



# Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

NOVEMBER 2021

**Sectors Featured Include:** Aerospace & Defence, Construction, Electronic, Food & Beverages, Health/Pharma, ICT, Industrial/ Manufacturing, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Soft FM, Support Services & Generalist

## SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email [mark.eardley@langcliffeinternational.com](mailto:mark.eardley@langcliffeinternational.com)

- [AEROSPACE & DEFENCE](#)
- [CONSTRUCTION](#)
- [ELECTRONIC](#)
- [FOOD & BEVERAGES](#)
- [HEALTH/PHARMA](#)
- [ICT](#)
- [INDUSTRIAL/MANUFACTURING](#)
- [MARKETING COMMUNICATIONS](#)
- [PLASTICS & PACKAGING](#)
- [RECRUITMENT](#)
- [RETAIL/CONSUMER](#)
- [SOFT FM](#)
- [SUPPORT SERVICES](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

## AEROSPACE & DEFENCE

### 250602 - AEROSPACE AFTERMARKET SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US privately-owned;</li><li>• Provider of aerospace aftermarket and maintenance services;</li><li>• Focused on part manufacturing, maintenance and overhaul;</li><li>• Located globally.</li></ul>	<ul style="list-style-type: none"><li>• Providers of aerospace aftermarket, maintenance, overhaul and repair services;</li><li>• Suppliers of aerospace spare parts;</li><li>• Located globally;</li><li>• Particularly interested in the UK, Germany, Spain and France;</li><li>• Any size.</li></ul>

**Location: USA**

## CONSTRUCTION

### 277572 - MEP ENGINEERING CONSULTANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Engineering consultancy;</li><li>• Specialises in building services;</li><li>• Operates nationally.</li></ul>	<ul style="list-style-type: none"><li>• MEP (mechanical, electrical and public health) engineering consultants;</li><li>• Areas of interest include low carbon and sustainability consulting, large scale residential schemes and acoustics and automation;</li><li>• Management team in place;</li><li>• High proportion of staff should be chartered engineers;</li><li>• Technical competence;</li><li>• ISO 1401 accredited;</li><li>• Located in the UK;</li><li>• Turnover in the range of £750k-£5m.</li></ul>

**Location: England**

### 277282 - COMMERCIAL PAINTING & DECORATING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Commercial interior and exterior painter and decorator;</li><li>• Operates within the UK.</li></ul>	<ul style="list-style-type: none"><li>• Commercial painting and decorating companies;</li><li>• Facilities management companies in building maintenance and industrial cleaning;</li><li>• Specialist coatings companies;</li><li>• Based in the UK;</li><li>• Any size.</li></ul>

**Location: England**

## 277407 - EPC FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Engineering, procurement and construction services company;</li><li>• Serves both commercial and industrial settings;</li><li>• Located in Canada.</li></ul>	<ul style="list-style-type: none"><li>• Engineering, procurement and construction firms;</li><li>• Manufacturers, fabricators and constructors with high value industrial construction and automation projects;</li><li>• Aiming to form a multidisciplinary, high quality EPC firm;</li><li>• Located in North America;</li><li>• Minimum EBITDA \$250k.</li></ul>

**Location: Canada**

## 4968 - BUILDING CONTRACTORS & CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Specialist carbon refurbishment and maintenance services provider;</li><li>• Offers consultancy and hands-on project management services;</li><li>• Active across a range of end markets;</li><li>• Experienced in a range of procurement routes and project sizes;</li><li>• Active across the UK.</li></ul>	<ul style="list-style-type: none"><li>• M&amp;E, FM or smart building contractors and consultancies;</li><li>• Based in the South of the UK;</li><li>• EV up to £1m.</li></ul>

**Location: England**

**267918 - ARCHITECTURAL DESIGN & CONSULTING** *(CLICK REFERENCE TO ENQUIRE)*

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Architectural design practice;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Architectural design and consultancy practices;</li><li>• Interested in both independent architects as well as chains;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## ELECTRONIC

### 277454 - SPECIALIST MEDIA PLAYERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of specialist digital signage media players;</li><li>• Provides digital signage hardware, software solutions and cloud network solutions;</li><li>• Global customer base across a range of sectors;</li><li>• Located in the US.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of specialist media players for signage;</li><li>• Developers of supporting software and technology solutions;</li><li>• Located in North America or Europe;</li><li>• Minimum EBITDA \$500k.</li></ul>

**Location: USA**

## FOOD & BEVERAGES

### 277384 - FOOD MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Operator in the food, engineering and property sectors;</li><li>• Part of a wider family group;</li><li>• Acquisition funding is a mix of equity and loans.</li></ul>	<ul style="list-style-type: none"><li>• Established food manufacturers;</li><li>• Located across the UK;</li><li>• Sweet spots are Scotland, the North East and the Midlands;</li><li>• Deal consideration up to £10m.</li></ul>

**Location: Wales**

### 274438 - FRUIT & VEG WHOLESALERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Belgian privately-owned;</li><li>• Wholesaler of fruit and vegetables;</li><li>• Serves the fresh produce sector;</li><li>• Active in the areas of importation, exportation, food services and wholesale;</li><li>• Operates across Europe.</li></ul>	<ul style="list-style-type: none"><li>• Wholesalers of fresh fruit and vegetables;</li><li>• Located in the Benelux, Germany or France;</li><li>• Minimum EBITDA €250k.</li></ul>

**Location: Belgium**

### 277612 - BREWERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Craft beer brewery;</li><li>• Provides other leisure services, including customers tours and tasting and dining experiences;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Breweries;</li><li>• Focusing on brewing ciders, lagers, porters and pale ales;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**



## HEALTH/PHARMA

### 277260 - TECHNOLOGY MOUNTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Manufacturer of mounting and mobility solutions for medical IT and technology;</li><li>• Solutions include stands, mounts, arms and trolleys;</li><li>• Products used in all aspects of healthcare and also produced for OEMs;</li><li>• Located in the US.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of specialist mounts and mobility solutions for technology in healthcare environments;</li><li>• Located in North America or Europe;</li><li>• Minimum EBITDA \$500k.</li></ul>

**Location: USA**

### 274410 - RADIOLOGY EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Radiology equipment supplier;</li><li>• Provides radiology equipment, accessories, consumables and IT solutions to the healthcare industry;</li><li>• Serves the HSE, NHS hospitals and nursing homes;</li><li>• Operates across Ireland.</li></ul>	<ul style="list-style-type: none"><li>• Distributors of radiology and medical imaging equipment and technology;</li><li>• Supplying equipment, accessories and related IT solutions to NHS networks and care homes;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: Ireland**

## ICT

### 265943 - B2B TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• STO-listed;</li><li>• Technology trading group;</li><li>• Develops and sells high-tech components and systems;</li><li>• Active within the manufacturing and infrastructure sectors;</li><li>• Headquartered in Sweden;</li><li>• Located in Europe.</li></ul>	<ul style="list-style-type: none"><li>• B2B technology traders and electrical manufacturers;</li><li>• Automation, electrification, energy, industrial processing and process technology;</li><li>• Located in Europe;</li><li>• Minimum turnover £1m;</li><li>• Margins above 10%.</li></ul>

**Location: Sweden**

### 8203 - IT SERVICES & BUSINESS SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of IT services and business solutions;</li><li>• Offers a range of IT managed services to assist businesses in growth and transformation;</li><li>• Services include IT managed services, IT outsourcing, IT resourcing and IT partnerships;</li><li>• Located in the UK and India;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Tech companies;</li><li>• Providers of IT services and business solutions;</li><li>• Service-based companies where IT and automation technology can be applied;</li><li>• Located globally;</li><li>• Any size.</li></ul>

**Location: England**

**259354 - IT MANAGED SERVICES & HOSTED SOLUTIONS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK privately-owned;</li> <li>• Provider of IT managed services, hosted solutions and consulting services;</li> <li>• Services offered to small- and medium-sized businesses;</li> <li>• Operates nationwide.</li> </ul>	<ul style="list-style-type: none"> <li>• IT managed services, hosted solutions and consulting services providers;</li> <li>• Businesses in the bespoke software ERP, CRM and business analytics marketplaces;</li> <li>• Turnover in the range of £500k-£2m;</li> <li>• Located in the UK.</li> </ul>

**Location: England**

**277452 - DATA & GEOSPATIAL TECHNOLOGY** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• UK PE-owned;</li> <li>• Provider of data and geospatial technology services;</li> <li>• Uses a data discovery platform and geospatial software toolkit;</li> <li>• Operates in the enterprise, public, defence and intelligence sectors;</li> <li>• Located in the UK.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of data and geospatial technology services;</li> <li>• Services include data consulting, applied research and innovation;</li> <li>• Located in the UK and the US;</li> <li>• Minimum EBITDA £250k.</li> </ul>

**Location: England**

**277427 - EDUCATION IT HARDWARE** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> <li>• Dutch PE-owned;</li> <li>• Provider of IT hardware rental services;</li> <li>• Supplies secondary schools and students with the option to purchase or rent laptops and accessories;</li> <li>• Also offers software and service packages;</li> <li>• Works with over 500 schools in the Netherlands and Belgium.</li> </ul>	<ul style="list-style-type: none"> <li>• Providers of education IT hardware;</li> <li>• Supplying schools and higher education providers;</li> <li>• Also offering supporting service packages;</li> <li>• Located in the Benelux;</li> <li>• Minimum EBITDA €500k.</li> </ul>

**Location: Netherlands**

## 259992 - COMPLEX IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Luxembourgian PE-owned;</li><li>• Provider of IT and digital transformation services;</li><li>• Predominantly supplies the energy industry and public sector organisations;</li><li>• Service portfolio includes managed services, digital transformations, applications, infrastructure and data management;</li><li>• Microsoft Gold partner;</li><li>• Headquartered in London;</li><li>• Operates nationwide.</li></ul>	<ul style="list-style-type: none"><li>• Providers of complex IT services;</li><li>• Digital services and consultancies;</li><li>• Consultancies should have their own software or IP;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £500k.</li></ul>

**Location: England**

## 277355 - REAL ESTATE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Software platform for real estate services;</li><li>• Services include auction, conveyancing, compliance and legal preparation;</li><li>• End-to-end moving services.</li></ul>	<ul style="list-style-type: none"><li>• Software platforms for real estate services;</li><li>• Tech-enabled B2B and B2C services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 12784 - TRANSPORT MANAGEMENT SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Developer of software for haulage and logistics market;</li><li>• Software allows road transport operators to manage workflow and data more effectively;</li><li>• Offices located across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Developers of transport management software;</li><li>• Online freight exchange marketplaces to find and exchange courier work;</li><li>• Located in Europe;</li><li>• Turnover between £2.5m-£25m.</li></ul>

**Location: England**

## 259383 - RURAL BROADBAND TECHNOLOGY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of TV whitespace radio and fibre broadband;</li><li>• Aims to solve network issues in rural areas;</li><li>• Services the UK.</li></ul>	<ul style="list-style-type: none"><li>• Technology providers who assist in providing rural areas with reliable broadband;</li><li>• Commercial users of TV whitespace radio (TVWS);</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 277299 - B2B SOFTWARE & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Investment business;</li><li>• Look for platform investments;</li><li>• Invests between £20m-£40m in each platform;</li><li>• Services offered nationally.</li></ul>	<ul style="list-style-type: none"><li>• B2B services and software business;</li><li>• Focusing on knowledge-based businesses that combine people with technology;</li><li>• Examples of sectors include IT, software, education and training, specialist business services and professional services;</li><li>• Back-office services such as accounting, payroll, HR, finance, tax, insurance, and IT managed services are particularly of interest;</li><li>• Prefers family or entrepreneurial businesses;</li><li>• Recurring or subscription-based revenue streams;</li><li>• Large and fragmented customer base;</li><li>• Based in the UK, preferably the South East;</li><li>• Any size.</li></ul>

**Location: England**

**277261 - HOLIDAY PARK INTERNET SERVICES** (CLICK REFERENCE TO ENQUIRE)

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of communication services to businesses;</li><li>• Services and products include VoIP, connectivity, hosting and data centres;</li><li>• Suitable for businesses of all sizes, including multi-site operations;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Internet service providers for holiday parks;</li><li>• Providers of B2B technology and communication services;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## INDUSTRIAL/MANUFACTURING

### 277387 - NICHE ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Operator in the food, engineering and property sectors;</li><li>• Part of a wider family group;</li><li>• Acquisition funding is a mix of equity and loans.</li></ul>	<ul style="list-style-type: none"><li>• Established, niche engineering companies;</li><li>• Management team should be in place;</li><li>• Located across the UK;</li><li>• Sweet spots are Scotland, the North East and the Midlands;</li><li>• Deal consideration up to £10m.</li></ul>

**Location: England**

### 277674 - ALUMINIUM TUBES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• German PE-owned;</li><li>• Manufacturer of welded aluminium tubes;</li><li>• Customers in the industrial product, HVAC and automotive industries;</li><li>• Located in Belgium.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of aluminium tubes;</li><li>• Welded to bespoke customer specifications;</li><li>• Located in Europe;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: Belgium**

### 1456 - OIL & GAS PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• AIM-listed;</li><li>• Designer and manufacturer of high pressure, seamless steel gas cylinders;</li><li>• Markets include oil &amp; gas, defence and energy.</li></ul>	<ul style="list-style-type: none"><li>• Supply chain businesses supporting precision engineering;</li><li>• Providers of bespoke gas cylinders and maintenance services to the oil and gas sector;</li><li>• Businesses with a hydrogen angle;</li><li>• Located in UK and Europe;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 275096 - B2B TECHNOLOGY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Swedish-listed;</li><li>• Industrial technology group;</li><li>• Comprised of over 60 manufacturing companies;</li><li>• Active across electronics, mechatronics, communication and other niche products;</li><li>• Physical presence across Europe and the UK.</li></ul>	<ul style="list-style-type: none"><li>• Niche B2B technology and industrial businesses;</li><li>• Manufacturers of proprietary products;</li><li>• Distributors of unique products;</li><li>• Located in Europe or the UK;</li><li>• Specific interest in the UK and Germany;</li><li>• EBITDA in the range of £500k-£5m;</li><li>• EBITDA margins above 10% for the last 3 years.</li></ul>

**Location: Sweden**

## 3683 - METAL STOCKHOLDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Metals and plastics stockholder;</li><li>• Metals include aluminium, brass, bronze, copper and steel;</li><li>• Operations across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Metal stockholders;</li><li>• Based in the UK;</li><li>• Turnover up to £50m.</li></ul>

**Location: England**



## MARKETING COMMUNICATIONS

### 277319 - COMMERCIAL SIGNS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• Canadian PE-owned;</li><li>• Designer and manufacturer of signs;</li><li>• Provides both interior and exterior signage for commercial clients;</li><li>• Located in Canada.</li></ul>	<ul style="list-style-type: none"><li>• Designers and manufacturers of signs;</li><li>• For commercial clients;</li><li>• Located in North America;</li><li>• Minimum EBITDA \$250k.</li></ul>

**Location: Canada**

## PLASTICS & PACKAGING

### 277405 - LUXURY PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Specialised luxury packaging solutions;</li><li>• Designs, manufactures and distributes presentation packaging and gift boxes;</li><li>• Also offers contract packaging;</li><li>• Products include a range of luxury boxes, bags, tissues and ribbons;</li><li>• Manufacturing offices located across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of luxury packaging;</li><li>• Contract manufacturers active in the packaging space;</li><li>• End products including bags, boxes, cases, cartons and tissues;</li><li>• Located across the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## RECRUITMENT

### 274427 - RECRUITMENT AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Recruitment agency;</li><li>• Provides temporary workers to the commercial, industrial and construction industries.</li></ul>	<ul style="list-style-type: none"><li>• Recruitment agencies;</li><li>• Operate within the construction, driving, engineering and commercial markets;</li><li>• Located in the UK;</li><li>• Sweet spots are the North West, Yorkshire and West Midlands;</li><li>• EBITDA above £500k.</li></ul>

**Location: England**

### 15834 - HEALTHCARE RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Healthcare staffing business;</li><li>• Provides nurses, advanced nurse practitioners and community carers into healthcare settings;</li><li>• Places candidates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Healthcare recruitment and staffing businesses;</li><li>• Placing nurses and carers into roles;</li><li>• Located across the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## RETAIL/CONSUMER

### 265593 - FEMALE FASHION BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Group of luxury womenswear brands;</li><li>• Located in Southern England;</li><li>• Owned by an overseas publicly listed retail group.</li></ul>	<ul style="list-style-type: none"><li>• Female fashion brands;</li><li>• Located anywhere in the UK;</li><li>• Turnover above £5m.</li></ul>

**Location: England**

### 277265 - PET PRODUCTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• US PE-owned;</li><li>• Retailer of household pet products;</li><li>• Products include food, supplements, wellbeing, accessories and transport offerings;</li><li>• Located across the CEE region.</li></ul>	<ul style="list-style-type: none"><li>• Pet products and accessories retailers;</li><li>• Operating from physical stores or through E-Commerce;</li><li>• Located in South East Europe;</li><li>• Minimum EBITDA \$500k.</li></ul>

**Location: Croatia**

### 277312 - IMPACT PROTECTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Manufacturer and distributor of impact protection products;</li><li>• Makes products for the sports, electronics, motorcycle, defence and industrial industries;</li><li>• Products include gloves, helmets, cases and body protection;</li><li>• Located in the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and distributors of impact protections products;</li><li>• Consumer protection and PPE markets;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## 272244 - WET WIPES & SINGLE USE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Manufacturer of wet wipes;</li><li>• Products designed for family and home use;</li><li>• Products include baby wipes, cosmetic wipes, moist toilet tissue and household cleaning wipes;</li><li>• Operates across Europe and the US.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers of wet wipes and single-use products;</li><li>• Products designed for family and home use;</li><li>• Health and beauty brands;</li><li>• Located in the UK and Europe, particularly interested in Spain;</li><li>• No interest in wipes manufacturers in UK;</li><li>• Interest in distressed;</li><li>• Any size.</li></ul>

**Location: Wales**

## 271469 - PERSONALISED GARMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of clothing embellishment and customisation services;</li><li>• Service offering includes sourcing stock, picking, customisation and distribution;</li><li>• Partners with global brands;</li><li>• Operates globally.</li></ul>	<ul style="list-style-type: none"><li>• Designers and manufacturers of personalised garments;</li><li>• Businesses which solidify existing offering or facilitate expansion into new markets;</li><li>• Businesses operating within the clothing personalisation market;</li><li>• B2B and B2C channels;</li><li>• Located globally;</li><li>• EBITDA above £500k.</li></ul>

**Location: England**

## SOFT FM

### 261370 - CATERING & HOSPITALITY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of events planning and catering services;</li><li>• Events such as weddings, parties and corporate functions;</li><li>• Services provided across the South of England.</li></ul>	<ul style="list-style-type: none"><li>• Businesses in the catering, café, food production and hospitality sectors;</li><li>• Must have a central production unit;</li><li>• Located in the UK;</li><li>• EBITDA between £300k-£2m.</li></ul>

**Location: England**

### 277278 - PASSIVE FIRE PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of passive fire protection;</li><li>• 'One-stop' service including surveying, manufacturing, installation, certification and maintenance;</li><li>• Products include fire doors, fire alarm systems and screens;</li><li>• Also provides bespoke services;</li><li>• Serves the education, commercial buildings, housing and healthcare sectors;</li><li>• Active across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Passive fire protection companies;</li><li>• Providing manufacturing, engineering and inspection services;</li><li>• Serving public and private sectors;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £300k.</li></ul>

**Location: England**

**277416 - FIRE & SECURITY INSTALLATIONS** *(CLICK REFERENCE TO ENQUIRE)*

<b>The Acquirer</b>	<b>Acquisition Criteria</b>
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of security services and systems;</li><li>• Products include fire alarms, access control, CCTV and intruder systems;</li><li>• Services provided across the South of England.</li></ul>	<ul style="list-style-type: none"><li>• Installation and maintenance service providers across the fire and security space;</li><li>• Located in the South and South West of England;</li><li>• Turnover up to £5m.</li></ul>

**Location: England**

## SUPPORT SERVICES

### 277688 - LED LIGHTING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• LED lighting consultancy and installation company;</li><li>• Focused on energy efficient solutions to maximise cost savings and carbon reductions;</li><li>• Supplies across all sectors including commercial, domestic, public and social enterprise;</li><li>• Operates across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Manufacturers and installers of LED lighting products;</li><li>• Providers of low-carbon products including solar panels, electric vehicle charging points and renewable heat pumps;</li><li>• Providers of light switches and lighting cables;</li><li>• Energy efficiency consultancies;</li><li>• Located in the UK;</li><li>• Any turnover and EBITDA considered.</li></ul>

**Location: England**

### 277357 - LEARNING & DEVELOPMENT TRAINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Provider of coaching services to improve workplace diversity;</li><li>• Aims to build more diverse, inclusive and equitable work cultures;</li><li>• Achieved through targeted development programmes;</li><li>• Services aided by an online interactive platform;</li><li>• Headquartered in the UK;</li><li>• Operates across the UK, US and Asia.</li></ul>	<ul style="list-style-type: none"><li>• Learning and development training providers;</li><li>• Complimentary services with a digital platform;</li><li>• Located in the UK;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**



### 273171 - CHILDREN'S NURSERIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK PE-owned;</li><li>• Group of nurseries;</li><li>• Provides childcare and early education for children aged 3 months to school age;</li><li>• Based across the South of England.</li></ul>	<ul style="list-style-type: none"><li>• Children's nurseries;</li><li>• Located in the South of England;</li><li>• Any size considered.</li></ul>

**Location: England**

### 2666 - GAS MAINTENANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK privately-owned;</li><li>• Provider of gas appliance installation and maintenance services;</li><li>• Predominantly serves local authorities;</li><li>• Active across the UK.</li></ul>	<ul style="list-style-type: none"><li>• Gas maintenance businesses;</li><li>• Renewable energy companies;</li><li>• Holding local authority contracts;</li><li>• Located in the UK with a preference for Northern England;</li><li>• Minimum EBITDA £250k.</li></ul>

**Location: England**

## GENERALIST

### 16833 - UK FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• UK family office;</li><li>• Invests their own funds without debt;</li><li>• Has a long term investment approach;</li><li>• Net assets more than £30m.</li></ul>	<ul style="list-style-type: none"><li>• Sectors of interest include business services, financial services, healthcare and technology;</li><li>• B2B with strong recurring revenues;</li><li>• Located in the UK;</li><li>• Preferably near London;</li><li>• EBITDA between £750k-£1.5m.</li></ul>

**Location: Scotland**

### 275662 - FRENCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"><li>• French PE firm;</li><li>• Targets small- and mid-cap French businesses;</li><li>• Family-owned.</li></ul>	<ul style="list-style-type: none"><li>• Sector agnostic;</li><li>• Located in France;</li><li>• EV between €5m-€50m.</li></ul>

**Location: France**