



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

JANUARY 2022

Sectors Featured Include: Aerospace & Defence, Automobiles & Parts, Building Products, Chemicals, Construction, Electronic, Financial General, Food & Beverages, Healthcare Providers, Health/Pharma, ICT, Industrial/Manufacturing, Legal, Leisure, Marketing Communications, Plastics & Packaging, Print, Recruitment, Retail/Consumer, Soft FM, Support Services, Transport/Distribution, Travel & Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below. If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [AUTOMOBILES & PARTS](#)
- [BUILDING PRODUCTS](#)
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- [TRAVEL](#)

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

275886 - PRIMARY PARTS & SUB-ASSEMBLIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of complex structural components and sheet metal parts;• Serves clients in the aviation, defence and space markets;• Manufactures a range of critical components, parts and sub-assemblies;• Utilises a variety of metalworking and sheet forming methods to create products;• Manufacturing facilities in France and Morocco.	<ul style="list-style-type: none">• Manufacturers of primary parts and sub-assemblies for use in the aviation market;• Offering services such as metalworking, machining, surface treatment and assembly;• Serving blue chip clients;• Located in Western Europe;• Minimum turnover of €10m;• EBITDA from negatives through to €15m.

Location: France

AUTOMOBILES & PARTS

278274 - MOTORCYCLE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of cables and hoses for motorcycles;• Can provide bespoke products on request;• Sells products online via own website.	<ul style="list-style-type: none">• Manufacturers of complementary motorcycle products;• Located in the UK;• Minimum EBITDA £300k.

Location: England

BUILDING PRODUCTS

270559 - DOORS & WINDOWS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer of PVC, aluminium and composite doors and windows;• Specialises in windows, French windows, front doors, bay windows and other bespoke products;• Products are distributed across Europe, through a network of certified partners.	<ul style="list-style-type: none">• Manufacturers of doors and windows;• Specialising in PVC, aluminium and composite products;• Located in Europe;• Minimum EBITDA €250k.

Location: France

256159 - TIMBER & BUILDERS' MERCHANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Builders' merchant;• Operates B2B and B2C;• Located in the Midlands.	<ul style="list-style-type: none">• Timber and builders' merchants;• Providing interior and exterior products;• Located in the Midlands and the South of England;• Minimum EBITDA £250k.

Location: England

CHEMICALS

275486 - FERTILISERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Developer and producer of organic and organo-mineral fertilisers;• Products include potting soils, soil improvers, covering materials, grass seeds, and treatments for plant diseases;• Part of a larger, family-owned group of companies;• Located in the Benelux, the DACH region and France;• Network of global distributors.	<ul style="list-style-type: none">• Producers of fertilisers;• Specialising in organic and organo-mineral fertilisers;• Located in Europe or the Americas;• Minimum EBITDA €250k.

Location: Belgium

277844 - PUTTY, GLUES & SEALANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Manufacturer of putty, glues and sealants;• Serves professional and consumer markets;• Never produces products under their own brand;• Products include wall filler, carpentry putties, water-resistant glues, wallpaper glues, acrylic-based sealants, and plastic sealants;• Own R&D facilities;• Located in Sweden.	<ul style="list-style-type: none">• Manufacturers of putties, fillers, adhesives, glues, joints or sealants;• Serving professional or DIY markets;• Located in Europe, excluding the UK;• Minimum EBITDA €500k.

Location: Sweden

254998 - MAINTENANCE & REPAIR CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of specialty maintenance and repair chemicals;• Products serve the marine, electrical, industrial automotive and aviation markets;• Sells products globally under proprietary brands.	<ul style="list-style-type: none">• Manufacturers of specialty maintenance and repair chemicals;• Serving vehicle and industrial end markets;• Located in North America or Europe;• Minimum turnover US\$5m.

Location: USA

CONSTRUCTION

271205 - BUILDING & LAND DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• House building company;• Builds unique, luxury houses;• Located in the South of England.	<ul style="list-style-type: none">• House building and land development companies;• Located in the UK;• Minimum EBITDA £500k.

Location: England

250839 - INDUSTRIAL & CONSTRUCTION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of multi-discipline and FM services;• Offers services around scaffolding, access, industrial painting and surface preparation;• Experienced in a range of industries but specialists in the ship repair industry;• Active across the UK.	<ul style="list-style-type: none">• Industrial and construction service companies offering coatings, rope access, scaffolding and insulation;• Based in the UK;• Turnover up to £10m;• EBITDA margin above 20%;• Will consider loss-making businesses.

Location: England

3623 - BUILDING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of engineering and building services;• Serves public and private sector clients;• Offers services for all stages of construction, occupation and lifecycle;• Serves a national client base.	<ul style="list-style-type: none">• Providers of building services;• Offering facilities engineering, IT, fabric, project management, power engineering and land management services;• Also interested in facilities and infrastructure services;• Located across the UK;• Minimum EBITDA £500k.

Location: England

277914 - CONSTRUCTION & MANUFACTURING COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Group entity that exists as an acquisition vehicle; • Expertise in project management and development; • Looking to diversify portfolio into other sectors of construction industry; • Funding will be a combination of equity and debt. 	<ul style="list-style-type: none"> • Construction and manufacturing companies; • Sectors of interest include soft FM, security, plant hire, civil engineering and project management; • Areas of interest are the North West, West Yorkshire and West Midlands; • No interest in distressed situations; • Turnover in the range of £2m-£10m; • Minimum EBITDA £350k.

Location: England

277622 - TOOL, EQUIPMENT & PLANT HIRE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Supplier of safety equipment for Scotland and the North of England; • Provides specialist height safety equipment for short-/long-term hire or sale; • Works in the construction, oil & gas and support service sectors; • Wide client base with a range of product offerings; • Has sufficient funds to complete an acquisition. 	<ul style="list-style-type: none"> • Tool, equipment and plant hire businesses; • Most sectors considered but particular interest in construction; • Based between Liverpool and Leeds; • Sweet spot is Greater Manchester; • Retirement sales preferable; • No interest in turnarounds or distressed situations; • Operating profit between £500k-£2m.

Location: Scotland

16065 - ENGINEERING & TECHNICAL SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of facilities and power engineering services;• Offers a suite of technical engineering and maintenance services;• Recurring and project-based services;• Serves a national client base from regional offices.	<ul style="list-style-type: none">• Providers of engineering and technical facilities services;• Services the power, networks and infrastructure industries;• Other professional services including civil and electrical design, estate management, surveys and inspections, and land services;• Located across the UK;• Minimum EBITDA £500k.

Location: England

277692 - BUILDING & CONSTRUCTION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of building and construction related services and specialist commercial security;• Services include facilities management, refurbishments, electrical wholesale and fence manufacture and installation.	<ul style="list-style-type: none">• Building and construction-related service providers;• Offers facilities management, including cleaning, security, electrical and plumbing;• Services may also include or complement refurbishments, electrical wholesale and fencing manufacture and installation;• Located in the UK;• Maximum EBITDA £3m.

Location: England

ELECTRONIC

268902 - LIGHTING FIXTURES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of energy-efficient lighting fixtures and retrofit solutions;• For industrial, commercial and outdoor applications.	<ul style="list-style-type: none">• Manufacturers of lighting fixtures;• Located in North America or Europe;• Turnover above US\$5m.

Location: USA

278077 - IT RECYCLING, DISPOSAL & REFURBISHMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of IT asset disposal (ITAD);• Services include IT refurbishment and the reselling of used IT hardware;• Re-sells through an online channel and via third party IT resellers.	<ul style="list-style-type: none">• Providers of IT recycling, disposal and refurbishment services;• Focussed on reducing electronic waste;• Located in the UK;• Minimum EBITDA £500k.

Location: England

255346 - X-RAY EQUIPMENT & SCANNERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of X-ray scanners, metal detectors and blast suppression equipment;• Supplies a diverse range of public and private markets;• Based in the UK;• Customers located globally.	<ul style="list-style-type: none">• Designers and manufacturers of X-ray equipment and scanners;• Providing to commercial and blue-chip clients;• Products including airport X-ray machines and security;• Located in the UK;• Minimum EBITDA £500k.

Location: England

268723 - ELECTRICAL CONTROLS & COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Engineering and manufacturing company;• Specialises in kettle control and small domestic appliance components;• Products are sold globally.	<ul style="list-style-type: none">• Areas of high interest include:<ul style="list-style-type: none">○ Electrical control panel manufacturers,○ Switch gear manufacturers,○ Panel manufacturers (sheet metal);• Areas of medium interest include:<ul style="list-style-type: none">○ Manufacturers of medical equipment or ancillary equipment,○ Blue chip moulding companies with USP or IP;• Areas of low interest include:<ul style="list-style-type: none">○ Manufacturers with high areas of competition,○ Businesses where cost is the only or major driver,○ Businesses in markets with low barriers to entry;• UK-based;• Turnover between £1m-£10m with a sweet spot of £2m-£6m;• Must be profitable.

Location: England

277712 - FIRE DETECTOR TESTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of fire detector testing equipment;• Sells under five brands;• Tests smoke, heat and carbon monoxide;• Customers are fire maintenance companies, specialist distributors and commercial property owners;• Exports to over 130 countries;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of fire detector testing equipment;• Providers of in-house product development;• Located in the UK and Europe;• Minimum EBITDA £250k.

Location: England

277853 - ELECTRICAL ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturing plant;• Operates in the electrical engineering and mining sectors;• Develops, produces, trades and services electrical safety switchgear;• Located in the DACH region and CEE.	<ul style="list-style-type: none">• Electrical engineering companies;• Specialising in mining and explosion protection;• Developing and servicing products such as components, switchgears, converters and mining motors;• Located in Europe;• Areas of interest are the DACH region and central European countries;• Minimum EBITDA €250k.

Location: Germany

FINANCIAL GENERAL

277950 - IFAS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish PE-owned;• Provider of independent financial advisory services;• Serves private and public companies;• Active in mortgages, pensions, insurance and financial procurement;• Practices located across Denmark.	<ul style="list-style-type: none">• IFAs;• Serving corporate clients;• Active in the areas of mortgages, pensions, insurance or financial procurement;• Located in the Nordics;• Minimum EBITDA €250k.

Location: Denmark

277935 - TREASURY & RISK MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of treasury and risk management services;• Client sectors include corporates, financial institutions, the public sector and non-profit organisations;• Located in the Netherlands.	<ul style="list-style-type: none">• Providers of treasury and risk management services;• Services include risk modelling, hedge accounting and treasury accounting;• Located in Europe;• Minimum EBITDA £250k.

Location: Netherlands

FOOD & BEVERAGES

277181 - PET FOOD MANUFACTURERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Pet food company;• Produces natural dog and cat food;• Operates under three well-known brands;• Headquartered in Italy;• Operates across Europe.	<ul style="list-style-type: none">• Pet food manufacturers;• Preferably specialising in natural ingredients;• Located in Europe;• Minimum EBITDA €250k.

Location: Italy

255365 - MEAT PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of meat products;• Produces a range of potted meats and spreads such as pulled pork and beef;• Supplies large retailers in the North of England and Midlands;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of meat products;• Supplying retailers;• Located in the UK;• Minimum EBITDA £250k.

Location: England

273718 - FRUIT JUICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Producer of fruit juices;• Focuses on health and 'superfoods';• Headquartered in the UK with a global reach.	<ul style="list-style-type: none">• Producers of fruit juices;• Located in Europe;• Minimum EBITDA €250k.

Location: England

277783 - SOUTH ASIAN FOOD PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Producer of South Asian foods;• Group of food brands;• Products include spices, flours and Indian ingredients;• Located in the UK.	<ul style="list-style-type: none">• Producers of South Asian foods;• South Asian food brands;• Products such as lentils, flour and spices;• Located in the UK;• Minimum EBITDA £250k.

Location: England

HEALTHCARE PROVIDERS

278247 - REHABILITATION & CASE MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of rehabilitation solutions;• Services include case management, assessments and treatments services;• Serving the insurance, legal and corporate sectors;• Located in the UK.	<ul style="list-style-type: none">• Healthcare service providers;• Providing rehabilitation and case management services;• Including treatment services such as physiotherapy, diagnostics, surgery and pain management;• Located in the UK;• EBITDA above £250k.

Location: England

278074 - RESIDENTIAL CARE PROVIDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Children's residential care provider;• Services include early intervention, residential care services and education;• Supports young people with complex needs who are unable to live within a family setting;• Homes located across the UK.	<ul style="list-style-type: none">• State paying residential care providers;• Focusing on children's homes and supporting people with troubled upbringing;• Located in the UK;• Preferably in rural areas;• Minimum EBITDA £500k.

Location: England

HEALTH/PHARMA

269569 - DENTAL & MEDICAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• End-to-end service provider to dental practices;• Services include project management, design, installation and supplying surgical equipment;• Operates across the South.	<ul style="list-style-type: none">• Dental and complementary medical equipment suppliers;• Providers of fill-out services to healthcare facilities;• Across public and private sectors;• Located in the UK;• Minimum EBITDA £250k.

Location: England

278197 - GENERIC PHARMACEUTICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of branded pharmaceutical products;• Includes medical devices, medicines, diagnostics and OTC products;• EBITDA of £20m;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of generic pharmaceutical products;• Products for underserved markets;• Providers of outsourced pharmaceutical formulations;• Located globally;• Minimum EBITDA £500k.

Location: England

277681 - AUDIT & CONSULTANCY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of third-party consultancy services;• Primarily GMP and GCP audit and consultancy services;• Located in the UK.	<ul style="list-style-type: none">• Providers of audit and consultancy services;• Supporting the pharmaceuticals industry;• Located in the UK;• Minimum EBITDA £250k.

Location: England

277830 - MEMBRANE PROTEINS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Biotech company;• Specialises in protein-based drug delivery systems;• Serves the biotech and pharma industry;• Manufactures their own protein purification resins and crystallisation products;• Provides services in the expression, solubilisation, stabilisation, purification, characterisation and structure determination of proteins;• Headquartered in Germany;• Located in Germany and the US.	<ul style="list-style-type: none">• Providers of products and services in membrane proteins;• Specialising in protein-based drug delivery systems;• Located Europe or the US;• Minimum EBITDA €500k.

Location: Germany

274124 - DISPOSABLE MEDICAL EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Manufacturer of disposable medical devices;• Products are designed for use in operating theatres, radiology departments and intensive care units;• Full service offering from R&D through to production, marketing and aftersales;• Facilities located across Italy.	<ul style="list-style-type: none">• Manufacturers of disposable medical equipment, devices and consumables;• Products to be designed for use in radiology departments, ICUs and infusion wards;• Also interested in medical devices for pharmaceutical companies;• Located in Europe;• Minimum EBITDA €500k.

Location: Italy

275367 - HEALTHCARE IT & SOFTWARE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of software and technology-enabled healthcare information management solutions;• Supports healthcare providers throughout the life cycle of patient encounters;• Located in the US.	<ul style="list-style-type: none">• Developers of health information management and patient engagement software solutions;• Including release of medical information, digital forms, patient scheduling, check-in and payment solutions;• Located in North America or Europe;• Minimum EBITDA US\$700k.

Location: USA

ICT

277850 - INFRASTRUCTURE MAINTENANCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Supplier of software solutions;• Specialises in administrative systems for infrastructure maintenance;• Serves authorities, contractors and consultants;• Core activities in road, street and electricity distribution maintenance;• Located in Finland.	<ul style="list-style-type: none">• Providers of infrastructure maintenance software;• Focusing on road, street and electricity distribution maintenance;• Including features for the management, planning, coordination, maintenance and reporting of activities;• Located in Europe;• Minimum EBITDA €500k.

Location: Finland

278209 - BPO SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of process automation software;• Services include artificial intelligence and document processing;• Located in the US.	<ul style="list-style-type: none">• Providers of business process outsourcing software;• Located in Europe and the US;• Minimum EBITDA US\$500k.

Location: USA

271889 - SAAS PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• SaaS holding company;• Acquires small- to mid-sized SaaS companies;• Located in North America and Europe.	<ul style="list-style-type: none">• Low-touch SaaS products;• Located globally;• Turnover in the range of £500k-£5m;• Must be profitable.

Location: USA

272209 - ENTERPRISE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of Enterprise Resource Planning (ERP) software;• Provides 24/7 support to aid businesses with day-to-day operations and data flow;• Serves manufacturing, energy, engineering and food industries;• Customers located globally;• Based in Scotland.	<ul style="list-style-type: none">• Enterprise software providers;• IT consultancies with an expertise in MarTech, SalesTech, data and analytics;• Located in Europe and the US;• EBITDA between £500k-£2m.

Location: Scotland

278205 - DIGITAL TRANSFORMATION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of digital transformation software;• Services include council tax automation and other cost saving services,• Serves the public sector;• Located in the UK.	<ul style="list-style-type: none">• Providers of Microsoft Azure digital transformation software;• Serving the NHS and councils;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274668 - IT MANAGED SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Managed IT services provider;• Offers IT support to SMEs;• Services include cloud solutions, unified comms, cyber security and business optimisation;• National office network.	<ul style="list-style-type: none">• IT managed services providers;• Located in the UK;• EV up to £6m per acquisitions;• Turnover between £4m-£10m.

Location: England

269106 - B2B MANAGED IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• B2B provider of cloud-hosted solutions, managed services and IT consulting services;• Customer sectors include corporate, education, legal, finance and retail;• Located in the UK.	<ul style="list-style-type: none">• B2B providers of managed IT services;• Providers of cloud services;• Located in the UK;• Minimum EBITDA £250k.

Location: England

277733 - ONLINE TRAINING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of online CPD training for schools;• Delivered through its proprietary LMS;• Covers a range of statutory compliance and professional development courses.	<ul style="list-style-type: none">• Providers of online development training courses;• Online training software;• Located in the UK;• Minimum EBITDA £250k.

Location: England

264512 - SOFTWARE VENDORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Cyber security software vendor;• Specialises in proxy development and content filtering software;• Serves local organisations and businesses;• Principal product offering includes URL filtering, protocol filtering, proxy cache QoS, antiviral software and mobility controller capabilities;• Offers supporting technical services;• Located in France.	<ul style="list-style-type: none">• Software vendors;• Offering products that prevent against cyber attacks;• Service providers in the cyber security space;• Specifically integration, configuration and installation services;• Serving public and private sector clients;• Located in France;• EV between €2m-€20m.

Location: France

13905 - HEALTH INFORMATICS SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of cloud-based software solutions to healthcare and local authorities;• Services include electronic patient records, school admissions, patient flow and bed management;• Enables information to be sent to clinicians and social workers directly.	<ul style="list-style-type: none">• Developers of health informatics software;• Electronic patient record systems;• Social care workflow software;• Education management software;• Located in the UK;• Minimum EBITDA £250k.

Location: England

274349 - IT SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Professional services provider;• Offers tax, audit and assurance, advisory and business outsourcing services;• Serves companies across all sectors;• Offices located across the UK;• Part of a global network of companies.	<ul style="list-style-type: none">• IT service providers;• Services to include IT support services, IT consultancy, cloud solutions and cyber security services;• Microsoft specialism preferred;• Located in the UK, ideally London;• Turnover between £1m-10m;• Minimum EBITDA margin of 10%.

Location: England

278207 - FORECAST & PLANNING SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of cloud-based scenario planning software;• Provides modelling solutions used in commercial supply chain, finance and operations management;• Offices located globally.	<ul style="list-style-type: none">• Providers of planning and forecasting software and services;• IT consultancies with an expertise in MarTech, SalesTech, data and analytics;• Located in Europe and the US;• EBITDA between £500k-£2m.

Location: England

278086 - MANAGEMENT INFORMATION SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of management information system providers;• Cloud-based software provided to secondary and primary schools;• Information is used by teachers and parents to monitor all relevant student information in one place, including behaviour reports, assessments and attendance;• Located in the UK.	<ul style="list-style-type: none">• Providers of management information system software;• Software to understand school performance and improve student outcome;• Workload tracking apps;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276536 - FLEET TELEMATICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of telematic services to fleet managers;• Produces detailed reports of vehicle and driver performance;• Intends to help reduce cost of managing fleets by decreasing insurance premiums;• Serves the UK.	<ul style="list-style-type: none">• Providers of telematics services to fleet managers;• Services include crash detection, fuel expenditure and tyre monitoring;• Located in the UK;• Minimum EBITDA £500k.

Location: England

INDUSTRIAL/MANUFACTURING

261104 - CNC MACHINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer of high precision mechanical components;• Serves the aerospace, defence, space, automotive and home automation industries;• Specialises in CNC machining;• Operates globally.	<ul style="list-style-type: none">• CNC machining companies;• Manufacturers of specialised mechanical components;• Serving the aerospace, automotive or home automation industries;• Located in Europe or the US;• Minimum EBITDA €500k.

Location: France

269047 - INDUSTRIAL AUTOMATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of industrial automation systems and equipment for web-handling applications;• Used in a wide array of end markets;• Located in the US with global operations.	<ul style="list-style-type: none">• Manufacturers of industrial automation systems and web handling products;• Located in Europe;• Turnover above £5m.

Location: USA

277709 - UV LIGHTING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of commercial-grade UV lighting solutions;• Products are used for disinfection, sanitation and purification;• Used in homes, offices, cars, restaurants, hotels and HVAC systems.	<ul style="list-style-type: none">• Developers of commercial-grade UV lighting solutions;• Used to disinfect, sanitise and purify both air and water;• Located in Europe and the US;• Minimum EBITDA £250k.

Location: England

275927 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of R&D and advanced manufacturing services;• Supports engineers and designers to create engineered prototypes and complex projects;• Serving the aerospace, marine, defence, medical and motor sectors;• Based in the UK.	<ul style="list-style-type: none">• Precision engineering companies;• Serving the industrial, medical, pharma and other sectors, excluding aerospace and defence;• Niche industrial engineering across robotics and oil & gas;• Located in the UK;• Minimum EBITDA £400k.

Location: England

276265 - ICE CREAM MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Manufacturer of industrial and semi-industrial ice cream machines;• Machines designed to produce a range of ice cream products, including cones, cups, family packs and sandwiches;• Manufactures individual pieces of equipment and full production lines.	<ul style="list-style-type: none">• Manufacturers of ice cream machinery and equipment;• Products for all stages of the process, including pasteurizing plants, continuous freezers, ice cream filling machines, extrusion lines, hardening tunnels and wrapping machines;• Located in Southern Europe;• Minimum EBITDA €500k.

Location: Italy

272858 - STEEL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• STO-listed;• Manufacturer and distributor of steel;• Products include steel strips, plates, tubes and coils;• Serves the heavy transport, automotive, material handling and construction sectors.	<ul style="list-style-type: none">• Producers and suppliers of steel products;• Specialising in Q&T, AHSS or other speciality steels;• No interest in long products;• Located globally;• Minimum EBITDA €250k.

Location: Sweden

LEGAL

277683 - SOLICITORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Consumer law firm specialising in personal injury, medical negligence, road traffic accidents and data claims;• Provider of claimant representation;• Located in the UK.	<ul style="list-style-type: none">• Solicitor firms involved in consumer law for claimants;• Including, but not limited to, personal injury, medical negligence, family law, wills and probate, data breach conveyancing and employment law;• Located in the UK;• Minimum EBITDA £500k.

Location: England

274460 - INTELLECTUAL PROPERTY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Intellectual property firm;• Specialises in patents, trademarks, industrial designs and domain names;• Activities to defend, protect and utilise intellectual property;• Headquartered in France;• Operates globally.	<ul style="list-style-type: none">• Provider of intellectual property services;• Focusing on patents, trademarks, industrial designs, domain names and other IP services;• Located in Europe;• Minimum EBITDA €250k.

Location: France

LEISURE

255035 - GYM CHAINS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Chain of gyms;• Provides affordable and accessible gyms for people on lower incomes;• Located across Spain.	<ul style="list-style-type: none">• Gym chains with a socially positive angle;• Located in Spain and Portugal;• Minimum EBITDA €500k.

Location: Spain

269208 - CAFES, RESTAURANTS & BARS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Food and beverage brand;• Operates restaurants, bars and cafes;• Headquartered in the South of England.	<ul style="list-style-type: none">• Cafes, restaurants and bars;• Based in the UK;• Minimum EBITDA £250k.

Location: England

MARKETING COMMUNICATIONS

278052 - LEGAL DIGITAL MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Digital marketing agency for law firms;• Uses SEO/PPC, social media, videos and web design;• Located in the UK.	<ul style="list-style-type: none">• Digital marketing agencies for law firms;• Providing law firms with new customer leads;• Located in the UK;• Minimum EBITDA £250k.

Location: England

276874 - B2B MARKETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Premium digital publishing house;• Provides journalism, advertising, data analysis, editorial imagery and graphic design services;• Part of a holding group;• Based in London.	<ul style="list-style-type: none">• B2B marketing businesses;• Service providers in digital publishing;• Located in the UK;• Minimum EBITDA £300k.

Location: England

275948 - MARKETING, PR & COMMUNICATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Marketing and PR agency operating several companies in the same industry;• Provides communications, PR training and consultancy;• Operates globally.	<ul style="list-style-type: none">• Marketing, PR and communications agencies;• Located globally with a preference for the US and Europe;• Turnover between £2.5m-£5m.

Location: England

251891 - MARKETING AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Design and marketing company;• Focuses on brand strategy, experiential campaigns and video productions;• Offers a range of experience, creative, digital, retail, social, content and performance services;• Serves a number of blue chip brands;• Works with a number of technology partners;• Offices in the UK and Netherlands.	<ul style="list-style-type: none">• Marketing agencies;• Offering a suite of services to provide integrated campaigns;• Serving clients in a range of industries;• Located across Northern Europe;• Minimum EBITDA £500k.

Location: England

258329 - DATA MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Data services company;• Provider of data consulting, digital and data marketing services;• Serves a variety of well-known brands;• Services include demand forecasting, data factories, digital and content marketing strategies, advanced analytics, strategic planning and digital omni-channel solutions;• Operates globally.	<ul style="list-style-type: none">• Providers of data management or management consultancy services;• Applications in the marketing space;• Serving large brands;• Located globally;• Minimum EBITDA €500k.

Location: France

PLASTICS & PACKAGING

277502 - PLASTIC INJECTION MOULDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch privately-owned;• Producer of plastic products and packaging;• Specialises in injection moulding.	<ul style="list-style-type: none">• Plastic injection moulding producers;• Active in any industry;• Located in Europe, excluding the UK;• Minimum EBITDA €250k.

Location: Netherlands

PRINT

277864 - INDUSTRIAL PRINTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Provider of industrial printing services;• Core activities include printed graphics, insulation solutions, printed metal plates and printed electronics;• Serves the industrial sector;• Headquartered in Finland;• Located in Finland and China.	<ul style="list-style-type: none">• Industrial printing solutions;• Serving the industrial industry;• Services including printed graphics, printed metals and printed electronics;• Located in Europe;• Minimum EBITDA €500k.

Location: Finland

RECRUITMENT

251486 - EDUCATIONAL RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Recruiter and supplier of teachers and support staff for education providers;• Includes primary, secondary, special educational needs and disability (SEND) schools, and other learning institutions;• Working with over 2600 schools each year;• Located across the UK.	<ul style="list-style-type: none">• Recruitment agencies to the educational sector;• Providers of education services (training, development, payroll, safeguarding), preferably online or software-based;• Located in the UK;• EBITDA up to £5m.

Location: England

250885 - INDUSTRIAL & CONSTRUCTION RECRUITMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Training and temporary recruitment services provider;• Provides temporary personnel to the industrial and construction sectors;• Services include training courses for candidates on how to drive forklifts, LGV and other industrial/construction-based vehicles;• Operates nationally.	<ul style="list-style-type: none">• Recruitment agencies providing temporary personnel to the industrial and construction markets;• Will also consider permanent recruitment;• Established businesses;• Businesses offering vehicle training courses/apprenticeships to jobseekers on how to drive industrial equipment;• Located in Yorkshire, the West Country, Swindon, Kent, Essex and Sussex;• Maximum EV of £1m.

Location: England

RETAIL/CONSUMER

275995 - HOMEWARE & FURNITURE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Ethical homeware and lifestyle brand;• Works with artisans to produce handmade products with sustainable natural materials;• Distributes products through a network of department stores, independent shops and online retail/mail orders;• Products include home décor, lighting and furniture such as coffee tables, sofas and mirrors;• Supplies across Europe.	<ul style="list-style-type: none">• Online retailers, wholesalers and distributors of homeware and furniture;• Branded products with a sustainable angle;• Located in the UK;• Minimum EBITDA £500k.

Location: England

277694 - FMCG COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• XNGM-listed;• Fast moving consumer goods group;• Consists of 16 operating companies;• Key interest in sustainable companies;• Operates globally.	<ul style="list-style-type: none">• FMCG companies;• Well recognised brands;• Manufacturers, distributors and R&D companies considered;• Serving nutrition and ingredients, food and snacking or personal care sectors;• Majority stakes;• Must be sustainable;• Located in Europe or the US;• Minimum EBITDA €500k.

Location: Sweden

277790 - ECOMMERCE BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Ecommerce platform;• Group of private label brands;• Operates globally.	<ul style="list-style-type: none">• Ecommerce brands;• Sector agnostic;• Selling products through online channels such as Ebay, Amazon and Etsy;• Ecommerce companies which utilise FBA;• Consumer electronics brands are not of interest;• Located globally;• EBITDA in the range of £500k-£3m.

Location: England

274129 - METAL COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian PE-owned;• Manufacturer of metal accessory components;• Manufactures metal parts that are fitted onto leather accessories, such as buckles, clasps, locks, chains and rings;• Supplies manufacturers of leather accessories.	<ul style="list-style-type: none">• Manufacturers of metal components for leather accessories;• Serving luxury and premium markets;• Located in Southern Europe;• Minimum EBITDA €500k.

Location: Italy

277689 - TAILORED CORPORATE CLOTHING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of corporate clothing solutions;• Provides custom uniform and technical outerwear through their four brands;• Located in the UK and US.	<ul style="list-style-type: none">• Suppliers of tailored corporate clothing;• Industries served include healthcare and facilities management;• Located in the UK and US;• Minimum EBITDA £250k.

Location: England

277887 - CONSUMER BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Ecommerce group;• Retailers branded consumer products;• Global presence.	<ul style="list-style-type: none">• Consumer brands;• Trading on Amazon or D2C;• No interest in apparel, toys, games, digestible products or phone cases;• Located in Europe, the UK and the US;• Particular interest in Germany, UK and the Netherlands;• Turnover between US\$5m-US\$100m;• EBITDA margins above 10%.

Location: USA

273932 - FISHING PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Distributor and retailer of fishing and fishing-related equipment;• Products include rods, baits, nets, clothes, sleeping bags and equipment for small boats;• Products are sold online and in store.	<ul style="list-style-type: none">• Suppliers and retailers of fishing products;• Located in Europe;• Minimum EBITDA €250k.

Location: France

277803 - ECOMMERCE COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Ecommerce group;• Offers a suite of consumer products;• Operates B2C;• Global presence.	<ul style="list-style-type: none">• Ecommerce companies;• Product agnostic;• No interest in apparel;• Located in North America, the UK and Europe;• EBITDA above £500k.

Location: USA

273315 - FIREPLACES & STOVES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Producer of fireplaces and wood burning solutions;• Products include inserts, wood burning stoves, pellet stoves and fireplaces;• Network of resellers present in all market segments;• Located in France and the Nordics.	<ul style="list-style-type: none">• Producers or distributors of fireplaces and stoves;• Specialising in wood burning or pellet products;• Serving the domestic market;• Located in Europe, with a focus on the UK, Spain, Italy, Switzerland or Benelux;• Minimum turnover €5m;• Distributors of HVAC products;• No producers of after sale service providers considered;• Located in France;• Minimum EBITDA €250k.

Location: France

277885 - B2C CONSUMER BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Etailer of consumer goods;• Acquires third-party private label FBA businesses and D2C ecommerce brands;• Sells products from over 200 brands across a range of products sectors;• Global presence.	<ul style="list-style-type: none">• B2C consumer brands;• No interest technology, fashion or other trend driven products;• Trading on Amazon or D2C;• High revenue concentration;• Located globally;• EBITDA above £300k;• EBITDA margins above 20%.

Location: USA

3553 - PHARMACIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Pharmacy chain;• Operates pharmacies and community health centres;• Services include prescriptions and online GP consultancies;• Offers medicines, treatments and a range of health and wellbeing products;• Located across the UK.	<ul style="list-style-type: none">• Individual or chains of pharmacies;• Located in the UK;• Minimum EBITDA £250k.

Location: England

277797 - CONSUMER BRANDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German privately-owned;• Portfolio of ecommerce brands;• Acquires and develops brands sold through Amazon, online marketplaces or ecommerce platforms;• Grows brands internationally and enters them into new markets;• Transfers brands across marketplaces;• Headquartered in Germany with offices in the US, France, the UK and China.	<ul style="list-style-type: none">• Consumer brands;• Selling through ecommerce platforms and online marketplaces;• Products across beauty and personal care, home and kitchen, parent and baby, health and wellness, hobbies and pursuits, and pet care;• Private label;• Located in Europe and the US;• Minimum EBITDA €500k.

Location: Germany

SOFT FM

13526 - CLEANING & HYGIENE SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provides commercial cleaning and janitorial services;• Also offers waste management, pest control and security services;• Serves clients in a range of sectors;• Operates across London.	<ul style="list-style-type: none">• Providers of facilities management services;• Predominantly cleaning and hygiene services;• Serving commercial clients;• Located in the UK;• Minimum EBITDA £250k.

Location: England

278113 - CLEANING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Commercial and domestic cleaning services company;• Provides related business support services;• Operates nationally.	<ul style="list-style-type: none">• Cleaning services providers;• Based in London;• Maximum turnover £2m.

Location: England

278237 - ARBORICULTURE & LANDSCAPING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of ground maintenance services;• Services including hard and soft landscaping, tree surgery, winter maintenance and weed removal;• Customers include housing associations, colleges, retail, industrial and leisure green spaces.	<ul style="list-style-type: none">• Arboriculture and landscaping providers;• Associated soft FM services including environmental, facilities management and cleaning;• Serving private and public sectors;• Located in the UK;• Minimum EBITDA £400k.

Location: England

264441 - SECURITY PRODUCTS & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Provider of security products, software and services;• Controls the flow of valuables, cash and people;• Specialises in the areas of entrance control, safe storage, cash management and integrated security;• Products include turnstiles, security gates, safe deposit lockers, cash recycling systems, intrusion detection systems, interlocking doors and anti-theft gateways;• Located in Europe, the US and Asia.	<ul style="list-style-type: none">• Providers of entrance control, cash management or safe storage security solutions;• Serving retail, airport, mass transit, building or high-risk sites;• Located in Europe, the US or Asia;• Minimum EBITDA €500k.

Location: Sweden

16724 - SOFT FM SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Soft FM company;• Primarily focussed on contract cleaning;• Operates nationally.	<ul style="list-style-type: none">• Soft FM services;• Particularly contract cleaning and landscaping;• Government cleaning contracts such as in schools or prisons of particular interest;• Will consider part disposal situations;• UK-based excluding the South of England;• EV up to £1m.

Location: England

269186 - CLEANING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of cleaning services;• Serves corporations.	<ul style="list-style-type: none">• Providers of cleaning services;• Services include commercial cleaning, laundry, janitorial supplies provision and waste disposal;• Located in the UK;• Minimum EBITDA £500k.

Location: England

SUPPORT SERVICES

6555 - POLICY & ADVISORY SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Economic strategic consultancy group;• Advises governments, businesses and investors on optimising economic growth;• Operates globally.	<ul style="list-style-type: none">• Providers of high-impact policy and advisory services;• Consultancy services to help businesses promote positive societal change (e.g. automation of jobs);• Located globally;• Minimum EBITDA £500k.

Location: England

274409 - ENVIRONMENTAL EMERGENCY RESPONSE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• BVMF-listed;• Group of companies operating in the environmental management space;• Serves multiple sectors ranging from pharmaceutical to construction;• Operates globally.	<ul style="list-style-type: none">• Environmental emergency response companies;• Providers of industrial services;• Located in Europe with a preference for the UK;• EBITDA above £500k.

Location: Brazil

278075 - GEOSPATIAL ANALYSIS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of geospatial analysis services;• Services include disaster response, property risk and ground movement monitoring;• Access to satellite constellations and drone networks;• Located in the UK.	<ul style="list-style-type: none">• Providers of geospatial analysis services;• Visual intelligence technologies which provide insight to a range of sectors (financial, insurance, trading, etc.);• Located in Europe;• Minimum EBITDA £250k.

Location: England

278279 - WASTE MANAGEMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Environmental waste management and drainage specialist;• Has a fleet of tankers providing septic tank, sewage, landfill and toilet emptying services;• Operates across the South West.	<ul style="list-style-type: none">• Waste management specialists;• Serving domestic and commercial customers;• Located in the South and South West;• Minimum EBITDA £300k.

Location: England

277532 - SURFACE PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of wear protection and repair solutions for industrial equipment;• Serves a range of sectors including oil & gas, aerospace, mining, steel, waste, automotive, cement and glass;• Services include repairing cracks, fractures and spallings, preventative maintenance from abrasion, erosion, corrosion, cavitation and adhesive wear, and analysis of mechanisms;• Operates globally.	<ul style="list-style-type: none">• Providers of maintenance and surface protection of industrial equipment;• Specialising in repairing damages and providing preventative maintenance;• Active in any industry;• Located in Europe;• Minimum EBITDA €250k.

Location: Germany

264505 - MACHINERY MAINTENANCE & REPAIR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of product lifecycle management services;• Services include machine sourcing, installation and deployment, maintenance, refurbishment and recycling;• Operates across Europe.	<ul style="list-style-type: none">• Providers of maintenance and repair services for production machinery;• Other product lifecycle management services for machinery;• Located in Europe;• Minimum EBITDA €250k.

Location: France

277805 - PROPERTY REPAIR & MAINTENANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of property repair, maintenance and compliance services;• Serves the residential, commercial and insurance markets;• Located in the UK.	<ul style="list-style-type: none">• Providers of property repair, maintenance and/or compliance services;• Services to include reactive works, compliance and planned maintenance, premium homes and insurance reinstatement;• Interested in HVAC, water treatment and passive fire;• Located in the UK;• Turnover in the range of £1.5m-£5m;• Serves London and the South East;• Minimum EBITDA £250k.

Location: England

12952 - ENERGY & ENVIRONMENTAL CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Danish privately-owned;• Consulting engineering company;• Services in building, energy, geodata, infrastructure, environment, pharma and life science, food and beverage, analysis and planning, and development consultancy;• Primary competencies fall within environmental assessments and offshore wind turbine foundations;• Located in Europe, Asia and Africa.	<ul style="list-style-type: none">• Providers of energy, environmental and development consultancy services;• Active within a wide range of sectors;• Located in Europe;• Minimum EBITDA €500k.

Location: Denmark

275242 - CONSULTANCY FIRMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of consultancy services;• Expertise in healthcare, energy, industrials and financial services;• Core business areas include operational consulting, cutting-edge industries and digital transformations;• Headquartered in Belgium;• Located in the Benelux and France.	<ul style="list-style-type: none">• Consultancy firms;• Specialising in pharma, banking, insurance and retail;• Located in the Benelux and DACH regions;• Minimum EBITDA €250k.

Location: Belgium

277357 - LEARNING & DEVELOPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of coaching services to improve workplace diversity;• Aims to build more diverse, inclusive and equitable work cultures;• Achieved through targeted development programmes, which is aided by an online interactive platform;• Operates across the UK, US and Asia.	<ul style="list-style-type: none">• Learning and development training providers;• Complementary services with a digital platform;• Providers of data collection and consultancy for diversity and inclusion;• Located in the UK;• Minimum EBITDA £500k.

Location: England

15041 - FUTURE SKILLS TRAINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Independent skills training provider;• Offers a range of apprenticeships, traineeships, adult skills and employability courses;• Supports 16-24 year olds and adult learners from disadvantaged communities;• Serves the UK.	<ul style="list-style-type: none">• Future skills training providers;• Focusing on adult education (18-24), special needs education and apprenticeships;• Located in the UK;• Minimum EBITDA £500k.

Location: England

TRANSPORT/DISTRIBUTION

14131 - RECYCLED & RAW PLASTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Scottish PE-owned;• Distributor of engineering polymers;• Serves manufacturing industries including automotive, aerospace, medical and defence;• Sourcing from a global network of suppliers.	<ul style="list-style-type: none">• Distributors and brands of recycled and raw plastics;• Located in the UK;• Minimum EBITDA £250k.

Location: Scotland

278025 - PLUMBING, HEATING & BATHROOM PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Distributor of plumbing, heating and bathroom products;• Products are sold via installers;• Located in the UK.	<ul style="list-style-type: none">• Distributors of plumbing, heating and bathroom products;• Businesses similar to Victoria Plumbing;• Located in the UK;• Minimum EBITDA £750k.

Location: England

273863 - TECHNOLOGY HARDWARE DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of wireless and networking products, related consultancy and training services;• Team includes software designers, developers and network and wireless specialist advisers;• Partners with distribution brands;• Products supplied via an ecommerce site.	<ul style="list-style-type: none">• Technology hardware distributors;• Focused on the networking/WIFI space and audio visual equipment;• Located in the UK;• Minimum EBITDA £250k.

Location: England

TRAVEL

276217 - LUXURY TRAVEL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• A concierge company specialising in luxury overseas travel;• Destinations cover multiple locations across The Indian Ocean, The Middle East, The Caribbean and The Far East;• Services include private jet charter, yacht charter, private villa hire, private tours, hotels and cruises.	<ul style="list-style-type: none">• Luxury travel companies;• Tour operators and providers of private holiday properties;• Good rates of customer satisfaction and repeat business;• Located in the UK;• EBITDA above £500k.

Location: England

GENERALIST

277862 - UK ACTIVE INVESTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK active investors;• Group of individuals looking to invest in a portfolio of SMEs with scalable platforms;• Significantly experienced in investment banking;• Co-founded a company together which today has an annual turnover of £6m;• Has experience in Director positions;• Aiming for non-executive involvement;• Located in London.	<ul style="list-style-type: none">• Stable and secure SMEs with scalable platforms;• Sectors of particular interest are industrial and manufacturing services;• Must be able to function day-to-day either with existing resources or by replacement of the previous owners' role;• Best case is acquisition of 100% of the equity;• Open to partial investment on a case-by-case basis;• Ideally located within three hours of London;• Target investment size in the range of £250k-£1m.

Location: England

278042 - SWISS SEARCH FUND *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss search fund;• Targets businesses with large organic growth potential;• Offices in Switzerland, the UK and Italy.	<ul style="list-style-type: none">• Sector agnostic with a slight preference for franchising operations, packaging, food and B2B services;• Preference for family-owned businesses and retirement sales;• Located in the UK, with a preference for the Midlands;• Strong second-tier management team in place;• EBITDA between £750k-£2m.

Location: Switzerland

274667 - UK FAMILY OFFICE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK family office;• SME buy and build firm;• Long term investor.	<ul style="list-style-type: none">• Services businesses;• Prefer businesses with many small clients as opposed to a few enterprise clients;• Located in the UK;• Recurring revenues;• Platform EBITDA of £500k-£2m;• Bolt-on EBITDA between £100k-£500k.

Location: England

277905 - UK PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Long-term, growth-focussed investors;• Looking for MBOs and majority stakes;• Has 25 years combined experience in the lower mid-market and 10+ successful transactions.	<ul style="list-style-type: none">• Sectors of interest include business services, light manufacturing, distribution and packaging;• B2B-focussed;• Particularly niche businesses;• Strong management teams to partner with;• Located in the UK;• EBITDA between £300k-£1m;• EV up to £5m.

Location: England

268014 - DUTCH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE firm;• Financed via entrepreneurs, family offices and institutional investors;• Targets Dutch SMEs;• Active in healthcare and technology.	<ul style="list-style-type: none">• SMEs;• Operating in the healthcare or technology sectors;• Located in the Netherlands;• Invests between €250k-€10m.

Location: Netherlands