



Langcliffe International

NEWLY ENGAGED BUYERS

WITH SUB £1M EBITDA CRITERIA

FEBRUARY 2022

Sectors Featured Include: Aerospace & Defence, Building Products, Construction, Food & Beverages, Health/Pharma, ICT, Industrial/Manufacturing, Marketing Communications, Plastics & Packaging, Real Estate, Retail/Consumer, Soft FM, Support Services, Transport/Distribution and Generalist

SECTORS

To view our most recent buyers targeting opportunities with an EBITDA below £1m, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

Alternatively, please email mark.eardley@langcliffeinternational.com

- [AEROSPACE & DEFENCE](#)
- [BUILDING PRODUCTS](#)
- [CONSTRUCTION](#)
- [FOOD & BEVERAGES](#)
- [HEALTH/PHARMA](#)
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Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AEROSPACE & DEFENCE

278470 - SPECIALIST COMBUSTION COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of specialist combustion components;• Products include temperature-resistant parts for aerospace and industrial turbines;• Serves large OEMs in the aerospace, industrial and energy sectors.	<ul style="list-style-type: none">• Manufacturers of specialist combustion components;• Serving aerospace, industrial or energy OEMs;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

268616 - ENGINE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of turbine engine components;• Products include engine blades, vanes, segments and machined structures;• Serves commercial and military aircraft and locomotive end markets;• Located in the US and Mexico.	<ul style="list-style-type: none">• Manufacturers of engine components for the aerospace and rail markets;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

269108 - SHEET METAL & MACHINED COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of precision CNC machined and sheet metal components;• Also offers assembly services;• Serves the aerospace and defence industry;• Located in the US.	<ul style="list-style-type: none">• Fabricators of sheet metal and machined components;• Serving clients in the aerospace and defence industry;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

278469 - COMPONENT MANUFACTURING & TESTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturing and testing business;• Specialises in non-metallic materials and components for the aerospace, defence and space markets;• Customers include OEMs, material manufacturers and research organisations;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of components for use in the aerospace and defence markets;• Providers of testing services;• Specialising in non-metallic components, materials and parts;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

278473 - SATELLITE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of satellite propellant components and substructures;• Provides specialist manufacturing, testing and refurbishment services;• Customers across the aerospace, military and space industries;• Located in the US.	<ul style="list-style-type: none">• Providers of specialist aerospace grade manufacturing services;• Manufacturers of satellite components;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

BUILDING PRODUCTS

278565 - ALUMINIUM DOORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of aluminium garden gates and doors;• Products include fences, shutters, gates and doors;• Located in Portugal.	<ul style="list-style-type: none">• Designers and manufacturers of aluminium doors;• Customers to include DIY stores, retailers and online resellers;• Located in Europe;• Minimum EBITDA £500k.

Location: Portugal

CONSTRUCTION

278309 - CONTRACTED CONSTRUCTION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Qatari privately-owned;• Provider of contracted construction services;• Projects include airport runways, hotels and artificial islands;• Operates internationally.	<ul style="list-style-type: none">• Providers of contracted construction services;• Specific interest in licensed builders;• Located globally;• EBITDA above £250k.

Location: Qatar

FOOD & BEVERAGES

278486 - FINE FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of fine foods;• Products include preserves, pickles, chutneys, sauces, cakes, biscuits and seasonal products;• Manufactures own products and sources products from external suppliers;• Supplies retailers, garden centres, farm shops and holiday parks;• Distributes products across the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of food products;• Preference for non-perishables and baked goods;• Distributing products B2B;• Located in the UK;• EBITDA up to £15m.

Location: England

262153 - FROZEN SNACK FOODS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and supplier of frozen food;• Supplies branded and private label frozen food products;• Specialises in party and buffet style food, including vegetarian and vegan options;• Production sites across the Netherlands, Belgium, Denmark and the UK.	<ul style="list-style-type: none">• Producers of frozen snack foods;• No interest in full meals or pizzas;• Preferably vegetarian and ethnic foods;• Retail distribution channels;• Located in the Benelux, France, the Nordics and the UK;• Turnover between €2m-€50m.

Location: Netherlands

HEALTH/PHARMA

278453 - BRANDED MEDICINES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Group of manufacturers and distributors of branded medicine;• Located across Europe.	<ul style="list-style-type: none">• Manufacturers and distributors of branded medicine;• Supplying the NHS;• Located in Europe;• Minimum EBITDA £500k.

Location: Scotland

278590 - MEDICAL IMPLANTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of medical implants for osteoarthritis of the knee;• Manufactures specific products that provide an alternative to joint replacement;• Markets products across the US and Europe;• Headquartered in the US.	<ul style="list-style-type: none">• Manufacturers and suppliers of medical implants;• Providing alternatives to joint replacements;• Manufactured from advanced biomaterials;• Located in Europe and the US;• Minimum EBITDA €500k.

Location: USA

278586 - PHARMACY CHAINS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Independent pharmacy group;• Services include drug dispensing, blood pressure monitoring, diabetes screening and flu vaccinations;• Operates over 20 sites across the North of England and the Midlands.	<ul style="list-style-type: none">• Pharmacy chains;• Located in the UK;• Minimum EBITDA £400k.

Location: England

255498 - UK PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE firm;• Invests in the healthcare and life science industries;• Operates an international portfolio and several funds;• c.\$1bn of assets under management;• Offices in the UK and the US.	<ul style="list-style-type: none">• Businesses in the biotech, pharmaceutical, MedTech, life science, consumer healthcare, veterinary and digital health markets;• Located globally;• Maximum revenue £15m;• Maximum EBITDA £10m.

Location: England

ICT

278472 - OPERATIONAL EXCELLENCE CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Management consulting firm;• Specialises in operational excellence and front-/back-stage transformations;• Supports the development of change programs and value creation plans;• Utilises client centricity, agility and digital acceleration;• Serves clients operating in the mobility and transport, financial services, pharmaceutical and HR markets;• Headquartered in Belgium.	<ul style="list-style-type: none">• Operational excellence consulting firms;• Offering transformational consulting services focussed on hard and soft skill sets;• Located in Belgium and France;• Minimum EBITDA €500k.

Location: Belgium

278363 - ERP SOFTWARE DEVELOPERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Provider of ERP software solutions to manufacturers;• Software has manufacturing and administrative functionalities;• Develops software for integration into manufacturing processes, engineering, shop floor control and modulation;• Offers complementary consulting and implementation services;• Serves national and international players.	<ul style="list-style-type: none">• ERP software developers;• Designed for use in manufacturing and supply chain settings;• Located in the Netherlands and Germany;• Minimum EBITDA €250k.

Location: Netherlands

278182 - TRACEABILITY & AUTHENTICATION SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of trademark and active document protection solutions;• Services include brand protection, document security and product digitalisation;• Serves a range of customers from governments through to SMEs;• Located in Europe and Asia.	<ul style="list-style-type: none">• Providers of traceability and authentication solutions;• Applications for branded goods and consumables, bank notes and identification documents;• Solutions including QR codes and invisible inks;• Located globally;• Minimum EBITDA €250k.

Location: France

275491 - ENTERPRISE IT CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of comprehensive enterprise IT and consultancy services;• Specialises in all aspects of software development, implementation, managed services and process automation;• Customers include medium and large companies, and public organisations.	<ul style="list-style-type: none">• Enterprise IT consultancies or service providers;• Customers including large companies or public institutions;• Located in Europe, primarily in the DACH or surrounding regions;• Minimum EBITDA £250k.

Location: Germany

274215 - CYBER SECURITY CERTIFICATION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Cyber security accreditation body;• Certifies organisations in cyber security and counter fraud;• Located in the UK.	<ul style="list-style-type: none">• Providers of cyber security certification services;• Public and private sector clients;• Located in Europe;• Minimum EBITDA £250k.

Location: England

270722 - RISK SAAS PLATFORMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Cloud-based service provider;• Automates processes associated with third-party risk management;• Products include tools to ensure optimal performance of key business processes.	<ul style="list-style-type: none">• Developers of SaaS platforms;• Providing risk and service delivery management solutions;• Located in the US and Europe;• Minimum EBITDA US\$250k.

Location: USA

274477 - EDTECH SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Developer of educational support software and technology;• Provides speech, language, maths and infrastructure solutions;• Solutions are used by students, teachers and people with dyslexia;• Headquartered in Denmark.	<ul style="list-style-type: none">• Developers of EdTech software solutions;• Providers of speech, language and maths support software;• Located in Europe or the US;• Minimum EBITDA US\$500k.

Location: Denmark

278597 - INSURANCE SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of delegated authority software solutions for the insurance industry;• Provides solutions for bordereaux processing, reporting, analysis, and improving compliance and regulatory processes;• Clients include insurance companies, managing agents and brokers;• Operates across the UK.	<ul style="list-style-type: none">• Software developers and tech-enabled service providers;• Serving the insurance market;• Located in the UK;• Turnover above £5m.

Location: England

270334 - DIGITAL TRANSFORMATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• B2B IT services provider;• Offers services and solutions focussed around digital transformation;• Active in four key markets - systems integration, business partner, competence and media solutions;• Serves clients in healthcare, government, finance and business services;• Located in the Netherlands.	<ul style="list-style-type: none">• Providers of digital transformation services;• Expertise in business analytics, digital collaboration, security, cloud and software development;• Serving business clients across a range of sectors;• Located in the Netherlands;• Minimum EBITDA €500k.

Location: Netherlands

277556 - B2B VERTICAL SOFTWARE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian privately-owned;• Software investor;• Acquires and enhances small B2B software companies seeking succession plans;• Targets higher risk businesses;• Invests across Canada, North America and the UK.	<ul style="list-style-type: none">• B2B vertical software companies;• Focusing on e-learning, ecommerce, HealthTech and document management software;• Owner managed;• 100% acquisitions only;• Located in North America, the UK and Ireland;• Turnover up to US\$10m;• Low growth but profitable.

Location: Canada

INDUSTRIAL/MANUFACTURING

278523 - FASTENERS & C-PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Supplier of fasteners;• Products including standard fasteners, tailor-made fasteners, C-parts, tools and safety components;• Operates across Europe.	<ul style="list-style-type: none">• Suppliers of fasteners or C-parts;• Serving any industry;• Located in Europe;• Minimum EBITDA €250k.

Location: Netherlands

278352 - SOLAR TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and developer of solar energy products;• Products include solar, capacitor and sensor films;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and developers of lightweight flexible films;• Developed to generate and store energy;• Located in the UK;• EBITDA above £250k.

Location: England

269109 - COMMERCIAL REFRIGERATION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of commercial refrigeration equipment;• Customers active in the food and beverages, retail and life science sectors;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers of commercial refrigeration solutions;• Located in North America;• Minimum EBITDA US\$500k.

Location: USA

278579 - CUSTOM FABRIC & CHAMBERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Precision engineering manufacturer;• Manufactures materials and components for vacuum, surface and nanotechnology solutions;• Located in Wales.	<ul style="list-style-type: none">• Manufacturers and distributors of custom fabrication and chambers;• Products developed for schools, universities, government and laboratories;• Located in the UK;• Minimum EBITDA £500k.

Location: Wales

263835 - FASTENERS & TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Supplier of fixings and fastenings;• Customers in the infrastructure and construction markets;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers and distributors of fasteners and tools;• Serving construction and civil engineering clients;• Located in the UK;• EBITDA in the range of £250k-£2m.

Location: England

MARKETING COMMUNICATIONS

278344 - VISUAL CONTENT STRATEGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of visual content solutions for ecommerce brands and retailers;• Offers tech-enabled visual content services to increase brand strength and image;• Services include image editing, CGI, product video editing and visual content strategies;• Serves clients across Europe, the US and Asia.	<ul style="list-style-type: none">• Tech-enabled providers of visual content strategies and solutions;• Services focussed around brand and product imagery, and online shopping experiences;• Serving ecommerce brands and retailers;• Located in Europe, the US and Asia;• Minimum EBITDA €500k.

Location: Netherlands

278418 - DATA-POWERED MARKETING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Marketing services group;• Focuses on data-powered services;• Located in the UK.	<ul style="list-style-type: none">• Providers of data-powered marketing services;• Particular interest in CRM, analytics, content development and media optimisation;• Located in the UK;• EBITDA above £250k.

Location: England

16448 - MEDIA PRODUCTION AGENCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Creative communications and media agency;• Services and solutions include brand and visual identity, learning and internal communications, exhibitions, advertising, events, social and PR;• Offices located globally.	<ul style="list-style-type: none">• Media production agencies;• Content creators;• Additional areas of interest include PR and social media;• Located in the UK;• EBITDA above £500k.

Location: England

PLASTICS & PACKAGING

14130 - PLASTIC RAW MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Importer and distributor of thermoplastic raw materials;• Services include sourcing materials, identifying new markets and advising on raw materials and pricing;• Supplies engineering polymers, polyolefins, styrene's and specialities;• Provides supply chain management and value-added services.	<ul style="list-style-type: none">• Importers and suppliers of plastic raw materials to plastic processors;• Particular interest in plastic films and sheets;• Will consider manufacturing and processing capabilities but this is not key;• Located in the UK;• EV between £1m-£25m.

Location: England

2695 - COMPOSITE TOOLING & INJECTION MOULDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Engineering company;• Specialises in injection mould tooling, composite tooling and plastic component manufacturing;• Offers injection-mould tooling and prototyping;• Serves clients in the automotive, military, aerospace and marine sectors;• Operates across the UK.	<ul style="list-style-type: none">• Low-medium production lines of high-performance tools;• Rapid composite tooling services;• Plastic injection moulding and part assembly services;• Located in the UK;• Minimum EBITDA £500k.

Location: England

REAL ESTATE

6707 - LETTING & ESTATE AGENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Network of property franchises;• Provides letting and estate agency services;• Additional services include insurance packages and a legal helpline;• Locations across the UK.	<ul style="list-style-type: none">• Letting and estate agencies;• Well-established and trusted brands;• Delivering services including sales, lettings, surveys, valuations and mortgages;• Located in the UK;• EBITDA above £500k.

Location: England

10638 - LETTING AGENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Real estate investor;• Operates a portfolio of real estate and letting agents;• Portfolio companies located across the UK.	<ul style="list-style-type: none">• Letting agents;• Located in the North of England and the Midlands;• Minimum EBITDA £250k.

Location: Scotland

RETAIL/CONSUMER

273785 - SOFT TOYS & CHILDRENSWEAR *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Supplier of toys and gifts;• Serves the attractions industry;• Products are also sold online;• Located in Europe.	<ul style="list-style-type: none">• Producers and suppliers of soft toys and childrenswear;• Serving the attractions industry;• Located in Europe;• Minimum EBITDA €250k.

Location: Denmark

274211 - SAUNAS, STEAM ROOMS & POOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of integrated sauna systems, steam baths and related products;• Products include steam baths, saunas, pools, whirlpools and gym rooms;• Headquartered in Germany;• Products are sold globally.	<ul style="list-style-type: none">• Manufacturers and suppliers of saunas, steam rooms, pools and related products;• Serving the private and commercial sectors;• Located in the Benelux and DACH regions;• Minimum EBITDA €250k.

Location: Germany

254685 - DIY & HOMEWARE PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Retailer of homeware goods;• Trades through physical stores and online;• Operates a national chain of stores.	<ul style="list-style-type: none">• Branded DIY and homeware products;• Product businesses which design, manufacture and sell own products;• Located in the UK;• EBITDA above £500k.

Location: England

SOFT FM

274469 - FIRE DETECTION & SECURITY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of installation and maintenance services;• Services a variety of products including CCTV, fire detection, intruder alarms and security systems;• Customers include the NHS and schools;• Located in England.	<ul style="list-style-type: none">• Installers of fire detection and security products;• Located in the UK;• Minimum EBITDA £250k.

Location: England

278362 - INDUSTRIAL CLEANING SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Provider of industrial cleaning and sanitation services;• Offers a range of specialised services to industrial and infrastructure clients;• Serves private and public clients;• Operates throughout Spain.	<ul style="list-style-type: none">• Industrial cleaning services;• Focusing on the cleaning of hazardous environments, infrastructure, sewers and pipelines;• Serving public and private clients;• Located in Europe;• Minimum EBITDA €500k.

Location: Spain

SUPPORT SERVICES

278343 - RETENTION & SATISFACTION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Outsourced provider of loyalty, incentive and promotional services;• Offers promotions, customer and employee satisfaction programs and loyalty marketing services;• Serves clients in the retail, leisure and utility sectors;• Operates a cloud platform to centralise their service offering;• Headquartered in the Netherlands;• Additional offices in Belgium and Spain.	<ul style="list-style-type: none">• Providers of employee and customer retention and satisfaction services;• Loyalty, incentive, retention, reward and satisfaction products and schemes;• Serving clients in a range of industries;• Located in Europe;• Minimum EBITDA €500k.

Location: Netherlands

15051 - EMPLOYMENT TRAINING & SUPPORT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Training and employment group;• Offers training and support services to unemployed people to help them find work;• Works with employers and local partners to help clients overcome employment barriers;• Offers services including career advice, training, CV writing support, job search, interview preparation support and motivational talks;• Offers services across the UK.	<ul style="list-style-type: none">• Employment training and support businesses;• Offering job search, career advice and employment support services;• Working with employers and potential employees;• Located in the UK;• Minimum EBITDA £250k.

Location: England

251422 - PROCUREMENT CONSULTANCIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Provider of professional procurement services;• Offers services across outsourcing, technology and consulting;• Serves public and private sector clients across the UK.	<ul style="list-style-type: none">• Business performance consultancies;• Offering procurement and technology services in property, construction, facilities management, energy, fleet management, logistics, ICT and telecoms;• Serving public and private sector clients;• Located in the UK;• Minimum EBITDA £250k.

Location: England

278561 – OFFSHORE WIND ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Offshore wind engineering consultancy;• Offers structural, geotechnical, geophysical, survey management, energy and climate analytics;• Headquartered in the UK with additional offices in Europe, the US and Taiwan.	<ul style="list-style-type: none">• Offshore wind engineering consultancies;• Active in the energy transition market;• Located globally;• Minimum EBITDA £500k.

Location: England

TRANSPORT/DISTRIBUTION

272657 - FOOD & NON-FOOD ITEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Wholesaler of discounted products to independent retailers;• Distributes a range of over 5000 branded and non-branded goods;• Products include food, soft drinks, alcohol, household goods, toiletries and other own-branded products;• Based in the UK;• Supplies products worldwide.	<ul style="list-style-type: none">• Suppliers, distributors and wholesalers of food, household goods and non-food items;• Serving the retail sector;• Located in the UK;• Minimum EBITDA £800k.

Location: England

278227 - TRANSPORT & LOGISTICS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Logistics company;• Specialises in B2B food transport;• Handles and transports liquid, packaged and powdered goods;• Transports raw materials to production sites;• Also offers inbound and outbound logistics to food manufacturers;• Offers road, rail and shipping freight solutions;• European facilities and operations.	<ul style="list-style-type: none">• Transport and logistic companies;• Serving food manufacturers and processors;• No interest in transporting to retail clients;• Operating B2B;• Located in Europe;• EBITDA between €500k-€10m.

Location: Belgium

278254 - TRANSPORT & FREIGHT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">Latvian privately-owned;Transport and logistics company;Fleet of trucks and semi-trailers;Transports perishable and frozen food, pharmaceuticals, cosmetics, hazardous products, electronics, high value and general cargo;Additional services include warehousing, distribution and bulk cargo transportation.	<ul style="list-style-type: none">Transport, freight and transport operator companies;Must have their own fleet, drivers and management;Located in the UK;Turnover between €500k-€2m.

Location: Latvia

278569 - LOGISTICS, STORAGE & PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">UK privately-owned;Investment group;Acquires logistics, storage and packing manufacturing businesses;Operations in the UK and Europe.	<ul style="list-style-type: none">SMEs operating in the logistics, storage and packaging manufacturing sectors;Located in the UK and Europe;Turnover between £250k-£20m.

Location: England

16125 - TRANSPORT & FREIGHT FORWARDING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">UK privately-owned;Multi-modal transport, warehousing and distribution company;Provides courier, logistics and haulage services;Offers specialist services such as time critical movement and transport of hazardous goods;Operates globally.	<ul style="list-style-type: none">Transport and freight forwarding businesses;Delivering services internationally;Located in the UK with a preference for the East Midlands;EBITDA above £500k.

Location: Wales

GENERALIST

273639 - SPANISH PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE firm;• Private investment vehicle;• Invests in growth and distressed cases;• Operates a broad investment portfolio.	<ul style="list-style-type: none">• Sector agnostic with a preference for traditional sectors;• No interest in technology;• Located in Italy, Spain and Portugal;• Minimum EBITDA €500k.

Location: Spain