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MANUFACTURING BUYERS

ACQUISITIVE IN THE US

FEBRUARY 2022

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SECTORS

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AEROSPACE & DEFENCE

13643 - CONNECTOR, VALVE & FLOW CONTROL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• NYSE-listed;• Manufacturer of engineered components and technology solutions;• Offers products to the energy, transportation and industrial markets;•	<ul style="list-style-type: none">• Connector, valve and flow control companies in the aerospace and defence sector;• Located in North America, Europe and Asia;• Sales between US\$30m-US\$300m.

Location: USA

250602 - AFTERMARKET & MRO SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Provider of aerospace aftermarket services;• Focuses on aircraft component maintenance and overhaul, and manufactures spare parts;• Operates globally.	<ul style="list-style-type: none">• Providers of aerospace aftermarket, maintenance, repair and overhaul services;• Suppliers of aerospace spare parts;• Located globally;• Turnover greater than US\$5m.

Location: USA

276803 - AIRCRAFT ENGINEERING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Canadian privately-owned;• Manufacturer of aircraft and helicopter tools and parts;• Also provides maintenance, repair and overhaul services;• Serves the civil and military sectors;• Located globally.	<ul style="list-style-type: none">• Providers of engineering solutions active in aircraft and helicopter industries;• Manufacturers of aerospace parts and equipment;• Located globally;• Minimum EBITDA US\$500k.

Location: Canada

262266 - ASSEMBLY TOOLING SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer, manufacturer, and installer of complex assembly tooling systems;• Serves the aerospace and defence industry;• Solutions include assembly and sub-assembly fixtures, aluminium alloys, steel alloys, plastic resins and composites;• Headquartered in the US.	<ul style="list-style-type: none">• Providers of assembly tooling systems to the aerospace and defence industry;• Located in the US and Europe;• Turnover above US\$5m.

Location: USA

258117 - SATELLITE, GEOSPATIAL, TRACING & MONITORING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Group of satellite technology and monitoring companies;• Offers services in location, environmental data collection, ocean observations, earth location and monitoring;• Active in a range of sectors, predominantly government and life sciences;• Headquartered in France with an international presence.	<ul style="list-style-type: none">• Satellite, geospatial, tracing and monitoring businesses;• Active in a range of sectors;• Services including research, data collection and observation;• Located globally;• Minimum EBITDA US\$1m.

Location: France

271156 - AVIATION SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of inspection and testing services to airports;• Serves an international client base.	<ul style="list-style-type: none">• Businesses providing aviation services;• Including aerial surveillance, inspection, monitoring, calibration and aerial surveys;• Located internationally;• EBITDA between US\$500k-US\$3m.

Location: England

272116 - AEROSPACE COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of C-class and composite parts for the aerospace industry;• Products include fasteners, brackets, shims and clips;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of aerospace components;• Located in the US and Europe;• Minimum EBITDA US\$250k.

Location: USA

273549 - DEFENCE ELECTRONIC DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of highly engineered electronic components and subsystems;• Specifically components used in the generation, transmission, receiving and amplification of radio frequencies;• Products used in radars, electronic warfare, aerospace, defence, communications, medical equipment, industrials and science;• Located across the US and Canada.	<ul style="list-style-type: none">• Producers of electronic device products for the defence sector;• Specialist manufacturers of radio frequency systems or components;• Located in the US and Europe;• Minimum EBITDA US\$500k.

Location: USA

262242 - AFTERMARKET MILITARY & AEROSPACE PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Distributor of aftermarket aerospace parts;• Supplies the military, space and commercial aviation sectors;• Offers repair services;• Located in the US.	<ul style="list-style-type: none">• Distributors of aftermarket military and commercial aerospace parts;• Providers of supporting MRO services;• Located in North America or Europe;• Minimum EBITDA US\$1m.

Location: USA

262250 - AVIATION TEST EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Designer and manufacturer of mission-critical test equipment;• Serves the commercial and military aviation industries;• Headquartered in the US.	<ul style="list-style-type: none">• Designers and manufacturers of aviation test equipment;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

254753 - AEROSPACE & DEFENCE PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in mid-market aerospace and defence businesses;• Invests between \$50m-\$150m in equity capital across the life of the investment;• Takes a minority or majority stake.	<ul style="list-style-type: none">• Aerospace and defence businesses;• Located in the US but would also consider Europe;• Minimum EBITDA US\$3m;• Related software businesses;• Turnover above US\$5m.

Location: USA

261104 - CNC MACHINING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Manufacturer of high precision mechanical components;• Serves the aerospace, defence and space, automotive, and home automation industries;• Specialises in CNC machining;• Located in France and the US;• Operates globally.	<ul style="list-style-type: none">• CNC machining companies;• Manufacturers of specialised mechanical components;• Serving the aerospace, automotive or home automation industries;• Located in the US and Europe;• Minimum EBITDA US\$500k.

Location: France

263827 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Singaporean privately-owned;• Precision engineering and technology group;• Core competencies include precision manufacturing, material processing, systems design and system integration;• Operations in Asia, Europe and the US.	<ul style="list-style-type: none">• Contract manufacturers of metal aerospace components and assemblies;• OEM products in actuators and valves for the aerospace industry;• Complementary customer base or product leadership;• Located in the US;• Turnover between US\$10m-US\$30m.

Location: Singapore

8387 - MAINTENANCE, REPAIR & OVERHAUL *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Supplier of aircraft spare parts;• Supply, repair, exchange and lease spare parts;• Services offer part sales and support, contracted component support, component MRO, supply chain solutions, asset management, engine services and leasing of aircraft spare parts and engines• Located in the UK with operational hubs and local offices located globally.	<ul style="list-style-type: none">• Verticals in maintenance, repair and overhaul;• Located in the US, the UK or Asia;• Turnover between US\$15m-US\$150m.

Location: England

253773 - DISTRESSED AUTOMOTIVE, AEROSPACE, OIL & GAS, HYDRAULIC & INDUSTRIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE firm;• Acquires controlling stakes in European industrial SMEs facing a growth challenge;• Focuses on the automotive, aerospace, oil and gas, hydraulic and industrial sectors.	<ul style="list-style-type: none">• Automotive, aerospace, oil and gas, hydraulic, and industrial/manufacturing sectors;• Strong product portfolio and customers;• Restructuring cases and distressed assets only;• Located in North America, Europe and India.

Location: Spain

260014 - AIRCRAFT TYRES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of aircraft tyres;• Serves over 300 customers worldwide;• Markets products through commercial, regional and military aircraft platforms.•	<ul style="list-style-type: none">• Manufacturers of aircraft tyres;• Located in North America or Europe;• Turnover greater than US\$6m.

Location: USA

AUTOMOBILES & PARTS

259198 - AIRBAG COMPONENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and supplier of die-cut and self-adhesive airbag components for the automotive industry;• Specialises in covers, wraps and inflator seals as well as safety information/warning labels;• Headquartered in the Netherlands with subsidiaries in Romania, China and the US.	<ul style="list-style-type: none">• Manufacturers and suppliers of airbag components;• Serving for the automotive industry;• Located globally;• Turnover above US\$2m.

Location: Netherlands

261762 - AUTOMOTIVE SPECIALITY PAINT STRIPPING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of paint-stripping solutions for the automotive sector;• Owners have wide experience of international acquisitions;• Based in Germany.	<ul style="list-style-type: none">• Manufacturers of automotive speciality paint-stripping;• Located globally;• Turnover up to £50m.

Location: Germany

7938 - VEHICLE MANUFACTURER *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• NSE-listed;• Designer and manufacturer of vehicle bodies and commercial vehicles;• Products include wagons and locomotives in the railway division;• Located in India.	<ul style="list-style-type: none">• Manufacturers of vehicles;• Products range from wagons and lorries to customised luxury speciality vehicles;• Located globally;• Turnover between US\$6m-US\$45m.

Location: India

258928 - PROJECTION & STEEL METAL WELDING TECHNOLOGY ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Dutch PE-owned; • Manufacturer of projection and steel metal welding technology; • Produces equipment systems engineered to apply the minimum possible energy to the parts to be joined; • Serves the automotive industry; • Based in the Netherlands with subsidiaries in Europe, the US and Korea. 	<ul style="list-style-type: none"> • Manufacturers of projection and steel metal welding technology; • Serving the automotive sector; • Located across North America, Europe and Asia; • Turnover above US\$3m.

Location: Netherlands

252339 - MOTOR VEHICLE PARTS & ACCESSORIES ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Supplier of motor vehicle accessories and equipment; • Offers products to retail and trade customers, garages and car importers; • Serves customers in the UK and Europe, 	<ul style="list-style-type: none"> • Suppliers of motor vehicle parts and accessories; • Focusing on trucks and four-by-fours; • Located globally; • EBITDA above US\$2m; • Margins above 10%.

Location: England

259051 - MOTORHOME REPAIRS, SALES & HIRE ([CLICK REFERENCE TO ENQUIRE](#))

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK privately-owned; • Residential park and holiday home operator; • Offers residential parks for the retired and coastal holiday parks for families; • Over 50 residential parks nationwide; • Also operates properties in the Caribbean and the US. 	<ul style="list-style-type: none"> • Motorhome repairs, sales and hire; • Located in the UK, US and Barbados; • Turnover between US\$650k-US\$65m.

Location: England

271008 - AUTOMOTIVE TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of portable electronics and entertainment systems for transport;• Products include dash cams, headphones and portable DVD players;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of automotive technologies, e.g., dash cams and DVD players;• Technology with 4G and 5G functionality;• Located in the US and Europe;• Minimum EBITDA US\$300k.

Location: England

260845 - INTERIOR TRIM PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Manufacturer of trim and decorative elements for automotive interiors;• Product materials include wood, aluminium, carbon, premium synthetics, leather, fibreglass and porcelain;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of interior trim parts made of wood veneer, aluminium plate or carbon fibre;• Preference for luxury parts and products;• Located in NAFTA, Europe and China;• Turnover between US\$20m-US\$500m;• EBITDA between US\$1m-US\$100m.

Location: Germany

253773 - DISTRESSED AUTOMOTIVE, AEROSPACE, OIL & GAS, HYDRAULIC & INDUSTRIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE firm;• Acquires controlling stakes in European industrial SMEs facing a growth challenge;• Focuses on the automotive, aerospace, oil and gas, hydraulic and industrial sectors.	<ul style="list-style-type: none">• Automotive, aerospace, oil and gas, hydraulic, and industrial/manufacturing sectors;• Strong product portfolio and customers;• Restructuring cases and distressed assets only;• Located in North America, Europe or India.

Location: Spain

276537 - TECH-BASED MANUFACTURERS OF AUTOMOTIVE COMPONENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Indian privately-owned; • Manufacturer of powertrain and precision engineering products; • Products include engines, transmissions and high precision components such as cylinder heads, crank shafts & cam rods; • Serves OEMs active in the automotive, off-highway, defence, agriculture and rail industries; • Part of a larger Indian conglomerate; • Exports products across Asia, the US and Europe. 	<ul style="list-style-type: none"> • Technology-based manufacturers active in the areas of suspension, brake systems, steering, transmission, clutches, electricals, electronics and electric vehicles; • Producers of EV's powertrains; • Supplying OEMs; • Located in the US, Europe, the UK and Asia; • Revenues between €25m-€100m; • EBITDA should be more than 10%.

Location: India

CHEMICALS

263425 - SPECIALIST CHEMICALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of chemicals;• Also offers sample management, storage and blending;• Exports to over 75 countries;• Serves automotive, precision cleaning, emission reduction, flavours and fragrance markets;• Headquartered in the UK with an international presence.	<ul style="list-style-type: none">• Manufacturers of specialist chemicals;• Ingredients for personal care, household industrial and institutional, and pharma;• Ideally has a distribution arm;• Located in North America, the UK, Europe and Asia;• Turnover between US\$5m-US\$45m.

Location: England

5134 - SPECIALIST CHEMICAL ADDITIVES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of specialty chemicals;• End markets include construction, packaging and agriculture;•	<ul style="list-style-type: none">• Manufacturers of specialist chemical additives;• Located globally;• Turnover above US\$20m.

Location: USA

254998 - SPECIALTY MAINTENANCE & REPAIR CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of specialty maintenance and repair chemicals;• Products designed for use in the marine, electrical, industrial automotive and aviation markets;• Sells products worldwide under proprietary brands;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of specialty maintenance and repair chemicals;• Serving the vehicle and industrial end markets;• Located in North America or Europe;• Minimum turnover US\$5m.

Location: USA

261606 - INTERMEDIATES & APIS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Chemicals manufacturer;• Manufactures pharmaceutical, cosmetics and agrochemical products;• Operates globally.	<ul style="list-style-type: none">• Chemical manufacturers;• Products including intermediates and APIs;• Located globally;• EBITDA above US\$100k.

Location: France

259089 - SPECIALTY MOLECULES & ANALYTICS CHEMICALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of chemicals;• Products include detergents and lipids and chemicals for purification and crystallization;• Customer base includes research facilities, academic institutions and industrial customers;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers of specialty molecules and analytics chemicals;• Providers of contract synthesis and expert analytics;• Customers include labs, academic institutions and industrial businesses;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

271662 - SPECIALITY COMPOUNDING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of latex compounds;• Compound specialities include fire- and water-resistance, and anti-static;• Part of a substantial industrial group.	<ul style="list-style-type: none">• Speciality compounding businesses;• Working with latex, paints or bulk chemical products;• Manufacturers of carpet backing, latex underlays and other flooring backings;• Manufacturers and compounders of PU will be considered;• Located globally;• Minimum turnover US\$25m.

Location: England

DISTRIBUTION

253486 - REFRIGERATION, HEATING, VENTILATION & COOLING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• STO-listed;• Wholesaler of refrigeration products;• Distributes refrigeration and air conditioning products and technologies;• Installs products in supermarkets, restaurants and retail outlets;• Also offers domestic products;• Distributes across Europe, Australasia, Asia and Africa.	<ul style="list-style-type: none">• Distributors of refrigeration, heating, ventilation and cooling products;• Will consider targets with a small aspect of manufacturing;• Little interest in installations and servicing;• Distributing power racks and condensing units;• Commercial and domestic ice systems, including those used for ice rinks;• Located globally;• Minimum EBITDA US\$1m.

Location: Sweden

276248 - FASTENERS & C-PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of fasteners and components to OEMs and assembly plants;• Products include standard and custom engineered fastenings and components;• Services include inventory and supply chain management services;• Customers across a range of industries;• Operates across the US.	<ul style="list-style-type: none">• Distributors of fasteners and C-parts;• Suppliers of supporting supply chain management services;• Located in North America and Europe;• Minimum EBITDA US\$3m.

Location: USA

165 - SEALS, GASKETS & CYLINDERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• International group of businesses supplying specialised technical products and services;• Products include seals and controls;• Based in the UK.	<ul style="list-style-type: none">• Suppliers of seals, gaskets, cylinders, components and kits for heavy mobile machinery and industrial applications;• Located in the US, Canada, the UK, Germany, France and the Nordics;• Turnover between US\$6m-US\$140m;• Minimum gross margin 35%;• Minimum EBIT margin 12%.

Location: England

275349 - SHIP & OFFSHORE PLATFORM SPARE PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Marine group providing inspection, certification and maintenance services for ships;• Core activities include servicing marine elevators and offshore platforms, servicing ballast water systems and supplying spare parts to seagoing vessels;• Operates out of over 100 ports globally.	<ul style="list-style-type: none">• Suppliers of spare parts for ships and offshore platforms;• Located globally;• Minimum EBITDA US\$1m.

Location: Netherlands

INDUSTRIAL GENERAL

266969 - SUBMERSIBLE PUMPS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Pump manufacturer;• Primarily serves the water, oil and gas, energy and industrial markets;• Headquartered in Germany;• Operates across Europe, Asia and the US.•	<ul style="list-style-type: none">• Submersible pump manufacturers or aftermarket/services;• Primarily for use in the oil and gas and water markets;• Located in North America, Germany, continental Europe and the UK;• Turnover up to US\$70m.

Location: Germany

13019 - ENGINEERING COMPANIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of engineering companies;• Services include precision engineering, fabrication, toolmaking and moulds;• Serves industries including aerospace, defence, oil and gas, and medical;• Operates across England.	<ul style="list-style-type: none">• Engineering companies;• Focusing on injection moulding, fabrication, welding, CNC machining and electronics manufacturing;• Located globally;• Turnover up to £15m.

Location: England

255307 - FASTENING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of system critical engineering fastening solutions;• Markets products through wholesalers, distributors and directly to OEMs;• Distributes products across the US.	<ul style="list-style-type: none">• Manufacturers of fastening solutions;• Products including nuts, bolts, screws, pins, studs and rivets;• Located in the US;• Turnover greater than US\$6m.

Location: USA

263827 - PRECISION ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Singaporean privately-owned;• Global precision engineering and technology group;• Core competencies include precision manufacturing, material processing, systems design and system integration;• Operations in Asia, Europe and the US.	<ul style="list-style-type: none">• Industrial automation/system integrators, with a preference for packaging, inspection, catering and FMCG; Semicon tools and equipment;• Industrial software integration service providers;• Industrial OEM companies;• Located in the US, Europe and Asia;• Contract manufacturers of metal components and assemblies for Semicon equipment industries;• Located in the US and the Netherlands;• Machine vision companies, both software integrators and inspection systems;• Located in the US and Europe• Technology advantage or market leadership;• Turnover between US\$20m-US\$50m;• Maximum turnover US\$100m, for industrial equipment OEM companies;• EBITDA margins above 5%.

Location: Singapore

271862 - MECHANICAL MOTION PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of mechanical products using linear and rotational motion technology;• Offers products and expertise to automation industries, including packaging, robotics, pharma, medical devices, semiconductor, machine assembly, foundry automation, welding, cutting and aerospace;• Located in Italy with a sales presence in the US, Europe and China.	<ul style="list-style-type: none">• Manufacturers of mechanical motion products;• Providers of engineering services in related sectors;• Located in the US and Europe;• Minimum EBITDA US\$250k.

Location: Italy

274065 - INJECTION MOULDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Machine shop• Manufactures and designs injection moulding tools;• Also offers maintenance and repair services, CNC machining and provision of wire EDM custom parts;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of injection moulds;• Providers of mould repair and maintenance services;• Serving industrial, medical and automotive industries;• Located in the US;• Minimum EBITDA US\$250k.

Location: USA

262150 - UNDERPERFORMING INDUSTRIAL BUSINESSES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US private investment group; • Targets industrial and manufacturing markets; • Acquires underperforming and no-core businesses and business units; • Portfolio consists of manufacturing and distribution sites across 24 countries. 	<ul style="list-style-type: none"> • Providers of industrial manufacturing and services; • Plastic recycling businesses; • Some interest in industrial B2B service providers; • Located in the US and Europe; • Particular interest in carve-outs; • Turnover between US\$25m-US\$700m, with a sweet spot of US\$50M-\$60M; • Particular interest in negative EBITDA.

Location: USA

269624 - STORAGE & TRANSPORT SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • German privately-owned; • Designer and manufacturer of conveyors and transportation equipment; • Serves the automotive industry; • Located across Germany, Poland the UK and the US. 	<ul style="list-style-type: none"> • Manufacturers of storage and transport systems for the automotive industry; • Systems for storage units, garages and warehouses; • Conveyor systems for industrial plants; • Located globally; • Minimum EBITDA US\$1m.

Location: Germany

257843 - MEASUREMENT & INSTRUMENTATION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of technology companies;• Operates through four separate business units;• Manufactures advanced test and inspection instrumentation, assembly and testing systems, flow meters and control products software and measurement instrumentation;• Offers services and products across a wide range of sectors;• Operates globally.	<ul style="list-style-type: none">• Measurement and instrumentation businesses;• Serving the HVAC, water and wastewater, and general industrial space;• Located globally;• EBITDA above US\$1m.

Location: USA

259869 - FLUID SEALING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Italian privately-owned;• Group of manufacturing companies;• Manufactures a variety of seal profiles and materials, from fabric reinforced elastomers to thermoplastic polymers;• Manufacturing facilities in Italy and the US;• Sales offices across Europe.	<ul style="list-style-type: none">• Manufacturers of fluid sealing solutions;• End markets including renewable energy, aerospace, semiconductor, pharma, industrials and food processing;• Located in the US and Europe;• Turnover up to US\$115m.

Location: Italy

7995 - MEASUREMENT PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and manufacturer of measurement products;• Focuses on automotive applications;• Headquartered in the UK with global operations.	<ul style="list-style-type: none">• Designers and manufacturers of measurement and control devices, counters, timers, meters and sensors;• Located in the US, the UK or Europe;• Turnover between US\$1m-US\$15m.

Location: England

269880 - INDUSTRIAL AUTOMATION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swiss PE-owned;• Manufacturer, designer and distributor of industrial automation solutions in the robotics and automation sector;• Provider of testing and maintenance services for automated systems;• Supplies EPC plants;• Located in Italy.	<ul style="list-style-type: none">• Manufacturers and distributors of industrial automation solutions;• Maintenance and testing of automated systems;• Located in the US and Europe;• Minimum EBITDA US\$250k.

Location: Italy

266093 - INDUSTRIAL ADHESIVE TAPE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Producer of water-based adhesive tapes;• Single-sided and double-sided products;• Tailored to customer requirements;• Supplies a domestic and overseas client base.	<ul style="list-style-type: none">• Industrial adhesive tape providers;• Strong distribution capabilities in Europe, North America and Asia;• Located globally with a focus on North America;• Turnover between US\$10m-US\$60m;• EBITDA between US\$2m-US\$12m.

Location: Switzerland

268901 - FLOW CONTROL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of flow control products;• Products are used in the transportation, storage and consumption of liquid petroleum and ammonia;• Distributes products under several brands.	<ul style="list-style-type: none">• Manufacturers of flow control products;• Products used in propane, NH3, and other compressed or liquefied gas markets;• Manufacturers of flow control products used in similar end markets;• Located in North America and Europe;• Turnover greater than US\$6m.

Location: USA

262271 - MANUAL STRAPPING TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of manual strapping tools and accessories;• Products include steel strapping tools, cord and lashing strapping tools, polyester strapping tools and polypropylene strapping tools;• Sells products via a network of distributors.•	<ul style="list-style-type: none">• Manufacturers of manual strapping tools and accessories;• Located in the US and Europe;• Turnover greater than US\$6m.

Location: USA

276296 - BLADES, CUTTING TOOLS & SPECIALIST TOOLS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and supplier of safety cutting tools and accessories;• Products include knives, box cutters, scrapers and specialist tools;• Customer in the distribution, warehousing, food service and pharmaceutical sectors;• Headquartered in Germany with additional facilities in the US.	<ul style="list-style-type: none">• Manufacturers of blades, cutting tools and specialist tools;• Customer sectors include distribution, industrials and food services;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: Germany

262612 - ENGINEERING SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Engineering firm;• Offers products and services including finishing, rescue tools, valves, cable reels, precision cutting, tooling and filtration;• Serves customers in a wide range of sectors;• Operates across the US.	<ul style="list-style-type: none">• Providers of engineering and manufacturing services;• Serving clients across a range of sectors;• Located globally;• Minimum turnover US\$5m;• Minimum EBITDA US\$1m.

Location: USA

267165 - MOLDS & TOOLS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US privately-owned;• Manufacturer of moulds;• Serves the automotive, heavy truck and consumer goods industries;• Located in Canada.	<ul style="list-style-type: none">• Manufacturers of moulds and tools using metal injection moulding, carbon fibre and composite materials;• Technological capabilities to include 3D printing and engineering services;• Serving the automotive, consumer, medical, general industrial and aerospace industries;• Located in the US;• Minimum EBITDA US\$10m.

Location: Canada

266174 - PRECISION CASTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of castings;• Serves customer in the defence, medical, energy and automotive sectors;• Operates across the UK.	<ul style="list-style-type: none">• Precision casting businesses;• Capabilities in one or more areas of technology, including investment casting, sand casting, gravity die casting, or pressure die casting;• End markets including aerospace and defence, engineering, oil and gas, speciality automotive, process industries, power generation, and medical;• Preference for export content with exposure to US, European and Asian markets or opportunities to grow in these markets;• Must have a strong management team in place;• Located in the US, the UK and Europe;• Cash generative;• Minimum annual sales US\$4m;• EBITDA margin between 5%-10%.

Location: England

268417 - HVAC PRODUCTS & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Provider of HVAC and climate control products and solutions;• Designs and manufactures equipment for heating, cooling, drying and ventilation;• Headquartered in Denmark with global operations.	<ul style="list-style-type: none">• Portable and installed products for heating, cooling, drying, humidification, air cleaning and ventilation;• Activities relating to the design, manufacture and/or sales, installation and service;• Located worldwide;• EBITDA greater than US\$1m.

Location: Denmark

264552 - ENGINEERING BUSINESSES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Sub-contract engineering company;• Offers design, laser cutting, CNC punching, forming, machining, welding, assembly and powder coating services;• Part of a substantial investment group.	<ul style="list-style-type: none">• Engineering businesses;• Located globally;• Minimum turnover US\$25m.

Location: Scotland

272858 - STEEL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• STO-listed;• Manufacturer and distributor of steel;• Products include steel strips, plates, tubes and coils;• Serves the heavy transport, automotive, material handling and construction industries;• Located globally.	<ul style="list-style-type: none">• Manufacturers and suppliers of steel products;• Specialising in Q&T, AHSS and other speciality steels;• No interest in long products;• Located globally;• Minimum EBITDA £250k..

Location: Sweden

274441 - RETAIL DISPLAYS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and manufacturer of retail displays;• Displays range from original window schemes through to volume fixture production and full retail concepts;• Clients include global brands and UK independents;• Part of a substantial investment group.	<ul style="list-style-type: none">• Manufacturers of retail displays;• Offering design, production and installation services;• Located globally;• Minimum turnover US\$25m.

Location: England

252679 - STORAGE/SAFETY SOLUTIONS FOR HAZARDOUS MATERIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of safety equipment for the storage and transfer of flammable and hazardous materials;• Products include primary and secondary storage solutions, personal protective equipment and gas cylinders;• Markets products under its own proprietary brands.	<ul style="list-style-type: none">• Manufacturers of storage and safety solutions for flammable and hazardous materials;• Providers of industrial safety solutions;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

273701 - STORAGE & DISPENSING SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of industrial liquid storage and dispensing solutions;• Active in the fuel, oil and gas, agriculture, construction and mining sectors;• Sells products directly to customers as well as through a network of global distributors;• Headquartered in the UK with operations in the US, Canada and UAE.	<ul style="list-style-type: none">• Manufacturers of storage and dispensing solutions for fuels, lubricants and other specialist industrial fluids;• Located in North America and Europe;• Minimum profit US\$5m.

Location: England

275489 - INDUSTRIAL MACHINERY & CLEANING DEVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of industrial cleaning equipment;• Products include full systems, deburring equipment and accessories;• Offers a range of related services, including spare part replacement, maintenance, repairs and training;• Serves clients across a range of industrial and transport markets;• Distributes products in over 40 countries worldwide;• Part of an international industrial group;• Located in Germany.	<ul style="list-style-type: none">• Manufacturers of industrial part cleaning systems;• Operating across a range of sectors;• Located globally;• Turnover between US\$50m-US\$2bn.

Location: Germany

272288 - ECO-EFFICIENT HVAC EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French privately-owned;• Eco-efficient solutions manufacturer;• Products include air conditioning units, heat pumps, hydraulic heating/cooling ceilings, hybrid solutions, radiators, dual flow ventilation systems, boilers and water heaters;• Headquartered in France;• Operates across Europe, The Americas, Middle East and Asia.	<ul style="list-style-type: none">• Manufacturers and retailers of eco-efficient HVAC equipment;• No interest in repairs or maintenance services;• Will accept some installation services;• Located globally;• Minimum EBITDA US\$1m.

Location: France

273532 - MEZZANINE FLOORING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of mezzanine flooring and storage solutions;• Products include shelving, racking, security cages, bespoke fabrications and partitioning solutions;• Part of a wider industrial group.	<ul style="list-style-type: none">• Manufacturers of mezzanine flooring and bespoke storage solutions;• Products ranging from flooring, stairs and handrails, through to shelving, lockers and partitioning;• Located globally;• Minimum turnover US\$25m.

Location: England

268615 - MANUFACTURING, DISTRIBUTION & INDUSTRIAL SERVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Investing in manufacturing, distribution, and industrial service businesses;• Experienced in carve-outs and buyouts.	<ul style="list-style-type: none">• Providers of manufacturing, distribution and industrial services;• Serving aerospace, defence, space and industrial markets;• Located in North America;• Turnover between US\$5m-US\$100m;• EBITDA between US\$1m-US\$10m.

Location: USA

253602 - OIL & GAS/PETROCHEMICAL PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer, fabricator and stockist of products for the oil and gas and petrochemical industries;• Operates across the UK, Europe, Singapore, Australia, South Africa and the Americas.	<ul style="list-style-type: none">• Manufacturers and suppliers of specialist piping products;• Products including pipes, fittings, flanges, subsea solutions, outlets and connectors;• Located globally;• Turnover up to US\$25m.

Location: England

276252 - TECHNICAL GLASS PARTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Industrial group;• Group members manufacture a range of products, including;<ul style="list-style-type: none">▪ Glass items for household products and appliances▪ Rollers and machine parts• Thermoplastic and plastic rubber moulds;• Group members located across Italy.	<ul style="list-style-type: none">• Manufacturers of technical glass parts for home and kitchen appliances;• Producers of refractory rollers or plastic injection moulds;• Serving the home appliance, automotive or ceramic production sectors;• Located in North America or Europe;• Minimum EBITDA US\$1m.

Location: Italy

270987 - COMPRESSED AIR DELIVERY SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and distributor of compressed air piping systems for industrial and commercial applications;• Markets products under three own brands;• Sells products through an own ecommerce website, distributors, retailers, contractors and marketplaces;• Operates across the US.	<ul style="list-style-type: none">• Manufacturers and distributors of compressed air delivery systems;• Products delivering air from compressors to point of use;• Products including entire systems, components, kits, replacement parts, regulators, drains, couplers, fittings and reels;• Located in North America and Europe;• Minimum EBITDA US\$250k.

Location: USA

262264 - TOOL & DIE MAKING, STAMPING & MACHINING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of tool and die making, stamping and machining services; • Serves the automotive, construction, appliance and transportation industries; • Operates across the US. 	<ul style="list-style-type: none"> • Tool and die making, stamping and machining services; • Offering a full range of design and build capabilities; • Located in the US and Europe; • Turnover greater than US\$5m.

Location: USA

253773 - DISTRESSED AUTOMOTIVE, AEROSPACE, OIL & GAS, HYDRAULIC & INDUSTRIALS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Spanish PE firm; • Acquires controlling stakes in European industrial SMEs facing a growth challenge; • Focuses on the automotive, aerospace, oil and gas, hydraulic and industrial sectors; • Primarily in Italy and Spain with very strong product portfolio and customers; • Creates and develops markets in North America and Asia. 	<ul style="list-style-type: none"> • Automotive, aerospace, oil and gas, hydraulic, and industrial sectors; • Strong product portfolio and customers; • Only interested in restructuring cases and distressed assets; • Located in North America, Europe or India.

Location: Spain

261762 - AUTOMOTIVE SPECIALITY PAINT STRIPPING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Provider of industrial support services; • Services include mechanical engineering, paint stripping; rubber removal, grease removal, waste disposal, filter management and logistical services; • Serves the automotive and industrial sectors; • Headquartered in Germany with facilities across Europe, China and the Americas. 	<ul style="list-style-type: none"> • Manufacturers of paint stripping solutions; • Designed for use in the automotive market; • Located globally; • Turnover up to US\$70m.

Location: Germany

372 - INDUSTRIAL END MARKET (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE firm; • Works within the structure of an industrial holding company; • Backed by private capital; • Strong operational capabilities; • Invests long-term; Invests across Europe and North America. 	<ul style="list-style-type: none"> • Manufacturing, distribution and service businesses; • Operating in industrial end markets; • No interest in capital equipment, cyclical or tier one automotive; • Located in North America, the UK, Scandinavia, Western Europe and Eastern Europe; • Minimum turnover US\$10m; • Minimum EBITDA US\$4m.

Location: England

252645 - KITCHEN & FOODSERVICE EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Supplier of specialty hardware components and plumbing products;• Serves foodservice and life science end markets;• Products include kitchen extractor systems, canopy hoods, commercial grease filters, refrigeration units and equipment legs;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of kitchen appliances, food and beverage machinery and plumbing fixtures;• Adjacent customer end markets;• Located in North America or Europe;• Minimum turnover US\$5m.

Location: USA

4026 - INDUSTRIAL INVESTMENT GROUP *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Industrial holding group;• Operates a portfolio of manufacturing, engineering and distribution businesses;• Primarily targets non-core or underperforming assets;• Located across the UK, Europe and the US.	<ul style="list-style-type: none">• Industrial and manufacturing businesses;• Particular interest in metal stockholders, HVAC and plumbing businesses, timber merchants and warehousing and transport operations;• Will consider distressed;• Located globally;• Minimum turnover US\$20m.

Location: England

276838 - SECURITY SEALS & ASSOCIATED PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of security seals, tapes and labels used in the transportation of goods;• Offers plastic, metal, high security seals and accompanying products;• Customers across a range of sectors;• Manufacturing and sales facilities across 50 countries.	<ul style="list-style-type: none">• Manufacturers of single use seals;• Offering traceable, high security seals, alongside security tapes, labels and associated products;• Laser machining businesses;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

5690 - STORAGE, SHELVING & FILING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and installer of storage solutions;• Customer industries include retail, education, healthcare and warehousing;• Part of a wider industrial group.	<ul style="list-style-type: none">• Manufacturers of storage, shelving and filing products;• Management team not required• Located globally;• Minimum turnover US\$25m.

Location: England

261080 - RAIL SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Luxembourgian PE-owned;• Manufacturer and distributor of crane rail solutions;• Products include rails, clips, pads, supports and buffers;• Services include consultancy, welding, installation and maintenance;• Designs products for use in ports, shipyards, steel mills, rail depots and other heavy industries;• Headquartered in Belgium with additional offices in Europe, the Americas and Asia.	<ul style="list-style-type: none">• Manufacturers of rail solutions;• For non-transport use, e.g., in warehouses and on tanks;• Intralogistics businesses;• Located globally;• Minimum EBITDA US\$2m.

Location: Belgium

274920 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Targets mid-market majority, minority, liquidation and divesture deals;• Provides buyout and growth capital;• Invests between US\$25M-US\$75M per transaction;• Offers full or partial liquidity.	<ul style="list-style-type: none">• Providers of business and tech-enabled services and businesses operating in the industrial, tech and telecoms, healthcare and energy sectors;• Located in North America;• Minimum EBITDA US\$5m.

Location: USA

264694 - ELECTRICAL & MECHANICAL TESTING & ASSEMBLY COMPONENTS
 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US privately-owned; • Manufacturer and supplier of testing, instrumentation and assembly products; • Operates across a range of high-value markets within advanced manufacturing, vehicle testing and life science sectors; • Markets products under a range of brands; • Headquartered in the US with operations across Europe and Asia. 	<ul style="list-style-type: none"> • Manufacturers of software, electrical and mechanical components for testing instruments and assembly systems; • Located in the US and Europe; • Minimum EBITDA US\$2m.

Location: USA

274015 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE firm; • Focuses on middle-market majority and minority investments; • Interested in businesses in a range of sectors including business, financial and government services, health, industrial, consumer and retail; • Headquartered in the US; • Operates globally. 	<ul style="list-style-type: none"> • Sectors include business, financial and government services, industrials, healthcare, consumer and retail, TMT, and energy; • Located in North America and Western Europe; • Minimum EBITDA US\$10m.

Location: USA

272024 - INTELLIGENT AUTOMATION SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of robotic process automation solutions;• Offers process transformation, software implementation and managed services;• Serves customers in the banking, pharmaceuticals and consumer goods industries;• Locations across Europe, the US and India;• Serves an international client base.	<ul style="list-style-type: none">• Providers of solutions for intelligent automation;• Designed for the automation of business processes;• Located in the US and Europe;• Minimum EBITDA US\$300k.

Location: Germany

262409 - US PE FIRM *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Invests in the lower-mid market;• Preference for control investments and private companies or divestures;• Experienced in management buyouts;• Will co-invest;• Offers equity cheques between US\$25m-US\$100m.	<ul style="list-style-type: none">• Providers of business services and businesses in the consumer, industrial, manufacturing and technology sectors;• Located in North America and Europe;• EBITDA between US\$5m-US\$35m.

Location: USA

PACKAGING

273584 - PACKAGING MACHINERY *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Manufacturer of industrial packaging machinery;• Offers complete and fully automated packaging lines;• Also integrates OEM equipment;• Machines include erecting, bag inserting, robotic filling, bag closing and weigh filling;• Headquartered in Belgium with global divisions in Germany, Spain, the Americas and Australia.	<ul style="list-style-type: none">• Manufacturers of packaging machinery;• Individual pieces of equipment or full packaging lines;• Located in the US and Europe;• Minimum EBITDA US\$1m.

Location: Belgium

273250 - HIGH-END GLASS PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of glass packaging for perfume and cosmetics;• Producer of other glass products including glassware and insulators;• Clients include the biggest global cosmetics and perfume brands;• Headquartered in France.	<ul style="list-style-type: none">• Producers of high-end glass packaging for perfume or cosmetic use;• Developers of glass production solutions;• Located Europe or North America;• Minimum EBITDA €500k.

Location: USA

264394 - FLEXIBLE PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of flexible packaging and high barrier forming web films;• Serves customers operating in the protein, cheese and specialty food end markets;• Operates across North America.	<ul style="list-style-type: none">• Flexible packaging manufacturers;• Providing solutions for the food industry;• Located in North America and Europe;• Minimum EBITDA US\$6m.

Location: USA

261146 - PHARMA & FOOD PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer and distributor of high-end industrial plastic packaging;• Serves clients in the pharmaceutical, speciality chemical and food sectors;• Headquartered in the Netherlands and active across six countries.	<ul style="list-style-type: none">• Top-end packaging in the pharma and food sectors;• Located across the US and Europe;• Minimum EBITDA US\$1m.

Location: Netherlands

262237 - THERMOFORMED PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of thermoformed packaging;• Products range from single material clamshell to multi-layered material modified atmosphere containers;• Located in the US.	<ul style="list-style-type: none">• Manufacturers of thermoformed packaging for the food and beverage industry;• Located in North America and Europe;• Minimum EBITDA US\$500k.

Location: USA

278306 - PACKAGING MACHINES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Manufacturer of smart and automated packaging machines;• Serves online retailers;• Headquartered in the Netherlands;• Production facilities in Europe and the US.•	<ul style="list-style-type: none">• Manufacturers of packaging machines;• Smart and automated machines and packaging lines;• Active in the e-commerce space;• Focusing on sustainable packaging;• Located in the US and Europe;• Minimum EBITDA US\$1m.

Location: Netherlands

267688 - LUXURY FASHION PACKAGING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer and supplier of hangtags and labels;• Serves premium fashion brands;• Headquartered in Italy with branches in Southern Europe, the US and China.	<ul style="list-style-type: none">• Manufacturers of packaging for the luxury fashion industry;• Supplying garment labels, tags and packaging;• Located globally;• Minimum EBITDA US\$500k.

Location: Italy

9269 - PACKAGING MACHINERY FOR HEALTHCARE/FOOD & BEVERAGES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Industrial group;• Provides packaging machinery and automation solutions;• Operations in North America, Europe and Asia;• Funds available for acquisitions with a strong management team in place.	<ul style="list-style-type: none">• Manufacturers and suppliers of packaging machinery;• Enabling technologies in the Industry 4.0 arena;• Supporting FMCG manufacturers to improve equipment efficiency;• Focused on the healthcare, and food and beverage sectors;• Located in the US, Europe and the UK;• Minimum turnover US\$6m.

Location: England

255389 - PHARMACEUTICAL PACKAGING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of pharmaceutical storage and distribution services;• Operates across Europe.	<ul style="list-style-type: none">• Providers of packaging for the pharmaceutical industry;• Located in North America, Europe and Asia;• Minimum EBITDA US\$1.3m.

Location: England

PLASTICS

262282 - PLASTIC ENGINEERING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Plastic engineering company;• Designs and manufactures extrusion lines for various industries and applications;• Specialises in polymer film and other extruded products with high mechanical and chemical properties;• Headquartered in Canada.	<ul style="list-style-type: none">• Plastic engineering companies with a focus on extrusion;• Located in the US and Europe;• Minimum turnover US\$6m.

Location: Canada

263870 - ENGRAVABLE PLASTIC SHEETING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Group of manufacturers;• Manufactures highly engineered extruded plastic sheeting for signage and mounting purposes;• Provides engravable materials and custom fabrication services;• Supplies under its own proprietary brands.	<ul style="list-style-type: none">• Manufacturers of engravable plastic sheeting for signage and mounts;• Providers of materials and services to the custom signage manufacturing sector;• Located in North America and Europe;• Minimum EBITDA US\$1m.

Location: USA

PRINT

260846 - ONLINE PRINTING *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• German PE-owned;• Online printing business;• Products include flyers and leaflets, postcards, folders, brochures, posters, letterheads, business cards, and catalogues;• Two production sites in Germany.	<ul style="list-style-type: none">• National and international online printing;• Online front-end and online marketing capabilities;• Local production;• Located in the US, Southern Europe or the Nordics;• Turnover between US\$10m-US\$60m;• EBITDA between US\$2m-US\$15m.

Location: Germany

276623 - FRAMES, SIGNS & VISUAL BOARDS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Turkish privately-owned;• Manufacturer and distributor of commercial displays, signs and frames;• Operates B2B;• Distributes globally.	<ul style="list-style-type: none">• Manufacturers and distributors of frames, signs and visual boards;• Located in the US;• Ticket size between US\$1m-US\$7m.

Location: Turkey