

## **CONSUMER BUYERS**

ACQUISITIVE IN THE US

**MAY 2022** 

**Sectors Featured Include:** Consumer, Food & Beverages, Leisure, and Retail

#### **SECTORS**

To view our buyers targeting US-based opportunities in the Consumer, Food & Beverages, Leisure and Retail sectors, please click the title link below.

If you believe that you have an opportunity that meets the criteria of a buyer, please click the buyer title link to send the relevant team member an email.

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- CONSUMER
- FOOD & BEVERAGES
- LEISURE
- RETAIL

#### **CONSUMER**

#### 272244 - WET WIPES & SINGLE USE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	Manufacturers of wet wipes and single-
<ul> <li>Manufacturer of wet wipes;</li> </ul>	use products;
<ul> <li>Products designed for family and home use;</li> </ul>	<ul> <li>Marketed under health and beauty brands;</li> </ul>
<ul> <li>Products include baby wipes, cosmetic wipes, moist toilet tissue and household cleaning</li> </ul>	Located in the US, Europe and the UK;
wipes;	<ul> <li>Interested in distressed opportunities;</li> </ul>
<ul> <li>Operates across Europe and the US.</li> </ul>	Minimum EBITDA US\$300k.

**Location: Wales** 

#### 254891 - HEALTH & BEAUTY (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Irish privately-owned;</li> </ul>	Health and beauty brands;
<ul> <li>Health and beauty investor;</li> </ul>	Located worldwide;
<ul> <li>Markets and distributes a range of products under several brands;</li> </ul>	Turnover between US\$500k-US\$10m.
<ul> <li>Markets products across Europe, the Americas, the Middle East and Asia.</li> </ul>	

**Location: Ireland** 

#### **265502 - PET FOOD** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Private label pet food manufacturers;
<ul> <li>Manufacturer of private label dry dog and cat food, biscuits and snacks;</li> </ul>	<ul><li>Located globally;</li><li>Minimum EBITDA US\$1m.</li></ul>
<ul> <li>Also offers services for packaging, storage and dispatch;</li> </ul>	
Serves a global client base.	

**Location: Belgium** 

#### 258198 - FIREPLACE & STOVE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	Brands within the fireplace and stove
<ul> <li>Designer, manufacturer and retailer of luxury</li> </ul>	market;
fireplaces and stoves;	<ul> <li>Located globally;</li> </ul>
<ul> <li>Showrooms and manufacturing facilities in the UK, the US, Portugal and China.</li> </ul>	Maximum turnover US\$15m.

**Location: England** 

#### 14692 - HOMEWARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>NASDAQ-listed;</li> </ul>	Manufacturers of homeware products;
<ul> <li>Designer and manufacturer of homeware products;</li> </ul>	<ul> <li>High-quality and luxury products, no interest in value-based businesses;</li> </ul>
<ul> <li>Products include kitchenware, cutlery, picture frames, tableware and giftware;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum sales US\$10m.</li></ul>
<ul> <li>Owns multiple brands;</li> </ul>	·
<ul> <li>Sells through retailers, supermarkets and own-brand websites.</li> </ul>	

**Location: USA** 

#### 275910 - TOY BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
German PE-owned;	Toy manufacturers;
<ul> <li>Manufacturer and distributor of toys;</li> </ul>	Renowned brands;
<ul> <li>Holds a portfolio of brands;</li> </ul>	<ul> <li>Located in Europe and the US;</li> </ul>
<ul> <li>Products include car racing tracks, remote</li> </ul>	<ul> <li>Turnover above US\$10m;</li> </ul>
controlled planes, boats and cars, dolls, and soap bubble toys;	EBITDA below US\$20m;
Headquartered in Austria.	Can be loss-making.

**Location: Austria** 

#### **269907 - CORPORATE UNIFORMS** (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> </ul>	<ul> <li>Suppliers of corporate clothing;</li> </ul>
<ul> <li>Supplier of designer men's apparel;</li> </ul>	<ul> <li>Located in the US and Europe;</li> </ul>
<ul> <li>Products include business wear and formal wear;</li> </ul>	Minimum EBITDA US\$250k.
<ul> <li>Operates B2B and B2C;</li> </ul>	
Located in the US.	

**Location: USA** 

## 271469 - PERSONALISED GARMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	Designers and manufacturers of
<ul> <li>Provider of clothing embellishment and</li> </ul>	personalised garments;
customisation services;	Businesses which solidify existing offering
<ul> <li>Services include sourcing stock, picking,</li> </ul>	or facilitate expansion into new markets;
customisation and distribution;	<ul> <li>Providers of garment personalisation</li> </ul>
<ul> <li>Partners with global brands;</li> </ul>	services;
Operates globally.	B2B and B2C channels;
	Located globally;
	Minimum EBITDA US\$600k.

**Location: England** 

#### 276887 - PILLOW MANUFACTURER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> </ul>	<ul> <li>Manufacturers of pillows;</li> </ul>
<ul> <li>Manufacturer of pillows;</li> </ul>	<ul> <li>Located in the US;</li> </ul>
<ul> <li>Manufactures for several licensed brands and private label companies;</li> </ul>	Minimum EBITDA US\$250k.
<ul> <li>Wholesaler of bedding products such as mattresses, toppers and pads.</li> </ul>	

#### 277790 - E-COMMERCE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	E-commerce brands;
<ul> <li>E-commerce platform;</li> </ul>	Sector agnostic;
<ul><li> Group of private label brands;</li><li> Operates globally.</li></ul>	<ul> <li>Selling products through online channels such as eBay, Amazon and Etsy;</li> </ul>
6 p. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.	E-commerce companies which utilise FBA;
	No interest in consumer electronics
	<ul> <li>Located globally;</li> </ul>
	EBITDA between US\$650k-US\$4m.

**Location: England** 

#### 277238 - PET PRODUCTS & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>US PE-owned;</li></ul>	<ul> <li>Pet product and accessories brands;</li> </ul>
<ul> <li>Group of specialist pet brands</li> </ul>	<ul> <li>Focusing on the cat and dog markets;</li> </ul>
<ul> <li>Manufacturer of toys, accessories and treats for cats and dogs;</li> </ul>	<ul> <li>Particularly interest in brands with an e- commerce aspect;</li> </ul>
<ul> <li>Offers products via physical retailers and online.</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$1m.</li></ul>

**Location: USA** 

#### 277689 - TAILORED CORPORATE CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Suppliers of tailored corporate clothing;
<ul> <li>Supplier of corporate clothing solutions;</li> </ul>	<ul> <li>Serving healthcare and facilities management industries;</li> </ul>
<ul> <li>Provides custom uniform and technical outerwear under four brands;</li> </ul>	<ul> <li>Located in the US and the UK;</li> </ul>
• Located in the UK and the US.	Minimum EBITDA US\$300k.

#### 273728 - HOME FURNISHINGS & HOMEWARES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Danish PE-owned;  Design and fourth fourth was lighting and	<ul> <li>Wholesale distributors of home furnishings and houseware;</li> </ul>
<ul> <li>Designer of craft furniture, lighting and interior accessories;</li> </ul>	<ul> <li>Products including furniture, lighting and accessories;</li> </ul>
<ul> <li>Products include tables, chairs, rugs, lamps, vases, mirrors and candle holders;</li> </ul>	Located globally;
<ul> <li>Products sold online and through retail outlets;</li> </ul>	Minimum EBITDA US\$250k.
Operates globally.	

**Location: Denmark** 

#### 275329 - OUTDOOR COOKING PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Producers of outdoor cooking products;
<ul> <li>Producer of outdoor cooking units;</li> </ul>	Serving professional and consumer
• Serves professional kitchens, outdoor events	markets;
and consumer markets;	<ul> <li>Located globally;</li> </ul>
<ul> <li>Products include wood fired and table grills, furniture, and cooking accessories;</li> </ul>	• EBITDA between US\$300k-US\$6m.
<ul> <li>Products sold globally.</li> </ul>	

**Location: Netherlands** 

#### 275768 - ELECTRIC BIKES & ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US PE-owned;	<ul> <li>Manufacturers of electric bicycles, parts or complementary bike accessories;</li> </ul>
<ul> <li>Manufacturer and retailer of proprietary branded electric bikes;</li> </ul>	Located in North America and Europe;
<ul> <li>Products include bikes, accessories and parts;</li> </ul>	Minimum EBITDA US\$500k.
Operates D2C.	

#### 269594 - PPE CLOTHING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	<ul> <li>Suppliers of general and specialist PPE clothing and equipment;</li> </ul>
<ul> <li>Provider of PPE clothing and equipment;</li> <li>Supplies sector-specific products spanning several markets;</li> </ul>	<ul> <li>Located in the US and Europe;</li> <li>Minimum EBITDA US\$500k.</li> </ul>
Sells products globally via distributors, retail and e-commerce channels across the US.	

**Location: USA** 

#### 275512 - BEAUTY BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Manufacturer of cosmetics;</li> <li>Retails products under an own beauty brand;</li> <li>Offers products including cleansers, soaps, creams and brushes;</li> <li>Sells products across the US.</li> </ul>	<ul> <li>Beauty and cosmetic manufacturers and brands;</li> <li>Located globally;</li> <li>EBITDA above US\$500k.</li> </ul>

**Location: USA** 

#### 264594 - TRADITIONAL PREMIUM TOYS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Luxembourgian PE-owned;</li> <li>Designer, manufacturer and distributor of educational toys;</li> <li>Markets toys under own brands;</li> <li>Products include puzzles, board games, arts and crafts, outdoor games and plush toys;</li> <li>Products aimed at children aged 12 months to 10 years;</li> <li>Headquartered in France with subsidiaries across Europe and in the US.</li> </ul>	<ul> <li>Manufacturers and distributors of traditional, premium toys;</li> <li>No interest in digital or electronic games;</li> <li>Preference for brands that have a low online presence;</li> <li>Located in French and English speaking countries;</li> <li>Turnover between US\$7m-US\$40m, with a sweet spot of US\$10m-US\$18m.</li> </ul>

**Location: France** 

#### 270456 - CONSUMER PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• French PE-owned;	Developers of consumer products;
<ul> <li>Importer, marketer, seller and distributor of consumer products and brands;</li> </ul>	<ul> <li>Must own the brand and associated technology;</li> </ul>
<ul> <li>Assists suppliers with launching their products in France and the Benelux.</li> </ul>	<ul> <li>Specialising in products for the health and wellbeing sectors;</li> </ul>
	<ul> <li>Online direct sales platforms;</li> </ul>
	<ul> <li>Located globally with a preference for North America and Australia;</li> </ul>
	Minimum EBITDA US\$300k.

**Location: Belgium** 

#### 258055 - PET FOOD & TREATS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Manufacturers of premium pet food and
<ul> <li>Manufacturer of premium pet food;</li> </ul>	treats;
<ul> <li>Serves international markets;</li> </ul>	Located in North America and Europe;
• Located in the US.	Minimum EBITDA US\$1m.

**Location: USA** 

#### 277885 - B2C CONSUMER BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US privately-owned;</li> </ul>	B2C consumer brands;
<ul> <li>E-tailer of consumer goods;</li> <li>Acquires third-party private label FBA businesses and D2C e-commerce brands;</li> </ul>	<ul> <li>No interest in technology, fashion or other trend driven products;</li> </ul>
	Trading on Amazon or D2C;
<ul> <li>Sells products from over 200 brands across a range of products sectors;</li> <li>Global presence.</li> </ul>	High revenue concentration;
	Located globally;
	EBITDA above US\$300k;
	EBITDA margins above 20%.

#### 258534 - OUTDOOR CLOTHING & ACTIVEWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Italian privately-owned;</li><li>Manufacturer and retailer of sports equipment;</li></ul>	<ul> <li>Manufacturers and retailers of outdoor clothing, activewear and accessories;</li> <li>Preference for the motorcycle market;</li> </ul>
<ul> <li>Specialises in the provision of protective wear for motorcycling, mountain biking, winter sports and equestrian activities;</li> </ul>	<ul><li>Located globally;</li><li>Minimum EBITDA US\$3m.</li></ul>
<ul> <li>Operates production, R&amp;D, design and quality control facilities;</li> </ul>	
<ul> <li>Headquartered in Italy with international delivery services.</li> </ul>	

**Location: Italy** 

# 276840 - PERFORMANCE FABRICS, RUGS & SPECIALTY TEXTILES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> <li>Designer and manufacturer of luxury acrylic performance fabrics and designer furniture;</li> <li>Operates brands that design dyed-acrylic fabrics, rugs, luxury outdoor furniture, tables</li> </ul>	<ul> <li>Manufacturers of luxury performance fabrics, rugs and specialty textiles;</li> <li>Manufacturers of designer furniture;</li> <li>Located in North America and Europe;</li> <li>Minimum EBITDA US\$1m.</li> </ul>
<ul> <li>Designs textile products for contract and residential applications, including gardens, pools, yachts and indoor and outdoor living spaces;</li> </ul>	
<ul> <li>Designs furniture products including seating, tables and umbrellas;</li> </ul>	
<ul> <li>Sells products globally through own showrooms and third party stockists.</li> </ul>	

#### 276303 - DIGITALLY NATIVE LIFESTYLE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	Digitally native lifestyle brands;
<ul> <li>Group of e-commerce consumer brands;</li> </ul>	Selling products D2C via e-commerce
<ul> <li>Focuses on native lifestyle brands;</li> </ul>	channels;
<ul> <li>Offers products including clothing,</li> </ul>	<ul> <li>Located in North America and Europe;</li> </ul>
accessories and beauty items;	Minimum EBITDA US\$1m.

**Location: USA** 

## 276255 - COOKWARE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Dutch PE-owned;	Manufacturers of cookware;
<ul> <li>Manufacturer and distributor of cookware;</li> </ul>	Products including pans, kitchenware and
<ul> <li>Operates B2C via 10 brands;</li> </ul>	tableware;
Products include tableware, silverware and	<ul> <li>Located in Europe, the US and Asia;</li> </ul>
non-stick pans;	Minimum EBITDA US\$250k.

**Location: Belgium** 

#### 276842 - D2C OUTDOOR BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US PE-owned;</li> </ul>	<ul> <li>D2C outdoor product brands;</li> </ul>
<ul> <li>Manufacturer of portable camping stoves, grills and fire pits;</li> </ul>	<ul><li>Located in North America and Europe;</li><li>Minimum EBITDA US\$1m.</li></ul>
<ul> <li>Operates a D2C e-commerce sales model;</li> </ul>	
<ul> <li>Customers include campers, hikers and other outdoor enthusiasts.</li> </ul>	

#### 270617 - LADIES FOOTWEAR (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	Manufacturers of ladies footwear;
<ul> <li>Purveyor of ballet pumps and ladies footwear;</li> </ul>	<ul> <li>Offering high-end and high fashion products;</li> </ul>
Sells in own stores globally and via an online	Located globally;
store;	Interested in distressed opportunities;
<ul> <li>Manufacturing sites located across Europe.</li> </ul>	Minimum EBITDA US\$250k.

**Location: England** 

#### 261279 - BAKING EQUIPMENT (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> </ul>	Manufacturers of baking equipment;
<ul> <li>Designer and manufacturer of professional baking equipment;</li> </ul>	<ul> <li>Designed for use in professional kitchens and bakeries;</li> </ul>
<ul> <li>Distributes products globally through a network of partners;</li> </ul>	<ul><li>Offering a range of products;</li><li>Located in the US, Europe and China;</li></ul>
<ul> <li>Headquartered in the US with production centres in France and China.</li> </ul>	Minimum EBITDA US\$1m.

**Location: USA** 

## 2016 - BEAUTY, NUTRITION & CONSUMER (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>Main Market-listed;</li><li>Online retailer of FMCGs;</li></ul>	<ul> <li>Beauty - luxury, high end brands, D2C or otherwise;</li> </ul>
<ul> <li>Focuses on beauty, health, luxury and technology brands;</li> </ul>	<ul> <li>Nutrition - B2B or D2C brands, less interested in manufacturing having recently bought capabilities here;</li> </ul>
<ul> <li>Currently operates a large portfolio of brands;</li> </ul>	<ul> <li>Consumer - clothing and apparel brands to expand existing platform, or a bricks and</li> </ul>
<ul> <li>Operates fulfilment sites and localised websites globally.</li> </ul>	mortar shop with access to high end brands;
	<ul> <li>Located globally;</li> </ul>
	Minimum EBITDA \$1m.

## 275772 - OUTDOOR, BEACH & WATER LEISURE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Luxembourgian PE-owned;</li> <li>Manufacturer of water sports parks, pool tracks and customisable modular products;</li> <li>Designs products for use at beaches, camps and waterparks, as well as in hotels, resorts, lakes and pools;</li> </ul>	<ul> <li>Manufacturers of outdoor, beach and water leisure products;</li> <li>Serving the same client base i.e., hotels, beaches, camps and resorts;</li> <li>Products do not need to be water based or inflatable;</li> </ul>
<ul> <li>Offers installation services, maintenance and operation training;</li> <li>Production sites, sales offices and distribution centres located across Europe, the Americas, APAC and the Middle East.</li> </ul>	<ul><li>Located globally;</li><li>Maximum EBITDA US\$3m.</li></ul>

**Location: Germany** 

#### 268904 - INTERIOR DESIGN BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	<ul> <li>Independent interior design brands;</li> </ul>
<ul> <li>Global brand operating in the wallcoverings, fabrics and upholstered furniture markets;</li> </ul>	<ul> <li>Focusing on wall coverings, fabrics and furniture;</li> </ul>
<ul> <li>Located in the US and the UK.</li> </ul>	Located in North America and Europe;
	Minimum turnover US\$6m.

**Location: USA** 

## 277803 - E-COMMERCE COMPANIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US privately-owned;</li> </ul>	E-commerce companies;
<ul> <li>E-commerce group;</li> </ul>	Offering a suite of consumer products
<ul> <li>Offers a suite of consumer products;</li> </ul>	with no interest in fashion or apparel;
• Operates B2C;	<ul> <li>Located in North America, the UK and Europe;</li> </ul>
Global presence.	Minimum EBITDA US\$500k.

#### 277887 - CONSUMER BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>US privately-owned;</li> </ul>	Consumer brands;
<ul> <li>E-commerce group;</li> </ul>	<ul> <li>Trading on Amazon or D2C;</li> </ul>
<ul><li>Retails branded consumer products;</li><li>Global presence.</li></ul>	<ul> <li>No interest in apparel, toys, games, digestible products or phone cases;</li> </ul>
отова, р. состос.	<ul> <li>Located in the US, Europe and the UK;</li> </ul>
	Turnover between US\$5m-US\$100m;
	EBITDA margins above 10%.

**Location: USA** 

#### 8228 - LEISURE ENTITIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Indian privately-owned;</li> <li>Conglomerate operating across numerous industries;</li> </ul>	<ul> <li>Businesses active in the retail, travel technology, aviation, hospitality and education sectors;</li> </ul>
<ul> <li>Portfolio companies active in the retail, travel technology, aviation, hospitality and education sectors;</li> </ul>	<ul> <li>Examples include luxury hotels, resorts, restaurants, travel agencies, flight services and educational institutions;</li> </ul>
Headquartered in Asia.	<ul><li>Located globally;</li><li>EBITDA greater than US\$250k.</li></ul>

**Location: UAE** 

#### 270997 - E-COMMERCE BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE firm;	Amazon and Shopify e-commerce
<ul> <li>Targets D2C and marketplace e-commerce businesses;</li> </ul>	<ul><li>businesses;</li><li>Proprietary brands or third-party sellers;</li></ul>
<ul> <li>Focuses on homeware, health and fitness, toys, office, and pet supplies;</li> <li>Backs early stage and established businesses.</li> </ul>	<ul> <li>Products in the home and garden, health and fitness, toys, and office supplies sectors;</li> </ul>
backs early stage and established businesses.	<ul><li>Located in North America and Europe;</li><li>Turnover between US\$2m-US\$30m.</li></ul>

## 276252 - TECHNICAL GLASS PARTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• US PE-owned;	<ul> <li>Manufacturers of technical glass parts for home and kitchen appliances;</li> </ul>
<ul><li>Industrial group;</li></ul>	nome and kitchen appliances,
<ul> <li>Group members manufacture a range of products, including;</li> </ul>	<ul> <li>Producers of refractory rollers or plastic injection moulds;</li> </ul>
<ul> <li>Glass items for household products and appliances</li> </ul>	<ul> <li>Serving the home appliance, automotive or ceramic production sectors;</li> </ul>
<ul> <li>Rollers and machine parts</li> </ul>	Located in North America or Europe;
<ul> <li>Thermoplastic and plastic rubber moulds;</li> </ul>	Minimum EBITDA US\$1m.
Group members located across Italy.	

**Location: Italy** 

#### **FOOD & BEVERAGES**

#### 269312 - CHOCOLATE PRODUCTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Manufacturers and retailers of chocolate
<ul> <li>Manufacturer of chocolate;</li> </ul>	products;
Serves wholesale, commercial and retail	Located globally;
customers;	Minimum turnover US\$9m.

**Location: Australia** 

#### 5461 - FAST FOOD & FOOD TO GO (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Fast food restaurant chains;
<ul> <li>Chain of petrol stations and convenience stores;</li> </ul>	<ul><li>Food-to-go concessions;</li><li>Located globally;</li></ul>
<ul> <li>Operations across Europe and North America.</li> </ul>	Minimum EBITDA US\$500k.

**Location: England** 

#### 261276 - FROZEN DESSERTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Dutch PE-owned;</li> </ul>	Frozen dessert manufacturers;
Manufacturer and distributor of frozen	<ul> <li>Operating B2B;</li> </ul>
desserts;	Serving a European and American client
<ul> <li>Primarily serves the restaurant industry;</li> </ul>	base;
<ul> <li>Products include ice cream, sorbet, patisserie</li> </ul>	<ul> <li>Located in the US and Europe;</li> </ul>
products and viennoiserie;	Minimum EBITDA US\$1m.
<ul> <li>Operates manufacturing plants in France, the UK and the US;</li> </ul>	
<ul> <li>Distribution subsidiaries in Spain, the UK, the US and Switzerland.</li> </ul>	

**Location: France** 

#### 262876 - ORGANIC FOOD BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
US privately-owned;	Organic food brands;
<ul> <li>Manufacturer and retailer of organic foods;</li> </ul>	No interest in retail;
<ul> <li>Products include cereals and snacks;</li> </ul>	<ul> <li>Located in North America;</li> </ul>
Operates worldwide.	Minimum turnover US\$10m.

**Location: Canada** 

## 252359 - HEALTHY FOOD & SUPPLEMENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>XPAR-listed;</li> <li>Manufacturer and distributor of organic healthcare products;</li> <li>Products include healthy snacks, meal replacement shakes, weight control tablets, protein shakes and bars, shots, and cereals;</li> <li>Distributes through healthcare retail chains, online and through wholesalers;</li> <li>Operates globally.</li> </ul>	<ul> <li>Healthy food and supplement providers;</li> <li>IP from established brands;</li> <li>Located in the US, Europe and Australasia;</li> <li>Minimum EBITDA US\$650k.</li> </ul>

**Location: England** 

## 252903 - COFFEE BRAND (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UAE privately-owned;</li><li>Hot beverage franchise;</li></ul>	<ul> <li>Coffee brand or roaster that outsources their roasting;</li> </ul>
<ul> <li>Coffee products served within petrol stations, hotels, shops and cafes;</li> </ul>	<ul><li>Located globally;</li><li>EBITDA c.US\$1m.</li></ul>
<ul> <li>Also produces retail bags of whole beans and pre-ground coffee;</li> </ul>	
Operates worldwide.	

#### 267021 - VEGETABLE OILS & FATS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>STO-listed;</li><li>Manufacturer and retailer of plant-based oils</li></ul>	<ul> <li>Manufacturers of vegetable oils and fats, including emulsifiers and lecithin;</li> </ul>
and fats;	<ul> <li>Serving the chocolate and confectionery,</li> </ul>
<ul> <li>Designed for use in a range of applications, including food production, technical products and animal nutrition;</li> </ul>	infant nutrition, health nutrition, plant- based foods, bakery, dairy fat alternatives, foodservice and personal care industries;
Operates global production facilities.	<ul><li>Located in the US and Europe;</li><li>EV above US\$10m.</li></ul>

**Location: Sweden** 

#### 272323 - NATURAL & ORGANIC INGREDIENTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>French privately-owned;</li><li>Supplier of natural ingredients, including</li></ul>	<ul> <li>Suppliers of natural and organic ingredients;</li> </ul>
vegetable oils and fish extracts;	Products developed for use in food and
<ul> <li>Global operations.</li> </ul>	supplement production;
	<ul> <li>Located globally;</li> </ul>
	Minimum EBITDA US\$1m.

**Location: France** 

#### 252496 - CAKES & BISCUITS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Belgian privately-owned;</li> </ul>	<ul> <li>Manufacturers of cakes and biscuits;</li> </ul>
<ul> <li>Manufacturer of biscuits and cakes;</li> </ul>	<ul> <li>Interested in healthy snacks;</li> </ul>
<ul> <li>Products include caramelised biscuits and gingerbread;</li> </ul>	<ul> <li>Branded products with an international potential;</li> </ul>
<ul> <li>Operates globally.</li> </ul>	<ul> <li>Located globally;</li> </ul>
	Minimum EBITDA US\$500k.

**Location: Belgium** 

#### **LEISURE**

## 269995 - OPEN-AIR CINEMAS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• UK PE-owned;	Individual open-air cinemas or chains;
<ul> <li>Rooftop cinema chain;</li> </ul>	<ul> <li>Located in the US and the UK;</li> </ul>
<ul> <li>Operates open-air cinemas on the roof of city buildings;</li> </ul>	Minimum EBITDA US\$300k.
Located in the US and the UK.	

**Location: USA** 

#### 258980 - ONLINE GAMING BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
Canadian PE-owned;	Online gaming brands;
<ul><li>Online gaming and gambling brand;</li><li>Offers sports betting and gaming as well as</li></ul>	<ul> <li>Sectors include betting, gaming and sponsorship;</li> </ul>
fundraising solutions through sweepstakes and lotteries;	<ul> <li>Businesses with club rights and relationships;</li> </ul>
<ul> <li>Operates internationally.</li> </ul>	<ul> <li>Located in North America and the UK;</li> </ul>
	<ul> <li>Retail and online sports betting and casino gambling businesses;</li> </ul>
	Minimum EBITDA US\$250k.

**Location: Canada** 

# **273268** - TECH, E-COMMERCE, GAMING & GAMBLING (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
• OOTC-listed;	Tech, e-commerce, gaming and gambling
<ul> <li>Investment group;</li> </ul>	businesses;
Focuses on the social marketing, digital	Located globally;
marketing and gaming sectors.	Minimum EBITDA US\$10m.

## 259051 - CARAVAN & MOBILE HOME PARKS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK privately-owned;	Caravan and mobile home parks;
<ul> <li>Residential Park and holiday home operator;</li> </ul>	Located in the UK, the US and Barbados;
<ul> <li>Offers residential parks for the retired and coastal holiday parks for families;</li> </ul>	Turnover between US\$650k-US\$65m.
<ul> <li>Over 50 residential parks nationwide;</li> </ul>	
<ul> <li>Also offers properties in the Caribbean and the US.</li> </ul>	

#### **RETAIL**

#### 5461 - PETROL STATIONS & FORECOURTS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
UK PE-owned;	Petrol stations and forecourts;
<ul> <li>Chain of petrol stations and convenience stores;</li> </ul>	<ul><li>Located globally;</li><li>Minimum EBITDA US\$500k.</li></ul>
Operates across Europe and North America.	

**Location: England** 

#### 269291 - LUGGAGE, BAGS & TRAVEL ACCESSORIES (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul><li>UK PE-owned;</li><li>Retailer of luggage and bags;</li></ul>	<ul> <li>Retailers and distributors of luggage, bags and other travel accessories;</li> </ul>
<ul> <li>Products include retail luggage, handbags, backpacks, business bags, and travel accessories for women, men and children;</li> <li>Stores stock a wide range of brands and also sell through an online store;</li> <li>Operates stores across Canada.</li> </ul>	<ul> <li>Located globally;</li> <li>Stressed, distressed, turnaround or underperforming businesses are of interest;</li> <li>Minimum turnover US\$5m.</li> </ul>

**Location: Canada** 

#### 260015 - ONLINE FASHION RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>Irish PE-owned;</li> </ul>	Online fashion retailers;
<ul> <li>E-commerce platform for women's fashion and accessories;</li> </ul>	<ul> <li>Selling directly to customers through a website;</li> </ul>
<ul> <li>Sells fashion items designed with celebrity collaborations;</li> </ul>	<ul><li>Located in the US and the UK;</li><li>Minimum EBITDA US\$250k.</li></ul>

#### 15743 - HIGH STREET & ONLINE RETAILERS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> <li>Entertainment retailer selling music, video games, films, boxsets and similar products;</li> <li>Operates online and high street shops across the UK.</li> </ul>	<ul> <li>High street and online retailers;</li> <li>Any product line;</li> <li>Located in the US, Canada, Europe and the UK;</li> <li>Distributors to have a turnover above</li> </ul>
	<ul><li>US\$6m;</li><li>Retailers to have a turnover above US\$13m.</li></ul>

**Location: England** 

#### 276871 - MUSICAL INSTRUMENTS & BRANDS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK PE-owned;</li> <li>Online retailer of luxury guitars;</li> <li>Working with luthiers to provide unique, hand-crafted products;</li> <li>Located in the UK and the US.</li> </ul>	<ul> <li>Online retailers of high-end musical instruments, equipment and brands;</li> <li>Located in the US and the UK;</li> <li>Minimum EBITDA US\$300k.</li> </ul>

**Location: England** 

#### 258398 - GAMING TECHNOLOGY PLATFORMS (CLICK REFERENCE TO ENQUIRE)

The Acquirer	Acquisition Criteria
<ul> <li>UK privately-owned;</li> </ul>	<ul> <li>Technology platforms in the gaming industry;</li> </ul>
<ul> <li>E-commerce technology company active in the video game industry;</li> </ul>	<ul> <li>Interested in distressed deals;</li> </ul>
<ul> <li>Offers games across multiple platforms;</li> </ul>	<ul> <li>Located globally;</li> </ul>
<ul> <li>Operates globally.</li> </ul>	Minimum EBITDA US\$600k.