



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

OCTOBER 2021

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Electronic, Financial General, Food & Beverages, Health/Pharma, Healthcare Providers, ICT, Industrial/Manufacturing, Legal, Leisure, Marketing Communications, Recruitment, Retail/Consumer, Soft FM, Support Services and Transport/Distribution

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

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AEROSPACE & DEFENCE

277244 - UNMANNED AUTONOMOUS SYSTEM TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Develop unmanned autonomous system technology;• To be used by UAV manufacturers and unmanned systems operators;• Services include R&D, bespoke products, consultancy and remote sensing;• Products generate licensable intellectual property;• Located in the UK.	<ul style="list-style-type: none">• Developers of unmanned autonomous system technology;• Located in the UK;• Minimum EBITDA £250k.

Location: England

AUTOMOBILES & PARTS

251529 - GARAGES AND VEHICLE REPAIRS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Accident repair centre;• Also offers apprenticeship schemes;• Body shops across the Midlands and South.	<ul style="list-style-type: none">• Garages or vehicle repair centres;• Training providers offering related courses;• Located in Southern England;• Minimum EBITDA £500k.

Location: England

ELECTRONIC

270986 - LED LIGHTING BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of commercial accent LED lighting;• Products include strip lights, box light and custom lighting solutions;• Located in the US.	<ul style="list-style-type: none">• LED lighting businesses;• Located in the US and Europe;• Minimum EBITDA \$250k.

Location: USA

FINANCIAL GENERAL

277143 - MEDICAL ADMINISTRATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of post-settlement medical administration and fund management services;• Offerings include a range of digital self-administration and payment tools, and access to discounted pharmaceuticals & medical equipment;• Located in the US.	<ul style="list-style-type: none">• Providers of medical administration and fund management services;• Developers of supporting digital administrative and financial planning tools;• Located in North America or Europe;• Minimum EBITDA \$500k.

Location: USA

259001 - RISK CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Specialist risk consultancy;• Provides credit risk analytics and regulatory services to banks and financial institutions;• Offers services globally.	<ul style="list-style-type: none">• Risk consultancies;• Regulatory support services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

258470 - PROFESSIONAL CONSULTANCIES & ACCOUNTANCY FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Professional services firm;• Provides audit, tax and consulting services to the global mid-market;• Offers services globally.	<ul style="list-style-type: none">• IT security, data privacy and cybersecurity solutions;• Professional services consultancies and accountancy firms;• Based in the UK;• Minimum turnover £1m.

Location: England

277112 - FUND ADMINISTRATION & TRUST SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of fund administration and corporate and trust services;• Multi-jurisdictional specialist support;• Serves sectors such as real estate, aviation, financial services, energy and natural resources;• Located Internationally.	<ul style="list-style-type: none">• Providers of fund administration and corporate and trust services;• Complementary business services;• Located in Europe;• Minimum EBITDA £250k.

Location: Isle of Man

FOOD & BEVERAGES

276916 - CHILLED PREPARED MEALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of chilled soups, sauces and prepared meals;• Provides catering and delivery services from its own distribution fleet;• Serves hospitals and healthcare groups, retail and foodservice sectors.	<ul style="list-style-type: none">• Manufacturers and distributors of food and beverages;• Chilled prepared meals;• Serving commercial and blue-chip sectors;• Minimum EBITDA £250k.

Location: England

277028 - CAKES & DESSERTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of own label ambient cakes and chilled desserts;• Supplies to retailers across the UK and Europe.	<ul style="list-style-type: none">• Manufacturers of cakes and desserts;• Headquartered in the UK;• Minimum EBITDA £200k.

Location: England

277186 - FOOD MANUFACTURING & ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Holding company;• Managed by a team of experienced professionals in the food and engineering sectors;• Acquisition funding is a mix of equity and loans.	<ul style="list-style-type: none">• Food manufacturers;• Niche engineering companies;• Should have a management team in place;• Established businesses;• Located across the UK;• Sweet spots are Scotland, North East and Midlands;• Deal consideration up to £10m.

Location: Wales

HEALTH/PHARMA

273336 - DIAGNOSTIC TESTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Provider of in vitro diagnostic products;• Products include microbiological tests for infectious diseases, detection of pathogens and proteins, hygiene monitoring equipment and multi-analyte diagnostic tools;• Sectors include healthcare, food and factory;• Offices located in Europe and Asia.	<ul style="list-style-type: none">• Developers and manufacturers of diagnostic tests for point of care;• Serving the healthcare sector;• Located in Europe;• Minimum EBITDA \$250k.

Location: Finland

277222 - DENTAL PRACTICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of dental practices;• NHS and private clients;• Located in the UK.	<ul style="list-style-type: none">• Single and/or chain of dental practices;• Private patients or NHS;• Based in England;• Any size.

Location: England

275089 - HEALTHCARE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• TSX-listed;• Developer of healthcare software;• Patient flow and operational visibility software to assist in patient management and support;• Located in Canada.	<ul style="list-style-type: none">• Healthcare software developers;• End-to-end patient flow and operational visibility solutions;• Serving long-term care and mental health care in community agency sectors;• Located in North American, Europe or the UK;• Turnover in the range of £1m-£5m.

Location: Canada

270983 - BIOTECHNOLOGY EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of multi-vendor services for laboratory instruments;• Provides repairs, maintenance and validation;• Located in the US.	<ul style="list-style-type: none">• Service providers for equipment in the biotechnology industry;• Located in the US and Europe;• Minimum EBITDA \$250k.

Location: USA

HEALTHCARE PROVIDERS

277206 - SPECIALIST HEALTHCARE PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish PE-owned;• Residential homecare provider;• Supporting adults and children with intellectual disabilities;• Over 15 homes located across Ireland.	<ul style="list-style-type: none">• Specialised healthcare providers;• Supporting adults and children with intellectual disabilities;• Located in the UK;• Minimum EBITDA €500k.

Location: Ireland

ICT

277250 - IT & CIVIL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of IT and civil engineering consultancy services;• Offering application development and maintenance, BPO and digital transformation services;• Provider of project management and design engineering services;• Headquartered in Spain.	<ul style="list-style-type: none">• IT services;• Providers of cloud, data analytics, cybersecurity, AI, IoT and robotic process automation services;• Flexible on end-markets;• Preferably located in Southern Europe or LATAM region, or the UK and Ireland;• EBITDA between €2m-€20m;• Minimum EBITDA of €5m in geographies other than Spain and LATAM;• Providers of civil engineering design and project management services;• Focused on the urban mobility (e.g. metro, trams) and water and energy verticals;• Located in the UK, Ireland, the US, Italy or Portugal;• Minimum EBITDA €500k.

Location: Spain

277226 - FINANCIAL SOFTWARE & SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of finance and asset-based-lending software;• Supports facilities such as loans, trade finance and invoice discounting;• Used in businesses of all sizes;• Works with lenders across the globe;• Offices in the UK and Australia.	<ul style="list-style-type: none">• Developers of platforms, software and cloud solutions for the financial industry;• Online banking systems;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276929 - TECH-ENABLED MEDIA ADVISORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Tech-enabled media advisor;• I/O framework helps determine new models to ensure sustained growth;• Digital auditing platform derives insights through customised reporting;• Located in the UK.	<ul style="list-style-type: none">• Tech-enabled media advisors;• Users of proprietary software in the media space;• Located in the UK, US and Asia;• Minimum EBITDA £250k.

Location: England

274108 - SAFETY TRAINING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of simulation training software;• Software used by security and safety individuals;• Clients include police and ambulance services;• Located in the Netherlands.	<ul style="list-style-type: none">• Developers of training software for safety procedures;• Virtual reality training and e-learning;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

276920 - ENTERPRISE COMMUNICATION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of enterprise communications solutions;• Provides monitoring and compliance, workforce engagement management and cloud contact centre solutions;• Located in the UK.	<ul style="list-style-type: none">• Providers of enterprise communications solutions for contact centres;• Managed service providers to voice technology-elevating firms;• Services to improve interaction and data applications;• Located in the UK;• Minimum EBITDA £250k.

Location: England

277144 - CRIME & FRAUD DETECTION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer of threat detection data and analytics software solutions;• Provides solutions that protect against cyber-crime, money laundering, fraud and terrorism;• Customers include institutions and government agencies;• Located in the UK.	<ul style="list-style-type: none">• Developers of proprietary crime and fraud threat detection software;• Serving both institutions and government agencies;• Located in Europe, North America or Asia;• Minimum EBITDA \$500k.

Location: England

277145 - BPO SOFTWARE & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of software and BPO services supporting clients in receivables collection;• Develops supporting compliance, business intelligence and process automation solutions;• Outsourced business process and KPO services include staffing, call centre management, litigation and accounting services;• Located in the US.	<ul style="list-style-type: none">• Developers of receivables collection process automation and optimisation software solutions;• Providers of supporting BPO outsourced staffing, call centre and business services;• Located in North America or Europe;• Minimum EBITDA \$500k.

Location: USA

277113 - WORKPLACE MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of workplace management software and services;• Provides labour management, time attendance, survey solutions, operations management and consulting services;• Caters to the hospitality, healthcare, retail and restaurant industries;• Located in the US.	<ul style="list-style-type: none">• Providers of workplace management software and services;• Operations management software across hospitality, healthcare, retail and restaurant industries;• Located in the US, Europe and Asia;• Minimum EBITDA £250k.

Location: USA

INDUSTRIAL/MANUFACTURING

277387 - NICHE ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Part of a wider family group;• Operations in the food, engineering and property sectors;• Acquisition funding is a mix of equity and loans.	<ul style="list-style-type: none">• Niche engineering companies;• Management team should be in place;• Established businesses;• Located across the UK with a preference for Scotland, the North East and Midlands;• Deal consideration up to £10m.

Location: England

274065 - INJECTION MOULD MANUFACTURING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and designer of injection moulding tools;• Provides maintenance and repair services;• US-based.	<ul style="list-style-type: none">• Manufacturers of injection moulds;• Industries served include industrial, medical and automotive;• Located in the US;• Minimum EBITDA \$250k.

Location: USA

277186 - FOOD MANUFACTURERS & ENGINEERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Holding company;• Managed by a team of experienced professionals in the food and engineering sectors;• Acquisition funding is a mix of equity and loans.	<ul style="list-style-type: none">• Food manufacturers;• Niche engineering companies;• Niche engineering companies should have a management team in place;• Established businesses;• Located across the UK with a preference for Scotland, the North East and Midlands;• Deal consideration up to £10m.

Location: Wales

277123 - NICHE MARITIME EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Group of companies;• Manufacturer and supplier of niche products for maritime and offshore industries;• Serves shipping companies, shipyards and engine manufacturers;• Products include vibration compensators, grey and blackwater biological treatments, incinerators for sludge oil and solid waste, tank pressure valves and spare engine parts;• Operates globally.	<ul style="list-style-type: none">• Manufacturers and suppliers of niche maritime equipment;• Serving the maritime and offshore industries;• Located in Europe;• Minimum EBITDA €250k.

Location: Denmark

272357 - WELDING PRODUCTS & EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Wholesaler and manufacturer of welding and safety equipment;• Partners with many leading brands;• Has on site manufacturing and engineering facilities;• Distribution centre is based in the North East.	<ul style="list-style-type: none">• Manufacturers and wholesalers serving the welding industry;• Including welding products, machines, cutting equipment, electrical parts and associated products;• Located in the UK;• Minimum EBITDA £250k.

Location: England

270987 - COMPRESSED AIR DELIVERY SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of compressed air piping systems;• For industrial and commercial applications.	<ul style="list-style-type: none">• Suppliers of products and solutions for delivering compressed air;• Located in the US and Europe;• Minimum EBITDA \$250k.

Location: USA

269621 - INDUSTRIAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Investment company;• Focuses on industrial manufacturing or service businesses.	<ul style="list-style-type: none">• E-commerce distributors of industrial products;• Businesses that supply industrial, consumer and DIY welding products and consumables;• Located in the UK;• Minimum EBITDA £250k.

Location: England

277241 - SPECIALIST PLANT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of testing equipment;• Sectors served include construction, science and engineering;• Products manufactured include precision testing equipment, and lab equipment and chemicals;• Operates across the UK.	<ul style="list-style-type: none">• Manufacturers and suppliers of testing equipment for engineering, rail, nuclear, utilities and similar;• Specialist plant services;• Specialist engineering companies;• Container-related businesses;• Located in the UK;• EBITDA above £500k.

Location: Scotland

8206 - FIXTURES & FITTINGS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Hardware manufacturer and distributor;• Distributor of fixtures, fittings and small components for plumbing, ventilation and electric;• Operates B2B across the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of fixtures and fittings;• Manufacturers of metal and plastic components for ventilation, electrical, plumbing and similar;• Located within the UK;• Any size.

Location: England

LEGAL

12959 - LEGAL PRACTICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• PE-owned;• Provider of legal services;• Located in the UK.	<ul style="list-style-type: none">• Personal and consumer legal practices;• Located in the UK;• Minimum EBITDA £100k.

Location: England

271975 - LEGAL & HR SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Specialist litigation and commercial law firm;• Provides risk management advisory services, legal representation and educational technology platforms to reduce legal risk;• Offices located across the UK.	<ul style="list-style-type: none">• Legal and HR services;• Financial consultancies;• Software solutions for professional services firms;• Based in the UK;• Minimum EBIDTA £250k.

Location: England

LEISURE

277133 - PUBS & BREWERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK MBI;• Previously founded and directed multiple pubs and breweries;• Most recently led a brewery business through Covid-19 leading not only survival but to 400% annualised sales growth and profitability;• Significant corporate finance and legal experience.	<ul style="list-style-type: none">• Pubs and breweries;• Based in the UK;• Any size.

Location: England

MARKETING COMMUNICATIONS

277046 - MARKET RESEARCH & CONSUMER INSIGHTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of market research and consumer insight services;• Offers bespoke services including qualitative/quantitative research and analysis, strategy and storytelling;• Located in the UK.	<ul style="list-style-type: none">• Providers of market research and consumer insight services;• Offering bespoke services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

5274 - CREATIVE MARKETING AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK-privately-owned;• Marketing and advertising agency;• Provides multi-channel communication solutions;• Sectors of interest include retail, insurance and charities.	<ul style="list-style-type: none">• Creative marketing agencies;• Located in the UK;• EBITDA above £500k.

Location: England

265235 - VEHICLE WRAPS & FLEET GRAPHICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of self-adhesive fleet graphics and lettering;• Designs and manufactures vehicle graphics and branding;• Serves a national customer base.	<ul style="list-style-type: none">• Manufacturers of vehicle wraps, fleet graphics, truck graphics and emergency vehicle graphics;• Developing and fitting graphics and lettering onto a range of vehicles;• Located across the UK;• Minimum EBITDA £250k.

Location: England

277142 - CONTEXTUAL DIGITAL ADVERTISING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of contextual digital advertising services;• Operates B2B using proprietary software that analyses texts and images;• Clients include Universal, Adidas, WPP and Havas;• Located in EMEA and Latin America.	<ul style="list-style-type: none">• Providers of contextual digital advertising services;• Image and video ad placement companies;• Interested in strong advertising related software;• Located in DACH, Austria, Switzerland, the US and the UK;• Minimum EBITDA £250k.

Location: Spain

252681 - LEARNING RESOURCE PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Educational publishing company;• Works with educational establishments to support literacy in schools;• Operates globally.	<ul style="list-style-type: none">• Businesses providing learning resources to schools;• Resources could include books and digital teaching packs;• Located globally;• Turnover above £1m.

Location: England

RECRUITMENT

260526 - EDUCATION & TRAINING RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Recruitment service provider to the education and training sectors;• Providing staff to schools, higher education institutions, training organisations and the justice system;• Located in the UK.	<ul style="list-style-type: none">• Recruitment agencies the education and training sectors;• Providers of recruitment services such as staff management software, DBS checks, payroll services and permanent staff;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276899 - STAFFING & CONSULTANCY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of specialty staffing and consulting services;• Focuses on niche sectors including life sciences, IT, engineering and healthcare;• Offices throughout the US and Europe;• Located in the US.	<ul style="list-style-type: none">• Provider of specialty staffing and consulting services;• Located in the US and Europe;• Minimum EBITDA £250k;• Minimum EBITDA £1m if entering a new market.

Location: USA

RETAIL/CONSUMER

276902 - FITNESS EQUIPMENT BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Online retailer of own branded fitness equipment;• Products include benches, machines and weights;• Provides gym design and installation services to be a one-stop-shop for customers;• Serving both commercial and home workout markets;• Headquartered in Scotland.	<ul style="list-style-type: none">• Fitness equipment brands;• Businesses to aid expansion across the UK, Europe and the Middle East;• Minimum EBITDA £300k.

Location: Scotland

277062 - MUSICAL INSTRUMENTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Omni-retailer of musical equipment/ instruments and accessories;• Products include guitars, keyboards, drums and DJ equipment;• Sells brands such as Gibson, Yamaha, Fender and Gretsch;• Provides second-hand musical equipment;• Located in the UK.	<ul style="list-style-type: none">• Omni-retailers of musical instruments, amps and accessories;• Growth through retail expansion and expansion of their product range;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274959 - LIFESTYLE & SPORTS EYEWEAR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of lifestyle, sports and industrial safety eyewear;• Products include sunglasses, sports glasses, sports helmets and protective goggles;• Group of brands;• Headquartered in France.	<ul style="list-style-type: none">• Suppliers of premium lifestyle and sports eyewear;• Providers of industrial and blue-light safety eyewear products;• Located in Europe;• Minimum EBITDA €500k.

Location: France

261391 - BIKES, E-BIKE & ASSOCIATED PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer of bicycles, pedals, carbon frames and accessories;• Products include bikes, e-bikes, cycling apparel, shoes, baggage and clipless pedals;• Distributed through a network of certified dealers;• Products distributed globally.	<ul style="list-style-type: none">• Manufacturers of bicycles, e-bikes or associated parts and accessories;• Preferably producers, not retailers;• Located in Europe;• Minimum EBITDA €250k.

Location: France

3083 - NON-PERISHABLE PET PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of dog, cat and fish products;• Products include cat flaps and dog doors, feeders, pond filters and pumps;• Products are sold online and through a network of distributors;• Headquartered in the UK with an international client base.	<ul style="list-style-type: none">• Manufacturers of pet products;• Non-perishable products;• Mainly focused around feeding, home access and living environments;• Located in the UK;• Minimum EBITDA £250k.

Location: England

277020 - CANDLE MAKING COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• E-commerce supplier of candle making components;• Components include lids, waxes, wicks, glassware and branded packaging;• Other products include diffusers, soap, lotion and fragrances;• Located in Scotland.	<ul style="list-style-type: none">• Manufacturers and suppliers of candle making components;• Operating B2B and B2C;• Located in the UK;• Minimum EBITDA £250k.

Location: Scotland

277069 - KITCHEN WORKTOPS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer, retailer and installer of granite and quartz kitchen worktops;• Operates B2B and B2C;• Based in Yorkshire.	<ul style="list-style-type: none">• Kitchen worktops manufacturers, designers and suppliers;• Materials including granite, quartz, porcelain or marble;• Clients should include house builders and kitchen retailers;• Located in England;• Sweet spots are the North West, Midlands, London and South East;• EBITDA above £250k.

Location: England

SOFT FM

263308 - SECURITY & SOFT FM BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Group of soft FM companies;• Security, cleaning and building maintenance;• Operates in the UK and France.	<ul style="list-style-type: none">• Security companies with manned, CCTV and rapid response services;• Soft FM companies in cleaning and hazardous waste removal;• Based in the UK and France;• Any size.

Location: England

251149 - FIRE SAFETY SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Health, safety and fire safety consultancy;• Provides safety software and fire safety engineering services;• Varied client base comprising of large corporations and SMEs within the healthcare, manufacturing, hospitality and construction sectors;• Services offered across the UK.	<ul style="list-style-type: none">• Fire safety system providers and consultants;• Offering consultancy, fire suppression systems, sprinklers, emergency lighting and maintenance;• Preferably located in or close to the Midlands;• Turnover between £2m-£6m.

Location: England

SUPPORT SERVICES

277072 - TRAINING & ONLINE LEARNING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Bespoke training provider;• Services include work-based programmes, apprenticeship and further education support;• Delivers through an online learning platform;• Premises located throughout the Midlands.	<ul style="list-style-type: none">• Business training and online learning providers;• Educational software;• Located in the UK;• Minimum EBITDA £250k.

Location: England

266555 - TESTING, INSPECTION & CERTIFICATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of companies which provide testing, inspection and certification;• Services include material testing, electrical safety and health and safety consultancy;• Located in the UK.	<ul style="list-style-type: none">• TICC companies in any sector;• Strong management teams;• Located in the UK;• Must generate strong recurring revenue;• Minimum EBITDA £500k.

Location: England

272633 - NURSERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Family run nursery and pre-school;• All qualified practitioners offer either NNEB, BTEC or NVQ minimum level-3 qualifications;• Situated in the North of the UK.	<ul style="list-style-type: none">• Nursery businesses;• Located in Sheffield and surrounding area;• Any size considered.

Location: England

277060 - HEALTHCARE FULFILMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of communication, packaging and supply chain solutions;• Primary sectors include mobile, healthcare and financial;• Solutions include SIM card and communications management, healthcare and packaging;• Located in the UK.	<ul style="list-style-type: none">• Providers of communication, packaging and supply chain solutions;• Healthcare fulfilment providers;• With a focus on healthcare, mobile and connected devices;• Located in the UK;• Minimum EBITDA £250k.

Location: England

TRANSPORT/DISTRIBUTION

260903 - LABORATORY SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Wholesale distributor of laboratory supplies;• Serves life science research and development laboratories;• Products include flasks, petri dishes, tubes, pipettes, beakers, trays and freezing boxes;• Applications include molecular biology, immunology, microbiology and cell cultures;• Headquartered in France;• Operates e-commerce sites across Europe.	<ul style="list-style-type: none">• Distributors of laboratory supplies, consumables and equipment;• Operating e-commerce sites;• Located in Europe;• Minimum EBITDA €250k.

Location: France

276860 - BICYCLES, PARTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• B2B e-commerce supplier of bicycles, parts and accessories;• Offers an extensive range of complete bicycles, parts and cycling accessories;• Products sourced from a network of manufacturers;• Distributes products to over 2,500 physical and online stores across Europe;• Headquartered in Germany.	<ul style="list-style-type: none">• Distributors of bicycles, parts and accessories;• Operating B2B;• E-commerce element;• Located in Europe;• Minimum EBITDA €500k.

Location: Germany

276965 - PET PRODUCT BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Distributor of own brand domestic pet products;• Products are distributed through pet stores and garden centres in the Benelux and France, as well as through international wholesalers and retail chains;• Stocks over 8,000 products for dogs, cats, birds, rodents, aquariums and terrariums.	<ul style="list-style-type: none">• Pet products brands;• Distributors of pet products;• Located in Europe;• Minimum EBITDA €500k.

Location: Belgium

276948 - PARTY PRODUCTS & SUPPLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer, manufacturer, distributor and retailer of party products and supplies;• Covers themed products for any event such as birthdays, Christmas and Mother's Day;• Products include balloons and accessories;• Headquartered in the UK.	<ul style="list-style-type: none">• Designers, manufacturers, distributors and retailers of party products and supplies;• Located in Europe and Asia;• Minimum EBITDA £250k.

Location: England