



Langcliffe International

NEWLY ENGAGED BUYERS

WITH £1M+ EBITDA CRITERIA

JANUARY 2022

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Building Products, Chemicals, Construction, Food & Beverages, Health/Pharma, ICT, Industrial/Manufacturing, Plastics & Packaging, Recruitment, Retail/Consumer, Support Services & Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AUTOMOBILES & PARTS](#)
- [BUILDING PRODUCTS](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

275886 - PRIMARY PARTS & SUB-ASSEMBLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of complex structural components and sheet metal parts;• Serves clients in the aviation, defence and space markets;• Manufactures a range of critical components, parts and sub-assemblies;• Utilises a variety of metalworking and sheet forming methods to create products;• Manufacturing facilities in France and Morocco.	<ul style="list-style-type: none">• Manufacturers of primary parts and sub-assemblies for use in the aviation market;• Offering services such as metalworking, machining, surface treatment and assembly;• Serving blue chip clients;• Located in Western Europe;• Minimum turnover of €10m;• EBITDA from negatives through to €15m.

Location: France

AUTOMOBILES & PARTS

252339 - MOTOR VEHICLE PARTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of motor vehicle accessories and equipment;• Focussed on 4x4s;• Located in the North.	<ul style="list-style-type: none">• Suppliers of motor vehicle parts and accessories;• Focusing on trucks and four by fours;• Located globally;• EBITDA above £2m;• Margins above 10%.

Location: England

BUILDING PRODUCTS

256159 - TIMBER & BUILDERS' MERCHANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Builders' merchant;• Operates B2B and B2C;• Located in the Midlands.	<ul style="list-style-type: none">• Timber and builders' merchants;• Providing interior and exterior products;• Located in the Midlands and the South of England;• Minimum EBITDA £1m.

Location: England

CHEMICALS

254998 - MAINTENANCE & REPAIR CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of specialty maintenance and repair chemicals;• Products serve the marine, electrical, industrial automotive and aviation markets;• Sells products globally under proprietary brands.	<ul style="list-style-type: none">• Manufacturers of specialty maintenance and repair chemicals;• Serving vehicle and industrial end markets;• Located in North America or Europe;• Minimum turnover US\$5m.

Location: USA

277793 - PLANT PROTECTION CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Family holding company;• Operates two international business units, organised into three divisions;• Divisions include animal care, plant care and Bioscience;• Divisions work to translate science into practical applications and innovative solutions;• Serves consumers and professional end users;• Offices in Belgium, France and the Netherlands.	<ul style="list-style-type: none">• Plant care businesses;• Particular interest in fertilisers, soils, grass seeds, covering materials and plant protection products;• Animal care businesses;• Including animal feed, supplements and ingredients;• Minor crop and horticulture businesses;• No interest in chemical fertilisers;• Operating B2B and B2C;• Located in the US and Europe;• EV between €10m-€200m.

Location: Belgium

CONSTRUCTION

268000 - CLEAN ROOMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of clean rooms;• Serves the life science, health, food, logistics and retail industries;• Production facilities in the UK and Southern Europe;• Further sales offices in the US.	<ul style="list-style-type: none">• Manufacturers of clean rooms;• Serving clients in new geographies;• Operating in the catering, food, technology and life science sectors;• Minimum EBITDA €1m.

Location: Portugal

277692 - BUILDING & CONSTRUCTION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of building and construction related services and specialist commercial security;• Services include facilities management, refurbishments, electrical wholesale and fence manufacture and installation.	<ul style="list-style-type: none">• Building and construction-related service providers;• Offers facilities management, including cleaning, security, electrical and plumbing;• Services may also include or complement refurbishments, electrical wholesale and fencing manufacture and installation;• Located in the UK;• Maximum EBITDA £3m.

Location: England

FOOD & BEVERAGES

273281 - DAIRY, FUNCTIONAL & NUTRITIONAL INGREDIENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Irish privately-owned;• Producer and supplier of cheese and dairy nutritionals;• Products include infant formula, milk powders, whey powders, cheese and butter;• Operates a premium agri-business for farmers and a large retail network under the Co-Op brand;• Products sold globally.	<ul style="list-style-type: none">• Cheese formatting businesses e.g. grating, slicing and cubing;• Manufacturers of unique functional and nutritional ingredients;• Functional ingredients can be dairy- or non-dairy-related;• B2B operations with a preference for own manufacturing capabilities;• Own IP;• Located in Northern, Western and Southern Europe;• Minimum EBITDA c.€2m.

Location: Ireland

277960 - FROZEN BAKERY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Producer of gluten-free, frozen baked goods;• Products include breads, pizza bases and muffins;• Operates B2B and B2C through an online store;• Serves a national client base.	<ul style="list-style-type: none">• Producers of frozen bakery products;• Gluten-free and celiac-friendly products;• Located in Italy;• Minimum turnover €3m;• 20% EBITDA margin.

Location: Italy

HEALTH/PHARMA

270455 - STERILISATION TRAYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer of sterilisation trays;• Trays used by trauma and orthopaedic surgeons;• Located across Europe.	<ul style="list-style-type: none">• Manufacturers of sterilisation trays for surgical instruments;• Suppliers of sterilisation baskets to OEMs worldwide across Europe and the US;• Located in France or Germany;• Turnover above €5m.

Location: Switzerland

264083 - MEDICAL & BIOTECH PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of products for the medical and biotechnology industries;• Capabilities include injection moulding.	<ul style="list-style-type: none">• Manufacturer of medical and biotechnology products;• Specific industries include cardiovascular, neurology, ophthalmology and orthopaedics;• Located in Europe and the US;• Minimum EBITDA US\$1m.

Location: USA

ICT

275355 - ENTERPRISE CONTENT MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of enterprise content management software solutions for the education sector;• Proprietary solutions include cloud-based document management, electronic forms and workflow automation software;• Serves schools and higher education.	<ul style="list-style-type: none">• Developers of enterprise content management SaaS platforms and solutions;• Providing solutions for education institutions;• Located in North America or Europe;• Minimum EBITDA US\$750k.

Location: USA

278207 - FORECAST & PLANNING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of cloud-based scenario planning software;• Provides modelling solutions used in commercial supply chain, finance and operations management;• Offices located globally.	<ul style="list-style-type: none">• Providers of planning and forecasting software and services;• IT consultancies with an expertise in MarTech, SalesTech, data and analytics;• Located in Europe and the US;• EBITDA between £500k-£2m.

Location: England

274668 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Managed IT services provider;• Offers IT support to SMEs;• Services include cloud solutions, unified comms and cyber;• National office network.	<ul style="list-style-type: none">• IT managed services providers;• Located in the UK;• EV up to £6m per acquisitions;• Turnover between £4m-£10m.

Location: England

INDUSTRIAL/MANUFACTURING

277906 - INDUSTRIAL HOLDING COMPANY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German industrial holding company;• Operates a portfolio of medium-sized businesses;• Invests in MBOs/MBIs, spin-offs, carve-outs, successions and expansions;• Supports portfolio through an operational subsidiary;• Backed by entrepreneurs and entrepreneurial families.	<ul style="list-style-type: none">• Industrial, consumer and technical businesses;• With technological products or process advantages;• Preference for manufacturing businesses and providers of business services;• Majority or minority with qualifying shareholder rights;• Located in the DACH region;• Revenue between €20m-€150m;• Underperforming businesses;• Revenue above €15m;• EBITDA below €1m.

Location: Germany

277764 - COMMERCIAL REFRIGERATION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Supplier of branded cooling displays;• Supplies and rents commercial refrigerated displays for food and beverage brands;• Products include open front coolers, open top coolers, freezers, glass door coolers, bar coolers and counter-top coolers;• Offers a personalisation service, branding the coolers selected by the client;• Serves a suite of international brands.	<ul style="list-style-type: none">• Designers and developers of commercial refrigeration solutions;• Developing branded cooling displays for the food and beverage sector;• Displays for use in retail and food service settings;• Located in Europe;• Minimum EBITDA €1m.

Location: Belgium

272943 - CLIMATE SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German family-owned;• Manufacturer of climate solutions;• Products include a range of climate solutions, industrial energy concepts, commercial refrigeration solutions and hydrogen as an energy source;• Also offers smart home solutions, allowing customers to control their products through a mobile app;• Manufactures and distributes products globally.	<ul style="list-style-type: none">• Manufacturers of climate solutions;• Digital and tech-enabled element;• Offering products, systems, connectivity platforms, digital and value-added services;• Heating, cooling and ventilation solutions;• Designed for residential, commercial and industrial use;• Located globally;• Minimum turnover €10m.

Location: Germany

254522 - COMPOSITE-RELATED ASSETS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Developer and manufacturer of lightweight components;• Products are made from carbon fibre composites;• Part of a wider industrial holding group;• Serves clients across the automotive, aerospace and medical industries;• Headquartered in Germany.	<ul style="list-style-type: none">• Composite-related assets;• Particular interest in carbon composites;• Active in current and new end markets;• Located across Europe;• Deal size €5m-€20m.

Location: Germany

272858 - STEEL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• STO-listed;• Manufacturer and distributor of steel;• Products include steel strips, plates, tubes and coils;• Serves the heavy transport, automotive, material handling and construction sectors;• Global presence.	<ul style="list-style-type: none">• Producers and suppliers of steel products;• Specialising in Q&T, AHSS or other speciality steels;• No interest in long products;• Located globally;• Minimum EBITDA €1m.

Location: Sweden

PLASTICS & PACKAGING

269042 - PLASTIC PRODUCT PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of plastic product protection;• Products include caps, plugs, tubing, containers, edge liners, fasteners and netting;• Global manufacturing facilities.	<ul style="list-style-type: none">• Manufacturers of plastic product protection;• Located in Europe;• Turnover above £5m.

Location: USA

RECRUITMENT

251486 - EDUCATIONAL RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Recruiter and supplier of teachers and support staff for education providers;• Includes primary, secondary, special educational needs and disability (SEND) schools, and other learning institutions;• Working with over 2600 schools each year;• Located across the UK.	<ul style="list-style-type: none">• Recruitment agencies to the educational sector;• Providers of education services (training, development, payroll, safeguarding), preferably online or software-based;• Located in the UK;• EBITDA up to £5m.

Location: England

RETAIL/CONSUMER

277887 - CONSUMER BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Ecommerce group;• Retails branded consumer products;• Global presence.	<ul style="list-style-type: none">• Consumer brands;• Trading on Amazon or D2C;• No interest in apparel, toys, games, digestible products or phone cases;• Located in Europe, the UK and the US;• Particular interest in Germany, UK and the Netherlands;• Turnover between US\$5m-US\$100m;• EBITDA margins above 10%.

Location: USA

270456 - CONSUMER GOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Importer, marketer, seller and distributor of consumer products and brands;• Assists suppliers with launching their products in France and the Benelux;• Located in Benelux.	<ul style="list-style-type: none">• Distributors of consumer goods;• Located in Europe with a focus on Spain, Italy and Germany;• Developers of consumer products;• Must own the brand and associated technology;• Specialising in products for the health and wellbeing sectors;• On-line direct sales platforms;• Located globally with a preference for North America or Australia;• Minimum EBITDA €1m.

Location: Belgium

271670 - BABY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• European PE-owned;• Designer and manufacturer of children's products;• Products include prams, highchairs, nursery products, bath products, carriers, car seats and other travel products;• Markets under the company's own brand;• Sells online and in third-party retail outlets worldwide;• Headquartered in Norway with offices located globally.	<ul style="list-style-type: none">• Designers and manufacturers of baby products;• Online retailers of baby products;• Own brands;• Located across Europe;• Minimum EBITDA €1m.

Location: Norway

269843 - HOME & GARDEN PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer of designer home and garden products;• Product range includes plant pots, lighting, buckets, plant labels and other similar products;• Distributes their products through online and physical retailers and distribution partners;• Products offered across the Benelux, the Nordics, France and Italy.	<ul style="list-style-type: none">• Manufacturers of designer home and garden products;• Selling products through physical and online partners;• Located in Europe;• Minimum EBITDA €1m.

Location: Belgium

273696 - ITALIAN PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE firm;• Over 10 portfolio companies in the lifestyle space;• AUM of €300m;• Strong expertise in lifestyle including the cosmetics sector;• Offices in Milan, London and New York.	<ul style="list-style-type: none">• Cosmetics companies with a focus on skincare products;• Selling through pharmacies;• Located in Italy, France, Spain, and other Western European countries;• Turnover in the range of €5m-€50m;• Positive EBITDA preferable.

Location: Italy

SUPPORT SERVICES

275626 - HARD & SOFT FM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK-listed; • Holding company looking to buy and build in the facilities management sector; • Recently established; • Operates in the South of England and Midlands. 	<ul style="list-style-type: none"> • Facilities management companies including hard and soft FM; • Management looking to remain as part of the business; • Good visible cash generation; • Long term (3 years or more) maintenance contracts; • Refurbishment contracts; • Social housing preferred; • Tier 1 contractor; • Located in the Midlands and South of England; • Annual turnover of £15m-£30m; • EBITDA of £1.25m-£3m.

Location: England

276635 - SPECIALIST CONSULTANCY FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Consulting firm; • Offers technical, legal, scientific and financial advisory services; • Operates globally. 	<ul style="list-style-type: none"> • Consultancy firms; • Handling claims and disputes across the environmental, technical and scientific, forensic, accounting and finance, property and infrastructure sectors; • Specific interest in technology, cyber security and digital analytics consultancies; • Located in the US, UK, Europe and Asia; • EBITDA above US\$1m; • EBITDA margins above 20%.

Location: USA

276888 - OUTSOURCED UTILITIES SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of field and professional outsourced services to the utility infrastructure sector;• Services include maintenance and repair services, project management, owner’s representation, consulting and other related services;• Serves clients across the utilities, renewables and nuclear industries;• Operates across the US.	<ul style="list-style-type: none">• Providers of outsourced services to the utilities sector;• Services of interest include testing, maintenance and repair, project management, owner representation and meter services;• Located in North America or Europe;• Minimum EBITDA US\$1m.

Location: USA

GENERALIST

277618 - GERMAN FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German family office;• Long-term investor targeting medium-sized family businesses;• Takes over full-time management in successor situations;• Invests own equity to take a majority take with little/no plan to exit;• Targets transactions up to €150m in value.	<ul style="list-style-type: none">• Sector agnostic;• Manufacturing or service businesses;• Family-owned;• Located in German-speaking countries;• EBIT between €3m-€20m;• EBIT margins above 10%;• Low debt.

Location: Germany

5145 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests in businesses that create positive social and environmental impact alongside a financial return;• Made over 160 investments to date;• Invests between £10m-£30m.	<ul style="list-style-type: none">• Businesses with positive social or environmental impacts;• Interested in education, healthcare, environment and B2B services;• Located in the UK;• EBITDA around £2m.

Location: England

253363 - FRENCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE firm;• Specialises in financing and buyouts of SMEs;• Over €700m currently under management;• Manages investments on behalf of French and European institutional investors.	<ul style="list-style-type: none">• SMEs active in any sector;• Strong second tier management;• Majority or minority shareholdings considered;• Located in France, Belgium or Switzerland;• Revenues between €5m-€100m.

Location: France

257808 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Currently investing in value-added manufacturers and service businesses;• Experienced in buy-and-hold long-term growth strategies;• Located in the US.	<ul style="list-style-type: none">• Manufacturing and business services companies;• 100% ownership required;• Management team in place;• Located in North America with international aspects;• Companies in the US\$200m-US\$900m size range.

Location: USA

274667 - UK FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK family office;• SME buy and build firm;• Long term investor.	<ul style="list-style-type: none">• Services businesses;• Prefer businesses with many small clients as opposed to a few enterprise clients;• Located in the UK;• Recurring revenues;• EBITDA between £500k-£2m for platform investments;• EBITDA between £100k-£500k for bolt-ons.

Location: England

268014 - DUTCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE firm;• Financed via entrepreneurs, family offices and institutional investors;• Targets Dutch SMEs;• Active in the healthcare and technology sectors.	<ul style="list-style-type: none">• SMEs;• Operating in the healthcare or technology sectors;• Located in the Netherlands;• Invests between €250k-€10m.

Location: Netherlands

254754 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE firm; • Over 100 platform investments and 800 add-on acquisitions; • Headquartered in the US. 	<ul style="list-style-type: none"> • Sectors include business services, consumer, healthcare, industrial, software and technology; • Platforms headquartered in the US; • Minimum EBITDA US\$8m.

Location: USA**276525 - SWEDISH PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Swedish PE firm; • Management are the largest owners and behind 40% of capital; • Prefers to be long-term active owners; • Targets industrial and industrial technology companies; • Located in the Nordics. 	<ul style="list-style-type: none"> • Smaller, unlisted companies serving the industrial sector; • Preferably active in the areas of producing, developing and retailing industrial goods and services, trade in inputs or system solutions for industry; • B2B; • Majority stakes; • Must have a stable profitability, with EBITDA above 10%; • Located in the Nordics or Baltics; • Turnover between €5m-€40m.

Location: Sweden**274920 - US PE FIRM** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE firm; • Focuses on the business and tech-enabled services, industrial, tech and telecoms, healthcare and energy sectors; • Interested in mid-market majority, minority, liquidation and divesture deals. 	<ul style="list-style-type: none"> • Sectors to include business and tech-enabled services, industrial, tech and telecoms, healthcare and energy; • Located in North America; • Minimum EBITDA US\$5m.

Location: USA

278042 - SWISS SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss search fund;• Targets businesses with large organic growth potential;• Offices in Switzerland, the UK and Italy.	<ul style="list-style-type: none">• Sector agnostic with a slight preference for franchising operations, packaging, food and B2B services;• Preference for family-owned businesses and retirement sales;• Located in the UK, with a preference for the Midlands;• Strong second-tier management team in place;• EBITDA between £750k-£2m.

Location: Switzerland

278238 - PAN-EUROPEAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE firm;• Investments made across diverse industries;• Family business specialists;• Offices in the UK, Belgium, Netherlands, Germany and Poland.	<ul style="list-style-type: none">• Businesses focussed on an ageing population, outsourcing and efficiency, leisure and luxury, and sustainability;• Located in Spain;• Target turnover in the range of €10m-€200m;• Minimum EBITDA €4m.

Location: Spain

262523 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in manufacturing, distribution and business services companies;• Headquartered in the US, with additional offices in China and India.	<ul style="list-style-type: none">• Manufacturing, distribution and business service sectors;• Majority positions;• Located in the US;• EBITDA in the range of US\$3m-US\$12m.

Location: USA

277512 - UK SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK search fund;• Looking to grow SMEs for the long-term;• Provides direct management roles;• Backed by 15 investors;• Based in London.	<ul style="list-style-type: none">• Sector agnostic;• B2B businesses;• Interested healthcare services, software and HR consultancies;• Strong growth and recurring revenue;• Located in the UK;• Turnover up to £25m;• EBITDA between £1m-£3m.

Location: England

273717 - GERMAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE firm;• Invests in European companies;• Takes a minority (>15%) or majority stake;• Looks to partner with entrepreneurial families, industrial shareholders and management;• Supports businesses in need of growth financing or in corporate succession and spin-off situations;• Typically invests between €10m-€50m per transaction.	<ul style="list-style-type: none">• Sector agnostic;• Established business model;• Headquartered in Europe with a preference for German-speaking countries;• Turnover above €25m;• Must have a positive EBITDA.

Location: Germany

271668 - PAN-EUROPEAN PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Pan-European PE firm;• Manages an evergreen source of capital;• Invests in brands in the consumer and cryptocurrency space;• Equity ticket of €50m-€200m;• Investment team is predominately European but has an Asian heritage and network.	<ul style="list-style-type: none">• Mid-market companies with activities in the consumer and cryptocurrency sectors;• Strong digital and/or data angle;• Established brand equity and a quality product or technology;• Profitable companies as well as growth stage investments;• Potential for international expansion;• Located across Europe;• Minimum EBITDA €1m.

Location: Belgium

254464 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Acquires businesses across Europe and the US;• Fourth fund of €950m;• Sector agnostic;• Located in the UK and Channel Islands.	<ul style="list-style-type: none">• Sectors of interest include industrials, manufacturing, business services, healthcare, energy, tech-enabled businesses;• Majority investments;• Located in Europe;• Equity cheque between €60m-€100m;• EBITDA in the range of €10m-€40m.

Location: England

263285 - SWISS PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE firm;• Pursues European buy-and-builds;• Investing out of its sixth fund;• Raises capital through a high-profile network of industry partners.	<ul style="list-style-type: none">• Asset-light service businesses;• Operating in any sector;• No interest in manufacturing or production capabilities;• Platforms in the DACH region or Spain;• Minimum EBITDA €3m;• Add-ons located across Europe;• Minimum EBITDA €500k;• Will consider smaller targets if they make strategic sense.

Location: Switzerland