



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

SEPTEMBER 2021

Sectors Featured Include: Automobiles & Parts, Building Products, Construction, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/ Manufacturing, Legal, Leisure, Marketing Communications, Plastics & Packaging, Print, Retail/ Consumer, Soft FM, Support Services, Transport/Distribution, Travel and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AUTOMOBILES & PARTS](#)
- [BUILDING PRODUCTS](#)
- [CONSTRUCTION](#)
- [FINANCIAL GENERAL](#)
- [FOOD & BEVERAGES](#)
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- [TRAVEL](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AUTOMOBILES & PARTS

276707 - AUTOMOTIVE REPAIRS & REPLACEMENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Automotive repair and replacement group;• Offers bodywork damage repair and spare part replacement services;• Operates a network of service centres across Belgium. | <ul style="list-style-type: none">• Automotive garages and repair shops;• Offering services from damage repair through to courtesy car provision;• Located in the Benelux;• Minimum EBITDA €500k. |

Location: Belgium

BUILDING PRODUCTS

274382 - METAL & STEEL CONTAINERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Belgian privately-owned;• Provider of metal and steel construction contracting services;• Serves petrochemical, offshore, port, construction and steel markets;• Projects range from buildings, units and platforms to containers, bridges and support structures;• Owns a 5,000m² workshop and an extensive vehicle & machine park. | <ul style="list-style-type: none">• Manufacturers of metal and steel containers;• Providers of steel constructions;• Serving the petrochemical market;• Preferably based in a port or harbour;• Located in the Netherlands, Germany and France;• Minimum EBITDA €500k. |

Location: Belgium

CONSTRUCTION

254215 - BUILDING TESTING & CERTIFICATION *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Group of companies providing quality and compliance services to the construction sector;• Part of a small listed industrial trading holding company;• Strong organic and acquisition-led growth;• Completed three acquisitions in the last four years;• Based in Yorkshire. | <ul style="list-style-type: none">• Building testing and certification companies;• Focusing on energy/sustainability assessments, consultancy services and other complementary services;• Senior management keen to remain and develop the business as part of a larger group;• Located in the UK;• Turnover in the range of £250k-£2m. |

Location: England

268885 - VENTILATION, FIRE & SAFETY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of ductwork manufacturing and installation services;• Products include air conditioning, kitchen extract, mechanical ventilation and heat recovery systems;• Works with industrial, commercial, pharmaceutical and education sectors;• Operates across the UK. | <ul style="list-style-type: none">• Manufacturers and installers of ventilation systems;• Providing fire and safety solutions to the private and public sectors;• Located in the UK;• Minimum EBITDA £250k. |

Location: Northern Ireland

276862 - INFRASTRUCTURE & CONSTRUCTION ENGINEERS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Infrastructure engineer across rail, highway and other transport hubs;• Services include solar road monitoring, structural repairs, groundwork & drainage maintenance, commercial refurbishment and parking solutions;• Offers services across the UK. | <ul style="list-style-type: none">• Specialist infrastructure and construction engineers;• Transport construction experts;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

276667 - FORKLIFT HIRE & SALES (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of forklift services;• Services include short-term hire, sales and servicing;• Operates B2B;• Located in Berkshire. | <ul style="list-style-type: none">• Providers of forklift hire, sales and aftercare services;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

FINANCIAL GENERAL

272648 - MANAGING UNDERWRITERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Managing underwriter;• Specialises in mid-market commercial insurance;• Sits between brokers and underwriters in the market;• Services offered across the UK. | <ul style="list-style-type: none">• Managing underwriters;• Sitting between brokers and underwriters in the commercial insurance market;• Located in the UK;• EBITDA up to £5m. |

Location: England

262179 - ONLINE PAYMENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Digital payment service provider with fraud management and analytics tools;• Provides FX dealer services for businesses;• Located in the UK. | <ul style="list-style-type: none">• Providers of online payment and cross-border solutions for businesses;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

FOOD & BEVERAGES

255276 - FAST FOOD CHAIN *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Fast food chain;• Serves Vietnamese food from informal fast food venues;• Permanent and pop-up venues located across the UK. | <ul style="list-style-type: none">• Vietnamese fast food locations;• Located in the UK;• Minimum EBITDA £500k. |

Location: England

HEALTH/PHARMA

265413 - HEALTHCARE FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Manufacturer of hospital and home healthcare furniture & accessories;• Products are designed for acute healthcare, nursing homes and primary care;• Serves the private and public healthcare market;• Offices located across the US and Europe. | <ul style="list-style-type: none">• Manufacturers of furniture for the healthcare market;• Designed for use in a variety of public and private healthcare settings;• Products including furniture and accessories;• Located in Europe;• EBITDA up to £5m. |

Location: England

271050 - MORTUARY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Supplier of mortuary products;• Used in the care and transportation of the deceased;• UK-based. | <ul style="list-style-type: none">• Suppliers of mortuary products;• Innovators in body cooling solutions;• UK-based;• EBITDA above £250k. |

Location: England

276769 - DIGITAL ORTHODONTIC *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Digitally-led orthodontic chain specialising in clear alignment treatments;• Uses 3D, X-ray and video simulation technology to aid the service;• Operates across Europe;• Headquartered in Spain. | <ul style="list-style-type: none">• Digitally-led orthodontic services;• Online healthcare and doctor-led platforms;• Dental assessment clinics;• Located in Europe;• Minimum EBITDA £250k. |

Location: Spain

HEALTHCARE PROVIDERS

261991 - OCCUPATIONAL HEALTH CONSULTANCY *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of occupational health and corporate wellbeing services;• Services include sickness absence management, health surveillance & mental health support, technology HR solutions and physical clinics;• Serves corporate and public sector customers;• Operates over 50 clinics across the UK. | <ul style="list-style-type: none">• Occupational health consultancies;• Providing employers with wellbeing solutions and strategies;• Services to include mental health support, employee screening, absent management, health checks and alcohol & drug screenings;• Based in the UK;• Minimum EBITDA £250k. |

Location: England

266249 - COSMETIC SURGERIES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Non-surgical cosmetic surgery;• Services include natural facial rejuvenation, body contouring and fat loss treatments;• Located in the UK. | <ul style="list-style-type: none">• Chains and independent cosmetic surgeries;• Non-surgical treatment providers;• Located in the UK;• Minimum EBITDA £500k. |

Location: England

257440 - COSMETIC & PLASTIC SURGERIES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Cosmetic surgeon;• Offers a range of cosmetic and plastic surgeries;• Operates chains across the UK. | <ul style="list-style-type: none">• Cosmetic and plastic surgery clinics;• Located in the UK;• EBITDA up to £5m. |

Location: England

259226 - NON-SURGICAL WEIGHT LOSS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of weight loss surgery and aftercare;• Procedures include gastric banding, bypass surgery and skin removal;• Located in the UK. | <ul style="list-style-type: none">• Providers of non-surgical weight loss services;• Services such as dietary plans, wellness and nutrition solutions;• Located in the UK;• Minimum EDITDA £250k. |

Location: England

ICT

273212 - CUSTOMER ENGAGEMENT & CONTENT MANAGEMENT PLATFORMS

(CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• US PE-owned;• Provider of a cloud-based customer engagement and content management SaaS platform;• Services include digital signage, interactive kiosks, on-hold marketing, on-premise messaging & music and Wi-Fi marketing;• Client base comprises of franchisors, corporate centric and OEM dealerships;• Located in the US. | <ul style="list-style-type: none">• Developers of enterprise-grade customer engagement and content management SaaS platforms;• Providers of compatible digital solutions that are included in or complementary to the current service offerings;• Located in North America or Europe;• Minimum EBITDA \$500k. |

Location: USA

275915 - INTELLIGENT TRANSPORT SYSTEMS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Swedish-listed;• Provider of computing solutions for the traffic and rail industries;• Solutions include using radio frequency identifications, automatic number plate recognition and intelligent traffic monitoring;• Applications include vehicle specific access, green flow systems, rail traffic & conditioning monitoring, reduction of congestion, determination of a trains positioning on the track and selective door openings;• Located in Europe and the US. | <ul style="list-style-type: none">• Application-driven technology companies;• Providers of advanced sensor systems and solutions;• Serving the intelligent transport system market;• Active in traffic management, parking, access, security or rail;• Located in Europe or the US;• Minimum EBITDA €500k. |

Location: Sweden

275642 - YACHT ACCOUNTANCY SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of yacht accounting software;• Services include a pre-paid payment platform, financial & APA management and reports;• Operates globally;• UK-based. | <ul style="list-style-type: none">• Providers of accounting and treasury management solution platforms;• Software for the yachting and multi-asset management industries;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

264013 - CLOUD-BASED SERVICES & SECURITY *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• IT services provider;• Part of a wider IT managed services group;• Offers subscription-based support and cloud services;• Active in the South of England. | <ul style="list-style-type: none">• Providers of IT support, cloud-based services and security solutions;• Built around a subscription model;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

272363 - IT & TELECOM SERVICES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of IT and telecoms services;• Part of a wider unified telecoms group;• Partners with telecom and IT suppliers to provide a full service offering;• Serves professional services companies;• Active in the South of England. | <ul style="list-style-type: none">• IT and telecom service providers;• Offering a wide range of services including digital marketing, business telecoms, disaster recovery, web hosting and telecom audits;• Located in the UK;• Average annual revenue per customer £5k-£50k;• Minimum EBITDA £250k. |

Location: England

276866 - B2B HOTEL PLATFORMS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Online hotel wholesaler;• Connecting hotel chains with travel agencies using their own software;• Clients located globally;• Headquartered in Spain. | <ul style="list-style-type: none">• B2B hotel distributors;• Platforms providing support services to the travel sector;• Located in Europe;• Minimum EBITDA €400k. |

Location: Spain

INDUSTRIAL/MANUFACTURING

260894 - MHE, ACCESS PLATFORMS & PLANT *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of engineering services and equipment;• Sole UK distributor of a well-known brand of material handling equipment;• Services include hire, sale and rental of used & new forklifts and related equipment;• Active across the UK. | <ul style="list-style-type: none">• MHE, access platform and plant equipment businesses;• Offering a range of services including engineering, rental, hire and sale;• Located in the UK and Ireland;• Minimum turnover £5m. |

Location: England

267031 - DIAMOND-BASED TOOLS & MACHINES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Holding company for three diamond-based tooling businesses;• One business produces dies, extrusion tools and machines for die reconditioning & refurbishing services;• One business supplies single crystal diamond tools for use in optics and high precision machining industries;• One business supplies a range of diamond and CBN tools;• Group members are located in the Netherlands and America;• Products and services offered globally. | <ul style="list-style-type: none">• Manufacturers and distributors of tools and machines;• Diamond-based products or focus;• Located in Europe;• Minimum EBITDA €500k. |

Location: Netherlands

260452 - OVENS & FOOD SERVICE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of commercial ovens;• Manufactures rotisseries, convection ovens, display warmers and deli counters;• Supplies supermarkets and foodservice clients;• Markets products through an international distribution network;• Headquartered in the Netherlands with additional sales offices in the UK and US. | <ul style="list-style-type: none">• Manufacturers of ovens and food service products;• Products designed for use in supermarkets and foodservice settings;• Located in Europe and the US;• Minimum EBITDA €500k. |

Location: Netherlands

268232 - NON-ELECTRIC HAND TOOLS & STORAGE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Developer and manufacturer of hand tools & trolley systems;• Products include storage systems, foam inlays, hand tools, tool sets, special tools, timing tools and other miscellaneous products;• Products are non-electric and made of metal;• Outsources the distribution of products;• Manufacturing facilities in the Netherlands, Germany and Asia;• Distributes products globally. | <ul style="list-style-type: none">• Manufacturers of non-electric hand tools and related storage & transport systems;• Located in Europe;• Minimum EBITDA €500k. |

Location: Netherlands

276623 - FRAMES, SIGNS & VISUAL BOARDS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Turkish privately-owned;• Manufacturer and distributor of commercial displays, signs and frames;• Distributes globally;• Operates B2B. | <ul style="list-style-type: none">• US-based manufacturers and distributors of frames, signs & visual boards;• Global e-commerce and online B2B businesses;• Ticket size \$1m-\$7m. |

Location: Turkey

LEGAL

274874 - SOLICITORS FIRMS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Solicitors firm;• Offers legal advice on an individual and corporate basis;• Covers a range of legal areas, including some niche specialisms;• Holds numerous sector relevant accreditations and awards;• Operates from offices across England and Wales. | <ul style="list-style-type: none">• Solicitors firms;• Operating in a range of legal sectors;• Serving individual clients and businesses;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

LEISURE

259785 - TAPAS RESTAURANTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Chain of tapas restaurants;• Several locations across Spain. | <ul style="list-style-type: none">• Tapas restaurants and chains;• Located in Europe;• EBITDA up to £5m. |

Location: Spain

260866 - TRAMPOLINE PARKS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Trampoline park operator;• Operates several locations across the UK. | <ul style="list-style-type: none">• Trampoline parks;• Located across the UK;• EBITDA up to £5m. |

Location: England

276760 - EQUESTRIAN CENTRES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Equestrian centre;• Part of a wider equestrian group;• Organises, hosts and manages a number of global equestrian events each year;• Located in the US. | <ul style="list-style-type: none">• Equestrian centres;• Event managers focusing on equestrian events;• Located in the US and Europe;• Any size. |

Location: USA

MARKETING COMMUNICATIONS

276597 - B2B MEDIA & PUBLISHING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Communications agency;• Portfolio of clients across a range of sectors. | <ul style="list-style-type: none">• B2B media and publishing companies;• Located in England;• Sweet spot is the South East;• EBITDA up to £2m. |

Location: England

276874 - B2B MARKETING BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Premium digital publishing house;• Provides journalism, advertising, data analysis, editorial imagery and graphic design services;• Part of a holding group. | <ul style="list-style-type: none">• B2B marketing businesses;• Service providers in digital publishing;• Located in the UK;• Minimum EBITDA £300k. |

Location: England

PLASTICS & PACKAGING

274234 - FLOUROPOLYMER PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer of fluoropolymer products;• Supplies the automotive, oil & gas, medical and food industries;• UK-based. | <ul style="list-style-type: none">• Manufacturers of fluoropolymer products;• UK-based;• Minimum EBITDA £250k. |

Location: England

PRINT

276650 - CHILDREN'S BOOK PUBLISHER *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Publisher of children's books;• Direct-to-consumer publisher;• Operates digitally with sales in more than 150 countries;• Located in London. | <ul style="list-style-type: none">• Publishers of children's books;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

RETAIL/CONSUMER

269495 - CAR RETAILERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Belgian privately-owned;• Retailer of Renault and Dacia cars;• Part of a larger Dutch automotive group;• Retailers new, used and commercial vehicles;• Also provides a range of after sale services including maintenance, repair, replacement vehicles and breakdown assistance;• Located in Belgium. | <ul style="list-style-type: none">• Retailers of cars;• Specialising in Renault and Dacia brands;• Located in Europe;• Minimum EBITDA €250k. |

Location: Belgium

5077 - FASHION RETAILER *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Fashion retailer with a strong own brand;• Products include clothing, loungewear, intimates and accessories for men & women;• Operates a global network of physical stores and an online store. | <ul style="list-style-type: none">• Fashion retailers;• Offering menswear, womenswear, accessories or underwear;• Located in Europe;• EBITDA up to £5m. |

Location: England

6086 - BRANDED CONSUMER GOODS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Retailer of fashion, homeware, gifts and beauty products;• Stocks a range of well-known brands;• Sells products in physical and online stores across the UK. | <ul style="list-style-type: none">• Designers and retailers of branded consumer goods;• Manufacturers of fabrics and accessories;• Located in the UK;• EBITDA up to £5m. |

Location: England

13320 - CHILDREN & BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Retail chain selling baby and children's products;• Products include prams, nursery furniture, clothing, toys and maternity wear;• Operates physical stores across the UK and an online store. | <ul style="list-style-type: none">• Retailers of children's and baby products;• Physical and online retailers;• Located across the UK;• EBITDA up to £5m. |

Location: England

272649 - MATERNITY & BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Multi-channel retailer of maternity and baby products;• Products include maternity wear, baby & children's clothing, nursery products, toys and related gifts;• Retail channels include a mail order catalogue, physical stores and online stores;• Operates in the UK and overseas. | <ul style="list-style-type: none">• Retailers of maternity, baby and children's products;• Physical and online sales channels;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

275768 - ELECTRIC BIKES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer and retailer of proprietary branded electric bikes;• Products include bikes, accessories and parts;• Direct-to-consumer;• Located in the US. | <ul style="list-style-type: none">• Manufacturers of electric bicycles, parts or complementary bike accessories;• Located in North America or Europe;• Minimum EBITDA \$500k. |

Location: US

276871 - MUSICAL INSTRUMENTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Online retailer of luxury guitars;• Working with luthiers to provide unique, hand-crafted products;• Located in the UK and the US. | <ul style="list-style-type: none">• Online retailers of high-end musical instruments, equipment and brands;• Located in the UK and the US;• Minimum EBITDA £250k. |

Location: England

272046 - HAIR CARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Developer and manufacturer of premium professional hair care products;• Provides products for technical, cleansing and styling under both their own & third party brands;• Products include shampoos, conditioners, masks, styling products and lotions. | <ul style="list-style-type: none">• Producers of hair care products;• Providers of product development, production and distribution;• Hair care brands;• Located in Europe;• Minimum EBITDA €250k. |

Location: Italy

276867 - HOMEWARE & FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Luxury furniture brand;• Produces handmade products with sustainable natural materials;• Products include beds, sofas and armchairs which are distributed locally in each territory;• Locations in the UK, the US, Australia and New Zealand. | <ul style="list-style-type: none">• Online retailers, wholesalers and manufacturers of homeware & furniture;• Branded products;• With an ethical and environmentally friendly angle;• Located globally;• Minimum EBITDA £300k. |

Location: England

276710 - MEN'S CLOTHING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and retailer of men's shorts & trousers;• Manufactures a range of smart, casual, swimming and sports shorts, as well as chinos and sweatpants;• Operates an online store and physical stores in the Benelux;• Ships products across Northern and Southern Europe. | <ul style="list-style-type: none">• Men's clothing retailers;• Physical and online retailers;• Located in the Benelux;• Minimum EBITDA €500k. |

Location: Netherlands

271478 - BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Manufacturer and retailer of baby products;• Branded products;• Located in France. | <ul style="list-style-type: none">• Manufacturers and retailers of baby products;• Located in Europe;• Minimum EBITDA €250k. |

Location: France

276887 - PILLOW MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• US PE-owned;• Manufacturer of pillows;• Manufactures for many licensed brands and private label companies;• Wholesaler of bedding products such as mattresses, toppers and pads. | <ul style="list-style-type: none">• Manufacturers of pillows;• Located in the US;• Minimum EBITDA \$250k. |

Location: USA

9946 - GIFTS & STATIONERY *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Manufacturer and wholesaler of toys, arts & stationery products;• Customers include major retailers across the UK. | <ul style="list-style-type: none">• Manufacturers of gifts and stationery;• Based in the UK;• Turnover up to £10m. |

Location: England

276636 - VETERINARY PRACTICES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Veterinary healthcare provider;• Online booking system and medical record library;• Located in Swindon. | <ul style="list-style-type: none">• Veterinary practices;• Located in the UK;• Minimum EBITDA £250k. |

Location: England

SOFT FM

266996 - MANNED SECURITY *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK privately-owned;• Provider of security services;• Services focus on manned guarding, alarm response and keyholding. | <ul style="list-style-type: none">• Security companies;• Providers of manned guarding, keyholding and mobile patrol services;• Sweet spots are London and Home Counties but will consider the rest of the UK;• Turnover above £500k. |

Location: England

276873 - ELECTRONIC SECURITY DEVICES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of electronic security devices;• Products include detectors (fire, motion & perimeter), wireless systems and keypads;• Operates B2B and B2C;• Located in the UK. | <ul style="list-style-type: none">• Manufacturers of electronic security devices;• Commercial and residential properties;• Building management systems;• Located globally;• Minimum EBITDA £250k. |

Location: England

SUPPORT SERVICES

276817 - WATER TREATMENT & RECYCLING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of water treatment and clean water technology solutions;• Serves industrial, commercial and domestic clients;• Services including water waste harvesting, vehicle wash systems, water filtration and purification. | <ul style="list-style-type: none">• Businesses providing water treatment and recycling solutions;• Services including equipment manufacturing, design, installation and maintenance;• Limiting ecological footprint and environmental damage;• Located across the UK;• Minimum EBITDA £250k. |

Location: England

276882 - RETAIL CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• US PE-owned;• Retail services consulting firm;• Services include account management, planning & operations, sales strategy and digital optimisation. | <ul style="list-style-type: none">• Retail services consultancies;• Provides digital insights for brands;• Located in Europe and the US;• Minimum EBITDA £500k. |

Location: USA

276832 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK PE firm;• Focuses on small mid-cap opportunities in the human capital space;• Looking for long-term investments. | <ul style="list-style-type: none">• B2B support services and business services;• Partner with driven management teams;• UK-focus;• EV between £10m-£30m;• EBITDA in the range of £750k-£2m. |

Location: England

257441 - INTERGRATED ENERGY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE-owned;• Energy facilities management business;• Provides integrated solutions centred cost saving, environmental compliance and efficiency;• Services include design, development and management of energy & heating products and infrastructures;• Services offered across Italy. | <ul style="list-style-type: none">• Providers of integrated energy services and solutions;• Services and products aiming to maximize energy efficiency;• Serving public institutions and private clients;• Located in Southern Europe;• EBITDA up to £5m. |

Location: Italy

275759 - MECHANICAL & ELECTRICAL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• UK privately-owned;• Mechanical and electrical engineering firm;• Specialising in water treatment, clean energy and oil & gas;• Provides services to the water and energy utilities industries;• Specialist in valve and pipeline production & design;• Operates in the UK, Europe and the US. | <ul style="list-style-type: none">• Mechanical and electrical engineering firms;• Specialists in energy, utilities or oil and gas;• UK-based;• Any size. |

Location: Scotland

TRANSPORT/DISTRIBUTION

260487 - FRAGRANCES & RELATED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Retailer and distributor of high-end fragrances, room diffusers, candles & accessories;• Operates B2C through its own e-commerce site and B2B through a network of retailers;• Sells and distributes products in over 70 countries. | <ul style="list-style-type: none">• Manufacturers and retailers of fragrances and related products;• Operating B2B or B2C;• Located in Europe;• EBITDA up to £5m. |

Location: Italy

261112 - MOTORCYCLE PARTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|---|
| <ul style="list-style-type: none">• Dutch PE-owned;• Wholesale distributor of aftermarket parts and accessories for motorcycles;• Supplies a range of branded, premium motorcycle products;• Delivers products globally. | <ul style="list-style-type: none">• B2B distributors of motorcycle parts and accessories;• No interest in dealerships;• Located in the Benelux;• Minimum EBITDA €500k. |

Location: Netherlands

276778 - PACKAGING & FULFILMENT *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of packaging and fulfilment solutions and services;• Products include strapping, postal, warehousing and palletisation products;• Located in Norfolk. | <ul style="list-style-type: none">• Providers of packaging and fulfilment solutions & services;• Located in Europe;• Minimum EBITDA £250k. |

Location: England

272959 - FIRE & SAFETY SYSTEMS (CLICK REFERENCE TO ENQUIRE)

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE-owned;• Provider of life safety systems;• Part of a wider fire and safety group;• Safety systems include fire alarms, emergency lighting, CCTV and call systems;• Operates from a 24hr call out facility;• Serves private and commercial clients on a national scale. | <ul style="list-style-type: none">• Providers of fire and safety systems;• Interested in a wide range of products, including alarms, lighting and call systems;• Located in the UK;• Revenue above £1m. |

Location: England

TRAVEL

5871 - SPORTING & ACTIVITY TRAVEL *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|---|--|
| <ul style="list-style-type: none">• UK privately-owned;• Specialist sporting travel company;• Organises tours, holidays, sporting events, training camps and corporate hospitality;• Exclusive agent for a famous European holiday resort;• Offices in the UK and Europe. | <ul style="list-style-type: none">• Businesses in the leisure sector including cycling and walking holidays;• Travel companies active in sports, activity, adventure and team/group travel;• Mass participation events, e.g. running, cycling and triathlon;• Located in the UK, Ireland, France or Spain;• Will consider distressed/turnaround;• Turnover between £500k-£5m. |

Location: England

GENERALIST

253093 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|---|
| <ul style="list-style-type: none">• UK PE firm;• Provides backing for MBOs, MBIs and equity release;• Also considers retirement or succession-led disposals;• Takes an operational role;• Owner managed and invests own capital;• Active across the UK. | <ul style="list-style-type: none">• Sector agnostic;• Looking for funding for expansion or a change in ownership;• Located in the UK;• EV between £500k-£5m. |

Location: England

276751 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

| The Acquirer | Acquisition Criteria |
|--|--|
| <ul style="list-style-type: none">• UK PE firm;• Experienced in industrial, manufacturing and support services;• Invests in mature, established businesses;• Backs MBOs;• Invests across the UK. | <ul style="list-style-type: none">• Sector agnostic;• Undervalued businesses;• No interest in property, construction, software or high-tech businesses;• No interest in growth cases;• UK-based;• EV between £3m-£5m;• Minimum EBITDA £750k. |

Location: England