders;• Products sold online and through retail outlets;• Headquartered in Denmark.	<ul style="list-style-type: none">• Wholesale distributors of home furnishings and housewares;• Products include furniture, lighting and accessories;• Located globally;• Minimum EBITDA €250k.

Location: Denmark

276173 - PLANT PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer and manufacturer of organic plant products;• Products include fertilizers, plant protection and pest control;• Located in Germany.	<ul style="list-style-type: none">• Developers and manufacturers of plant products;• Organic growth products;• Soils and fertilisers;• Located in Germany;• Minimum EBITDA £250k.

Location: Germany

276255 - COOKWARE MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and distributor of cookware;• Operates B2C via their 10 brands;• Products include tableware, silverware and non-stick pans;• Headquartered in Belgium.	<ul style="list-style-type: none">• Manufacturers of cookware;• Products include pans, kitchenware and tableware;• Operates in the EU, US and Asia;• Minimum EBITDA €250k.

Location: Belgium

276613 - WALLCOVERINGS & HOUSEHOLD BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of high-end wallpaper, fabrics and upholstered furniture;• Sells under its own proprietary brands in boutique retailers in the US and UK;• Headquartered in the US.	<ul style="list-style-type: none">• Brands of wallcoverings, fabrics, furniture and other similar household products;• Sold through their independent interior design channel;• Located in North America or Europe;• Minimum EBITDA \$500k.

Location: USA

276577 - CHILDREN'S PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• E-commerce platform for children's products;• Sells toys, clothing & accessories, nursery equipment and homeware;• Present in Germany, Belgium, Switzerland via the E-commerce platform;• Has physical stores throughout France;• Located in France.	<ul style="list-style-type: none">• E-commerce platforms for children's products;• Products include clothing & accessories, homeware, nursery equipment and toys;• Located across Europe;• Minimum EBITDA £250k.

Location: France

SOFT FM

276130 - LAUNDRY & TEXTILE RENTAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of textile cleaning and leasing services;• Serves hospitals, care facilities and holiday parks;• Transports, sorts, washes and sterilises bed, bathroom & kitchen textiles;• Located in the Netherlands and Belgium.	<ul style="list-style-type: none">• Providers of laundry and textile rental services;• Serving the healthcare and hospitality sectors;• Located in Europe;• Minimum EBITDA €250k.

Location: Netherlands

264631 - ARTIFICIAL GRASS SURFACES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of artificial & hybrid grass surfaces and complementary products & services;• Supplies the sports, leisure and landscaping markets;• Global customer base;• Headquartered in Belgium;• Further locations in South America and Asia.	<ul style="list-style-type: none">• Manufacturers of artificial grass surfaces;• Providers of accompanying products and services;• Customers in the sports, leisure and landscaping markets;• Located in North America or Europe;• Minimum EBITDA \$500k.

Location: Belgium

273460 - CLAIMS & DAMAGES SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Providers of damage control and claims services;• Services include acute emergencies, renovations, caretaker services, speciality cleaning, handling of contents, dehumidification and environmental remediations;• Headquartered in Denmark;• Located in the Nordics.	<ul style="list-style-type: none">• Provider of claims and damages services;• Active across a range of sectors;• Located in the Nordics;• Minimum EBITDA €250k.

Location: Denmark

SUPPORT SERVICES

256563 - CUSTOMS CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of professional advisory services;• Aids corporates in cutting their customs duty liabilities.	<ul style="list-style-type: none">• Customs consultancies;• Customs planning, autonomous duty suspensions and export control;• Located in the UK;• Minimum EBITDA £250k.

Location: England

273610 - ENERGY EFFICIENT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of energy efficient services providers for buildings;• Services include design, project management, installation and product supply;• Located in the UK.	<ul style="list-style-type: none">• Providers of energy efficient services;• M&E services, renewable energy, ventilation, insulation and consultancy;• Located in the UK;• Minimum EBITDA £250k.

Location: England

269876 - FACILITY, INDUSTRIAL & TECHNICAL BUILDING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Euronext-listed;• Provider of facility and industry solutions;• Offers a range of services including cleaning, greencare, office management, handyman provision and industrial painting;• Predominantly active in Belgium but also offers services to clients in the Netherlands, Luxembourg and France.	<ul style="list-style-type: none">• Providers of facility, industrial and technical building services;• Will consider a large range of services;• Located in the Benelux and France;• Minimum EBITDA €250k.

Location: Belgium

276288 - COMPLIANCE & COPY REVIEW SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of compliance and copy review services;• Services include copy review, pharma reference and process design;• Works with agencies, brands and medical teams;• Located in London.	<ul style="list-style-type: none">• Providers of compliance and copy review services;• Works with agencies, brands and medical teams;• Located in the UK;• Minimum EBITDA £250K.

Location: England

250603 - SAFETY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Safety services provider;• Services include access, electrical testing and fire safety;• Present in a number of focused, niche markets.	<ul style="list-style-type: none">• Providers of safety services;• Particularly fire protection, working at height and electrical testing;• Suppliers of highly-engineered industrial products;• Based in the UK;• EBITDA in the range of £500k-£5m.

Location: England

267128 - SAFETY TRAINING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Provider of safety and competence services;• Serves safety critical industries;• Services include training & compliance management, simulators, consultancy services, software applications and training;• Operates globally.	<ul style="list-style-type: none">• Providers of safety training services;• Serving high-risk environments;• Located globally;• Any size considered.

Location: Denmark

276512 - SOLAR ENERGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Developer of solar energy via large scale photovoltaic solar farms;• Developed a portfolio of more than 500 MW across the country;• Customers include sovereign wealth funds, publicly listed companies, state municipalities and large energy users;• Located in Ireland.	<ul style="list-style-type: none">• Developers of solar energy;• Located in Europe;• Minimum EBITDA £250k.

Location: Ireland

276129 - MERCURY & WASTE DISPOSAL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of purification, treatment and recycling services;• Specialises in mercury and NORM contamination;• Serves the oil & gas, chlorine and recycling industries;• Services include removal of mercury and NORM contamination from pipes & vessels, waste treatment, disposal and decommissioning;• Located globally.	<ul style="list-style-type: none">• Providers of mercury and NORM contamination waste disposal services;• Located globally;• Minimum EBITDA €500k.

Location: Netherlands

276244 - ONLINE LEARNING PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Provider of digital education resources;• Offers annual subscriptions;• Online platform and mobile application;• Offers videos, exercises and worksheets covering a wide variety of subjects;• Service available in German and English;• Headquartered in Germany.	<ul style="list-style-type: none">• Providers of online learning platforms and digital education resources;• Located in Europe;• Minimum EBITDA €500k.

Location: Germany

TRANSPORT/DISTRIBUTION

276323 - LOGISTICS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-Owned;• Provider of fourth party logistics specialising in spare parts for ships;• Provides complex and critical logistical solutions;• Operates on a global scale;• Headquartered in the Netherlands.	<ul style="list-style-type: none">• Providers of logistics solutions;• Specialising in fourth party logistics;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

273463 - LOGISTIC LINK SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Provider of customised solutions to the courier express parcel market;• Services include track & trace systems, temperature-regulated shipments, documented quality control systems, storage hotels and special transportation assignments;• Headquartered in Denmark;• Located in the Nordics.	<ul style="list-style-type: none">• Provider of logistic link solutions;• Services include monitoring solutions for shipments;• Located in the Nordics;• Minimum EBITDA €250k.

Location: Denmark

261931 - FREIGHT FORWARDING & LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Freight and logistics management company;• Provides supply chain and transport support services;• Operates across Europe.	<ul style="list-style-type: none">• Freight forwarding and logistics companies;• Services include warehousing and logistics support;• Warehousing companies;• Located in the UK and Eastern Europe;• EBITDA above £500k.

Location: England

TRAVEL

276327 - TRAVEL PROGRAMMES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Travel organisation company;• Provides travel programmes to worldwide locations;• Employs 160 people;• Headquartered in Germany.	<ul style="list-style-type: none">• Organisers of travel programmes;• Located in Europe;• Turnover in the range of €3m-€100m;• EBITDA in the range of €500k-€15m.

Location: Germany