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AGRICULTURE, CONSTRUCTION &
ELECTRONIC BUYERS

ACQUISITIVE IN THE US

MAY 2022

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- [BUILDING PRODUCTS](#)
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- [ELECTRONIC](#)
- [OIL & GAS](#)
- [UTILITIES](#)

AGRICULTURE

269928 - ANAEROBIC DIGESTION EQUIPMENT *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian PE-owned;• Manufacturer and retailer of biogas installation products;• Products are designed for cattle farms, pig farms and water purification stations;• Production sites across Europe;• Distribution partners allow a global product offering.	<ul style="list-style-type: none">• Manufacturers of anaerobic digestion equipment;• Distributors of farming and biogas equipment;• Located globally;• Sales of US\$10m-US\$290m.

Location: Belgium

BUILDING PRODUCTS

10431 - BATHROOM PRODUCTS & ACCESSORIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Designer and manufacturer of bathroom products;• Products include showers baths, mirrors and taps;• Part of a well-financed investment group.	<ul style="list-style-type: none">• Manufacturers of bathroom products and accessories;• Located globally;• Minimum turnover US\$25m.

Location: England

268905 - GATES, FENCES & RAILINGS PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of gate, fence and railing products;• Materials used include steel, stainless steel, aluminium and nylon.	<ul style="list-style-type: none">• Manufacturers of gate, fence and railing products;• Located globally;• Turnover above US\$6m.

Location: USA

274447 - DOORS, WINDOWS & ASSOCIATED PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UAE privately-owned;• Manufacturer of steel, wooden and composite products;• Products include doors, windows, cabinets and wardrobes;• Part of a substantial UK investment group.	<ul style="list-style-type: none">• Manufacturers of steel, wooden and composite doors, windows and associated products;• Located globally;• Minimum turnover US\$25m.

Location: UAE

273573 - TAP DISTRIBUTORS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Distributor of bathroom and kitchen taps;• Part of a well-funded investment group.	<ul style="list-style-type: none">• Distributors of taps;• Located globally;• Minimum turnover US\$25m.

Location: England

258189 - BATHROOM FIXTURES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and distributor of bathroom fixtures;• Products include baths, showers, sinks, toilets and cupboards;• Supplies online and to high-street retailers, as well as trade showrooms;• Over 300 employees.	<ul style="list-style-type: none">• Manufacturers and distributors of bathroom fixtures;• Keen to expand into the US and Europe;• Turnover above US\$3m.

Location: England

264152 - SOLID SURFACES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of kitchen work surfaces;• Part of a well-financed investment group.	<ul style="list-style-type: none">• Manufacturers and distributors of solid surfaces;• Materials include granite, marble, quartz and Corian;• Located globally;• Minimum turnover US\$25m.

Location: England

CONSTRUCTION

277630 - CLEAN ROOM MANUFACTURING & INSPECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Specialist clean room manufacturing service provider;• Primarily serving the medical devices sector;• Offers clean room injection moulding, design, engineering, contract manufacturing and supply chain management services.	<ul style="list-style-type: none">• Providers of clean room manufacturing and inspection services;• To the medical device industry;• Located in North America or Europe;• Minimum EBITDA US\$1m.

Location: USA

269665 - COMMERCIAL HVAC SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of commercial HVAC services, mechanical services and energy solutions;• Located in the US.	<ul style="list-style-type: none">• Providers of commercial HVAC services;• Services including repair, maintenance, replacement, design-build or building controls;• Located in the US;• Minimum turnover US\$10m.

Location: USA

273597 - ESSENTIAL HOME SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of essential home services;• Services include HVAC and plumbing services;• Customers include residential homeowners on the West Coast.	<ul style="list-style-type: none">• Providers of essential home services;• Particularly HVAC and plumbing services;• Located in the US, particularly on the West Coast;• Minimum EBITDA US\$250k.

Location: USA

277407 - ENGINEERING, PROCUREMENT & CONSTRUCTION FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Group of engineering, procurement and construction service companies; • Serves both commercial and industrial settings. 	<ul style="list-style-type: none"> • Engineering, procurement and construction firms; • Manufacturers, fabricators and construction companies with high-value industrial construction and automation projects; • Located in North America; • Minimum EBITDA US\$650k.

Location: Canada

278309 - CONTRACTED CONSTRUCTION (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Qatari privately-owned; • Provider of contracted construction services; • Projects include airport runways, hotels and artificial islands; • Operates internationally. 	<ul style="list-style-type: none"> • Providers of contracted constructions services; • Specific interest in licensed builders; • Located globally; • EBITDA above US\$300k.

Location: Qatar

277250 - CIVIL ENGINEERING DESIGN (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of IT and civil engineering consultancy services; • Offers application development and maintenance, BPO and digital transformation services; • Provider of project management and design engineering services. 	<ul style="list-style-type: none"> • Providers of civil engineering design and project management services; • Focusing on the urban mobility (e.g., metro and trams), and water and energy verticals; • Located in the US, the UK, Ireland, Italy or Portugal; • Minimum EBITDA US\$650k.

Location: Spain

8196 - POWERED ACCESS MACHINE HIRE & SALE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Group of companies involved in the hire and sale of powered access machines;• Track record of acquisitions.	<ul style="list-style-type: none">• Businesses involved in the hire and sale of powered access machines;• No interest in cranes;• Will consider companies specifically focusing on telehandlers;• Located internationally;• EBITDA above US\$600k.

Location: England

264428 - TELECOM INFRASTRUCTURE MAINTENANCE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Designer and installer of telecom towers for mobile network operators;• Supplies fibre optic broadband networks.	<ul style="list-style-type: none">• Maintenance providers of telecom infrastructure networks;• For mobile telecommunications operators and equipment manufacturers;• Providers of energy supply solutions;• Located globally;• Minimum EBITDA US\$650k.

Location: France

268417 - HVAC PRODUCTS & SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish PE-owned;• Provider of HVAC and climate control products and solutions;• Designs and manufactures equipment for heating, cooling, drying and ventilation;• Headquartered in Denmark;• Global operations.	<ul style="list-style-type: none">• Portable and installed products for heating, cooling, drying, humidification, air cleaning and ventilation;• Activities relating to the design, manufacture and/or sales, installation and service;• Located worldwide;• EBITDA greater than US\$1m.

Location: Denmark

267272 - ENGINEERING & CONSTRUCTION CONSULTANCIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US privately-owned; • Provider of management, engineering and development consulting services; • Services include commissioning, construction management, procurement, management consultancy, project implementation and process control; • Serves the mining metallurgical, energy and infrastructure sectors. 	<ul style="list-style-type: none"> • Engineering and construction consulting services; • Operating in a range of sectors; • Located globally; • Minimum EBITDA US\$1.3m.

Location: Canada

264626 - ENGINEERING & ARCHITECTURAL FIRMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • Irish privately-owned; • International project management firm; • Provides professional services in project and construction management, architecture and engineering design; • Services offered to leading companies in the pharmaceutical, food, medical devices, mission critical, advanced manufacturing and energy sectors; • Flexible approach to structuring transactions – consideration may consist of cash, shares, earnout and deferred; • Active across Europe, the US and Asia. 	<ul style="list-style-type: none"> • Engineering and architectural firms focusing on the process industrial sector; • Requires experience of EPCM in industrial sectors (vessels, pumps, pipes, etc.); • CQV service providers; • Clients in the pharmaceutical, medical device and food sectors, with a strong focus on pharmaceutical; • Between 8-400 personnel; • Located in the US, preferably the East Coast; • Minimum turnover US\$10m with an EBITDA margin of 5%; • Preference for 10+ years of operational experience.

Location: Ireland

16070 - PROPERTY DAMAGE RESTORATIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of property damage control services;• Prevents, mitigates and controls the effects of water, fire and climate damage;• Headquartered in Sweden;• Located in Europe and the US.	<ul style="list-style-type: none">• Providers of property damage restorations and solutions;• Serving insurance, property management, government and industrial clients;• Expertise in water, fire and climate damage;• Located in the US and Europe;• Minimum EBITDA US\$285k.

Location: Sweden

276010 - INTERIOR & EVENT DESIGNERS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Dutch PE-owned;• Provider of interior design projects;• Designs and builds interior spaces, exhibition venues and event spaces;• Coordinates projects using a network of global partners;• Offers services from design through to installation and event management;• Separate team dedicated to producing house boats;• Headquartered in the Netherlands with additional branches in Germany, Belgium, the UK, Dubai and the US.	<ul style="list-style-type: none">• Providers of interior design and event management services;• Offering a range of services for any stage of interior and exhibition design and event management;• Designers, manufacturers, installers, digital infrastructure providers, etc.;• Located internationally;• Minimum EBITDA US\$500k.

Location: Netherlands

272654 - OFFSITE AV, BLAST & MODULAR BUILDINGS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer of modular and portable buildings;• Supplies offsite construction services to the public and industrial sectors;• Specialises in blast buildings;• Part of an industrial investment group.	<ul style="list-style-type: none">• Manufacturers and suppliers of offsite AV, blast and modular buildings;• Providers of interim and permanent structures;• Active across a wide range of sectors;• Located globally;• Minimum turnover US\$25m.

Location: England

ELECTRONIC

271008 - AUTOMOTIVE TECHNOLOGIES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of portable electronics and entertainment systems for transport;• Products include dash cams, headphones and portable DVD players;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of automotive technologies, e.g., dash cams and DVD players;• Technology with 4G/5G functionality;• Located in the US and Europe;• Minimum EBITDA US\$300k.

Location: England

269840 - ELECTRICALS IN HARSH ENVIRONMENTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer of electrical components and equipment to be used in harsh environments;• Located in the UK, Europe and the US.	<ul style="list-style-type: none">• Manufacturers of electrical components and equipment used to withstand harsh environments;• Serving the industrial, oil and gas and automotive sectors;• Located in the US, Europe and the UK;• Minimum EBITDA US\$300k.

Location: England

273591 - STOCK & FLOW ELECTRICAL PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Wholesale supplier of electrical products;• Products span over 25 categories from connectors, fittings, controls and wire management products;• Supplies the commercial and industrial market in North America.	<ul style="list-style-type: none">• Producers and distributors of stock and flow electrical products;• For use in the construction industry;• Used by electrical contractors for new construction, MRO or retrofit activities;• Located in North America or Europe;• Minimum EBITDA US\$250k.

Location: USA

262675 - MOBILE PHONE MANUFACTURERS & RESELLERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK privately-owned;• Manufacturer and supplier of mobile phones;• Services include manufacturing, re-manufacturing and parts reclamation;• Acquisition history within the sector.	<ul style="list-style-type: none">• New/refurbished mobile phone manufacturers and sellers;• Located internationally;• EBITDA above US\$650k.

Location: England

273582 - LOCATION MONITORING ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of tracking and wellbeing monitoring technology;• Produces low power, wearable monitoring technology;• Used primarily by healthcare providers, the justice system and private individuals;• Global customer base;• Headquartered in the UK with further operations in the US.	<ul style="list-style-type: none">• Developers of wearable location monitoring accessories;• Providers of remote alert systems for use in healthcare settings or emergencies;• Providers of phone apps and software with similar capabilities;• Located in the US and Europe;• Minimum EBITDA US\$250k.

Location: England

268902 - LIGHTING FIXTURES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of energy efficient lighting fixtures and retrofit solutions;• For industrial, commercial, and outdoor applications.	<ul style="list-style-type: none">• Manufacturers of lighting fixtures;• Located in North America or Europe;• Turnover above US\$6.5m.

Location: USA

268896 - MACHINE CONTROL, SENSORS, TELEMETRY & REMOTE OPERATION
 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of engine controls, wire harnesses, engine accessories and wireless telemetry; • Sectors of activity include irrigation, forestry, construction, mining, water transfer pumping and sewage bypass pumping. 	<ul style="list-style-type: none"> • Manufacturers of machine control, sensors, telemetry and remote operation products; • Located globally; • Turnover greater than £US\$6.5m.

Location: USA

270986 - LED LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Manufacturer and distributor of commercial accent LED lighting; • Products include strip lights, box lights and custom lighting solutions. 	<ul style="list-style-type: none"> • LED lighting businesses; • Located in the US and Europe; • Minimum EBITDA US\$250k.

Location: USA

274081 - WIRELESS SURVEILLANCE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • UK PE-owned; • Supplier of remote wireless surveillance solutions; • Offers CCTV, site security, body cameras and supporting managed services; • Customers in a range of sectors including construction, transport, events, local authorities and housing associations; • Located in the UK and US. 	<ul style="list-style-type: none"> • Suppliers of wireless surveillance products; • Specialists in industry-specific surveillance and security solutions; • Located in the US and Europe; • Minimum EBITDA US\$300k.

Location: England

270146 - HOME ELECTRICAL & LIGHTING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Belgian privately-owned;• Distributor of lighting and electrical products;• Supplies the DIY retail channel;• Offers a wide range of branded products;• Also offers logistics, merchandising and marketing services;• Distributes to dealers across the Benelux and France.	<ul style="list-style-type: none">• Distributors of consumer home electrical and lighting products;• Located globally;• Minimum EBITDA US\$1m.

Location: Belgium

268895 - CONDITION/LOCATION MONITORING & INDICATOR PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Internet of Things solution provider;• Manufactures monitoring solutions for products in transit or storage;• Operates globally.	<ul style="list-style-type: none">• Manufacturers of condition/location monitor or indicator products;• Located in North America or Europe;• Turnover greater than US\$6.5m.

Location: USA

276873 - ELECTRONIC SECURITY DEVICES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Provider of electronic security devices;• Products include detectors (fire, motion and perimeter), wireless systems and keypads;• Operates B2B and B2C;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of electronic security devices;• Installed in commercial and residential properties;• Building management systems;• Located globally;• Minimum EBITDA US\$300k.

Location: England

5501 - BATTERY PACKS & BATTERY MANAGEMENT SYSTEMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• AIM-listed;• Manufacturer and distributor of electronic products;• Products include batteries, electronic components and ruggedised computers;• Key market sectors include industrial, oil and gas, medical and space;• Strong track record of acquisitions.	<ul style="list-style-type: none">• Manufacturers and distributors of battery packs and battery management systems;• Must not be in the wholesale market;• Interested in overseas opportunities, particularly the US;• Turnover in excess of US\$6.5m;• Sweet spot of US\$30m.

Location: England

270961 - INDUSTRIAL TECHNOLOGY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Manufacturer and distributor of portable handsets for data cable and network testing;• Products for engineers to improve productivity;• Located in the UK.	<ul style="list-style-type: none">• Manufacturers of industrial technology for engineers;• Located globally;• Minimum EBITDA US\$300k.

Location: England

277709 - COMMERCIAL-GRADE UV LIGHTING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• UK PE-owned;• Developer of commercial-grade UV lighting solutions;• Products are used for disinfection, sanitation and purification;• Used in homes, offices, cars, restaurants, hotels and HVAC systems;• Located in the UK.	<ul style="list-style-type: none">• Developers of commercial-grade UV lighting solutions;• Used to disinfect, sanitise and purify both air and water;• Located in the US and Europe;• Minimum EBITDA US\$300k.

Location: England

277454 - DIGITAL SIGNAGE *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of digital signage hardware and software solutions;• Manufactures specialist digital signage media players;• Develops and provides content management software and cloud network solutions;• Global customer base across a range of sectors.	<ul style="list-style-type: none">• Manufacturers of specialist media players for signage;• Developers of supporting software and technology solutions;• Located in North America or Europe;• Minimum EBITDA US\$500k.

Location: USA

257110 - TIME CRITICAL ELECTRONIC SYSTEMS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of industrial electronic applications to marine vessels, emergency vehicles and public safety communication systems.	<ul style="list-style-type: none">• Manufacturers of electronic systems for time critical applications;• Located in North America or Europe;• Turnover greater than US\$6.5m.

Location: USA

268906 - WIRELESS CONTROL & PROTECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Manufacturer of wireless control solutions for safety and mission critical applications;• Sectors of activity include industrial, transportation, safety systems and mining;• Located in the US;• Global operations.	<ul style="list-style-type: none">• Manufacturers of wireless controls, emergency stop solutions, yard automation, connectivity products and lone worker protection products;• Located globally;• Turnover greater than US\$6.5m.

Location: USA

4053 - FIRE & GAS DETECTION *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Main Market-listed;• Manufacturer of a variety of products to protect people and infrastructure;• Products include fire and gas detectors, and security sensors;• Operations across North America, South America, Europe and Asia.	<ul style="list-style-type: none">• Technical fire and gas detection systems and elevator systems;• No interest in businesses involved in oil and gas;• Located in the US, Canada, Western Europe, South East Asia and Australia;• Turnover in the range of US\$10m-US\$300m;• Sweet spot is US\$30m-US\$70m;• No interest in start-ups;• Must have at least three years historic growth.

Location: England

275915 - ADVANCED SENSOR SYSTEMS & SOLUTIONS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Swedish-listed;• Provider of computing solutions for the traffic and rail industries;• Solutions include using radio frequency identifications, automatic number plate recognition and intelligent traffic monitoring;• Applications include vehicle specific access, green flow systems, reduction of congestion, determination of a trains positioning on the track, selective door openings, and rail traffic and conditioning monitoring;• Located in Europe and the US.	<ul style="list-style-type: none">• Providers of advanced sensor systems and solutions;• Application-driven technology companies;• Serving the intelligent transport system market;• Active in traffic management, parking, access, security or rail;• Located in the US and Europe;• Minimum EBITDA US\$500k.

Location: Sweden

264694 - ELECTRICAL & MECHANICAL TESTING & ASSEMBLY COMPONENTS
 (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US privately-owned; • Manufacturer and supplier of testing, instrumentation and assembly products; • Operates across a range of high-value markets within advanced manufacturing, vehicle testing and life science sectors; • Markets products under a range of brands; • Headquartered in the US with operations across Europe and Asia. 	<ul style="list-style-type: none"> • Manufacturers of software, electrical and mechanical components for testing instruments and assembly systems; • Located in the US or Europe; • Minimum EBITDA US\$2m.

Location: USA

274134 - PARKING SOLUTIONS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none"> • US PE-owned; • Provider of smart city tech-based parking solutions; • Products include single and multi-space parking meters, sensors, digital payment, enforcement and management software; • Global customer base; • Headquartered in the US; • Locations across North America and Europe. 	<ul style="list-style-type: none"> • Providers of parking solutions including individual or multi-space meters, pay stations or sensors; • Located in North America or Europe; • Minimum EBITDA US\$500k.

Location: USA

OIL & GAS

253773 - DISTRESSED AUTOMOTIVE, AEROSPACE, OIL & GAS, HYDRAULIC & INDUSTRIALS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• Spanish PE firm;• Acquires controlling stakes in European industrial SMEs facing a growth challenge;• Focuses on the automotive, aerospace, oil and gas, hydraulic and industrial sectors;• Primarily in Italy and Spain with very strong product portfolio and customers.	<ul style="list-style-type: none">• Automotive, aerospace, oil and gas, hydraulic, and industrial/manufacturing sectors;• Strong product portfolio and customers;• Only interested in restructuring cases and distressed assets;• Located in North America, Europe or India.

Location: Spain

UTILITIES

273144 - ELECTRICAL ENERGY PRODUCTS *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• French PE-owned;• Provider of energy transmission and distribution;• Develops and manufactures products for electrical, transport and telecommunications infrastructure;• Active across a range of sectors;• Services include inspection, maintenance, technical assistance, training, advice and engineering;• Headquartered in France;• Located globally.	<ul style="list-style-type: none">• Producers and distributors of products related to electrical energy;• Not interested in service companies;• Wholesale trade of electrical equipment;• Active across a range of sectors;• Located globally;• Minimum EBITDA US\$1m.

Location: France

276888 - OUTSOURCED UTILITIES SERVICES *(CLICK REFERENCE TO ENQUIRE)*

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE-owned;• Provider of field and professional outsourced services to the utility infrastructure sector;• Services include maintenance and repair services, project management, owner's representation, consulting and other related services;• Customers across the utilities, renewables and nuclear industries.	<ul style="list-style-type: none">• Provider of outsourced services to the utilities sector;• Services of interest include testing, maintenance and repair, project management, owner representation and meter services;• Located in North America or Europe;• Minimum EBITDA US\$1m.

Location: USA

274015 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Focuses on middle-market majority and minority investments;• Interested in businesses in a range of sectors including business, financial and government services, health, industrial, consumer and retail;• Operates globally.	<ul style="list-style-type: none">• Sectors include business, financial and government services, industrials, healthcare, consumer and retail, TMT, and energy;• Located in North America or Western Europe;• Minimum EBITDA US\$10m.

Location: USA

274920 - US PE FIRM (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul style="list-style-type: none">• US PE firm;• Sector focus includes business and tech-enabled services, industrial, tech and telecoms, healthcare and energy sectors;• Interested in mid-market majority, minority, liquidation and divesture deals.	<ul style="list-style-type: none">• Sectors include business and tech-enabled services, industrial, tech and telecoms, healthcare and energy;• Located in North America;• Minimum EBITDA US\$5m.

Location: USA