



Langcliffe International

NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

SEPTEMBER 2021

Sectors Featured Include: Building Products, Construction, Electronic, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/ Manufacturing, Leisure, Marketing Communications, Plastics & Packaging, Retail/Consumer, Support Services, Transport/Distribution and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- BUILDING PRODUCTS
- CONSTRUCTION
- ELECTRONIC
- FOOD & BEVERAGES
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL/MANUFACTURING
- LEISURE
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- RETAIL/CONSUMER
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

BUILDING PRODUCTS

267936 - BUILDING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests in challenging situations;• Focuses on industrial properties, investing directly into vacant properties or by sale and leaseback solutions;• Invests across the UK.	<ul style="list-style-type: none">• Building products, aviation and agriculture businesses;• Located in the UK;• EBITDA in the range of £1.5m-£20m.

Location: England

269112 - INTERIOR INSTALLATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Designer, manufacturer and installer of fixed and moveable products;• Products include doors, partitions, walls, ceilings, floors and furniture;• Also offers full fit-out services for office buildings;• Operates across the Benelux region.	<ul style="list-style-type: none">• Interior installation companies;• Preferably no production or assembly services;• Expertise in moveable walls, floors and ceilings;• Located in the Netherlands, DACH, France and the UK;• Minimum EBITDA €1m.

Location: Belgium

269113 - ENGINEERED STONE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of quartz resin products;• Distributes through global dealers;• Located in Belgium.	<ul style="list-style-type: none">• Manufacturers of engineered stone products located in the Benelux;• Wholesalers and distributors of related products located outside of the Benelux;• Minimum EBITDA €1m.

Location: Belgium

CONSTRUCTION

8180 - FIT-OUT & INTERIOR DESIGN *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Austrian privately-owned;• Industrial shop fitting group;• Offers shop fitting and handling solutions for retail facilities across a range of sectors;• Carries out projects globally.	<ul style="list-style-type: none">• Fit-out and interior design companies;• Serving retail clients in all sectors;• Located in Europe;• Minimum turnover of €10m.

Location: Austria

ELECTRONIC

16591 - LOW & MEDIUM VOLTAGE SWITCHGEAR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of power distribution and protection equipment for data centres, energy & industrial applications;• Supplies switchgear, busway, power management and modular solutions;• Located in Ireland, the UK and the US.	<ul style="list-style-type: none">• Providers of low and medium voltage switchgears;• Suppliers of power distribution, transformation, protection and monitoring products;• Located in Europe or North America;• Minimum EBITDA \$1m.

Location: Ireland

FOOD & BEVERAGES

275201 - BERRY PROCESSING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE-owned;• Berry company;• Grows and exports fresh berries;• Distributes products to supermarkets and markets them under an own brand;• Distributes nationally and exports internationally.	<ul style="list-style-type: none">• Berry processing companies;• Producing and distributing fresh berries;• Located across Europe;• Minimum EBITDA €1m.

Location: Spain

274893 - NUT-BASED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Nut processor;• Produces a range of nuts, dried fruit and nut-based products;• Markets products under an own brand;• Processing facility located in Italy.	<ul style="list-style-type: none">• Nut processors and producers of nut-based products;• Producing plain nuts, nut butters, spreads, nut-based chocolates and nut flours;• Located in Europe;• Minimum EBITDA €1m.

Location: Italy

274699 - VEGETABLE-BASED DRINKS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE-owned;• Producer and distributor of vegetable-based drinks & products;• Products include juices, alternative milks, broths and creams;• Distributes products through national retailers.	<ul style="list-style-type: none">• Producers and distributors of plant-based food and drink products;• Private label;• Located across Europe;• Minimum EBITDA €1m.

Location: Italy

274892 - LEMON & LIME PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Manufacturer and distributor of lemon and lime juice products;• Develops products for use in food dressings;• Supplies producers of food dressings;• Operates a network of subsidiaries across Europe and the US;• Headquartered in Italy.	<ul style="list-style-type: none">• Manufacturers and distributors of lemon juice, lime juice & related products;• Supplying food and ingredient manufacturers, as well as retailers;• Located in Europe;• Minimum EBITDA €1m.

Location: Italy

276763 - NUT PROCESSING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Nut processing company;• Processes a variety of raw nuts into finished and semi-finished snacks & food ingredients;• Distributes products to retailers and food service companies through a range of sales channels across Europe;• Facilities have a number of oil roasting, dry roasting and sugar coating machines.	<ul style="list-style-type: none">• Nut processing companies;• Located in Europe;• Minimum EBITDA €1m.

Location: Netherlands

274693 - CEPHALOPOD PROCESSING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE-owned;• Group of cephalopod fishing businesses;• Catches, processes, distributes and commercialises cephalopods;• Operating across the Canary Islands.	<ul style="list-style-type: none">• Vertically integrated cephalopod businesses;• Managing various stages of the value-chain, from catching to commercialisation;• Located in strategic fishing locations;• Minimum EBITDA €1m.

Location: Canary Islands

HEALTH/PHARMA

265413 - HEALTHCARE FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of hospital and home healthcare furniture & accessories;• Products are designed for acute healthcare, nursing homes and primary care;• Serves the private and public healthcare market;• Offices located across the US and Europe.	<ul style="list-style-type: none">• Manufacturers of furniture for the healthcare market;• Designed for use in a variety of public and private healthcare settings;• Products including furniture and accessories;• Located in Europe;• EBITDA up to £5m.

Location: England

274698 - MEDICAL GENETICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE-owned;• Medical genetics business focused on genetic diseases;• Offers a range of genetic studies in different clinical areas;• Specialities include cardiology, oncology, immunology, pharmacogenetics and neurology;• Partners with external physicians, hospitals, laboratories and geneticists;• Offers services to patients and healthcare professionals;• Also develops disease diagnostic kits for use in labs;• Offices located across Spain.	<ul style="list-style-type: none">• Genomics businesses;• Businesses offering medical genetics and analysis across a range of clinical areas;• Manufacturers of diagnostic kits;• Located in Europe;• Minimum EBITDA €1m.

Location: Spain

HEALTHCARE PROVIDERS

257440 - COSMETIC & PLASTIC SURGERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Cosmetic surgeon;• Offers a range of cosmetic and plastic surgeries;• Operates chains across the UK.	<ul style="list-style-type: none">• Cosmetic and plastic surgery clinics;• Located in the UK;• EBITDA up to £5m.

Location: England

ICT

276757 - SOFTWARE & IT OUTSOURCING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• IT consultancy group;• Offers services and products addressing all aspects of digital transformation;• Works with a number of partners including Microsoft, GitHub, AWS, Google Cloud, Scrum and Atlassian;• Offers a range of individual products and services, as well as an enterprise-scale software package;• Serves clients across all sectors;• Serves an international client base from offices in the Netherlands, the UK, the US, Asia and UAE.	<ul style="list-style-type: none">• Client centres with a client base for near and offshore software development services;• Located in the Netherlands, UK, Nordics and Germany;• Software and IT outsourcing companies or near-shore delivery centres;• Located in Poland or Mexico;• Offshore deliver centres;• Located in India;• Minimum EBITDA €2m.

Location: Netherlands

272729 - CRM & CUSTOMER EXPERIENCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Software developer;• Provides digital CRM and customer solutions;• History of acquisitions;• Based in Italy;• Offices located across Europe.	<ul style="list-style-type: none">• Specialists in customer experience and tech solutions;• Located in Europe;• Turnover in the range of €20m-€30m.

Location: Netherlands

INDUSTRIAL/MANUFACTURING

269111 - TAILORED COATINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of industrial paints;• Products are fire and anti-corrosion resistant;• Products also available to be sold under other brands;• Manufactured in Belgium.	<ul style="list-style-type: none">• Manufacturers of tailored coatings:<ul style="list-style-type: none">○ Packaging such as small containers, barrels and lids,○ Industrial coatings to protect machinery,○ Protective coatings, for example anti-rust for bridges, and○ Metal coatings with the exception of automotive coatings;• Located in Europe;• EBITDA between €1m-€4m.

Location: Belgium

276706 - INDUSTRIAL HEAT MANAGEMENT SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of thermal management solutions;• Products include thermoelectric modules, thermoelectric assemblies, temperature regulators and liquid cooling systems;• Develops products for OEMs operating in sectors such as medicine, diagnostics, analytics, transport & traffic, consumer electronics and telecommunications;• Offers local design, production and after sales services from regional facilities;• Distributes products globally through a network of authorised partners;• Headquartered in Germany.	<ul style="list-style-type: none">• Designers and producers of industrial heat management solutions;• Providers of related design, engineering, testing, prototyping, manufacturing and after sales services;• Serving OEMs in a range of end markets;• Located in Europe and the US;• Minimum EBITDA €1m.

Location: Germany

276758 - LOAD CARRIERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of logistic load carriers;• Develops, manufactures, sells, rents and repairs a range of logistics road carriers;• Products include wooden pallets, metal roll containers, mobile racks, plastic pallets and bins;• Services include rental, pooling, packaging recover, RTI management, repair & maintenance, product design and purchase;• Serves clients across a wide range of sectors;• Headquartered in the Netherlands with additional offices and facilities across Europe.	<ul style="list-style-type: none">• Providers of load carriers and related services;• Aims to offer a sustainable solution - packaging recovery, pooling and rental of returnable load carriers;• Located in Northern, Southern and Eastern Europe;• Minimum EBITDA €2m.

Location: Netherlands

276296 - BLADES, CUTTING TOOLS & SPECIALIST TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and supplier of safety cutting tools & accessories;• Products include knives, box cutters, scrapers and specialist tools;• Customer base across distribution, warehousing, food service and pharmaceutical sectors;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of blades, cutting tools and specialist tools;• Customer sectors including distribution, industrials and food services;• Located in Europe or North America;• Minimum EBITDA \$1m.

Location: Germany

276838 - SECURITY SEALS & RELATED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of security seals, tapes and labels used in the transportation of goods;• Offerings include plastic, metal, GPS and high security seals & accompanying products;• Customers across a range of sectors;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers of security seals and accompanying security products;• Laser machining businesses;• Located in North America or Europe;• Minimum EBITDA \$1m.

Location: USA

LEISURE

15042 - ONLINE GAMING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• STO-listed;• Investment group;• Targets European online gaming businesses;• Operational subsidiaries centred around licenses and brands.	<ul style="list-style-type: none">• Online gaming businesses;• Operating in regulated markets;• Operators on third party technology;• Preferably allowing access to licences and product technology;• Located in Europe with a focus outside of the Nordics;• Minimum EBITDA €1m.

Location: Sweden

259785 - TAPAS RESTAURANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Chain of tapas restaurants;• Several locations across Spain.	<ul style="list-style-type: none">• Tapas restaurants and chains;• Located in Europe;• EBITDA up to £5m.

Location: Spain

276760 - EQUESTRIAN CENTRES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Equestrian centre;• Part of a wider equestrian group;• Organises, hosts and manages a number of global equestrian events each year;• Located in the US.	<ul style="list-style-type: none">• Equestrian centres;• Event managers focusing on equestrian events;• Located in the US and Europe;• Any size.

Location: USA

260866 - TRAMPOLINE PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Trampoline park operator;• Operates several locations across the UK.	<ul style="list-style-type: none">• Trampoline parks;• Located across the UK;• EBITDA up to £5m.

Location: England

MARKETING COMMUNICATIONS

276708 - DIGITAL COMMERCIAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Digital commercial marketing partner;• Offers tailored digital marketing solutions to retailers;• Services and digital products designed to increase customer loyalty & local sales, and to gain new customers;• Offers a full cross-channel marketing package or individual solutions;• Predominantly in the DACH region;• Has capabilities to support Europe-wide marketing campaigns.	<ul style="list-style-type: none">• Digital commercial marketing agencies;• Offering services and technical solutions in IT, products, marketing, sales, people & culture, finance and office management;• Serving over-the-counter retailers;• Located in Northern and Central Eastern Europe;• Minimum EBITDA £1m.

Location: Germany

276597 - B2B MEDIA & PUBLISHING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Communications agency;• Portfolio of clients across a range of sectors.	<ul style="list-style-type: none">• B2B media and publishing companies;• Located in England;• Sweet spot is the South East;• EBITDA up to £2m.

Location: England

PLASTICS & PACKAGING

274716 - PLASTIC PROCESSING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Plastic processor;• Produces plastics for use in water and soft drink bottle;• Manufactures P.E.T preforms and bottles;• Serves an international client base;• Headquartered in Italy.	<ul style="list-style-type: none">• Plastic processing companies;• Developing plastics for use in drinks bottles;• Located in Europe;• Minimum EBITDA €1m.

Location: Italy

273913 - PVC COMPOUNDS & ALLOYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Industrial manufacturer of PVC compounds;• Products include compounds, powders, thermoplastic alloys and stabilizers;• Developed for use in a range of industries;• Serves a European client base from several regional facilities.	<ul style="list-style-type: none">• Manufacturers of PVC compounds and alloys;• Products developed for use in a range of industries;• Located across Europe;• Minimum EBITDA €1m.

Location: Italy

RETAIL/CONSUMER

5077 - FASHION RETAILER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Fashion retailer with a strong own brand;• Products include clothing, loungewear, intimates and accessories for men & women;• Operates a global network of physical stores and an online store.	<ul style="list-style-type: none">• Fashion retailers;• Offering menswear, womenswear, accessories or underwear;• Located in Europe;• EBITDA up to £5m.

Location: England

6086 - BRANDED CONSUMER GOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Retailer of fashion, homeware, gifts and beauty products;• Stocks a range of well-known brands;• Sells products in physical and online stores across the UK.	<ul style="list-style-type: none">• Designers and retailers of branded consumer goods;• Manufacturers of fabrics and accessories;• Located in the UK;• EBITDA up to £5m.

Location: England

13320 - CHILDREN & BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Retail chain selling baby and children's products;• Products include prams, nursery furniture, clothing, toys and maternity wear;• Operates physical stores across the UK and an online store.	<ul style="list-style-type: none">• Retailers of children's and baby products;• Physical and online retailers;• Located across the UK;• EBITDA up to £5m.

Location: England

274086 - NICHE WHOLESALERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Retailer of seasonal decorative products and accessories;• Products range from Christmas ornaments and outdoor furniture to lamps and tableware;• Products sold across Europe through wholesalers, retailers, garden centres and online.	<ul style="list-style-type: none">• Niche B2B wholesalers;• Focusing on flowers and home accessories such as blankets & cushions;• Scent businesses for the home décor and gift markets;• Operating in the garden centre and DIY segments;• Located in Europe with a particular interest in the UK;• Turnover between €10m-€50m.

Location: Netherlands

276840 - PERFORMANCE FABRICS, RUGS & TEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer and manufacturer of performance fabrics & luxury furniture;• Products include dyed-acrylic fabrics, rugs, luxury outdoor furniture, tables and coverings.	<ul style="list-style-type: none">• Providers of performance fabrics, rugs and specialty textiles;• Manufacturers of luxury furniture;• Located in North America or Europe;• Minimum EBITDA \$1m.

Location: USA

276303 - LIFESTYLE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of e-commerce consumer brands;• Focuses on lifestyle brands including clothing, accessories and beauty brands.	<ul style="list-style-type: none">• Digitally native lifestyle brands;• Direct to consumer e-commerce businesses;• Located in North America or Europe;• Minimum EBITDA \$1m.

Location: USA

276842 - OUTDOOR PRODUCT BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of portable camping stoves, grills and fire pits;• Direct-to-consumer e-commerce sales model;• Customers include campers, hikers and other outdoor enthusiasts.	<ul style="list-style-type: none">• Direct-to-consumer outdoor product brands;• Located in North America or Europe;• Minimum EBITDA \$1m.

Location: US

SUPPORT SERVICES

257441 - INTERGRATED ENERGY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Energy facilities management business;• Provides integrated solutions centred cost saving, environmental compliance and efficiency;• Services include design, development and management of energy & heating products and infrastructures;• Services offered across Italy.	<ul style="list-style-type: none">• Providers of integrated energy services and solutions;• Services and products aiming to maximize energy efficiency;• Serving public institutions and private clients;• Located in Southern Europe;• EBITDA up to £5m.

Location: Italy

275966 - INTEGRATED FACILITIES MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• XLUX-listed;• Facilities management group;• Offers a range of services from plant maintenance and property management, through to green and hygiene services;• Serves private, public and healthcare clients;• Group members specialise in specific services and markets;• Offers services across Europe.	<ul style="list-style-type: none">• Integrated facilities management businesses;• Particular interest in cleaning companies active in healthcare markets;• Also interested in businesses providing value added services to the healthcare sector;• Surgical tool sterilisation and preparation or medical device production;• Located in Europe with a focus on CEE;• Revenue up to €300m;• EBITDA up to €30m.

Location: Italy

275759 - MECHANICAL & ELECTRICAL ENGINEERING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Mechanical and electrical engineering firm; • Specialising in water treatment, clean energy and oil & gas; • Provides services to the water and energy utilities industries; • Specialist in valve and pipeline production & design; • Operates in the UK, Europe and the US. 	<ul style="list-style-type: none"> • Mechanical and electrical engineering firms; • Specialists in energy, utilities or oil and gas; • UK-based; • Any size.

Location: Scotland

276306 - FDA COMPLIANCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of FDA compliance support services and digital solutions; • Offerings include compliance advisory services, ongoing monitoring software solutions and training; • Global customer base across food & beverage, cosmetics, pharmaceutical and medical devices sectors; • Headquartered in the US. 	<ul style="list-style-type: none"> • Providers of FDA compliance, customs support or US agent services; • Developers of online compliance training solutions; • Located in North America or Europe; • Minimum EBITDA \$1m.

Location: USA

276262 - HEALTHCARE LAUNDRY & STERILISATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian privately-owned;• Provider of laundry and sterilisation services;• Serves clients operating in the healthcare sector;• Also designs and manages sterilisation facilities;• Over 20 production and sterilisation facilities across Italy.	<ul style="list-style-type: none">• Providers of hospital linen rental and washing services;• Outsourced sterilisation and other services;• FM in hospitals;• Located in Europe;• Minimum EBITDA €1m.

Location: Italy

TRANSPORT/DISTRIBUTION

276248 - FASTENERS & C-PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of fasteners and components to OEMs & assembly plants;• Products include standard and custom engineered fastenings & components;• Services include inventory and supply chain management services;• Customers across a range of industries.	<ul style="list-style-type: none">• Distributors of fasteners and C-parts;• Suppliers of supporting supply chain management services;• Located in North America or Europe;• Minimum EBITDA \$1m.

Location: USA

260487 - FRAGRANCES & RELATED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Retailer and distributor of high-end room diffusers, fragrances, candles & accessories;• Operates B2C through its own e-commerce site and B2B through a network of retailers;• Sells and distributes products in over 70 countries.	<ul style="list-style-type: none">• Manufacturers and retailers of fragrances and related products;• Operating B2B or B2C;• Located in Europe;• EBITDA up to £5m.

Location: Italy

262920 - AUTOMOTIVE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• E-commerce platform;• Offers performance, genuine and aftermarket parts for well-known automotive brands;• Offers products across Europe and the US.	<ul style="list-style-type: none">• Automotive part e-tailers;• Offering parts for international automotive brands;• Located in the US and Europe;• Minimum EBITDA \$1m.

Location: USA

GENERALIST

269104 - BELGIAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE firm;• Invests growth capital into mature companies;• Fund size of €100m;• Active across Belgium.	<ul style="list-style-type: none">• Sector agnostic;• Businesses with an innovative technology or product offering;• Located in Belgium;• Deal size in the range of €20m-€100m.

Location: Belgium

272436 - ITALIAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE firm;• Invests in medium-sized business;• Capital provided mainly by financial investors, family offices and pension funds;• Half of the capital comes from the US, Middle East and Asia;• Looks to take controlling stakes.	<ul style="list-style-type: none">• Invests in 4 main areas:<ul style="list-style-type: none">○ Consumer and leisure,○ Healthcare and services,○ Industrial manufacturing,○ Technology;• Located in Southern Europe;• Medium-sized companies.

Location: Italy

261111 - DUTCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE firm;• Invests in growth, buy & build, performance, turnaround and transformation scenarios;• Operates a mid-market fund of €150m;• Invests across the Benelux.	<ul style="list-style-type: none">• Sector agnostic;• Located in the Benelux;• Turnover between €10m-€500m;• EBITDA up to €15m.

Location: Netherlands

269971 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Currently investing in manufacturing, industrial and distribution businesses;• Experienced in making control investments;• Located in the US.	<ul style="list-style-type: none">• Sectors include manufacturing, industrial and distribution businesses;• Located in North America or Europe;• Italy of particular interest;• Minimum EBITDA \$1m.

Location: USA