

# **NEWLY ENGAGED BUYERS**

WITH £1M+ EBITDA CRITERIA

FEBRUARY 2022

Sectors Featured Include: Aerospace & Defence, Agriculture, Chemicals, Construction, Electronics, Food & Beverages, Health/ Pharma, ICT, Industrial/Manufacturing, Marketing Communications, Plastics & Packaging, Recruitment, Retail/Consumer, Support Services, Transport/Distribution and Generalist

#### **SECTORS**

To view our most recent buyers targeting opportunities with an EBITDA above £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- AEROSPACE & DEFENCE
- AGRICULTURE
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC
- FOOD & BEVERAGES
- HEALTH/PHARMA
- ICT
- INDUSTRIAL/MANUFACTURING
- MARKETING COMMUNICATIONS
- PLASTICS & PACKAGING
- RECRUITMENT
- RETAIL/CONSUMER
- SUPPORT SERVICES
- TRANSPORT/DISTRIBUTION

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

GENERALIST

#### **AEROSPACE & DEFENCE**

#### 272627 - AIRCRAFT PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> </ul>	Leasers and traders of aircraft parts;
<ul> <li>Aircraft part-out company;</li> </ul>	Offering used parts to the aerospace
<ul> <li>Specialises in acquiring and disassembling</li> </ul>	industry;
aircrafts and selling the parts;	Located in Europe;
Based in the Netherlands.	Minimum EBITDA €1m.

**Location: Netherlands** 

## 266946 - AIRCRAFT COMPONENTS (CLICK REFERENCE TO ENQUIRE)

on Criteria
rcraft component manufacturers;
ust offer significant aftermarket
rvices;
wnership or control of the proprietary
;
cated in the US and Europe;
/ between US\$100m-US\$1bn.
r ( ''

**Location: USA** 

#### **AGRICULTURE**

# 278549 - FORESTRY & LAND MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of heavy-duty forestry equipment;</li> <li>Proprietary branded products including forestry mulching and stump removal equipment;</li> </ul>	<ul> <li>Manufacturers of mulching equipment and vehicles;</li> <li>Providers of forestry equipment or land management machinery;</li> <li>Located in North America or Europe;</li> </ul>
<ul> <li>Serves customers in site development, infrastructure maintenance, fire protection and residential end markets.</li> </ul>	Minimum EBITDA US\$1m.

**Location: USA** 

#### **CHEMICALS**

## 278346 - RUBBER & SILICON EXTRUSION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Rubber compounding and processing group;</li> <li>Mixes polymers and additives to create rubber compounds;</li> </ul>	<ul> <li>Rubber and silicone extrusion and injection moulding companies;</li> <li>Compounding less of a focus;</li> <li>Serving a range of end markets;</li> </ul>
<ul> <li>Offers custom compounding services to rubber product manufacturers;</li> </ul>	<ul> <li>Located in Europe with a preference for Germany;</li> </ul>
<ul> <li>Manufactures extrusion products from rubber compounds, predominantly seals and profiles;</li> </ul>	<ul> <li>Minimum turnover c.€50m.</li> </ul>
<ul> <li>Operates B2B;</li> </ul>	
Group members located across Germany and the Netherlands.	

#### **CONSTRUCTION**

# 262961 - PUBLIC SECTOR CONTRACTOR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK privately-owned;</li><li>Construction company;</li></ul>	<ul> <li>Main contractors specialising in public sector works;</li> </ul>
<ul> <li>Project sectors include retail, motor retail, industrial and storage;</li> </ul>	<ul><li>Based in the Midlands;</li><li>Turnover above £25m.</li></ul>
<ul> <li>Operates across the UK.</li> </ul>	

#### **ELECTRONIC**

# 277183 - VISUAL COMMUNICATION EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Swedish PE-owned;</li><li>Producer and distributor of visual</li></ul>	<ul> <li>Producers and distributors of visual communication equipment;</li> </ul>
<ul> <li>Producer and distributor of visual communication equipment;</li> </ul>	Supplying products for use in offices and
<ul> <li>Products include boards, projectors, hygiene and safety equipment;</li> </ul>	<ul><li>educational settings;</li><li>Located across Europe;</li></ul>
<ul> <li>Markets products under own product names;</li> </ul>	• EBITDA between €2m-€10m;
<ul> <li>Supplies resellers, including office furnishers, educational institutions and webshops;</li> </ul>	EBITDA margin above 10%.
<ul> <li>Supplies customers across Europe and the Middle East.</li> </ul>	

#### **FOOD & BEVERAGES**

#### 278486 - FINE FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Manufacturer and distributor of fine foods;</li></ul>	<ul> <li>Manufacturers and distributors of food products;</li> </ul>
<ul> <li>Products include preserves, pickles, chutneys, sauces, cakes, biscuits and seasonal products;</li> </ul>	I goods.
<ul> <li>Manufacture own products and source products from external suppliers;</li> </ul>	<ul><li>Distributing products B2B;</li><li>Located in the UK;</li></ul>
<ul> <li>Supplies retailers, garden centres, farm shops and holiday parks;</li> </ul>	EBITDA up to £15m.
Distributes products across the UK.	

**Location: England** 

#### 262153 - FROZEN SNACK FOODS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Producers of frozen snack foods;
<ul> <li>Manufacturer and supplier of frozen food;</li> </ul>	<ul> <li>No interest in full meals or pizzas;</li> </ul>
<ul> <li>Supplies branded and private label frozen food products;</li> </ul>	<ul><li>Preferably vegetarian and ethnic foods;</li><li>Retail distribution channels;</li></ul>
<ul> <li>Specialises in party and buffet style food, including vegetarian and vegan options;</li> </ul>	<ul> <li>Located in the Benelux, France, the Nordics and the UK;</li> </ul>
<ul> <li>Production sites across the Netherlands, Belgium, Denmark and the UK.</li> </ul>	• Turnover between €2m-€50m.

#### 267082 - PET FOOD INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li></ul>	Distributors of pet food ingredients;
<ul> <li>Distributor of raw pet food ingredients;</li> </ul>	Predominantly based on the waste of
<ul> <li>Oversees the entire supply chain;</li> </ul>	other product lines;
<ul> <li>Pet food ingredients created from by-</li> </ul>	Serving pet food manufacturers;
products of the food processing industry;	<ul> <li>Located across Europe;</li> </ul>
<ul> <li>Products include animal protein, potato flakes, frozen meat, oils and fats;</li> </ul>	• EV up to €350m.
<ul> <li>Also offers warehousing, stock handling and storage;</li> </ul>	
Locations in the Netherlands and the US.	

**Location: Netherlands** 

# 13856 - FRESH & CHILLED PRODUCE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Distributor of fresh and chilled produce;</li> <li>Produce includes fruit, salad and vegetables, fresh pasta, cooked meats, poultry and fish, dairy products, specialist cheese products and kitchen store ingredients;</li> <li>Serves clients in the eating out, food-to-go and foodservice spaces;</li> <li>Distributes products across the UK.</li> </ul>	<ul> <li>Distributors of fresh and chilled produce;</li> <li>Offering a range of fresh, chilled and prepared food products;</li> <li>Serving the foodservice sector;</li> <li>Located in the UK;</li> <li>EV between £5m-£25m.</li> </ul>

## 278446 - DRIED & SPECIALTY INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li><li>Importer and supplier of plant-based ingredients;</li></ul>	<ul> <li>Suppliers of dried and specialty ingredients;</li> <li>Located in North America or Europe;</li> </ul>
<ul> <li>Products include herbs and spices, rice and grains, and other specialty ingredients;</li> </ul>	Minimum EBITDA US\$1m.
<ul> <li>Serves customers in the foodservice, retail and manufacturing sectors;</li> </ul>	
Located in the US.	

**Location: USA** 

# **HEALTH/PHARMA**

# **278604 - SPINAL SURGERY IMPLANTS & EQUIPMENT** (CLICK REFERENCE TO ENQUIRE)

<ul> <li>Dutch PE-owned;</li> <li>Designers and developers of n</li> </ul>	
<ul> <li>Medical device company;</li> <li>devices and equipment for use surgery;</li> </ul>	e in spine
<ul> <li>Designs, develops and promotes sterile implants and accompanying instruments;</li> <li>Products including spinal implants surgical equipment;</li> </ul>	ants and
<ul> <li>Products designed for use in cervical, lumbar and thoracolumbar anatomical areas;</li> <li>Operating B2B;</li> </ul>	
<ul> <li>Delivers educational and scientific programs;</li> <li>Located in the DACH region ar</li> </ul>	nd Benelux;
<ul> <li>Serves healthcare professionals globally;</li> <li>Minimum EBITDA €1m.</li> </ul>	
Headquartered in Switzerland.	

**Location: Switzerland** 

#### 255498 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li> UK PE firm;</li><li> Invests in the healthcare and life science</li></ul>	Businesses in the biotech, pharmaceutical, MedTech, life science, consumer healthcare, veterinary and digital health
<ul><li>industries;</li><li>Operates an international portfolio and</li></ul>	markets;  • Located globally;
<ul><li>c.\$1bn of assets under management;</li></ul>	<ul><li>Maximum revenue £15m;</li><li>Maximum EBITDA £10m.</li></ul>
<ul> <li>Offices in the UK and the US.</li> </ul>	

# 1449 - MOBILITY HARDWARE SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned.	<ul> <li>Mobility hardware solutions and wireless services;</li> </ul>
<ul> <li>IT solutions provider;</li> <li>Products include handheld mobile devices, mobility applications and wireless networks;</li> </ul>	<ul> <li>Serving retail, hospitality, logistics and manufacturing sectors;</li> </ul>
<ul> <li>Operates across retail, hospitality, logistics and manufacturing sectors;</li> </ul>	<ul> <li>EBITDA in the range of €2m-€10m;</li> <li>Margins above 10%.</li> </ul>
Operates nationally.	

# INDUSTRIAL/MANUFACTURING

#### 278467 - ANIMAL FENCING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	Manufacturers of animal fencing and
<ul> <li>Manufacturer of animal fencing;</li> </ul>	accessories;
<ul> <li>Designed for use in farming and forestry settings;</li> </ul>	<ul> <li>Products including wire fencing, gates, posts and enclosures;</li> </ul>
Manufactures products in the UK;	<ul> <li>Located in the UK, the Nordics and the DACH region;</li> </ul>
<ul> <li>Markets products under its own brand;</li> </ul>	Minimum EBITDA £2m;
<ul> <li>Distributes products through a network of European retailers and wholesalers.</li> </ul>	EBITDA margins above 7%.

**Location: England** 

#### 264296 - PRODUCTION FACILITY EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Supplier of stainless steel and aluminium equipment;</li> </ul>	<ul> <li>Manufacturers of production facility equipment for hygiene-conscious industries;</li> </ul>
<ul> <li>Supplies equipment to the food manufacturing and pharmaceutical industries;</li> </ul>	<ul> <li>Manufacturers of industrial cleaning and hygiene equipment;</li> <li>Located in the UK;</li> </ul>
<ul> <li>Equipment includes handwashing and sanitising products, PPE dispensers, separation screens and boot washers;</li> </ul>	Minimum EBITDA £1m.
<ul> <li>Offers one-off products and full production facility re-fits;</li> </ul>	
<ul> <li>Headquartered in the UK with an international client base.</li> </ul>	

## **MARKETING COMMUNICATIONS**

## 277450 - MARKETING AGENCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Swiss PE-owned;</li> </ul>	Marketing agencies;
<ul> <li>Marketing agency;</li> </ul>	Creating cross-media and customer
<ul> <li>Focuses on dialogue, digital and CRM marketing;</li> </ul>	<ul><li>specific brand experiences;</li><li>Using tools such as brand management,</li></ul>
<ul> <li>Services include strategy development,</li> </ul>	lead generation and CRM;
consulting, creation, communication,	<ul> <li>Serving B2B and B2C clients;</li> </ul>
analytics and telemarketing;	Located in Europe;
<ul> <li>Serves international brands;</li> </ul>	Minimum EBITDA €1m.
Headquartered in Germany.	

**Location: Germany** 

#### **PLASTICS & PACKAGING**

#### 16341 - FLEXIBLE PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> <li>Producer of high value-added packaging;</li> <li>Products include films, foils, liners, lids, carboard, paper and laminates;</li> </ul>	<ul> <li>Flexible packaging manufacturers;</li> <li>Products developed for use across a range of sectors;</li> <li>Located across Europe;</li> </ul>
<ul> <li>Serves the food and beverage, confectionery, dairy, tobacco, and home and personal care sectors;</li> </ul>	• •
<ul> <li>Production locations across Europe and North America.</li> </ul>	

**Location: Netherlands** 

## 278306 - PACKAGING MACHINERY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Manufacturers of packaging machines;
<ul> <li>Manufacturer of smart and automated packaging machines;</li> </ul>	<ul> <li>Smart and automated machines and packaging lines;</li> </ul>
<ul> <li>Serves online retailers;</li> </ul>	<ul> <li>Active in the ecommerce space;</li> </ul>
<ul> <li>Production facilities in Europe and the US;</li> </ul>	<ul> <li>Focusing on sustainable packaging;</li> </ul>
<ul> <li>Headquartered in the Netherlands.</li> </ul>	<ul> <li>Located in Europe and the US;</li> </ul>
	Minimum EBITDA €1m.

## 14130 - PLASTIC RAW MATERIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Importers and suppliers of plastic raw
<ul> <li>Importer and distributor of thermoplastic raw materials;</li> </ul>	Particular interest in plastic films and
<ul> <li>Services include sourcing materials,</li> </ul>	sheets;
identifying new markets and advising on raw materials and pricing;	<ul> <li>Will consider manufacturing/processing capabilities but this is not key;</li> </ul>
<ul> <li>Supplies engineering polymers, polyolefins,</li> </ul>	No interest in competitors;
styrene's and specialities;	Located in the UK;
<ul> <li>Provides supply chain management and value-added services.</li> </ul>	EV between £1m and £25m.

#### **RECRUITMENT**

# 267081 - TECHNICAL RECRUITMENT FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Recruitment and pay-rolling company;</li></ul>	<ul> <li>Recruitment firms providing technical staffing;</li> </ul>
<ul> <li>Specialises in providing technical personnel for construction, industrial and engineering businesses;</li> </ul>	<ul> <li>Blue and white collar labels;</li> <li>Also interested in secondment businesses active in the public sector;</li> </ul>
<ul> <li>Also active in the secondment of personnel for the public sector;</li> <li>Offices located across the Netherlands.</li> </ul>	<ul> <li>Located in Belgium and Germany;</li> <li>EV up to €350m.</li> </ul>

# **RETAIL/CONSUMER**

#### 278305 - OFFICE SUPPLIES & FURNISHINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Dutch PE-owned;</li><li>Omnichannel supplier of office supplies and</li></ul>	<ul> <li>Suppliers of office supplies, furniture and electronics;</li> </ul>
furniture;	<ul> <li>Operating B2C and B2B;</li> </ul>
<ul> <li>Offers products through a network or retail outlets and an online store;</li> </ul>	<ul><li>Physical or online presence;</li><li>Providers of complementary services;</li></ul>
<ul><li>Offers complementary print and IT services;</li><li>Operates stores across the Netherlands and</li></ul>	Located in Europe;
Germany.	<ul> <li>Minimum EBITDA €1m.</li> </ul>

**Location: Netherlands** 

## 270030 - ELECTRONIC ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Distributors of electronic accessories;
<ul> <li>Manufacturer of consumer electronic accessories;</li> </ul>	<ul> <li>Focusing on PC, mobile, smart home and notebook accessories;</li> </ul>
<ul> <li>Also distributes branded lifestyle accessories;</li> </ul>	No interest in online retailers;
<ul> <li>Products designed for tablets, desktops, laptops, gaming devices, smartphones and TVs;</li> </ul>	<ul><li>Located in Europe;</li><li>EV up to €350m.</li></ul>
Located in the Netherlands.	

#### **SUPPORT SERVICES**

#### 278494 - WIRELESS TELECOMS INFRASTRUCTURE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Provider of specialist telecoms infrastructure and facilities management services;</li> </ul>	<ul> <li>Providers of wireless telecoms infrastructure development services;</li> <li>Facilities management service providers;</li> </ul>
<ul> <li>Services include the development, operation and maintenance of telecommunications and commercial facilities;</li> </ul>	•
<ul> <li>Customers include wireless operators and OEMs;</li> </ul>	
Located in the US.	

**Location: USA** 

# **261265 - OPERATIONAL EXCELLENCE CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>French privately-owned;</li> </ul>	Industrial operational excellence
<ul> <li>Operational consulting firm;</li> </ul>	consulting firms;
<ul> <li>Serves clients with manufacturing capabilities, factories or warehouses;</li> </ul>	<ul> <li>Advising on topics such as robotics, automation, data, finances, supply chain and operations;</li> </ul>
<ul> <li>International clients operating in a range of sectors;</li> </ul>	<ul> <li>Consulting firms offering new and industry relevant capabilities;</li> </ul>
<ul> <li>Headquartered in France with offices located globally.</li> </ul>	Serving clients in a range of end-markets;
8.020.17.	Located in Europe and the Americas;
	Minimum of 20 people in the business;
	<ul> <li>Minimum revenue €5m;</li> </ul>
	EV between €5m-€25m.

**Location: France** 

# **278445** - **ENGINEERING & TECHNOLOGY CONSULTANCIES** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	Engineering and technology consultancies;
<ul> <li>Global engineering consultancy;</li> </ul>	Technology which provides security of
<ul> <li>Services include asset, risk and project management;</li> </ul>	energy supplies and mitigates risk in power systems;
Sectors served include energy (oil & gas and	Located globally;
nuclear), rail and road;	Minimum EBITDA £1m.
<ul> <li>Located in the UK;</li> </ul>	
<ul> <li>Operates across the US, Europe, Middle East, Asia and Australia.</li> </ul>	

**Location: Scotland** 

# TRANSPORT/DISTRIBUTION

## 278227 - TRANSPORT & LOGISTICS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Belgian PE-owned;	<ul> <li>Transport and logistic companies;</li> </ul>
<ul> <li>Logistics company;</li> </ul>	<ul> <li>Serving food manufacturers and</li> </ul>
<ul> <li>Specialises in B2B food transport;</li> </ul>	processors;
<ul> <li>Handles and transports liquid, packaged a powdered goods;</li> </ul>	No interest in transporting to retail clients;
<ul> <li>Transports raw materials to production si</li> </ul>	Operating B2B;
Also offers inbound and outbound logistic	• Located in Europe;
food manufacturers;	EBITDA between €500k-€10m.
<ul> <li>Offers road, rail and shipping freight solutions;</li> </ul>	
European facilities and operations.	

**Location: Belgium** 

#### 278569 - LOGISTICS, STORAGE & PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li> UK privately-owned;</li><li> Investment group;</li><li> Acquires logistics, storage and packing</li></ul>	<ul> <li>SMEs operating in the logistics, storage and packaging manufacturing sectors;</li> <li>Located in the UK and Europe;</li> </ul>
manufacturing businesses;	Turnover between £250k-£20m.
<ul> <li>Operations in the UK and Europe.</li> </ul>	

#### 270331 - TEXTILE DISTRIBUTORS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Dutch PE-owned;	Distributors of textiles;
<ul> <li>Wholesaler of fabric for women's and children's clothing;</li> </ul>	<ul><li>B2C distribution channels;</li><li>Located across Europe;</li></ul>
<ul> <li>Offers a range of fabric types on a seasonal basis;</li> </ul>	• EV up to €350m.
<ul> <li>Production facilities in the Netherlands;</li> </ul>	
Distributes fabrics worldwide.	

**Location: Netherlands** 

#### 278304 - WORKPLACE SUPPLIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Suppliers of workplace solutions;
<ul> <li>B2B supplier of workplace products and services;</li> </ul>	<ul> <li>Including workplace supplies, cleaning and sanitary products, packaging materials,</li> </ul>
<ul> <li>Offers products and services for a range of business applications;</li> </ul>	office furniture, health and safety products, and seasonal items;
Active across the Benelux.	<ul> <li>Operating B2B across multiple locations;</li> </ul>
	Located in Europe;
	Minimum EBITDA €1m.

**Location: Belgium** 

#### 268011 - GARDEN & TIMBER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> </ul>	Suppliers of garden and timber products;
<ul> <li>Wholesaler of garden timber and products;</li> </ul>	Producers and distributors of wooden
<ul> <li>Products include log cabins, roofs and garden</li> </ul>	garden items;
furniture;	Located in the Benelux or the DACH
Based in the Netherlands and supplies	region;
products internationally.	<ul> <li>Minimum EBITDA €5m.</li> </ul>

#### **GENERALIST**

#### 275369 - BELGIAN FAMILY OFFICE (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Belgian family office;</li><li>Expertise in long-term investments and</li></ul>	<ul> <li>Fast growing, medium-sized companies active in niche markets;</li> </ul>
property development;	<ul> <li>Offering strong products or unique services;</li> </ul>
Portfolio of seven listed companies;      Facuses on have and build, growth	Majority interest;
<ul> <li>Focuses on buy and build, growth acceleration and globalisation strategies.</li> </ul>	Located in the Benelux;
	<ul> <li>Equity contribution of between €5m- €25m;</li> </ul>
	• EBITDA between €2m-€10m.

**Location: Belgium** 

#### 273319 - FRENCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE firm;	Sector agnostic;
<ul> <li>Targets small and mid-sized companies;</li> </ul>	<ul> <li>Businesses targeting annual growth of 5- 25%;</li> </ul>
<ul> <li>Specialises in MBOs/MBIs, OBOs and security reclassification, and provision of growth capital;</li> </ul>	<ul> <li>Committed management team in place;</li> <li>Located in France;</li> </ul>
<ul> <li>Takes a minority or majority stake;</li> </ul>	Positive FBITDA.
<ul> <li>12 benevolent investors and over 200 entrepreneurial investors, including individuals, company owners, private equity fund partners and families;</li> </ul>	- Tositive Estitori.
Operates three funds.	

**Location: France** 

#### 268615 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE firm;</li> <li>Invests in manufacturing, distribution, and industrial service businesses;</li> <li>Experience in carve-outs and buyouts.</li> </ul>	<ul> <li>Manufacturing, distribution and industrial service businesses;</li> <li>Serving the aerospace, defence, space and industrial markets;</li> <li>Located in North America;</li> <li>Turnover in the range of US\$5m-US\$100m;</li> <li>EBITDA of US\$1m-US\$10m.</li> </ul>

**Location: USA** 

#### 267079 - DUTCH PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE firm;</li> </ul>	Sector agnostic;
<ul> <li>Operates a private equity fund and an evergreen fund;</li> </ul>	<ul> <li>Focusing on IT services, recycling services and recycling equipment;</li> </ul>
<ul> <li>Fully licensed AIFMD;</li> </ul>	No interest in turnaround, VC, early stage
<ul> <li>Invests in public and private companies;</li> </ul>	or negative EBITDA opportunities;
<ul> <li>Portfolio turnover of c.€2bn;</li> </ul>	Located in the Netherlands or Germany;
<ul> <li>Private equity fund has a total equity commitment of €800m;</li> </ul>	Minimum EBITDA €10m.
<ul> <li>4-7 year investment horizon;</li> </ul>	
<ul> <li>Evergreen fund has committed capital of €400m;</li> </ul>	
• 5-10 year investment horizon.	

#### 255722 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE firm;	Sectors of interest include consumer,
<ul> <li>Focuses on providing value via operational, financial and management guidance;</li> </ul>	retail, pubs, renewable energy, green technology and industrials;
Based in London.	<ul> <li>Preference for tech-enabled businesses;</li> </ul>
Basea III Eonaon.	Located in the UK;
	<ul> <li>Turnover between £20m-£200m;</li> </ul>
	EBITDA between £2m-£10m.

**Location: England** 

## 114479 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	Sector agnostic;
<ul> <li>Mid-market focus;</li> </ul>	Management team in place;
<ul> <li>Takes a majority or minority stake.</li> </ul>	Located globally;
	Minimum EBITDA £5m.

**Location: England** 

#### 272182 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE firm;	Majority or minority equity investments;
<ul> <li>Invests in mid-market growth companies;</li> </ul>	<ul> <li>Sectors of interest include industrial, manufacturing, engineering, healthcare, consumer and software;</li> </ul>
<ul> <li>Backs buyouts, partial exits, MBOs and growth capital.</li> </ul>	
0	<ul> <li>Focusing on early stage opportunities;</li> </ul>
	<ul> <li>Located in the UK and Northern Europe;</li> </ul>
	<ul> <li>EV between £50m and £300m;</li> </ul>
	Minimum EBITDA £5m.

## 275516 - SWISS PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• Swiss PE firm;	Sector agnostic with a preference for non- publical industries.
<ul> <li>Offers operational and capital succession solutions;</li> </ul>	<ul><li>cyclical industries;</li><li>Sustainable business models;</li></ul>
<ul> <li>Supports MBOs and MBIs, and offers growth capital;</li> </ul>	<ul> <li>Located in the DACH region, France, Italy and Slovenia;</li> </ul>
<ul> <li>Targets the Alpine region.</li> </ul>	Must be profitable;
	Minimum EBITDA €2m.

**Location: Switzerland**